

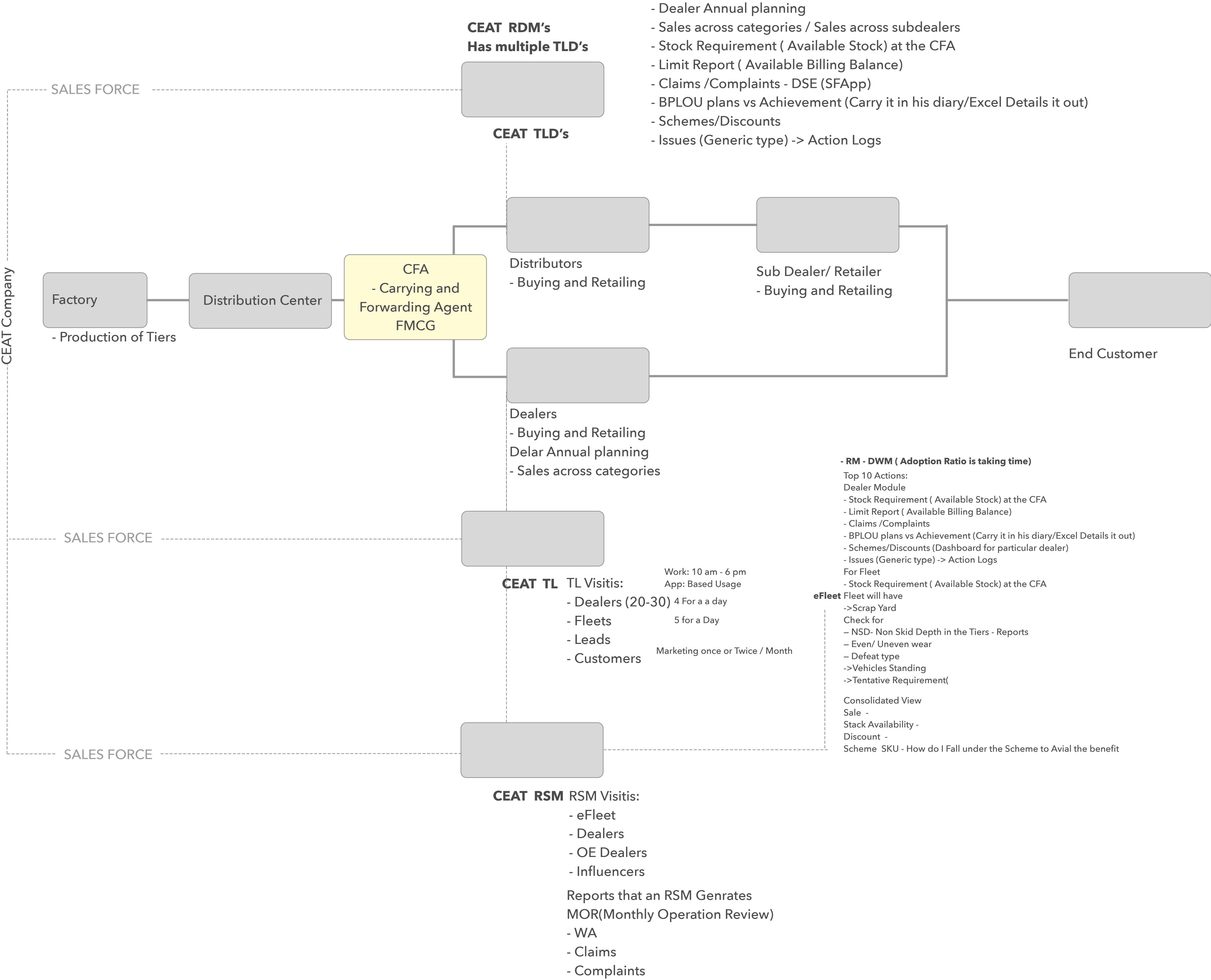


CEAT Sales force Interface Revamp

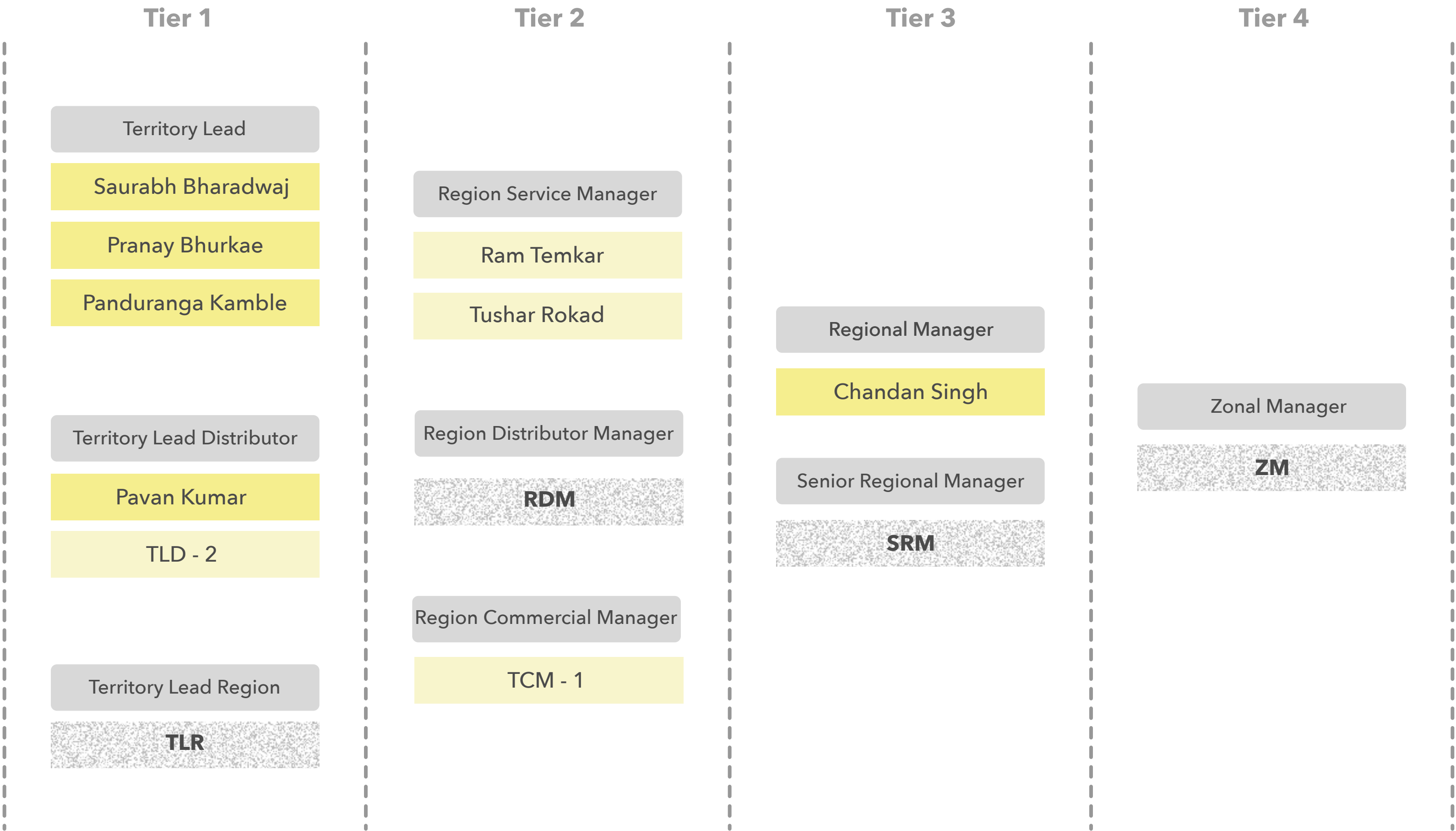
- User Jounery of TLD, TL, RSM

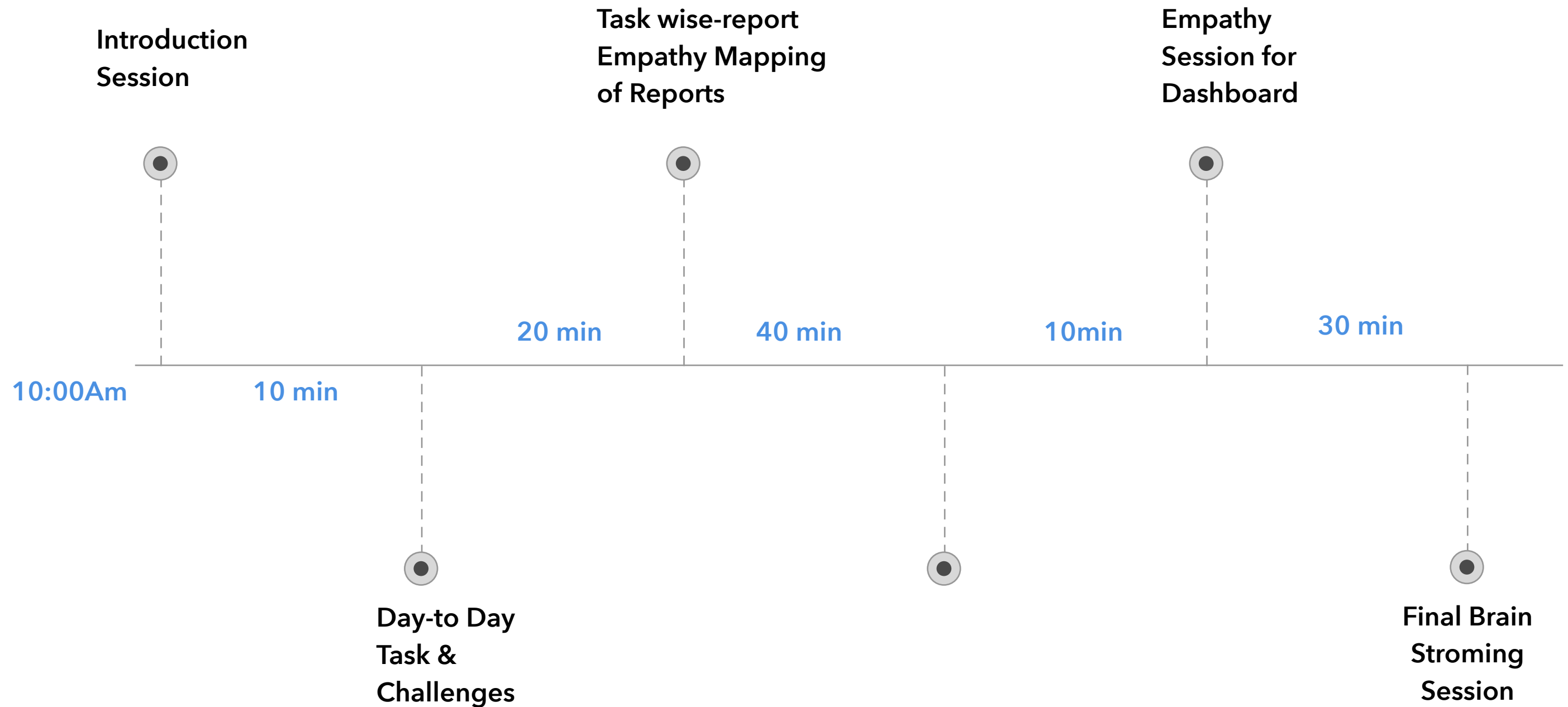
- Person - Empathy Mapping

-



Based on MOR Session in Pune
3rd Jan 2019 - CEAT Office





Introduction Session

- Introduction about the session -Ritesh
- Participants introduction

Day-to-day tasks -

how they perform?, challenges? Reviews with Boss, data extraction for business etc.

Task wise reports (on the spot + through mail)

Reports in use - data source, pain points, how does the TL/TLD/RSM want it? (dashboard, REPORTS, WHATSAPP, SMS). Also, capture the list on stickynotes if not on our list
Dwell into parameters if mentioning mother-reports, or if we feel there is a need to.. eg. for unique reports.

Empathy session for dashboard-

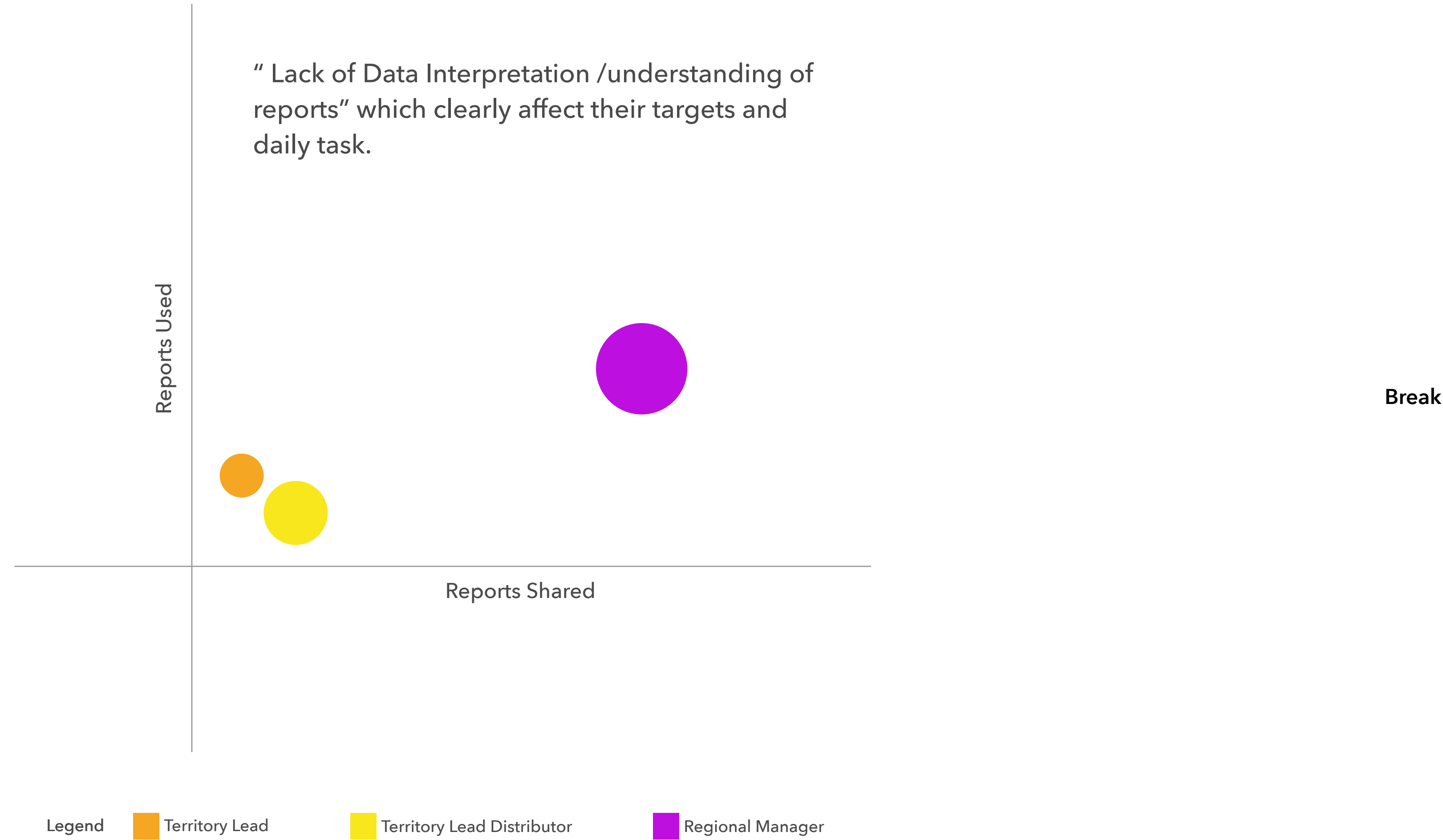
Give them the sticky notes and ask them to arrange for navigation.

