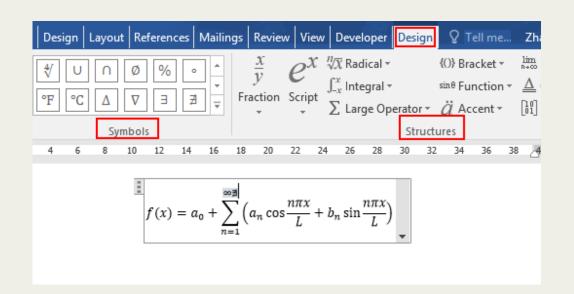


## UNCOMPLICATED EDTECH SOLUTIONS

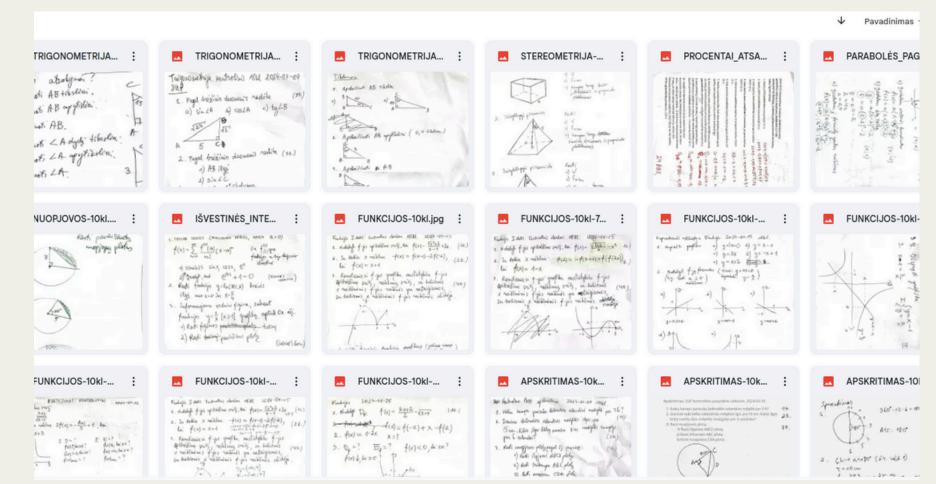
FROM LITHUANIA =

Naglis Šuliokas, Founder & CEO 22 January, 2025

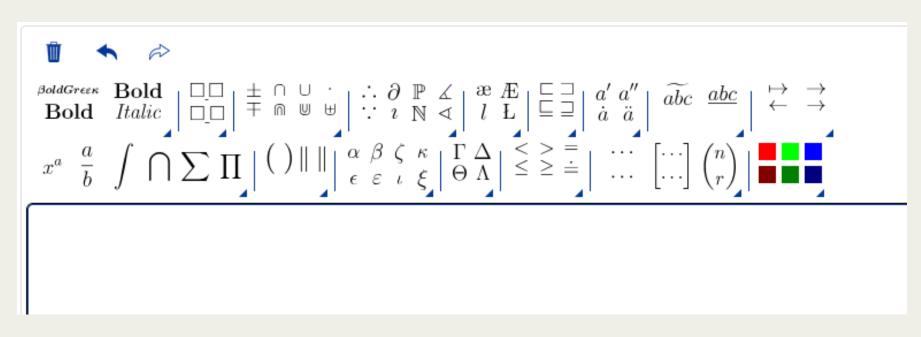
