# **SKILLCATE**

## CV-based Customer Profiling Model

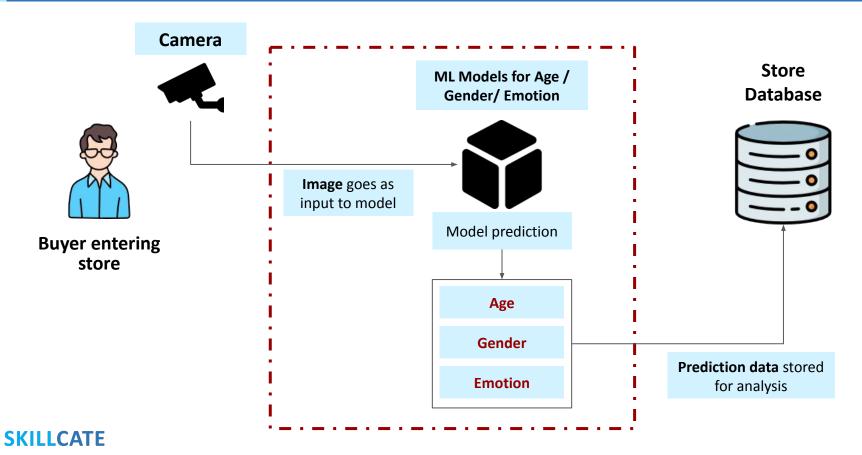
**Final Delivery Presentation** 



#### Our deliverables to ABC Supermarket

- 1. <u>Computer Vision based Customer Profiling Mode</u>, that:
  - a. Accurately predicts Age, Gender & Emotion of people walking into the store
- 2. SKILLCATE's Scope of Work:
  - a. Training CNN Models on age, gender & emotion

#### Solution architecture for Customer Profiling Model



## Our approach



#### Datasets used:

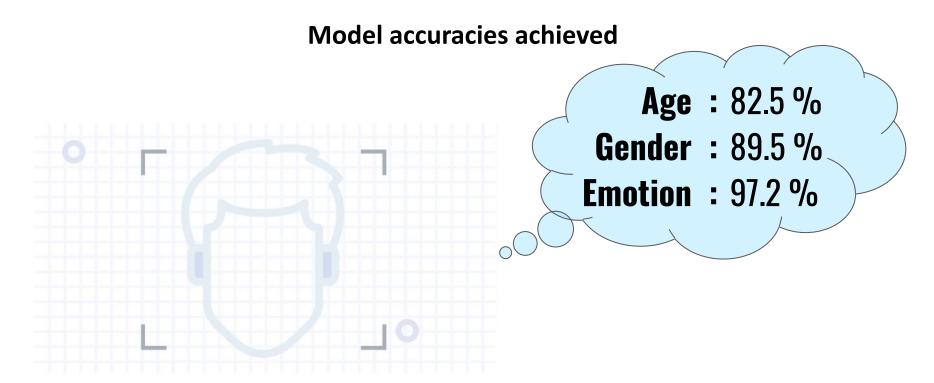
- Facial-age & UTKFace for Age Detection
- UTK Faces for Gender Detection
- CT+ for Emotion Detection



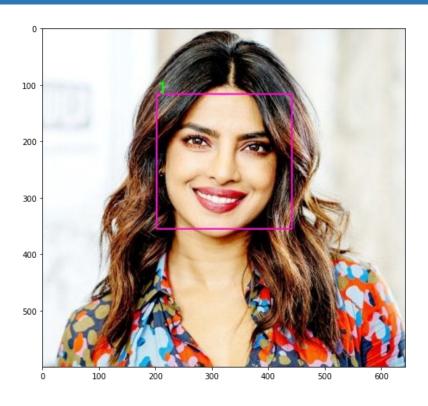
#### Trained Deep Learning CNN Models, for detecting:

- Age as: '1-2', '3-9', '10-20', '21-27', '28-45', '46-65', '66-116'
- Gender as: 'male', 'female'
- Emotion as: 'positive','negative','neutral'

## Deliverable 1: CV-based Customer Profiling Model



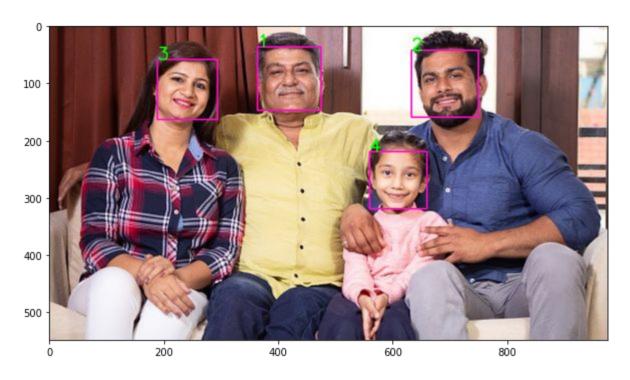
## Exhibit 1: Predictions on a single portrait



1: female, 28-45, positive



#### Exhibit 2: Predictions on a group of people



1: male, 46-65, positive

2: male, 28-45, positive

3: female, 28-45, positive

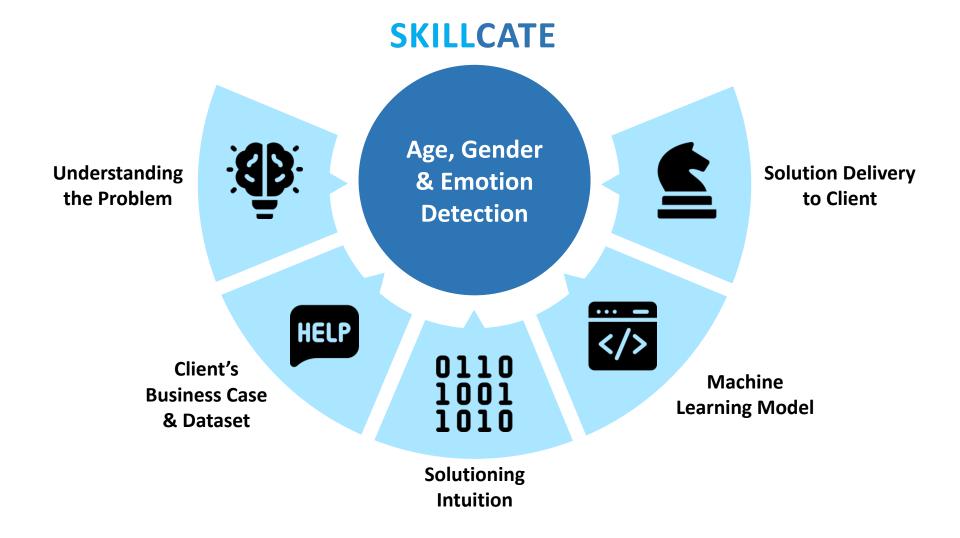
4: female, 10-20, positive



#### Next steps

- 1. As an additional scope of work:
  - a. We want to liaison with ABC Supermarket's hardware partner to get the CV-based Customer Profiling Solution Implemented
  - Sign a medium-term contract with ABC Supermarket to fully own data-driven improvements in Stores to:
    - i. Improve Conversion Rates & ATVs in a target based manner
    - ii. Further better Customer Profiling Models' accuracies

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