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Tech Sales Jobs

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Tech Sales Representative

Job Title - Tech Sales Representative

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Ledgent Technology

Company Name - Ledgent Technology

-

Citrus Heights, California, USA

Full-time

IT Sales Representative (MSP focus) We are partnered with a local IT engineering firm in search of an IT Sales Professional. The ideal candidate will be high-performing, with a proven track record in IT sales, and have the ability to excel in a competitive environment with significant earning potential. Experience in MSP sales is preferred, and strong lead generation skills, including telemarketing, are essential to build opportunities and close deals. Type: Direct Hire (no contract period) Lo

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Tech Sales Manager - Work From Home In Boca Raton, FL - M

Job Title - Tech Sales Manager - Work From Home In Boca Raton, FL - M

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Next Step Systems

Company Name - Next Step Systems

-

Boca Raton, Florida, USA

Full-time

Tech Sales Manager - Work From Home In Boca Raton, FL This Tech Sales Manager position is responsible for creating new clients/leads as well as adding services to existing clients. Services include but are not limited to Data Center, Unified Communications, Disaster Recovery, Network Security, Anything as a Service (XaaS). This position is 100% Remote and only open for local candidates in the Boca Raton, FL area. Tech Sales Manager Responsibilities: - Business Development and Sales: Be respon

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Sr. Tech Sales Support Specialist

Job Title - Sr. Tech Sales Support Specialist

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Boston Scientific Corporation

Company Name - Boston Scientific Corporation

-

Arden Hills, Minnesota, USA

Full-time

Additional Location(s): US-MN-Arden Hills Diversity - Innovation - Caring - Global Collaboration - Winning Spirit - High Performance At Boston Scientific, we'll give you the opportunity to harness all that's within you by working in teams of diverse and high-performing employees, tackling some of the most important health industry challenges. With access to the latest tools, information and training, we'll help you in advancing your skills and career. Here, you'll be supported in progressing -

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Senior Director - High Tech Sales Scaling Expert - Midcap Transition - Remote NA

Job Title - Senior Director - High Tech Sales Scaling Expert - Midcap Transition - Remote NA

Save

Gartner

Company Name - Gartner

-

Remote or Texas, USA

Full-time

Senior Director, Analyst - High Tech Sales Scaling Expert - Midcap Transition Gartner's Technology and Service Provider Research Group advises leaders in technology companies on strategic business issues, helping to make our clients more successful in their market and their role. Gartner Analysts are responsible for developing research content, performing one-to-one client interactions, delivering stage presentations and helping scale and innovate our business practices. If you have deep skills

Posted 18 days ago | Updated 3 hours ago

Enterprise Account Executive, Global Tech Sales

Job Title - Enterprise Account Executive, Global Tech Sales

Save

Gartner

Company Name - Gartner

-

Remote or District of Columbia, USA

Full-time

About the role: The Enterprise Account Executive is a field-based, direct sales role responsible for both client retention as well as growth through contract expansion and the introduction of new products and

services. You will consult with C-level executives to develop and implement an effective, enterprise-wide strategy that maximizes the value delivered by Gartner's products and services. What you'll do: Account management with an outcome of increased customer satisfaction and an increase in

Posted 60+ days ago | Updated 3 hours ago

Women in Tech Texas Conference - Sales Opportunities

Job Title - Women in Tech Texas Conference - Sales Opportunities

Save

Oracle Corporation

Company Name - Oracle Corporation

-

US

Full-time

Job Description Oracle is proud to have sponsored and attended the 2024 Women in Tech Texas Conference. This posting is made for Women in Tech Texas attendees interested in Oracle Sales opportunities. Why Join Us? Oracle is the cloud leader for global business. Present in over 175 countries, we're one of the biggest technology companies on the planet. With a fully integrated suite of cloud applications and infrastructure with global reach, we're uniquely placed to transform businesses, empowe

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Regional Sales Director - Prime Accounts - Communication, Media and Tech Vertical - East - 30979

Job Title - Regional Sales Director - Prime Accounts - Communication, Media and Tech Vertical - East - 30979

Save

Splunk Inc.

Company Name - Splunk Inc.

