

SRIDHAR KUMAR JENA

ASSISTANT MANAGER
CATALOGUE

Contact

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Skills

Delivery

E- Commerce Operation

Inventory Management

Leadership

Logistics

MS Office

MIS

Negotiation

Packaging

Reporting

Retail Management

Justify the organizational faith by striving to deliver superior and consistent work, by the right mix of values and knowledge and enhancing professional and personal development. I tend to set challenging goals for myself and do whatever it takes to achieve Team.

Work History

2021-02 -

Current

Assistant Manager

Westbury Kommerce Pvt.Ltd

- Handling entire catalogue for Flipkart and Myntra.
- Keep track on Marketing spend and payment.
- Understand products and services offered and can articulate its functions and benefits to external audiences.
- Interface with internal teams to identify seller integration needs and deploy resources to lift these seller capabilities to work on our systems.
- Manage key stakeholders & customers independently by delivering on the stated needs and sensing the unstated needs to delight the customer experience.
- Work with key internal stakeholders on identifying areas of growth in our business.
- Define, measure and present operating metrics to Senior Management.
- Provides professional leadership to associates while also developing a positive team morale.

2019-02 -

2021-01

E-Commerce Executive

Aditya Birla Fashion and Retail Limited

- Drive Revenues in E- Commerce - B2B & MP.
- Follow up with partners for POs, ensure speedy execution of POs released by partners, and deliveries as per slots.
- Ensure 100% fulfillment against order.
- Execute stock movements as per orders and slots- 'Interacting.
- With partners for POs and slotting of deliveries.
- Ensure timely and accurate attributes are generated against SKUs to be made live with partners.
- Reduce returns% online by driving secondaries.

Sales Analysis

SAP Friendly

Supervision

Supply chain

Team Management

2015-07 -
2019-01

- Size chart and fit implementation across partners.
- Sales Analysis and replenishment.
- Inventory control Aditya Birla Fashion and Retail Limited Logistics & Supply chain Executive.
- Activities: -.
- Delivery from MFL warehouse within the lowest possible TAT.
- Distribution Planning & Dispatches.
- Ensuring safe and timely dispatch of stocks through approved transporters.
- Pricing negotiation with delivery partners.
- Finalization of transport and courier for all locations in respect of freight rates, payments.
- And performances.
- Evaluation of Transporters Performance.
- CFA Management - Visits to CFA for audit and to monitor overall functions & Ensuring smooth CFA operations.
- Responsible for Inventory management and reconciliation of stocks on monthly with SAP.
- Hours and Share an Exception Report Every day to Brand heads for resolution.
- Ensure forward delivery across India within the TAT.
- Ensure Pickup of RTV Stocks within 3 days of confirmation with full compliance.
- Handling discrepancy for all Department Stores chains.
- Allocating transporter as per their performance.
- Monthly transporter meeting at warehouse on operational issues Catalyst Corporate Service Pvt.

2014-11 -
2015-04

Regional logistics coordinator

- Co-ordinate with the transporter for vehicle placement as per requirements., Co-ordinate with the transporter for vehicle placement as per requirements.
- Monthly performance reports.
- Loading packaging & handling process supervision.
- Dispatch data submission.
- Weekly/monthly reports on transit performance and claims.
- Co-ordination with all agencies for timely settlement

of claims.

2012-02 -
2014-10

Activity in-charge

Parekh Integrated Services Pvt.Ltd

- Responsible for managing the purchase, stock-in and stock-out registers.
- Prepared invoices and other documents required for dispatches.
- Arrange the vehicle as per route and coordinate with transporters.
- Unloading process follow ups with warehouse.
- Dispatch data submission.
- Weekly/monthly reports on transit performance and claims.

2011-03 -
2011-12

Assistant Store Manager

Furniture World

- Leading Team of over 15 CSRs at various levels to achieve & exceed the Targets.
- Inventory Management & Budgeting – Verify all stocks & co-ordinate with the warehouse teams.
- Ensure the stocks reaches the stores on time.

2009-01 -
2011-02

Sales Representative

Lifestyle International Pvt. Ltd

- Supervisor Furniture & Gift interiors -, Activities: -.
- Lead a Team of over 10 CSRs at various levels to achieve & exceed the Targets.
- MIS Reporting – Sales/Budgeting figures sent to the manager, showing trend analysis on various parameters.

Education

2013-01

**Course University Branch Year MBA ISMBA
Retail Management**

2008-01

BA: Arts

MAHAMAYA TECHNICAL UNIVERSITY