# **Compustat® Company Research**

# Tesla Inc NASDAQ: TSLA

#### **Price Performance**

Price on 1/31/25	\$404.60
52-Week High/Low	\$488.54 / 138.80
Volume on 1/31/25	83,568,219
10-Day Avg. Volume	70,712,434
Price 1 Month Ago	\$410.44
1 Month Price Performance	-1.4%
Price 3 Months Ago	\$248.98
3 Month Price Performance	62.5%
Price 6 Months Ago	\$207.67
6 Month Price Performance	94.8%
Price 12 Months Ago	\$187.29
12 Month Price Performance	116.0%
Market Capitalization	\$1.3 Trillion
Beta	2.31

### Key Statistics (Latest 4 Quarters)\*

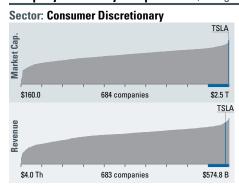
-52.7%
7.7%
NA
2.1%
0.8x
5.3x
24.6x
20.4%
15.9x
21.3x
1.2x
1.9x
NA
0.1x

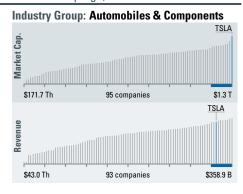
### **Business Description**

Tesla, Inc. designs, develops, manufactures, leases, and sells electric vehicles, and energy generation and storage systems in the United States, China, and internationally. The company operates in two segments, Automotive, and Energy Generation and Storage.

Tesla Inc 1 Tesla Road Austin, TX 78725 512 516 8177 www.tesla.com

### Company to Industry Comparisons (Using S&P GICS Groupings)

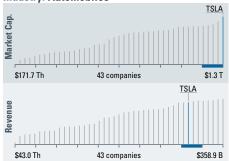




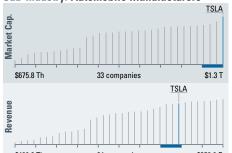
# Benchmark Price Performance Industry

Duration	Industry Group	Sub- Industry
1 Month	-0.6%	-0.5%
3 Month	36.9%	38.8%
6 Month	57.4%	60.6%
12 Month	66.9%	71.6%

### **Industry: Automobiles**



### **Sub-Industry: Automobile Manufacturers**



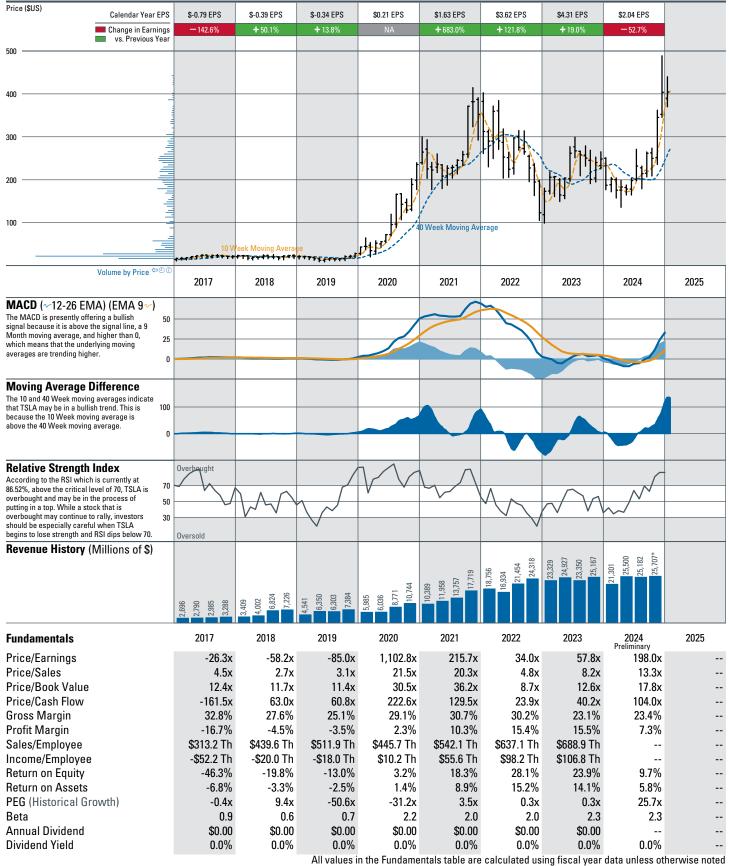
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### **Price & Earnings History**





### **Peer Comparison Ratios**

#### All values are for the last fiscal year unless otherwise noted.

Company Name (Ticker Symbol)	P/E (1/31/25)	High P/E	Low P/E	<b>PEG Ratio</b>
Tesla Inc (TSLA) ——	*198.3	*239.5	*68.0	*25.7
Toyota Motor Corp (TM)	8.9	12.0	7.5	0.5
Mercedes Benz Group AG (MBGYY) ———	5.0	6.9	4.5	0.1
Honda Motor Co Ltd (HMC) ———	6.8	9.2	5.7	0.9
General Motors Co (GM)	8.0	10.0	6.1	-5.0
Stellantis NV (STLA)	NA	NA	NA	NA

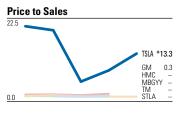


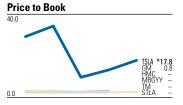
High and Low P/E are for trailing twelve months using diluted EPS excluding extraordinary items. PEG ratio is historical.

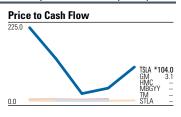
#### **Valuation**

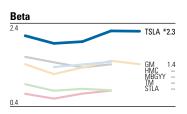
### Line charts below give a 5 year history for TSLA and up to 5 peers.