-

New Jersey, USA

Full-time

We are currently looking to hire an experienced Regional Sales Director. Measurable experience of building and improving sales territories, building and developing teams and have a strong management background. If this sounds like you this could be the opportunity you've been waiting for, and we would love to hear from you! In addition to requisite passion, skills, and experience, you will have a proven record in selling enterprise software solutions to large organizations, experience successfu

Posted 10 days ago | Updated 3 hours ago

Vp of Sales | Hospitality Tech

Job Title - Vp of Sales | Hospitality Tech

Save

Feufo Inc

Company Name - Feufo Inc

-

Almont, Colorado, USA

Full-time

Job Description Job Description We are committed to pioneering the integration of technology into everyday life. We aim to revolutionize property management, home automation, and hospitality with our innovative solutions. We seek a VP of Sales who is as passionate about driving transformative growth in these sectors as we are. Join us to lead our expansion and shape the future of smart living We are seeking a VP of Sales to strategically drive our SaaS business from \$5M to \$10M in ARR. This role i

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ERP Industry Sales Executive - Major Accounts, Hi Tech

Job Title - ERP Industry Sales Executive - Major Accounts, Hi Tech

Save

Oracle Corporation

Company Name - Oracle Corporation

-

US

Full-time

Job Description Are you a sales pro looking to excel in an exciting, large-scale arena? Oracle is a market leader in Cloud ERP because we connect thousands of companies with enterprise products they can trust. We're looking for an Industry Sales Executive to provide expertise in finance and budgeting solutions tied to Oracle's suite of products. Using your knowledge of our various software applications, you'll work alongside Oracle's best sales executives to solve sophisticated customer proble

Posted 2 days ago | Updated 2 hours ago

Principal Pre-Sales Consultant: High Tech Software Industry

Job Title - Principal Pre-Sales Consultant: High Tech Software Industry

Save

Oracle Corporation

Company Name - Oracle Corporation

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US

Full-time

Job Description We are seeking an upbeat individual to provide pre-sales support for our Cloud ERP/EPM/SCM Solutions for the High Tech Software Industry. The right person must be a highly motivated individual with the experience, proficiency, and interest to learn these offerings in-depth and position them with credibility to both existing customers and prospects in driven evaluations. The position involves a variety of pre-sales tasks, most importantly delivering compelling demonstrations that

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ERP Industry Sales Executive - Hi Tech Vertical, Bay Area

Job Title - ERP Industry Sales Executive - Hi Tech Vertical, Bay Area

Save

Oracle Corporation

Company Name - Oracle Corporation

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US

Full-time

Job Description Are you a sales pro looking to excel in an exciting, large-scale arena? Oracle is a market leader in Cloud ERP because we connect thousands of companies with enterprise products they can trust. We're looking for an Industry Sales Executive to provide expertise in finance and budgeting solutions tied to Oracle's suite of products. Using your knowledge of our various software applications, you'll work alongside Oracle's best sales executives to solve sophisticated customer problem

Posted 39 days ago | Updated 2 hours ago

ERP Industry Sales Executive - Hi Tech Vertical, New York

Job Title - ERP Industry Sales Executive - Hi Tech Vertical, New York

Save

Oracle Corporation

Company Name - Oracle Corporation

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US

Full-time

Job Description Are you a sales pro looking to excel in an exciting, large-scale arena? Oracle is a market leader in Cloud ERP because we connect thousands of companies with enterprise products they can trust. We're looking for an Industry Sales Executive to provide expertise in finance and budgeting solutions tied to Oracle's suite of products. Using your knowledge of our various software applications, you'll work alongside Oracle's best sales executives to solve sophisticated customer problem

Posted 60+ days ago | Updated 2 hours ago

Sales - CCTV security cameras

Job Title - Sales - CCTV security cameras

Save

Cybercams CCTV

Company Name - Cybercams CCTV

-

Phoenix, Arizona, USA

Full-time

Job DescriptionJob DescriptionDo you have sales experience in the alarm space or any other door to door sales industry? Then we want to talk to you. At Cybercams CCTV we discovered that many home

security seeking customers want cameras only, not the alarm system itself. Most security companies won't sell them only cameras. That's why we specialize in exactly that. Tired of making 3 figures per sale? You'll make 4 figures per sale with us! Avg. commission per job is \$1,500 and you can sell these

Posted 5 hours ago

Inside Sales Manager

Job Title - Inside Sales Manager

Save

Apple, Inc.

