# Rashid Kamar

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### **Profile**

Motivated and detail-oriented engineering student with practical experience in marketing, lead generation, and campaign execution. Proficient in tools like Canva, CRM platforms, and HTML/CSS, with a keen interest in product development and user experience. A strong team player with a problem-solving mindset, capable of coordinating across teams and managing multiple tasks efficiently. Eager to contribute to impactful, user-centric products in a fast-paced environment.

# **Experience**

# MARKETING INTERN | PHYSICS WALLAH | DECEMBER 2024 - JUNE 2025

- · Created new channels and strategies to generate leads for various education programs.
- Planned and ran marketing campaigns to attract students, then uploaded lead data into the CRM system.
- · Monitored how well the sales team followed up with leads and made sure data was used effectively.
- Designed campaign creatives using **Canva** and built webpages using **HTML/CSS** to promote new course batches on **pw.live**.

#### CAMPUS AMBASSADOR | MATERIAL LIBRARY | AUGUST 2023 - NOVEMBER 2023

- Helped over **1,500 students** sign up on the Material Library website in just 3 months.
- · Promoted the platform both online and offline to increase awareness and reach more students.
- · Used social media and word of mouth to get more people interested and visiting the website.
- · Acted as a link between students and the company, sharing feedback and helping improve outreach.

#### Education

B.TECH IN COMPUTER SCIENCE & ENGINEERING | JUNE 2027 | JAMIA HAMDARD, NEW DELHI

## DIPLOMA IN COMPUTER ENGINEERING | JUNE 2024 | JAMIA MILLIA ISLAMIA, NEW DELHI

#### **Skills & Abilities**

- · Node.js, Python, React, MongoDB, Express
- · Product development & user engagement
- Cross-functional communication & collaboration
- · Adaptability and quick learning
- · Proactive team player
- · Problem-solving and critical thinking

#### **Activities and Interests**

Playing sports like cricket and basketball, hiking, and traveling