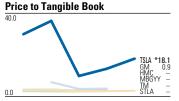


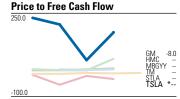




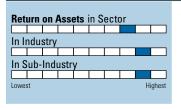


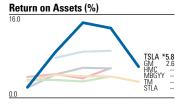




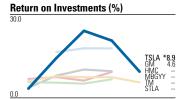


### **Management Effectiveness**

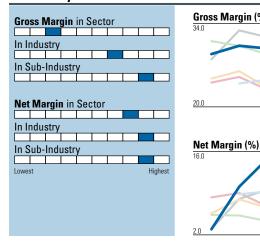


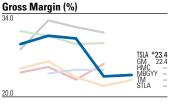


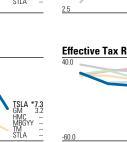


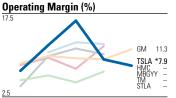


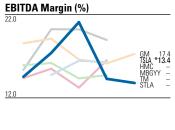
### **Profitability**

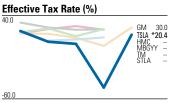


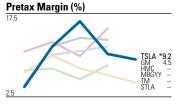














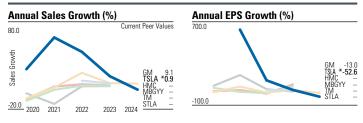
### **Peer Comparison**

This peer comparison scatter shows a relative comparison of valuation, management effectiveness and risk for TSLA and several peers.

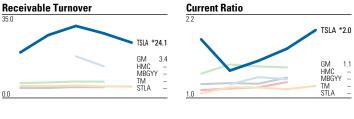
Marker size = lower risk ■ ■ ■ ■ Higher risk



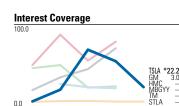
#### **Growth Rates**



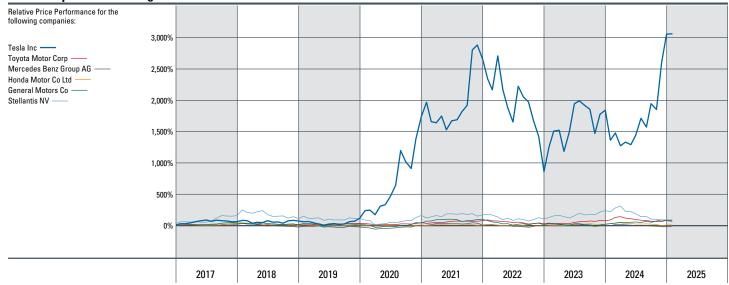
### **Financial Strength**







#### **Peer Group Relative Strength**





### **Industry Comparison**

All values are for the last fiscal year unless otherwise noted.

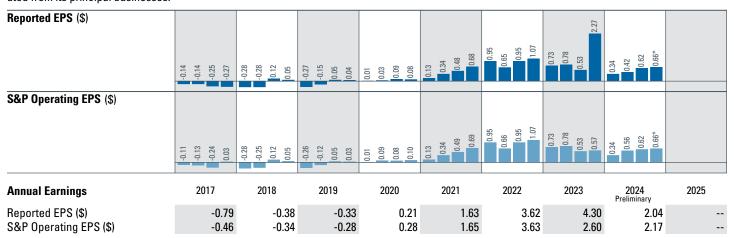
This peer comparison table shows a list of the companies in the "Automobiles" industry sorted by market capitalization.