Company Name - Apple, Inc.

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Sunnyvale, California, USA

Full-time

Summary Imagine what you could do here. Contribute your expertise to redefining the software that drives businesses around the world with Claris (formerly Filemaker), an Apple company. We are seeking an experienced Inside Sales Manager with a proven track record of achieving and exceeding sales targets in High Tech sales environment. The ideal candidate demonstrates . strong leadership skills and experience developing Inside Sales Teams. Description Sales Strategy and Execution: Develop and e

Posted 47 days ago | Updated 1 day ago

Manager, Regional Sales

Job Title - Manager, Regional Sales

Save

Frontier Communications

Company Name - Frontier Communications

-

Fort Wayne, Indiana, USA

Full-time

Manager, Regional Sales As the largest pure-play fiber provider in the U.S., we deliver blazing-fast broadband connectivity that unlocks the potential of millions of consumers and businesses. As a Frontier employee, you will be part of our purpose of Building Gigabit America-creating the digital infrastructure that the country needs to thrive today and into the next century. Join us! What we're seeking: The Manager, Regional Sales is integral to the success of Frontier Communications. As a key s

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Account Executive

Job Title - Account Executive

Save

Technology Navigators

Company Name - Technology Navigators

-

Austin, Texas, USA

Full-time

COMPANY: This company is a leader in pharmacy management technology, providing customers with a platform to best help the people they serve in their community. Serving over 9,000 pharmacies across the US and Europe, patient experience and customer satisfaction is at the forefront of our mission.

LOCATION: Austin, TX 78705, near the Heart Hospital & Central Market. Hybrid: In office Mon, Wed & Thurs Paid medical, dental, vision for single (opt for more coverage with family) Equipment provided
INT

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Account Executive, MSE, GBS

Job Title - Account Executive, MSE, GBS

Save

Gartner

Company Name - Gartner

-

Arlington, Virginia, USA

Full-time

What makes Gartner a GREAT fit for you? When you join Gartner, you'll be part of a team with a no-limits mindset that helps the world become smarter and more connected. We're the world's leading research and advisory company that steers clients toward the right decisions with business and technology insights they can't find anywhere else. Our associates enjoy a collaborative work environment with exceptional training and career development. If you like working with a curious, supportive, high-pe

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Account Executive, MSE, GBS

Job Title - Account Executive, MSE, GBS

Save

Gartner

Company Name - Gartner

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Irving, Texas, USA

Full-time

What makes Gartner a GREAT fit for you? When you join Gartner, you'll be part of a team with a no-limits mindset that helps the world become smarter and more connected. We're the world's leading research and advisory company that steers clients toward the right decisions with business and technology insights they can't find anywhere else. Our associates enjoy a collaborative work environment with exceptional training and career development. If you like working with a curious, supportive, high-pe

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Freelance Commission-Based Sales Representative (Edtech)

Job Title - Freelance Commission-Based Sales Representative (Edtech)

Save

Nextgen Information Services

Company Name - Nextgen Information Services

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Remote

Part-time

Job Title: Freelance Commission-Based Sales Representative (EdTech) United States (Remote/Freelance) Company: SkillBridge Location: Remote (United States) Employment Type: Freelance/Commission-Based About SkillBridge: SkillBridge () is revolutionizing education by bridging the gap between learning and work experience through virtual job simulations and mentorship. We're seeking passionate and motivated sales professionals to help us scale our impact. Key Responsibilities: Promote and sell Skill

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Posted 9 days ago | Updated 5 days ago

Software Sales / IT Services Sales / Business Development / Sales Manager (Hunter & Farmer)

Job Title - Software Sales / IT Services Sales / Business Development / Sales Manager (Hunter & Farmer)

Save

SumasEdge Corporation

Company Name - SumasEdge Corporation

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Remote

Full-time, Third Party

Job Description: The incumbent should have at least 10+ years in IT Services sales in the US Market with a proven track record and excellent sales and account management credentials. Candidate should have IT Services selling and new account generation experience in Customer Experience Management Solutions across different technology platforms. Role Description: Achieving booking, billing, and profitability targets for the region. Prospecting, qualifying, proposing, negotiating, and closing mid/la

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