Note:

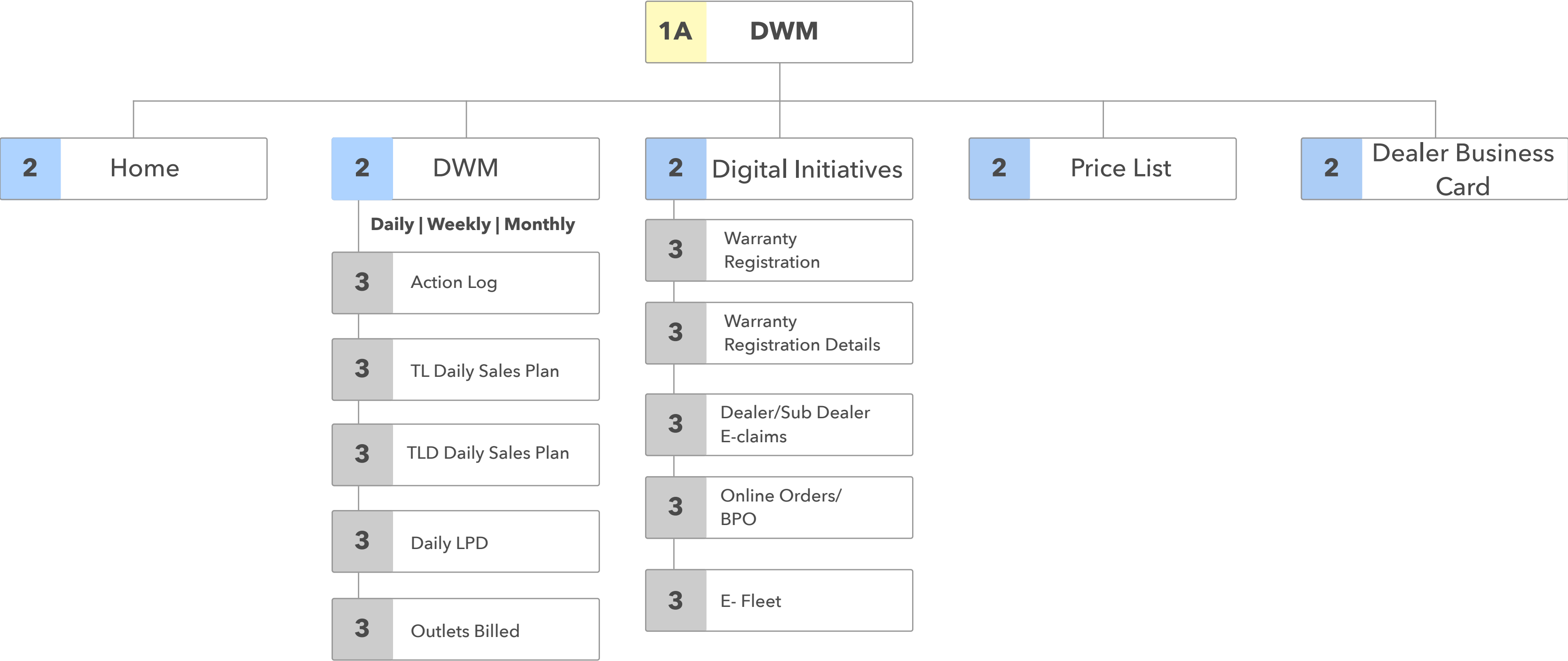
Capture empathy maps during this interaction - report wise and respondant wise.
Capture any other relevant information during this interaction (Any points on the interfa
of report generation)

By Break Time - list of tasks and Reports are ready on stickynotes.
The same list captured in the stage 1 is also put on the sticky notes

