

Laxmi kumari
Jharsuguda 768211
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Contact no-6370321298



CAREER OBJECTIVE

Looking forward to be a part of an organization with increasing responsibility and challenging assignments where I can apply my skills, abilities, knowledge and achieve recognition while making significant contribution towards the growth of the organization.

EDUCATIONAL QUALIFICATION

Qualification	Board/University	Institution	Year
IMBA(Pursuing) (Finance and Marketing)	BPUT	Biju Patnaik Institute of IT & Management Studies	2019-24
12 th	CBSE	DAV Public School Jharsuguda	2017-19
10 th	CBSE	DAV Public School Jharsuguda	2015-17

INTERNSHIP

Company: Edelweiss Wealth Management

Analyzing wallet share and penetrating for maximum wallet share.

- Negotiate and structure transaction proposal that cater to the client requirements and meet their broader investment objectives.
- Observe the identity and develop, and manage client relationships by delivering a suite of services like (Derivative, equity, commodity, currency etc) and other products catered to the client's requirements.
- Obtain all the required information from client, onboard and open the DEMAT account of the client.
- Identifying the deal, visiting to the client premises and generating the revenue and also cross sell the product.

Corporate partnership, sole trader and retail client.

KEY SKILLS

- Natural Leadership and Teamwork Skills.
- SKILLS: COMPUTER SKILL : MS EXCEL, MS POWERPOINT, MS WORD
- Add on course: Financial Planning and Wealth Management ,Supply chain and Distribution Management, NISM, Selling of Insurance and Financial Products.

PERSONAL INFORMATION

Father Name : Nakul Mandal
Mother Name : Pramila Devi
Languages known : English, Hindi, Odia
DOB : 01/05/2001

Date :
Place :

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