## RESUME

**POST APPLIED FOR : Field collection executive.**

**SRINIBAS SATHUA**

Bhaliabadi, khordha

Dist –khordha,Odisha

Pin – 752056

Phone -7684077977

E Mail:**srinibas.sathua@gmail.com**

**OBJECTIVE:**

To Pursue excellence through challenging opportunities and work towards my radiant and fruitful career.

**EDUCATION QUALIFICATION:**

BA from Utkal University

**COMPUTER SKILL:**

Software skill:PGDCA

**SUMMERY**

skilled at consultative sales and exceeding sales goals. Adept at generating business in commission any environments.

PROFESSIONAL EXPERIENCE.

1-**SAHAYATA MICRO FINANCE PVT LTD, Puri** as a Field credit Officer (Group Loan)(July 2011 to 25th Dec 2012)

2-**SOM ENTERPRISES,Bhubaneswar** Authorized distributers of Hindustan Unilever Ltd. as a (Team Leader )(Feb 2013 to Feb 2016)

3**- ICICI BANK KHORDHA as a (Gold Loan executive) (Mar 2016 to Jan 2021)**

## Followed and implemented sales guidelines while maintaining standard across departments .

## Managed clients question and co-ordinate with them to identify bank loan requirements.

## 4- ICICI BANK, Khordha as a Sr Executive (Personal loan) Feb 2021-July 2022.

## Maintain database for recording customer concern ,response time for service as well as product complaints.

## Prepare monthly, Quartile sales report and documented for meetings .

## Contacted customers on mail or call to inform them about the latest offer.

## Effectively handle promotional activates for the bank organization product.

## 5-PIRAMAL CAPITAL AND HOUSING FINANCE,PURI As a Sr.Relationship Manager(Dec-2022 To till date)

## Approving loan applications and taking management approval as per requirement . Meet with applicants to obtain necessary informations and answering their queries. Analysing applicants' financial status, credit, and property evaluations Providing information to customers about different types of loans and credit options and termsMaintaining updated records. Handling customer complaints,resolving or escalating them

### DECLARATION

I hereby declare that the above given information is true and correct to the best of my knowledge and belief.

**Date-08.09.2023**

**Place: Khordha (Srinibas Sathua)**