



SANJIT KUMAR DARAD

SENIOR MANAGER

ABOUT ME

I have worked as a Senior and Branch Head of Odisha. With a team of over 50 people under my supervision, I have established and expanded the market share of TK Elevator India (formerly known as Thyssenkrupp Elevator India Pvt Ltd) in Odisha.

EDUCATIONAL BACKGROUND

MBA

IIBM, Patna, India

Core Subject: Marketing

Bachelor Of Economics

Ranchi University (Core Areas: Economics, Political Science and History)

SKILLS

MS Office, MS Outlook, Excel, MS Power-point, In-House tools like Pricing Tool, Operation View

HOW TO REACH ME

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Odisha

CAREER SUMMARY

TK Elevator Pvt Ltd

Senior Manager & Odisha Head | April 2003-Present

- Senior Manager and Odisha Head of World's leading elevator and escalators company
- Managing business operations for entire state of Odisha
- Managing team of over 50 people that includes sales, installation, services, internal as well as external corporate management
- Established and expanded market of Thyssenkrupp Elevator now TK Elevator during initial years
- Generating around Rupees 50 Crore revenue annually
- Dedicated 31 years in the future urban mobility industry by creating strong foothold and brand of the company in the State of Odisha

ECE Industries Ltd (Elevators Division)

Head of Odisha | April 1990-March 2003

- Initiated elevator business and formed market with 25 people under my supervision
- Transitioned business of ECE Industries - Elevators division to Thyssenkrupp Elevators in 2003
- Strategized, executed, and generated new projects for the company