Based on MOR Session in Pune
3rd Jan 2019 - CEAT Office



Sitemap - Sales Force Dashboard - DWM



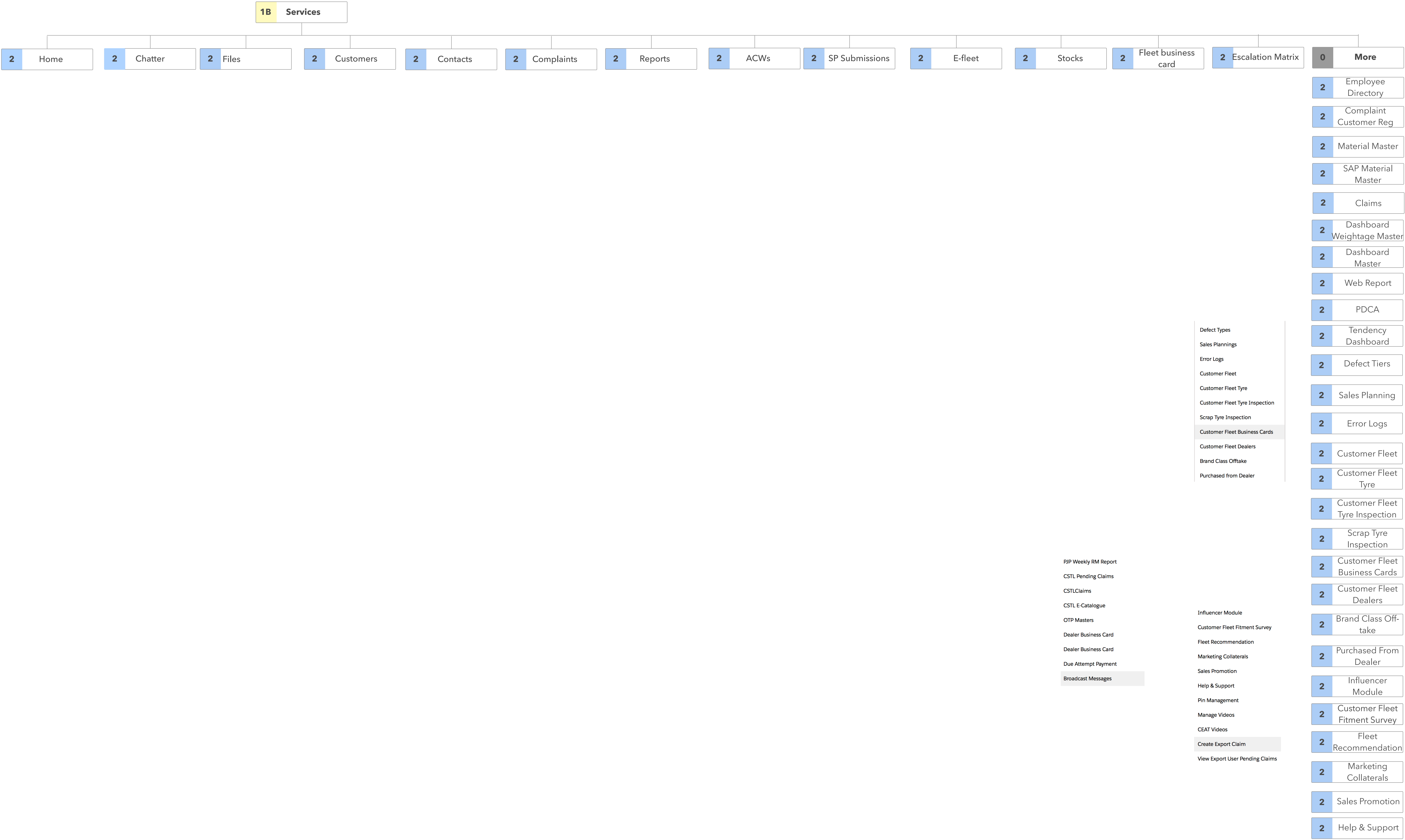




Table of Content

User Journey

- Territory Lead

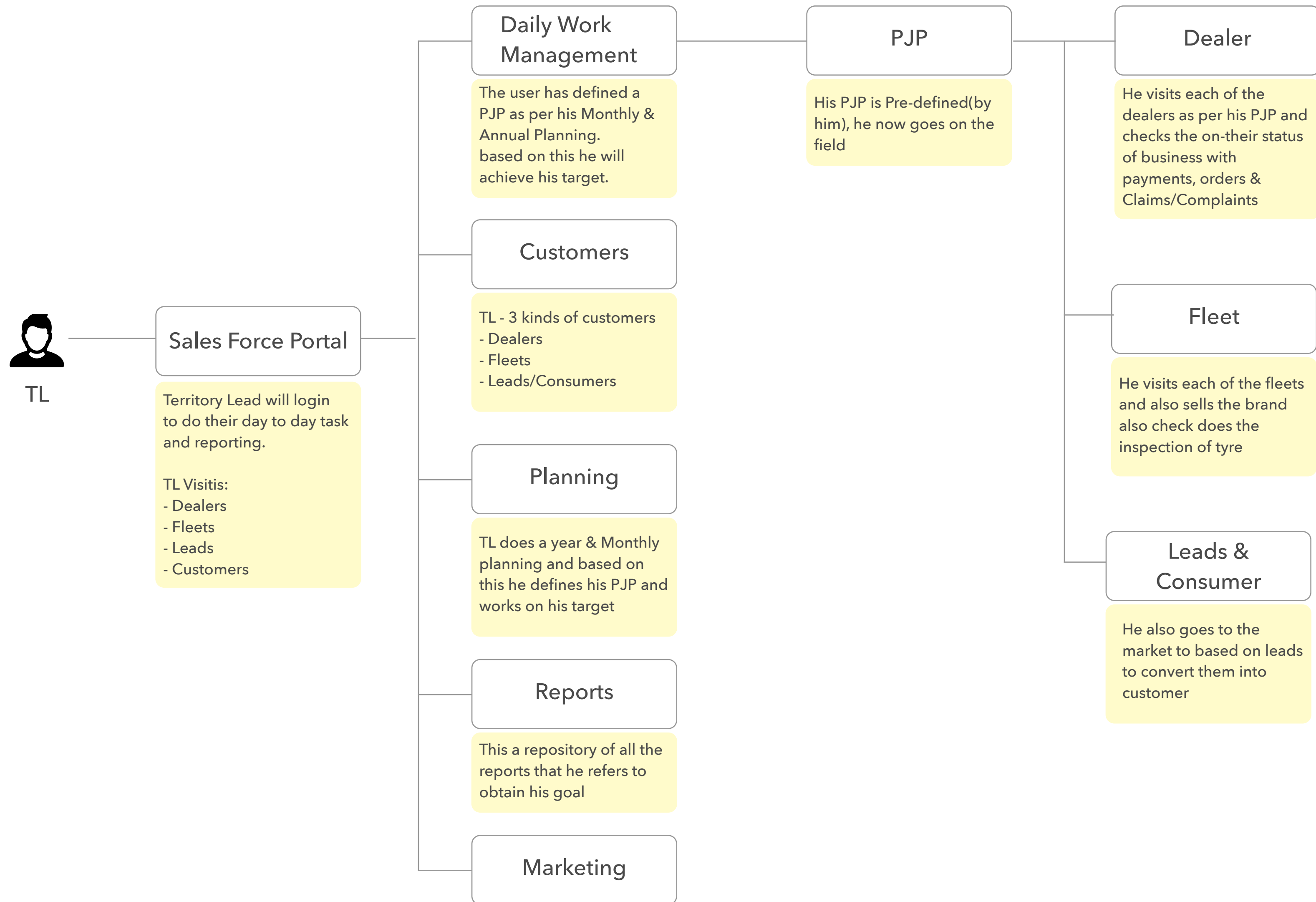
Sitemap

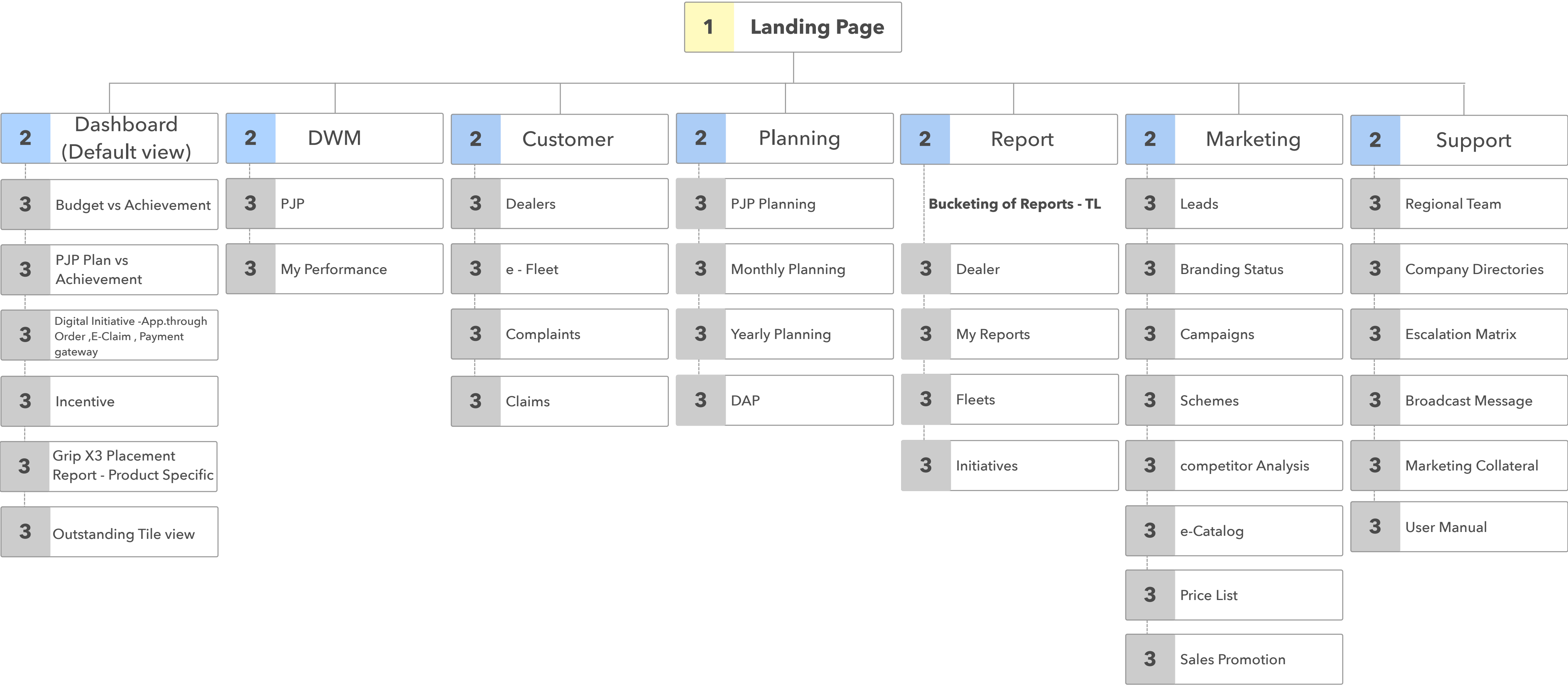
- Territory Lead

- Territory Lead - Reports

Wireframe

- 1.0 - TL Interface Dashboard





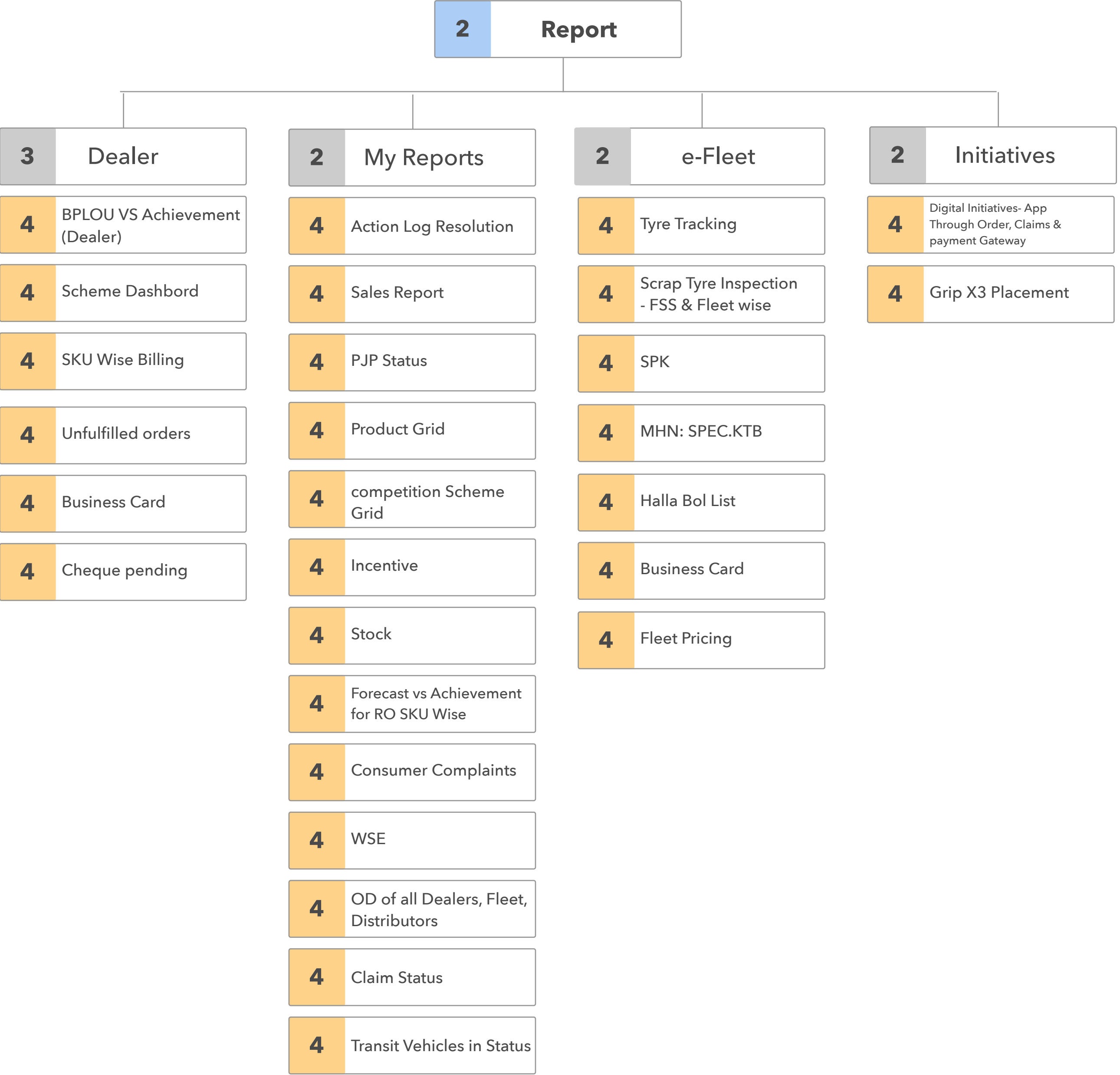




Table of Content

Wireframe

1.0.0 Territory Lead Dashboard - Landing Page

1.0.1 Territory Lead - DWM - Planning Assist

1.0.2 Territory Lead - DWM - Planning Assist

1.0.3 Territory Lead - DWM - Previous Day Perform

1.0.4 Territory Lead - DWM - Pending Action-logs

1.1.1 Territory Lead - Reports - Dealer

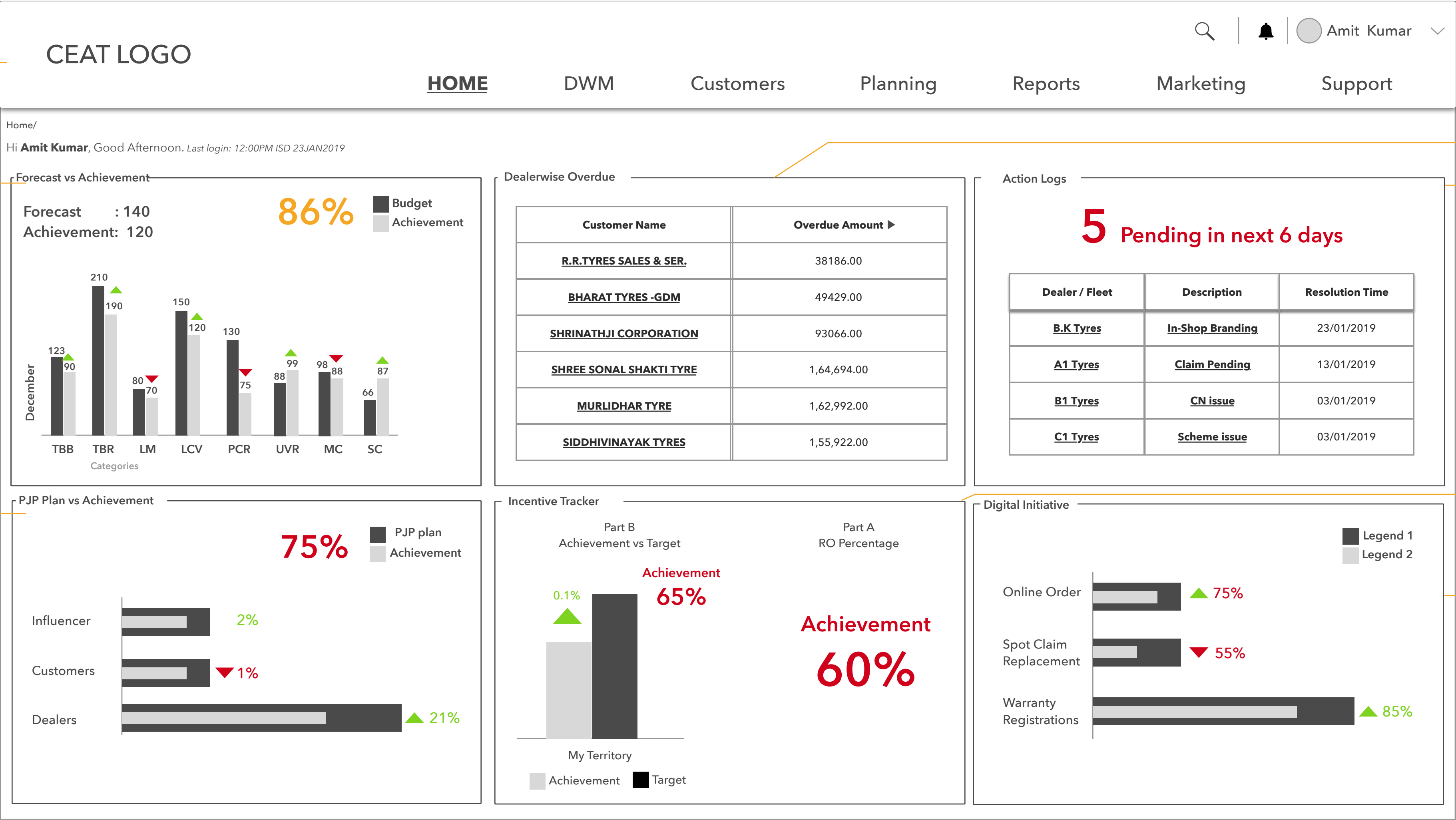
1.1.2 Territory Lead - Reports - My Reports

1.1.3 Territory Lead - Reports - No Data Preview

1.1.4 Territory Lead - Reports - e-fleet

1.1.5 Territory Lead - Reports - initiatives

Page Break - My Customer Flow



CEAT LOGO

HOME

DWM

CustomersPlanningReportsMarketingSupport

Home/DWM

DWM

Planning Assist

Previous Day Performance

Pending Action-logs

Plan vs Achievement

Filter 1Please SelectFilter 2Please SelectReset

PRINT

DOWNLOAD

Value

Total

TBB

TBR

MC

SC

PC

UV

Trf

Trr

Others

Today's Target

TBB	91
TBR	80
MC	30
SC	40
PC	70
UV	50
Trf	96
Trr	20
Other	10

Dealer Name	QTY BPLOU/Target	Monthly Target	Deficit	Limit	Overdue
M/S.BHARAT TYRES	6	4	1.8	1.00	1.00
M/S.CARRIER TYRES	30	31	1.8	5.00	5.00
HARDUTTRAIRANGLAL P.LTD	70	30	1.8	20.00	20.00
HINDUSTAN TYRE HOUSE	8	3	1.8	8.00	8.00
MILLENNIUM ENTERPRISES	8	3	1.8	8.00	8.00

New Action Log

Annotations

1 DWM
Daily | Weekly | Monthly View have to be discussed

2 Planning Assist

A Today's Target

Screen Break

Home/DWM

 DWM

New Action Log

Planning Assist ⓘ

Previous Day Performance ⓘ

Pending Action-logs ⓘ

Plan vs Achievement

Filter 1

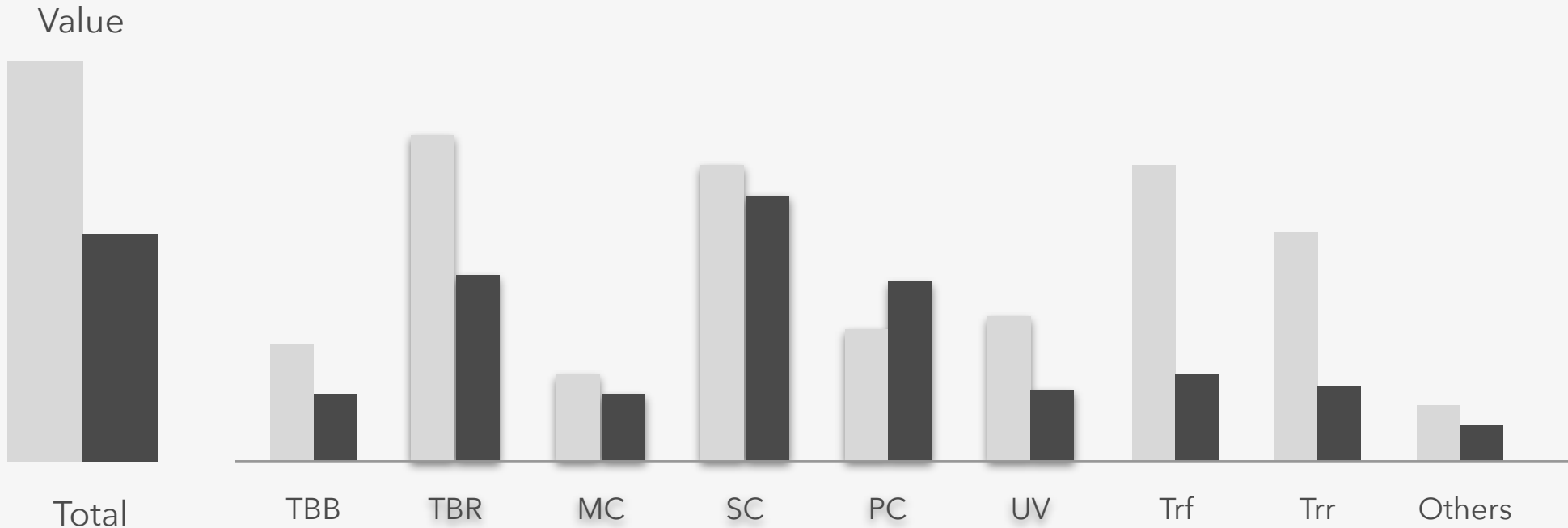
Please Select ▾

 Filter 2

Please Select ▾

[Reset](#)

PRINT  DOWNLOAD  



Todays Target	
TBB	91
TBR	80
MC	30
SC	40
PC	70
UV	50
Trf	96
Trr	20
Other	10

Dealer Name ▶	QTY BPLOU/Target	Monthly Target	Deficit	Limit	Overdue
M/S.BHARAT TYRES	6	4	1.8	1.00	1.00
M/S.CARRIER TYRES	30	31	1.8	5.00	5.00
HARDUTTRAJ RANGLAL P.LTD	70	30	1.8	20.00	20.00
HINDUSTAN TYRE HOUSE	8	3	1.8	8.00	8.00
MILLENNIUM ENTERPRISES	8	3	1.8	8.00	8.00

1

Annotations

- 1
- On-Click the Graph(stats) get highlighted with relavent categories of business of that specific dealer

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/DWM

DWM

New Action Log

Planning Assist ⓘ

1

Previous Day Performance ⓘ

Pending Action-logs ⓘ

Previous Day Performance

Achievement

TBB	91	▲
TBR	80	▼
MC	30	▼
SC	40	▲
PC	70	▲
UV	50	▼
Trf	96	▲
Trr	20	▼
Other	10	▲

PJP Adherence

34%

Action Logs - List with Status

Annotations

1 Previous Day Performance

A Action Logs - List

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/DWM

DWM

Planning Assist ⓘ

Previous Day Performance ⓘ

Pending Action-logs ⓘ

Pending Action-logs

PRINT

DOWNLOAD

Customer Name▶	Escalation Level	Description	Open Since Days
BHARAT	L1	–	6
BHARAT	L3	–	30
Rajiv	M1	–	70
indu	L2	–	8
Rahul	L4	–	8

Annotations

1 Pending Action-logs

A List

Screen Break

CEAT LOGO

HOME DWM Customers Planning Reports Marketing Support

Home/Reports

1 Dealer

My Reports

e-Fleet

Initiavtes

2 SEARCH

3 BPLOU VS Achievement (Dealer) ⓘ

Scheme Dashbord ⓘ

SKU Wise Billing ⓘ

Unfulfilled orders ⓘ

Business Card ⓘ

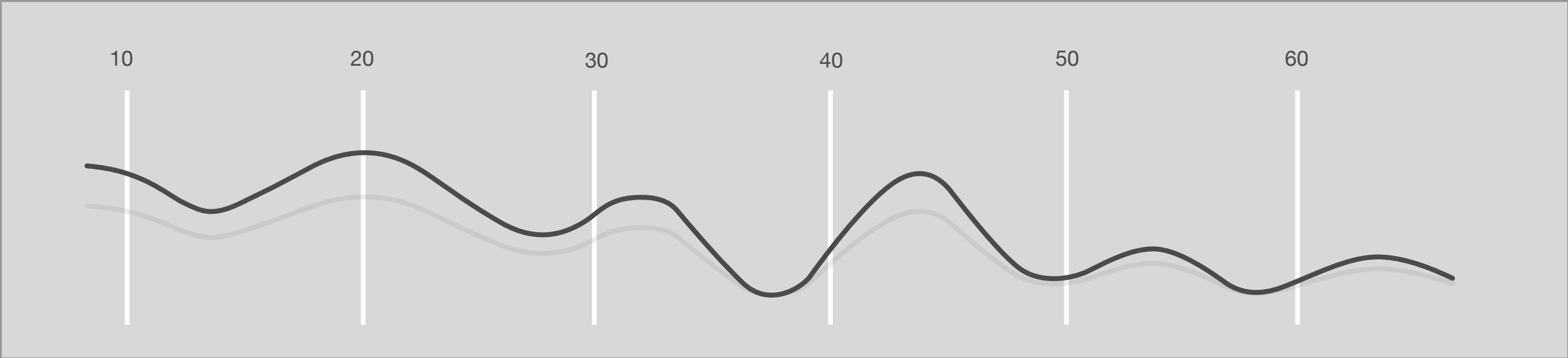
Cheque pending ⓘ

BPLOU vs Achievement - Data Preview

Filter 1 Please Select ▾ Filter 2 Please Select ▾ [Reset](#)

PRINT

DOWNLOAD



SAP CODE ▸	NAME ▸	Category ▸ ⓘ	Balance Q2	Q3-TGT	Q3 -TGT (balance+ Q3Actual)
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Annotations

- 1 Sub- Navigation of Reports
These reports are bucketed as pe their usage.
- 2 Dealer Report - Specific Search for each report in this category
- 3 BPLOU VS Achievement (Dealer)
- This a Report with Snapshot view visible by default

TL can filter specific to the current report and Download the report for as per their use.
- A Chart View - Depends on Quarterly view or Monthly view
Based on the business call,
This can be an applied view on all other sub tabs based on business requirement.

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/Reports

Dealer

My Reports

e-Fleet

Initiavtes

SEARCH

Sales Report

Action Log Resolution

PJP Status

Product Grid

competition Scheme Grid

Incentive

Stock

Forecast vs Achievement for RO SKU Wise

Consumer Complaints

WSE

OD of all Dealers, Fleet, Distributors

Claim Status

Transit Vehicles in Status

Download Selected

Download All

Sales Report

Filter 1Please SelectFilter 2Please SelectReset

PRINT

DOWNLOAD

LOREM	LOREM	LOREM	LOREM	LOREM	LOREM
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Screen Break

Home/Reports

- Dealer
- My Reports**
- e-Fleet
- Initiavtes

- SEARCH 🔍
- ☐ Sales Report ⓘ
- ☒ Action Logs Report ⓘ
- ☐ PJP Status ⓘ
- ☐ Product Grid ⓘ
- ☐ Compassion Scheme Grid ⓘ
- ☐ Incentive ⓘ
- ☐ Stock ⓘ
- ☐ Forecast vs Achievement for RO SKU Wise ⓘ
- ☐ Consumer Complaints ⓘ
- ☐ WSE ⓘ
- ☐ OD of all Dealers, Fleet, Distributors ⓘ
- ☐ Claim Status ⓘ
- ☐ Transit Vehicles in Status ⓘ

Download Selected 📄

Download All 📄

Action Logs Report

PRINT 🖨

No Data Preview available
Please download to view the report

DOWNLOAD 📄

DOWNLOAD 📄

Annotations

1 Data Preview Unavailable for theis report.

Note: This an exception senario (this view totally deper on the data that can not be shown in th window.)

Screen Break

Tyre Tracking Report

Filter 1 Please Select ▼

Filter 2 Please Select ▼

Reset

PRINT

DOWNLOAD


[illegible]


Annotations

1 Filter view - interaction

This is a sample view of the filter not an actual data.

Filter 1:

Customised

☒ Brand 

☐ Customer

☒ Wheel Position

☐ TBB/TBR

☒ Brand 1

☐ Brand 2

☒ Brand 3

☐ Brand 4

Filter 2:

A screenshot of a web form with a light gray background. On the left, there is a vertical list of four items, each with a square icon and text: 'Lorem 1' (checked, dark gray icon), 'Lorem 2' (unchecked, light gray icon), 'Lorem 3' (checked, dark gray icon), and 'Lorem 4' (unchecked, light gray icon). Horizontal lines separate these items. To the right of 'Lorem 1', a dropdown menu is open, showing four radio button options: 'Front Right' (selected, dark gray circle), 'Front Left' (unchecked, light gray circle), 'Left hand side back' (unchecked, light gray circle), and 'Left hand side back' (unchecked, light gray circle).

SEARCH



Product Placement 

Digital initiatives 

Digital Initiatives

Filter 1

Please Select 

Filter 2

Please Select 

[Reset](#)

PRINT 

DOWNLOAD



Dealers 	Category	Sales Volume  	Warranty Registered	WR %
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5

Annotations

- 1 Initiatives View
Limited columns view



Table of Content

Wireframe - Customer Flow

1.2.1 Territory Lead Dashboard - Customers - Deal

1.2.2 Territory Lead - Customers - e-Fleet

1.2.3 Territory Lead - Customers - Claim

1.2.3 Territory Lead - Customers - Claim

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Search

Notifications

Amit Kumar

Home/Customers / Dealers

Dealer

e-Fleet

Claim

Complaint

SEARCH

Action Item

SAP CODE ▶	NAME ▶	Category ▶
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND

Dealer : R. R. Tyres

Info: Address 1, Sector , PIN

Available Limits10,00,000

SDS15,00,000

Permissible Limits5,00,000

Total Outstanding5,00,000

Net Over Due00

Warranty Registrations

Dealer E-claim

Online Orders

Sales	WR	%
21425	2948	12

Received	Replaced	%
165	2948	42

No of Invoices	Online	%
467	7	1

Scheme Status (TBD)

Scheme 112^

Scheme 212^

Scheme 312^

Scheme 412^

View All

PRINT

DOWNLOAD

BPLOU

DOWNLOAD

VIEW ALL

Category	BPLOU QTR	Availed	Remains	Current Month (Jan)
TBB	200	140	30	30
PCR	200	140	200	200
MC	200	140	300	300
3 Wheeler	200	140	100	100
Motocycle	200	140	83	83
Scooter	200	140	33	33
LCV	200	140	30	30

- Annotations
- 1

Selected Dealer View

Info about the dealer, Warranty, Schemes & BPLOU

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Home/Customers / Fleet

Dealer

e-Fleet

Claim

Complaint

SEARCH

icon

New Fleet

Fleet info
FN - 63699

PRINT

DOWNLOAD

Customer Name ▶	Category ▶	No of Vehicles ▶
Fleet1	P1	30
Fleet2	P1	40
Fleet3	P2	50
Fleet4	P3	20
Fleet5	P1	60
Fleet6	P1	60
Fleet7	P1	60
Fleet8	P1	60
Fleet9	P1	60
Fleet10	P1	60
Fleet11	P1	60
Fleet13	P2	60
Fleet17	P3	60

Feelt Details

Feelt Business Card

Fleet Number :
Customer Name :
Fleet ID:
Application:
Lead/Haul Type:
Load Classification
No.Of Vehucles
Material Carried
Owner:

FN-636999
AVTC
001623231FX
On-Road
Long - Above 400
Normal Load
45
others
Aman Gupta **[Change]**

Customer Fleet Vehicle

New Vehicle

Vehicle Registration Number	Action
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit

Vehicle Registration Number

Vechile Make:

Trolley Number:

Tyre Pattern	Wheel Position	KM/1.0 mm wear	Projection @ 85% wear	Action
MILE XL RIB PRO	FRONT RIGHT	1538	27447	Inspect and update
MILE XL RIB PRO	FRONT LEFT	1538	27447	Inspect and update
MILE XL RIB PRO	LHDO	1538	27447	Inspect and update
MILE XL RIB PRO	LHDI	1538	27447	Inspect and update
MILE XL RIB PRO	DOLH	1538	27447	Inspect and update
MILE XL RIB PRO	DILH	1538	27447	Inspect and update
MILE XL RIB PRO	RHDI	1538	27447	Inspect and update
MILE XL RIB PRO	RHDO	1538	27447	Inspect and update

Annotations

1 Selected e-Fleet View

Info about the dealer, Warranty, Schemes & BPLOU

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Search

Notifications

Amit Kumar

Home/Customers / Fleet

Dealer

e-Fleet

Claim

Complaint

SEARCH

🔍

🔗

Action Item

PRINT

🖨️

DOWNLOAD

📄

📊

Claim ID	NAME ▶	Category ▶ ⓘ
50003381	<u>Name 1</u>	ND
50003381	Name 2	ND
50003381	Name 3	ND
50003381	Name 4	ND
50003381	Name 5	ND
50003381	Name 6	ND
50003381	Name 7	ND
50003381	Name 8	ND
50003381	Name 9	ND
50003381	Name 10	ND
50003381	Name 11	ND
50003381	Name 13	ND
50003381	Name17	ND

Claim Details (As per the current process)

Annotations

- 1 Selected Claim View
- Claim detail to be as per the current system.

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Search

Notifications

Amit Kumar

Home/Customers / Fleet

Dealer

e-Fleet

Claim

Complaint

SEARCH

Action Item

PRINT

DOWNLOAD

Complaint ID	Assigned to	Open Since(Days) ▶
50003381	Name 1	23
50003381	Name 2	20
50003381	Name 3	10
50003381	Name 4	12
50003381	Name 5	12
50003381	Name 6	10
50003381	Name 7	12
50003381	Name 8	12
50003381	Name 9	9
50003381	Name 10	12
50003381	Name 11	34
50003381	Name 13	12
50003381	Name17	12

Complaint Details

Complaint ID :

234123JDP1

Complaint Type:

Product issue

Open Since :

2/01/2019 (23 Days)

Owner :

Amit

Region:

Mumbai West[B123O]

Complaint Description

Escalate

Close

Assigned to	Date	Remarks
L1, Ravi	23/3/2019	Remarks1
L2, Rajiv	23/3/2019	Remarks1
L3, Dilip	23/3/2019	Remarks1
L4, Ravi	23/3/2019	Remarks1
M1, Ravi	23/3/2019	Remarks1

Annotations

1 Selected Complaint View

Info about the dealer, Warranty, Schemes & BPLOU



Table of Content

User Journey

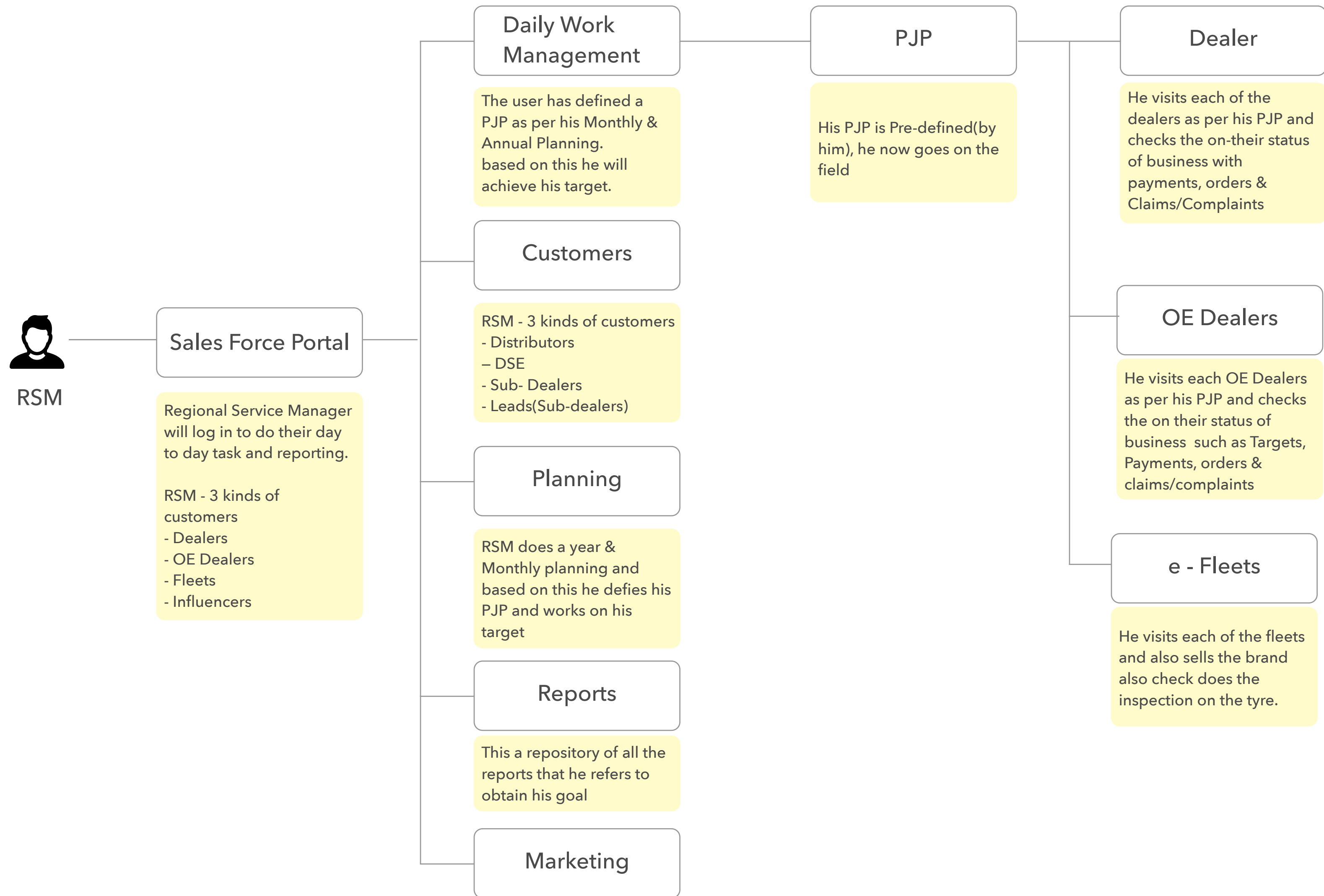
- Regional Service Manager
-

Sitemap

- Regional Service Manager
 - Regional Service Manager - Reports
-

Wireframe

- 2.0 - RSM Interface Dashboard
-



1

Landing Page

2 Dashboard (Default view)		2 DWM		2 Customer		2 Planning		2 Report		2 Marketing		2 Support	
3 Direct Fleets plan vs achievement		3 PJP		3 Dealer		3 PJP Planning		Bucketing of Reports - Refer Sitemap - RSM Reports Page no: 4		3 Leads		3 Regional Team	
3 Complaint Status		3 Digital Initiatives		3 e-Fleets		3 Monthly Planning				3 Branding Status		3 Company Directories	
3 Incentive Tracker		3 My Performance		3 Distributors		3 Yearly Planning				3 Schemes		3 Escalation Matrix	
3 e-Claim Spot Inspection vs Spot Replacement		3 PJP FSS wise (Future)		3 OE Dealers						3 competitor Analysis		3 Broadcast Message	
3 C2C Trends				3 Complaints						3 e-Catalog		3 Marketing Collateral	
3 PJP Plan vs Ach										3 Price List		3 User Manual	
										3 Sales Promotion			

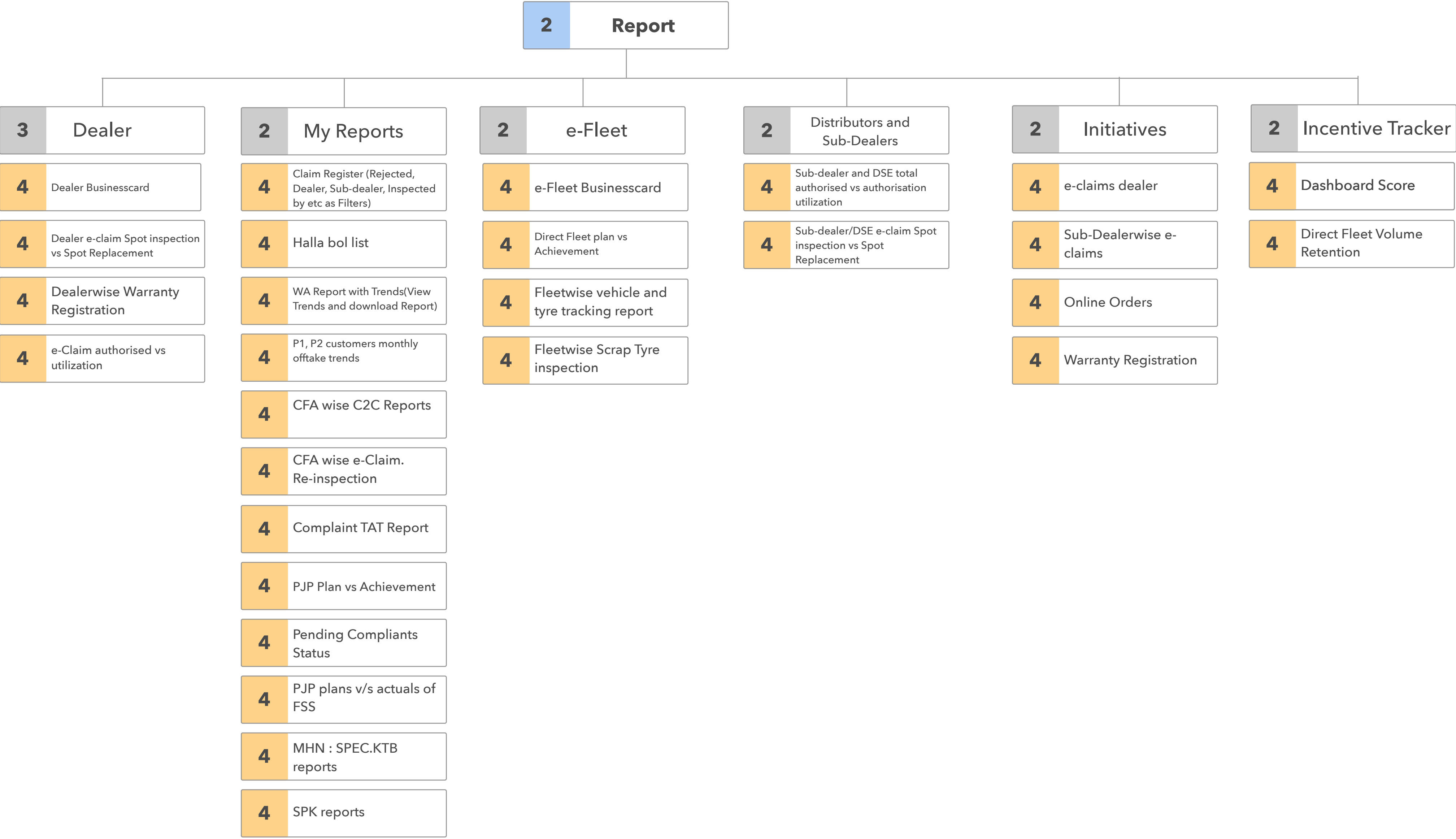




Table of Content

Wireframe

2.0.0 RSM - Landing Page

2.1.1 RSM - Reports - Dealer View

2.1.2 RSM - Reports - My Reports

2.1.3 RSM - Reports - e-Fleet

2.1.4 RSM - Reports - initiatives

2.1.5 RSM - Reports - Incentive Tracker - Dashboar

2.1.6 RSM - Reports - Incentive Tracker - Direct Fle

Retention

Page Break - My Customer Flow

Annotations

- 1 Top Navigation as per sitemap (To be updated as per business) Key Navigation L1
- 2 Direct Fleet Plan vs Actuals
- 3 PJP plan vs Achievement - The PJP for each week and achievement as per the current date
- 4 C2c Trends
- 5 Claim Spot Inspection vs Spot Replacement (TBD)
- 6 Incentive Tracker
- 7 Complaint Status

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/Customers / Dealers

Hi **Amit Kumar**, Good Afternoon. Last login: 12:00PM ISD 23JAN2019

Direct Fleet Plan vs Actuals

Total Budget : 140

Achievement: 120

210

Budget

Achievement

123

80

150

130

88

98

66

December

TBB

TBR

LM

LCV

PCR

UVR

MC

SC

Report view to Added WIP

Claim Spot Inspection vs Spot Replacement (TBD)

Claims Received

Claims Inspected

Claims Replaced

Number Authorised

Number Utilised

Dealer

DT

Sub- dealer

CEAT Shoppee

PJP Plan vs Achievement

Plan

Achievement

OE Dealers

Influencers

P2Customers

P1Customers

Dealers

Incentive Tracker

Achievement

Planned

Dashboard Score

Direct Fleet Volume Retention

RO Value Achievement

Rupees :2,20,000

Complaint Status

VIEW ALL

Resolution Owner	Complaint Number	Status ▶
<u>Nithin</u>	<u>1233132</u>	Open (24days)
<u>Hemanth</u>	<u>4243242</u>	Open (14days)
<u>Hemanth</u>	<u>4243242</u>	Open (11days)
<u>Hemanth</u>	<u>4243242</u>	Open (4days)
<u>Hemanth</u>	<u>4243242</u>	Open (1days)
<u>Nothin</u>	<u>4243242</u>	Open (12hrs)

Screen Break

CEAT LOGO

HOME DWM Customers Planning Reports Marketing Support

Home/Reports

1 Dealer

My Reports

e-Fleet

Initiavtes

Incentives Tracker

Distributor

2 SEARCH

3 Dealer e-claim Spot inspection vs Spot Replacement

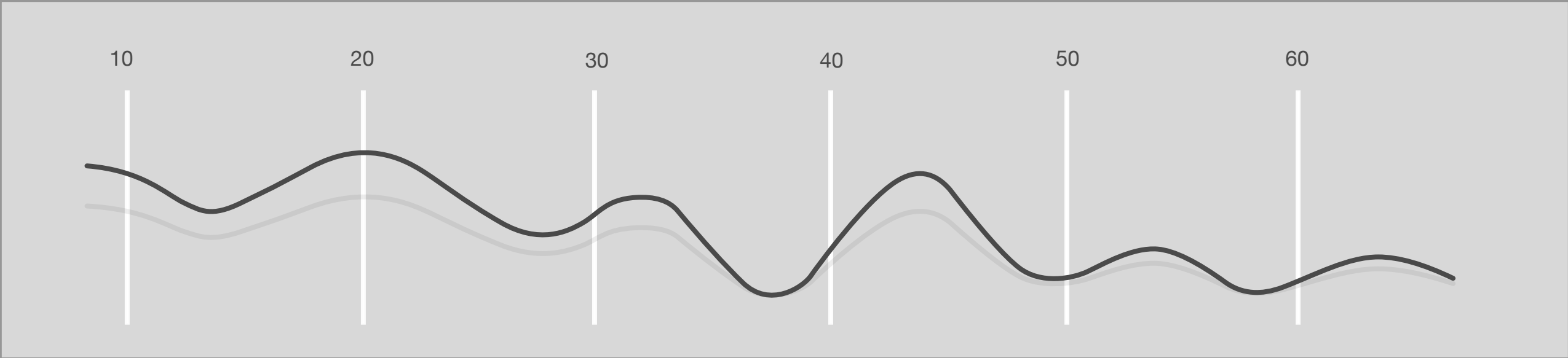
Number dealers and sub dealers are authorised and using authority.

Dealer Business Card

Spot inspection and replacement

Filter 1 Please Select Filter 2 Please Select Reset

PRINT DOWNLOAD



SAP CODE ▶	NAME ▶	Category ▶ ⓘ	Balance Q2	Q3-TGT	Q3 -TGT (balance+ Q3Actual)
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Annotations

- 1 Sub- Navigation of Reports
These reports are bucketed as pe their usage.
- 2 Dealer Report - Specific Search for each report in this category
- 3 Spot Inspection and Replacement

A Chart View - Depends on Quarterly view or Monthly view
Based on the business call,
This can be an applied view on all other sub tabs based on business requirement.

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/Reports

Dealer

My Reports

e-Fleet

Initiavtes

Incentives Tracker

Distributor

SEARCH

Claims register

Halla bol list

WA reports

WA trends

Reinspection at CFA level
(variation report)

PJP Plan Vs actuals

Incentive tracker

Dashboard score

Pending complaint status

Stock visibility

Claim rejected customers

MHN : SPEC.KTB reports

SPK reports

Download Selected

Download All

Claims Register

Filter 1

Please Select

Filter 2

Please Select

Reset

PRINT

DOWNLOAD

LOREM ▶	LOREM▶	LOREM ▶ <div>i</div>	LOREM	LOREM	LOREM
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Download Selected

Download All

Annotations

1 My Report - View

By Default the user can view the a report on Priority in the data preview.

Screen Break

CEAT LOGO

HOME DWM Customers Planning Reports Marketing Support

Home/Reports

Dealer

My Reports

e-Fleets

Initiavtes

Incentives Tracker

Distributor

SEARCH

Direct fleet Plan vs Actuals every month

FSS p1 and P2 customers with monthly off-take

Tyre tracking reports

Scrap tyre inspection report

Halla Bol List

Businesses Card

Fleet Pricing

Fleet Pricing

Fleet Plan vs Actuals

Filter 1

Please Select

 Filter 2

Please Select

[Reset](#)

PRINT

DOWNLOAD

Customer Number	Customer Name ▶	Vehicle No. ⓘ	Tyre brand ▶	Tyre Pattern	Wheel Position
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Annotations

1 Filter view - interaction
This is a sample view of the filter not an actual data.

Filter 1:

Customised

Brand

Customer

Wheel Position

TBB/TBR

Brand 1

Brand 2

Brand 3

Brand 4

Filter 2:

Lorem

Lorem 1

Lorem 2

Lorem 3

Lorem 4

Front Right

Front Left

Left hand side back

Left hand side back

Home/Reports

Dealer

My Reports

Fleets

Initiatives

Incentives Tracker

Distributor

SEARCH



Product Placement

Digital initiatives

Digital Initiatives

Filter 1

Please Select ▼

Filter 2

Please Select ▼

[Reset](#)

PRINT 

DOWNLOAD



Dealers ▶	Category	Sales Volume ▶ 	Warranty Registered	WR %
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5

Annotations

1 Initiatives View

Home/Reports

- Dealer
- My Reports
- Fleets
- Initiatives
- Incentives Tracker
- Distributor

SEARCH 🔍

Dashboard Score

Direct Fleet Volume Retention

Dashboard Score

Filter 1

Please Select ▾

 Filter 2

Please Select ▾

[Reset](#)

PRINT 🖨️ DOWNLOAD 📄 | 📊

Parameters ▶	MTD Target	Actual ▶	Ach. MTD
CEAT Tyres tracked	40	35	88%
Non-CEAT Tyres Tracked	30	28	93%
No. of Customers Tracked	10	8	80%
% of claim Spot Inspection done	70	60	86%
% of claim Spot Replacement done	50	25	50%
% of Dealers / Distributors doing Claim Inspection	30	12	40%
% of Authorised sub dealers doing Claim Inspection	20	2	10%
Total	40.6	28.72	71%

Annotations

- 1 Initiatives View
Limited columns view

Home/Reports

Dealer

My Reports

Fleets

Initiatives

Incentives Tracker

SEARCH



Dashboard Score

Direct Fleet Volume Retention

Direct Fleet Volume

Filter 1 Please Select ▾ Filter 2 Please Select ▾ [Reset](#)

PRINT DOWNLOAD |

Total Sale from same set of fleets as Q4 17-18	226	Total Sales in Q4 18-19	340
Total Target FOR 80% from Q4 17-18 Fleets	181	Total Balance for 100 %	-114
Balance for 80%	-11	% Achievement	150%

Territory ▶	Customer Number	Customer Name ▶	Sum of Invoice Qty-Q4-17-18	Sum of Invoice Qty-Q4-18-19
1	50010825	SARTHAK TYRE POINT	7	69
1	50015250	RANJANA TRADING CORPORATION	4	0
1	50016582	CHAUHAN ROAD CARRIERS	60	53
1	50018027	NITIN GOODS CARRIER	73	11
2	50018110	Singh Trading Company	6	0
2	50018226	NAVDURGA TRANSPORT COMPANY	18	27
2	50018294	New Satnam Infracon Pvt Ltd	-	0
2	53002801	LUCKNOW CITY TRANSPORT SERVICES LTD	-	32
Total			226	340

Annotations

- 1 Initiatives View
Limited columns view



Table of Content

Wireframe - Customer Flow

2.2.1 RSM - Customers - Dealers

2.2.2 RSM - Customers - e-Fleet

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Home/Customers / Dealers

Dealer

Fleet

Distributor

OE Dealer

Complaint

SEARCH

Filter

SAP CODE ▶	NAME ▶	Category ▶
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND
50003381	R.R.Tyres	ND

Dealer : R. R. Tyres

Info: Address 1, Sector , PIN

Available Limits ⓘ10,00,000

SDS ⓘ15,00,000

Permissible Limits ⓘ5,00,000

Total Outstanding ⓘ5,00,000

Net Over Due ⓘ00

Warranty Registrations

Dealer E-claim

Online Orders

Sales	WR	%
21425	2948	12

Received	Replaced	%
165	2948	42

No of Invoices	Online	%
467	7	1

Service DealerScheme (TBD)

Scheme 112^

Scheme 212^

Scheme 312^

Scheme 412^

View All

PRINT

DOWNLOAD

BPLOU

DOWNLOAD

VIEW ALL

Category	BPLOU QTR	Availed	Remains	Current Month (Jan)
TBB	200	140	30	30
PCR	200	140	200	200
MC	200	140	300	300
3 Wheeler	200	140	100	100
Motocycle	200	140	83	83
Scooter	200	140	33	33
LCV	200	140	30	30

Annotations

1 Selected Dealer View

Info about the dealer, Warranty, Schemes & BPLOU

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Home/Customers / Fleet

Dealer

e-Fleet

OE Dealer

Claim

Complaint

SEARCH

New Fleet

icon

Fleet info
FN - 63699

PRINT

DOWNLOAD

Customer Name ▶	Category ▶	No of Vehicles ▶
Fleet1	P1	30
Fleet2	P1	40
Fleet3	P2	50
Fleet4	P3	20
Fleet5	P1	60
Fleet6	P1	60
Fleet7	P1	60
Fleet8	P1	60
Fleet9	P1	60
Fleet10	P1	60
Fleet11	P1	60
Fleet13	P2	60
Fleet17	P3	60

Details

Fleet Number :

FN-636999

Customer Name :

AVTC

Fleet ID:

001623231FX

Application:

On-Road

Lead/Haul Type:

Long - Above 400

Load Classification

Normal Load

No.Of Vehucles

45

Material Carried

others

Owner:

Aman Gupta [Change]

Customer Fleet Vehicle

New Vehicle

Vehicle Registration Number	Action
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit
HR55A5566	Edit

Vehicle Registration Number

HR55A5566

Vechile Make: Tata Motor

Trolley Number: HSEA-123

Tyre Pattern	Wheel Position	KM/1.0 mm wear	Projection @ 85% wear	Action
MILE XL RIB PRO	FRONT RIGHT	1538	27447	Inspect and update
MILE XL RIB PRO	FRONT LEFT	1538	27447	Inspect and update
MILE XL RIB PRO	LHDO	1538	27447	Inspect and update
MILE XL RIB PRO	LHDI	1538	27447	Inspect and update
MILE XL RIB PRO	DOLH	1538	27447	Inspect and update
MILE XL RIB PRO	DILH	1538	27447	Inspect and update
MILE XL RIB PRO	RHDI	1538	27447	Inspect and update
MILE XL RIB PRO	RHDO	1538	27447	Inspect and update

Annotations

1 Selected Fleet View

Info about the dealer, Warranty, Schemes & BPLOU

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Home/Customers / Fleet

Dealer

Fleet

OE Dealer

Claim

Complaint

SEARCH

Filter

SAP CODE ▶	NAME ▶	Category ▶ <div>i</div>
50003381	Fleet1	ND
50003381	Fleet2	ND
50003381	Fleet3	ND
50003381	Fleet4	ND
50003381	Fleet5	ND
50003381	Fleet6	ND
50003381	Fleet7	ND
50003381	Fleet8	ND
50003381	Fleet9	ND
50003381	Fleet10	ND
50003381	Fleet11	ND
50003381	Fleet13	ND
50003381	Fleet17	ND

OE Dealer : OE Dealer 1

PRINT

DOWNLOAD

Annotations

1 Selected Fleet View

Info about the dealer, Warranty, Schemes & BPLOU

Screen Break

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Search

Filter

SAP CODE ▶	NAME ▶	Category ▶ <div>i</div>
50003381	Fleet1	ND
50003381	Fleet2	ND
50003381	Fleet3	ND
50003381	Fleet4	ND
50003381	Fleet5	ND
50003381	Fleet6	ND
50003381	Fleet7	ND
50003381	Fleet8	ND
50003381	Fleet9	ND
50003381	Fleet10	ND
50003381	Fleet11	ND
50003381	Fleet13	ND
50003381	Fleet17	ND

Home/Customers / Fleet

Dealer

e-Fleet

OE Dealer

Claim

Complaint

Claims Detail view

PRINT

DOWNLOAD

PDF

XLS

Annotations

1 Selected Fleet View

Info about the dealer, Warranty, Schemes & BPLOU

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

SEARCH

Filter

SAP CODE ▶

50003381

NAME ▶

Fleet1

Category ▶

ND

50003381

Fleet2

ND

50003381

Fleet3

ND

50003381

Fleet4

ND

50003381

Fleet5

ND

50003381

Fleet6

ND

50003381

Fleet7

ND

50003381

Fleet8

ND

50003381

Fleet9

ND

50003381

Fleet10

ND

50003381

Fleet11

ND

50003381

Fleet13

ND

50003381

Fleet17

ND

Claims Detail view

PRINT

DOWNLOAD

Home/Customers / Fleet

Dealer

e-Fleet

OE Dealer

Claim

Complaint

Annotations

- 1 Selected Fleet View
- Info about the dealer, Warranty, Schemes & BPLOU



Table of Content

User Journey

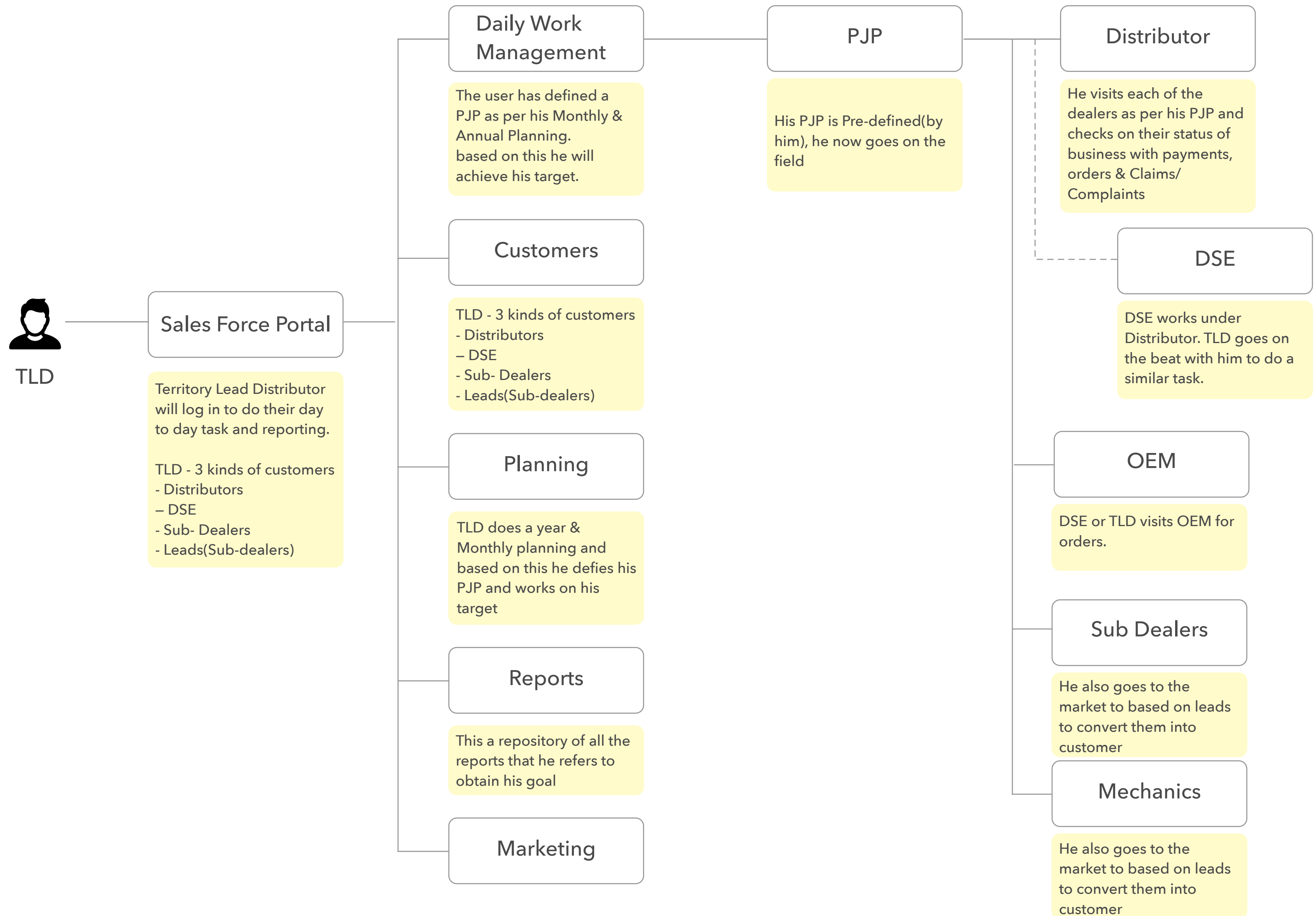
- Territory Lead Distributor

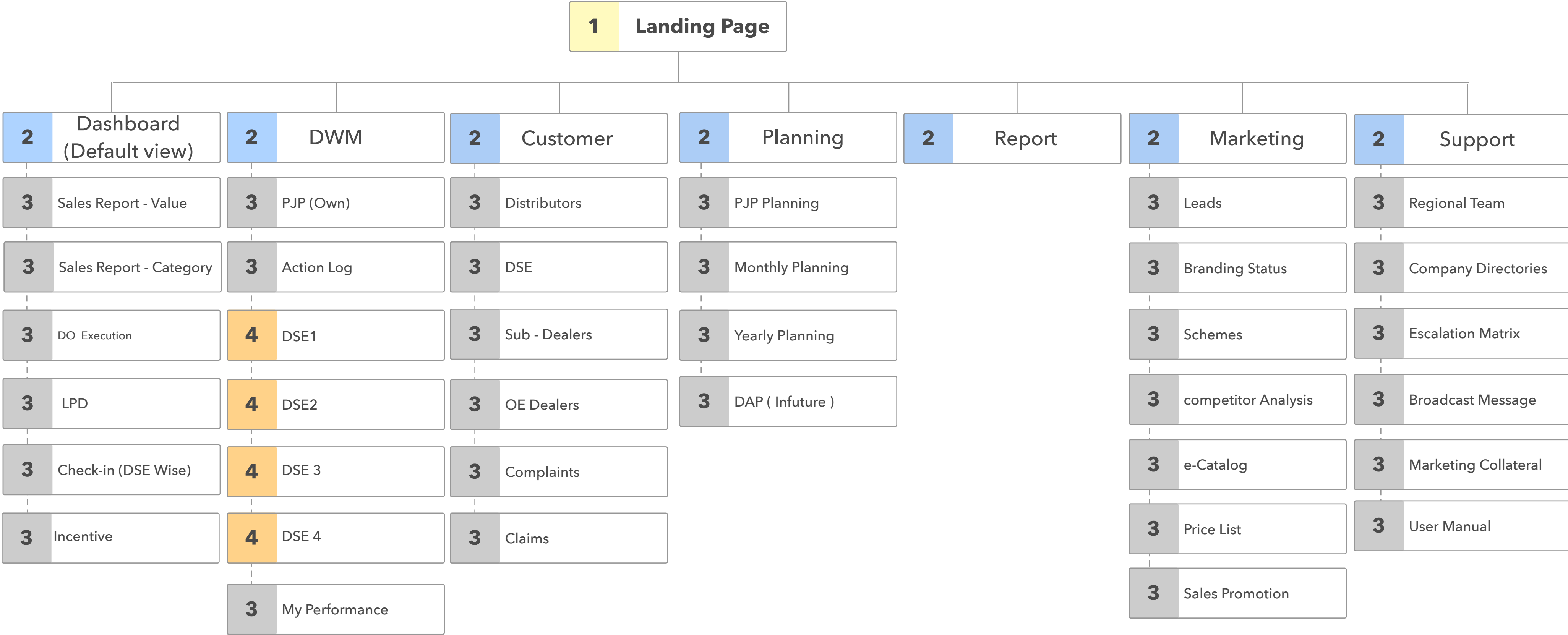
Sitemap

- Territory Lead Distributor

Wireframe

3.0 - TLD Interface Dashboard





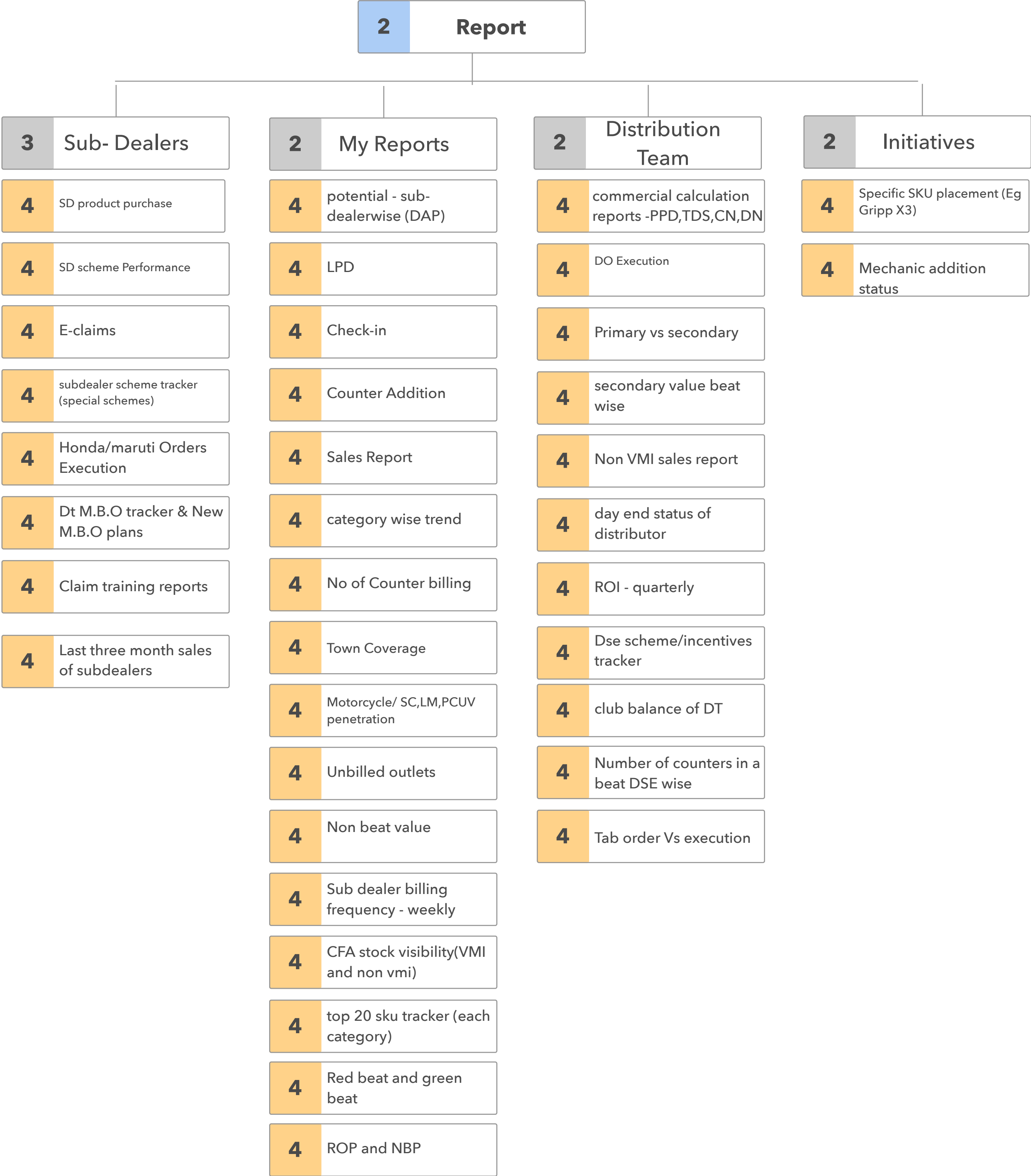




Table of Content

Wireframe

3.0.0 TLD - Landing Page

3.0.1 TLD - DWM - DSE View - LPD

3.0.2 TLD - DWM - DSE View - Check-in

3.0.3 TLD - DWM - DSE View - Category Penetration

3.0.4 TLD - DWM - DSE View - Last Day Performance

3.0.5 TLD - DWM - DSE View - Incentive Tracker

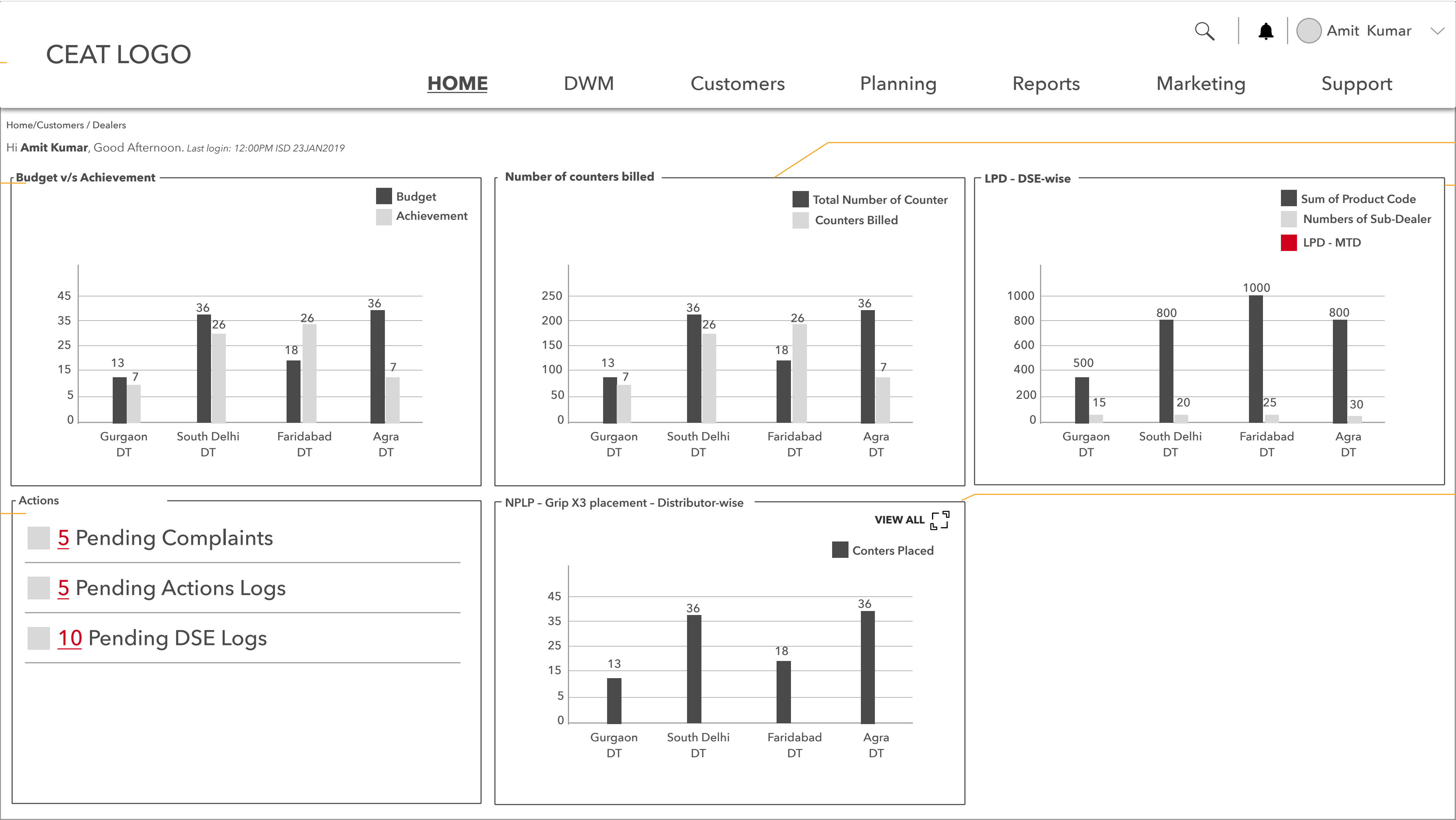
3.1.1 TLD - Reports - Dealer

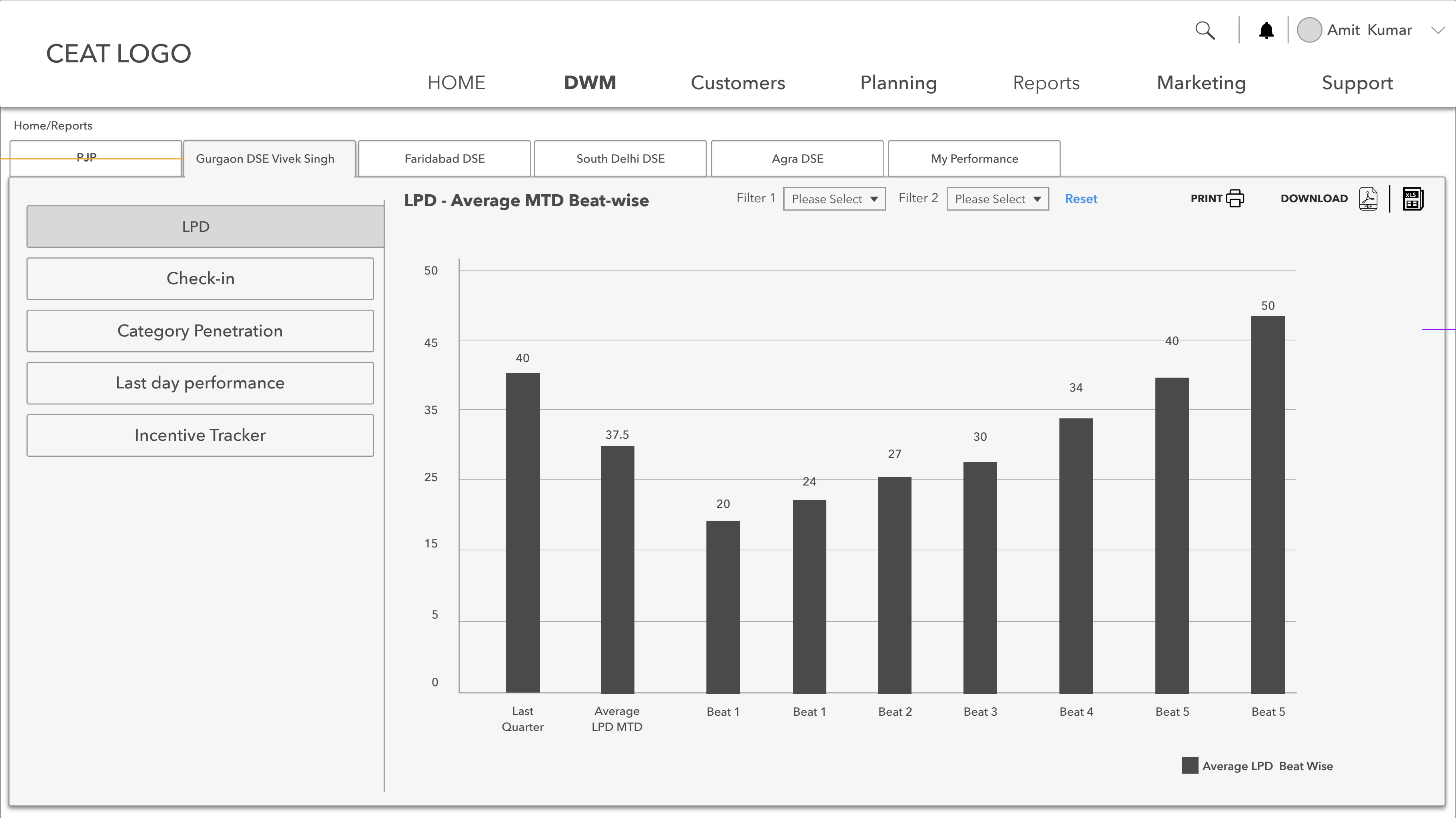
3.1.2 TLD - Reports - My Reports

3.1.3 TLD - Reports - Fleets

3.1.4 TLD - Reports - initiatives

Page Break - My Customer Flow

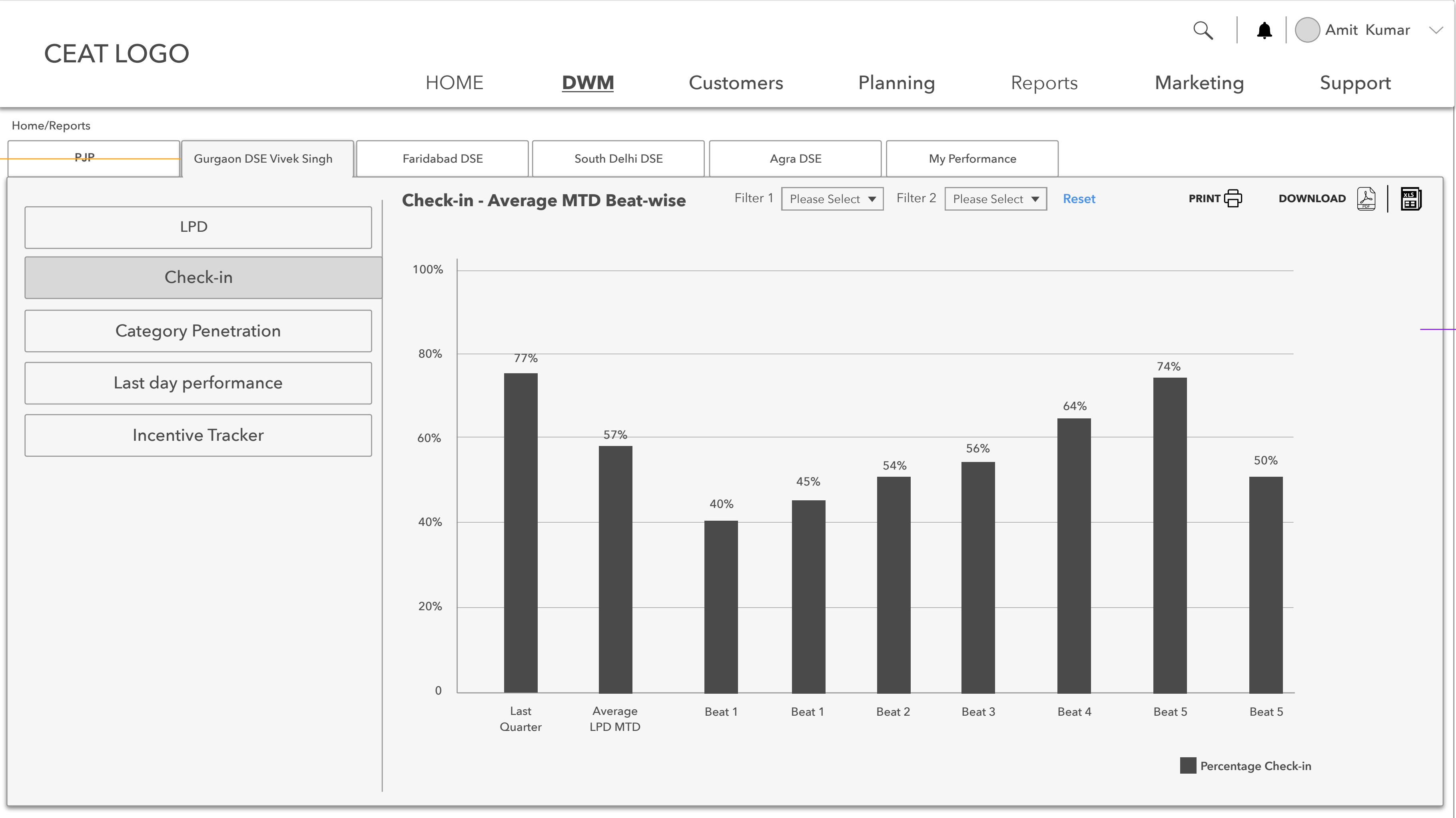




Annotations

1 Sub- Navigation of DWM

A LPD - Average MTD Beat-wise



CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/Reports

PJP

Gurgaon DSE Vivek Singh

Faridabad DSE

South Delhi DSE

Agra DSE

My Performance

LPD

Check-in

Category Penetration

Last day performance

Incentive Tracker

Check-in - Average MTD Beat-wise

BeatBeat 1Filter 2Please SelectReset

PRINT

DOWNLOAD

Bar graph

55

45

35

25

15

5

0

Motorcyle

Scooter

PCR

LCV

LMV

L3M

MTD

Dealer Name ▶	Amount (Last quarter)	MTD
Rajat Tyre	1,00,000/-	20,000/-
Sanyam Tyre	50,000/-	20,000/-
Ravi Tyre	1,00,000/-	20,000/-
Rajat Tyre	1,00,000/-	20,000/-
Rajat Tyre	1,00,000/-	20,000/-
Rajat Tyre	1,00,000/-	20,000/-
Rajat Tyre	1,00,000/-	20,000/-

Annotations

1 Sub- Navigation of DWM

A Check-in Average MTD Bead-Wise

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/Reports

PJP

Gurgaon DSE Vivek Singh

Faridabad DSE

South Delhi DSE

Agra DSE

My Performance

LPD

Check-in

Category Penetration

Last day performance

Incentive Tracker

Last Day Performance

PRINT

DOWNLOAD

Last Day Plan

1,50,000/-

Last day achieved

1,50,000/-

MTD Sales

11,50,000/-

Number of counters

22

Number of counters Visited

22

Number of counters Billed

10

LPD

10

Dealer Name ▶	Value	Check-in Time	Check-out Time	Remarks
Rajat Tyre	1,00,000/-	9:30	9:30	---
Sanyam Tyre	50,000/-	14:20	14:20	---
Ravi Tyre	1,00,000/-	14:20	14:20	---
Rajat Tyre	1,00,000/-	14:20	14:20	---
Rajat Tyre	1,00,000/-	14:20	14:20	---
Rajat Tyre	1,00,000/-	14:20	14:20	---
Rajat Tyre	1,00,000/-	14:20	14:20	---

Annotations

1 Sub- Navigation of DWM

A Last day performance Snapshot

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Marketing

Support

Home/Reports

PJP

Gurgaon DSE Vivek Singh

Faridabad DSE

South Delhi DSE

Agra DSE

My Performance

LPD

Check-in

Category Penetration

Last day performance

Incentive Tracker

Incentive Tracker

PRINT

DOWNLOAD

		Target	Actual			
Grip X3 Placement	Base is L3M active outlet (Required 50% for 1250 and 60% for 1500)	75	42	56%	1240/-	Not Qualified
Number of Sub-dealer billed	Base is L3M active outlet (Required 85% for 750 and 95% for 1250)	75	42	56%	750/-	Not Qualified
Outlets Visits	Measure as percentage of check-in done against total outlets in a beat (70% for 1000 and 85% for 1500)	75	42	56%	0/-	Not Qualified

Qualifying criteria: DSE should use tab to take orders and doing a minimum of 70% check-in.

Annotations

1 Sub- Navigation of DWM

CEAT LOGO

HOME DWM Customers Planning Reports Marketing Support

Home/Reports

1 Dealer

My Reports

Fleets

Initiavtes

2 SEARCH

3 Dealer, distributor and sub dealer spot inspection and spot replacement

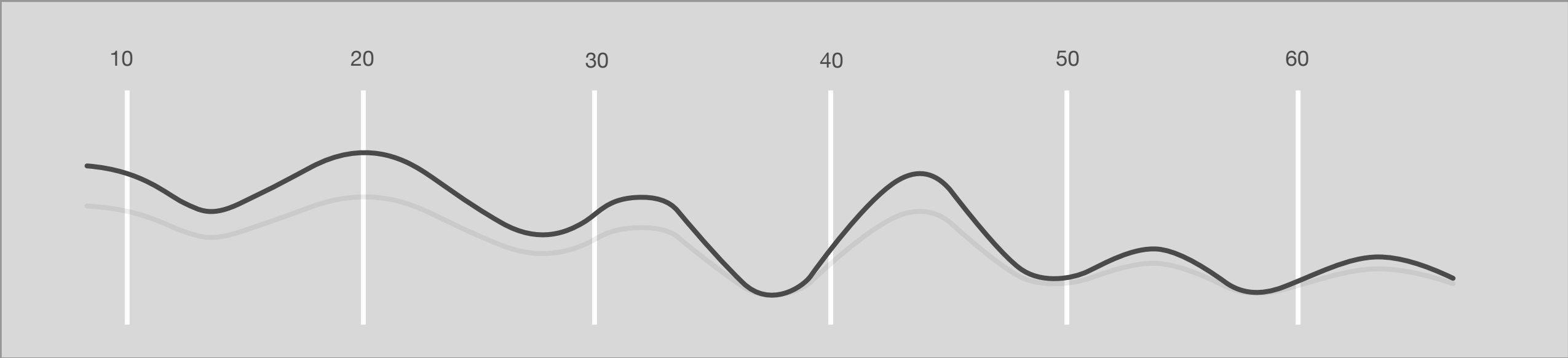
