



PRAMOD KUMAR BEHERA
Business Analysts & Operations
Enthusiast



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Balasore, odisha

SUMMARY

An accomplished business management expert known for exceptional interpersonal and negotiation prowess. A systematic and analytical thinker with a penchant for rapid skill acquisition. I thrive in seamlessly collaborating within top-tier teams, consistently delivering valuable insights and solutions that seamlessly align with the strategic objectives of the business.

TECHNICAL SKILLS

- MS - Excel
- IBM Watson Studio
- Tableau
- SPSS Modeler
- IBM Cognos
- ERP System
- CRM
- Scrum
- Performance Analysis

SOFT SKILLS

Intuitive (According to Personality Assortment Test Result)

- Always think innovatively.
- Team Collaboration
- People Management

PROJECTS

- Database management system in WIX
- Ecommerce Webpage in WIX (on going)
- Seekho.Ai - Inventory Management Tata 1 MG Case Study.
- Microstructure and Creep behavior of AZ91 and AZ91-Ca alloys reinforced with graphene nanoparticles — Thesis and Working Model
- Aeronautics (Jet Prototype)— Working Model

WORK EXPERIENCE

Operation Executive

Sept 23-Present

OJAS Aerospace Pvt Ltd, Dehradun

with expertise in managing the Drone Assembling & Maintenance department. Diligently oversee all aspects of drone logistics, tracking inventory and ensuring quality control. Proficiently lead a team of maintenance engineers. Instrumental in database management, specializing in the Wix platform, and adept at seamlessly integrating e-commerce functionalities into Wix websites.

Market Research Intern

June 23-Aug 23

Epitome TRC, Indore, India

Conducted market research to enhance Integrated Marketing Communication strategies. Supported the management to change the way for the business growth and played a pivotal role in ensuring project success.

Business Head

Aug 20-June 22

BASS NEXTIN PRIVATE LIMITED, Bhubaneswar, India

discerned and extracted critical operational data, deploying streamlined solutions to propel the company's expansive growth. Pioneered numerous analyses with the strategic goal of optimizing operational efficiency and elevating overall business performance.

LIVE PROJECT

HR Intern Lead

Jan 23-Mar 23

Epitome TRC, Indore, India

Conducted in-depth market research and successfully executed a strategic marathon event with a focus on engaging farmers, companies, businesses, and youth demographics.

CERTIFICATIONS

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| • <u>Business Analyst by IBM</u> | 2023 |
| • <u>Big Data by IBM</u> | 2023 |
| • <u>Data Visualizations With Cognos by IBM</u> | 2023 |
| • <u>IBM SPSS Modeler V18.2.X Essentials</u> | 2023 |
| • <u>Business Development Strategy Planning</u> | 2023 |
| • <u>Operation Management Foundation</u> | 2023 |
| • <u>Supply Chain & Operation Management</u> | 2023 |
| • <u>Supply Chain Analysis</u> | 2022 |
| • <u>Organizational Behavior to Know Your People</u> | 2022 |

EDUCATION

MBA IN BUSINESS ANALYST

AUG 22-PRESENT

Lovely Professional University, Punjab, India

CGPA - Awaited

B.TECH. IN MECHANICAL ENGINEERING 2017-2021

C.V. Raman Global University, Bhubaneswar, India

CGPA - 7.55