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Sales Completion Rate

Date	Region	Sales	Profit	Target Sales	No of Customers	Sales Completion Rate
14-05-2023	East	2,581	₹ 2,957.14	5,857.0	80	0.89
26-02-2023	West	3,944	₹ 2,957.14	5,857.0	30	0.94
27-02-2023	South	3,293	₹ 2,957.14	5,857.0	15	0.82
28-02-2023	South	2,019	₹ 2,957.14	5,857.0	40	0.79
29-10-2023	West	2,980	₹ 2,958.00	5,857.0	100	0.96
30-10-2023	West	2,209	₹ 2,957.14	5,857.0	15	0.79
31-10-2023	North	2,440	₹ 2,957.14	5,857.0	20	0.75
01-11-2023	North	2,000	₹ 1,328.57	4,428.6	90	0.92
02-11-2023	North	1,431	₹ 1,328.57	4,428.6	30	0.7
03-11-2023	West	3,000	₹ 1,328.57	4,428.6	15	0.91
14-05-2023	West	4,000	₹ 1,328.57	4,428.6	40	0.74
26-10-2023	East	1,000	₹ 1,328.57	4,428.6	100	0.9
10-03-2023	East	2,000	₹ 1,328.57	4,428.6	15	0.95
28-04-2023	South	2,000	₹ 1,328.57	4,428.6	20	0.99
19-10-2023	South	4,000	₹ 1,328.57	4,428.6	45	0.86
22-08-2023	East	6,000	₹ 1,328.57	4,428.6	43	0.83
09-08-2023	West	6,500	₹ 1,328.57	4,428.6	43	0.74
01-06-2023	North	1,200	₹ 1,328.57	4,428.6	43	0.8
01-03-2023	North	3,000	₹ 1,328.57	4,428.6	43	0.89
27-11-2023	North	2,000	₹ 1,328.57	4,428.6	40	0.71
14-10-2023	North	2,000	₹ 1,328.57	4,428.6	43	0.9
21-06-2023	East	3,000	₹ 5,214.29	6,714.3	100	0.89
23-07-2023	South	4,500	₹ 5,214.29	6,714.3	100	0.89
20-07-2023	East	5,500	₹ 5,214.29	6,714.3	100	0.98
22-07-2023	West	1,000	₹ 5,214.29	6,714.3	100	0.81
02-04-2023	East	2,000	₹ 5,214.29	6,714.3	100	0.97
22-02-2023	East	2,000	₹ 5,214.29	6,714.3	100	0.89
10-09-2023	East	2,000	₹ 5,214.29	6,714.3	100	0.88
15-12-2023	East	2,000	₹ 2,957.14	2,857.1	90	0.75
12-03-2023	East	1,700	₹ 2,957.14	2,857.1	80	0.73
10-09-2023	East	1,600	₹ 2,957.14	2,857.1	90	0.93
02-01-2023	West	1,200	₹ 2,957.14	2,857.1	110	0.85
28-10-2023	South	2,500	₹ 2,957.14	2,857.1	90	0.92
26-06-2023	South	2,100	₹ 2,957.14	2,857.1	100	0.75
13-11-2023	South	2,150	₹ 2,957.14	2,857.1	90	0.77
30-06-2023	South	2,200	₹ 757.14	857.1	228	0.79
14-04-2023	West	1,800	₹ 757.14	857.1	220	0.81
06-12-2023	North	1,800	₹ 757.14	857.1	228	0.86
08-05-2023	East	1,414	₹ 757.14	857.1	238	0.72
03-04-2023	South	2,100	₹ 757.14	857.1	228	0.71
01-06-2023	South	2,500	₹ 757.14	857.1	230	0.97
03-11-2023	North	2,200	₹ 757.14	857.1	228	0.95
14-05-2023	East	2,500	₹ 914.29	714.3	250	0.97