### THE PROBLEM

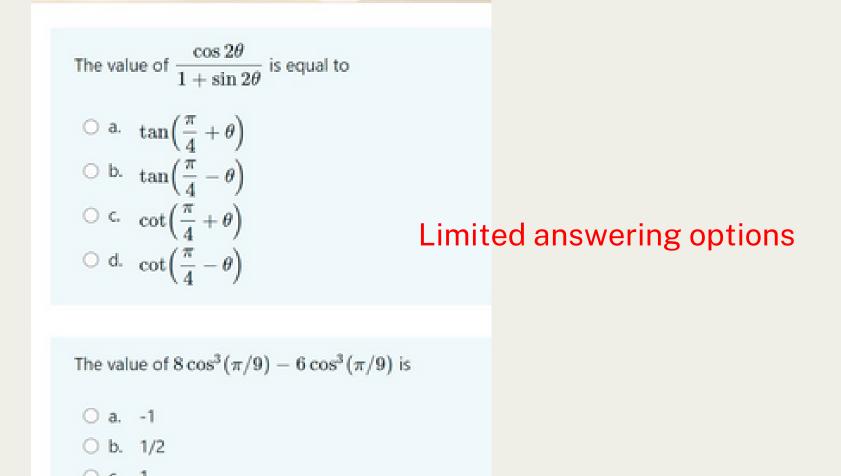


#### Complicated digitalization



A lot of content... Not being reused





## SOLUTION

## Simple and minimalistic tools

Problem sheet generator

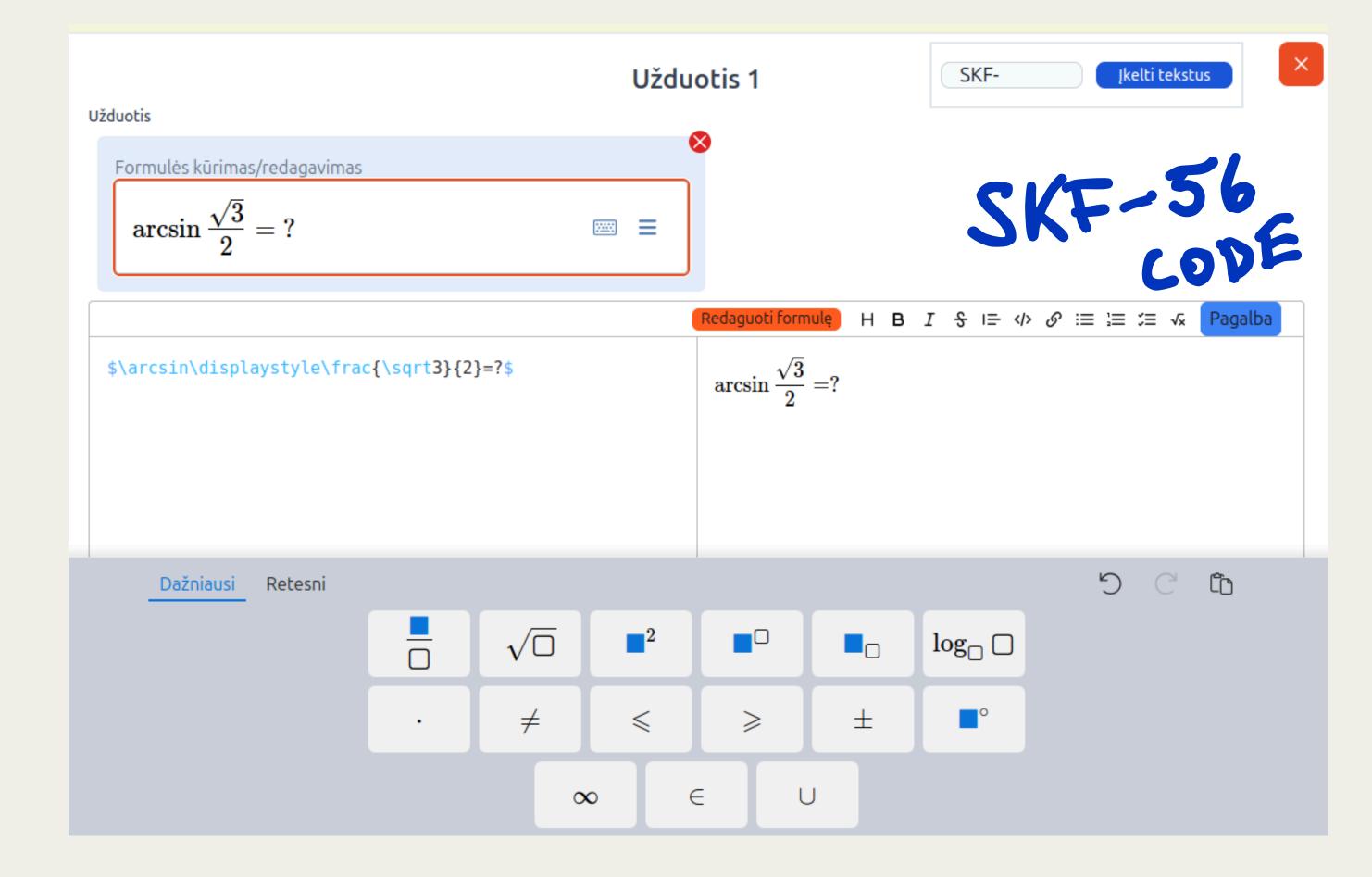
• Content bank CREATE - unique coole

