#### Return Extrapolation and Day/Night Effects

Christopher S. Jones USC Marshall

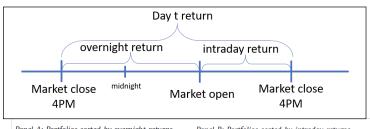
Sungjune Pyun NUS BS/RMI

Tong Wang Univ. Oklahoma

Singapore Scholars Symposium

November 2022

# Tug of war - Lou, Polk, and Skouras (2019)

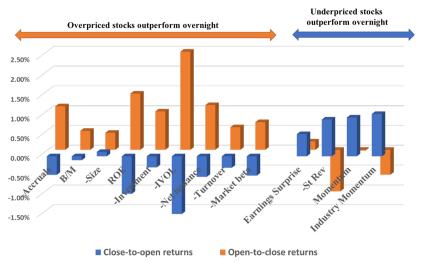


	Overnight	Intraday		Overnight	Intraday
Decile	Excess	Excess	Decile	Excess	Excess
1	-1.51%	1.62%	1	1.59%	-1.51%
	(-7.76)	(4.76)		(5.51)	(-3.45)
10	1.96%	-1.63%	10	-0.22%	0.69%
	(8.17)	(-4.74)		(-1.20)	(2.51)
10-1	3.47%	-3.24%	10-1	-1.81%	2.19%
	(16.57)	(-9.34)		(-8.44)	(6.72)

 Stocks with relatively high past overnight (daytime) returns outperform overnight (during the day).

# Tug of war - Lou, Polk, and Skouras (2019)

Investors that have different clienteles trade on different times of the day.



# Research questions

- ▶ What types of stocks do overnight traders prefer?
- ▶ What are the drivers of day/night return patterns?
- ▷ Relationship to other documented day/night return patterns
  - Stock prices appreciate only overnight (Kelly and Clark 2011)
  - CAPM only holds overnight (Hendershott, Livdan, Roesch 2020)

# Three ingredients from behavioral finance and institutional trading

#### 1) Return extrapolation

- ▷ Expectations are positively correlated with past returns
- ▶ Market returns (Greenwood and Shleifer 2014) and individual stock returns (Da, Huang, and Jin 2014)
- 2) Unsophisticated investors trade relatively more in the morning.
  - Different investor clientele (Lou, Polk, and Skouras 2019)
  - ▶ Higher attention at open (Berkman et. al. 2012)
  - ▶ Larger price dislocation and illquid at open (e.g., Brock and Kleidon 1992)
- 3) Short-selling constraint is binding  $\rightarrow$  overpricing (Miller 1977)

# Our main findings - Return extrapolation

- At the stock level, we find:
  - Morning (Afternoon) order imbalance is positively (negatively) related to past daytime returns
  - Overnight (daytime) returns positively (negatively) related to past daytime returns
- At the portfolio level, we find extrapolative trading leads to the observed day/night return patterns of characteristic-sorted portfolios
- ▷ At the aggregate level, we find evidence of extrapolative trading

# Relationship to existing work

- ➤ The direction (daytime returns positively predict next night returns) is in contrast to
  - daily return reversals (e.g., Avramov Chordia, and Goyal 2006)
  - periodicity in order flows (Heston, Korajczyk, and Sadka 2010)
  - existence of investor clienteles (Lou, Polk, and Skouras 2019)
- ▶ We focus on the morning trades
  - Overnight risk premium (e.g., Barrot, Kaniel, and Sraer 2016, Hendershott et. al. 2020)
  - Margin requirement and lending fee overnight (e.g., Bogousslavsky 2021)

#### Data

- ▶ Trade and Quote (1993-2014) combined with Polygon (2015-2020)
  - Polygon is the data provider for Robinhood
  - NYSE, NASDAQ, and AMEX. Remove stock price less than \$5 and stocks with market capitalization that falls in the first NYSE quintile
- ▶ Intraday Order imbalance (OIB) measured using signed volume (Lee and Ready 1991)

$$OIB = \frac{Buy - Sell}{Shares Outstanding}.$$

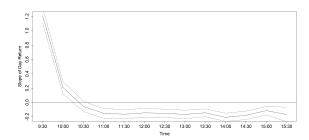
- ▶ 13 anomaly characteristics from Lou, Polk, and Skouras (2019)
- ▶ Retail order imbalance (Boehmer, Jones and Zhang 2021), intermarket sweep order to proxy institutional trade

Motivation

# Extrapolation at the stock level - Fama-Macbeth regression

$$\mathsf{OIB}_{\mathit{int},t,i} = \alpha + \beta R_{9:45-3:59,t-1,i} + \delta' \mathsf{OIB}_{\mathbf{t-1},\mathbf{i}} + \epsilon_{\mathsf{int},\mathbf{t},\mathbf{i}}$$

	9:30-9:45	9:45-10:30	10:30-4:00
$R_{9:45-3:59,t-1,i}$	1.8620 (26.88)	0.3332 (9.51)	-0.1537 (-9.68)
R <sup>2</sup> (%)	0.68	1.41	3.27



Conclusion

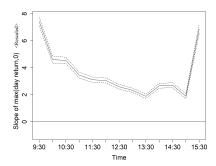
#### What happens with binding short sale constraint?

