

COVER SHEET

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GLOBE TELECOM, INC.

(Company's Full Name)

2 7 /F THE GLOBE TOWER
3 2 N D STREET CORNER 7TH AVENUE
BONIFACIO GLOBAL CITY TAGUIG

(Business Address: No. Street City / Town / Province)

JUAN CARLO C. PUNO

7797-2000

Contact Person

Company Telephone Number

The diagram consists of three rectangular boxes arranged horizontally. The first two boxes are side-by-side, each containing two numbers: '1' in the top-left and '2' in the bottom-right. Below these boxes is the word 'Month'. To the right is a third box, which contains the numbers '3' in the top-right and '1' in the bottom-left. Below this box is the word 'Day'. Below both the 'Month' and 'Day' boxes is the label 'Fiscal Year'.

Fiscal Year

FORMAT/TYPE

FORM TYPE

0	4	2	4
<i>Month</i>		<i>Day</i>	
Annual Meeting			

Month *Day*

Secondary License Type, if Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. Of Stockholders

Total Amount of Borrowings

To be accomplished by SEC Personnel concerned

Total Amount of
Domestic

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Erasing

File Number:

Document I.D.

S T A M P S

Cashier

Remarks = pls. Use black ink for scanning purposes

SEC Number 1177
File Number _____

GLOBE TELECOM, INC.
(Company's Full Name)

The Globe Tower
32nd Street corner 7th Avenue, Bonifacio Global City, Taguig
(Company's Address)

(632) 7797-2000
(Telephone Numbers)

30 September 2024
(Quarter Ending)

SEC FORM 17-Q
(Form Type)

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

**QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER**

1. For the nine months ended **30 September 2024**
2. Commission identification number: **1177**
3. BIR Tax Identification No. **000-768-480-000**
4. Exact name of registrant as specified in its charter: **GLOBE TELECOM, INC.**
5. Province, country or other jurisdiction of incorporation or organization: **Metro Manila, Philippines**
6. Industry Classification Code: (SEC Use Only)
7. Address of registrant's principal office:
The Globe Tower
32nd Street corner 7th Avenue, Bonifacio Global City, Taguig
8. Registrant's telephone number, including area code: **(632) 7797-2000**
9. Former name, former address and former fiscal year, if changed since last report: **N / A**
10. Securities registered pursuant to Sections in Securities Regulation Code

<u>Title of each class</u>	Number of shares of stock <u>outstanding</u>
Common Stock, ₱50.00 par value	144,380,334
Voting Preferred Stock, ₱5.00 par value	158,515,021

11. Are any or all the Securities listed on the Philippine Stock Exchange? **Yes**
12. Indicate whether the registrant:
 - a) Has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the SRC and SRC Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports).
Yes
 - b) Has been subject to such filing requirements for the past 90 days.
Yes



GLOBE TELECOM, INC. AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS

OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FOR THE NINE MONTHS ENDED

30 September 2024

PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Our unaudited condensed consolidated financial statements include the accounts of Globe Telecom, Inc. and its subsidiaries such as, Innove Communications, Inc. (herein referred to as “Innove”), GTI Business Holdings, Inc. (GTI) and its subsidiaries, Kickstart Ventures, Inc. (Kickstart) and subsidiaries, Asticom Holding Co. Inc. (Asticom) and subsidiaries, Globe Capital Venture Holdings Inc. (GCVHI) and its subsidiaries, Bayan Telecommunications, Inc. (Bayan) and its subsidiaries, TaoDharma Inc. (Tao), GTowers Inc., and Yondu Inc. and subsidiaries.

The unaudited condensed consolidated financial statements for the nine months ended September 30, 2024 (filed as Annex 1 of this report) have been prepared in accordance with Philippine Accounting Standard 34, Interim Financial Reporting and hence do not include all of the information required in the December 31, 2024 annual audited financial statement

ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS (MD&A) OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion and analysis of Globe’s financial performance for the nine months ended September 30, 2024. The prime objective of this MD&A is to help the readers understand the dynamics of the Company’s business and the key factors underlying its financial results. Hence, Globe’s MD&A comprised of a discussion of its core business, and analysis of the results of operations for each business segment. This section also focuses on key statistics from the unaudited consolidated financial statements and pertains to known risks and uncertainties relating to the telecommunications industry in the Philippines where we operate up to the stated reporting period. However, Globe’s MD&A should not be considered all inclusive, as it excludes unknown risks, uncertainties and changes that may occur in the general economic, political and environmental condition after the stated reporting period. The Company has adopted an expanded corporate governance approach in managing its business risks. An Enterprise Risk Management Policy was developed to systematically view the risks and to manage these risks in the context of the normal business processes such as strategic planning, business planning, operational and support processes.

The Company’s MD&A should be read in conjunction with its unaudited consolidated financial statements and the accompanying notes. All financial information is reported in Philippine Pesos (Php) unless otherwise stated.

Any references in this MD&A to “Globe” or “Company” include Globe Telecom, Inc., and its subsidiaries and affiliates.

Additional information about the Company, including annual and quarterly reports, can be found on our corporate website www.globe.com.ph

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OVERVIEW OF OUR BUSINESS

Globe Telecom, Inc. is a leading digital platform in the Philippines, with major interests in telecommunications, venture capital and venture building, shared services and digital marketing solutions. The company serves the telecommunications and technology needs of consumers and businesses across an entire suite of products and services including mobile, fixed, broadband, data connectivity, internet and managed services. Globe currently has 60.2 million mobile subscribers, 1.7 million Home Broadband customers, and over 706 thousand landline subscribers. The company is supported by 6,510 employees and over 435 thousand AutoloadMax (AMAX) retailers, distributors, and business partners nationwide.

Globe is one of the largest companies in the country, and has been consistently recognized both locally and internationally for its corporate governance practices. It is listed on the Philippine Stock Exchange under the ticker symbol GLO and had a market capitalization of US\$5.9 billion as of the end of September 2024.

The Company's principal shareholders are Ayala Corporation and Singapore Telecom, both acknowledged industry leaders in the country and in the region. Aside from providing financial support, this partnership has created various synergies and has enabled the sharing of best practices in the areas of purchasing, technical operations, and marketing, among others.

Sustainability at Globe is anchored on The Globe Purpose, "Uplift Filipino Lives Everyday". As a purpose-led organization, the Company aims to contribute to the UN Sustainable Development Goals by promoting innovation and technology for greater social and environmental impact. Globe became a signatory to the United Nations Global Compact in 2019, wherein the company has committed to implement universal sustainability principles on human rights, labor, environment, and anti-corruption (Ten Principles of the UN Global Compact).

Globe is the first publicly listed company in the Philippines to get the Science Based Targets initiative's (SBTi) validation and approval of its science-based net-zero target by 2050. (Published in the SBTi website (<https://sciencebasedtargets.org/companies-taking-action>) in March 2024).

Globe is composed of the following companies:

- **Globe Telecom, Inc. (Globe)** provides digital wireless communications services in the Philippines under Globe Postpaid and Prepaid, and Touch Mobile (TM). Globe provides digital mobile communication and internet-on-the-go services nationwide using a fully digital network based on the Global System for Mobile Communication (GSM), 3G, HSPA+, 4G, LTE and 5G technologies. It provides voice, SMS, data and value-added services to its mobile subscribers. It also offers domestic and international long distance communication services or carrier services;
- **Innove Communications Inc. (Innove)**, a wholly-owned subsidiary, holds a license to provide digital wireless communication services in the Philippines. Innove also has a license to establish, install, operate and maintain a nationwide local exchange carrier (LEC) service, particularly integrated local telephone service with public payphone facilities and public calling stations, and to render and provide international and domestic carrier and leased line services.

On November 2, 2015, Innove and Techzone Philippines incorporated TechGlobal Data Center, Inc. (TechGlobal), a joint venture company formed for the purpose of operating and managing all kinds of data centers, and providing information technology-enabled, knowledge-based and computer-enabled support services. Innove and Techzone hold ownership interest of 49% and 51%, respectively. TechGlobal started commercial operations in August 2017.

- **GTI Business Holdings, Inc. (GTI) and Subsidiaries**

Globe Telecom owns 100% of GTI. GTI was incorporated and registered under the laws of the Philippines, on November 25, 2008, as a holding company.;

GTI Corporation (GTIC)

In July 2009, GTI incorporated a wholly owned subsidiary, GTI Corporation (GTIC), a company organized under the General Corporation Law of the United States of America, State of Delaware as a wireless and data communication services provider.;

Globe Telecom HK Limited (GTHK)

In December 2011, GTI incorporated a wholly owned subsidiary, GTHK, a limited company organized under the Companies Ordinance of Hong Kong as a marketing and distribution company.

On March 17, 2015, GTHK applied for a services-based operator license (SBO) with the Office of the Communications Authority in Hong Kong (OFCA) which was subsequently approved on May 7, 2015.

As of June 1, 2020, the SBO was cancelled and surrendered to the OFCA and GTHK has been winding down its operations. GTHK was previously engaged in the marketing and selling of telecommunication products and services in the international market, except the United States of America and the Philippines, under a distributor arrangement.

On March 27, 2024, the sole director resolved and signed a written resolution with the purpose of placing GTHK into liquidation. As of the reporting date, the completion of the regulatory requirements on the liquidation of GTHK is still in process.;

Globetel European Limited (GTEU)

On May 10, 2013, GTI incorporated a wholly owned subsidiary, GTEU as holding company for the operating companies of Globe located in the United Kingdom, Spain and Italy.

Globetel Singapore Pte. Ltd. (GTSG)

On November 12, 2014, GTI incorporated GTSG, a wholly owned subsidiary, for the purpose of offering full range of international data services in Singapore under a facilities-based operations license (FBO) with Infocomm Media and Development Authority (IMDA) in Singapore which was granted on January 7, 2015;

- **Kickstart Ventures, Inc. (Kickstart) and Subsidiaries**

On March 28, 2012, Globe Telecom incorporated Kickstart, a stock corporation organized under the laws of the Philippines and formed primarily for the purpose of investing in individual, corporate, or start-up businesses, and to do research, technology development and commercializing of new business ventures.

In February 2014, Kickstart acquired 40% equity interest in Flipside Publishing Services, Inc. (FPSI). Since Kickstart was able to demonstrate control over FPSI despite having less than 50% ownership interest, FPSI was assessed to be a subsidiary of Kickstart and is included in the consolidation of Globe. FPSI is engaged in acquiring publishing rights to produce, publish, market, and sell printed and electronic books (e-books) and other electronic documents and content for international and domestic sales. FPSI ceased operations in July 2016. FPSI remains a dormant company as of reporting date.

In February 2020, Kickstart registered three Cayman Islands exempted companies with limited liabilities, namely (1) Kickstart Capital Co. Ltd. (KCCL), a wholly owned subsidiary of Kickstart; (2) AG Active Associated I, Limited, a wholly owned subsidiary of KCCL; and, (3)

Kickstart Ventures Co. Ltd., a 65% owned subsidiary of KCCL. These entities were formed as a platform for the management of third-party venture capital investment funds.

On December 15, 2023, KCCL incorporated its wholly-owned subsidiary, Kickstart Holdings Company, Ltd., (KHCL) for future venture capital investments.

- **Asticom Holding Co. Inc. (Asticom, formerly known as Asticom Technology, Inc.) and Subsidiaries**

On June 3, 2014, Globe Telecom signed an agreement with Azalea Technology Investments Inc. (ASTI) and SCS Computer Systems, Pte. Ltd. acquiring 100% ownership stake in Asticom. Asticom is primarily engaged in providing business process and shared service support, as well as IT system integration and consultancy services.

On August 20, 2020, Asticom incorporated its wholly owned subsidiary, Asticom Business Services, Inc. (ABSI). ABSI was incorporated to leverage Asticom's business growth, particularly its full-BPO services offering.