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26-10-2023 South	2,200	₹ 914.29	714.3	240	0.9
27-10-2023 East	2,500	₹ 914.29	714.3	270	0.9
28-01-2023 West	2,000	₹ 914.29	714.3	259	0.96
29-01-2023 West	2,500	₹ 914.29	714.3	260	0.98
30-01-2023 West	2,500	₹ 914.29	714.3	260	0.76
31-01-2023 East	2,500	₹ 914.29	714.3	261	0.91
01-11-2023 East	2,500	₹ 914.29	714.3	242	0.79
02-11-2023 East	2,250	₹ 914.29	714.3	250	0.85
03-11-2023 East	2,500	₹ 914.29	714.3	242	0.88
14-05-2023 East	2,500	₹ 914.29	714.3	242	0.81
26-10-2023 South	2,500	₹ 914.29	714.3	242	0.84
10-03-2023 South	2,500	₹ 914.29	714.3	240	0.93
28-04-2023 South	2,500	₹ 914.29	714.3	242	0.84
19-01-2023 South	2,200	₹ 385.71	285.7	285	0.85
22-08-2023 West	2,150	₹ 385.71	285.7	275	0.86
09-08-2023 North	2,400	₹ 385.71	285.7	285	0.96
01-06-2023 South	2,450	₹ 385.71	285.7	290	0.99
01-03-2023 West	2,500	₹ 385.71	285.7	310	0.77
27-11-2023 North	2,450	₹ 385.71	285.7	270	0.77
14-10-2023 South	2,400	₹ 385.71	285.7	285	0.78

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16    A B C D E F G H I J K L M N O P Q R S T

1  
2  
3  
4 Region West  
5  
6 Sales 14  
7 Profit 7  
8 No of Customers 310  
9  
10 All the data...  
11  
12 44983 West 3944 2957.1429 5857 30 0.94 0.95 0.86 Colombia Quality 4 Feb Q1  
13 45228 West 2980 2958 5857 100 0.96 0.79 0.7 Peru Service 7 Oct Q4  
14 45229 West 2209 2957.1429 5857 15 0.79 0.79 0.77 Peru Speed 9 Oct Q4  
15 45233 West 3000 1328.5714 4428.5714 15 0.91 0.98 0.89 Brazil Service 4 Nov Q4  
16 45060 West 4000 1328.5714 4428.5714 40 0.74 0.85 0.7 Brazil Speed 3 May Q2  
17 45147 West 6500 1328.5714 1428.5714 43 0.74 0.78 0.94 Brazil Quality 8 Aug Q3  
18 45129 West 1000 5214.2857 6714.2857 100 0.81 0.91 0.95 Ecuador Availability 8 Jul Q3  
19 44928 West 1200 2957.1429 2857.1429 110 0.85 0.7 0.99 Ecuador Quality 6 Jan Q1  
20 45030 West 1800 757.14286 857.14286 220 0.81 0.98 0.86 Brazil Quality 7 Apr Q2  
21 44954 West 2000 914.28571 714.28571 259 0.96 0.81 0.85 Brazil Speed 9 Jan Q1  
22 44955 West 2500 914.28571 714.28571 260 0.98 0.84 0.89 Brazil Speed 5 Jan Q1  
23 44956 West 2500 914.28571 714.28571 260 0.76 0.7 0.86 Brazil Hygiene 6 Jan Q1  
24 45160 West 2150 385.71429 285.71429 275 0.86 0.75 0.96 Brazil Hygiene 4 Aug Q3  
25 44986 West 2500 385.71429 285.71429 310 0.77 0.72 0.85 Colombia Speed 7 Mar Q1  
26  
27  
28 Region East  
29  
30 Sales 20  
31 Profit 8  
32 No of Customers 270

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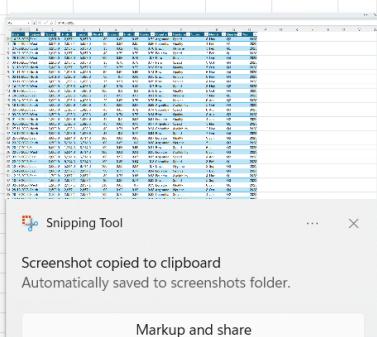




