

Lending Club Case Study

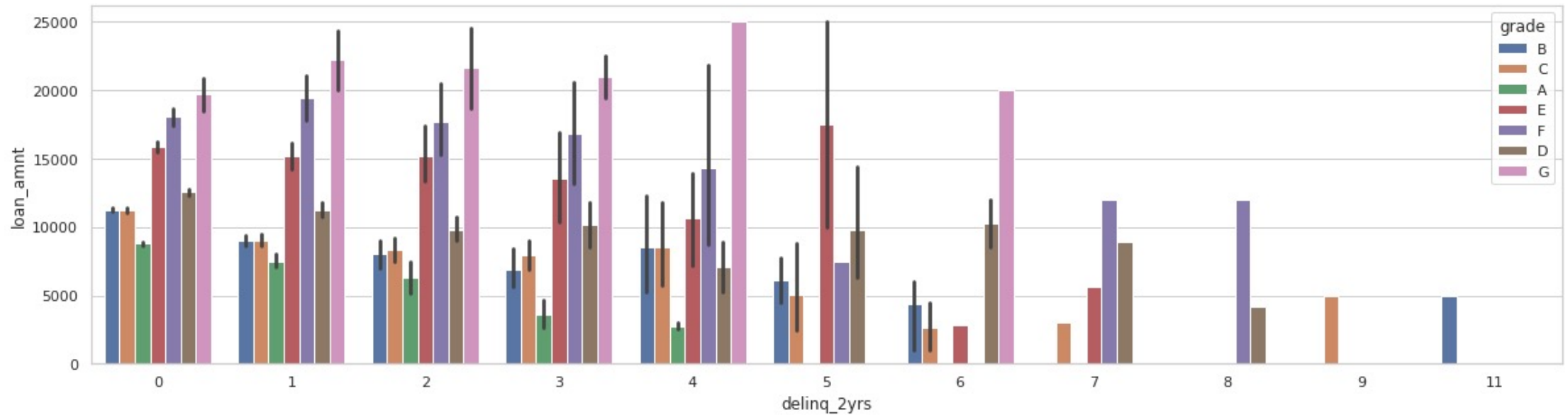
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Recommendations

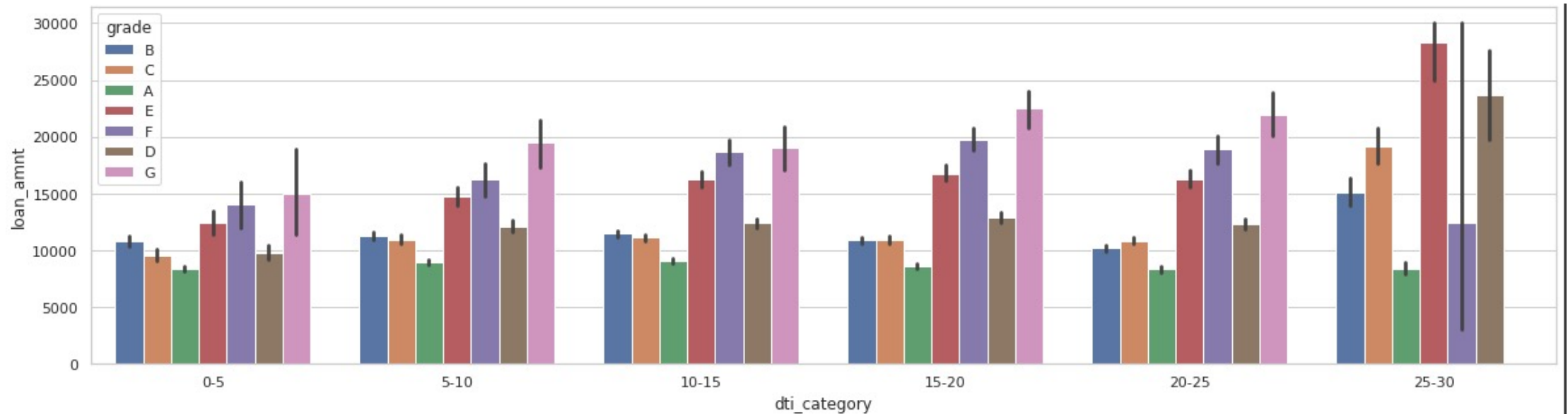
- LC grading system to be improved and made representative on the quality of the loan instead of just the loan amount itself.
- DTI should be considered strongly when approving higher loan amounts
- Revolving credit utilization should be considered strongly when approving higher loan amounts

