





# Interim Business Performance For FY23 2Q



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# **Business Performance**

(Unit: Bil KRW)

Category		Current Term YoY		Change in YoY	
		(FY23 2Q)	(FY22 2Q)	(%)	
	Current	545.8	490.2	11.3%	
Sales	Cumulative	1,092.6	917.4	19.1%	
Operating Income	Current	40.2	47.2	-14.7%	
	Cumulative	108.4	97.7	11.0%	
Net income from continuing operation before income tax	Current	39.6	56.1	-29.4%	
	Cumulative	115.9	108.5	6.8%	
Net income	Current	31.6	44.2	-28.5%	
	Cumulative	91.3	85.9	6.3%	
Net income attributable to shareholders of parent company	Current	31.6	44.2	-28.5%	
	Cumulative	91.3	85.9	6.3%	

#### Sales (Estimates)

(Unit: Bil KRW)

Category	FY23 2Q		FY23 Cumulative		FY22 2Q		FY22 2Q Cumulative	
	Sales	Ratio	Sales	Ratio	Sales	Ratio	Sales	Ratio
Domestic	459.5	84.2%	899.6	82.3%	444.2	90.6%	824.5	89.9%
Export	86.3	15.8%	192.9	17.7%	46.0	9.4%	92.9	10.1%
Total	54	5.8	1,09	92.6	49	0.2	91	7.4

- Estimated sales for 2<sup>st</sup> Quarter of FY2023 is KRW 545.8 bil. The figure shows increased by KRW 55.5 bil (▲11.3%) from previous year's period.
- Volume and portion of sales by export has increased

# Interim(Estimated) Business Performance - Sales

#### Sales(E) by SPG

Total

(Unit: Bil KRW) **Current Term** YoY Term YoY (FY23 2Q) (FY22 2Q) **Category** difference Sales Sales in ratio (Ratio) (Ratio) **PGM** 267.6 300.8 -11.0% (Precision Guided (49.1%)(61.3%)Munitions) ISR 91.1 68.9 (Intelligence, 32.1% Surveillance. (16.7%)(14.1%)Reconnaissance) C4I (Command, 123.0 55.6 Control. 121.0% (22.5%)Communication. (11.4%) Computer, Intelligence) **AEW** 51.9 58.0 (Avionics, -10.5% (9.5%)(11.8%)**Electronic** Warfare) 12.2 6.9 **Others** 76.2% (2.2%)(1.4%)

545.8

490.2

11.3%

- PGM Sector: YoY decrease by 33.2 bil KRW.
  - Due to transition of production stage (ex. MSAM-II etc.)
- ISR Sector: YoY increase by 22.2 bil KRW.
- Due to follow-up production (incl. Remote acoustic sensor system etc.) contract taking place
- C4I Sector: YoY increase by 67.4 bil KRW
  - Due to new production contract (incl. Next generation satellite communication terminals) taking place and Indonesian export program
- AEW Sector: YoY decrease by 6.1 bil KRW
  - Due to transition of production stage
    (ex. TA-50 block 2, Naval EW system etc.)

#### Operating Income. Net income

(Unit: Bil KRW)

Category	FY23 2Q	FY23 Cumulative	FY22 2Q	FY22 Cumulative
Operating Income	40.2	108.4	47.2	179.1
Operating Income Rate	7.4%	9.9%	9.6%	8.1%
Net Income	31.6	91.3	44.2	122.9

- Operating Income for 2Q was estimated to be KRW 40.2 bil which is decrease by KRW 7.0 bil YoY.
- Operating Income Rate for 2Q was estimated to be 7.4% which is decrease by 2.2%P YoY
  - Main reasons:
    - ① Increase in R&D sales portion (18.4%  $\rightarrow$  26.0%) has contributed in decrease
    - ② Contribution from non-recurring event such as recognizing provision for newly acquired orders (ex. 130mm guided rocket-II system development, etc.)

# Interim(Estimated) Business Performance – Order Backlog

Order Backlog

(Unit:	Bil	KRW)
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	FY23 2Q	FY23 1Q	QoQ
Order Backlog	12,212.6	11,821.6	391.0

- Estimated order backlog at the end of FY23 2Q was 12.212 trillion KRW.
- New Order secured during 2Q was estimated to be 929.8 bil KRW