Assessment platform <</li>

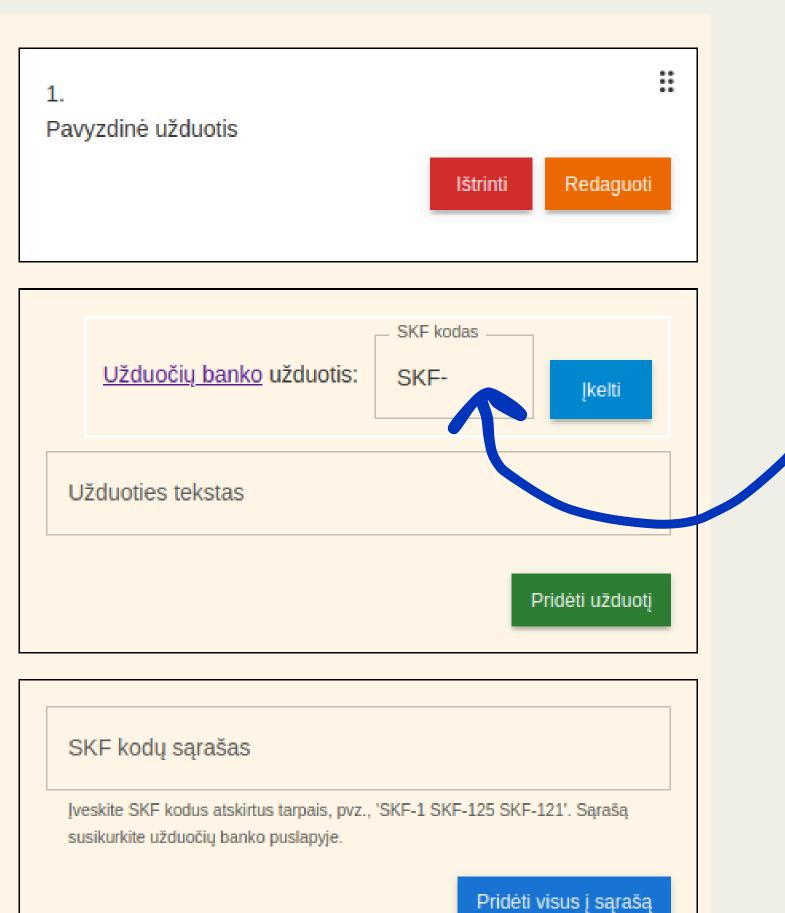
REMOL

Other tools...

## Content bank



## Problem sheet generator



ulload ske-56

## MARKET AND BUSINESS MODEL

Audience: TEACHERS and SCHOOLS in Lithuania (and beyond?)

