

<b>W2</b>	<b>Learning Area</b>	ENTREPRENEURSHIP	<b>Grade Level</b>	11/12
	<b>Quarter</b>	First	<b>Date</b>	

IV. LEARNING PHASES	Suggested Timeframe	Learning Activities
<b>A. Introduction</b> <i>Panimula</i>	Day 1	<p>In the previous lesson, you learned about the difference between entrepreneurship and entrepreneurs including its relevance, key concepts and factors affecting entrepreneurship.</p> <p>After going through this lesson, you will be able to: a) discuss the common and core competencies in Entrepreneurship; b.) give the types of Entrepreneurs and identify career opportunities in entrepreneurship.</p> <p><b>Presentation</b></p> <p><b>Common Competencies in Entrepreneurship</b></p> <ol style="list-style-type: none"> <li>1. <b>Decisive</b> - an entrepreneur must be firm in making decisions.</li> <li>2. <b>Communicator</b> - an entrepreneur must have a convincing power.</li> <li>3. <b>Leader</b> - an entrepreneur must have the charisma to be obeyed by his employees.</li> <li>4. <b>Opportunity seeker</b> - an entrepreneur must have the ability to be the first to see business chances.</li> <li>5. <b>Proactive</b> - controlling a situation by making things to happen or by preparing for possible future problems.</li> <li>6. <b>Risk Taker</b> - they have the courage to pursue their business ideas.</li> <li>7. <b>Innovative</b> - the entrepreneurs have big business ideas and they do not stop improving and thinking of new worthwhile ideas for their business.</li> </ol> <p><b>Core Competencies in Entrepreneurship</b></p> <ol style="list-style-type: none"> <li>1. <b>Economic and dynamic activity</b> - Entrepreneurship is an economic activity because it involves the creation and operation of an enterprise with a view to creating value or wealth by ensuring optimum utilization of limited resources.</li> <li>2. <b>Innovative</b> - Entrepreneurs constantly look for new ideas, thus he needs to be creative.</li> </ol>

IV. LEARNING PHASES	Suggested Timeframe	Learning Activities
		<p>3. <b>Profit Potential</b> - The entrepreneur can be compensated by his profit coming from the operation.</p> <p>4. <b>Risk bearing</b> – The entrepreneur needs to gamble but wise enough to offset the risk.</p> <p>(For more article/ information, click the link below) Watch Youtube video on Core competencies in Link: <a href="https://www.youtube.com/watch?v=6Ez2bedGBv8">https://www.youtube.com/watch?v=6Ez2bedGBv8</a></p> <p><b>Types of Entrepreneurs</b></p> <p>1. <b>Innovative entrepreneur</b> - They are those who always make new things by thinking of new ideas. They have the ability to think newer, better and more economical ideas.</p> <p>2. <b>Imitating entrepreneurs</b> - They are those who don't create new things but only follow the ideas of other entrepreneurs.</p> <p>3. <b>Fabian entrepreneurs</b> - They are skeptical about changes to be made in the organization. They don't initiate but follow only after they are satisfied.</p> <p>4. <b>Drone entrepreneur</b> - They are those who lives on the labor of others. They are die-hard conservatives even ready to suffer the loss of business.</p> <p>5. <b>Social entrepreneurs</b> - They are those who initiate changes and drive social innovation and transformation in the various fields such as education, health, human rights, environment and enterprise development.</p> <p>For additional information, watch Youtube video on the different types of entrepreneurs.</p> <p>(For more article/ information, click the link below) Link: <a href="https://www.youtube.com/watch?v=HiorBjuajFI">https://www.youtube.com/watch?v=HiorBjuajFI</a></p> <p><b>Career Opportunities of Entrepreneurship</b></p> <p>1. <b>Business Consultant</b> - with the expertise of in the field of entrepreneurship, he can be a very good source of advices to other entrepreneurs and would be business man.</p> <p>2. <b>Teacher</b> - a graduate of an entrepreneurship can use his knowledge in teaching.</p> <p>3. <b>Researcher</b> - the entrepreneur can be employed as researcher by an enterprise.</p> <p>4. <b>Sales</b> - the entrepreneurship graduate can apply as salesman.</p> <p>5. <b>Business Reporter</b> - the entrepreneur being expert in the field, he can be employed as business report.</p> <p>Link: <a href="https://www.slideshare.net/rarepacer/entrepreneurship-introduction-part-4-career-opportunities">https://www.slideshare.net/rarepacer/entrepreneurship-introduction-part-4-career-opportunities</a></p>