

Ashish Chitransi

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SUMMARY:

- Total Experience: 16 YEARS
- Highest Qualification: P.G. Diploma in sales and Marketing Management.

EDUCATIONAL CREDENTIAL

Postgraduate Professional: P.G. Diploma in sales and Marketing Management.
Bhartiya Vidya Bhawan - Kanpur
(Dec.-1998)

Work Experience

Zonal sales manager

An Pharmaceuticals Pvt. Ltd
April 2017 to Present

Territory exposed: Delhi&UP&Haryana
COMPUTER LIETRACY:

Regional Sales Manager

Kruger Nutra Med Pvt. Ltd - Delhi, Delhi
January 2012 to March 2017

5.)

Regional Sales Manager

Zinom Health Care Pvt.Ltd - Delhi, Delhi
January 2010 to January 2012

- Reporting: Sales Manager- All India.
- Duration: 11th Jan.2010 to Till 11th Jan.2012.
- Responsibilities: (1) Building and Retaining Relationship with Institutions like Sir Ganga Ram, A.I.M.S. Fortis, Etc, Pharmacies and Stockists.
(2) To conduct Meet of (a) Institutions (b) Stockists
(c)Area Sales Manager (d) C&F
(3) To develop relationship with Team Members and Chemist Centres of Delhi & Panjab.
(4) Handholding support to Dealer's Sales person and Team Members.
(5) Regular visit to Dealer for sales Promotion activity and Market development.
(6) Valuable feedback and actively contributed in sales

analysis.

- Territory exposed: Delhi & Panjab.

4.)

Area Sales Executive

Med Manor Organics Pvt. Ltd - Delhi, Delhi

March 2005 to January 2010

- Reporting: Regional sales Manager
- Duration: 7st Mar.2005 to 10th Jan.2010.
- Responsibilities: (1) Building and Retaining Relationship with Doctors and Team Members, Stockists and Institutional Stockists.

(2) To conduct Meet of (a) Institutions (b) Stockists

(c) Team Members (d) Transporters

(3) To develop relationship with Team Members, Chemist Centres, Big Chemist Houses, and Societies of Delhi

(4) Handholding support to Dealer's Sales person.

(5) Regular visit to Dealer for sales Promotion activity and Market development.

- Territory exposed: Delhi

3.)

Medical Representative

Kopran Ltd - Jhansi, Uttar Pradesh

November 2000 to February 2005

2.)

NATIONAL CERTIFICATES

1997 to 1997

Specialized MANAGEMENT TRAINING course in SALES PROMOTION & MARKETING conducted by Pepsi Group.

Education

BACHELOR OF SCIENCE

D.A.V. COLLEGE - Kanpur, Uttar Pradesh

Skills / IT Skills

- Adaptability and ability to recognize the Weakness.
- Willing to work in Competitive Corporate environment and sincerity towards the job assigned.
- P.g. diploma in sales and marketing