
RESUME

AWDHESH KUMAR CHANDRA
Satyam Vihar Colony Raipura Raipur C.G.

Mobile: 09753734017

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Objective

- To attain professional enrichment in the areas of Banking /Financial Services/Corporate Finance / Financial analysis /Insurance with high a growth oriented organization to scale new heights.

Professional Profile

- Presently working with Kotak Securities Limited as Branch Manager
- Five years' experience with Sharekhan Limited as Assistant Manager.
- One year experience in Way2Wealth Securities as a Relationship Manager.
- One year experience in Dawnay Day AV Securities as a Relationship Manager.

Professional Experience

Current Experience:

Present Company: KOTAK SECURITIES LTD.(Raigarh)

Period: 22th Sept 2014 to Till date.

Designation: Branch Manager

Job Responsibilities:

- Handling a team achieved the desired business for origination
- Advising all existing and non-existing retail customer for their investments for long-term investments and short term, considering there risk appetite.
- As a Assistant Manager, generate business by HNI client acquisition handling the customer queries, opening of DEMAT & Trading ACCOUNTS and managing there portfolio.

Current Experience:

Present Company: SHAREKHAN Ltd.(Pune/Raipur)

Period: 19th Dec .2009 to Sept 2014.

Designation: Assistant Manager

Job Responsibilities:

- To acquire the present investment portfolio management services (PMS) client and advising the benefits of having investment portfolio with exposure of securities.
- Advising all existing and non-existing retail customer for their investments for long-term investments and short term, considering there risk appetite.
- As a Assistant Manager, generate business by HNI client acquisition handling the customer queries, opening of PMS & DEMAT ACCOUNTS and managing there portfolio.

Previous Experiences:**A. Company: WAY2WEALTH SECURITIES Pvt.Ltd.(Pune)**

Period: 1th Dec.2008 to 18th Dec. 2009.

Designation: Relationship Manager

Job Responsibilities:

- Understanding the present investment portfolio of the retail client and advising the benefits of having investment portfolio with exposure of securities.
- Advising all existing and non-existing customer for their investments for long-term investments as well as for short term, considering there risk appetite.
- As a Relationship Manager, generate business by client acquisition handling the customer queries, opening of DEMAT ACCOUNTS and managing there portfolio.
- Cross selling of Life and General Insurance products of Bajaj Allianz.

B. Company Name: DAWNAY DAY AV Securities Pvt. Ltd (Pune)

Period: 1 Jun.2007 to 30 Nov. 2008

Designation: Relationship Manager

Job Responsibilities:

- To generate brokerage for the company through dealing in Equity and Derivative products.
- To Advise clients on the basis of technical analysis and to manage their risks by making effective use of derivative products.
- Acquisition of HNI clients by selling Demat and trading accounts.
- To maintain relationship with HNI clients.
- Cross-selling of other products like Insurance and Mutual funds.

Academic Credentials

- ⇒ MBA (Marketing & International Business) from Indian Institute of Education & Business Management, Pune in 2008 with 68%.
- ⇒ Bachelor's Degree in Commerce from G.G.University (BILASPUR. C.G) in 2005 with 54%.
- ⇒ 12th [Commerce] from Chhattisgarh Board Raipur.56%
- ⇒ 10th from M.P.Board Bhopal.52%

Language known

- ⇒ Hindi
- ⇒ English

Hobby

Playing Cricket & Football.

Personal Vitae

Father Name : Shayamlal Chandra
Date of Birth : 09/06/1983
Nationality : Indian
Permanent Address :

I hereby declare that all the details furnished above are true and best of my knowledge.

Place: Raipur

Yours Truly,

Date:

Awdhesh Kumar Chandra