Analysis: delinquencies_2yrs



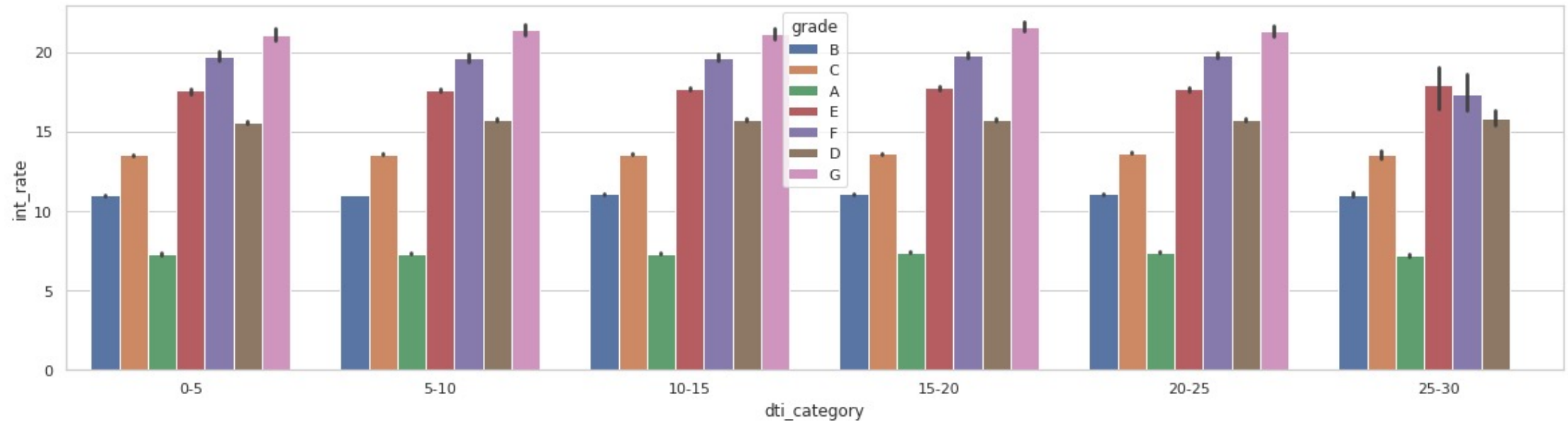
- Past delinquencies are not a factor in the LC grade system. Grade C, B should not have higher # of delinquencies.
- Past delinquencies beyond 3 should quickly become a factor in loan amount determination and not wait till 8. This has to be revised.

Analysis: DTI vs loan amount



- As DTI increases, loan amount should ideally be much lower. This however is not the case.
- The grading system is nearly irrelevant as to how it grades. The only correlation seems to be on the loan amount itself and not on the quality of the loan.

Analysis: int_rate vs DTI



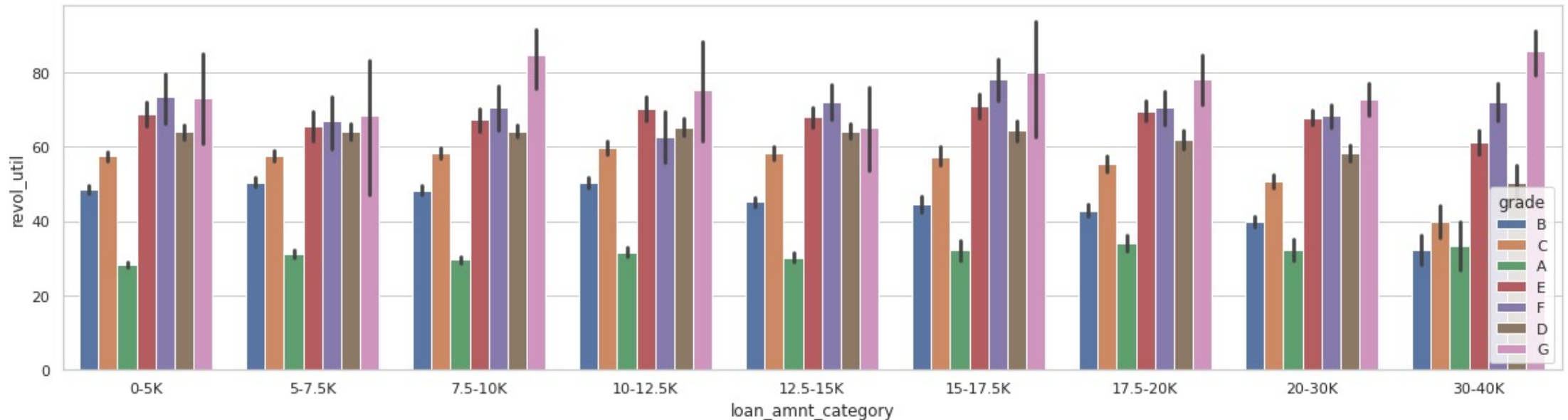
- Interest Rates are lowest for Grade A and highest for Grade G – however loans that are in 25-30 DTI are not graded G at all.
- DTI in general should have an impact on the interest rates rewarding those borrowers who have a higher likelihood of repaying with lower interest

Analysis: Loan Amount Category

loan_amnt_category	loan_status	
0-5K	Fully Paid	86.840309
	Charged Off	13.159691
5-7.5K	Fully Paid	88.334530
	Charged Off	11.665470
7.5-10K	Fully Paid	86.797029
	Charged Off	13.202971
10-12.5K	Fully Paid	87.149918
	Charged Off	12.850082
12.5-15K	Fully Paid	86.129458
	Charged Off	13.870542
15-17.5K	Fully Paid	81.966187
	Charged Off	18.033813
17.5-20K	Fully Paid	83.609718
	Charged Off	16.390282
20-30K	Fully Paid	81.171670
	Charged Off	18.828330
30-40K	Fully Paid	75.938804
	Charged Off	24.061196

- Higher the loan amount, greater the chances of the loan being charged off / written off.

Analysis: Revolving Credit Utilization



- When the revolving credit utilization is higher, we certainly do not want to approve higher loan amounts.

Approach Taken

- Data Clean Up
 - Missing Values
 - Standardize formats
 - Replace Values
 - Introduce DTI category, Loan Amount category
- Univariate Analysis over Charged Off Loans and Fully Paid Loans
- Bivariate and Multi-Variate analysis over categorical variables in the data set