

# Q2.19 Results Presentation

DOUBLEU GAMES IR | 2019.07.24





#### Disclaimer

Some contents may reflect forward-looking statements and have been prepared based on the expectations according to the dates on which these statements were made. There can be no assurance that the forward-looking statements used by DoubleU Games are correct as results can differ from expectations. Therefore DoubleU Games will not be responsible for individual investment decisions based solely on this material. DoubleU Games disclaims any duty to update the information in this material to reflect future events or circumstances



### Contents

- 1. Earnings Summary
- 2. Revenue Analysis
- 3. Costs Analysis
- 4. 2H 19 Plan

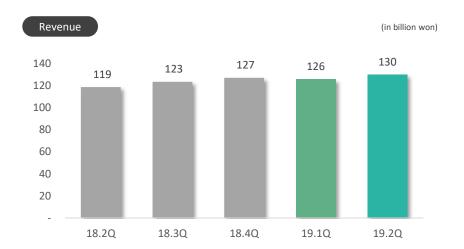
### Appendix

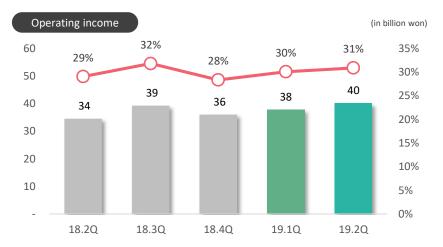
- A. Income statement (Consolidated)
- B. Revenue by Games

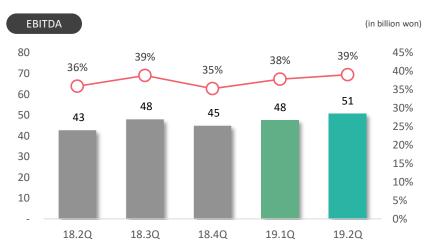
## DOUBLEU GAMES

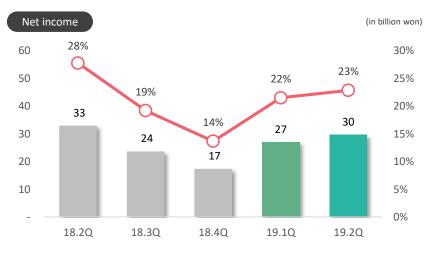
### Earnings Summary (Consolidated)

- Revenue 129.9 bn won, Operating income 40.3 bn won(31%), EBITDA 50.7 bn won(39%)
- Growth Revenue Y/Y 9.4%, Operating income Y/Y 16.9%, EBITDA Y/Y 18.7%



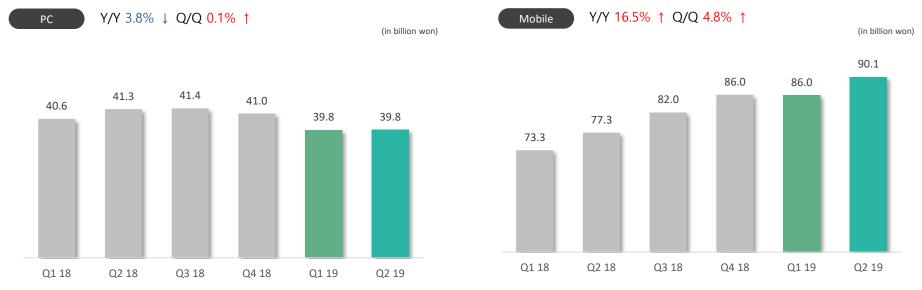


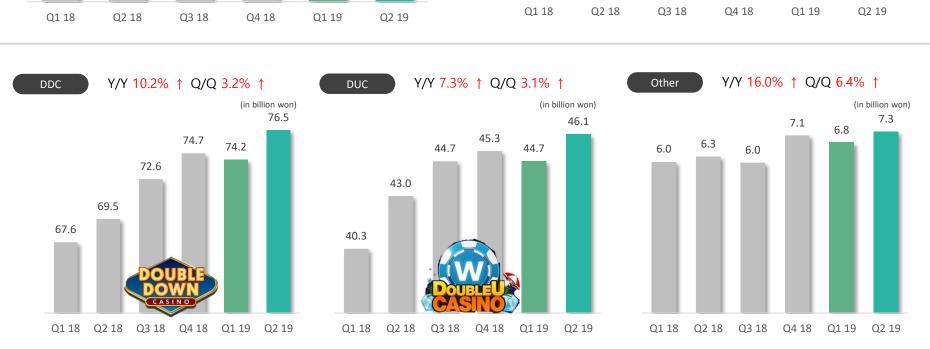






## 2 Revenue Analysis







# Costs Analysis (Consolidated)

(in billion won)

