

Define CS, fit into	<div>1. CUSTOMER SEGMENT</div> <div>CS</div> <div><ul style="list-style-type: none">Working PeopleHostel StudentsTourists</div>	<div>6.CUSTOMER CONSTARINT</div> <div>CC</div> <div><ul style="list-style-type: none">Provide Correct Location for deliveryNeed to provide correct quantity of ordersNeed feedback to improve our service</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>AS</div> <div><p>Present Solution – Only our state food was available</p><p>Current Solution – All state food are available</p></div>	Explore AS,
	<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div>J&P</div> <div><ul style="list-style-type: none">Reduce the wastage of raw materialsSeason based food are availableFast Delivery</div>	<div>9. PROBLEM ROOT CAUSE</div> <div>RC</div> <div><ul style="list-style-type: none">Incorrect planningIncorrect MaintenanceInavailability of labour</div>	<div>7. BEHAVIOUR</div> <div>BE</div> <div><ul style="list-style-type: none">Some foods are not available due to lack of raw materialsDue to late delivery of food for sometime there is some bad opinion about the restaurant</div>	
Identify strong TR & EM	<div>3. TRIGGERS</div> <div>TR</div> <div><p>Can adapt to new technology which improve our business</p></div>	<div>10. YOUR SOLUTION</div> <div>SL</div> <div><ul style="list-style-type: none">Provide clean and hygiene foodFast preparation of foodAll time availability of food</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>CH</div> <div><div>8.1 ONLINE</div><p>Fast delivery of ordered food</p><div>8.2 OFFLINE</div><p>Avail food mid night</p></div>	Extract online & offline CH of BE
	<div>4. EMOTIONS: BEFORE / AFTER</div> <div>EM</div> <div><p>Before - Budget Problem , Helplessness</p><p>After - Self-confidence , Secure</p></div>			