## **CURRICULAM-VITATE**

# Deepak chhatri

Power house road Near Shani Mandir Rourkela Sundargarh, Odisha Pin – 769001

Mob. No: 8617424013, 9614371794

Passport No.R3583976

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#### **Objectives:**

As a highly self-motivated and dedicated candidate with interpersonal skills. I can build and maintain high quality business relationships. Good work experience as senior officer (DBDE) seeking to obtain a professional position (operation) in an office environment where I can contribute my customer service and administrative abilities to help meet organizational goals. I want to be a great banker and great financial advisor.

## **Work experience:**

- Currently Working with JANA SMALL FINANCE BANK LTD as Digital business development executive.
- Working with ICICI BANK LTD as sales officer from 29/11/18 to 20/08/19.
- Also having experience with INTELENET GLOBAL SERVICE PRIVATE LTD. as advisor and investigate the fraudulent activity from 03/02/17 to 13/06/18.

#### Job Responsibility:

- Meeting with clients virtually or during visits.
- Conducting market research to identify selling possibilities and evaluate customer needs.
- Setting up meetings with potential client and listening to their wishes and concern.
- Negotiate / close deals and handle complaint or objection.
- Identify and assess customers' needs to achieve satisfaction.
- Provide accurate, valid and complete information by using the right method.
- Keep records of the customer interactions, process customer accounts and file documents.

#### **Achievements:**

- Got few certificate for best performance.
- Got multiple times RNR and qualifying many contests.
- Holding Pan India topper as Digital business development executive on 2020-2021.

## **Qualification Profile:**

- ► +3(B.com) completed from Kalinga university on July 2017 with 1<sup>st</sup> division.
- ➤ +2(Comm.) Passed in year May 2013with 50% marks from Council of Higher Secondary Education, Odisha.
- Got apprenticeship at Orissa engineering (Projects of L&T) Kansbahal. From May 2010 to May 2011.
- ➤ **I.T.I** passed from Rourkela industrial training Centre as **trade best** from 2009.
- > **10<sup>th</sup>** Passed in year May 2008with 50% marks from Board of Secondary Education, Odisha.
- ➤ **PGDCA** has been successfully completed from C ZONE, Rourkela from April 2017 to April 2018.
- ➤ **Advance Excel** has been successfully completed from Microtech Informatics, Kolkata in May 2018.
- ➤ **Banking and Finance** has been successfully completed from Careergraph institute of Professional Pvt. Ltd. Kolkata in November 2018.

### **Personal Profile**

Father Name – Mr. Bapi chhatri

Mother Name – Mrs. Madhavi chhatri

Date of Birth – 25-12-1992

Gender – Male

Marital Status - Unmarried

Nationality – Indian

Religion – Hindu

Blood Group – B+ve

<u>Language Known</u> – Hindi, Bengali, English & Oriya.

#### **Interest:**

I like to cook, explore the nature and have a great interest in sports.

Deepak Chhatri.