

```
In [1]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings("ignore")
```

```
In [2]: df=pd.read_csv("Sales.csv")
```

```
In [3]: df
```

```
Out[3]:
```

	TV	Radio	Newspaper	Sales
0	230.1	37.8	69.2	22.1
1	44.5	39.3	45.1	10.4
2	17.2	45.9	69.3	12.0
3	151.5	41.3	58.5	16.5
4	180.8	10.8	58.4	17.9
...
195	38.2	3.7	13.8	7.6
196	94.2	4.9	8.1	14.0
197	177.0	9.3	6.4	14.8
198	283.6	42.0	66.2	25.5
199	232.1	8.6	8.7	18.4

200 rows × 4 columns

```
In [4]: df.head()
```

```
Out[4]:
```

	TV	Radio	Newspaper	Sales
0	230.1	37.8	69.2	22.1
1	44.5	39.3	45.1	10.4
2	17.2	45.9	69.3	12.0
3	151.5	41.3	58.5	16.5
4	180.8	10.8	58.4	17.9

```
In [5]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 4 columns):
#   Column      Non-Null Count  Dtype
---  -
0    TV          200 non-null    float64
1    Radio       200 non-null    float64
2    Newspaper   200 non-null    float64
3    Sales       200 non-null    float64
dtypes: float64(4)
memory usage: 6.4 KB
```

```
In [6]: df.describe()
```

```
Out[6]:
```

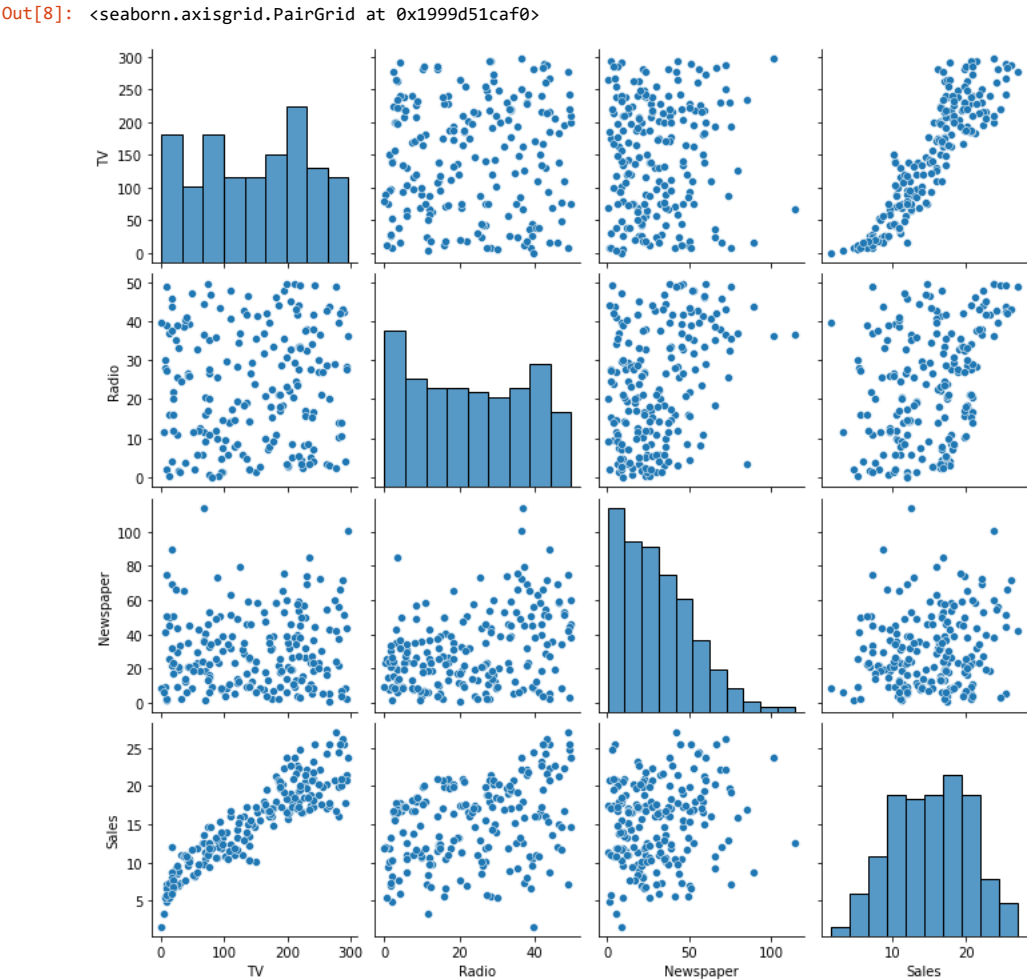
	TV	Radio	Newspaper	Sales
count	200.000000	200.000000	200.000000	200.000000
mean	147.042500	23.264000	30.554000	15.130500
std	85.854236	14.846809	21.778621	5.283892
min	0.700000	0.000000	0.300000	1.600000
25%	74.375000	9.975000	12.750000	11.000000
50%	149.750000	22.900000	25.750000	16.000000
75%	218.825000	36.525000	45.100000	19.050000
max	296.400000	49.600000	114.000000	27.000000

```
In [7]: df.corr()
```

