



# Mr. MADHABANANDA NAYAK

C/O- GANGADHAR NAYAK, BATIMIRA, BIRIDI ROAD, JAGATSINGHPUR, ODISHA, 754111

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## CAREER OBJECTIVES

To work in a competitive and challenging environment or in an organization where there would be opportunities to learn, innovate, work on leading technology and utilize my analytical skill and to achieve professional recognition through challenging assignments in a reputed organization.

## EXPERIENCE

04/APR/2016 – 05/SEPT/2017 ( FOR 1 YEAR & 4 MONTHS)

### SALES EXECUTIVE AT BELL FINVEST INDIA LTD AT JAGATSINGHPUR

- I was working there as a sales executive. Its product was personal loan, home loan, business loan, LAP.
- I had to sell the third party retail assets as mentioned above in open market and to achieve the sales target assigned for a month.

07/SEP/2017 – 31/DEC/2019 ( FOR 2 YEARS 4 MONTHS)

### SALES OFFICER AT CHOLAMANDALAM INV.& FINANCE CO LTD, JAGATSINGHPUR

- I was working there as a sales officer. Its product was vehicle loan. I had to sell the vehicle loan through Authorized dealers and from my own lead.
- My department was Light commercial vehicle.

13/JAN/2020 – 31/JAN/2022 ( FOR 2 YEARS )

### C.C.R.O (TL) AT UJJIVAN SF BANK AT PHULNAKHARA BRANCH, BHUBANESWAR

- I was working there as a CCRO (TL) under Third Party Payroll of QUESS CORPORATION LTD.
- My department was Micro-Banking (Agri Loan, Personal Loan)
- I had to collect the EMI(s) from Defaulter Customers having TEAM TARGET as well as my OWN TARGET.
- Simultaneously apart from that, I had to sell the Banking Liabilities such as CASA, L.I, G.I, F.D, R.D
- By the closing of Financial year 2020, I was awarded by our respected CRM, ASM, CM, RM though I got the first Position by achieving my Target among Odisha, Bihar, Jharkhand and West-Bengal.

09/FEB/2022 – 06/JUN/2023 ( FOR 1 YEAR 4 MONTHS)

### RELATIONSHIP MANAGER (DY MANAGER) AT ICICI BANK, BK ROAD BRANCH, CUTTACK

- I have been working here as a R.M (DEPUTY MANAGER) in Retail Banking Group department at BK ROAD Branch
- To engage with high value customers of the bank and offer 360 degree banking solutions.
- Also responsible for developing, and expanding the customer family, by providing unique, fair and optimum solutions considering the evolving needs of our customers.

09/JUNE/2022 – TILL DATE

### BRANCH MANAGER (M2) AT KHIMJI FINSERV LTD, JAGATSINGHPUR BRANCH

- I have been working here as a BRANCH MANAGER (M2) in Gold loan vertical at Jagatsinghpur branch.
- Directing all operational aspects including distribution, customer service, human resources, administration and sales in accordance with the company's objectives. Motivate and work along with team to achieve branch set targets.
- Building relationship with customers and follow up, Increase interest collection of the branch and control on NPAs and Ensure Gold loan growth at branch month of month.

## EDUCATIONAL QUALIFICATION

- BACHELORS OF SCIENCE ( MATHS) FROM S.V.M AUTO COLLEGE, JAGATSINGHPUR OF 2014- 2017 BATCH.
- +2 SCIENCE FROM BAISIMOUZA JR COLLEGE, PURAN ,JAGATSINGHPUR OF 2012-2014 BATCH.
- MATRICULATION FROM ALANDO HIGH SCHOOL, ALANDO, JAGATSINGHPUR PASSED IN 2012.

## COMPUTER KNOWLEDGE

- ❖ P.G.D.C.A From ODISHA COMPUTER ACADEMY, Jagatsinghpur In 2015
- ❖ Tally ERP 9 From AXIS COMPUTER ACADEMY , Raghunathpur In 2015
- ❖ PMGDISHA From CENTRAL GOVT SCHEME AT Common Service Center ,Alando in 2016

## HOBBIES

- ❖ I like to travel & to visit new peoples.
- ❖ I like to listen devotional songs of Great Bhajan Samrat - Late BHIKARI BAL Sir.
- ❖ I like to read news papers and magazines.

## SKILLS

- ❖ Punctual, Discipline, Team Handling, Problem Solving, Decision-making, Computer Literacy, Patience, Active-Listening, Customer-Service, Critical-Thinking

## PERSONAL DETAILS

- Father's Name- GangadharNayak
- Mother's Name- KunilataNayak
- Date Of Birth- 2<sup>nd</sup> JUNE-1997
- Sex- Male
- Marital Status- Single
- Nationality- Indian
- Religion- Hinduism
- Language Known- Odia, Hindi, English

## DECLARATION

I do hereby declare that all the above stated information is given by me in this statement is true to the best of my knowledge and belief.

DATE :  
PLACE:

MADHABANANDA NAYAK  
Signature Of The Applicant