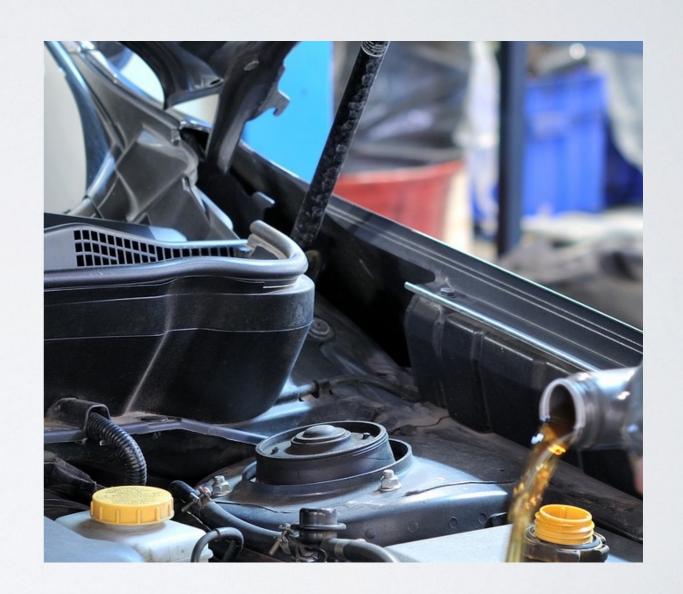


#### AUTOMOTIVE REPAIR SHOP QUEUEING MODEL

APM 115 Group Project 2 Group 1: Suraj, Milton Thursday July 21, 2016

### MODEL MOTIVATION AUTO REPAIR SHOPS

- Long wait time
- Limited number of technicians
- Varying job lengths
- Special offers of free oil changes after 30 min!



### SPECIAL OFFERS OF FREE OIL CHANGES

- ...if oil change takes more than 30 min (queue + service)
- · putting oil changes at the front of queue : service
- · service time being guaranteed: revenue and retention rate
- probing system parameters: varying customer arrival rate,
   number of technicians, customer tolerance on wait time

## BASIC STATISTICS (AVERAGE)

- number of technicians = 2
- 10 repairs and 3 oil changes per day
- cost of a repair = \$400 (40% labor + 60% parts)
- cost of labor = \$100 / hr
- cost of an oil change = \$30 (15 min)

### MODEL ASSUMPTIONS

- Poisson customers arrival
- Poisson service time required for repairs (mean = 2.5 hrs)

### MODEL SIMPLIFICATION

- Two categories: oil changes, repairs
- · Customer tolerance of queue wait time based on length of work
- Time is continuous for consecutive days
- Profit = revenue minus cost of parts and cost of labor

#### MODEL FEATURES

- features two queueing systems: FIFO and OCF
  - FIFO = first-in-first-out
  - OCF = Oil Changes First
- tracks arrivals, wait times, number of lost customers, profits
- customers arrive, enqueueing them, then dequeueing them if they are at the front of the queue and a technician is available

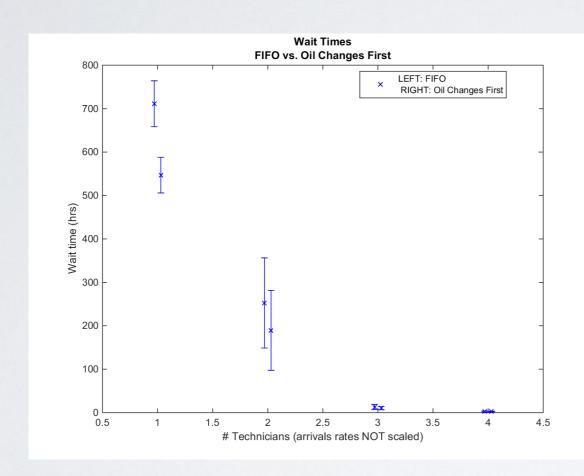
### MODEL FEATURES (CONT'D)

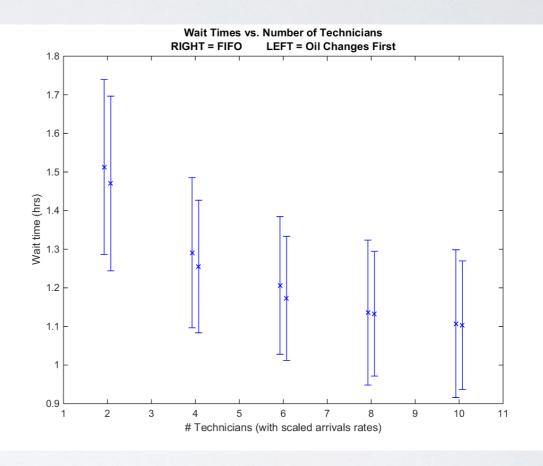
- · two gates for customers to be "lost": at arrival and at queue
- "tolerance multipliers"
- simulation timespan = 30 days
- time increment = 15 min