A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W
1	Date	Region	Sales	Profit	Target	No of C	Sales C	Profit C	Custom	Country	Customer	Score	Month	Quarter	Year							
2	14-05-2023	East	2,581.0	2,957.1	5,857.0	80	0.89	0.85	0.72	Argentina	Speed	8	May	Q2	2023							
3	26-02-2023	West	3,944.0	2,957.1	5,857.0	30	0.94	0.95	0.86	Colombia	Quality	4	Feb	Q1	2023							
4	27-02-2023	South	3,293.0	2,957.1	5,857.0	15	0.82	0.8	0.76	Brazil	Hygiene	3	Feb	Q1	2023							
5	28-02-2023	South	2,019.0	2,957.1	5,857.0	40	0.79	0.79	0.79	Ecuador	Speed	2	Feb	Q1	2023							
6	29-10-2023	West	2,980.0	2,958.0	5,857.0	100	0.96	0.79	0.7	Peru	Service	7	Oct	Q4	2023							
7	30-10-2023	West	2,209.0	2,957.1	5,857.0	15	0.79	0.79	0.77	Peru	Speed	9	Oct	Q4	2023							
8	31-10-2023	North	2,440.0	2,957.1	5,857.0	20	0.75	0.72	0.93	Peru	Quality	5	Oct	Q4	2023							
9	01-11-2023	North	2,000.0	1,328.6	4,428.6	90	0.92	0.99	0.74	Brazil	Quality	6	Nov	Q4	2023							
10	02-11-2023	North	1,431.0	1,328.6	4,428.6	30	0.7	0.99	0.95	Brazil	Service	8	Nov	Q4	2023							
11	03-11-2023	West	3,000.0	1,328.6	4,428.6	15	0.91	0.98	0.89	Brazil	Service	4	Nov	Q4	2023							
12	14-05-2023	West	4,000.0	1,328.6	4,428.6	40	0.74	0.85	0.7	Brazil	Speed	3	May	Q2	2023							
13	26-10-2023	East	1,000.0	1,328.6	4,428.6	100	0.9	0.9	0.72	Brazil	Quality	2	Oct	Q4	2023							
14	10-03-2023	East	2,000.0	1,328.6	4,428.6	15	0.95	0.97	0.81	Brazil	Hygiene	7	Mar	Q1	2023							
15	28-04-2023	South	2,000.0	1,328.6	4,428.6	20	0.99	0.79	0.75	Brazil	Service	9	Apr	Q2	2023							
16	19-10-2023	South	4,000.0	1,328.6	4,428.6	45	0.86	0.97	0.89	Argentina	Availability	5	Oct	Q4	2023							
17	22-08-2023	East	6,000.0	1,328.6	4,428.6	43	0.83	0.72	0.74	Colombia	Speed	6	Aug	Q3	2023							
18	09-08-2023	West	6,500.0	1,328.6	4,428.6	43	0.74	0.78	0.94	Brazil	Quality	8	Aug	Q3	2023							
19	01-06-2023	North	1,200.0	1,328.6	4,428.6	43	0.8	0.84	0.81	Ecuador	Quality	4	Jun	Q2	2023							
20	01-03-2023	North	3,000.0	1,328.6	4,428.6	43	0.89	0.99	0.97	Argentina	Speed	3	Mar	Q1	2023							
21	27-11-2023	North	2,000.0	1,328.6	4,428.6	40	0.71	0.87	0.94	Colombia	Availability	2	Nov	Q4	2023							
22	14-10-2023	North	2,000.0	1,328.6	4,428.6	43	0.9	0.72	0.94	Brazil	Speed	7	Oct	Q4	2023							
23	21-06-2023	East	3,000.0	5,214.3	6,714.3	100	0.89	0.85	0.87	Ecuador	Quality	9	Jun	Q2	2023							
24	23-07-2023	South	4,500.0	5,214.3	6,714.3	100	0.89	0.8	0.88	Argentina	Hygiene	5	Jul	Q3	2023							
25	20-07-2023	East	5,500.0	1,214.3	6,714.3	100	0.98	0.99	0.81	Brazil	Speed	6	Jul	Q3	2023							
26	22-07-2023	West	1,000.0	5,214.3	6,714.3	100	0.81	0.91	0.95	Ecuador	Availability	8	Jul	Q3	2023							
27	02-04-2023	East	2,000.0	5,214.3	6,714.3	100	0.97	0.85	0.85	Argentina	Speed	4	Apr	Q2	2023							
28	22-02-2023	East	2,000.0	5,214.3	6,714.3	100	0.89	0.94	0.8	Colombia	Speed	3	Feb	Q1	2023							
29	10-09-2023	East	2,000.0	5,214.3	6,714.3	100	0.88	0.94	0.7	Brazil	Hygiene	2	Sep	Q3	2023							
30	15-12-2023	East	2,000.0	2,957.1	2,857.1	90	0.75	0.77	0.84	Ecuador	Service	7	Dec	Q4	2023							
31	12-03-2023	East	1,700.0	2,957.1	2,857.1	80	0.73	0.96	0.93	Ecuador	Availability	4	Mar	Q1	2023							
32	10-09-2023	East	1,600.0	2,957.1	2,857.1	90	0.93	0.74	0.93	Brazil	Speed	5	Sep	Q3	2023							
33	02-01-2023	West	1,200.0	2,957.1	2,857.1	110	0.85	0.7	0.99	Ecuador	Quality	6	Jan	Q1	2023							
34	28-10-2023	South	2,500.0	2,957.1	2,857.1	90	0.92	0.99	0.88	Argentina	Hygiene	8	Oct	Q4	2023							
35	26-06-2023	South	2,100.0	2,957.1	2,857.1	100	0.75	0.97	0.83	Colombia	Service	4	Jun	Q2	2023							
36	13-11-2023	South	2,150.0	2,957.1	2,857.1	90	0.77	0.97	0.78	Argentina	Availability	3	Nov	Q4	2023							
37	30-06-2023	South	2,200.0	757.1	857.1	228	0.79	0.75	0.93	Colombia	Speed	2	Jun	Q2	2023							