	Current Market Cap.	Revenue	1 Year % Revenue	1 Year % EPS	Total Debt	Modified % Return	% Profit
Company Name (Ticker Symbol)	(Millions of \$)		Growth	Growth	to Capital	on Capital	Margin
Tesla Inc (TSLA) *	1,297,552.2	97,690.0	0.9	-52.6	0.1	16.5	7.3
Toyota Motor Corp (TM)	248,438.8	298,146.0	6.7	79.2	0.5	20.3	11.0
Byd Company Ltd (BYDDY)	101,813.3	84,944.7	38.2	75.3	0.2	106.3	5.0
Ferrari NV (RACE)	76,876.9	6,599.1	21.2	40.3	0.4		21.0
Mercedes Benz Group AG (MBGYY)	58,808.1	169,358.8	5.6	2.8	0.5	14.0	9.3
Volkswagen AG (VWAGY)	51,833.9	358,853.7	19.1	11.4	0.6	10.7	5.1
Stellantis NV (STLA)	49,999.6	209,729.0	9.3	15.9	0.3	142.7	9.8
General Motors Co (GM)	49,460.0	187,442.0	9.1	-13.0	0.7	19.8	3.2
Honda Motor Co Ltd (HMC)	44,234.6	135,064.4	6.2	55.0	0.4	12.4	5.4
Ford Motor Co (F)	40,060.8	176,191.0	11.5		0.8	12.5	2.5
Li Auto Inc (LI)	23,361.5	17,466.8	166.0		0.3	-48.8	9.5
XPeng Inc (XPEV)	14,368.1	4,326.3	11.1	-8.4	0.4	-345.2	-33.8
Rivian Automotive Inc (RIVN)	12,823.8	4,434.0	167.4	22.4	0.3	-120.2	-122.5
Subaru Corp (FUJHY)	12,672.5	31,093.4	9.5	71.4	0.2	51.3	8.2
Nissan Motor Co Ltd (NSANY)	9,918.7	83,873.0	5.2	71.8	0.6	5.2	3.4
VinFast Auto Ltd (VFS)	9,120.9	1,149.9			-1.2	-173.1	-205.5
NIO Inc (NIO)	8,879.6	7,843.8	9.8	-35.7	0.5	-448.1	-38.0
ZEEKR Intelligent Technology Holding Ltd (ZK)	6,471.9	7,287.4	57.6	-2.2	-16.6	191.1	-16.2
Lucid Group Inc (LCID)	6,451.6	595.3	-2.1	9.9	0.3	-101.5	-475.1
THOR Industries Inc (THO)	5,461.0	10,043.4	-9.7	-28.9	0.2	19.8	2.6
Harley-Davidson Inc. (HOG)	3,445.5	5,836.5	1.4	-1.8	0.7	35.9	12.1
Polestar Automotive Holding UK PLC (PSNY)	2,152.6	2,425.2	-1.7	-147.8	1.5	-241.8	-49.3
Winnebago Industries Inc. (WGO)	1,357.5	2,973.5	-14.8	-92.9	0.4	18.3	0.4
LiveWire Group Inc (LVWR)	640.2	38.0	-18.8	-17.4	0.0	-311.3	-288.1
Niu Technologies (NIU)	156.7	374.0	-18.6	-444.4	0.2	-112.8	-10.3
Massimo Group (MAMO)	127.3	115.0	32.9	160.0	0.4	58.9	9.1
Gogoro Inc (GGR)	102.5	349.8	-8.6	28.9	0.6	-17.4	-21.7
Faraday Future Intelligent Electric Inc (FFIE)	40.6	0.8		88.6	0.4	-76.6	-55,069.4
Cenntro Inc (CENN)	32.4	22.1	146.9	57.6	0.2	-51.4	-245.5
ECD Automotive Design Inc (ECDA)	25.4	15.1			3.1	17.0	-10.6
Workhorse Group Inc (WKHS)	16.4	13.1	160.7	18.9	0.3	-138.3	-946.3
Fly-E Group Inc (FLYE)	11.6	32.2	47.9	33.3	0.7	15.7	5.9
Lobo EV Technologies Ltd (LOBO)	11.4	15.5	-15.4	7.1	0.1	19.3	6.3
Chijet Motor Co Inc (CJET)	9.5	9.5			1.6	-131.7	-718.2
Phoenix Motor Inc (PEV)	8.8	3.1	-27.9	-49.2	3.3	451.7	-661.3
Envirotech Vehicles Inc (EVTV)	7.6	2.9	-36.4	71.2	0.0	-67.7	-443.0
Ayro Inc (AYRO)	4.6	0.5	-83.3	-65.1	0.0	-539.9	-6,845.7
Zapp Electric Vehicles Ltd (ZAPP)	3.8	0.0		-5,066.7	-0.4	45.3	
Volcon Inc (VLCN)	2.2	3.3	-28.3	28.3	2.7	-877.3	-1,382.1
EZGO Technologies Ltd (EZGO)	1.4	21.1	32.7	53.3	0.2	-12.5	-34.5
Mullen Automotive Inc (MULN)	1.3	1.1	198.9	99.1	-2.3	732.3	-41,778.7
Canoo Inc (G0EVQ)	0.7	0.9		70.7	0.3	-86.8	-34,088.1
SRIVARU Holding Ltd (SVUHF)	0.2	0.0	-61.6	-48,253.9	1.1	-3,607.3	-26,576.7
Nu Ride Inc (undefined)		2.3	1,106.2	-7.0	0.0	1,709.0	-14,660.9



### **Earnings History**

Standard & Poor's Core Earnings is a uniform methodology for calculating operating earnings, and focuses on a company's after-tax earnings generated from its principal businesses.



### **Dividend Analysis**

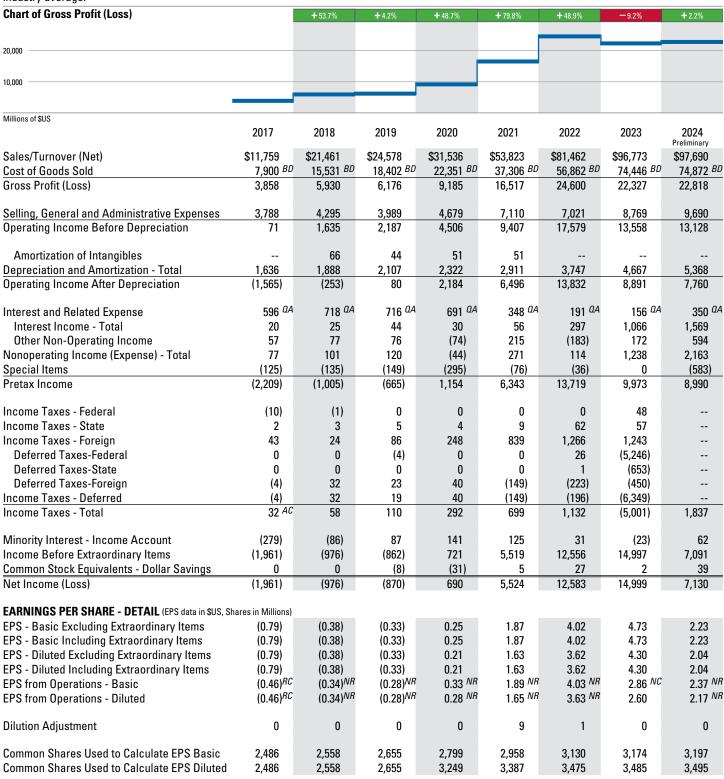
The data is not available to complete the SmartText analysis. Twenty-five of the 68 companies in the Automobile Manufacturers sub-industry currently pay a dividend. The list below shows which of those 25 companies have historically had the largest annual dividend payments. (The per share value shown is the indicated annual dividend. All other data in this table is from the last fiscal year).

