

# Seth J. Kirschner

5 Catbriar Ct. Belle Mead, NJ 08502 | (908) 566-6631 | SKirschn@Stevens.edu

## EDUCATION

**Stevens Institute of Technology, *Expected May 2018***, Hoboken, NJ GPA: 3.94

Bachelor of Science in Business and Technology: Concentrations in Info. Systems and Management, *Dean's List*

**The Pennsylvania State University, *Transferred Spring 2016***, University Park, PA

Smeal College of Business: Intended Bachelor of Science in Management Information System, *Dean's List*

**Cornell University, *Summer 2013 and 2017***, Ithaca, NY

Dyson School of Applied Economics and Management: Summer Business Program and Managerial Accounting, *Dean's List*

## SKILLS

**Certifications:** Apple Certified Macintosh Technician (ACMT), AWS Technical Professional, Stevens LEADS

**Hardware:** All Apple Products, Mobile Devices, Multi-Function Printers, Routers/Switches, All Windows Products

**Software:** Active Directory, Android, Apple iOS/OS, BMC FootPrints, Camunda BPM, Citrix Worx, Exchange Server, Office Suite/O365, Retrospect, Signavio, Storegrid, Symantec Endpoint, Tableau, Ubuntu, Windows OS/Server

**Web Design:** Adobe Dreamweaver, HTML, Java, Webs Interface, WiX Interface, WordPress

## WORK EXPERIENCE

**Deloitte & Touche LLP (Vigilant by Deloitte)**, Jersey City, NJ 6/17 – 7/17

*Cyber Risk Advisory Intern*

- Developed a holistic strategic plan to offer clients vulnerability management-as-a-managed service
- Participated in strategy and governance with a global Fortune 500 Financial Bank

**SJK IT Consulting LLC (Business and Technology Consulting)**, Belle Mead, NJ 8/15 – 6/17

*Founder and President*

- Offered outsourced technical guidance and support to maintain 10 client's hardware and software in various industries

**Realty Operations Group (Subsidiary of LeFrak Organization)**, New York, NY 5/16 – 8/16

*Information Technology Intern*

- Managed first tier support for over 500 employees to monitor and provide service for over 1,000 devices
- Provided on-site and remote technical support to: LeFrak corporate and property employees' devices

**Computer Solutions (Business IT Management and Custom Software Architecture)**, Princeton, NJ 5/15 – 9/15

*Support Technician (In-House and On-Site)*

- Provided technical support to 50 clients: supporting, troubleshooting, and diagnosing servers and devices
- Applied knowledge in Windows Server administration, Microsoft Active Directory, Exchange Server management, IT asset management, enterprise data backup solutions, network diagnostics and support, and VoIP support
- Designed a zero-cost marketing and business development campaign with a focus in expansion and growth

**Creative Computing (Apple Specialist and Authorized Reseller)**, Princeton, NJ 6/11 – 4/14

*Senior Technician (In-House), Sales Associate, Sales Intern*

- Diagnosed, repaired, and troubleshot over 500 Macintosh, Windows, and smart devices in hardware and software
- Provided on-site technical support and deployment for 10 clients and founded a Refer-a-Friend program
- Trained 10 employees in Apple sales and 5 in Macintosh repair (FileMaker and Apple's Global Service Exchange)

## LEADERSHIP

**Stevens Institute of Technology**, Hoboken, NJ 1/16 – Present

**StevensTHON** (Pediatric Philanthropy and Support) – *Sponsorship Chair, Prior Executive Director, Founding Executive Board*

- Lead an executive team of 20 students supervising more than 700 total students (Grew Participation from ~225-700+)
- Fundraised over \$30,000 during tenor as Executive Director directly supporting Children's Specialized Hospital
- Awarded Best New Dance Marathon in the country by Children's Miracle Network Hospitals as Executive Director

**Attila Entrepreneurs** (Collaboration, Inspiration, and Awareness of Entrepreneurship and Innovation) – *Founder and President*

- Foster entrepreneurial thinking and innovation at Stevens – lead by the students for the students

**FBLA-Phi Beta Lambda** (Business Honors Society) – *Prior Corporate Liaison and Executive Board*

- Developed a speaker series for Stevens alumni, corporate, and organization executives to speak with students

**Gear & Triangle Honors Society** – *Recognized for Extracurricular Commitment and School Leadership*

**Transfer Student Association** – *President, Founding Member, Stevens Business School* – *Ambassador and Guest Lecturer*

**Society of Hispanic Professional Engineers, Society of Woman in Business, Stevens Hillel** – *Ally, Associate, Active Member*

**Pennsylvania State University**, University Park, PA

6/14 – 9/15

**Phi Kappa Tau Fraternity** – *Pledge Class Social Chair and Assistant THON Chair*