

# Shri Kolanukuduru

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## EDUCATION

### University of North Carolina at Chapel Hill

Chapel Hill, NC

*Bachelor of Science in Economics and Mathematics (Applied Mathematics Track)*

May 2024

- **GPA:** 4.00/4.00, **ACT:** 35/36, **SAT Subject Test (Math II):** 800/800
- **Honors:** Honors Carolina, Carolina Scholar (Full-tuition merit scholarship), Goldman Sachs Virtual Insight Series, Accelerated Research Scholar
- **Relevant Coursework:** Financial Accounting, Intermediate Price Theory and Distribution, Econometrics and Statistics, Linear Algebra, Advanced Calculus I

## WORK EXPERIENCE

### Cofounders Capital

Cary, NC

*Venture Capital Intern*

May 2021 - August 2021

- Led 3-person MBA intern team to provide due diligence, market sizing and analysis and investment recommendations on B2B SaaS ventures in the southeast.
- Presented weekly market maps on industries of interest (future of work software, healthcare software); Sourced ViewStub (\$1M< deal).
- Collaborated with portfolio company CEO on projects aimed at maximizing monthly revenue; resulted in MRR increase from \$10k to \$44k

### Bamboo (YCW20)

Lagos, Nigeria

*Growth Intern*

April 2021 - June 2021

- Constructed SQL dashboard to consolidate and analyze metrics between marketing channels and early customer experiences including CPM, LTV, CAC, CPC, stickiness rate, active users, in-app events; resulted in time savings of 20%.
- Collaborated with Chief of Staff on channel strategy and implementation on social media (TikTok, Instagram, Twitter, etc.); increased engagement by 13% Month-over-Month.
- Spearheaded supplementary market research and growth strategy planning for potential expansion into Ghana; pitched revised growth strategy to CEO.

### Chalk Fund

New York, NY

*Managing Partner*

August 2020 - Present

- Performed diligence on deeptech startups presented to venture firms \$4b AUM+; Incubated and managed team responsible for developing deeptech startup business strategy and marketing.
- Engineered and implemented Fireside Chat series for a group of 160 Venture Partners; moderated 5 talks with investors (Bain Capital Ventures, Lerer Hippeau, etc.)

## EXTRACURRICULAR ACTIVITIES

### Lux Libertas Ventures

Chapel Hill, NC

*Cofounder, General Partner*

May 2021 – July 2021

- Registered and set up UNC's first student run VC fund; raising \$3 million in capital to deploy in non-dilutive investments to student founders.
- Responsible for management of 25-student team; led initiatives to interview and onboard new analysts and partners.

## ADDITIONAL INFORMATION

**Skills and Languages:** R (Intermediate), SQL (Intermediate), Python (Intermediate), English, Hindi, Telugu, Spanish

**Activities and Interests:** TAMID @ UNC, Open Scout/AWS Scout, Attorney General's Staff, Poker