

# PayNow Requests



## Privacy-Preserving Payment Requests for Singapore

**Sivasubramanian Ramanathan**

*Product Owner | Fintech & Innovation  
Ex-BIS Innovation Hub Singapore*



### Seeking Opportunities in Singapore

I am looking for roles in **Product Management, Fintech, Payments, RegTech, and Digital Assets.**

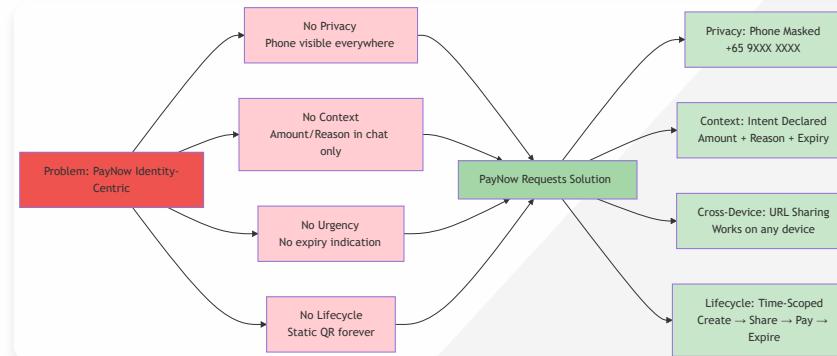
"I am not just a Product person. I **build**."

I specialize in taking complex financial systems and structuring them into reliable products that bridge **policy** and **code**.

**I care deeply about building products that create real impact.**

# The Problem Solved

## What Problems Does PayNow Requests Address?



## Problems → Solutions

Problem	Solution
No Privacy	Phone masked (+65 9XXX XXXX) in shared links
No Context	Intent declared: Amount + Reason + Expiry
No Cross-Device	URL-encoded sharing works on any device
No Lifecycle	Time-scoped: Create → Share → Pay → Expire

# The Paradigm Shift

## From Identity-Centric → Intent-Centric

### Current (Identity-Centric):

"Here is my phone number (+65 91234567), pay me"

### New (Intent-Centric):

"Alice requests SGD 50.00 for Friday dinner at Nando's, valid until 8 PM"

“This treats the **payment request as a first-class object** — with lifecycle, state, and metadata — rather than just a QR code utility.

”

## Push vs Pull Payment Models

### Why India's UPI Discontinued P2P Collect Requests

**IMPORTANT:** NPCI permanently discontinued UPI "collect request" for P2P transactions from **October 1, 2025** due to rising financial fraud.

- P2P Collect: **Discontinued** (85% fraud increase year-over-year)
- Payer-Initiated Only: All personal transfers must now be **push** payments

# Push vs Pull: Visual Comparison



## Key Difference

Aspect	Pull (UPI Collect - BANNED)	Push (PayNow Requests - SAFE)
Initiation	Payee sends notification	Payer opens link voluntarily
Control	Payee controls flow	<b>Payer has full control</b>
Verification	Single-tap approval	Scan QR in bank app + verify
Fraud Rate	0.05% - 0.12%	0.01% - 0.03%

# Competitive Analysis 📱

## What About DBS PayLah! Request Feature?

Feature	DBS PayLah!	PayNow Requests
Cross-Bank	✗ DBS/POSB only	✓ All Singapore banks
App Required	✗ Must have PayLah!	✓ Works via SMS link
SMS Fallback	✓ Downloads app prompt	✓ Opens in any browser
Privacy	✗ Phone visible	✓ Phone masked
Intent Display	Amount only	✓ Amount + Reason + Expiry
Open	✗ Closed ecosystem	✓ Web-based, open

**PayLah! Innovation:** When a recipient doesn't have PayLah!, it sends an **SMS asking them to download and pay** — but this is still a **closed ecosystem** requiring the DBS app.

**PayNow Requests Advantage:** Works with **any banking app** — DBS, OCBC, UOB, Standard Chartered — and only requires a **browser** to view the request.