		_	Shares	<b>Annual Cash</b>
Common Nama (Tiplion Comptal)	Annual Dividend	Payout	Outstanding	Dividends
Company Name (Ticker Symbol)	(\$ per share)	Ratio (%)	(Millions)	(Millions of \$)
Subaru Corp (FUJHF)	96.00	0.2	1,503.6	431.1
Toyota Motor Corp (TOYOF)	85.00	0.2	1,347.4	5,819.0
Honda Motor Co Ltd (HNDAF)	73.00	0.2	1,609.6	1,599.1
Nissan Motor Co Ltd (NSANF)	57.00	0.1	1,870.1	388.0
Volkswagen AG (VLKPF)	9.06	0.3	5,013.0	12,967.9
Volkswagen AG (VLKAF)	9.00	0.3	5,013.0	12,967.9
Toyota Motor Corp (TM)	5.46	0.2	1,347.4	5,819.0
Mercedes Benz Group AG (MBGAF)	5.30	0.4	4,164.0	6,141.3
Mercedes Benz Group AG (DDAIY)	3.70	0.4	4,164.0	6,141.3
Byd Company Ltd (BYDDF)	3.41	0.1	1,452.8	
Ferrari NV (RACE)	2.44	0.3	180.4	363.3
THOR Industries Inc (THO)	2.00	0.4	52.9	102.1
Stellantis NV (STLA)	1.55	0.2	3,023.2	4,651.0
Mercedes Benz Group AG (MBGYY)	1.43	0.4	4,164.0	6,141.3
Honda Motor Co Ltd (HMC)	1.42	0.2	1,609.6	1,599.1
Winnebago Industries Inc. (WG0)	1.36	2.9	28.8	36.8
Volkswagen AG (VWAGY)	0.98	0.3	5,013.0	12,967.9
Volkswagen AG (VWAPY)	0.94	0.3	5,013.0	12,967.9
Volkswagen AG (VWAGY)	0.92	0.3	5,013.0	12,967.9
Stellantis NV (PUGOY)	0.88	0.2	3,023.2	4,651.0
Byd Company Ltd (BYDDY)	0.87	0.1	1,452.8	
Ford Motor Co (F)	0.60	1.2	3,973.6	4,995.0
General Motors Co (GM)	0.48	0.1	1,000.0	653.0



Annual Income Statement Change vs. Previous Year

**Summary:** Although no losses have been posted during the last five years, earnings volatility at TSLA was above the Automobile Manufacturers industry average.



AC Restated for/reflects an accounting change

BD Reduced by an amount of depreciation which should be allocated to SGA

<sup>&</sup>lt;sup>NC</sup> S&P calculation and may disagree with company reports

NR Statutory rate used in calculation

<sup>&</sup>lt;sup>QA</sup> Net of interest income, interest capitalized, or AFUDC

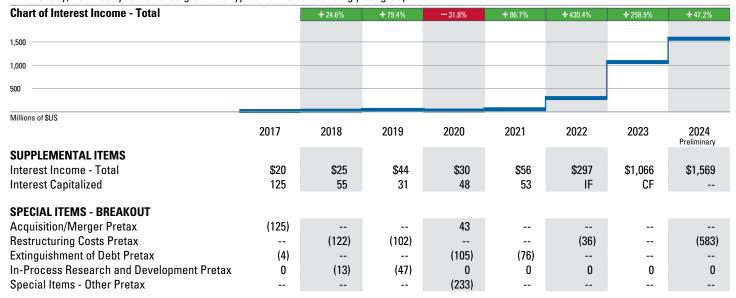
RC Earnings per Share is a calculation and may disagree with company reports. Statutory rate used in calculation



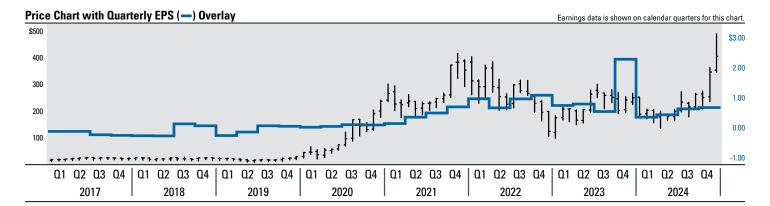
#### **Annual Income Statement, continued**

Change vs. Previous Year

**Summary:** TSLA has a Price to Book ratio of 17.8x, which is higher than nearly any other company in the Automobile Manufacturers group. Additionally, its three- year revenue growth is typical for its surrounding peer group.



