

# **HOW TO HOST GUIDE**

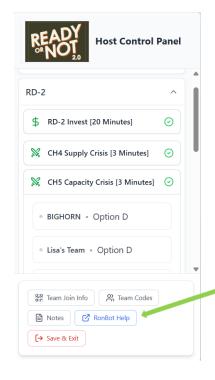
We've tried to make RON 2.0 easy to deliver, but it does require a bit of prep work from Game Hosts.

This guide should give you everything you need to prepare and deliver an outstanding experience. We recommend printing it as a handy reference while you set up and deliver the game.

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### **FAQ'S & TROUBLESHOOTING**



- We made an AI called RONBOT for troubleshooting & answering questions you & your players have.
- YOU WILL NEED A
  CHATGPT ACCOUNT, BUT
  FREE ACCOUNTS WORK.
  - RONBOT is always available in the game host portal to get quick answers.



PRO TIP: Use this QR code or https://rb.gy/y3u5hd

on your phone so you can ask RONBOT questions with your voice from anywhere in the room!

# 1. PREP, PLAY & ASSESS

A plan to prepare your players & assess the impact & value of RON 2.0

- 1. Conduct a Pre-Game Survey: Establish baseline understanding of business & careers. Contact us for a link to our Survey Monkey premade survey or use the quiz under Game Resources.
- 2. Key Terms Quiz: Assess baseline knowledge of business, finance, and career vocabulary. The Vocab sheet is available under Game Resources.
- 3. Have players study the Key Terms Glossary before game days.
- 4. Play RON 2.0.
- 5. Conduct a post-game Key Terms Quiz to assess learning improvement.
- Conduct a Post-Game Survey: Assess learning impact, engagement, skills growth. Contact us for a link to our pre-made survey.

# 2. HANDOUT INSTRUCTIONS

Create a new game to access the Handout Printing tool. It will tell you exactly how many copies of each handout you'll need based on the number of players and teams you have. You can order handouts from our printer, your printer, or DIY.

Pop-ups in the game will tell you when to hand out each document, but here's a handy cheat sheet:

#### Game Start: Place at each table before students arrive

- > 1 Briefing Packet Per Player
- > 1 Vocabulary Definitions Handout Per Table
- ➤ 1 Set of RD-1 Position Sheets Per Table
- > 1 Team name card Per Table

#### RD-1: Hand out at end of Slide 6

- 1 Set of RD-1Investment Cards Per Team (6 cards total per team)
- ➤ 1 RD-1 Team Summary Sheet Per Team

#### RD-2: Hand out at end of Slide 69

- ➤ 1 Set of RD-2 Position Sheets Per Team (11 Cards total per team)
- ➤ 1 Set of RD-2 Investment Cards Per Team
- > 1 RD-2 Team Summary Sheet Per Team

### RD-3: Hand out at end of Slide 142

- ➤ 1 Set of 10 RD-3 Investment Cards Per Team; Biz Growth is no longer available)
- ➤ 1 RD-3 Team Summary Sheet Per Team
- > NO POSITION SHEETS IN RD-3

### Special Handouts: <u>HAND OUT ONLY WHEN EARNED IN THE GAME</u>

- Permanent KPI Impact cards the game will tell you when to hand out.
- > Strategic Report: Hand out ONLY when teams prove they've invested in the Business Growth Strategy; verify this on their phone or by checking the Game Host screen in the Decision Session area.

# 3. ROOM & TABLE SET UP

# YOU'LL NEED 2 SCREENS TO PLAY

### **GAME HOST SCREEN**

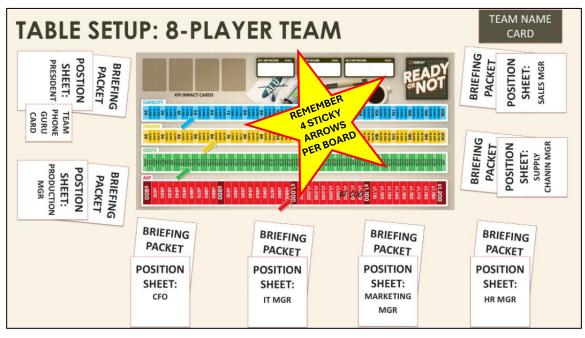


You'll control the game from here.

#### PRESENTATION SCREEN



# EACH TEAM/TABLE SHOULD START THE GAME LIKE THIS:

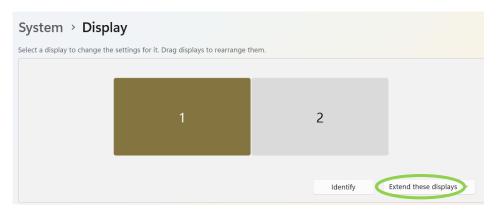


There are 8 Positions. Teams can be 4 to 8 players. If your teams have less than 8 players, some players will need to play 2 Positions.