# How PayNow Requests Works

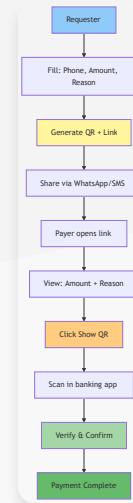


## For Requesters

1. Fill in: Phone, Amount, Reason, Expiry
2. Generate QR + Shareable Link
3. Share via WhatsApp/SMS/Email

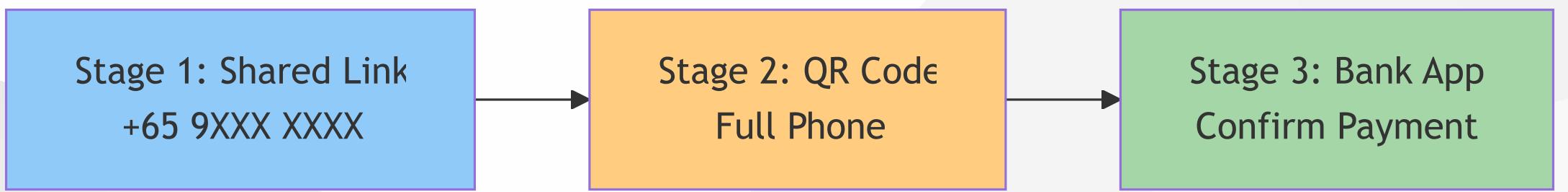
## For Payers

1. Click shared link (opens in browser)
2. View: "X requests SGD Y for Z"
3. Click "Show QR to Pay"
4. Scan in **any** banking app
5. Verify and confirm



# Privacy: Progressive Disclosure

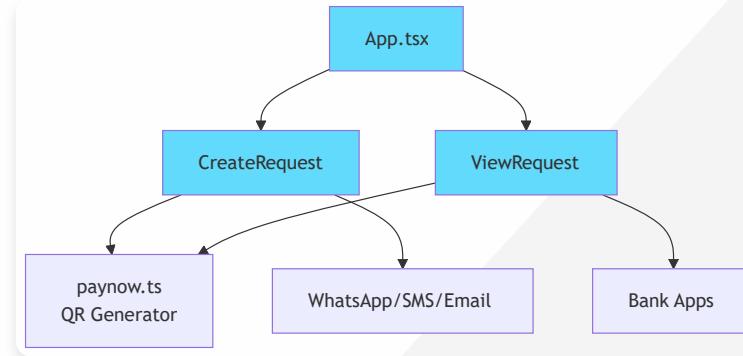
## Three-Stage Privacy Model



Stage	Phone Visibility	Purpose
Shared Link	+65 9XXX XXXX	Prevents phone harvesting in group chats
QR Code	+65 91234567	Required by PayNow for payment execution
Bank App	+65 91234567	Standard PayNow confirmation flow

# Technical Architecture 🛡

## Client-Side Only, Serverless Design



## Tech Stack

- **Frontend:** React 19, TypeScript, Vite
- **Styling:** Tailwind CSS
- **Routing:** React Router (hash mode for GitHub Pages)
- **QR Generation:** EMVCo-compliant PayNow QR
- **Deployment:** Static hosting (GitHub Pages, Netlify, Vercel)

## Fraud Risk Assessment

### PayNow Requests vs Discontinued UPI Collect

Aspect	UPI Collect (DISCONTINUED)	PayNow Requests
Payment Model	Pull (payee-initiated)	<b>Push (payer-initiated)</b>
Initiation	Push notification to app	User clicks link voluntarily
Verification	None (direct approval)	Must scan QR in bank app
Phone Privacy	Full phone visible	Masked in link
Fraud Risk	<b>HIGH</b> (85% YoY increase)	<b>LOW-MEDIUM</b>

### Why PayNow Requests is Safer

- Push Model:** Payer initiates via scan (same as discontinued UPI Collect)
- Manual Banking App:** Human-in-the-loop required
- Clear Intent Display:** Amount, reason, expiry shown
- Phone Masking:** Reduces social engineering risk
- No Artificial Urgency:** Expiry is UX-level only

# Real-World Use Cases



## Problem → Solution Examples

### Group Dinner

- *Before:* "How much do I owe? What's the reference?"
- *After:* Click link → See SGD 45 for "Friday dinner at Nando's" → Scan & Pay

### Freelance Invoice

- *Before:* "Pay invoice #2025-001 to +65 91234567"
- *After:* Click link → See SGD 750 for "Logo design - Invoice #2025-001" → Scan & Pay

### Event Payment

- *Before:* Organizer's phone shared publicly to 50+ people
- *After:* Link shared, phone masked until payment

### Marketplace

- *Before:* Seller's phone visible to strangers on Carousell
- *After:* Link with masked phone, revealed only on payment