Opportunity: adjust for students to learn independently

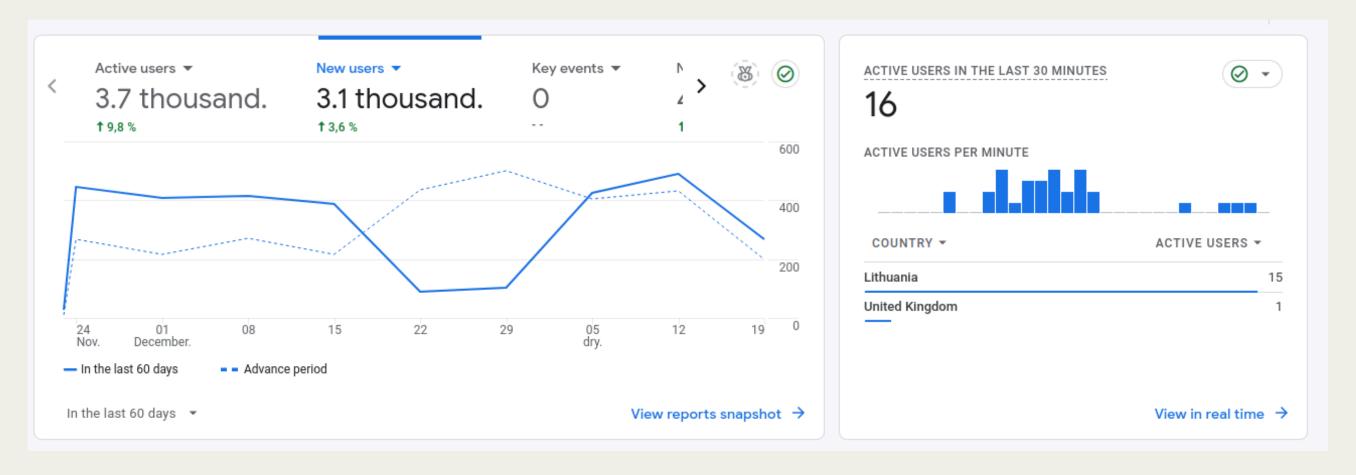
Business model: subscription or sharing content

- 1. Encourage teachers to share content
- 2. Target schools for subscription
- 3. Limited functionality for free

Roadmap: in May - ready to use basic system with content.

For students to prepare for exams

## SUCCESS



Sorted exam problems (<u>www.vbesort.lt</u>)

