# **GRAM: Generative Recommendation via** Semantic-aware Multi-granular Late Fusion

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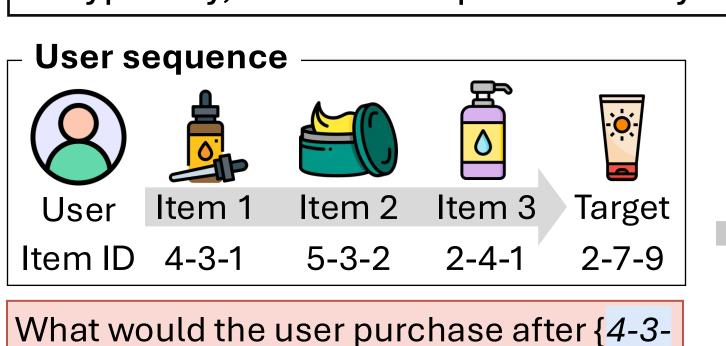




#### **Generative Recommendation**

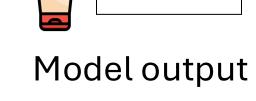
It aims to directly generate a **target item identifier (ID)** from user history.

- It can directly leverage the extensive knowledge of LLMs by formulating recommendations into a text-to-text generation task.
- Typically, users are represented by concatenating item IDs into a sequence.



Model input (User sequence)

**Generative model** (LLMs)



(Target item ID)

# Takeaways ?

- ✓ A novel generative recommender for translating item relationships into LLM's vocabulary and processing rich metadata efficiently
- Semantic-to-lexical translation for encoding implicit item relationships into LLM vocabulary
- Multi-granular late fusion for efficiently processing rich item information without quadratic complexity

#### **Research Question**

How can LLMs effectively **understand** and **utilize** rich item information for recommendation?



# **Limitations of Existing Methods**

Existing works use rich item metadata only for constructing short item IDs. This causes valuable item information to be lost during prediction.

#### User sequence

*1*}; {5-3-2}; {2-4-1}?



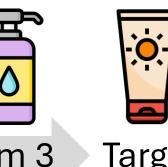








(a) Prediction **only with IDs** (existing works)







Item ID construction

Information loss when constructing IDs

coconut rich oil

What would the user purchase after {coconut rich oil}; {fresh cocoa butter}; {daily aloe lotion}?

[Item 1] coconut rich oil formulated with organic coconut oil ... protect the skin's moisture

barrier ...

[Item 2] fresh cocoa butter grown on small farm in ... organic, pure, protective, raw cacao for ...



organic protection lotion

(b) Prediction with textual metadata (ours)

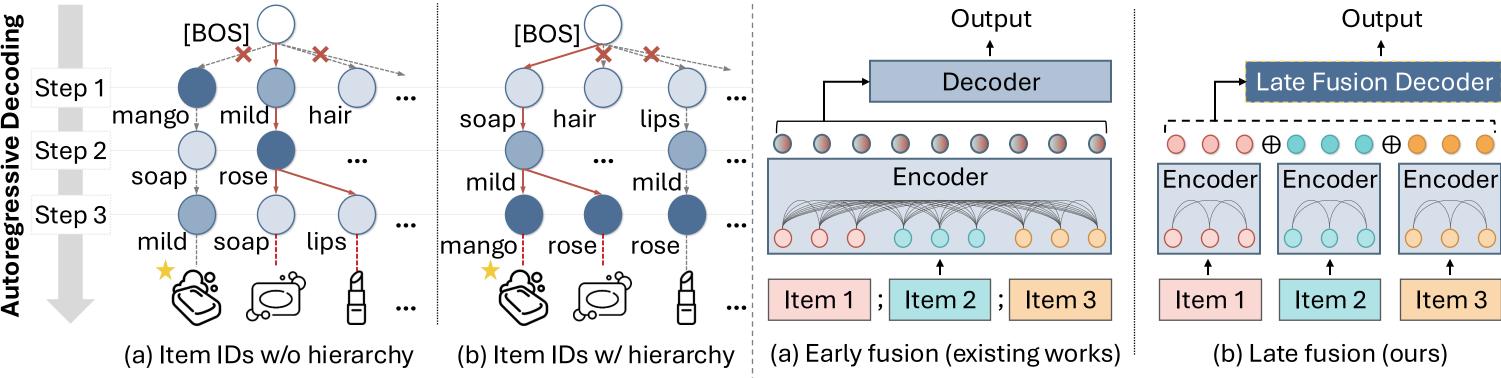
# Key Challenges

#### Challenge 1: Capturing Item Relationships

- LLMs often struggle with recommendation-specific semantics.
  - Hierarchical semantics: "lipstick" and "mascara" belong to "cosmetics"
  - Collaborative semantics: users who bought item A also tend to buy item B

# **Challenge 2: Handling Rich Item Information**

- Items contain rich yet lengthy metadata (titles, categories, descriptions).
- Transformer's quadratic complexity leads to computational bottleneck.