CF Combined Figure IF Insignificant Figure

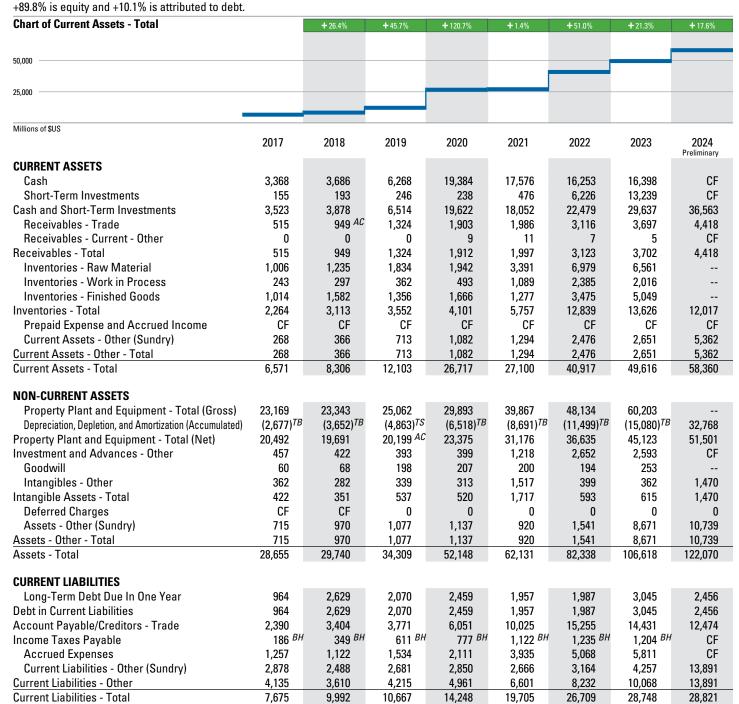


**Additional Summary Items:** Over the last year, TSLA's revenue grew at a rate that was in-line with the Automobile Manufacturers group norm. During fiscal year 2024, they recorded \$97.7B as revenues which was a 0.9% improvement from the previous year.



**Annual Balance Sheet** 

Change vs. Previous Year Summary: TSLA employs a capital structure that is in-line with the Automobile Manufacturers group norm. Its capital resources total \$81.2B, of which



AC Restated for/reflects an accounting change

BH Includes other taxes

TB Computed using accelerated and straight-line method

<sup>&</sup>lt;sup>TS</sup> Computed using straight-line method

**CF** Combined Figure



#### **Annual Balance Sheet, continued** Change vs. Previous Year Summary: TSLA has a debt level that is typical for companies in the Automobile Manufacturers group. **Chart of Liabilities - Total +** 19.3% + 18.0% **+** 12.5% 40,000 20,000 Millions of \$US 2017 2018 2019 2020 2021 2022 2023 2024 Preliminary **LONG-TERM LIABILITIES** \$10,888 \$6,916 Long-Term Debt - Total \$9,486 \$9,454 \$12,627 \$3,761 \$6,528 \$5,757 Deferred Taxes - Balance Sheet 24 CF 0 0 0 151 82 81 Deferred Taxes and Investment Tax Credit 24 82 81 CF 0 0 0 151 Liabilities - Other - Total 3,980 2,905 3,903 5,888 7,652 5,862 3,182 13,812 Liabilities - Total 23,023 23,426 26,199 28,469 30,548 36,440 43,009 48,390 398 556 643 604 568 409 242 63 Minority Interest - Balance Sheet SHAREHOLDERS' EQUITY Preferred/Preference Stock - Redeemable 0 0 0 0 0 0 0 0 **Total Preferred Stock** 0 0 0 0 0 0 0 0 Common/Ordinary Stock (Capital) 0 0 0 1 3 3 Capital Surplus/Share Premium Reserve 9,178 10,249 12,737 27,260 29,803 32,177 34,892 **Retained Earnings** (4,941)(5,326)(6,119)(5,036)385 12,524 27,739 Common/Ordinary Equity - Total 4,237 4,923 6,618 22,225 30,189 44,704 62,634 72,913 30,189 Stockholders' Equity - Total 22,225 44,704 4,237 4,923 6,618 62,634 72,913 Liabilities and Stockholders' Equity - Total 28,655 29,740 34,309 52,148 62,131 82,338 106,618 122,070 Common Shares Outstanding (Millions) 3,207 ZF 2,532 2.589 2.715 2.880 3,099 3,164 3,185 **DEBT COMPONENTS Debt - Capitalized Lease Obligations** 657 1.044 1,269 1.121 991 568 175 **Debt - Subordinated Convertible** 0 CF CF 0 0 0 **Debt - Senior Convertible** 3 2.207 3.589 1.222 0 0 0 Debt - Convertible 3,589 1,222 0 3 2,207 0 0 **Debt - Debentures** 0 25 0 7 7 7 0 Debt - Notes CF 3.831 4,066 3.915 2,595 663 2.345 Other Long-Term Debt 8,826 3,323 2,523 4,001 2,348 3,703 4,630 **DEBT MATURITY TABLE** 2,456 Debt - Maturing 1st Year 964 2,629 2,070 2,459 1,957 1,987 3,045 Debt - Maturing 2nd Year 1,935 2,456 685 1,667 2,291 Debt - Maturing 3rd Year 2,406 1,060 39 494 2,037 --Debt - Maturing 4th Year 178 35 276 1,785 1,851 Debt - Maturing 5th Year 25 2,398 1,979 64 44 **SUPPLEMENTAL** CF Deferred Revenue - Current 630 2,810 3,740 1,015 1,163 1,458 2,372 2.804 Deferred Revenue - Long-Term 1,178 991 1,207 1,284 2.052 3,251 3,317

1,606

2,340

6,527

2,233

5,149

1,562

1,553

0

2,850

5,950

1,208

Debt - Mortgages and Other Secured

Long-term Debt - Tied to Prime

ZF Weighted Average Shares are Carried Forward/Shares Outstanding Carried Forward From Prior Period

**CF** Combined Figure



#### **Annual Balance Sheet, continued** Change vs. Previous Year **Chart of Rental Commitments - Minimum - 1st Year +** 46.2% Millions of \$US Preliminary **RENTAL COMMITMENTS** Rental Commitments - Minimum - 1st Year Rental Commitments - Minimum - 2nd Year Rental Commitments - Minimum - 3rd Year Rental Commitments - Minimum - 4th Year Rental Commitments - Minimum - 5th Year Rental Commitments - Minimum - 5-Year Total 1,104 1,088 1,787 2,341 3,540 1,421 Thereafter Leases 1,820



Annual Cash Flow

Summary: TSLA generates more sales from the use of its assets than nearly any other company in the Automobile Manufacturers group. This is evidenced by its 2024 Total Asset Turnover of 0.8x. However, the productivity of its assets has decreased during each of the last three years.

