

**Goals:**

Use Power Query to import data  
Use Formulas to create Data Model  
Use Standard PivotTable to create reports  
Use Excel Line Chart

Year / Month Sales Trends Visualization  
Region Sales Totals by Year and % Change  
Year by Supplier Sales Cross Tab

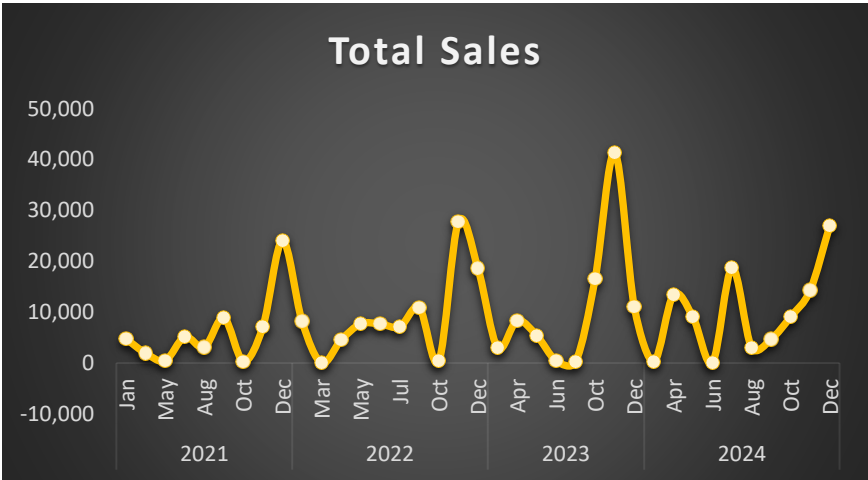
**Sales and Transactions in Region**

Region	Sum of Slaes(\$)	% Change
<b>CA</b>	<b>1,108,644</b>	
2021	197,175	
2022	270,049	36.96%
2023	301,886	11.79%
2024	339,534	12.47%
<b>WA</b>	<b>968,178</b>	
2021	207,340	
2022	216,128	4.24%
2023	278,561	28.89%
2024	266,149	-4.46%
<b>Grand Total</b>	<b>2,076,822</b>	

Region	Number of transactions	% Change
<b>CA</b>	<b>440</b>	
2021	93	
2022	111	19.35%
2023	99	-10.81%
2024	137	38.38%
<b>WA</b>	<b>418</b>	
2021	96	
2022	103	7.29%
2023	104	0.97%
2024	115	10.58%
<b>Grand Total</b>	<b>858</b>	

Year Month Sales

Years	Sum of Slaes(\$)
2021	55,773
Jan	4,747
Apr	1,934
May	483
Jul	5,142
Aug	3,077
Sep	8,878
Oct	308
Nov	7,164
Dec	24,041
2022	92,954
Jan	8,219
Mar	44
Apr	4,527
May	7,691
Jun	7,691
Jul	7,120
Sep	10,856
Oct	440
Nov	27,732
Dec	18,635
2023	86,494
Mar	3,033
Apr	8,307
May	5,450
Jun	440
Aug	264
Oct	16,657
Nov	41,313
Dec	11,031
2024	99,591
Feb	264
Apr	13,361
May	9,054
Jun	88
Jul	18,679
Aug	3,033
Sep	4,703
Oct	9,098
Nov	14,328
Dec	26,985
Grand Total	334,811



Products

Aspen  
Carlota  
Quad  
Yanaki