- Unconditional effect
  - Since returns are on average close to zero, return extrapolation does not imply any unconditional effect on morning OIB.
- returns are negative.
  - We test by adding "Max(day return, 0)" to the regression
  - If there is extrapolation, we expect  $\beta_a > 0$ .

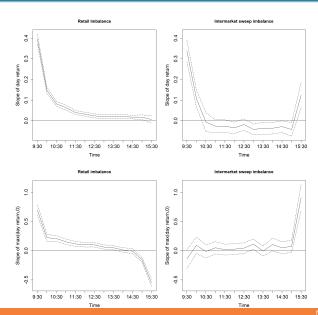
$$\begin{aligned} \mathsf{OIB}_{int,t,i} &= \alpha + \beta R_{9:45-3:59,t-1,i} \\ &+ \beta_a \max(R_{9:45-3:59,t-1,i}, 0) + \mathsf{Control}_{t-1,i} + \epsilon_{int,t,i} \end{aligned}$$

### OIB predictability with short sale constraint

	9:30-9:45	9:45-10:30	10:30-4:00
$R_{9:45-3:59,t-1}$	0.8032	-0.3041	-0.4571
	(5.39)	(-3.98)	(-14.43)
$\max(R_{9:45-3:59,t-1},0)$	2.0664	1.3060	0.7893
	(9.56)	(11.66)	(18.14)
Control	Lagged	night and wee	k returns
R <sup>2</sup> (%)	0.70	1.43	3.33



#### Retail (left) vs Institutional (right) Trade



# Return predictability - FM approach

▶ To avoid mechanical reversal due to illiquidity and program trading, we use lagged day returns ending 3PM.

Dependent variable	Ni	Night returns: $R_{3:59-9:45,t}$						
$R_{9:45-3:59,t-1}$	-0.1000 (-0.87)							
$R_{9:45-3:00,t-1}$		0.9533	0.8807	-0.3839	1.1716			
		(8.12)	(7.92)	(-2.76)	(6.89)			
$\max(R_{9:45-3:00,t-1},0)$				1.0215	-0.2479			
				(4.72)	(-1.05)			
$R_{3:59-9:45,t-1}$			3.1559	3.7447	-3.2472			
			(10.29)	(30.05)	(-23.00)			
Characteristic controls	N	N	N	Y	Y			
R <sup>2</sup> (%)	0.00	0.03	0.05	0.14	0.06			

Conclusion

# Morning extrapolation stronger for retail-focused stocks?

#### Regression of Order Imbalance

Motivation

	Z=Mispricing		Z=Google Search Vol		Z=% Retail volume	
	9:30-9:45	10:30-4:00	9:30-9:45	10:30-4:00	9:30-9:45	10:30-4:00
$R_{9:45-3:59,t-1}$	0.9892	0.0969	2.4352	2.4352	0.4656	0.4903
	(4.07)	(1.96)	(28.55)	(-2.19)	(2.96)	(18.44)
$Z \times R_{9:45-3:00,t-1}$	0.0132	-0.0056	11.0916	-2.8402	46.2576	-8.7669
	(2.69)	(-5.75)	(5.39)	(-9.03)	(13.21)	(-17.63)
Z	0.0004	0.0003	0.1028	0.1028	-0.1656	0.0068
	(5.05)	(15.71)	(4.3)	(5.47)	(-2.46)	(0.57)

#### Regression of Returns

	Z=Mispricing		Z=Google	Search Vol	Z=% Ret	Z=% Retail volume	
	Night	Day	Night	Day	Night	Day	
$R_{9:45-3:59,t-1}$	-2.7646	-0.5491	-1.0307	-2.1700	-2.7459	0.6721	
	(-2.15)	(-1.17)	(-2.72)	(-0.83)	(-3.62)	(2.58)	
$Z \times R_{9:45-3:00,t-1}$	0.0642	0.0323	13.6811	1.3157	33.1346	-8.6307	
	(2.93)	(3.09)	(6.74)	(0.13)	(6.12)	(-2.71)	
Z	-0.0004	-0.0009	0.0322	-3.8893	0.3486	-0.4663	
	(-0.89)	(-4.26)	(0.87)	(-1.03)	(3.82)	(-4.25)	

