

RESUME

JAVED ALI

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CAREER OBJECTIVE

Seeking challenging assignments in an active organization, which would utilize my existing skill sets while providing opportunities to combine personal improvement with professional goals.

PROFILE

- Dynamic professional with hands-on expertise in **Dealer service, Relationship Management, Product Placement.**
- Widely experienced in customer service with the best of skills in interacting and executing their demands.
- Rich experience in handling and coordinating with dealers, to achieve dealer satisfaction, targeting the goal of the service being provided by me. able to handle responsibility even in times of emergency.
- Good problem solving skills & time management.

CORE COMPETENCIES

Confident & Dynamic stabilized working under pressure Team Player Speaking skill strong Interpersonal skill sharp Systematic Skill Good Communication Skills.

PREVIOUS WORK EXPERIENCE

Fashion Consultant	November-2012 to 2014
Brands Name	Pantaloons (Aditya Birla Fashion Retail Ltd)
Location	Ambuja Mall Raipur Chhattisgarh

PREVIOUS WORK EXPERIENCE

Fashion Consultant	April-2014 to 2018
Brands Name	Being Human (Being Human Clothing)
Location	Magneto Mall Raipur Chhattisgarh

CURRENT WORK EXPERIENCE

Sales Officer	June-2020 to Till Now
Brands Name	VIP Industries Limited.
Location	All Over Chhattisgarh Area

KEY ROLL AREAS

- ❖ Sale Product All over Chhattisgarh and Meet Dealers for Secondary.
- ❖ Manage Distributor for Primary Sale with help of BM
- ❖ Create New Dealers In Chhattisgarh Area
- ❖ Implement Monthly Scheme In Chhattisgarh Area.
- ❖ Handling new client enquiries and acting as the face of the business.
- ❖ Dealing with and resolving problems and issues which arise.
- ❖ Monitoring & reporting on standards & performance targets.
- ❖ New initiatives implementation
- ❖ Awareness of competitor brands
- ❖ Deep knowledge of products also take care of company's offers and implementations
- ❖ Making a transfer report to HO of old stock.
- ❖ Weekly Global count report and size wise too
- ❖ I am a team worker and coordinate staffs to focus in my brand
- ❖ I am the best visual merchandiser and also take new ideas from others.

ACADEMIA

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| ➤ Passed Higher Secondary (12 th) | MP Board, Bhopal Madhya Pradesh |
| ➤ Passed Senior Secondary (10 th) | MP Board, Bhopal Madhya Pradesh |
| ➤ Board Of Secondary Education (B.A) | BA final from RDDV Jabalpur Madhya Pradesh |

SYSTEM KNOWLEDGE

- Basic Knowledge of Ms Office
- Basic Knowledge of Internet accessing
- Basic Knowledge of Computer Hardware

PERSONAL DOSSIER

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| ● Father's Name | Ashik Ali Date |
| ● Date of Birth | 15 th May 1990 |
| ● Marital Status | Married |
| ● Nationality | Indian |
| ● Languages | English, Hindi, |
| ● Strength | Learning Skill, Self Motivation, Communication Skill |
| ● Weakness | Eating Food, Sleeping |
| ● Hobbies | Running,cricket. |

Place **Jabalpur Madhya Pradesh**

Javed Ali