Chart of Operating Activities - Net Cash Flow		Not Meaningful	<b>+</b> 14.6%	<b>+</b> 147.1%	<b>+</b> 93.5%	<b>+</b> 28.1%	<del></del> 10.0%	<b>+</b> 12.6%
0,000								
Millions of \$US	2017	2010	2010	2020	2021	2022	2022	2024
	2017	2018	2019	2020	2021	2022	2023	2024 Preliminar
DPERATING ACTIVITIES	(00.044)	(M4 000)	(A775)	<b>#</b> 000	<b>05.044</b>	<b>010 507</b>	014074	
ncome Before Extraordinary Items	(\$2,241)	(\$1,063)	(\$775)	\$862	\$5,644	\$12,587	\$14,974	
Depreciation and Amortization	1,727	2,047	2,295	2,502	2,911	3,747	4,667	-
Deferred Taxes	0	0	0	0	0	0	(6,349)	-
Sale of PP&E and Investments - (Gain) Loss	106	161	146	117	CF	CF	0	-
Funds from Operations - Other excluding Option Tax Benefit	844	895	1,088	2,278	2,424	2,298	2,212	-
funds from Operations - Other	844	895	1,088	2,278	2,424	2,298	2,212	-
Accounts Receivable - Decrease (Increase)	CF (170)	CF	(367)	(652)	(130)	(1,124)	(586)	-
nventory - Decrease (Increase)	(179)	(1,023)	(429)	(422)	(1,709)	(6,465)	(1,195)	-
ccounts Payable and Accrued Liabilities - Increase (Decrease)	388	1,723	682	2,102	4,578	6,029	CF	-
ncome Taxes - Accrued - Increase (Decrease)	CF (700)	CF (242)	CF (SSE)	CF (244)	CF (0.004)	CF (0.040)	CF (407)	-
Assets and Liabilities - Other (Net Change)	(706)	(642)	(235)	(844)	(2,221)	(2,348)	(467)	- 44.00
perating Activities - Net Cash Flow	(61)	2,098	2,405	5,943	11,497	14,724	13,256	14,92
NVESTING ACTIVITIES								
hort-Term Investments - Change	CF	CF	CF	CF	(132)	(5,813)	(6,621)	-
apital Expenditures	4,081 <sup>QB</sup>	2,320 <sup>QB</sup>	1,432 <sup>QB</sup>	3,232 <sup>QB</sup>	6,514 <sup>QB</sup>	7,163 <sup>QB</sup>	8,899 <sup>QB</sup>	11,33
Sale of Property, Plant, & Equipment	CF	-						
Acquisitions	115	18	45	13	0	CF	64	
nvesting Activities - Other	(223)	0	41	113	(1,222)	1,003	0	-
nvesting Activities - Net Cash Flow	(4,419)	(2,337)	(1,436)	(3,132)	(7,868)	(11,973)	(15,584)	
INANCING ACTIVITIES								
ale of Common and Preferred Stock	659	296	1,111	12,686	707	541	700	-
ong-Term Debt - Issuance	7,649	6,176	10,669	9,713	8,883	0	3,931	-
ong-Term Debt - Reduction	4,264	6,087	9,871	12,201	14,615	3,866	1,815	-
Changes in Current Debt	CF	-						
inancing Activities - Other	370	189	(380)	(225)	(178)	(202)	(227)	-
inancing Activities - Net Cash Flow	4,415	574	1,529	9,973	(5,203)	(3,527)	2,589	-
xchange Rate Effect	39	(23)	8	334	(183)	(444)	4	-
HANGE IN CASH AND CASH EQUIVALENTS								
Cash and Cash Equivalents - Increase (Decrease)	(25)	311	2,506	13,118	(1,757)	(1,220)	265	-
SUPPLEMENTAL ITEMS								
nterest Paid - Net	183	381	455	444	266	152	126	_
ncome Taxes Paid	66	35	54	115	561	1,203	1,119	_