On January 26, 2021, Asticom incorporated its wholly owned subsidiary, Fiber Infrastructure and Network Services Inc. (FINSI). FINSI was incorporated to provide end-to-end services and industry-specific solutions to telecommunications and telecommunications-related companies. In March 2021, FINSI started its commercial operation.

On April 12, 2021, Asticom incorporated its wholly owned subsidiary, BRAD Warehouse and Logistics Services Inc. (BRAD). BRAD was incorporated to engage in the business of transporting, shipping, receiving, storing and managing products and services using technology platforms for third-party providers.

On November 29, 2021, ABSI acquired 100% of HCX Technology Partners, Inc., a full-fledged systems integration company offering human capital, customer relationship management and digital solutions to its clients.

On July 27, 2022, Asticom incorporated its wholly owned subsidiary, Acquiro Solutions and Tech Inc. (ACQR) to provide manpower services for support and shared services of administrative functions, information technology including consultancy services for offshore development services and other related services.

On June 14, 2024, SEC approved the amendment of Asticom's article of incorporation which effectively changes its corporate name to Asticom Holding Co. Inc., as well as its primary purpose as an investing and holding company.;

- **Globe Capital Venture Holdings Inc. (GCVHI) and Subsidiaries**

On June 29, 2015, Globe Telecom incorporated its wholly owned subsidiary, GCVHI as an investing and holding company primarily engaged in purchasing, subscribing, owning, holding, assigning real and personal property, shares of stock and other securities. In August 2019, GCVHI was rebranded to "917 Ventures" and will house Globe Telecom's non-telco incubated products.

On October 13, 2015, GCVHI incorporated its wholly owned subsidiary Adspark Holdings, Inc. (AHI), a holding company established for the acquisition of additional investment in Globe Telecom's non-core business. AHI holds 100% of Adspark Inc. (AI), an advertising company. AI holds 100% of Socialytics Inc. (Socialytics), a social media marketing firm. On September 1, 2021, AHI acquired 100% of Techgroowers, Inc., a company engaged in data and software-related services through the utilization of telecommunications facilities. On March 22, 2022, the SEC approved the amendment of Techgroowers' articles of incorporation which

effectively changes its corporate name to M360, Inc., as well as its primary purpose which is to engage in the business of application-to-person (A2P) messaging.

On February 4, 2020, GCVHI incorporated 917Ventures, Inc. as a holding company for GCVHI's business incubators.

On December 1, 2022, AHI acquired 49% and 51% of outstanding shares of Inquiero from 917Ventures, Inc. and Jerusalem Ventures Holdings Inc. (JVHI), respectively. The acquisition increased Globe's ownership interest from 49% to 100% and was accounted for as an acquisition of a subsidiary. Inquiero was incorporated to provide data management and other data-related services, through the utilization of telecommunication facilities.

On February 14, 2023, the SEC approved the amendment of AHI's articles of incorporation which effectively changed its corporate name to Brave Connective Holdings, Inc. (BCHI).

On June 5, 2023, 917Ventures, Inc. incorporated its wholly owned subsidiary Slyce Digital, Inc. to engage in the business of developing, marketing, advertising, managing, and operating technology platforms.;

- **Bayan Telecommunications Inc. (BTI) and Subsidiaries**

Globe Telecom owns 99% of BTI, a stock corporation organized under the laws of the Philippines and enfranchised under RA No. 11503 and its related laws to render domestic and international telecommunications services. BTI is a facilities-based provider of data services and fixed-line telecommunications.

BTI's subsidiaries are: Radio Communications of the Philippines, Inc. (RCPI), Telecoms Infrastructure Corp. of the Philippines (Telicphil), Sky Internet, Incorporated (Sky Internet), GlobeTel Japan (formerly BTI Global Communications Japan, Inc.), and NDTN Land, Inc. (NLI), (herein collectively referred to as "BTI Group").;

- **Taodharma Inc. (Tao)**, 67% owned by Globe Telecom. Tao was established to operate and maintain retail stores in strategic locations within the Philippines that will sell telecommunications or internet-related services, and devices, gadgets and accessories.;
- **GTowers Inc (GTowers)**, a fully owned subsidiary of Globe Telecom incorporated. On August 17, 2018, GTowers was incorporated and registered under the laws of the Philippines. GTowers is still under pre-operating stage as of reporting date.;

- **Yondu, Inc. and Subsidiaries**

Yondu, a wholly owned subsidiary of Globe Telecom, is engaged in the development and creation of wireless products and services accessible through mobile devices or other forms of communication devices. It also provides internet and mobile value-added services, information technology and technical services including software development and related services. Yondu is registered with the Department of Transportation and Communication (DOTC) as a content provider.

Yondu holds 100% of Rocket Search, Inc. (formerly Yondu Software Labs, Inc.), a company primarily engaged in providing information technology (IT) products and services and engaged in IT placement services.

On December 15, 2022, Yondu acquired the ownership of Third Pillar Business Applications, Inc. (TPBAI) and Subsidiaries and CaelumPacific and Subsidiaries from GTI, a wholly-owned subsidiary of Globe Telecom.;

Third Pillar Business Applications, Inc. (TPBAI) and Subsidiaries

On August 17, 2020, GTI entered into a Share Purchase Agreement for the acquisition of 67% of TPBAI. TPBAI, a corporation organized under the laws of the Philippines, is engaged in systems integration, license reselling, and data management services.

Third Pillar Global Delivery Center Inc. (TPGDC) is a wholly owned subsidiary of TBAI that is engaged in software implementation and maintenance services and the outsourcing arm of TPBAI.

On January 1, 2022, TPBAI incorporated Third Pillar Asia Pacific Pte. Ltd. (TPAPPL), a wholly owned subsidiary organized under the laws of Singapore, as part of TPBAI's expansion to Asia Pacific.;

On December 15, 2022, the ownership of TPBAI and Subsidiaries was transferred from GTI to Yondu, Inc., a wholly-owned subsidiary of Globe Telecom;

On July 8, 2024, the Board of Directors approved Yondu's additional capital infusion amounting to ₱20.00 million, which further increased Yondu's ownership to 85%;

CaelumPacific Corp. (CaelumPacific) and Subsidiaries

On July 30, 2020, GTI incorporated CaelumPacific, a wholly owned subsidiary organized under the laws of the Philippines for the purpose of providing technical consulting and IT related services.

On July 31, 2020, Caelum US Holdings Inc. (Caelum US), a wholly owned subsidiary of Caelum Pacific, was incorporated under the laws of the state of Delaware as a holding company.

On August 3, 2020, Caelum Northwest Corp. (Caelum Northwest), a wholly owned subsidiary of Caelum US, was incorporated under the laws of the state of Washington for the purpose of customized cloud software development and providing cloud consulting services.

On November 3, 2020, the definitive agreements between Caelum Group and Cascadeo were signed and executed following the completion of all relevant conditions relating to the sale of assets of Cascadeo in the Philippines and the US. Cascadeo is a group of companies in the Philippines and US which offers cloud-native consulting and managed services capabilities for enterprises and small and medium business customers. The asset purchase agreement entered into by Caelum Group and Cascadeo entities also mandated a holding company established by the sellers to invest in 16.67% of CaelumPacific's capital, effectively reducing GTIBH's ownership to 83.33%.

On May 30, 2021, the Board of Directors approved GTI's additional capital infusion amounting to \$500,000, effectively increasing GTI's ownership to 85%.

On February 11, 2022, the Board of Directors approved GTI's additional capital infusion amounting to \$2.00 million, which further increased GTI's ownership to 88%.

On December 15, 2022, the ownership of CaelumPacific and Subsidiaries was transferred from GTI to Yondu, Inc., a wholly-owned subsidiary of Globe Telecom.

On March 7, 2024, the sole director of Caelum Northwest approved the dissolution of the Company. Subsequently, on July 29, 2024, the Department of Revenue State of Washington issued a revenue clearance certificate, allowing Caelum Northwest to proceed with its dissolution. As of November 7, 2024, regulatory requirements for the dissolution of Caelum Northwest are still subject to completion.

- **Electronic Commerce Payments, Inc. (ECPay)**, is primarily engaged in the business of providing IT and e-commerce solutions, including, but not limited to, prepaid phone and internet products, bills payments and others. On October 25, 2019, Globe Telecom acquired 77% ownership of ECPay.

On September 29, 2023, Globe Telecom entered into a Share Purchase agreement with Globe Fintech Innovations, Inc. (Mynt) for the sale of Globe's 77% investment in ECPay. The closing of the transaction and actual transfer of ownership is still subject to the Philippine Competition Commission (PCC) approval. However, Globe Telecom ceased to consolidate ECPay's financial statements as of September 29, 2023 as certain terms and conditions in the Share Purchase Agreement constrains Globe's exposures and rights to variable returns.

Globe Telecom is a grantee of various authorizations and licenses from the National Telecommunications Commission (NTC) as follows: (1) license to offer and operate facsimile, other traditional voice and data services and domestic line service using Very Small Aperture Terminal (VSAT) technology; (2) license for inter-exchange services; and (3) Certificate of Public Convenience and Necessity (CPCN) for: (a) international digital gateway facility (IGF) in Metro Manila, (b) nationwide digital cellular mobile telephone system under the GSM standard (CMTS-GSM), (c) nationwide local exchange carrier (LEC) services after being granted a provisional authority in June 2005, and (d) international cable landing stations located in Nasugbu, Batangas, Ballesteros, Cagayan and Brgy. Talomo, Davao City.

Globe is organized along two key customer facing units (CFUs) tasked to focus on the integrated mobile, Fixed Line and international voice and roaming needs of specific market segments. The Company has a Consumer CFU with dedicated marketing and sales groups to address the needs of retail customers, and a Business CFU (Globe Business) focused on the needs of big and small businesses. Globe Business provides end-to-end mobile and Fixed Line solutions and is equipped with its own technical and customer relationship teams to serve the requirements of its client base. Moreover, it is tasked to grow the Company's international revenues by leveraging Globe's product portfolio and developing and capitalizing on regional and global opportunities.

CORE TELCO: BUSINESS SEGMENTS

Mobile Business

Globe provides digital Mobile communication and internet-on-the-go services nationwide using a fully digital network based on the Global System for Mobile Communication (GSM), 3G, HSPA+, 4G, LTE and 5G technologies (<https://www.globe.com.ph/5g.html>). It provides voice, SMS, and data to its mobile subscribers through three major brands: Globe Postpaid, Globe Prepaid and TM (including fully Mobile, internet-on-the-go service and GOMO).

Postpaid

Globe Postpaid is the leading brand in the postpaid market, with various plan offerings. Over the years, these plans have evolved in order to cater to the changing needs, lifestyles and demands of its customers.

GPlan Plus

Globe introduces the All-New *GPlan Plus*, the most flexible mobile plan from *Globe Postpaid*. The All-New GPlan Plus is designed to cater to the evolving needs of today's consumers who demand more control over their mobile plans and seek value in every aspect of their subscriptions.

Through the GlobeOne app, users of All-New GPlan Plus 999 to 2499 can use Data Swap to convert their plan allowance into a variety of different offers, including call and text promos, unli data access to mobile games, and social media and messaging apps. They can also choose content subscriptions

from BeIN Sports, Vivamax, Disney+, and Crunchyroll, as well as lifestyle vouchers from Lazada, Zalora, Pick.A.Roo, Lalamove, and Parlon.

To get more data, customers can also convert their call and text allowance into gigabytes or choose to get a 12- or 24-month contract period with their plan. The additional data can be used to further customize their plans to fit their unique needs and lifestyles. This Do-It-Yourself approach ensures that no data goes to waste, allowing customers to maximize the value of what they paid for.

