

Resume

Taheer Khan

Address: H.N.38/874, Behind Byron Bazar,
Jama Masjid, Vidya Nagar,
Raipur (C.G.)

Mobile No: 8109100092

Email_ID: Taheerkhan2011@gmail.com**Major:**

Sales / Marketing

Objective: -

To become a part of a company who can utilize my knowledge & experience to fulfill its requirements and Provide me a good working environment and growth to develop my skill.

CURRENTLY:-

Working with Mahindra & Mahindra Financial services Limited as Asst. Manager as grade and working in the role of Portfolio Manger for selling (Commercial Vehicle loan - new & used - Sales)

Commercial Vehicle Loans since 10th June 2019 to till date.

Responsibilities Handled: -

- Responsible for achieving sales targets of Branch & team within their respective Areas
- Allocation of targets on Daily, Weekly and Monthly basis.
- Ensuring Minimum credit clear cases for login.
- Implementation of new policy & processes.
- Resolving customer issues.
- Checking the transactions for their compliance as per approval grid.
- Carry out collateral check including verification.
- Prepare disbursal memo and checks for disbursement.
- Building features to drive customer Activation & Spends per Customer.

- Looking after the merchandising status & scheme rolled out properly in the market.
 - Collecting information of competition activities of other companies and preparing sales planning with manager.
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Work Exposures:

Worked with **HDB Financial services Limited** in Kanker Branch as a Sales Manager as grade and leading the branch as a branch in-charge for selling **(Commercial Vehicle loan, used tractor loan & Auto loan - Sales)** Commercial Vehicle, used tractor loan & Auto Loans since 04th July 2017 to 15th May 2019

Worked with **Mannapuram Finance Limited** as a Relationship Manager (Grade Assistant Manager) in **(Commercial Vehicle Finance - Sales)** for selling Commercial Vehicle Loans since 11th July 2016 to 03rd July 2017.

Worked with **"Axis Securities Ltd"** as a "Business Executive **(Commercial Vehicle Finance - Sales) (CV & CE)"** Serving for **(Axis Bank Ltd.)** for selling Commercial Vehicle Loans and cross selling General Insurance & Life Insurance Againsts Commercial Vehicle loans from 30th January 2015 to 04th July 2016.

Worked with **"Shriram Transport Finance Company Limited (STFC)"** as a "Senior Product Executive (Prime-Heavy Goods Vehicle)" for selling Commercial vehicle Loans, Recovery, Tyre Loan, Personal Loan, General Insurance, and Credit Card & Life Insurance Againsts Commercial Vehicle Loan since 11th June 2011 to 10th July 2014

Academic Qualifications: -

- Bachelor of Commerce (B. com.) Degree from Pt. Ravi Shankar Shukla University, Raipur (C.G.) in 2010.
 - Intermediate from (C.G. Board of Education) in March-2006.
 - Matriculation from (C.G. Board of Education) in March-2004.
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Computer Proficiency:-

MS word, Excel, Internet

Strength:-

Energetic, Self-Motivated.

HOBBIES:- Football & Cricket, Chess,
Cultural activities.

Personal

Details: -

Name: Taheer Khan
Father's Name: Shri. Rahmat Ulla Khan
Date of birth: 09-10-1988
Language Known: Hindi, English & Urdu (To read, write
& speak) Nationality:
Indian
Marital Status: Married
Permanent Address: Address: Behind Byron Bazar,
Jama Masjid, Vidya Nagar,
Raipur (C.G.)
Pin Code - 492001

____ I hereby declared that the information given above is true to
the best of my knowledge.

Date:

TaheerKhan

Place: