

## ii Insights from the Dashboard:

#### 1. Top-Selling Products

- E-book: Al for Beginners leads in total sales, followed by Budget Tracker Software Tool and Resume Builder Template Pack.
- These three products account for a major share of the revenue, highlighting strong interest in self-learning and productivity-enhancing tools.

### 2. Sales Trend by Month

- May 2024 saw the highest sales at ₹1492, followed by a steady decline through.
- This trend may indicate seasonal demand spikes.

#### 3. Sales Distribution by Region

- The UK and Canada recorded the highest sales, surpassing India, USA, and Australia.
- Targeted promotions in these regions could further strengthen market presence and drive sales even higher.

# 4. Category Revenue Contribution

- Health & Wellness leads, followed by Productivity and Finance.
- The strong performance of these categories suggests a growing focus on personal development, efficiency, and financial awareness among buyers.