Moreover, the All-New GPlan Plus includes great deals on the latest devices when customers apply for or renew their plans. Whether through Globe Stores or Globe Online Shop, the process is seamless, ensuring customers can easily access the latest technology and enhance their mobile experience.

Customers may opt to purchase select mobile devices at prices lower than SRP, with various payment options such as via credit card either straight or installments for 24 months at zero interest, and charge to bill for renewing customers.(See also <https://www.globe.com.ph/postpaid.html> for more details).

All-new Platinum GPlan and GPlan PLUS

Enjoy all the things that matter and live life worry-free with Globe Platinum, bringing simplicity made with greatness.

The All-new Platinum GPlan Plus comes with no lock-up, unlimited mobile data surfing, built-in inclusions such as Cyber Insurance, International Lounge Access via DragonPass, Gadget Xchange device protection coverage through the Gadget Xchange add-on, free access to THEA, your Platinum Digital Concierge, and a dedicated Platinum Relationship Manager. Beyond these services, customers also benefit from Globe Priority Network, ensuring fast speeds for uninterrupted browsing, streaming, and gaming. Positioned at the forefront of the mobile data highway, Globe Platinum customers get to experience optimal network performance.

All-new Platinum GPlan Plus 3799 comes with unlimited mobile data surfing, three days built-in data roaming, built-in Cyber Insurance with up to ₱50,000 coverage, and free one (1) DragonPass voucher for international airport lounge access; All-new Platinum GPlan Plus 4999 comes with unlimited mobile data surfing, five days built-in data roaming, built-in Cyber Insurance with up to ₱75,000 coverage, free two (2) DragonPass vouchers for international airport lounge access, free two (2) years Gadget Xchange coverage when you avail a device, and a dedicated Platinum Relationship Manager; All-new Platinum GPlan 7999 comes with unlimited mobile data surfing, seven days built-in data roaming, built-in Cyber Insurance with up to ₱100,000 coverage, free three (3) DragonPass vouchers for international airport lounge access, free two (2) years Gadget Xchange coverage when you avail a device, a dedicated Platinum Relationship Manager, and free one Home Squad visit.

Moreover, Globe Platinum aims to reinforce the Platinum Advantage by sharing more relevant, curated perks, and championing advocacies that matter. In April, Globe Platinum and Gogoro Smartscooters championed sustainability with the launch of Gogoro's newest product, Pulse, and also with several trial events.

From June until present, Globe Platinum has accelerated in sharing delightful perks, and privileges. Customers get a freebie when dining at renowned spots such as A Mano, Steak & Frice, Ramen Ron, and Cibo. When it comes to retail, Globe Platinum has partnered with Innovator, ArmouryPH, and AMEN, to provide online discounts when shopping luxury accessories, travel needs, and thoughtful jewelry. The brand has also extended customers' lifestyle privileges with the extension of Okada's Rewards Circle Elite card, providing them with an extensive array of benefits such as discounts and perks at the Philippines' largest integrated resort.

Globe Platinum has also continued in its support of the arts, and indulging customers in this passion by inviting customers to art and lifestyle-inclined events such as Beyond The Box x Toki, and Modern Contemporary Arts Festival 2024.

Globe likewise simplified the renewal of mobile postpaid plans (once the subscriber gets past their contract period of 24 months or 6 months) via online. Subscriber can simply go to www.globe.com.ph/shop/plan-renewal and follow these simple steps (1) Choose the preferred plan or device, and click "My Plan Renewal" (2) Verify the account details (3) Check the account qualifications (4) Accomplish the checkout form (5) Upon submitting the form, subscriber will receive a confirmation email regarding their order.

In addition, Globe launched Gadget Xchange, OneNumber and Globe Trade-In for its mobile postpaid customers in 2023.

- **Gadget Xchange** is the new device protection program for Globe Postpaid that lets you switch or replace your device, no questions asked. This means that no documentation will be requested (e.g., police reports, affidavit of loss) upon claim for device switch or replacement. The following services may be availed with Gadget Xchange: (1) Device switch (2) Device replacement and (3) Screen replacement. Gadget Xchange is available to new Globe Postpaid and Platinum customers and those qualified for plan renewal.
- **Globe's ONENUMBER** is an add-on service that allows you to share your mobile phone number with your smartwatch. With ONENUMBER, you can stay connected even if you're away from your phone. Globe Trade-in is a program that allows new and renewing Globe Postpaid customers to trade-in their old device in exchange for a cashback that will be applied to their postpaid bill.
- **Globe Trade-In** is a program that allows new and renewing Globe Postpaid customers to trade-in their old device in exchange for a cashback that will be applied to their postpaid bill. *Globe Trade-In* is currently available for customers residing in NCR, Cavite, Rizal, Pampanga, Davao and Cebu.

Prepaid

Globe Prepaid (including GOMO¹⁾ and TM are the prepaid brands of Globe. Globe Prepaid is focused on the mainstream market while TM caters to the value-conscious segment of the market. Each brand is positioned at different market segments to address the needs of the subscribers by offering affordable innovative products and services.

Globe Prepaid and TM subscribers can reload airtime value or credits using various reloading channels including the GlobeOne app, Gcash, bank channels such as ATMs, credit cards, through internet banking, and online loading through <https://new.globe.com.ph/buy-load>. Subscribers can also top-up via AutoLoadMax retailers nationwide, all at affordable denominations and increments.

Loyalty & Rewards Program

The Globe Rewards Program - is the Company's way of granting special treats to its active customers for their continued loyal use of Globe's products and services. Awesome rewards await its loyal customers in exchange for the points earned -- more rewards points mean more wonderful perks. Customers need to register/join the Globe Rewards program so they can start earning points and enjoy their rewards. They just need to go to the GlobeOne App, Tap Redeem Rewards, and Click Join Now. Subscribers can:

- Earn Points from Prepaid reloads or monthly Postpaid payments made via the GlobeOne App
- Redeem Rewards in the form of Mobile and Broadband promos, Vouchers for local and global brands, Donation to beneficiaries, and as Cash to select ECPay Retailers. Subscribers have the option to redeem rewards instantly, or accumulate points to avail of higher value rewards.
- Enjoy Perks through special discounts, exclusive treats, and more wonderful surprises

¹ *GOMO is a fully digital service brand of Globe created to address the needs of the underserved digitally savvy yuppie segment. Simply buy the sim from gomo.ph or through the GOMO PH mobile app.*

Globe Rewards is also a service that supports customers and extends their buying power even beyond telco services such as food, medicine, and retail products. Customers can use their earned Rewards points to buy the products they need.

The Globe Rewards points can be used at over 100 local and global partners for shopping, dining, entertainment, travel, and Globe products nationwide. Customers can also use Globe Rewards points to shop in Lazada, order meals from GrabFood, watch Korean movies using Viu, or even play games through Razer Gold pins.

Redeeming of the Globe Rewards points was made easy via the New GlobeOne app:

Step 1 - Download the New GlobeOne app and click on the “Rewards” tab.

Step 2 - Select an offer

Step 3 - Click “Redeem.”

Step 4 - Wait for the confirmation notification, along with a message from 4438

See also [Globe rewards](#) for more details.

Living It

Globe Postpaid gives you online to offline exclusive perks and experiences with *Living It*. Enjoy *Living It experiences* such as access to major events, dining experiences, exclusive retail sales, and fitness classes curated especially for our Postpaid customers. They can also enjoy *Living It exclusive rewards* from lifestyle discount vouchers to chance to win gadgets and travel packages with their Globe Rewards points.

Mobile Data

Globe's Mobile Data services provide subscribers with the ability to access the internet through various devices like handsets, tablets, modems, and even smartwatches. Customers can choose from multiple consumable data plans, and exclusive promos are available on Globe One, offering additional data or extended validity. Globe continuously collaborates with local, regional, and global brands to bring relevant content tailored to its customers' diverse needs, including videos, music, games, and eCommerce. Popular content and entertainment services like Netflix, Disney+, Viu, Amazon Prime Video Spotify, Mobile Legends, and Lazada are accessible to Globe subscribers.

Moreover, Globe empowers its customers by offering services beyond entertainment, such as financial enablement through GCash and accessible healthcare through KonsultaMD. These services enhance customers' lives by making essential services more convenient and accessible.

Mobile Voice

Globe's voice services include local, national and international long-distance call services. It has one of the most extensive local calling options designed for multiple calling profiles. In addition to its standard, pay-per-use rates, subscribers can choose from various voice offerings for all-day, and in several denominations to suit different budgets.

Globe keeps Filipinos connected wherever they may be in the world, through its tie-up with 790^{[1][2]} roaming partners in 242 calling destinations worldwide. Globe also offers roaming coverage on-board selected shipping lines and airlines, via satellite. Globe also provides an extensive range of international call and text services to allow OFWs (Overseas Filipino Workers) to stay connected with their friends and families in the Philippines. This includes prepaid reloadable call cards and electronic PINs available in popular OFW destinations worldwide.

Mobile SMS

Globe's mobile SMS service includes local and international SMS offerings. Globe also offers various SMS packages to cater to the different needs and lifestyles of its postpaid and prepaid subscribers.

² Inbound and Outbound global roaming partners

Fixed Line and Home Broadband Business

Globe offers a full range of fixed line communications services, wired and wireless Broadband access, and end-to-end connectivity solutions customized for consumers, SMEs (Small & Medium Enterprises), large corporations and businesses.

Fixed Line Voice

Globe's fixed line voice services include local, national and international long-distance calling services in postpaid and prepaid packages through its Globelines brand. Subscribers get to enjoy toll-free rates for national long-distance calls with other Globelines subscribers nationwide. Low-MSF (monthly service fee) fixed line voice services bundled with internet plans are available nationwide and can be customized with value-added services including multi-calling, call waiting and forwarding, special numbers and voicemail. For corporate and enterprise customers, Globe offers voice solutions that include regular and premium conferencing, enhanced voice mail, IP-PBX solutions and domestic or international toll-free services. With the Company's cutting-edge Next Generation Network (NGN), Globe Business Voice solutions offer enterprises a bevy of fully-managed traditional and IP-based voice packages that can be customized to their needs.

Corporate Data

Corporate Data services include end-to-end data solutions customized according to the needs of businesses. Globe's product offerings include international and domestic leased line services, wholesale and corporate internet access, data center services and other connectivity solutions tailored to the needs of specific industries.

Globe's international data services provide corporate and enterprise customers with the most diverse international connectivity solutions. Globe's extensive data network allows customers to manage their own virtual private networks, subscribe to wholesale internet access via managed international private leased lines, run various applications, and access other networks with integrated voice services over high-speed, redundant and reliable connections. In addition to bandwidth access from multiple international submarine cable operators, Globe also has three international cable landing stations situated in different locales to ensure redundancy and network resiliency.

The Company's domestic data services include data center solutions such as business continuity and data recovery services, 24x7 monitoring and management, dedicated server hosting, maintenance for application-hosting, managed space and carrier-class facilities for co-location requirements and dedicated hardware from leading partner vendors for off-site deployment. Other Corporate Data services include premium-grade access solutions combining voice, Broadband and video offerings designed to address specific connectivity requirements. These include symmetric Broadband, dedicated Internet service, and Managed WiFi for in-room internet access for hotels.

Globe Business knows that success is made up of different elements: effective products, streamlined processes, and reliable manpower, and that is why Globe's business solutions are a fusion of all three. Among the products and solutions are as follows:

- **Mobility** - mobility solutions that increase productivity within and beyond the workplace. The Group's enterprise mobility solutions include: (1) Postpaid – leveraging on flexible postpaid plans that suit companies of every scale; (2) Enterprise Mobile Management – allows customers to gain more control over enterprise mobile devices while simultaneously maximizing workforce productivity; and (3) Satellite Phones.
- **Voice** - The Group's wide range of cost-efficient voice solutions simplifies communications infrastructure and tailors services to fit business needs. Globe's voice products for business include Globelines; Toll-Free Services; Enhanced Managed Voice Solution (EMVS); Managed IP-PBX; SIP Trunk; Hosted Contact Center Solutions; and Collaboration Solutions.
- **Connectivity** - Globe Business offers a fast and resilient connection powered by dedicated and reliable technologies (comprising Domestic Data; International Data; Internet Services; Managed Services).