Number dealers and sub dealers are authorised and using authority.

Dealer Business Card

Spot inspection and replacement

Filter 1 Please Select Filter 2 Please Select Reset

PRINT DOWNLOAD



SAP CODE ▶	NAME ▶	Category ▶	Balance Q2	Q3-TGT	Q3 -TGT (balance+ Q3Actual)
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Annotations

- 1 Sub- Navigation of Reports
These reports are bucketed as pe their usage.
- 2 Dealer Report - Specific Search for each report in this category
- 3 BPLOU VS Achievement (Dealer)
- This a Report with Snapshot view visible by default
- TL can filter specific to the current report and Download the report for as per their use.
- A Chart View - Depends on Quarterly view or Monthly view
Based on the business call,
This can be an applied view on all other sub tabs based on business requirement.

Home/Reports

Dealer

My Reports

Fleets

Initiavtes

SEARCH



Claims register



Halla bol list



WA reports



WA trends



Reinspection at CFA level
(variation report)



PJP Plan Vs actuals



Incentive tracker



Dashboard score



Pending complaint status



Stock visibility



Claim rejected customers



MHN : SPEC.KTB reports



SPK reports

Download Selected

⬇ Download All

Claims Register

Filter 1

Please Select ▼

Filter 2

Please Select ▼

Reset

PRINT



DOWNLOAD



LOREM ▶	LOREM▶	LOREM ▶ 	LOREM	LOREM	LOREM
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Screen Break

Annotations

1 My Report - View

By Default the user can view the a report on Priority in the data preview.

CEAT LOGO

HOME DWM Customers Planning **Reports** Marketing Support

Home/Reports

Dealer

My Reports

Fleets

Initiavtes

SEARCH

Tyre Tracking

Scrap Tyre Inspection - FSS & Fleet wise

SPK

MHN: SPEC.KTB

Halla Bol List

Businesses Card

Fleet Pricing

Tyre Tracking Report

Filter 1

Please Select

 Filter 2

Please Select

[Reset](#)

PRINT

DOWNLOAD

Customer Number	Customer Name ▶	Vehicle No. ⓘ	Tyre brand ▶	Tyre Pattern	Wheel Position
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

Annotations

1

Filter view - interaction

This is a sample view of the filter not an actual data.

Filter 1:

Customised

Brand

Customer

Wheel Position

TBB/TBR

Brand 1

Brand 2

Brand 3

Brand 4

Filter 2:

Lorem

Lorem 1

Lorem 2

Lorem 3

Lorem 4

Front Right

Front Left

Left hand side back

Left hand side back

Home/Reports

Dealer

My Reports

Fleets

Initiatives

SEARCH



Product Placement

Digital initiatives

Digital Initiatives

Filter 1

Please Select ▼

Filter 2

Please Select ▼

[Reset](#)

PRINT 

DOWNLOAD



Dealers ▶	Category	Sales Volume ▶ 	Warranty Registered	WR %
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5
50003381	R.R.Tyres	ND	-	5

Annotations

- 1 Initiatives View
Limited columns view



Table of Content

Wireframe - Customer Flow

2.2.1 RSM - Customers - Distributors

CEAT LOGO

Home

DWM

Customers

Planning

Reports

Marketing

Support

Home/Customers / Distributors

Distributors

DSE

Sub- Dealers

OE Dealers

Complaint

Claims

SEARCH

Filter

SAP CODE ▶	NAME ▶	Category ▶ <div></div>
50003381	<u>Distributor 1</u>	ND
50003381	Distributor 2	ND
50003381	Distributor 3	ND
50003381	Distributor 3	ND
50003381	Distributor 3	ND
50003381	Distributor	ND
50003381	Distributor	ND
50003381	Distributor	ND
50003381	Distributor	ND
50003381	Distributor	ND
50003381	Distributor	ND
50003381	Distributor	ND

Distributor : Distributor 1

Info: Address 1, Sector , PIN

Available Limits 10,00,000

SDS 15,00,000

Permissible Limits 5,00,000

Total Outstanding 5,00,000

Net Over Due 00

Warranty Registrations

Sales

21425

WR

2948

%

12

E-claim

Received

165

Replaced

2948

%

42

Scheme Status (TBD)

Scheme 1

12^

Scheme 2

12^

Scheme 3

12^

Scheme 4

12^

View All

PRINT

DOWNLOAD

BPLOU

DOWNLOAD

VIEW ALL

Category	BPLOU QTR	Availed	Remains	Current Month (Jan)
TBB	200	140	30	30
PCR	200	140	200	200
MC	200	140	300	300
3 Wheeler	200	140	100	100
Motocycle	200	140	83	83
Scooter	200	140	33	33
LCV	200	140	30	30

Annotations

- 1 Selected Dealer View
- Info about the dealer, Warranty, Schemes & BPLOU

- 3 Distributors
- 3 DSE
- 3 Sub - Dealers
- 3 OE Dealers
- 3 Complaints
- 3 Claims



Table of Content

Sitemap

- Regional Manager

- Regional Manager- Reports

Wireframe

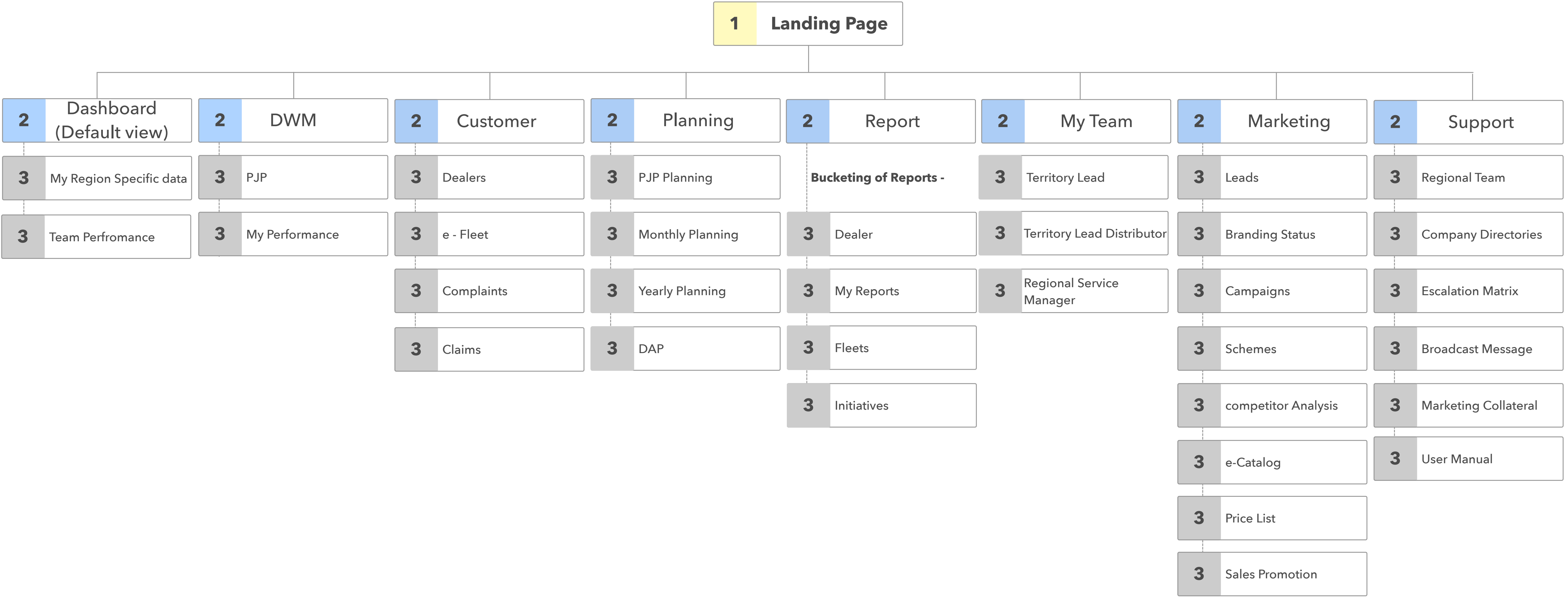
- 4.0.0 RM - Landing Page - Dashboard - TL View

