

Stephen Jastrow

FULL Stack web developer in React certified to create interactive and dynamic web applications. With a former background in sales, I bring a unique blend of technical expertise and customer-focused communication skills. My transition from sales to software development has been driven by a passion for delivering high-quality work in a collaborative team setting. I am committed to leveraging my diverse skill set to contribute effectively and be a valuable asset to any team I join. Let's connect and explore how I can bring value to your organization.



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github.com/sjastrow92

SKILLS

REACT

JavaScript

NodeJS

MERN

ExpressJS

PostgreSQL

MongoDB

Quality Assurance

Code Review

Materialize UI

SaaS Selling

Restful API

CRUD

Full stack Web Development

INTERESTS

I have actively played hockey in various adult league settings. I often travel internationally to compete.

Team USA roller hockey 2022 in Argentina.

WORK EXPERIENCE

Full Stack Developer Savior Masks

10/2024 - Present

E-Commerce sports retailer.

Allen, TX

Achievements/Tasks

- I am currently designing, developing and maintaining a running full-stack website that integrates both front-end and back-end components, creating a seamless user experience while handling data processing and server communication effectively.
- The application will have an interactive user interface and responsive design with user authentication and authorization
- Built in React Native

Contact : Elleanna Dwyer (elleannadwyer@gmail.com) - Manager, Software Development

Regional Sales Manager ModMed

09/2023 - 03/2024

A software company that provides innovative EHR and payments processing services to healthcare providers across the globe.

Boca Raton, Florida

Achievements/Tasks

- Provided robust payment solutions to healthcare providers that allowed for more efficient avenues of accepting payment in and out of the doctor's office.
- Owned the entire sales process from prospecting to closing. This often involved multiple demonstrations to executives, all of whom had their own circumstantial wants and needs.
- Exceeded 150% of a \$400K monthly revenue goal during my tenure

Business Development Executive JP Morgan Healthcare Payments, InstaMed

11/2021 - 03/2023

Healthcare payments processing for doctors offices and hospitals

Philadelphia, PA

Achievements/Tasks

- Sourced and closed sales new business through highly targeted and strategic outbound calls and email campaigns. Coordinated and hosted virtual demonstrations with c level executives, physicians, and billing staff at hospitals and medical offices. Closed and supported \$1.5 million in revenue in 2022.

EDUCATION

Full Stack Software Engineering Bootcamp University of Central Florida

03/2024 - 07/2024

Courses

- In this program I graduated with the base knowledge and skills to become a full stack web developer. This was a 12 week program that tested my ability to learn at a professional's pace, while implementing the personal accountability needed to succeed. I am equipped with the skills, languages, and mindset to be a full stack software engineer in REACT.

School of Sport, Tourism, and Hospitality Management Temple University

01/2013 - 09/2016

Courses

- B.S Sport and Recreation Management – Promotions Concentration.
- • Montague – Ridall & Associates, Marketing Committee Chair 2016. Raised over \$10,000 for the STHM Travel Abroad Scholarship Fund and raised \$1,500 for the Visot Foundation.
- National Collegiate Roller Hockey Association, Secretary of organization 2016.