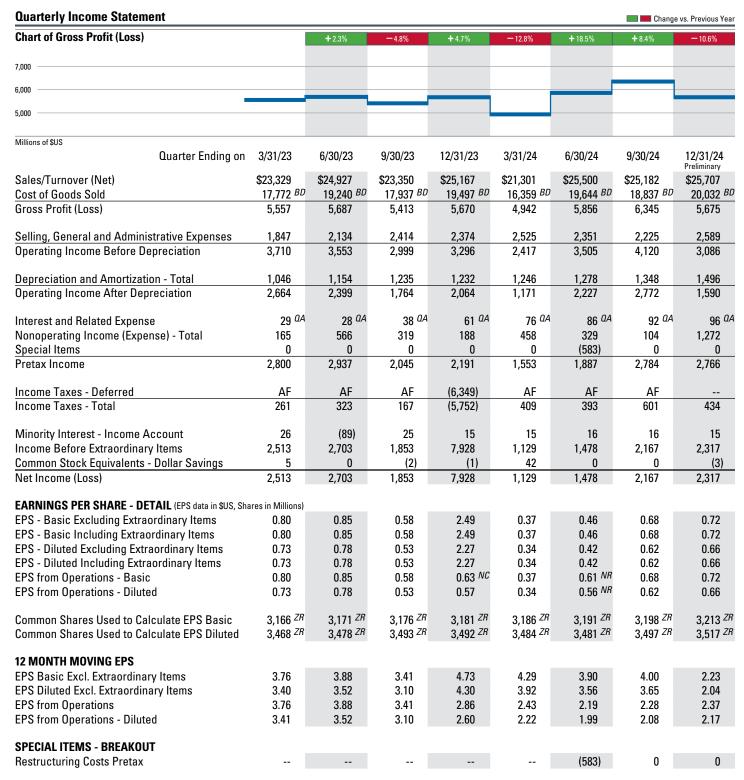
 $<sup>^{\</sup>it QB}$  Net of current year's sales, retirements, and/or disposals

**Additional Summary Items:** TSLA is less efficient at collecting its accounts receivable than nearly any other company in the Automobile Manufacturers group. In 2024, the average number of days its accounts receivable were outstanding was 17. Additionally, this was 3 days slower than the accounts receivables collection during the previous year.

During 2024, TSLA earned \$12.5B from its investing activities. This was more than almost every other company in the Automobile Manufacturers group.

**CF** Combined Figure





BD Reduced by an amount of depreciation which should be allocated to SGA

NC S&P calculation and may disagree with company reports

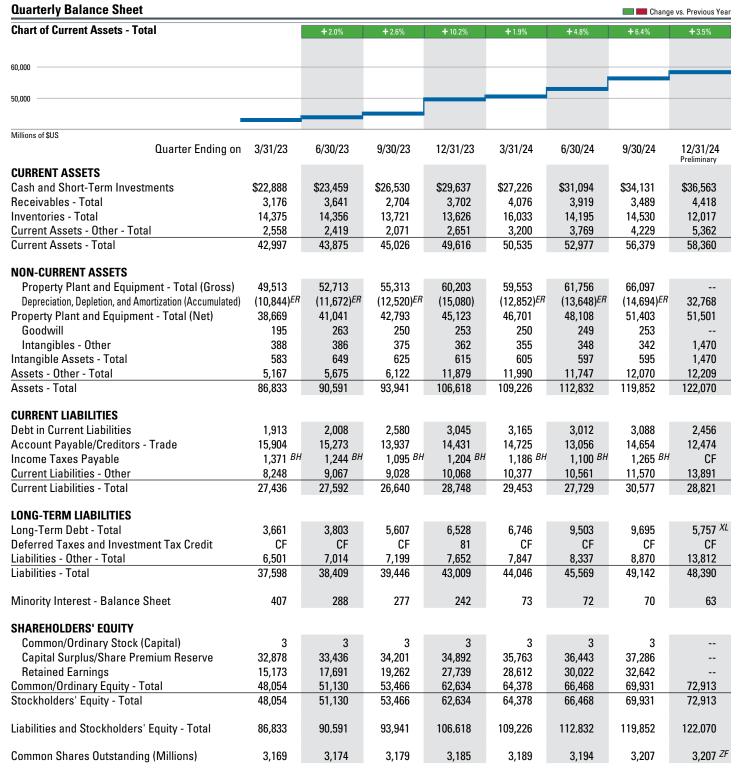
 $<sup>^{\</sup>it NR}$  Statutory rate used in calculation

<sup>&</sup>lt;sup>QA</sup> Net of interest income, interest capitalized, or AFUDC

ZR Weighted Average Shares are Reported

AF Annual Figure





BH Includes other taxes

ER Does not reflect exact amount of depreciation and amortization

XL NA

ZF Weighted Average Shares are Carried Forward/Shares Outstanding Carried Forward From Prior Period

**CF Combined Figure** 



Quarterly	Balance	Sheet,	continued
01 ( )			

Quarterly Balance Sheet, continued							Chan	ge vs. Previous Year
Chart of Pension Expense		NA	NA	NA	NA	NA	NA	NA
1								
1								
•								
Millions of \$US	0/01/00	0/00/00	0/00/00	10/01/00	0/01/04	0/00/04	0/00/04	10/01/04
Quarter Ending on	3/31/23	6/30/23	9/30/23	12/31/23	3/31/24	6/30/24	9/30/24	12/31/24 Preliminary
SUPPLEMENTAL								
Pension Expense	AF	AF	AF		AF	AF	AF	
Deferred Revenue - Current	2,807	3,202	3,100	3,740	3,912	3,742	4,025	CF
Deferred Revenue - Long-Term	2,911	3,021	3,059	3,251	3,214	3,357	3,350	3,317

