

CURRICULUM VITAE

Subasis Hota

At/po-Bodhakhandi

Via/ps-Balipatna

Dist-Khordha

State – Odisha

Mob- 8249354184 /9658043315

Email ID :subasishota494@gmail.com



About myself:

Self – confidence, Hard & smart working, Honest, Highly ambitious, individual having the ability to react under crunch situation.

Career Objective:

To become a successful in the field of Sales to work in innovative and competitive world.

Seeking a position utilizes my skills and ability in dynamic and result oriented atmosphere at offers professional growth being resourceful, innovative and flexible.

Key skills

Retail Store Operation

Customer Service Management

Retail Sale.

Store management

Training organise.

Motivate team

Technical Skills

Pgdca in biju pattnaik computer academy

Microsoft word , Microsoft excel and tally vlook up ,pivot table,dsum etc

Academic Profile

10th in PHS sisilo in 2008

+2 commerce in SA mahavidyalaya balipatna in 2010

+3 commerce in utkal university vani vihar Bhubaneswar in 2013

Working Experience:

6 month experience as a store incharge in easybuy(landmark group)

2 year work experience in easybuy (land mark group)

2years work experience as a FA at pantaloons fashion retail Ltd

4 year work future lifestyle fashion Ltd as a TL

Inventory Control

Proper management of stocks on floor for Defective & Damage control.

To ensure proper inwarding of stocks at warehouse.

Follow-up to backend category team for proper availability of stocks on floor.

Control over negative inventory & shrinkage.

Daily PI of High Value products (Inventory counting process).

To keep WBC (product with barcode issue) zero.

Report generation in SAP.

Customer Service

Ensure proper customer service management as per Store Operation Procedure.

Handling customer queries.

Solving Billing Error issues & maintaining the benchmark.

Solving Offer/Promotion related issues.

Solving Share With Us (online customer feedback) issues within deadline.

Control over Sales Return.

Achievements

Got the best staff of the month of April 2014 award form Pantaloon Retail India Ltd

Best team hanling of the year2019

Best team hanling of the year2019

Personal Skill:

Negotiating and Selling

Comprehensive problem solving abilities.

Ability to deal with people diplomatically, willingness to learn facilitators.

Always carries a passion of friendship and winner.

Strength:

Confidence

Dedicate

Eagerness to learn

Hard working

Love to work in a team

Patience

Hobbies :

Making friends

Singing song

Helping parent

personal Information:

Name	:	SUBASIS HOTA
Father's Name	:	Late Benudhar hota
Date of Birth	:	10th july 1993
At/Po	:	Bodhakhandi, Sisilo
Dist	:	Khurda
Pin	:	752100
Sex	:	Male
Height	:	5' 9"
Weight	:	72 Kg
Nationality	:	Indian
Religion	:	Hinduism
Marital Status	:	Unmarried
Language Known:		Oriya, Hindi & English

Declaration

I do hereby declare that all the information furnished in the above resume is true to the best of my knowledge and belief.

Place:

Date:

Subasis Hota