- **Cloud** - Improve efficiency and agility in the face of evolving business environments while keeping costs low with Globe's range of cloud services: Infrastructure-as-a-Service (IaaS); Backup-as-a-Service (BaaS); Disaster-Recovery-as-a-Service (DRaaS); Amazon Web Services; AWS Direct Connect.
- **Data Center** - Globe Data Center provides a superior experience that goes beyond technology. Allows customers to outsource data center hosting and management. The services offered include the following:
 - Co-location - managed space for customer's servers and IT equipment that run mission critical systems and applications;
 - Cross Connect - provides direct connection from customer racks to its service provider;
 - LAN-Based Internet - provides a redundant, stable, secure and high-speed connection to hosted environments within the Globe Data Center;
 - Media Storage - physical off-site data storage in a clean, controlled, safe and secure environment within the Data Center; and
 - Disaster Recovery ("DR") Seats - Provides a DR facility and workstations for customers in the event of a disaster or a business interruption
- **Cybersecurity** - Globe Business' Cybersecurity allows customers to handle security threats and IT infrastructure cost-effectively, and allows management of tasks and functions efficiently. The platform allows access to the best-in-class tool sets, hardware, software, and even niche technology experts.
- **Business Applications** - a diverse range of solutions to streamline and enhance business operations, and raise efficiency, productivity, and customer satisfaction (G Suite; Go Canvas, Office 365; Learning Management Solutions, HR Solutions, M2M).
- **Business Continuity** - Enable enterprises with the right digital solutions for uninterrupted business operations for their customers. Ensure seamless connectivity (reliable and redundant data solutions, Prepaid Mobile Wifi and Corporate Managed Broadband), Empower remote workforce (Amazon Chime, Amazon Workdocs, Office 365 and Zoom), and Safeguard business operations (Amazon WorkSpaces, Amazon Appstream 2.0, SASE, Cloud/Application/Endpoint Security).

Home Broadband

Globe offers wired and fixed wireless broadband services, across various technologies and connectivity speeds for its residential and enterprise customers. *Globe At Home Broadband* consists of wired postpaid and prepaid Fiber broadband packages, and wireless Home Prepaid WiFi, backed by Globe's 4G network.

Globe At Home GFiber Plans provides the best connectivity for your home with fast and unlimited plans which ensures smooth connection to productivity apps like teleconferencing, high definition streaming, and low latency gaming. *GFiber plans* range from ₱1499 per month for up to 300 Mbps to as high as 1.5 Gbps for ₱7,499 per month. The *GFiber Unli Plan* also comes with access to relevant apps like Disney+, Blast TV, Home Squad, and devices that can provide Fiber-to-the-room connectivity depending on the plan you get. See also [GFiber broadband-plans](#) for more updated details.

As part of the Company's thrust to make fiber-speed internet accessible to all Filipinos, Globe launched the revolutionary offering GFiber Prepaid last July 2023. GFiber Prepaid is designed to reach the mass market segment which remains to be under-served. It aims to democratize access to fiber connectivity, offering a No Monthly Bills, Reloadable Unli Internet at up to 50Mbps speed. Customers can acquire a GFiber Prepaid service with a special introductory offer of a one-time fee of ₱999, inclusive of modem, installation and seven days of unlimited internet. GCash's G-Credit and G-Gives may be used to pay the one-time fee if the upfront cashout is an issue. Customers can also choose from a selection of unlimited data promos with *GFiberSurf199* for 7 days, *GFiberSurf399* for 15 days, *GFiberSurf699* for 30 days, and GFiber SurfAnnual6999 for 365 days. Customers may also avail of promos with Disney+ access thru GFiberSurf999 for 30 days and GFiberSurf9999 for 1 year.

Moreover, GFiber Prepaid provides customers with a fully digital experience from application to scheduling of installation and account management. Customers can apply, register their accounts, load GFiberSurf promos, and manage their accounts by downloading the GlobeOne app. Also, as part of Globe's commitment to sustainability and circularity, GFiber Prepaid comes in recyclable and upcyclable packaging, which can be repurposed and used as a laptop stand.

In 2024, Globe is enhancing its service delivery and offering innovative plans aiming to broaden its customer base and meet the evolving digital needs of Filipinos.

- GCash users can now subscribe to GFiber Prepaid promos and get reloadable UNLI Fiber internet. On the app, they can click ***load*** then ***broadband***, and choose the *GFiberSurf* promo they need. Users can schedule automatic reloads to ensure they don't lose internet service.
- Globe At Home is giving GFiber customers unlimited access to the world of entertainment via a free Blast TV subscription. This unlocks a vast selection of channels, movies, and series, ensuring that customers have access to top-notch digital content at their fingertips.
- Existing Globe mobile subscribers will get the best GFiber Prepaid offers which they can claim via rewards (discounts).

For areas without fiber connectivity, Globe At Home Prepaid WiFi is a reliable prepaid internet option for the household, that is not just easy to install (plug and play) but also easy on the budget. Customers can load FamSurf promos that are suitable for their surfing requirements for as low as P199. FamSurf GB's may be shared as mobile data to up to four mobile and other prepaid wifi devices so that family members can stay online even if they are not at home. This can easily be done via GlobeOne app. See also [broadband/prepaid-wifi](#) for the latest Home Prepaid WiFi offers; [broadband/help/home-prepaid-wifi-set-up](#) on how to get started with Home Prepaid Wifi.

NON-TELCO PRODUCTS AND SERVICES

Globe is steadfast in solidifying its standing as a leading innovator in the country. Leveraging its core telco business and driven by the surge in consumer digital adoption, the company now offers a diverse portfolio of promising high-growth enterprises spanning sectors such as fintech, healthtech, adtech, e-commerce, and climatetech, among others.

917Ventures

917Ventures, Globe's corporate venture builder, specializes in identifying, launching, accelerating, and expanding promising business concepts. Operating as a startup incubator, 917Ventures provides teams, frameworks, infrastructure, and strategies that have been validated, tested, and backed by Globe, Ayala, and other partners to expedite the growth of new ventures. Here's an overview of the companies that make up its portfolio:

- [GCash](#)

Globe Fintech Innovations, Inc. (known as "Mynt"), is a strategic partnership formed between Globe, Ayala Corporation, and Ant Group (formerly Ant Financial Services Group, or "Ant"). Ant is renowned as one of the world's leading digital finance service providers through Alipay, part of the Alibaba Group.

Mynt is the first and only \$5 billion unicorn in the Philippines. It is a leader in mobile financial services focused on accelerating financial inclusion through mobile money, financial services, and technology. Mynt operates two fintech companies: G-Xchange, Inc. ("GXI"), the mobile wallet operator of GCash, offering convenient financial services to Filipinos, and Fuse Lending Inc. ("Fuse"), a technology-based lending company, which empowers Filipinos with access to microloans and business loans, enabling them to pursue their entrepreneurial aspirations and contribute to economic growth.

GCash remains the number one finance super-app and the largest digital cashless ecosystem in the country, bannered by ubiquity across its active user base. To complement its ubiquity across its consumers, GCash has also built the largest network of online and offline merchants and social

sellers (over 6 million partners) while hosting over 1,000 merchant partners in its app, via GLife. Through the GCash App, customers can easily purchase prepaid airtime, pay bills nationwide, send and receive money anywhere in the Philippines, even to other bank accounts, and purchase from their partner merchants and social sellers.

Built on trust and the security of its brand and platform, GCash was recently recognized by the Asia-Pacific Stevie Awards for the Innovative Use of Technology in Customer Service and for Innovation in Digital Transformation. Alongside this, GCash was recognized by Pan Finance as the best mobile wallet in the Philippines in 2024, and was also given the Company of the Year Award for the Philippines' Financial Technology Industry from leading global analysis and growth strategy consulting firm Frost & Sullivan. These awards recognize GCash's pioneering use of digital solutions and innovative financial services and its strong overall achievements in the financial technology space.

GCash boasts of the most comprehensive suite of digital financial services, covering savings (via GSave), investments (via GFunds, GStocks, and GCrypto), and insurance products (via GInsure). On credit, backed by its proprietary trust platform and credit scoring via GScore, GCash has provided access to credit to over 6.9 million borrowers, of which the majority are from lower socio-economic classes and $\frac{2}{3}$ are women. These milestones were achieved through game-changing lending products covering credit lines (GCredit), cash loans (GLoan), buy-now-pay-later (BNPL via GGives), and the newly-launched micro-credit starter loans (Sakto Loan and Borrow Load), providing loans to more Filipinos who need it the most.

In line with its financial inclusion mandate, GCash has gone beyond the nation's borders and now offers payments in 51 countries through GCash Global Pay. In partnership with Alipay+, this feature offers a hassle-free travel experience abroad through a seamless and secure payment experience across various merchants through Scan to Pay. GCash also empowers overseas Filipinos in 16 countries to manage their finances through GCash Overseas, which allows them to use their international mobile number to register for the GCash App and gives them access to services such as Buy Load, Pay Bills, and Send Money.

Moving beyond transactions, GCash incorporates sustainability across its innovation initiatives. The GForest movement empowers users to accumulate green energy and plant trees by simply using GCash. To date, more than 2.9M trees have been planted and 139K tonnes of carbon dioxide have been avoided, enabling our users to build a greener tomorrow.

- [Brave Connective Holdings, Inc. \(BCHI\)](#) provides a holistic adtech and data ecosystem through its four companies: AdSpark, Inquiero, m360, and DeepSea.
 - [AdSpark](#), the award-winning and largest locally-based ad agency. It is a full-service, data-driven agency accelerating digital and mobile advertising in the Philippines. AdSpark helps brands create human connections through digital and more intuitive advertising solutions driven by the company's in-depth understanding of the Filipino consumer.
 - [Inquiero](#) - every enterprise's success partner in making smarter use of technology, Inquiero's suite of business intelligence-powered products are designed to create exciting value for enterprises and their customers. Inquiero enriches customer data with online and offline data attributes from over 80M anonymized consumer profiles, giving businesses the power to activate their data and make better business decisions.
 - [M360](#), empowers businesses to scale up in the global digital economy with multi-channel communication services to support rapid growth with advanced customer campaign solutions and messaging enablement. M360 connects businesses with their customers, drives more people to their business, and boosts brand awareness through innovative business messaging solutions leveraging various communication channels for a frictionless experience.
 - [DeepSea](#), is an adtech company focused on enabling programmatic advertising capabilities that power agencies, advertisers, and publishers.

KEY PERFORMANCE INDICATORS

Globe is committed to efficiently managing the Company's resources and enhancing shareholder value. The Company regularly reviews its performance against its operating and financial plans and strategies, and uses key performance indicators to monitor its progress.

Some of its key performance indicators are set out below. Except for Net Income, these key performance indicators are not measurements in accordance with Philippine Financial Reporting Standards (PFRS) and should not be considered as an alternative to net income or any other measure of performance which are in accordance with PFRS.

AVERAGE REVENUE PER UNIT (ARPU)

ARPU measures the average monthly gross revenue generated for each subscriber. This is computed by dividing recurring gross service revenues (gross of interconnect charges) for a business segment for the period by the average number of the segment's subscribers and then dividing the quotient by the number of months in the period.

AVERAGE MONTHLY CHURN RATE

The average monthly churn rate is computed by dividing total disconnections (net of reconnections) for the segment by the average number of the segment's subscribers, and then dividing by the number of months in the period. This is a measure of the average number of customers who leave, switch, or change to another type of service or to another service provider and is usually stated as a percentage.

EBITDA

EBITDA (Earnings before Interest, Taxes, Depreciation and Amortization) is calculated as service revenues less subsidy, operating expenses and other income and expenses . This measure provides useful information regarding a company's ability to generate cash flows, incur and service debt, finance capital expenditures and working capital changes. As the Company's method of calculating EBITDA may differ from other companies, it may not be comparable to similarly titled measures presented by other companies.

EBITDA MARGIN

EBITDA margin is calculated as EBITDA divided by total service revenues. Total service revenue is equal to total gross operating revenue less non-service revenue. This is useful in measuring the extent to which subsidies and operating expenses (excluding property and equipment-related gains and losses and financing costs), use up revenue.

EBIT and EBIT MARGIN

EBIT is defined as earnings before interest, property and equipment-related gains and losses and income taxes. This measure is calculated by deducting depreciation and amortization from EBITDA. Globe's method of calculating EBIT may differ from other companies and, hence, may not be comparable to similar measures presented by other companies. EBIT margin is calculated as EBIT divided by total service revenues.

NET INCOME

As presented in the unaudited condensed consolidated financial statements for applicable periods, net income provides an indication of how well the Company performed after all costs of the business have been factored in.

CORE NET INCOME

Core net income is defined as net income after tax (NIAT) but excluding foreign exchange and mark-to-market gains (losses), and non-recurring items.

FINANCIAL AND OPERATIONAL RESULTS

GROUP FINANCIAL SUMMARY

Results of Operations (Php Mn)	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Operating Revenues	45,119	44,318	2%	134,744	133,792	1%
Service Revenues	41,784	41,077	2%	124,009	121,062	2%
Mobile*	29,314	29,266	-	87,706	83,179	5%
Home Broadband**	5,787	5,983	-3%	17,887	18,994	-6%
Corporate Data	5,691	4,833	18%	15,480	13,559	14%
Fixed line Voice	367	380	-3%	1,130	1,249	-10%
Others***	625	615	2%	1,806	4,081	-56%
Non-Service Revenues	3,335	3,241	3%	10,735	12,730	-16%
Costs and Expenses	23,218	22,705	2%	69,879	73,096	-4%
Cost of Sales	3,856	3,487	11%	11,509	13,331	-14%
Operating Expenses	19,362	19,218	1%	58,370	59,765	-2%
EBITDA	21,901	21,613	1%	64,865	60,696	7%
EBITDA Margin	52.4%	52.6%		52.3%	50.1%	
Depreciation	12,541	12,461	1%	37,301	34,494	8%
EBIT	9,360	9,152	2%	27,563	26,202	5%
EBIT Margin	22.4%	22.3%		22.2%	21.6%	
Non-Operating Income (Charges)	(2,368)	593	-499%	(2,165)	(687)	215%
Net Income After Tax (NIAT)	6,019	7,741	-22%	20,556	19,364	6%
Core Net Income	5,902	5,914	-	17,614	14,791	19%
Normalized Net Income After Tax	5,914	6,111	-3%	17,835	14,848	20%
Normalized Core Net Income	5,902	5,914	-	17,614	14,791	19%

* Mobile business includes Mobile and fully Mobile Broadband

** Home Broadband includes fixed wireless and wired Broadband

*** Others includes non-telco revenues from subsidiaries

- Globe closed the first nine months of 2024 with unprecedented heights in its consolidated gross service revenues, setting new quarterly and year-to-date records. The company achieved consolidated gross service revenues of ₱124.0 billion and ₱41.8 billion, higher by 2% year-on-year and quarter-on-quarter. These results were attained despite the ongoing normalization of home broadband and the impact of the ECPay deconsolidation. Mobile and corporate data businesses significantly contributed to this solid performance, accounting for a combined 83% of the total consolidated gross service revenues, up from 80% the previous year. Mobile revenues rose 5%, and corporate data revenues grew 14% compared to the same period in 2023. Data revenues continued its robust momentum, accounting for 86% of consolidated gross service revenues, up from 82% last year. Assuming the deconsolidation of ECPay³ from Globe's books in the first nine months of 2023, to make the periods comparable, the total consolidated gross service revenues would have grown by 4%.
 - Mobile business posted a record ₱87.7 billion in revenues, surpassing its previous peak of ₱83.2 billion reported a year ago, showcasing improvements across all brands. The company's strategic market initiatives and ongoing network enhancements contributed to this

³ The deal is currently undergoing thorough reviews. Completion is expected upon receipt of approvals from the relevant regulatory bodies and satisfaction of closing conditions.

record performance, ensuring that Globe's offerings remained competitive and appealing to customers. As a result, mobile revenues now account for 71% of the total consolidated gross service revenues, up from 69% in the same period last year. On a quarterly basis, mobile revenues were relatively flat. Moreover, Globe's mobile customer base continued to expand, reaching 60.2 million subscribers by the end of September 2024.

- Home Broadband business on the other hand, declined 6% year-on-year to ₱17.9 billion by the end of September 2024. This decrease was predominantly due to the reduction in fixed wireless services as consumers continued to move away from this technology into fiber products. This shift contributed to the resilience of fiber revenues, with a 2% year-on-year increase driven by strong demand for high-speed connectivity, which partially compensated for the overall softness in home broadband revenues. Compared to the prior quarter, Home broadband revenues declined by 3%.
- Corporate data business achieved a record ₱15.5 billion revenues or up 14% year-on-year. The overall growth was fueled by the 16% increase in Information and Communication Technology (ICT) and 13% surge in core data services. Business applications solutions (BAS) were the significant contributor to ICT revenue expansion, with 31% increase year-on-year. On a sequential basis, corporate data revenues grew by a solid 18% compared to the second quarter.
- Fixed line voice revenues declined year-on-year and quarter-on-quarter by 10% and 3%, respectively.
- Globe's non-telco revenues posted a 56% year-on-year drop compared to the ₱4.1 billion reported at the end of September 2023. This substantial decrease was mainly due to the deconsolidation of ECPay⁴ from Globe's books following the sale of its 77% stake to Mynt. However, if this deconsolidation had been factored into Globe's records during the first nine months of 2023, the overall non-telco revenues would have been lower by only 15%. Compared to the prior quarter, non-telco revenues increased by 2%.
- Total operating expenses, including subsidy, showed a 2% reduction from ₱60.4 billion as of September 2023 to only ₱59.1 billion in the current reporting period. This decline resulted from the company's ongoing cost-saving measures and the deconsolidation of ECPay. Reduced spending in various areas, such as marketing, provisions, repairs & maintenance and other expenses, contributed to this decrease. On a comparable basis, assuming ECPay's deconsolidation in Globe's books during the first nine months of 2023, the total operating expenses (including subsidy) would have been flat year-on-year. On a quarterly basis, total operating expenses plus subsidy grew by 2% versus the previous quarter.
- Total depreciation expenses registered ₱37.3 billion as of end-September this year, surpassing the same period of 2023 by 8% due to the continuous capex investments. Compared to the second quarter, depreciation expenses posted a modest increase of 1%.
- Overall, total operating costs including subsidy and depreciation charges increased year-on-year and quarter-on-quarter by 2%. As of end-September 2024 total operating costs including subsidy and depreciation charges reached ₱96.4 billion from ₱94.9 billion in the same period of 2023. Similarly, on a quarterly basis, total operating expenses including subsidy and depreciation posted ₱32.4 billion in the third quarter versus ₱31.9 billion in the second quarter.
- For the first nine months this year, consolidated EBITDA rose a solid 7% compared to the previous year, achieving a record ₱64.9 billion. This improvement was driven by the 2% rise in consolidated gross service revenues, and the 2% reduction in operating expenses, including subsidy. Notably, the company's EBITDA margin showed remarkable resilience, maintaining a steady 52% since the first quarter of 2024, surpassing the full-year guidance of 50%. Compared to the previous quarter, consolidated EBITDA was higher by 1%.

⁴ The deal is currently undergoing thorough reviews. Completion is expected upon receipt of approvals from the relevant regulatory bodies and satisfaction of closing conditions.

- Mynt, Globe's fintech arm, sustained its growth trajectory, solidifying its position as the dominant cashless ecosystem in the Philippines. GCash, the preferred platform for digital financial services, expanded its user base and profitability. Through GCash, Filipinos have gained access to a wide range of financial tools, empowering them in their financial journey. Globe's share in Mynt's equity earnings for the first nine months of 2024 soared to a record ₱3.5 billion, representing a 14% contribution to Globe's pre-tax net income, compared to 6% in the previous year. Mynt's equity earnings also outperformed prior year's by a robust 114%. Likewise, on a sequential basis, Mynt's equity earnings surpassed last quarter by 12%.
- Globe's net income posted a 6% increase from a year ago, registering ₱20.6 billion this period, from ₱19.4 billion the preceding year. This was primarily driven by the robust EBITDA growth, which negated the rise in depreciation expenses incurred during the period. However, there was a 22% sequential decline in net income, primarily due to higher depreciation costs and a significant increase in non-operating expenses in the third quarter. Excluding the one-time gain from the tower sale, normalized net income would have stood at ₱17.8 billion, or up by 20% from the year earlier and a minimal 3% decrease on a quarterly basis.
- Globe's core net income, which excludes the impact of non-recurring charges, and foreign exchange and mark-to-market charges, expanded by a solid 19% year-on-year, reaching ₱17.6 billion during the first nine months of 2024. On a comparable basis, assuming that ECPay had been deconsolidated from Globe's books during the first nine months of 2023, the core net income would have grown by 22%. On a quarterly basis, core net income was relatively flat compared to the second quarter.
- In the first nine months of 2024, Globe invested approximately ₱41.0 billion in capital expenditures (capex), a 24% decrease compared to the same period in 2023. Bulk of this amount or 91% was allocated for the data requirements to guarantee its customers with uninterrupted access to digital solutions and connectivity services, ensuring a seamless and consistent user experience.

GROUP OPERATING REVENUES

Operating Revenues By Business (Php Mn)	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Mobile*	32,550	32,429	-	98,163	95,597	3%
Service Revenues	29,314	29,266	-	87,706	83,179	5%
Non-Service Revenues	3,236	3,163	2%	10,457	12,418	-16%
Fixed Line and Home Broadband**	11,913	11,257	6%	34,693	34,029	2%
Service Revenues	11,845	11,196	6%	34,497	33,802	2%
Non-Service Revenues	68	61	10%	196	227	-14%
Others***	655	632	4%	1,888	4,166	-55%
Service Revenues	624	615	2%	1,806	4,081	-56%
Non-Service Revenues	31	17	84%	82	85	-5%
Total Operating Revenues	45,118	44,318	2%	134,744	133,792	1%

* Mobile business includes Mobile and fully Mobile Broadband.

**Home Broadband includes fixed wireless and wired Broadband; Fixed line and Home Broadband includes corporate data, fixed line voice and Home Broadband.

****Others includes non-telco revenues from subsidiaries*

Globe closed the first nine months of 2024 with total operating revenues of ₱134.7 billion, or 1% higher than the ₱133.8 billion reported as of end-September 2023. Consolidated service revenues for the period improved by 2% year-on-year, while non-service revenues declined by 16% during the same period. Compared to last quarter, total operating revenues improved by 2%.

Mobile service revenues, which accounted for 71% of Globe's consolidated service revenues, improved by 5% year-on-year from ₱83.2 billion revenues reported last year. This was driven mainly by the sustained increase in mobile data (+9%), partly offset by the decline in traditional voice (-5%) and mobile SMS (-13%). Likewise, mobile service revenues remained flat compared to the previous quarter.

Home Broadband and fixed line businesses, which accounted for 28% of consolidated service revenues, grew by 2% year-on-year at ₱34.5 billion this period. Compared to the previous quarter, home broadband and fixed line revenues improved by 6%.

Other revenues, which accounted for 1% of consolidated service revenues, slid 56% year-on-year but improved 2% quarter-on-quarter.

Despite a 2% increase in the third quarter, mobile non-service revenues posted a 16% year-on-year decline. Fixed line and Home Broadband non-service revenues also dropped by 14% year-on-year, despite the 10% quarterly rise. Additionally, non-service revenues from subsidiaries registered a 5% annual decline, despite an 84% increase in the third quarter.

MOBILE BUSINESS

Mobile Service Revenue (Php Mn)	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Service						
Mobile Voice ¹	3,007	3,279	-8%	9,642	10,168	-5%
Mobile SMS ²	1,459	1,807	-19%	5,205	5,964	-13%
Mobile Data ³	24,848	24,180	3%	72,859	67,047	9%
Mobile Service Revenues	29,314	29,266	-	87,706	83,179	5%

¹ Mobile Voice service revenues include the following:

- a) Prorated monthly service fees on consumable minutes of postpaid plans;
- b) Subscription fees on unlimited and bucket voice promotions including the expiration of the unused value of denomination loaded;
- c) Charges for intra-network and outbound calls in excess of the consumable minutes for various Globe Postpaid plans, including currency exchange rate adjustments, or CERA, net of loyalty discounts credited to subscriber billings; and
- d) Airtime fees for intra network and outbound calls recognized upon the earlier of actual usage of the airtime value or expiration of the unused value of the prepaid reload denomination (for Globe Prepaid and TM) net of (i) bonus credits and (ii) prepaid reload discounts; and revenues generated from inbound international and national long distance calls and international roaming calls; and
- e) Mobile voice service revenues of GTI and MVNO.

² Mobile SMS net service revenues consist of revenues from value-added services such as inbound and outbound SMS and MMS, and infotext, subscription fees on unlimited and bucket prepaid SMS services net

of any interconnection or settlement payouts to international and local carriers and content providers.

- ³ Mobile Data service revenues consist of revenues from mobile internet browsing and content downloading, mobile commerce services, other add-on value added services (VAS), and service revenues of GXI and MVNO, net of any interconnection or settlement payouts to international and local carriers and content providers, except where Globe is acting as principal to the contract where revenues are presented at gross billed to subscriber and settlement pay-out are classified as part of costs and expenses. Revenues from premium content services (where Globe is acting as principal to the contract) is reported gross of licensors' fees.

Throughout the years, Globe has led the way in offering products and services tailored to customers' digital preferences, making it the go-to brand for Filipinos' digital lifestyle choices. This was achieved through partnerships with global content giants.

Globe collaborated with Google to provide free access to Google Mobile services and enable subscribers to charge app purchases to their postpaid bills or prepaid loads, eliminating the need for credit cards and enhancing convenience for Globe and TM customers.

Additionally, Globe created customized lifestyle packages for all subscribers, catering to their needs for social networking (Facebook and Wattpad), chatting and digital communication (Viber), music (Spotify), sports (NBA), and media.

Furthermore, Globe's partnerships with premium online streaming platforms like Netflix, iflix, Prime, HBO GO, and VIU, as well as social media networks like YouTube, online shopping sites, and mobile games, usher in a new era of entertainment experiences for its customers.

Globe launched its GlobeOne app, a digital tool designed to assist customers in managing their various Globe accounts. Through the GlobeOne app, Globe customers can conveniently monitor their Globe Postpaid, Globe Prepaid/TM, Home Prepaid WiFi, and Rewards accounts. The GlobeOne app can be easily downloaded from the App Store for iOS devices and the Google Play Store for Android devices, providing customers with seamless access to their account management needs.

Mobile Data

Mobile Browsing, Internet-on-the-Go and Other Data

In the first nine months of 2024, mobile data revenues surged to a record-breaking quarterly high of ₱24.8 billion, totaling ₱72.9 billion as of the first nine months of 2024. This represents a 9% increase from its previous historic high of ₱67.0 billion reported a year ago. The upsurge in mobile data revenues was largely due to Filipinos' growing dependence on mobile applications for a wide range of online activities.

Additionally, during this period, mobile data traffic increased to 4,843 petabytes from 4,360 petabytes reported in the corresponding period of 2023. Furthermore, when compared to the second quarter of 2024, mobile data revenues exhibited a 3% growth.

Globe Prepaid customers can choose from Globe promos that fit their needs and lifestyle for as low as ₱59 with 5GB for all sites and unli allnet texts, valid for 3 days. In addition, Globe continues to give its customers more options to level up their connection with *Go+99* promos for as low as ₱99 valid for 7 days up to ₱400 valid for 15 days. Customers can have more GBs to use to address everything they need with data for all sites, data for apps of choice, unli allnet texts, and a free discount voucher from their favorite everyday apps. See also [prepaid/go-promos/plus](#) for more details. App-Exclusive promos are likewise available on GlobeOne and GCash which include the following:

Available on GlobeOne only:

- 1) Super Xclusive Go+99 - same as Go+99 but with free +2GB or +1 day validity
- 2) UnliGo149 - 5GB for all sites, unli data for choice of apps, valid for 7 days

- 3) UnliGo299 - 10GB for all sites, unli data for choice of apps, valid for 15 days

Available on GCash and GlobeOne:

- 1) Go59 for Students - 5GB, 1GB for GoLEARN&WORK apps, unli allnet texts, 3 days
- 2) GoEXTRA99 - 8GB for all sites, unli allnet calls and texts, valid for 7 days
- 3) GoEXTRA199 - 8GB for all sites, unli allnet calls and texts, valid for 15 days
- 4) Go+179 - 8GB for all sites, 8GB for choice of apps, unli allnet texts, valid for 15 days, plus a free discount voucher

See <https://www.globe.com.ph/prepaid/app-exclusive-promos> for more information.

Meanwhile, Globe “Surf4All” is the Philippines’ first-ever data-sharing promo. This offers users a high data allowance that’s usable on all sites and can be shared with up to four (4) users for one week. Customers get to enjoy up to 20GB of shareable data at an affordable ₱249. This Globe data promo allows its customers to share data with Prepaid, Postpaid, Platinum, Globe At Home Prepaid WiFi, MyFi and TM users. See also [Surf4all](#) for more details. Prepaid customers may also choose to subscribe to “GoUnli” offers to get unlimited calls and texts with data for all sites for as low as ₱20 per day (see [prepaid/gounli](#) for more details).

Meanwhile, TM customers can subscribe to the following: *FBML15* which gives customers 1GB for Facebook and Mobile Legends, valid for 3 days; *Big Bente* which offers 1.5GB for Facebook, Mobile Legends, & Tiktok, valid for 3 days and *EasySurf50* which gives customers 6GB of total data (3GB for internet + 3GB content freebies for choice of app bundle: FunAliw and FunAchieve + unlimited texts to all networks, for ₱50 valid for 3 days. TM customers can also subscribe to a GlobeOne/GCash-exclusive offer with 9GB total data: 3GB open-access + 3GB 5G Access + 6GB (2GB/day) FunPinoy pack + unlimited texts to all networks, for ₱50 valid for 3 days; *EasySurf75* gives customers 8GB (2GB data + 6GB freebie) with unlimited AllNet calls and text valid for 3 days. 7-days validity offers are likewise available: *EasySurf99* which give its customers 16GB (2GB data + 14GB freebie) with unlimited AllNet texts and *EasySurf140* which give its customers 18GB (4GB data + 14GB freebie) with unlimited AllNet calls and texts. *EasySurf99* also has a GlobeOne/GCash-exclusive version with 17GB total data: 3GB open-access + 14GB (2GB/Day) choice of FunPinoy pack, unlimited texts to all networks, ₱99 valid for 7 days. In addition, 30-days validity offers for TM are also available: TM *EasyPlan150* for Unlimited calls & texts to all networks, 1GB open-access + 15GB (1GB/day) for FB, ML, Tiktok, YouTube, Instagram, ₱150 valid for 15 days; TM *EasyPlan150 in GCash/GlobeOne exclusive - Unlimited calls & texts to all networks, 1GB open-access + 30GB (2GB/day) for FB, ML, Tiktok, YouTube, Instagram, ₱150 valid for 15 days*; TM *EasyPlan300 - Unlimited calls & texts to all networks, 2GB open-access + 30GB (1GB/day) for FB, ML, Tiktok, YouTube, Instagram, ₱300 valid for 30 days*; TM *EasyPlan300 in GCash/GlobeOne exclusive - Unlimited calls & texts to all networks, 2GB open-access + 60GB (2GB/day) for FB, ML, Tiktok, YouTube, Instagram, ₱300 valid for 30 days*, exclusive in GlobeOne & GCash. TM customers can also register to *Surf4all199* (9 GB for all apps & sites, shareable up to four friends or four devices), and *Surf4all249* (20 GB for all apps & sites, shareable up to four friends or four devices) valid for 7 days.

See <https://www.tmtambayan.ph/> for more details on TM’s latest offers.

Likewise, the Company continued to offer *Roam Surf Data and App* packs to its prepaid and postpaid customers. Prepaid subscribers can choose from all-access data roaming packs for as low as ₱150 or their favorite apps (Facebook, Instagram, viber, WhatsApp, WeChat) for as low as ₱100. This offer allows prepaid customers to access the internet abroad, making their data connectivity experience more seamless and worry-free ([roam-surf-data-app-packs-prepaid](#) for more details). Meanwhile, *Globe Postpaid* customers can enjoy all-day or 24 hours all-access data roaming packs for as low as ₱149 with Easy Roam 149, or their favorite apps Facebook or viber with *Roam Facebook 299* and *Roam Viber 199* ([roam-surf-data-app-packs-postpaid](#) for more details). For added convenience, Postpaid customers can enjoy instant connectivity without needing to register for a promo. Once abroad, they can simply turn on their mobile data and data roaming to activate all-day data roaming with Roam Surf 399 in 100+ destinations, for only ₱399 valid for 24 hours.

Globe also introduced the discounted data roaming called *Roam Surf Longer Stay*. Subscribers can enjoy more gigabytes for more days while spending less - choose from 3, 5, 7, 15 or 30-day offers which come with 3GB up to 20GB data, and get up to 50% off (vs. the daily Roam Surf rate). Once subscribed to a promo, Postpaid subscribers simply need to turn on mobile data and data roaming in their settings upon arrival abroad to start surfing. For Prepaid subscribers, get your favorite Roam Surf promo via the GlobeOne app, GCash, or dial *143# and select MyAccount > Roaming & Intl.

The Company's latest innovation [**Globe Roam Surf4All**](#) brings ease and affordability to every trip, catering to the needs of budget-conscious families and travel groups. *Roam Surf4All* is available in over 100 countries and offers an unmatched level of convenience by allowing shared connectivity among multiple users. Customers only need to register to one Roam Surf4All promo and add/manage additional members via the GlobeOne app for the group to enjoy data roaming without having to stick together or be in close proximity. Currently available are three tailor-made packages, each designed to suit various travel durations and data needs: *Roam Surf4All 2599* with 5 GB for 5 days (₱104 per person per day); *Roam Surf4All 5499* with 10 GB for 15 days (₱73 per person per day) and *Roam Surf4All 7499* with 12 GB for 30 days. Globe Prepaid customers can also register to Roam Surf4All via GCash app.