# Engineering Decisions (ADRs)

## Key Architecture Decisions

### ADR-001: URL-Based Data Encoding (No Backend)

- **Decision:** Base64 encode request data in URL fragment
- **Benefit:** Zero infrastructure, cross-device sharing, privacy (no server logs)

### ADR-002: Hash-Based Routing

- **Decision:** Use React Router with hash mode
- **Benefit:** GitHub Pages compatible, no server config needed

### ADR-003: Progressive Phone Disclosure

- **Decision:** Mask phone in link, reveal only in QR/bank app
- **Benefit:** Privacy preservation while maintaining PayNow compatibility

“**Philosophy:** Work within existing constraints rather than fighting them”

# What This Does NOT Do !

## Honest Limitation Communication

Aspect	Capability
Execute Payments	✗ All payments occur in banking apps
Deep-Link Bank Apps	✗ Requires manual scan
Enforce Expiry	✗ UX-level only, expired QRs still scannable
Cryptographic Anonymity	✗ Base64 is encoding, not encryption
Fraud Prevention	✗ Users must verify through separate channels

## What This DOES Do

Aspect	Capability
Reduce Ambiguity	✓ Clear intent: amount, reason, expiry
Protect Privacy	✓ Phone masked in shared links
Enable Cross-Device	✓ URL works on any device
Work with All Banks	✓ DBS, OCBC, UOB, Standard Chartered
Deploy Anywhere	✓ GitHub Pages, Netlify, Vercel

## Market Opportunity

### Singapore PayNow Ecosystem (2024 Data)

Metric	Value
PayNow Users	3.5 million (60% of population)
Annual Transactions	100+ million
Annual Volume	SGD 15 billion
Growth Trend	+40% YoY

### Market Gap Analysis

Competitor	Payment Requests	Privacy	Cross-Platform
DBS PayLah!	Yes (closed ecosystem)	✗	✗
OCBC Pay Anyone	Partial	✗	✗
GrabPay	Partial	✗	✗
This Project	✓	✓	✓

# Development Roadmap



## Implementation Status

### Phase 1: Core Functionality ✓ Complete

- [x] Request creation form (phone, amount, reason, expiry)
- [x] PayNow EMVCo QR generation
- [x] Base64 URL encoding/decoding
- [x] Phone masking display
- [x] Share buttons (WhatsApp, SMS, Email, Copy)

### Phase 2: UX Polish ✓ Complete

- [x] Responsive mobile-first design
- [x] Expiry validation and warnings
- [x] How-to-pay instructions
- [x] Privacy notices

### Phase 3: Future Enhancements 📝 Planned

- [ ] LocalStorage request history
- [ ] Dark mode support

**Live Demo** 

**Try It Now**

**Create a Payment Request:**

1. Go to: [paynow-demo.example.com](https://paynow-demo.example.com)
2. Enter: Phone, Amount, Reason, Expiry
3. Generate QR and shareable link
4. Share via WhatsApp/SMS/Email

**View a Sample Request:**

1. Click any shared request link
2. See: Masked phone, amount, reason, expiry
3. Click "Show QR to Pay"
4. Scan with your banking app

***"All client-side. No backend. No data collection.***

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## About the Builder



**Sivasubramanian Ramanathan**

*Product Owner | Fintech, RegTech & Digital Innovation*

I specialize in taking messy, real-world complexity and structuring it into reliable products that bridge **policy** and **code**.

### **Experience:**

- BIS Innovation Hub Singapore — Cross-border payments research
- Stablecoin Clearing & Settlement Engine — Full-stack Web3 development
- PayNow Requests — Privacy-preserving payment infrastructure

**Philosophy:** Build products that work within real-world constraints, don't overstate capabilities, and create genuine user value.

## Let's Connect

I am ready to bring this level of engineering rigor and product thinking to your team.

-  **Portfolio:** [sivasub.com](http://sivasub.com)
-  **LinkedIn:** [linkedin.com/in/sivasub987](https://linkedin.com/in/sivasub987)
-  **Code:** [github.com/siva-sub/PayNow-Requests](https://github.com/siva-sub/PayNow-Requests)
-  **Docs:** [Full Documentation](#)

**Live Demo:** [paynow-demo.example.com](http://paynow-demo.example.com)

**Research:** See [UPI\\_RTP\\_FRAUD\\_RESEARCH.md](#) for detailed fraud analysis