

# **CONTACT**

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Bhubaneswar

in https://www.linkedin.com/in/pa llavijena

### **TOOLS**

- Microsoft Office (outlook, 365)
- Microsoft ( Power-point, Excel, Word)
- Tableau
- Competency Mapping
- ATS for Applicant Screening

# **SOFT SKILLS**

Problem-solving Skills, Leadership Skills, Analytical Skills, Employee Relation, Co-ordination, Compensation & Benefits, Interpersonal Skills, Team Work

# PROFESSIONAL CERTIFICATIONS

#### E-Start Bootcamp

At RCM in collaboration with Start-Up Odisha

National Institute of Securities Markets.

2023-01-20

In collaboration with SEBI, secured this certification.

**Compensation Methods** 

#### **ACHIEVEMENTS**

**Topped in Graduation college** Secured 2nd position in graduation.

# PALLAVI JENA

#### **SUMMARY**

A self-motivated and sincere student of MBA specializing in marketing and HR seeks to secure a challenging position in a reputable organization to utilize my knowledge in digital marketing to contribute to the firm's growth and success.

#### **EDUCATION**

Masters in business administration I 6.3 Regional College of Management, Bhubaneswar Nov 2022 - Present

Specializing in Marketing & HR

Bachelors of Commerce | 7.5

Jun 2019 - Aug 2022

Sri krushna chandra gajapati autonomous college, Gajapati

Graduated with 1st class with Distinction.

# **INTERNSHIP**

Intern 2023-10-16

#### **ITC Limited**

- Channel integration at ITC.
- To show how the sales promotion in creating demand of the product.
- Visual Merchandising of ITC product.
- Monitor and analyze sales performance metrics.

### LIVE CAPSTONE PROJECTS

### Amazon Facing Low Customer Satisfaction-SINGAPORE

- In a live project focused on Amazon's low customer satisfaction, I analyzed root causes and proposed actionable solutions.
- Through data-driven insights and strategic recommendations, I aimed to enhance customer experience, optimize service delivery, and restore satisfaction levels, ensuring Amazon's continued success in the market.