Aside from these, Globe infuses convenience and affordability into wanderlust-driven adventures. The expanded *GoRoam* promos provide travelers with the convenience of a roaming service plus affordable options comparable to local rates in those countries. Globe's *GoRoam* is now available in 14 destinations, with country-exclusive packages rivaling local SIM connectivity prices. This allows customers to use their mobile devices abroad with the same comfort and cost-efficiency they enjoy in their country of destination. *GoRoam* offers include the following:

- 20 GB of data valid for 30 days in Singapore for ₱1,500
- 30 GB of data valid for 30 days in the USA for ₱3,000
- 20 GB of data valid for 15 days in the USA for ₱2,000
- 5 GB of data valid for 10 days in Hong Kong for ₱800
- 3 GB of data valid for 5 days in Taiwan for ₱600
- 15 GB of data valid for 8 days in Thailand for ₱800
- 5 GB of data valid for 10 days in Malaysia for ₱800
- 10GB of data valid for 30 days in Japan for ₱ 1,600
- 10GB of data valid for 30 days in Canada for ₱ 2,000
- 10GB of data valid for 30 days in Australia for ₱1,000
- 5GB of data valid for 30 days in Vietnam for ₱800
- 25GB of data valid 30 days in Indonesia for ₱600
- 8 GB of data valid for 28 days in the UAE for ₱2,000
- 20GB of data valid for 10 days in Maldives for ₱ 2,500

GoRoam promos are available via the GlobeOne app and GCash (for Globe Prepaid/TM). To register, access the app, click Buy Promos and search for *GoRoam* to see the available offers. Once registered, simply turn on your mobile data and data roaming to activate and start enjoying the promo abroad. You can easily manage and track your data usage on the app's dashboard.

To strengthen roaming's proposition, Globe has launched the advance booking capability via GLobeOne where customers can pre-book their data roaming packs up to 1 year in advance. Globe Prepaid customers will be charged upon booking, while Postpaid customers will be charged upon activation on the set travel period. If trip plans change, Prepaid customers will get refunded, while Postpaid customers will have their booked promo be cancelled for free.

In addition to 5G Roaming, Globe Postpaid and Prepaid subscribers can now experience VoLTE roaming in Asia and the US. This innovative solution ensures that Globe customers can enjoy uninterrupted high-quality voice calls and text messaging even as foreign networks phase out their legacy 2G and 3G infrastructure.

VoLTE allows users to leverage LTE networks for high-definition voice calls, texts, and simultaneous mobile data usage without relying on older technologies. It provides uninterrupted connectivity, faster call setup, and the ability to use voice and data concurrently - all at no extra cost beyond regular roaming rates.

Mobile Voice

Mobile voice revenues, comprising 11% of overall mobile service revenues, posted a 5% decline, resulting in ₱9.6 billion in revenues. The reduction in traditional voice services mirrors global patterns, as consumers increasingly opt for data-driven over-the-top (OTT) services. Additionally, compared to the preceding quarter, mobile voice revenues also declined by 8%.

The Company continues to provide attractive and affordable bulk voice offers. Globe Prepaid customers can register to GoUNLI promos to enjoy unlimited calls and texts to all networks, and all-access data for as low as ₱20. For worry-free connection for an entire month, customers can opt for GoUNLI350 (see <https://www.globe.com.ph/prepaid/gounli> for more information). Meanwhile, TM subscribers may choose from various combo offers for as low as ₱10 for call and text promos (visit <https://www.tmtambayan.ph/promos/ca10> for more information). Through the *Extend all-you-can promo*, TM subscribers can extend for another 24 hours their favorite TM promo for only ₱5 up to 365 times by simply texting “EXTEND” to 8888 before their current promo expires.

Filipinos who wish to stay connected with their loved ones abroad, Globe continues to offer its per-second charging for international voice calls for both Globe Postpaid and Globe Prepaid subscribers. Globe customers can enjoy affordable IDD rates, share cherished moments with as low as ₱5 per minute to the Middle East and Europe, and ₱2.50 per minute to North America and Asia. Visit <https://www.globe.com.ph/international/call-and-text-abroad> for more information.

Roam Unli Call & Text is likewise available for Globe Postpaid customers for them to enjoy all-day calls and texts while roaming visit <https://www.globe.com.ph/international/roaming> for more details).

Mobile SMS

By the end of September 2024, mobile SMS revenues have continued their downward trajectory, reaching a total of ₱5.2 billion or 13% lower year-on-year. This decline aligns with global trends, as consumers increasingly favor over-the-top (OTT) services made available through the internet. Furthermore, a sequential drop of 19% was observed in mobile SMS revenues compared to the previous quarter.

Globe continues to showcase a comprehensive line up of mobile SMS value offers ranging from unlimited and bucket text services. Visit the <https://www.globe.com.ph/prepaid/promos> for more information on the latest prepaid promos.

With TM's continued dedication of giving its subscribers wonderful and value-for-money offers, TM customers can get to choose from a wide array of promo offers ranging from bucket or unlimited SMS. *All-NetSurf10* for 100 mins + 100 SMS to all networks + 100MB FB/ML, ₱10 valid for 1 day, exclusively available in GlobeOne & GCash; *All-NetSurf20* for Unlimited calls & texts to all networks + 300MB open-access + 300MB (150MB/Day) FunAliw apps, ₱20 valid for 2 days and *All-NetSurf30* for Unlimited calls & texts to all networks + 750MB open-access + 300MB (450MB/Day) FunALIW apps, ₱30 valid for 3 days.

Meanwhile, for Filipinos who wish to send messages to their family and friends in the USA Mainland, Canada, Kuwait, Guam, Greece, and Mexico, they can subscribe to Unli iTXT 20 for only ₱20 a day. To register, text UNLI iTXT 20 to 8080 or dial *143# and select Roaming & Int'l > Call and Text Abroad.

Visit <https://www.globe.com.ph/international/call-and-text-abroad> for more information.

VoLTE and VoWiFi

VoLTE (Voice over LTE) is a technology that enables voice calls to be made over the LTE network instead of traditional 2G or 3G networks. VoWiFi (Voice over WiFi), also known as Wi-Fi Calling, is a complementary technology to VoLTE that allows voice calls to be made over a Wi-Fi network.

Both VoLTE and VoWiFi can be utilized even if the recipient's device is not VoLTE-capable. When a call is made between two VoLTE/VoWiFi devices, a long-beep ringtone is heard, similar to international direct dialing (IDD) calls. However, if a call is made between a VoLTE or VoWiFi device and a 3G/2G device, the normal ringtone will be used.

Globe has implemented VoLTE services for its postpaid customers, aiming to enhance their mobile experience. VoLTE has been fully activated in all cities within Metro Manila and neighboring provinces, expanding accessibility for postpaid customers. This development improves the quality and reliability of voice calls.

Postpaid customers are encouraged to verify whether their mobile phone supports VoLTE, explore new VoLTE-ready locations, and gather additional information about VoLTE through these [Online FAQs](#).

Globe is progressively implementing VoLTE and VoWiFi services, which are currently accessible in select locations starting from December 18, 2020. Eligible prepaid customers can also access VoLTE services as of November 7, 2022.

To achieve VoLTE Roaming capabilities, Globe's technical team successfully conducted VoLTE Outbound Roaming and VoLTE Inbound Roaming calls with Airtel. This demonstrates the readiness of Globe's network to support both outbound and inbound VoLTE Roaming services.

While VoLTE roaming is still under development, Globe customers in countries without 2G or 3G access can opt for data roaming offers. These offers allow customers to make and receive calls and messages through Over-the-top (OTT) apps such as Viber, WhatsApp, and Messenger. Customers can conveniently register and track their data usage through the GlobeOne app.

See also <https://www.globe.com.ph/volte.html> and
<https://www.globe.com.ph/help/postpaid/volte.vowifi> for more details.

Key Mobile Drivers

	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Cumulative Subscribers (or SIMs) - Net						
Globe Postpaid	60,166,779	59,487,243	1%	60,166,779	54,731,368	10%
	2,452,186	2,512,464	-2%	2,452,186	2,559,167	-4%
Prepaid	57,714,593	56,974,779	1%	57,714,593	52,172,201	11%
Globe Prepaid ¹	31,640,837	31,262,784	1%	31,640,837	28,665,429	10%
TM	26,073,756	25,711,995	1%	26,073,756	23,506,772	11%
Net Subscriber (or SIM) Additions						
Globe Postpaid	679,536	713,233	-5%	3,119,542	(32,015,304)	110%
	(60,278)	(14,773)	-308%	(93,276)	29,473	-416%
Prepaid	739,814	728,006	2%	3,212,818	(32,044,777)	110%
Globe Prepaid ¹	378,053	435,482	-13%	1,756,537	(15,871,547)	111%
TM	361,761	292,524	24%	1,456,281	(16,173,230)	109%
Average Revenue Per Subscriber (ARPU)						
Globe Postpaid	929	886	5%	901	848	6%
Prepaid						
Globe Prepaid ¹	146	149	-2%	150	121	24%
TM	111	113	-2%	114	84	36%
Average Monthly Churn Rate (%)						
Globe Postpaid	1.6%	1.4%		1.6%	1.4%	
Prepaid						
Globe Prepaid ¹	1.9%	1.9%		1.9%	7.4%	
TM	2.3%	2.2%		2.2%	8.2%	

¹Globe Prepaid include GOMO subscribers

²ARPU is computed by dividing recurring gross service revenues (gross of interconnect expenses) segment by the average number of the segment's subscribers and then dividing the quotient by the number of months in the period.

In the first nine months of 2024, Globe's mobile subscriber base improved by 10% compared to the same period in 2023, resulting in 60.2 million subscribers from 54.7 million a year ago. This was primarily attributed to improvement in churn. Globe Prepaid, including GOMO, and TM accounted for 98% of the total SIMs acquired during this period.

Despite the decline in gross acquisitions, Globe managed to achieve a notable turnaround in subscriber growth, reversing the previous year's significant net reduction of 32.0 million subscribers. The company ended September 2024 with a net incremental subscriber base of 3.1 million. This

improvement was primarily driven by a reduction in the overall churn rate from 7.6% in the first nine months of 2023 to 2.0% in the first nine months of 2024.

The succeeding sections cover the key segments and brands of the Mobile business – *Globe Postpaid*, *Globe Prepaid* and *TM* including fully-mobile broadband subscribers.

Globe Postpaid

As of the end of September 2024, *Globe Postpaid* had a cumulative subscriber base of 2.5 million, representing a 4% decrease compared to the previous year. *Globe Postpaid*'s gross acquisitions declined by 24% year-on-year, with 273,750 acquisitions in the first nine months of 2024 compared to 360,503 a year ago. The combination of higher churn and lower gross acquisitions during this period resulted in a net reduction of 93,276 postpaid subscribers, compared to a net increase of 29,473 in the previous year.

Globe Postpaid's Average Revenue Per User (ARPU) showed a 6% increase reaching ₱901 this period compared to the ₱848 reported a year earlier. Furthermore, *Globe Postpaid*'s ARPU experienced a 5% growth from the previous quarter's ₱886.

Prepaid

Globe's prepaid segment, which includes the *Globe Prepaid*⁵ and *TM* brands, accounts for 96% of its total cumulative mobile subscriber base. As of end-September 2024, cumulative prepaid subscribers stood at 57.7 million up by 11% from 52.2 million subscribers reported in the same period of 2023.

According to the National Telecommunications Commission (NTC) Memorandum Circular 03-07-2009, the first expiry periods ranged from 3 days for loads worth ₱10 or below to 120 days for reloads amounting to ₱300 and above. The second expiry remained at 120 days from the date of the new first expiry periods. The first expiry was reset based on the longest expiry period among current and previous reloads. Under this policy, subscribers were included in the subscriber count until churned.

However, a more recent Joint Memorandum Circular No. 05-12-2017 issued by the NTC, the Department of Information and Communications Technology (DICT), and the Department of Trade and Industry (DTI) mandates that all prepaid loads shall have a one-year expiration period regardless of the amount. In compliance with this regulation, Globe implemented a one-year expiration period for prepaid loads worth 300 pesos and above on January 6, 2018. Later, on July 5, 2018, Globe extended the implementation to all Globe prepaid loads, including denominations below 300 pesos.