Туре	'19.2Q	'19.1Q	'18.2Q	Y/Y	Q/Q	Note	
Revenue	130	126	119	9.4%	3.3%		
DDC	77	74	70	10.1%	3.1%	DoubleDown Casino	
DUC	46	45	43	7.2%	3.1%	DoubleU Casino	
Other	7	7	6	17.7%	7.4%	Take5, FortKnox and other	
Operating cost	90	88	84	6.4%	1.7%		
Platform fee	38	38	36	6.8%	0.3%	30% of Revenue (variable cost)	
Marketing cost	16	14	15	5.9%	16.5%		
Labor costs	16	16	13	19.1%	-4.9%		
Royalty	4	4	5	-22.4%	0.0%	Reduced loyalty rate by GDDA	
Other expense	4	5	7	-37.0%	-13.2%	IFRS 16 [Rent fee]	
D&A	12	11	8	41.5%	5.5%	Other expense → Depreciation	
Operating income	40	38	35	16.9%	7.2%		
EBITDA	51	48	43	18.7%	6.5%	Operating income + D&A	
Operating income %	31.0%	29.9%	29.1%				
EBITDA %	39.0%	37.9%	36.0%				
MKT/Revenue	12.5%	11.1%	12.9%				

### 2H 19 Plan



#### Social Casino Business

#### Platform of social casino slots



- ✓ Launching new slots in DDC, DUC
- ✓ DDC, DUC with more than 160 slots

#### Season event for the second half



- ✓ Continuation of the holiday event
- ✓ Season event(Halloween, Thanksgiving etc)

#### Launched video slot (Megabucks)



- ✓ Launched DDC Cleopatra video slot
- ✓ Launching Megabucks IP in DDC FK

Other Business

#### Strategy Game: Undead Nation



- ✓ Addition of new PVP, PVE in the second half
- ✓ Develop business model for sales efficiency

#### Asia market: Double Fortune Slot



- ✓ Plan to launch MyCard in 3<sup>rd</sup> quarter of Taiwan
- ✓ User acquisition planning through paid marketing



## Appendix A. Income statement (Consolidated)

(in billion won)

Туре	'17 accumulated	'18.1Q	'18.2Q	'18.3Q	'18.4Q	'18 accumulated	'19.1Q	'19.2Q
Revenue	319	114	119	123	127	483	126	130
Operating cost	238	88	84	84	91	347	88	90
Platform fee	95	34	36	37	38	144	38	38
Marketing cost	41	20	15	13	18	66	14	16
Royalty	13	5	5	5	5	19	4	4
Labor cost	39	14	13	15	14	57	16	16
D&A	20	8	8	9	9	34	11	12
Other expense	30	7	7	5	7	27	5	4
Operating income	81	26	35	39	36	136	38	40
EBITDA	101	34	43	48	45	170	48	51
Non-operating income	5	2	13	(1)	2	15	4	5
Interest income	3	1	1	0	0	2	0	0
Foreign currency effect	2	1	12	(1)	2	13	4	5
Non-operating Cost	(48)	(10)	(7)	(9)	(8)	(34)	(7)	(8)
Interest cost	(27)	(8)	(8)	(8)	(8)	(32)	(7)	(7)
Foreign currency effect	(21)	(2)	1	(0)	(0)	(1)	(0)	(1)
Other expenses	(0)	(0)	(0)	(1)	(0)	(1)	0	0
Equity-method loss & others	(0)	(0)	(0)	(0)	0	(0)	(0)	0
Profit before tax	38	18	41	29	30	117	34	38
Taxes	2	4	8	5	13	29	7	8
Net income	36	14	33	24	17	88	27	30



## Appendix B. Revenue by Games

(in billion won)

Company	Games	Symbol	'18.1Q	'18.2Q	'18.3Q	′18.4Q	'18 accumulated	'19.1Q	'19.2Q
DDI sum		-	70	72	75	78	295	77	80
DoubleDown Interactive (DDI)	DoubleDown Casino	DDC	68	70	73	75	286	74	77
	DoubleDown Casino Classic	DDCS	0	0	1	1	2	1	1
	Ellen Slots	Ellen	2	2	1	2	6	1	1
	DoubleDown Fort Knox	DD FK	0	0	0	0	1	1	1
DUG Sum		-	44	47	48	49	188	49	50
DoubleU Games (DUG)	DoubleU Casino	DUC	40	43	44	45	172	45	46
	Take5	Т5	3	3	3	3	13	3	4
	DoubleU Bingo	DUB	1	1	1	1	3	1	0
	Others	Other	0	0	0	0	0	0	0
Total		-	114	119	123	127	483	126	130