Out[7]:

	TV	Radio	Newspaper	Sales
TV	1.000000	0.054809	0.056648	0.901208
Radio	0.054809	1.000000	0.354104	0.349631
Newspaper	0.056648	0.354104	1.000000	0.157960
Sales	0.901208	0.349631	0.157960	1.000000

```
In [8]: sns.pairplot(df)
```



```
In [9]: x=df.iloc[:,-1]
```

```
In [10]: x
```

Out[10]:

	TV	Radio	Newspaper
0	230.1	37.8	69.2
1	44.5	39.3	45.1
2	17.2	45.9	69.3
3	151.5	41.3	58.5
4	180.8	10.8	58.4
...
195	38.2	3.7	13.8
196	94.2	4.9	8.1
197	177.0	9.3	6.4
198	283.6	42.0	66.2
199	232.1	8.6	8.7

200 rows × 3 columns

```
In [11]: y=df["Sales"]
```

```
In [12]: y
```

```
Out[12]: 0      22.1
         1      10.4
         2      12.0
         3      16.5
         4      17.9
         ...
        195      7.6
        196     14.0
        197     14.8
        198     25.5
        199     18.4
        Name: Sales, Length: 200, dtype: float64
```

```
In [13]: from sklearn.model_selection import train_test_split
```

```
In [14]: x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.2,random_state=1)
```

```
In [15]: #creating the MLmodel
         from sklearn.linear_model import LinearRegression
```

```
In [16]: #creating instance of model /inheritance of model
         lr=LinearRegression()
```

```
In [17]: #train the model
         lr.fit(x_train,y_train)
```

```
Out[17]: LinearRegression()
```

```
In [18]: #predict the model
         y_pred=lr.predict(x_test)
```

```
In [19]: #evaluate the model
         from sklearn.metrics import r2_score
```

```
In [20]: r2_score(y_test,y_pred)
```

```
Out[20]: 0.8747226291661847
```

```
In [21]: lr.coef_
```

```
Out[21]: array([ 0.05507865,  0.10308563, -0.00090115])
```

```
In [22]: #Loss function
         from sklearn.metrics import mean_absolute_error
```

```
In [23]: mean_absolute_error(y_test,y_pred)
```

```
Out[23]: 1.2754390912939684
```

```
In [24]: from sklearn.metrics import mean_squared_error
```

```
In [25]: mean_squared_error(y_test,y_pred)
```

```
Out[25]: 2.409333612892368
```

```
In [26]: np.sqrt(mean_squared_error(y_test,y_pred))
```