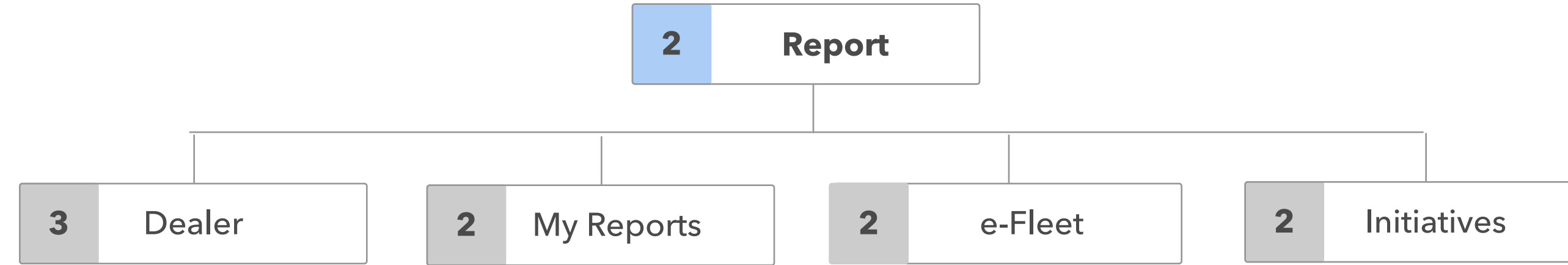
- 4.0.1 RM - Dashboard - TL - Dealer Performance V

- 4.0.2 RM - Dashboard - TLD View

- 4.1.0 RSM - Reports - initiatives

- 4.1.1 RSM - Reports - initiatives - Team Trends







Home/Customers / Dealers

Hi **Amit Kumar**, Good Afternoon. Last login: 12:00PM ISD 23JAN2019

My Region Overview

Region Code: 12CG

TL

TLD

RSM

85%

75%

105%

65%

Territory Lead

TL - Abhishek Rai | Territory CG1202

Abhi Tyres

A-1 Tyres

Rana Trading Company

Tyre King

Gandhi Motors

Aar Ess Battery and tyres

Team Performance

PJP

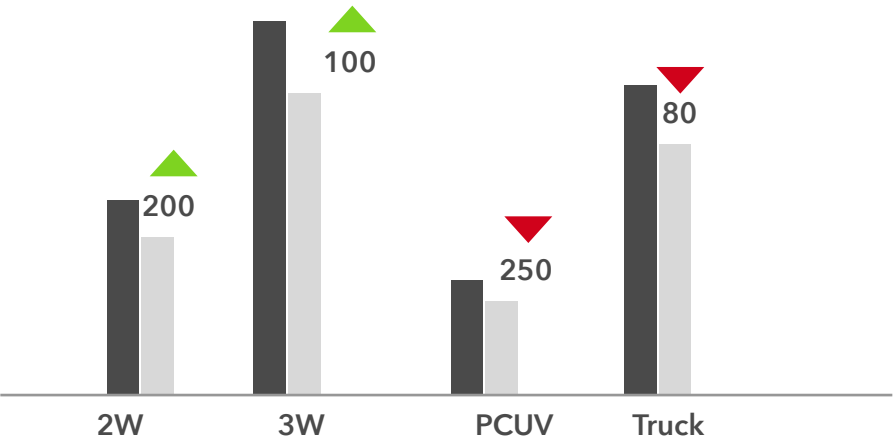
Over due

Action Log

73%

54,000

5 Action logs



WIP

WIP

WIP

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Team

Marketing

Support

Home/Customers / Dealers

Hi **Amit Kumar**, Good Afternoon. Last login: 12:00PM ISD 23JAN2019

My Region Overview

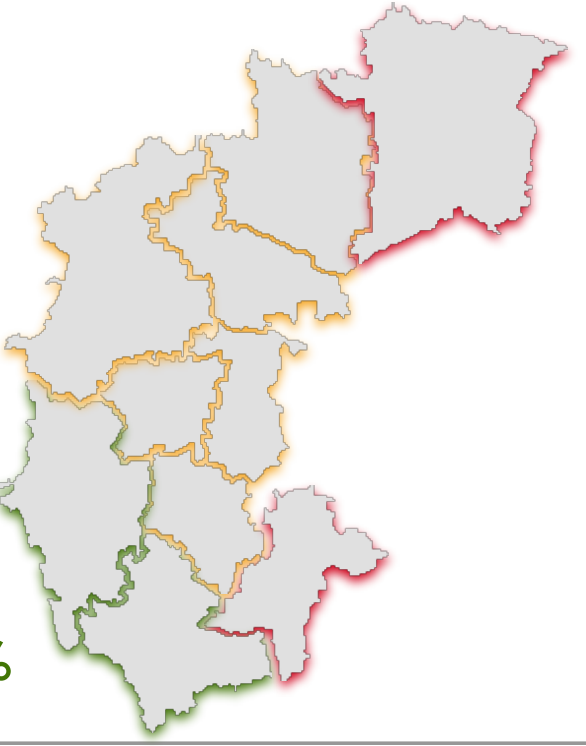
Region Code: 12CG

TL

TLD

RSM

85%



75%

65%

105%

Territory Lead

TL - Abhishek Rai | Territory CG1202

Abhi Tyres

A-1 Tyres

Rana Trading Company

Tyre King


Gandhi Motors

Aar Ess Battery and tyres

Performance

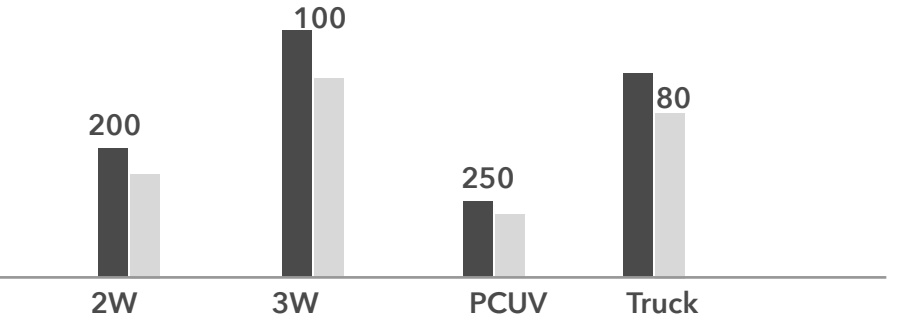
SDS: Rs 10,00,000

Limit: Rs 05,00,000




Invoice Number	Amount
191919109213	38186.00
191919109213	38186.00
191919109213	38186.00

200




2W

100




3W

250



PCUV

80



Truck

WIP

WIP

WIP

Annotations

1 Top Navigation as per sitemap (To be updated as per business) Key Navigation L1

Screen Break

Annotations

1 Top Navigation as per sitemap (To be updated as per business) Key Navigation L1

1

CEAT LOGO

HOME

DWM

Customers

Planning

Reports

Team

Marketing

Support

Home/Customers / Dealers

Hi **Amit Kumar**, Good Afternoon. Last login: 12:00PM ISD 23JAN2019

2

My Region Overview

Region Code: 12CG

TL

TLD

RSM

75%

105%

Territory Lead

TLD - Abhishek Dwivedii

Arun Bansal and Company

Murthi Enterprises

Nagpal Automobiles

Performance

PJP

73%

LPD

34

Town Coverage

92%

200

250

2W

100

80

3W

PCUV

Truck

WIP

WIP

WIP

Home/Reports

- Dealer
- My Reports
- Fleets
- Initiatives
- Incentives Tracker
- Distributor

SEARCH 🔍

Product Placement

Digital initiatives

Warranty

E-claims

Orders

Digital Initiatives

Filter 1

Please Select ▾

 Filter 2

Please Select ▾

[Reset](#)

PRINT 🖨️ DOWNLOAD 📄 | 📅

D00112 - Faridabad RO - Amit Yadav	Trends	75%	▾
D0001 - South Delhi - Abhishek Rai	Trends	85%	▾
D0021 - Faridabad - Amit Bhojvaid	Trends	75%	▾
D0162 - Gurgaon - Vipin Sharma	Trends	90%	▾
RI004 - Gurgaon - Raghav Dudeja	Trends	75%	▾
D0162- Agra - Saket Pathak	Trends	75%	▾
DI023- Abhishek Dwivedi	Trends	65%	▾
DI053- Rahul Sharma	Trends	34%	▾

Annotations

1 WIP

Home/Reports

Dealer

My Reports

Fleets

Initiatives

Incentives Tracker

Distributor

SEARCH



Product Placement

Digital initiatives

Warranty

E-claims

Orders

Digital Initiatives

Filter 1

Please Select ▾

Filter 2

Please Select ▾

[Reset](#)

PRINT



DOWNLOAD



D00112 - Faridabad RO - Amit Yadav

Trends

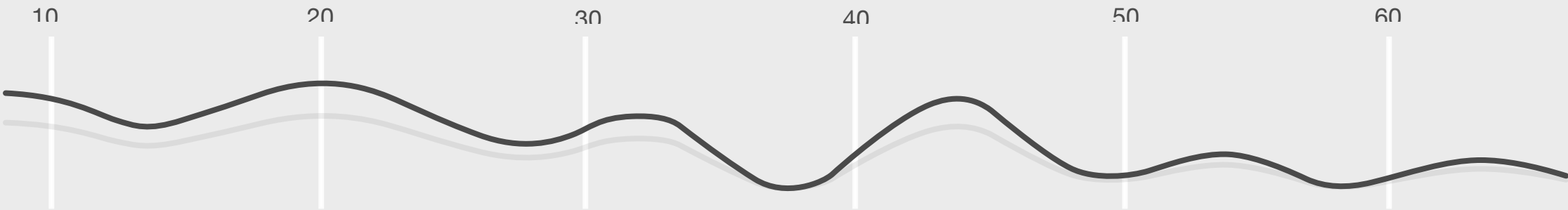
75%



D0001 - South Delhi - Abhishek Rai

Trends

85%



SAP CODE ▶	NAME ▶	Category ▶ ⓘ	Balance Q2	Q3-TGT	Q3 -TGT (balance+ Q3Actual)
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15
50003381	R.R.Tyres	ND	-	5	15

D0021 - Faridabad - Amit Bhojvoid

Trends

75%



Annotations

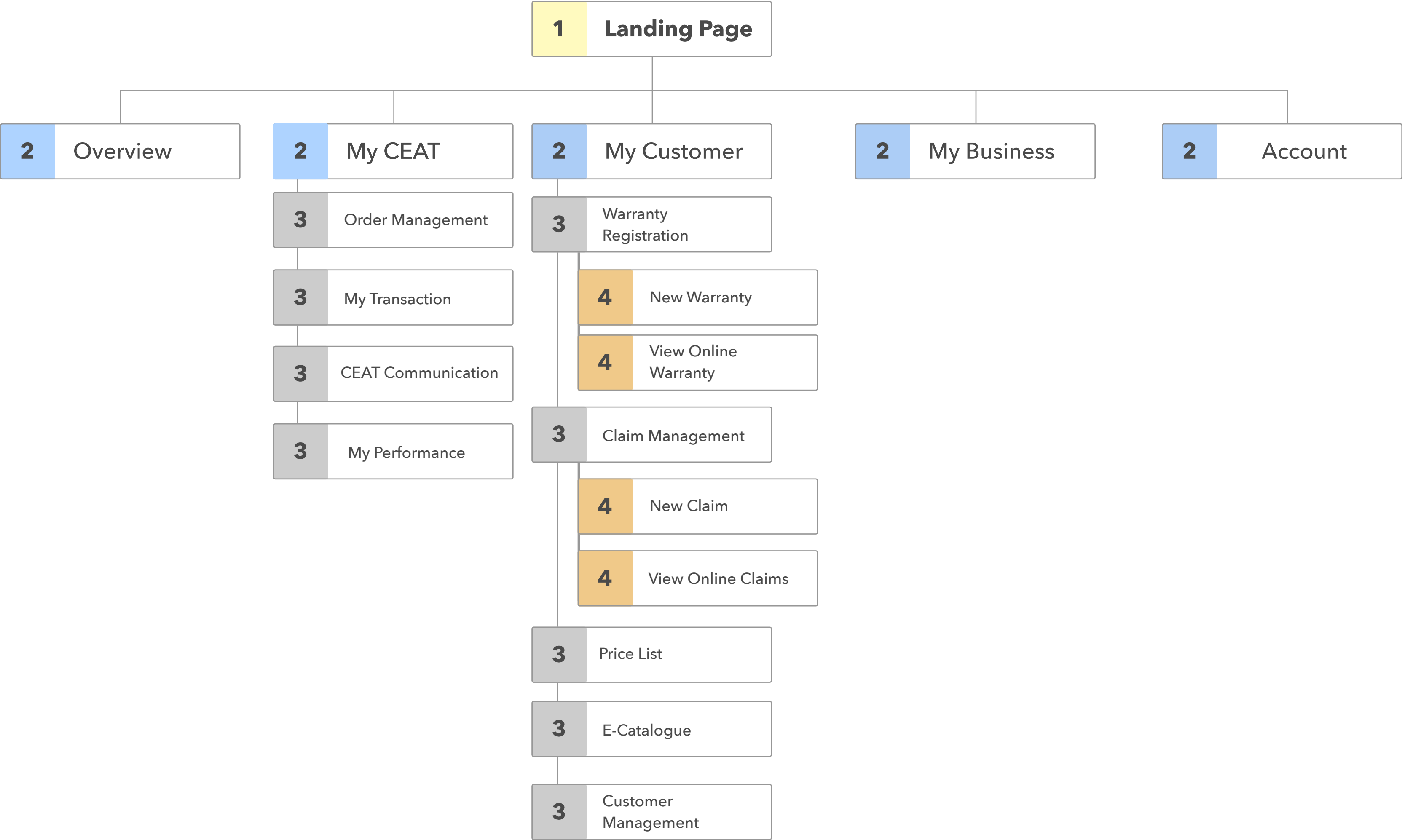
1 WIP



CEAT Dealer Portal

- Sitemap (**UPDATED**)
- Wireframe (Desktop)

Sitemap - Dealer Portal



CEAT LOGO

Dashboard

My CEAT

My Customers

My Business

Alan harper

Hi Alan Harper, Good Afternoon

Last login: 12:00PM ISD 23JAN2019

Current Overview

60%

20%

16%

4%

Avaialbe Limits

₹ 10,00,000

SDS

₹ 15,00,000

Permissible Limits

₹ 5,00,000

Total Outstanding

₹ 5,00,000

Net Over Due

₹ 00

BPLOU

DOWNLOAD EXCEL

VIEW ALL

Category	BPLOU QTR	Availed	Remaing
TBB	200	140	30
PCR	200	140	200
MC	200	140	300
3 Wheeler	200	140	100
Motocycle	200	140	83
Scooter	200	140	33
LCV	200	140	30

Frequently Ordered SKUs

VIEW ALL

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 F

Place o

*Recent Orders

VIEW ALL

Date	Order Number	Particulars	Status
25/12/2018	200	165/80 R 14 Fuelsmart TL 85T	Action Required
25/12/2018	200	165/80 R 14 Fuelsmart TL 85T	InTransit
25/12/2018	200	165/80 R 14 Fuelsmart TL 85T	Pending
25/12/2018	200	165/80 R 14 Fuelsmart TL 85T	Order Complete

Annotations

1 Landing Page
Top Navigation

- Overview
- My CEAT
- My Customers
- My Business
- Search
- Alerts
- Cart
- Accout

2 Current Overview
End user can view the avaialbe limit in his account. SDS
Permissible limits, Total Outstanding & Net Overdue
The graph intracts based on-hover

BPLOU
User can each category view of consumption

Frequently Orders SKUs
User can make faster purchases based on their recent o
previous purchases

Recent orders
User can view their Recent order status if any order need
user action, they are prompted with on the screen
notification.

Screen Break

CEAT LOGO

Dashboard

My CEAT

My Customers

My Business

Alan harper

Search

Clear

Filter One

Filter One

Filter One

Filter One

150 .12 1231231 JFKS

150 .12 1231231 JFKS

150 .12 1231231 JFKS

My Cart

Frequently Ordered SKUs

VIEW ALL

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80 R 14 Fuelsmart TL 85T

Place order

165/80

Annotations

- 1

Landing Page

Top Navigation

- Overview

- My CEAT

- My Customers

- My Business

- Search

- Alerts

- Cart

- Accout
- 2

Current Overview

End user can view the avaiable limit in his account. SDS

Permissible limits, Total Outstanding & Net Overdue

The graph intracts based on-hover
- BPLOU

User can each category view of consumption
- Frequently Orders SKUs

User can make faster purchases based on their recent o

previous purchases
- Recent orders

User can view their Recent order status if any order need

user action, they are prompted with on the screen

notification.