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	Date	Region	Sales	Profit	Target	No of C	Sales C	Profit C	Custom	Country	Score	Month	Quarte	Year	P	Q	R	S	T	U	V	W
21	27-11-2023	North	2,000.0	1,328.6	1,428.6	40	0.71	0.87	0.94	Colombia	Availability	2 Nov	Q4	2023								
22	14-10-2023	North	2,000.0	1,328.6	1,428.6	43	0.9	0.72	0.94	Brazil	Speed	7 Oct	Q4	2023								
23	21-06-2023	East	3,000.0	5,214.3	6,714.3	100	0.89	0.85	0.87	Ecuador	Quality	9 Jun	Q2	2023								
24	23-07-2023	South	4,500.0	5,214.3	6,714.3	100	0.89	0.8	0.88	Argentina	Hygiene	5 Jul	Q3	2023								
25	20-07-2023	East	5,500.0	1,214.3	6,714.3	100	0.98	0.99	0.81	Brazil	Speed	6 Jul	Q3	2023								
26	22-07-2023	West	1,000.0	5,214.3	6,714.3	100	0.81	0.91	0.95	Ecuador	Availability	8 Jul	Q3	2023								
27	02-04-2023	East	2,000.0	5,214.3	6,714.3	100	0.97	0.85	0.85	Argentina	Speed	4 Apr	Q2	2023								
28	22-02-2023	East	2,000.0	5,214.3	6,714.3	100	0.89	0.94	0.8	Colombia	Speed	3 Feb	Q1	2023								
29	10-09-2023	East	2,000.0	5,214.3	6,714.3	100	0.88	0.94	0.7	Brazil	Hygiene	2 Sep	Q3	2023								
30	15-12-2023	East	2,000.0	2,957.1	2,857.1	90	0.75	0.77	0.84	Ecuador	Service	7 Dec	Q4	2023								
31	12-03-2023	East	1,700.0	2,957.1	2,857.1	80	0.73	0.96	0.93	Ecuador	Availability	4 Mar	Q1	2023								
32	10-09-2023	East	1,600.0	2,957.1	2,857.1	90	0.93	0.74	0.93	Brazil	Speed	5 Sep	Q3	2023								
33	02-01-2023	West	1,200.0	2,957.1	2,857.1	110	0.85	0.7	0.99	Ecuador	Quality	6 Jan	Q1	2023								
34	28-10-2023	South	2,500.0	2,957.1	2,857.1	90	0.92	0.99	0.88	Argentina	Hygiene	8 Oct	Q4	2023								
35	26-06-2023	South	2,100.0	2,957.1	2,857.1	100	0.75	0.97	0.83	Colombia	Service	4 Jun	Q2	2023								
36	13-11-2023	South	2,150.0	2,957.1	2,857.1	90	0.77	0.97	0.78	Argentina	Availability	3 Nov	Q4	2023								
37	30-06-2023	South	2,200.0	757.1	857.1	228	0.79	0.75	0.93	Colombia	Speed	2 Jun	Q2	2023								
38	14-04-2023	West	1,800.0	757.1	857.1	220	0.81	0.98	0.86	Brazil	Quality	7 Apr	Q2	2023								
39	06-12-2023	North	1,800.0	757.1	857.1	228	0.86	0.82	0.86	Ecuador	Hygiene	9 Dec	Q4	2023								
40	08-05-2023	East	1,414.0	757.1	857.1	238	0.72	0.95	0.9	Peru	Service	5 May	Q2	2023								
41	03-04-2023	South	2,100.0	757.1	857.1	228	0.71	0.8	0.76	Peru	Availability	5 Apr	Q2	2023								
42	01-06-2023	South	2,500.0	757.1	857.1	230	0.97	0.95	0.85	Peru	Speed	8 Jun	Q2	2023								
43	03-11-2023	North	2,200.0	757.1	857.1	228	0.95	0.85	0.91	Brazil	Quality	4 Nov	Q4	2023								
44	14-05-2023	East	2,500.0	914.3	714.3	250	0.97	0.7	0.93	Brazil	Hygiene	3 May	Q2	2023								
45	26-10-2023	South	2,200.0	914.3	714.3	240	0.9	0.98	0.96	Brazil	Service	2 Oct	Q4	2023								
46	27-10-2023	East	2,500.0	914.3	714.3	270	0.9	0.95	0.98	Brazil	Availability	3 Oct	Q4	2023								
47	28-01-2023	West	2,000.0	914.3	714.3	259	0.96	0.81	0.85	Brazil	Speed	9 Jan	Q1	2023								
48	29-01-2023	West	2,500.0	914.3	714.3	260	0.98	0.84	0.89	Brazil	Speed	5 Jan	Q1	2023								
49	30-01-2023	West	2,500.0	914.3	714.3	260	0.76	0.7	0.86	Brazil	Hygiene	6 Jan	Q1	2023								
50	31-01-2023	East	2,500.0	914.3	714.3	261	0.91	0.77	0.75	Argentina	Service	8 Jan	Q1	2023								
51	01-11-2023	East	2,500.0	914.3	714.3	242	0.79	0.81	0.74	Colombia	Availability	4 Nov	Q4	2023								
52	02-11-2023	East	2,250.0	914.3	714.3	250	0.85	0.82	0.73	Brazil	Speed	3 Nov	Q4	2023								
53	03-11-2023	East	2,500.0	914.3	714.3	242	0.88	0.84	0.75	Ecuador	Quality	2 Nov	Q4	2023								
54	14-05-2023	East	2,500.0	914.3	714.3	242	0.81	0.92	0.91	Argentina	Hygiene	7 May	Q2	2023								
55	26-10-2023	South	2,500.0	914.3	714.3	242	0.84	0.73	0.99	Colombia	Service	9 Oct	Q4	2023								
56	10-03-2023	South	2,500.0	914.3	714.3	240	0.93	0.79	0.72	Brazil	Availability	5 Mar	Q1	2023								
57	02-01-2023	South	2,500.0	914.3	714.3	210	0.81	0.70	0.85	Colombia	Service	1 Mar	Q1	2023								