#### Assessment platform (testai.skafis.lt):

75 registered users

#### Content bank (bankas.skafis.lt):

38 registered users

**Expressed high demand among teachers** (social media)

## LOOKING FOR

**SUPPORT** 

**IDEAS** 

**PARTNERS** 

**OPPORTUNITIES** 

**CUSTOMERS** 

MARKET KNOWLEDGE

#### **More details about the products** →

## CONTACTS

NAGLIS SULIOKAS

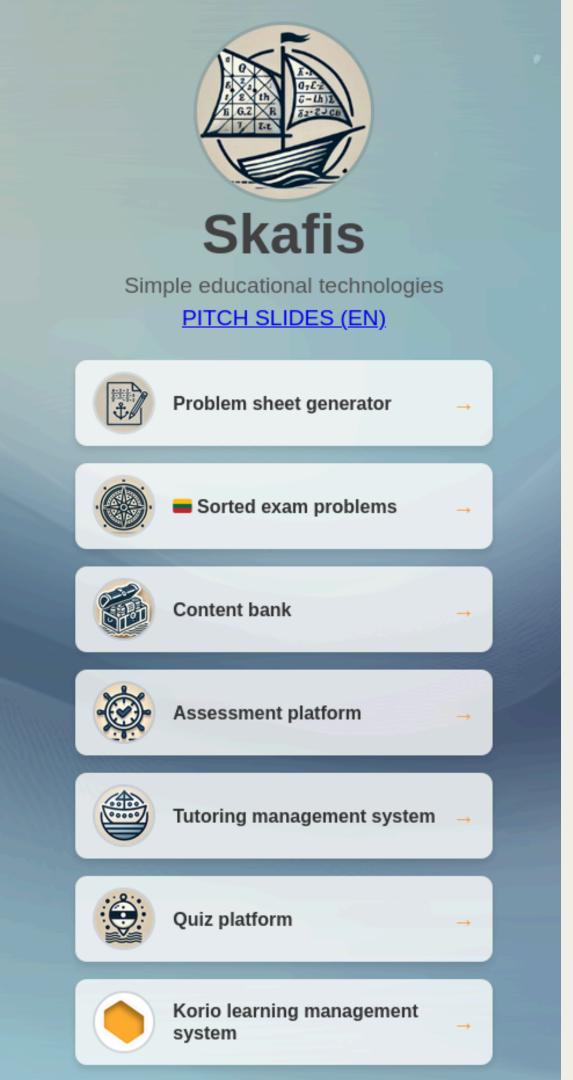
INFO@SKAFIS.LT

+370 640 32633