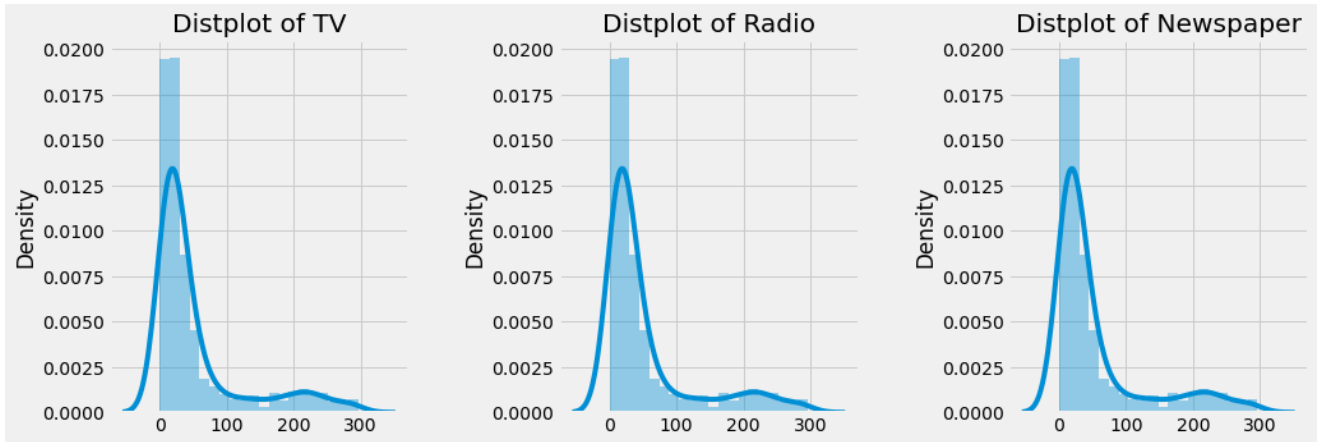
```
Out[26]: 1.5522028259516758
```

```
In [27]: plt.style.use('fivethirtyeight')

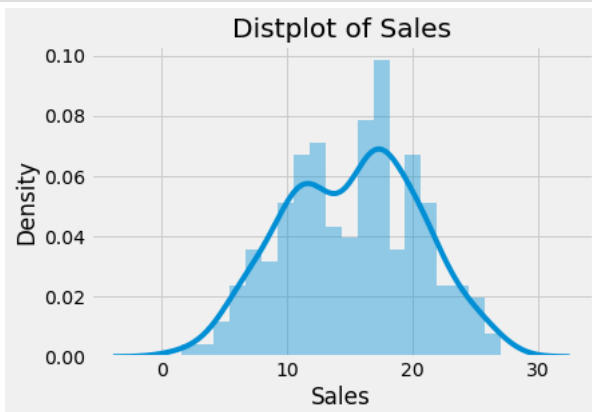
plt.figure(1 , figsize = (15 , 5))

n = 0
for x in ['TV' , 'Radio' , 'Newspaper']:

    n += 1
    plt.subplot(1 , 3 , n)
    plt.subplots_adjust(hspace = 0.5 , wspace = 0.5)
    sns.distplot(df , bins = 20 )
    plt.title('Distplot of {}'.format(x))
```



```
In [28]: sns.distplot(df['Sales'] , bins = 20)
plt.title('Distplot of Sales')
plt.show()
```



