

ASHOK KUMAR ROUT

44, A ,Sunder Nagar In front Of Vaishali Nagar Police Chouki. Bhilai, Pin - 490023 (C.G)
7987822409, 9131422150 | ashok786.rout@gmail.com

OBJECTIVE

Highly focussed, enthusiastic and goal driven professional with solid experience in sales and trading. Demonstrated in implementing test and promoting products that consistently increase sales.Reputation for innovative problem solving organization and professionalism.

EDUCATION

- **Dr.C.V.Raman University, Bilaspur (C.G)** 2018
Bachelor of Business Administration
- **National Institute Of Open Schooling, New Delhi** 2007
Higher Secondary School
- **MGM Higher Secondary School, Bhilai (C.G)** 2003
Senior Secondary School

WORK EXPERIENCE

- **BANDHAN BANK LTD, Bhilai (C.G)** Oct 2019 - Present
RELATIONSHIP MANAGER
Identify sales opportunities, Generate leads for new business and customers, Market development, focus on relations and corporate tie ups.Direct operational activities on a day to day basis.
- **DCB BANK LTD, Raipur (C.G)** Apr 2019 - Sep 2019
RELATIONSHIP MANAGER
Processing of loan application ,conducting due diligence ,site visits ,ensure compliance of terms and conditions as per sanction terms ,documentation etc.
- **IINDIABULLS HOUSING FINANCE LTD, Raipur(C.G)** Oct 2017 - Mar 2019
SENIOR SALES OFFICER
To generate potential leads from sourcing channels,To identify and assess the potential of the designated market.
- **HDB FINANCIAL SERVICES LTD, Bhilai(C.G)** May 2016 - Aug 2017
SALES OFFICER
Responsible for empanelment of channel and acquiring the customers for home loan from open market and developer relationships.

PERSONAL DETAILS

- Date of Birth : 20/07/1987
- Marital Status : Married
- Nationality : INDIAN
- Gender : Male
- Place of birth : Odisha

HOBBIES

- Travelling, Cooking, Music

ACHIEVEMENTS

- 1) Member of discipline society in school.
- 2) Member of under 19 city cricket team.

OTHERS

- Computer literate including word,excel , access, power point.
Experienced in meeting deadlines ,dealing with clients, handling problems effectively , planning and prioritizing.

LANGUAGES

- 1) English 2) Hindi 3) Odiya

REFERENCES

- References are available on request.