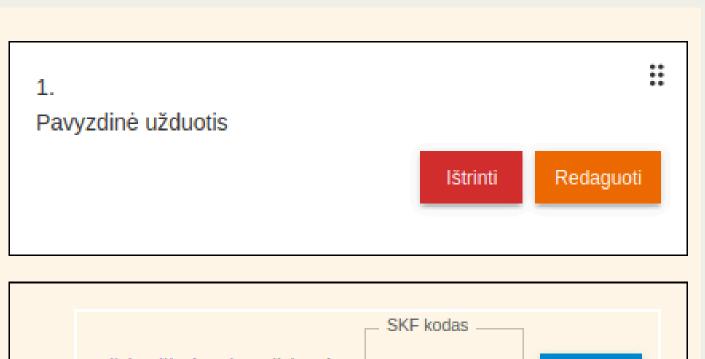
VCARD

# Main website with all tools

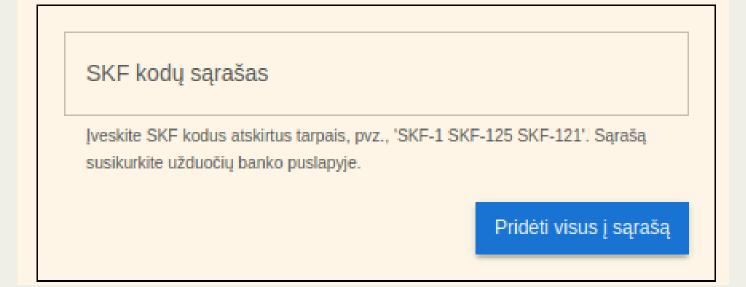


## www.skafis.lt

# Problem sheet generator



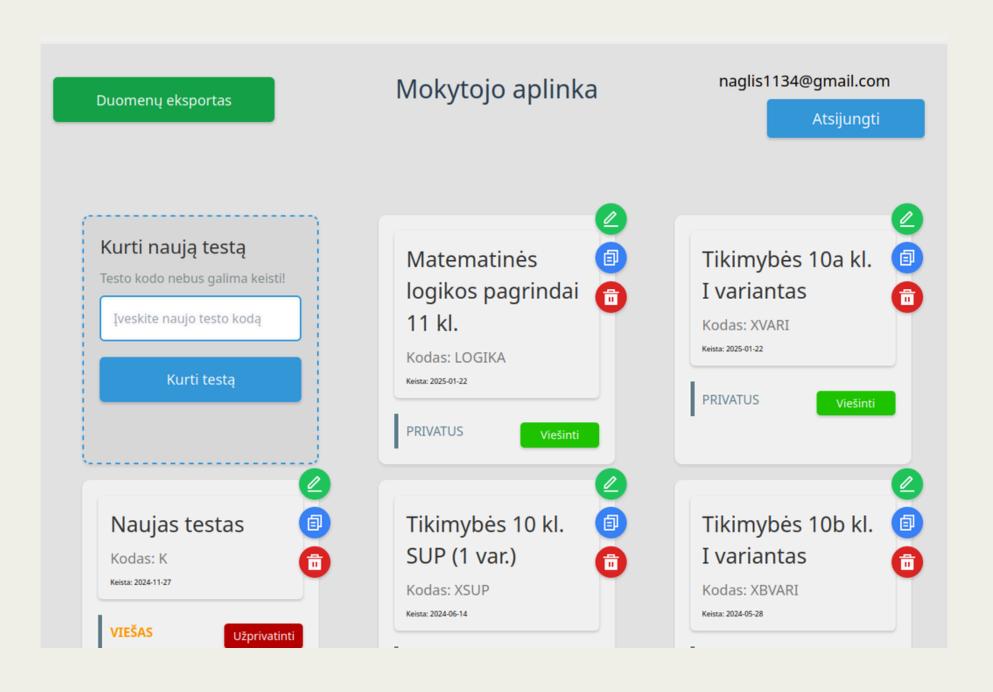




## print.skafis.lt

## Assessment platform

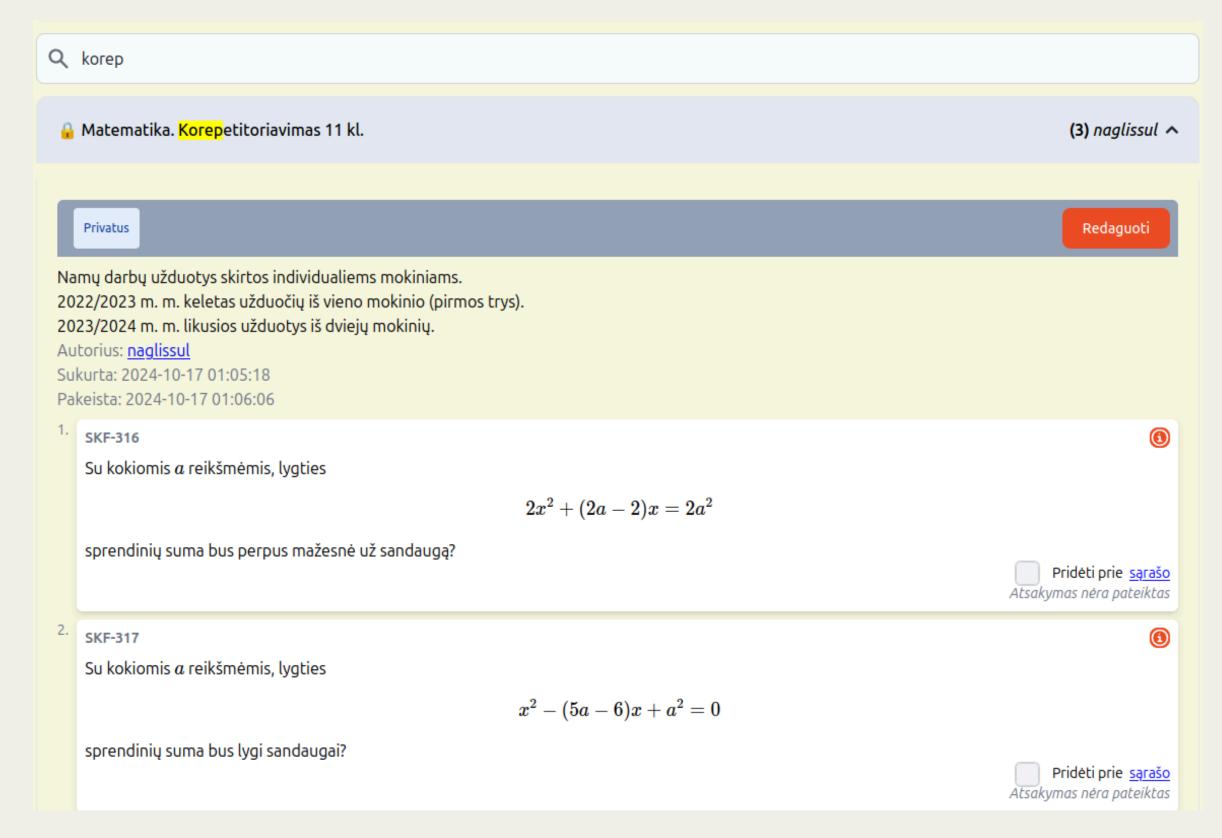
## testai.skafis.lt



More screenshots here: <a href="https://testai.skafis.lt/user-guide">https://testai.skafis.lt/user-guide</a>

