**Stefan Kolev**

**A person with a serious look

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| **PERSONAL SUMMARY**  A multi-skilled cross-functional professional with good all-round Managerial, Program Management, Technical and Functional expertise.  30 years of IT experience in the following industries: **Oil&Gas, Manufacturing, Public Sector, Wholesale and Distribution, FMCG, Retail, Consulting.**  Experienced in direct senior stakeholder communications and change management activity to ensure changes embed within the business organisation to drive benefit realisation in line with the business case.  Very capable of identifying and dealing with a client’s requirements by translating them into appropriate technical solutions.  Experienced in leading multiple projects, planning resourcing, leadership, coaching and motivation of matrix programme teams. Experienced in building strategic partnerships with third party companies and technology partners.  **Experienced with implementing SAP S/4HANA Private & Public cloud Programmes, including discovery, build, testing, data migration and cutover. Integration to third party MES solutions, Cloud Technologies – Microsoft Azure.**  **Experienced with leading implementation of Data & Analytic Projects with Embedded Analytics, SAP Analytics Cloud and integration of Datasphere.**  Experienced with SAP project implementation methodologies like SAP Activate and SAP ASAP.  Proficiency in project management tools - **JIRA, MS Project Desktop and Project for the Web, Monday.com**  Proficient in using the **Office 365 suite of apps – PowerApps, Power BI**.  Solid understanding of software development life cycle models as well as good knowledge of both Agile and Waterfall project management principles and practices and the ability to blend them together in the right proportions to fit a project and business environment.  A proven track record of successfully implementing **SAP projects using Waterfall and Agile methodologies** including **20+ years** of experience as a Project Manager managing large, complex projects in a high-tech development environment with multi-functional teams.  Experience overseeing multi-functional distributed project teams with at least 50-100 team members including Developers, Business Analysts, Architects, Change and Test managers.  Strong technical and functional background with Manufacturing, Plant Maintenance, Procurement, Supply Chain Management and Finance.  Experience in sustaining strong relationships with Business partners and stakeholder management.  Varied experiences, including transition programs, administrative roles, technical and functional role and serving as a liaison between technical and business staff.  Strong background in the delivery of operational services using the ITIL Framework.  Very experienced working in a highly diverse environment and dealing and leading with technical and project management teams in Asia, Europe, and USA.  **WORK EXPERIENCE**  **Capgemini, London, United Kingdom**  **SAP Engagement Manager** – May 2019 – present  Engage senior stakeholders, manage communications, and handle change management throughout the entire project lifecycle, from proposal and contract to planning, mobilizing, leading, and executing S4 transformation projects.    **Duties**:  Responsible for the full project lifecycle from proposal response and contract schedules through to  planning, mobilizing, leading and execution of software.   * Lead the engagement with internal and external partners throughout the project lifecycle * Lead the delivery of the deals we secure, working with teams formed from across the Capgemini business and partners. * Represent Capgemini at senior levels within our clients’ organizations, building personal and corporate credibility and confidence. * Involvement in the sales process, working as part of / leading sales propositions and following them through to delivery. * Delivering against the contract: Conversant with the contract, managing the contracts and the change control process. * Have overall responsibility for engagement success and achieving engagement targets and delivering to agreed timescales. * Manage the engagement financials and forecasting in line with agree timelines. * Management and motivation of the project team supporting and developing them to achieve their full potential within Capgemini. * Provide clear and concise status and project reporting to both internal and external stakeholders   **Projects**:  **Anglian Water**  S4 Evolution Implementation Programme – Greenfield S4/HANA Private Cloud implementation & Integration with Salesforce->S4, Third Party Integrations, SAP Analytics Cloud and SAP Datasphere, Custom Embedded Analytics Reports Implementation and S4 to UDAP dataflow via Datasphere replication flows.  **JCB – Cutover Manager for Backhoe and Loadall SAP Implementations**  *Responsible for development and execution of the cutover activities, including project plans and estimates, scoping and requirements through implementation and deployment*.  **Burberry UK – Portfolio Manager BSP Factory**  *Managing the BSP (Business Services Platform) Project Managers to deliver projects being delivered through the BSP. Overall accountability for the successful delivery of Projects (currently 20 projects within the Portfolio) through the BSP to timescale, budget, quality.*  *Run a Portfolio Review meeting for BSP Leadership & Burberry Programme Leadership presenting status of portfolio projects, to agree actions on escalated Risks and Issues impacting delivery*  *Manage escalated Risks and Issues impacting delivery with the BSP and Tower PMs for the BSP Projects*  *Support Burberry in the Tower engagement through reporting Portfolio Projects by Tower in Tower update meetings*  *Work with the BSP Factory leadership to address escalated delivery issues in the BSP Factory*  *Be a point of escalation on Projects being delivered through the BSP*  *Challenge/validate Project Managers on progress, status, Risks/issues and adherence to plan*  **HMRC UK Public Tax – Delivery Manager within SAP Delivery Centre**  *Managing squads and coordinating product change across multiple projects and Revenue Groups to deliver necessary business outcomes.*  **Welsh Water FieldIT project – Engagement Manager**  *Implementation of SAP Work Manager mobile and backend solution for replacing the existing MAU AGA2 SAP applications.*  **Serco Group Plc - Sap Upgrade Realization Phase – Engagement Manager**  *Upgrading of global SAP ECC, SRM, PI and NW Gateway in Cloud environments from EHP4 to EHP8*  **Skills**  Multiple Projects coordination, Risk management, Change management, Collaboration and relationship-building skills, Stakeholders management, Offshore and onshore teams management, Project plan management, Project Financials management.  **Tools**  MS Project Desktop & Project for the Web, Atlassian Jira, Monday.com, Confluence, Trelo, ClickUp, AzureDevOps, Microsoft Power Platform ecosystem.  **Stanley Black&Decker, Slough, United Kingdom**  IT Manager GTS Global Manufacturing EANZ - July 2016 – April 2019  Responsible for all Manufacturing business systems and process improvement for Global Tools & Storage (GTS)  Europe.  **Duties**:  ● Manage a (remote) team consisting of internal and external functional consultants and business analysts, responsible for 24x7 availability of SAP services across multiple time zones and ensuring that incidents are routed appropriately to the appropriate functional team.  ● Management of team members and evaluating their job performance  ● Work with various levels of Manufacturing Operations leadership to ensure delivery of the IT  strategy/roadmap and resources are being used in the most effective manner.  ● Work with business partners to identify needs and opportunities.  ● Managing vendors of IT services and external consulting companies.  ● Contribute to build of Manufacturing strategy aligned with Global Business and IT strategy.  ● Ensure that business requirements, enhancement requests (as received from the manufacturing  teams) are correctly analyzed & translated into correct technical specifications  ● Act as a central point of contact for the manufacturing business regarding IT issues  ● Collect requests & coordinates creation of the technical specifications  ● Pass through technical requests to the Application Development Team  ● Lead various business services projects, manage implementation of:  ● SAP (SAP roll out to Europe plants)  ● Setup and run regular Steering Committee Meetings  ● Manufacturing execution systems  ● Prevention, maintenance & security systems  ● Network & site upgrades  ● Lead project teams through identifying and managing risk and the resolution of issues.  ● Operate with IT Application and Infrastructure shared services  ● Utilize Change Management principles to drive full user adoption of standard processes and technical  solutions.  **Skills**  Multiple Projects coordination, Risk management, Change management, Collaboration and relationship-building skills, Stakeholders management, People management, Project plan management.  **Projects**  ● SAP ECC 6 Implementation in Wroclaw, Poland manufacturing plant.  ● SAP ECC 6 Implementation in Gemonio, Italy Manufacturing plant  ● Implementation of WM system at SBD plant in Perugia, Italy and Usti Czech Republic.  ● Roll-out of Overall Equipment Effectiveness System in Besancon, France manufacturing plant.  **SAP Consultancy Company - Absoft, Aberdeen, Scotland**  SENIOR SAP Development CONSULTANT - August 2011 – May 2016  Responsible for performing current state analysis, defining systems strategy, developing system requirements, designing and prototyping, testing, training, defining support procedures and implementation.  Developing custom solutions and modifications on the existing ones, enhancing SAP standard functionalities and programs.  **Duties**:   * Creating and reviewing Functional Specifications and Test Plans. * Designing software features as per the client requirements. * Maintaining and upgrading current and future software features for specific projects. * Designing of interfaces using different integration scenarios. * Code reviews and test scenario preparation   **Projects**:   * Conocophillips - Integrated Safe System Of Work(ISSoW) * FMC Kongsberg Subsea AS - Invoice Transmission Monitoring Functionality * Britannia Operator Limited - Britannia Financial Reporting * ConocoPhillips - SAP Usability * Shepherd Neame - Pension Auto Enrollment * City University - ESS/MSS Enhancements * Dolphin Drilling - Substitution of Labor Cost Confirmations * Dolphin Drilling Norway - Performance standard management for Plant maintenance * University of Leeds - Grants Management Data Migration * TOTAL E&P UK - Data migration project * HESS Equatorial Guinea - Performance standard management for Plant maintenance   **SAP Consultancy Company - K.I Technology Ltd, Sofia, Bulgaria**  Managing Partner - January 2005 August 2011  I founded K.I.Technology in January 2005. K.I.Technology was the first SAP channel partner in Bulgaria and the first channel partner achieved Silver partner level, recognized by SAP for the main partner implementing solutions in Sales, Distribution, Wholesale and Production.  K.I Technology was the first Company to offer full range of services - implementations, post productive support, trainings, hosting and cloud services using his own data center.  **Duties**:   * formulating and successfully implementing company policy; * directing strategy towards the profitable growth and operation of the company; * developing strategic operating plans that reflect the longer-term objectives and priorities; * closely monitoring the operating and financial results against plans and budgets; * Investigating implementation opportunities; * Dealing with prospect Clients; * Dealing with stakeholders in regards of investments in business and ERP and Infrastructure transformations. * Gathering and translating business requirements * Leading the team of functional, technical, development consultants and Data Center’s hosting teams; * Coordination of management, maintenance and security of Company’s data center   **Projects**:   * Granity Ltd. - Implementation and hosting of SAP ERP * Kaven Orbico - Business Warehouse Implementation Kronos Distribution * Kronos Production - Implementation and hosting of SAP ERP * Angel Stoilov AD - - Implementation and hosting of SAP ERP.   **Retail Chain - MAXIMA, Sofia, Bulgaria**  IT Director - December 2003 - December 2004  MAXIMA LT, UAB is the largest and the most successful retail chain in Lithuania holding approx. 36% of the country’s retail market.  **Duties**:   * Identify technology trends and implementing them in the Company business; * monitoring progress towards achieving the objectives and policies; * Responsible for installation and support of all software, IT and communication infrastructure in all of the Company’s stores and offices; * Leading the internal team of SAP consultants and IT infrastructure specialists;   **Kaven-Iradis - Exclusive Distributor of Procter&Gamble, SC Johnson WAX and Mars**  IT Manager - March 1999 - December 2003  Kaven Iradis was recently founded and selected by P&G for their exclusive distributor.  I was responsible for building from scratch of the Company IT infrastructure - software, servers, networks and telephony.  Responsible for identification and implementation of equipment and software solution for more than 150 salesmen on the field.  **Duties**:   * Dealing with providers of hardware, software and communications; * Project Leader of SAP Implementation * Leading the team of internal SAP super users * Leading and supervising the team of Network and SAP BASIS administrators   **The Coca-Cola Company**  Database Administrator - January 1995 - March 1999  Duties:  Administration of local databases  IT infrastructure maintenance and support  **ACADEMIC QUALIFICATIONS**  MSc (Hons) Computer Science  Technical University Rousse 1990 - 1995 |