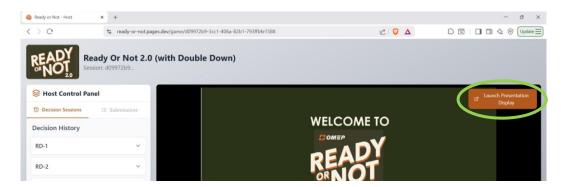
# 4. SETTING UP YOUR SCREENS

### FOLLOW THESE STEPS SET UP YOUR PRESENTATION SCREEN

- Connect your projector/TV to your computer and open System Display Settings
- 2. Set computer display settings to "Extend These Displays"



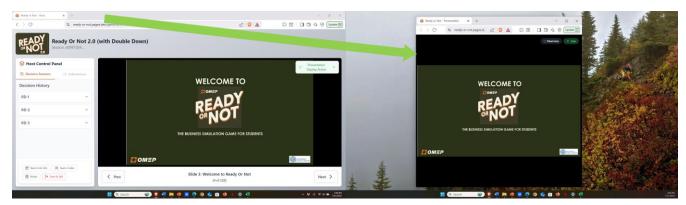
- 3. Set up and start your game
- 4. Click "Launch Presentation Screen" button



5. You will see a new tab has been created that reads:

# 4. SETTING UP YOUR SCREENS

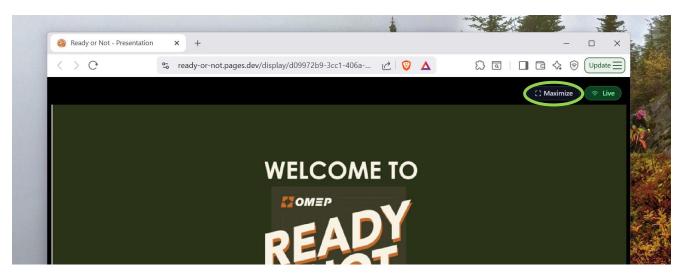
6. Drag that tab over to your Presentation Screen



**Game Host Screen** 

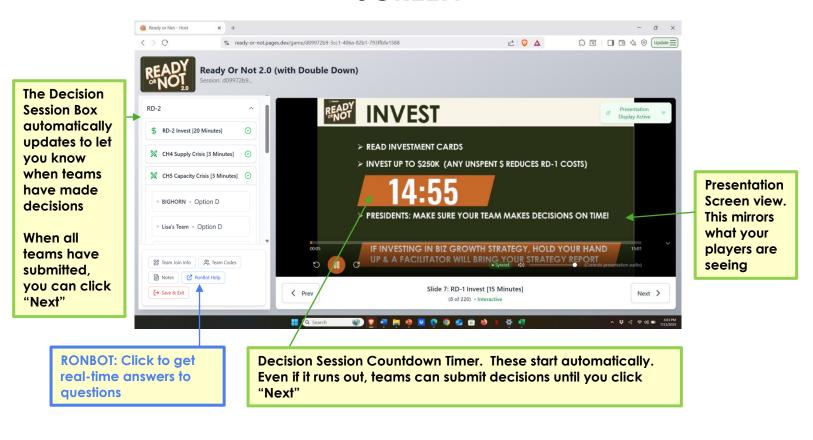
**Presentation Screen** 

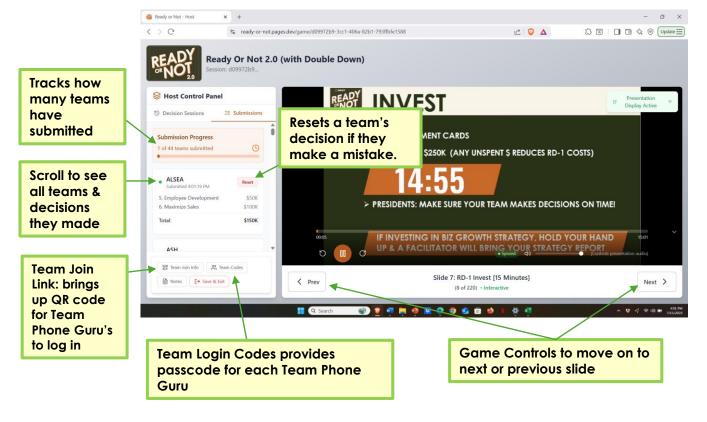
7. Click "Maximize" & you're ready to go!



# 5. GAME HOST SCREEN & CONTROLS

# YOU'LL CONTROL THE GAME FROM THE GAME HOST SCREEN





# 6. LEADERBOARD INSIGHTS

At the end of each round, you'll review the following Leaderboard Charts with your teams. Here are some ideas of how you can speak to how teams are performing:

## **Capacity & Orders**

Shows how many SUPs each team made and sold. In general, more SUP's made and sold means more Revenue & Profit. Teams at the top made and sold the most boards.

Look for teams that grew both and kept them somewhat balanced. Teams with a high score in one but not in the other are out of balance. Suggest they focus on investments & decisions to increase the lagging KPI.

#### **Cost Per Board**

Shows which teams are spending the most and least to make each board. High or low isn't indicative of good or bad: if they have a high Cost Per Board and a high ASP, they could be a very profitable company. Only when Cost Per Board is high and ASP is low is there a problem.

### **Total Costs**

Shows which teams are spending the most and least to run their company. We subtract Total Costs from Revenue to get Net Income. Like Cost Per Board, a high Total Costs isn't inherently bad. They could be a very profitable company if they have high Revenue and healthy margins.

### **Average Selling Price (ASP)**

Shows which teams are charging the highest average price for their boards. Higher prices can mean more profit, but it's also possible to sell higher volume, lower cost boards and win the game.

### Revenue

Shows how much money each team brought in from SUP sales. Big revenue means they sold a lot of SUP's, sold SUP's at a high price or both. In general, it will be harder to win with lower Revenue. This is our success metric: reach \$10M Revenue profitably by end of game.

## Net Margin %

The percent of a team's Revenue they kept as profit. It's a measure of how lean and profitable their whole business was. Higher % is better.

#### **Net Income**

How much actual profit each team made in dollars after paying all their costs this round. The #1 Team wins the round. This is our winning metric. The team with the highest RD-1 + RD-2 + RD-3 Net Income wins the game.