

# RESUME

**SURENDRA KUMAR MOHANTY**

**Flat no- 18, Baidhar Niwas Colony, Patiagarh , Near  
Sandha chhak, Patia, Bhubaneswar, Odisha.**

**Pin - 751031**

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**Mobile- 8249973840 7377688190**

## CAREER OBJECTIVE

**A career in sales and marketing. Self motivate,  
honest and dedicated in my work  
Intrested to Do something different from others**

## EXPERIENCE

**23 years experience in sales and marketing of  
building materials & Appliances**

## SKILL

**Expert to create a new market.**

**Ability to appoint C&F, CSA, Distributer and Dealers.**

**Handle the large scale of sales team.**

**Ability to design new scheme for improvement in the sales**

**Ability to handle the project finalise the deal**

## **EMPLOYMENT DETAILS**

**1. Working with Cherry metal industry As a Regional manager from May 2015 to till date.**

**Area covered- Odisha , Jharkhand, Bihar and Chhattisgarh.**

**Products details- Modular kitchen & Modular Fittings**

**Job profile- Create the Dealer & Distributers and Handel them**

**Create the project sales.**

**Handel the large scale of sales team.**

**2.Worked with Glen Appliances India LtdAs a Area manager from January 2009 to April 2015.**

**Area covered- Bihar & Jharkhand**

**Products details- Chimney, Cook top & Small Appliances**

**Achievement- Promoted as a zonal manager with in 2 years.**

**3. worked with Associated Appliances Ltd as a Area Manager from April 2006 to December 2008**

**Area covered- odisha**

**Products details - chimney, cooktop & Small Appliances4.**

**4. Worked with Lingaraj pipes pvt. Ltd As a sales codinator from April 2004 to December 2006**

**Area covered- Odisha**

**5. Worked with Shree ram food productsAs a sales officer from April 2000 to March 2004**

**Area covered- Odisha**

**Achievement- Got promotion within one and half year.  
Achived 125% target on 2002-2003**

## **PERSONAL DETAILS**

**Father- Radhamohan Mohanty**

**Mother- Santilata Mohanty**

**Education-**

**HSC from BSEO Cuttack 1990**  
**+2 from CHSE, BBSR 1992**  
**Bcom from Utkal university 1995**

**Language known**

**Hindi**

**English**

**Odia**

**Bengali**

**DOB- 18.12 .1974 ,**

**Marital status- Married**

**Date-**

**Place-**

**Surendra Kumar Mohanty**