# MODEL ANALYSIS CENTRAL QUESTIONS

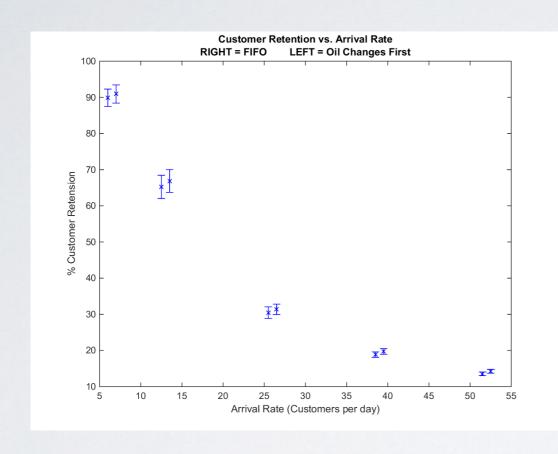
- I. How does putting oil changes at the front of the queue affect service?
- 2. How does profit and customer retention change if service times are guaranteed?
- 3. Does the success of a the special offer system depend upon system parameters, such as the customer arrival rate, the number of technicians working at the shop, or customer tolerance for wait times?

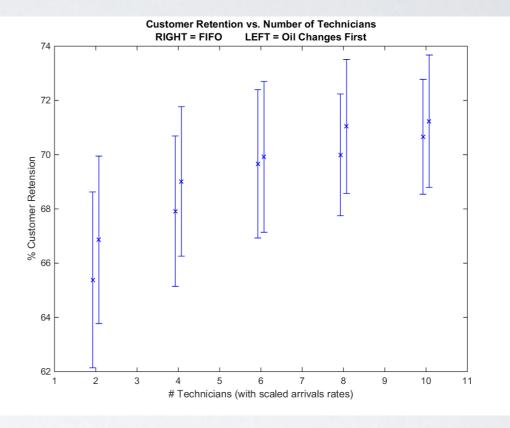
## WAITTIMES FIFO VS OCF



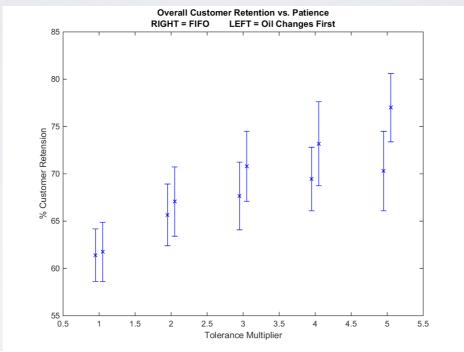


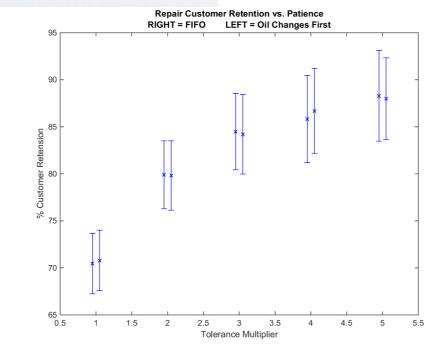