**Challenge 1: Illustration of the hierarchy** when autoregressively decoding IDs

Challenge 2: Schematic diagrams of early fusion and late fusion

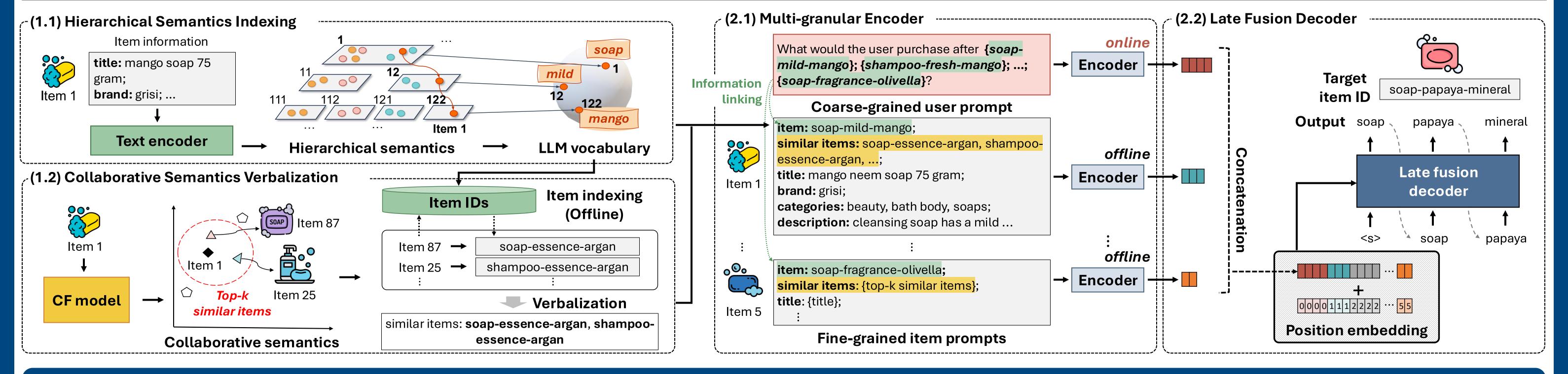
# **GRAM:** Generative Recommender via Semantic-Aware Multi-granular Late Fusion

# (1) Semantic-to-Lexical Translation: Encoding item relationships in LLM vocabulary

- (1.1) Hierarchical Semantics: Hierarchically cluster item embeddings  $\rightarrow$  Map them to LLM tokens  $\rightarrow$  Create IDs that similar items share prefixes
- (1.2) Collaborative Semantics: Extract top-k similar items using CF model  $\rightarrow$  Convert them into textual attributes

# (2) Multi-granular Late Fusion: Efficiently processing rich metadata

- (2.1) Multi-granular Encoder: Separately encode coarse-grained user prompts for whole user preferences and fine-grained item prompts for detailed attributes
- (2.2) Late Fusion Decoder: Integrate prompts at decoding via cross-attention, generating target item IDs based on rich information



# **Experimental Results**

- GRAM achieves state-of-the-art performance over traditional and generative methods in benchmark datasets. (Amazon Beauty, Toys, Sports, and Yelp datasets)
- All components of GRAM contribute to performance, with collaborative semantics and item prompts showing the most significant improvements.

Model	Beauty					
Model	R@5	N@5	R@10	N@10		
SASRec	0.0323	0.0200	0.0475	0.0249		
FDSA	<u>0.0570</u>	<u>0.0412</u>	<u>0.0777</u>	<u>0.0478</u>		
S³Rec	0.0377	0.0235	0.0627	0.0315		
P5-SID	0.0465	0.0329	0.0638	0.0384		
TIGER	0.0352	0.0236	0.0533	0.0294		
IDGenRec	0.0463	0.0328	0.0665	0.0393		
LETTER	0.0364	0.0243	0.0560	0.0306		
ELMRec	0.0372	0.0267	0.0506	0.0310		
LC-Rec	0.0503	0.0352	0.0715	0.0420		
GRAM	0.0641	0.0451	0.0890	0.0531		
Gain (%)	12.4*	9.5*	14.5*	11.0*		

Model	Beauty	
Model	R@5	N@5
GRAM	0.0641	0.0451
w/o hierarchy	0.0605	0.0438
w/o CF $(a_{\mathit{CF}})$	0.0567	0.0396
w/o user prompt $(T_u)$	0.0634	0.0443
w/o item prompt $(T_i)$	0.0582	0.0404
w/o linking ( $a_{ID}$ )	0.0628	0.0441
w/o position (P)	0.0563	0.0395

'\*' indicates statistical significance (p < 0.05) by a paired t-test. Please refer to the paper for the full results.

	0.10	В	eauty	0.05	
(beal)	0.08			0.04	
<b>!</b>				0.03	
_	0.06			0.02	TIGER P5-SemID IDGenRec
lega l	۱ ا			0.01	P5-SID LC-Rec GRAM
Ä	0.02	Head	Tail	0.00	Head and Tail denote user groups where the target item is in the top 20% and bottom 80% of popularity, respectively.

GRAM effectively handles tail items through rich textual understanding, showing up to 42.6% gain in R@5 compared to generative recommendation models.