

## **Moolchand Yadav**

0091-7413821921

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### **Objective:**

To work under dynamic, efficient, and professional management and to strive hard for the success of both organization and self.

### **Work Experience:**

Worked with Seven Eagles International Trading LLC is one of the leading Steel Trading Company in Dubai, UAE operating by Dana Groups in Production, Store keeper & Logistic Department Since March 2008 to Sep. 2018.

#### **Worked in Sales Department of same Dana Groups in Steel Division since October 2018 to January 2020**

- Worked in steel division as sales person I was dealing in GI coils, GI Sheets, MS Coils, MS Sheets, Fencing Panels and Fencing blocks.
- Determining clients needs and financial abilities to purpose solutions that suit them.
- Honesty and Integrity
- Communication Skills
- Knowledge of Sales process
- Worked with in Logistic Department. Was responsible for all the logistic requirement of the company.
- Was responsible to carry out all the duties of PRO. We have about 50+ employees.
- As a factory in charge of Dana Groups I was responsible of outdoor Purchase department. (all miscellaneous cash purchase and buying urgent site requirements or maintenance related items was my responsibility).
- Worked as shift in charge, controlling & monitoring smooth operation of Hot rolled/cold rolled/ GI CTL wider and narrow process lines.
- Online quality inspection such as parameter, identify defects, grades as per customer
- Handling Manpower efficiently to improve productivity, and reduce cost of production in shop floor
- Meet production targets, minimize delays
- Verifying the planning sheet before processing of raw material
- Ensure safety of both men and equipment to enforce good housekeeping and zero accidents.
- Make sure of proper utilization of PPE's in shop floor by workers
- Maintaining daily maintenance check list of machine and take do follow up regular intervals

- Ensure machine is in good condition, Gap setting of blade as per change of thickness
- Co ordinate with stock dept for receiving of raw material on time as plan
- Make sure packing for export & domestic customers done in good condition as per customer TDC.

**Worked in Real State in Blue Crumbs Infra Private Limited Sector 135 Noida, (India) as a sales executive since July 2020 to Sep. 2021**

- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms.
- Determine clients' needs and financial abilities to propose solutions that suit them.
- Intermediate negotiation processes, consult clients on market conditions, prices, mortgages, legal requirements, and related matters, ensuring a fair and honest dealing.
- Perform comparative market analysis to estimate properties' value.
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc)
- Develop networks and cooperate with attorneys, mortgage lenders and contractors Promote sales through advertisements, open houses and listing services.

**Academic Qualifications:**

- Graduation in B.A. from University of Rajasthan in 2003.
- Diploma in computer (Window, Microsoft office, Internet) from Jaipur, Rajasthan (India).

**Personal Profile:**

Name	:	Moolchand Yadav
Date of Birth	:	20 July, 1983
Father's Name	:	Mr. Kaluram Yadav
Marital Status	:	Married
Language	:	Hindi, English, Rajasthani
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**(Moolchand Yadav)**