# CUSTOMER RETENTION FIFO VS OCF

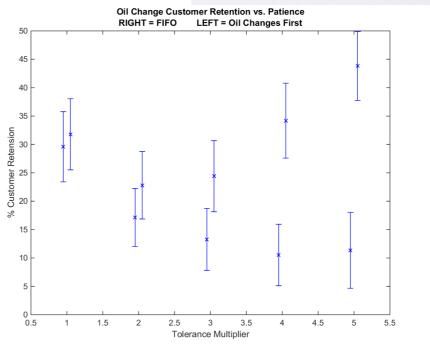




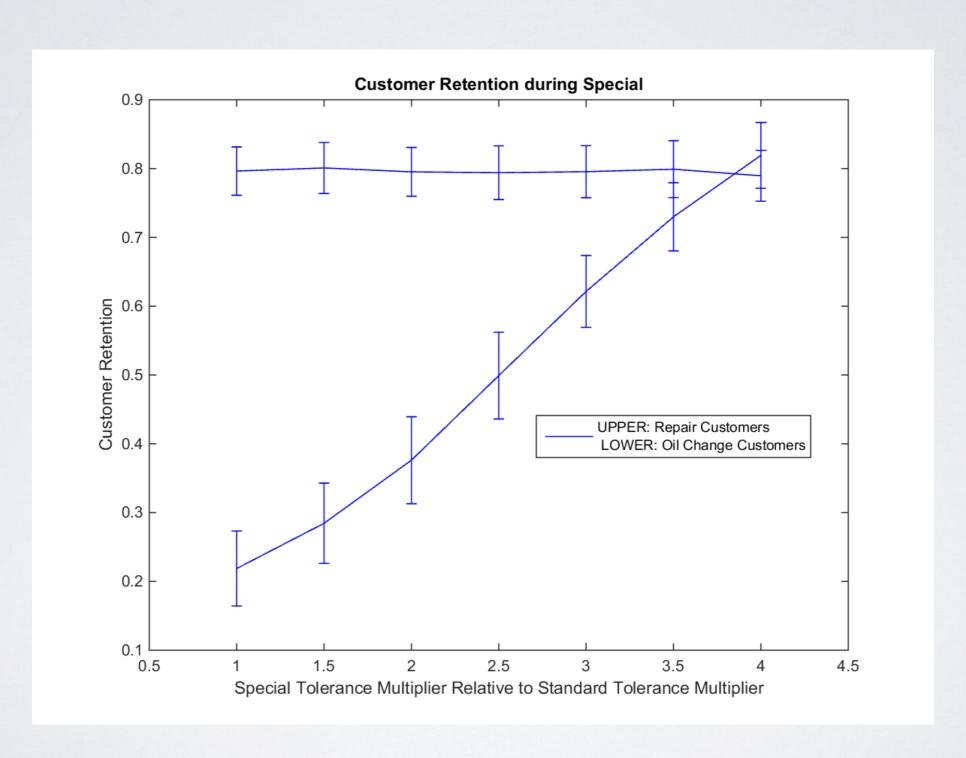
## CUSTOMER RETENTION FIFO VS OCF



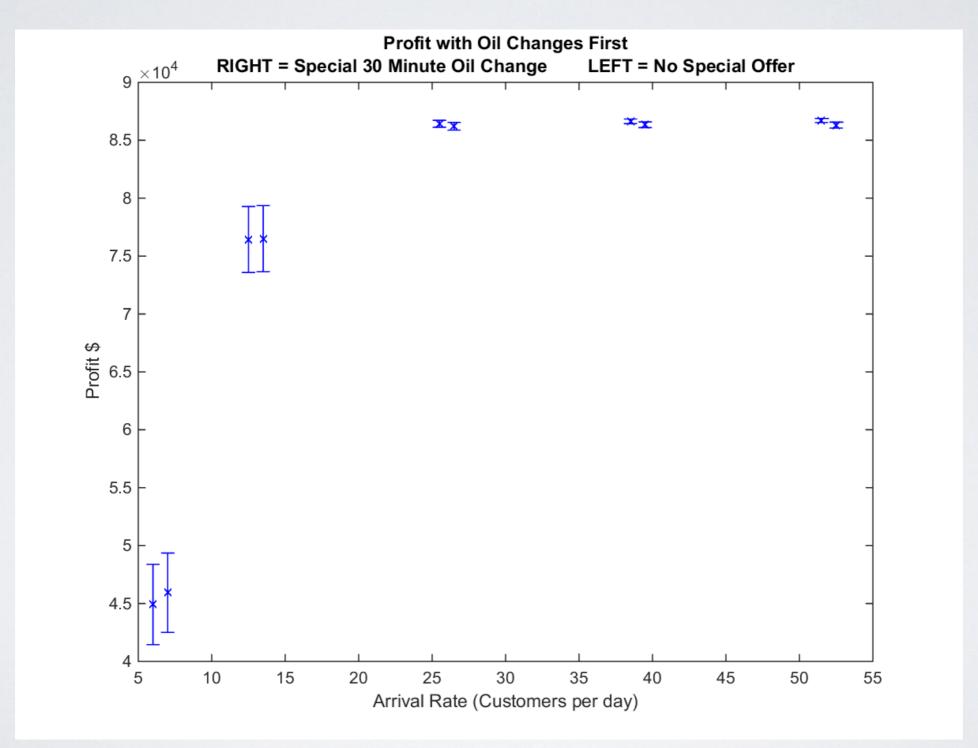




## SPECIAL OFFER! 30 MINUTE OIL CHANGE GUARANTEED



# SPECIAL OFFER! 30 MINUTE OIL CHANGE GUARANTEED



#### CONCLUSIONS

- · OCF
  - · Little effect on overall performance
  - Most of the effect is seen in the oil change customers
- Service Length Guarantee
  - Beneficial if arrival rate is low
  - · Drives up oil changes, but slightly reduces repairs