# Characteristic-sorted portfolios ( $13 \times 10$ portfolios)

- ▶ The short-sale constraint is captured by return dispersion of the portfolio
  - If the fraction of stocks with positive returns are higher, cross-sectional dispersion will increase

		OIB (×	1000)			Ret	urns	
$R_{t-1,9:45-3:00}$	0.979 (6.67)	-0.713 (-23.27)	0.929 (6.58)	-0.660 (-23.37)	0.030 (8.39)	0.008 (1.62)	0.021 (6.4)	0.004 (1.09)
Lag disp.			0.946 (6.16)	0.405 (12.96)			0.026 (7.67)	-0.039 (-7.68)
$R_{t-1,3:59-9:45}$	0.030 (0.17)	-0.078 (-1.94)	-0.014 (-0.09)	-0.098 (-2.62)	0.040 (8.87)	0.016 (2.59)	0.038 (9.25)	0.013 (2.45)
R <sup>2</sup> (%)	12.59	35.62	12.59	36.05	0.49	0.06	0.55	0.26

#### Extrapolation and overpriced stocks

- ▶ We further investigate whether market-wide extrapolation is more prevalent for overpriced stocks
- Characteristics are defined so that high (portfolio 10) is underpriced (positive alpha)
- > Replace portfolio returns and dispersion with market-wide measure

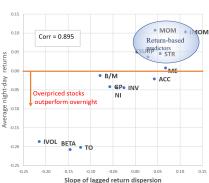
$$HML_{c,t+1} = \alpha_c + \beta_c R_{m,t} + \gamma_c Disp_{m,t} + \epsilon_{c,t+1},$$

HML = night - day returns of the HML portfolio

 $\triangleright$  Compare the slope of this regression ( $\beta_c$  and  $\gamma_c$ ) with the night-day return difference (as in LPS).

# $\overline{\text{Day/night returns (y) vs. slope of OIB regressions(x)}}$

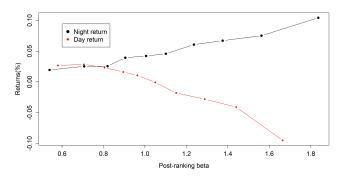




 Motivation
 Main result
 Security Market Line
 Market Returns
 Conclusion

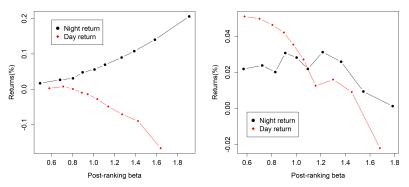
 ○○○○○
 ○○○○
 ○○
 ○
 ○
 ○
 ○

#### Security Market Line (SML) around the day



- Hendershott, Livdan, and Roesch (2020) argue that high beta stocks require overnight risk premium
- ▷ Also consistent with extrapolating market returns since market returns are on average positive
- ▷ If these patterns are driven by return extrapolation, we expect the overnight SML to be steeper following positive day returns

### SML conditional on previous daytime returns



Following positive returns (left) and negative returns (right)

Motivation

# Market return extrapolation at the aggregate level

	Order Imbalance						
	9:30	-9:45	10:30	0-4:00	Difference		
$R_{m,9:45-3:00,t-1}$	2.102 (6.44)	1.969 (5.66)	-0.151 (-1.26)	-0.242 (-1.91)	2.253 (7.55)	2.211 (7.24)	
Dispersion(t-1)		5.002 (11.89)		3.419 (20.31)		1.584 (4.86)	
R <sup>2</sup> (%)	1.06	6.56	0.03	21.62	1.49	2.15	

	Returns						
	Night		Day		Night minus day		
$R_{m,9:45-3:00,t-1}$	0.039 (2.04)	0.039 (2.07)	-0.055 (-2.00)	-0.055 (-2.00)	0.094 (2.90)	0.094 (2.91)	
Dispersion(t-1)	. ,	-0.019 (-0.91)	, ,	0.010 (0.35)		-0.028 (-0.88)	
R <sup>2</sup> (%)	0.17	0.19	0.19	0.18	0.39	0.41	

#### Conclusion

Motivation

- ▶ We find strong evidence of extrapolative trading near the open.
- ▷ Our results explains:
  - Higher returns at the open for stocks that performed well the past day
  - Higher returns at the open for overpriced stocks
  - Steep SML for overnight returns