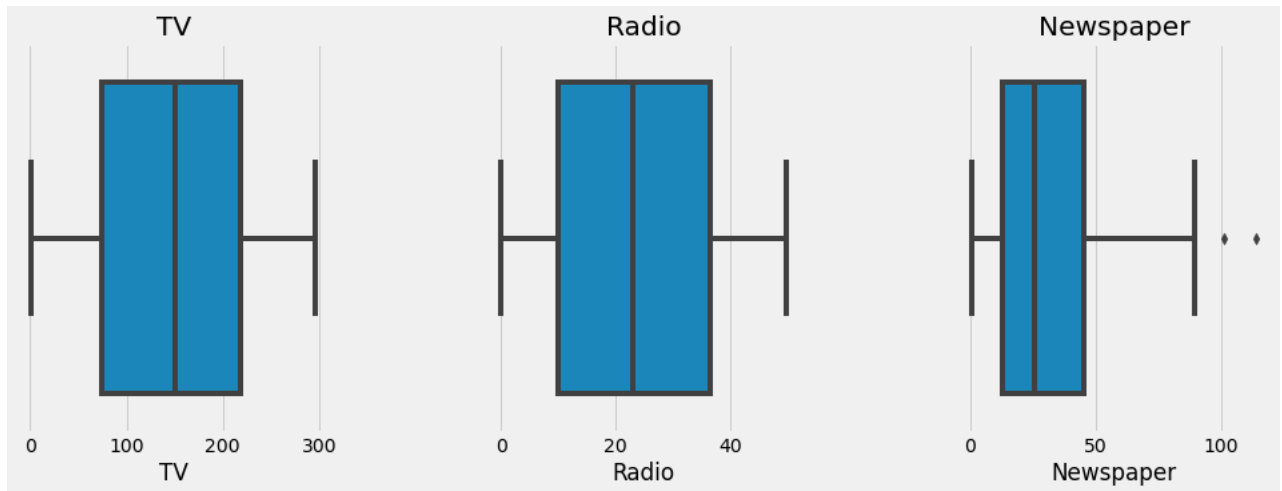
```
In [29]: plt.figure(1, figsize = (15, 5))

n = 0
for x in ['TV', 'Radio', 'Newspaper']:

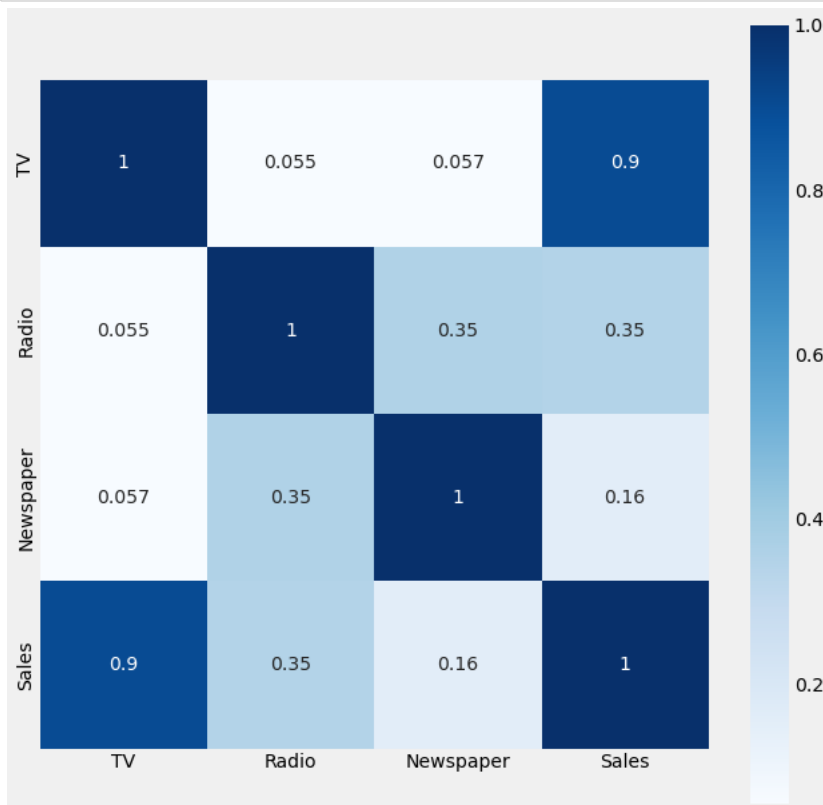
    n += 1
    plt.subplot(1, 3, n)
    plt.subplots_adjust(hspace = 0.5, wspace = 0.5)
    sns.boxplot(x = df[x])

    plt.title('{}' .format(x))

plt.show()
```



```
In [30]: corrmat = df.corr()
plt.figure(1, figsize = (10, 10))
sns.heatmap(corrmat,
            cmap = sns.color_palette("Blues", as_cmap=True),
            annot = True, square = True)
plt.show()
```



```
In [31]: plt.figure(1 , figsize = (15 , 5))

n = 0
for x in ['TV' , 'Radio' , 'Newspaper']:

    n += 1

    plt.subplot(1 , 3 , n)
    plt.subplots_adjust(hspace = 0.5 , wspace = 0.5)

    if x == 'TV':
        sns.regplot(x = x , y = 'Sales' , data = df, color = 'g')
    else:
        sns.regplot(x = x , y = 'Sales' , data = df, color = 'r')

    plt.title('{}' .format(x))

plt.show()
```