AF Annual Figure **CF** Combined Figure



Quarterly Cash Flow							Change	vs. Frevious i
Chart of Operating Activities - Net Cash Flow		<b>+</b> 122.0%	<b>+</b> 59.3%	<b>+</b> 49.2%	<b>-</b> 98.2%	<b>+</b> 1,492.6%	<b>+</b> 162.3%	<b>+</b> 47.6%
15,000								
0,000								
0,000								
5,000								
Millions of \$US								
Quarter Ending on	3/31/23	6/30/23	9/30/23	12/31/23	3/31/24	6/30/24	9/30/24	12/31/24
PERATING ACTIVITIES								Preliminary
ncome Before Extraordinary Items	\$2,513	\$2,703	\$1,853	\$7,928	\$1,129	\$1,478	\$2,167	\$2,317
Depreciation and Amortization	1,046	2,200	3,435	4,667	1,246	2,524	3,872	
Deferred Taxes	0	0	0	(6,349)	(11)	133	418	
Funds from Operations - Other excluding Option Tax Benefit	458	856	1,466	2,212	524	1,082	1,947	
Funds from Operations - Other	458	856	1,466	2,212	524	1,082	1,947	
Accounts Receivable - Decrease (Increase)	(32)	(504)	377	(586)	(422)	(285)	144	
nventory - Decrease (Increase)	(1,540)	(2,116)	(1,953)	(1,195)	(2,697)	(914)	(1,107)	
accounts Payable and Accrued Liabilities - Increase (Decrease)	797	934	(24)	CF	CF	CF	CF	
ncome Taxes - Accrued - Increase (Decrease)	CF	CF	CF	CF	CF	CF	CF	
Assets and Liabilities - Other (Net Change)	(755)	(945)	(1,446)	(467)	458	(1,324)	14	
Operating Activities - Net Cash Flow	2,513	5,578	8,886	13,256	242	3,854	10,109	14,923
NIVECTING ACTIVITIES								
NVESTING ACTIVITIES Short-Term Investments - Change	(411)	(1,809)	(4,124)	(6,621)	(2,307)	(3,260)	(2,622)	
Capital Expenditures	2,073 <sup>QB</sup>	4,133 <sup>QB</sup>	6,592 <i>QB</i>	8,899 <i>QB</i>	2,777 <i>QB</i>	5,049 <sup>QB</sup>	8,562 <sup>QB</sup>	11,339
Sale of Property, Plant, & Equipment	2,073 CF	4,133 CF	0,332 CF	0,033 CF	2,777 CF	5,043 CF	0,302 CF	11,000
Acquisitions	CF	76	64	64	CF	CF	CF	
nvesting Activities - Net Cash Flow	(2,484)	(6,018)	(10,780)	(15,584)	(5,084)	(8,309)	(11,184)	
The State of the S	(2,101)	(0,010)	(10,700)	(10,001)	(0,001)	(0,000)	(11,101)	
INANCING ACTIVITIES								
Sale of Common and Preferred Stock	231	294	548	700	251	448	788	
ong-Term Debt - Issuance	0	0	2,526	3,931	776	3,895	4,360	
ong-Term Debt - Reduction	408	765	1,227	1,815	697	1,428	2,074	
Changes in Current Debt	CF	CF	CF	CF	CF	CF	CF	
Financing Activities - Other	(56)	(90)	(145)	(227)	(134)	(179)	(206)	
inancing Activities - Net Cash Flow	(233)	(561)	1,702	2,589	196	2,736	2,868	
Exchange Rate Effect	50	(44)	(142)	4	(79)	(116)	(8)	
CHANGE IN CASH AND CASH EQUIVALENTS								
Cash and Cash Equivalents - Increase (Decrease)	(154)	(1,045)	(334)	265	(4,725)	(1,835)	1,785	
SUPPLEMENTAL ITEMS								
SUPPLEIVIEN FAL ITEIVIS								
nterest Paid - Net				126				

<sup>&</sup>lt;sup>QB</sup> Net of current year's sales, retirements, and/or disposals

**CF** Combined Figure



### Glossary

Global Industry Classification Standard (GICS) - An industry classification standard, developed by Standard & Poor's in collaboration with Morgan Stanley Capital International (MSCI). A company is assigned to a single GICS sub-industry according to the definition of its principal business activity as determined by Standard & Poor's and MSCI. Revenues are a significant factor in defining principal business activity; however, earnings analysis and market perception are also important criteria.

S&P Core Earnings - Standard & Poor's Core Earnings is a uniform methodology for calculating operating earnings, and focuses on a company's after-tax earnings generated from its principal businesses. Included in the definition are employee stock option grant expenses, pension costs, restructuring charges from ongoing operations, writedowns of depreciable or amortizable operating assets, purchased research and development, M&A related expenses and unrealized gains/losses from hedging activities. Excluded are pension gains, impairment of goodwill charges, gains or losses from asset sales, reversal of prior-year charges and provision from litigation or insurance settlements.

Preliminary Data - Preliminary update indicates that the company has been updated from a source with limited financial data, but the data is expected to become available or has been available historically. Final update (not indicated) means that the company has been updated from a complete source (usually the Form 10-K or 10-Ω), and no further data will be available.

**Dividends** - Values for dividends in this report are not split adjusted.

Modified Return on Capital - This value from page 5 is calculated using a formula that equally weights return on capital, defined as the trailing twelve months' earnings before interest and taxes, and earnings yield, defined as earnings before interest and taxes divided by market value plus net debt.

**S&P Operating EPS** - Earnings from Operations represents earnings per share that excludes the effect of all nonrecurring events. EPS is adjusted to remove the effect of all special or one-time items from the calculation.

Value Scales - Abbreviations for scale are as follows: Th = Thousand, M = Million, B = Billion, and T = Trillion.

Company to Industry Comparison - The Market Capitalization and Revenue charts on page 1 are displayed using a logarithmic scale to accommodate the large range of values that are shown.

Balance Sheet Debt Components - The sum of the Debt Components below the Balance Sheet may not equal "Long-Term Debt - Total" due to the fact that, for some companies, the debt component can include "Long-Term Debt Due in One Year," which is a short-term liability.

**PEG Ratio** - The computation of PEG (on pages 2 and 3) includes 3 years of compounded earnings growth.