

Ajay Bhatiya

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OBJECTIVE

To enhance my working capacities, professional skills, business efficiencies and to serve my organization in best possible way with sheer determination and commitment.

PERSONAL INTERESTS

Marital status Unmarried
DOB 29/10/1989

WORK EXPERIENCE

Om finance sub broker, Etawah , Uttar Pradesh India 01/2015 - 04/2019

Clients relationship manager

Handle team for open trading account mutual fund sale investment products and any client's queries ,

if required also manage a offline seminar to communicate with clients more than 600 client's handling with experience also I have experience of manage a good number of team members for servicing clients

Hdfc securities, Bharuch, Gujarat India 06/2019 - 01/2020

Relationship Manager

Order punching on terminal ,handle clients queries , Manage client relationship with company Also suggest for new investments as per client requirements maintain daily traded clients file ,Take regular follow up ,

Sharekhan Ltd, Ankleshwar, Gujarat India 02/2020 - 01/2022

Relationship Manager

Handling terminal ,place offline order towards clients also arrange a online webinar for clients time to time
Focus on

Branch broking revenueSuggest client to trade in options and future

Suggest client to bank nifty and nifty option intraday strategy which is given by hedging team or reasearch teamTry to move on clients for options trading for intraday purpose in

Axis Securities Ltd, vadodara, gujarat India 05/2022

Equity Relationship Manager

Client servicing , Brokrage generation

Comvincence clients to invest in mutual fund lumpsum and sip too for long term investment

BNP PARIBAS Mutual FUND, Bharuch, gujarat India 01/2023 - 2023

Relationship Manager

I responsible to handle 43 branches of Bank of baroda for Mutual fund sell and service both advise clients to invest regularly and Helping bank officials to inform them about mutual funds also update them fir NFO take follow up of hni clients of Bob bank

EDUCATION

S.A.V Inter College Etawah, Uttar Pradesh India 2003 - 2004
10th in Mathematics

S.A.V Inter college Etawah, Uttar Pradesh India 2005 - 2006
12th in Mathematics

SKILLS

- 1 - Nism Series Viii equity derivatives certificate
- 2 - Nism Series Xvi commodity derivatives certificate
- 3 - Nism Series V-A Mutual fund certificate
- 4 - Prepration for currency Nism also
- 5- Easy and faster for resolve queries
- 6 - Calming the Unsatisfied customer diplomatically
- 7- Client Satisfaction
- 8- Manage good Relationship with clients
- 9 - Regularly touch with clients by call or face to face meeting

SKILLS

Nism Certified Manage team members