## Content bank

## bankas.skafis.lt



Lithuania: Sorted exam problems

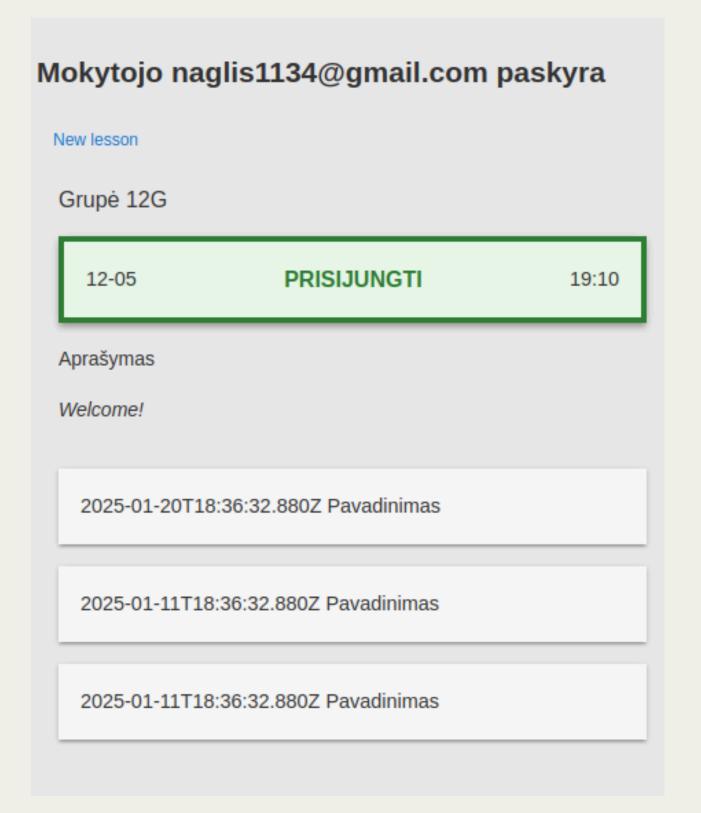
u zuzz pay. Y ZUZZ POK u zuza pay. 2023 pak. ✓ 2024 pak. 2024 pag. ✓ 2023 (II d.) pav. B 2023 tarp. pav. A ✓ 2023 (II d.) pav. A ✓ 2023 tarp. pav. B ✓ 2024 jsiv. (be ats.) 2024 tarp. A (be ats.) 2024 tarp. B 2024 I d. pav. A ✓ 2024 tarp. band. (be ats.) ✓ 2024 I d. pav. B ✓ 2024 (II d.) pav. A ✓ 2024 (II d.) pav. B FUNKCIJŲ GRAFIKŲ ESKIZAI (40) **FUNKCIJOS BENDRAI** (146)  $\vee$ IŠVESTINĖS (139) **INTEGRALAI** (55) Matematikos VBE\* 2021 m. pagrindinė sesija 3 dalis 20.4 užd. A lygio Uždavinio sąlygos pradžia **20.4.** Raskite, su kuria *a* reikšme lygybė  $\int f(x) dx = -3a^3 - 7$  yra teisinga. (3 taškai) Atsakymas  $\vee$ Pridėti prie <u>ATRINKTŲ</u> Matematikos VBE\* 2015 m. pagrindinė sesija 3 dalis 18.2 užd. A lygio

www.vbesort.lt

## Additional: Quiz platform

Kahoot-like platform...

## Additional: Tutoring management system



## Additional: Learning management system

