## **CURRICULAM VITAE**

M/s. PARIVAR SEVA SANSTHA **JOB STATUS:** 

(A NATIONAL NGO)

AMULYA KUMAR DALAI C/o 15 Ashok Nagar,

Behind Raymond Showroom Contact No:-9583199757 Bhubaneswar-751009, E-Mail: amulya143 kumar@rediffmal.com

Khurda, Orissa



## **CAREER OBJECTIVE**

To embark on a career that is able to exploit my technical and professional education in the best possible way and to achieve results which will give me professional satisfaction and career growth.

## STRENGTH

- Dedication and wor king desire till the targets are achieved.
- Accepting and challenge with a positive attitude.

# ACADEMIC QUALIFICATIONS

- ❖ 12<sup>th</sup> from Council of Higher Secondary Education in 1994.
- Matric from Board of Secondary Education in 1992.

## TECHNICAL QUALIFICATIONS

3 Months Diploma in D.T.P., COMPUTER

APPLICATION

TYPING SPEED 50 +

Operating Systems Windows-95,98-7-8, Windows-7/102000/XP, MS-.

DOS

Packages DBMS - dBase-IV, Visual FoxPro 5.0, MsAccess :

Word Processor - WordStar, MS-Word

Spread Sheet – MsExcel, Lotus-1.2.3, TALLY 4.5/7.2 Library Package - CDS/ISIS, Granthalaya, Lybsis

Internet MS-Outlook Express, E-Mail, Internet & Netscape

Navigator, Communicator. Chrome.

**Work Experience** 

✓ I have total 10.5 years experience in this line

✓ Working COMMERCIAL ASSISTANT/ASSISTANT STORE MANAGER/COMPUTER OPERATOR /OFFICE in PARIVAR SEVA SANSTHA 15, Ashok Nagar, BBSR-751009 From December 14, 2012 to till date.

## PERSONAL DETAILS

Father's Name : Ghanshyam Dalai

Date of Birth : 12<sup>th</sup> March, 1979

Permanent Address : Amulya Kumar Dalai

At-Dardia, Po-Potanai, Via-Rahama

Dist. Jagatsinghpur, Orissa-754 140

Mailing Address : C/o Parivar Seva Sanstha

15, Ashok Nagar, Behind Raymond Showroom

Bhubaneswar-751009, Khurda, Orissa

Language Known : Hindi, English, & Oriya

Marital Status : Married

Nationality : Indian

Religion : Hindu

Sex : Male

Salary : OPEN

Date: 14//12/2020

Place: BHUBANESWAR (AMULYA KUMAR DALAI)

Name

: Mr. Amulya Kumar Dalai

Position

: Sr. Office Assistant

Location

: Bhubaneshwar



## Job Responsibilities

#### MIS:

a) Prepare sales statistics State wise/Brand wise/Value wise monthly basis / as required.

b) Prepare Target Vs. Achievement statement State/Brand wise monthly basis/ as required.

c) Prepare monthly stock summery/ inventory / reconciliation.

d) Prepare statement of Sale/Stock for MIS Report monthly basis for HO

e) Feeding all the secondary sales data as per the DSR in computer.

f) Co-ordination with sales staff/ senior Manager (Sales) day to day basis

#### Commercial:

a) Preparing Invoices for CSMP as per payment received from stockist and confirmation of the same from SO with Order No. billing as per prevailing schemes / discounts available for the SKU

b) Backup order from stockist on Letter Head or E-mail from stockist

c) Dispatches on planned days (Twice a week) or as and when required in a cost-effective manner. For deviation prior written approval from SO required

d) Inter Location transfer of Goods as and when required as per procedures and approval

e) Submission of sales and stock Report to So Within 5 Days of sales closing. Strict adherence to sales closing deadline.

f) Maintaining proper Stock Ledger of goods. Gifts pop or any promotional material. With their expiry and stacking the same as per documentation and implementing FIFO.

g) Tracking and informing SO abut Rentals. Insurances. Agreement Renewals and Payments of vendors rentals to your RO

h) Preparing and validating commercial bills & credit notes and their payments in a timely and Organized

i) Follow-up of dispatched goods by the transport / TPL and tracking consignment witch might have been delayed from normal course.

j) Forecasting stock requirement as per sales trend and flagging stocks (in stock report) having 12months expiry and less till not liquidated.

k) Doing monthly stock audit and facilitating auditors for Quarterly and annual Stock Audit

 Compilation of data with documentation of supplies / purchase (as required by Finance) for releasing of payments.

m) Arrangement of labors for loading and unloading of goods and immediately identifying damages / shortages (from damaged cartons) and preferably taking the photograph and documenting the same to have specifications for all standard cases SKU wise. (L x B x H) and weight printed and posted prominently in stocking area.

n) Responding to queries of our Business Associates and keeping SO in the loop of the Correspondence

 Timely preparation of hired Vans and other promotional activity where documentation is required. The same to be verified. Checked and sent to SO for approval.

p) Timely verifying and checking the Expenses of the CSMP Sales Staff if It is in accordance with tour plan and DA/TA rules of the Sanstha.

q) Preparing monthly Fund requirement for the unit and sending the same to SO

r) Regularly checking on stock against white ants, rain water seepage broken window and random checking of carton for proper condition.

s) Feeding of invoices in Finance Computer-monthly.

t) Keeping track with Super Distributor of Bihar till further instruction for Satin in case of obtaining way – bill and necessary 'C' form at the end of each quarter.

dalita



### Accounts:

- a) Checking, Feeding & Bank Reconciliation: Bhubaneshwar RO and STA (RO)
- b) Checking, Feeding & Reconciliation: Odisha & Jharkhand (CSMP)
- c) Handling commercial aspects in Odisha& Jharkhand (CSMP)

#### Clinic:

- a) MIS of Clinic Data to be entered on daily basis.
- b) Support to Clinic Incharge in administration and outdoor activities.
- c) Vendor negotiation.

### Others:

- a) Maintain STA and Office premises on regular basis.
- b) Preparation of leave statement of CSMP.
- c) Stationery for Field Staff (DSR/Expenses / Tour Programme etc. to be intimated to SO for procurement.
- d) Travel as and when required
- e) Electricity/ Insurance/ Fire Theft/ Local Taxes etc.
- f) Monitor security in Balasore. Monthly attendance & bills to be verified and send to Support Office for further processing. To keep a check on their presence randomly by calling them.
- g) Visit to Balasore, once a month & as and when required.
- h) Any other duties & responsibilities assigned from time to time.

#### Note:

- a) All materials/ goods to be received on MRR.
- b) Delivery challan will be issued for all stock / goods, which are not dispatched as per Invoices.

## Accountable to:

Administration & Clinic working will report to Ms. Shama Perveen (Bhubaneshwar Clinic) &

Functionally reporting: Commercial to Mr. Sanjeev Asthana (Commercial Executive)

RO Accounting to Mr. Anil Gupta (Chief Manager - Finance)

LALITA MARWAH

Asst. Chief Manager (HR & Admin)

Date 28 8 20

AMULYA KUMAR DALAI Sr. Office Assistant

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Date