### **Simeneh Tadesse**

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## **Professional Summary**

Results-driven Import-Export Expert and Business Consultant with over 17 years of experience in international trade and business management. Proven track record of optimizing cross-border trade operations and developing strategic partnerships. Strong ability to drive sustainable growth and enhance operational efficiency across diverse industries.

# **Key Skills**

- ➤ Import and Export Management
- Business Strategy Development
- ➤ Market Expansion
- > Trade Compliance and Documentation
- Logistics Optimization
- ➤ Risk Mitigation Strategies
- Relationship Management

## **Professional Experience**

### **General Manager**

S.J. Magdalinos Import Export PLC 2020 G.C - Present

- Lead the overall operations and strategy for import-export activities.
- Oversee compliance with international trade regulations and customs requirements.

## **Import & Export Manager**

Getu Tefera Import Export 2020 G.C

Managed daily operations for international trade, ensuring timely deliveries and compliance.

# **Export Manager**

Gasco Trading PLC 2018 G.C

➤ Developed and implemented export strategies, resulting in a 20% increase in trade volume.

# **Export Manager & Consultant**

Agaz General Trading PLC 2016 G.C

> Provided consultation on best practices in export operations and compliance.

# **Export Operations Manager**

Ginchi Trading PLC 2013 G.C

Streamlined export processes, reducing lead times by 15%.

## **Veterinary Drugs Store Manager**

Agricultural Inputs Supply Enterprise 2005 G.C

Managed inventory and distribution of veterinary products.

### **Animal Health Technician**

Ministry of Agriculture TEVT College 2003 G.C

Assisted in veterinary health programs and public education initiatives.

# **Animal Health Assistant**

North Shoa 1999 G.C

> Supported veterinary services and animal health management.

### Education

### Management

Bahir Dar University 2008 - 2012 G.C

# **Diploma in Animal Health**

Addis Ababa University 1996 - 1998 G.C