Screenshot of a Microsoft Excel spreadsheet showing six Slicer-like filters arranged horizontally across columns R through Z.

**Region** (Column R): East, North, South, West

**Sales** (Column S): 1,000.0, 1,200.0, 1,414.0, 1,431.0, 1,600.0, 1,700.0, 1,800.0, 2,000.0

**Profit** (Column T): 385.7, 757.1, 914.3, 1,214.3, 1,328.6, 2,357.1, 2,958.0, 5,214.3

**Target Sales** (Column U): 285.7, 714.3, 857.1, 1,428.6, 1,428.6, 2,857.1, 4,428.6, 5,857.0

**Country** (Column V): Argentina, Brazil, Colombia, Ecuador, Peru

**Quarter** (Column W): Q1, Q2, Q3, Q4

**Month** (Column X): Jan, Feb, Mar, Apr, May, Jun, Jul, Aug, Sep, Oct, Nov, Dec

The filters are styled with blue backgrounds and white text. The "Filters" tab is selected in the ribbon.

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A B C D E F G H I J K L M N O P Q

	Sum of No of Customers	Count of Country	Sum of Score
3 Row Labels			
4 Jan	1435	6	42
5 Feb	185	4	12
6 Mar	688	5	26
7 Apr	810	5	31
8 May	850	5	26
9 Jun	991	6	29
10 Jul	300	3	19
11 Aug	646	4	21
12 Sep	190	2	7
13 Oct	1450	11	62
14 Nov	1497	10	45
15 Dec	318	2	16
16 Grand Total	9360	63	336

Region	Sales	Profit
North	22921	₹ 13,214.29
South	46112	₹ 29,742.86
East	50045	₹ 45,042.86
West	38283	₹ 25,300.86

Sum of No of Customers | Count of Country | Sum of Score

Values

- Sum of No of Customers
- Count of Country
- Sum of Score

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

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