In a separate development, the SIM Card Registration Act (SRA) (Republic Act No. 11934) was signed into law on October 10, 2022. This law requires all SIM owners to register their SIMs to continue using them for mobile internet, calls, and texts. The registration applies to all SIMs, both in card and electronic form, used in mobile phones, prepaid WiFi kits, or other devices. Failure to register will result in the deactivation of the SIM and the inability to use it. As per the law, all SIMs sold by telecommunications companies, authorized distributors, or resellers will be initially deactivated and only activated once the buyer registers the SIM on authorized registration platforms.

The Philippines' SIM Registration Act is intended to address the growing problem of cybercrime in the country, particularly the proliferation of smishing and other forms of scam and spam messaging enabled by the anonymity afforded by prepaid SIMs.

⁵ *Globe Prepaid* subscribers include *GOMO* subscribers. *GOMO* is a fully digital service brand of Globe created to address the needs of the underserved digitally savvy yuppie segment. Simply buy the sim from gomo.ph or thru the *GOMO PH* mobile app.

The succeeding sections discuss the performance of the *Globe Prepaid* and *TM* brands in more detail.

a. *Globe Prepaid (including GOMO)*

By the end of September 2024, *Globe Prepaid* witnessed an 18% yearly decline in gross acquisitions, resulting in nearly 7.0 million subscribers. Despite this, the total net incremental *Globe Prepaid* subscribers reached 1.8 million, a significant improvement compared to the previous year's net reduction of 15.9. This primarily stemmed from an improved churn rate, which decreased from 7.4% to 1.9% during this period. Total cumulative *Globe Prepaid* subscribers for the first nine months of 2024 concluded at roughly 31.6 million, reflecting a 10% year-on-year increase.

Globe Prepaid ARPU increased year-on-year at ₱150 from ₱121 a year ago. However, on a sequential basis, ARPU was down by 2% quarter-on-quarter.

b. *TM*

As of the end of September 2024, *TM* experienced a 10% year-on-year decrease in gross acquisitions, resulting in 6.4 million subscribers compared to 7.2 million in the same period of 2023. Despite the decline in gross acquisitions, a significant improvement in churn led to a net increase of 1.5 million *TM* subscribers during this period, compared to a net reduction of 16.2 million subscribers a year ago. Meanwhile, as of the end of September 2024, the total cumulative *TM* subscribers stood at 26.1 million, representing an 11% growth from the 23.5 million subscribers reported a year earlier.

TM's ARPU grew year-on-year by 36%, improving from ₱84 to ₱114 during the current period. However, when compared to the previous quarter, *TM*'s ARPU slightly declined by 2%.

FIXED LINE AND HOME BROADBAND BUSINESS

Service Revenues (Php Mn)	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Service						
Home Broadband ¹	5,787	5,983	-3%	17,887	18,994	-6%
Corporate Data ²	5,691	4,833	18%	15,480	13,559	14%
Fixed line Voice ³	367	380	-3%	1,130	1,249	-10%
Fixed Line & Home Broadband Service Revenues	11,845	11,196	6%	34,497	33,802	2%

¹ Home Broadband service revenues consist of the following:

- a) Monthly service fees of wired, fixed wireless, bundled voice and data subscriptions;
- b) Browsing revenues from all postpaid and prepaid wired, fixed wireless Broadband packages in excess of allocated free browsing minutes and expiration of unused value of prepaid load credits;
- c) Value-added services such as games; and
- d) Installation charges and other fees associated with the service.
- e) Revenues from premium content services (where Globe is acting as principal to the contract) are reported gross of the licensors' fees. The latter is reflected as part of maintenance expenses.

² Corporate data (previously called Fixed line data) service revenues consist of the following:

- a) Monthly service fees from international and domestic leased lines;
- b) Revenues from value-added services and ICT;

c) Connection charges associated with the establishment of service.

³ Fixed line voice service revenues consist of the following:

- a) Monthly service fees;
- b) Revenues from local, international and national long-distance calls made by postpaid, prepaid fixed line voice subscribers and payphone customers, as well as Broadband customers who have subscribed to data packages bundled with a voice service. Revenues are net of prepaid and payphone call card discounts;
- c) Revenues from inbound local, international and national long-distance calls from other carriers terminating on Globe's network;
- d) Revenues from additional landline features such as caller ID, call waiting, call forwarding, multi-calling, voice mail, duplex and hotline numbers and other value-added features;
- e) Installation charges and other fees associated with the establishment of the service; and
- f) Revenues from DUO and SUPERDUO (Fixed line portion) service consisting of monthly service fees for postpaid and subscription fees for prepaid.

Home Broadband

	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Cumulative Broadband Subscribers						
Subscribers						
Fixed Wireless	494,733	541,256	-9%	494,733	622,257	-20%
Wired	1,202,019	1,173,410	2%	1,202,019	1,126,814	7%
Total (end of period)	1,696,752	1,714,666	-1%	1,696,752	1,749,071	-3%

In the first nine months of 2024, Globe posted a 2% growth in its Fixed Line and Home Broadband revenues, reaching ₱34.5 billion compared to the same period in the preceding year. This growth was primarily driven by the robust performance of corporate data, which effectively counterbalanced the decline in home broadband and fixed line voice services. Furthermore, on a quarterly basis, there was a notable 6% improvement in fixed line and home broadband revenues when compared to the second quarter.

Home broadband revenues dropped 6% year-on-year, falling from ₱19.0 billion to ₱17.9 billion by the end of September 2024. This decrease was predominantly due to the reduction in fixed wireless services as consumers continued to move away from this technology into fiber products. This shift contributed to the resilience of fiber revenues, with a 2% year-on-year increase driven by strong demand for high-speed connectivity, which partially compensated for the overall softness in home broadband revenues.

Globe's fixed wireless revenue decline is gradually slowing down, aligning with the company's expectations. The increasing popularity of GFiber Prepaid (GFP) presents a promising growth opportunity for Globe's overall broadband revenues. As of the first nine months of 2024, GFP acquisitions surged by 52x compared to 2023. GFP continued to expand rapidly, achieving a subscriber base of 146,000 and demonstrating exceptional customer engagement, with reload rates reaching an all-time high of 81%. This growth reflects Globe's effective customer acquisition strategy, with GFP acquisitions specifically doubling quarter-on-quarter, underscoring a robust market demand for flexible and affordable prepaid fiber services. Globe also implemented a strategic rightsizing of its broadband offerings, aligning its subscriber base with individual usage habits, which contributed to a 7% year-on-year increase in fixed-wired subscribers while optimizing focus on high-value customers. These results showcase Globe's commitment to adapting its broadband strategy to meet the evolving needs of Filipino households.

The total home broadband subscriber base decreased by 3% in the current reporting period, from 1.75 million in the previous year to nearly 1.70 million. Additionally, HPW data traffic also dropped from 232 petabytes to 153 petabytes in the same period.

Corporate Data

Over the nine-month period, the corporate data business posted ₱15.5 billion revenues, or up 14% from a year ago. This was mainly driven by a 16% surge in Information and Communication Technology (ICT) and a 13% increase in core data services. Business applications solutions (BAS) significantly contributed to ICT revenue growth, posting a 31% year-on-year increase. The company's commitment to offering personalized digital solutions tailored to enterprise clients' needs fueled this outstanding performance. Notably, Globe's corporate data revenues witnessed an 18% sequential improvement compared to the previous quarter.

Fixed line Voice

Globe's fixed-line voice revenues posted a 10% decline compared to the same period the previous year and a 3% decrease compared to the second quarter.

OTHER GLOBE REVENUES

International Long Distance (ILD) Services

Both Globe and Innove offer ILD voice services which cover international call services between the Philippines to 242 destinations with 790⁶ roaming partners. This service generates revenues from both inbound and outbound international call traffic, with pricing based on agreed international termination rates for inbound traffic revenues and NTC-approved ILD rates for outbound traffic revenues.

Globe's ILD voice revenues from the mobile and fixed line businesses decreased year-on-year by 7% (from ₱1.2 billion in 9M'2023 to ₱1.1 billion in 9M'2024). Likewise, on a quarterly basis, ILD voice also decreased by 9%, to ₱377 million this quarter. This year-on-year and quarterly movement was mainly attributed to lower roaming voice usage.

Meanwhile, Globe sustained its promotion on OFW SIM packs and the discounted call rate offers.

Non-telco products and services

Beyond its core telco business, Globe has transformed into a robust digital ecosystem that offers a wide range of products and services. These offerings aim to address the needs of various sectors, including financial inclusion, healthcare, education, environmental sustainability, and business enablement, among others.

The Company's non-telco revenues posted a 56% year-on-year drop compared to the ₱4.1 billion reported at the end of September 2023. This substantial decrease was mainly due to the deconsolidation of ECPay⁷ from Globe's books following the sale of its 77% stake to Mynt. However, if this deconsolidation had been factored into Globe's records during the first nine months of 2023, the overall non-telco revenues would have been lower by only 15%. Additionally, compared to the previous quarter, non-telco revenues recorded a 2% growth.

⁶ Inbound and Outbound global roaming partners

⁷ The deal is currently undergoing thorough reviews. Completion is expected upon receipt of approvals from the relevant regulatory bodies and satisfaction of closing conditions.

917Ventures

Globe's corporate venture builder, 917Ventures portfolio companies, includes telehealth service platform KonsultaMD and Brave Connective Holdings, Inc., which brings together under its umbrella the companies that will help businesses strengthen their connection with customers through the use of data, analytics, targeting, and storytelling.

- *Brave Connective Holdings, Inc. (BCHI)*

- *AdSpark*, the award-winning and largest locally ad-based data powered digital media and creative agency which has launched more than 3,000 digital campaigns.
- *M360*, largest A2P multi-channel messaging platform, capable of sending messages to over 700 partner network operators in 190 countries via SMS or chat apps. Generates over 1.1 billion average monthly traffic with access to over 150 million mobile SMS users and over 45 million OTT users in the Philippines.
- *DeepSea*, enables programmatic advertising by leveraging first party data, millions of audiences and wide variety & unique audience segments to advertisers
- *iNQUiRO*, suite of data-driven products and solutions designed to create value for enterprises and their customers.

GROUP OPERATING EXPENSES

In the first nine months of the year, Globe's total costs and expenses, including depreciation charges, climbed by 2% to reach ₱96.4 billion. This increase was primarily driven by year-on-year growth across most expense line items, with the exceptions on provisions, marketing costs, repairs & maintenance, and other expenses.

(Php Mn)	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Interconnect	416	408	2%	1,187	1,013	17%
Marketing and Subsidy	1,450	1,110	31%	3,342	4,075	-18%
Staff Costs	4,756	4,421	8%	14,060	13,501	4%
Utilities, Supplies & Other Administrative Expenses	2,738	3,116	-12%	8,620	8,231	5%
Lease	674	834	-19%	2,336	2,179	7%
Repairs & Maintenance	3,536	3,419	3%	10,281	10,403	-1%
Provisions	731	1,020	-28%	2,949	3,691	-20%
Services and Others	5,582	5,137	9%	16,369	17,273	-5%
Operating Expenses & Subsidy	19,883	19,465	2%	59,144	60,366	-2%
Depreciation and Amortization	12,541	12,461	1%	37,301	34,494	8%
Costs and Expenses	32,424	31,926	2%	96,445	94,860	2%

Interconnect

Globe's interconnect charges grew 17%, amounting to ₱1.2 billion by the end of September 2024, from ₱1.0 billion reported in the same period the previous year. This was mainly due to Application to Person (A2P) domestic SMS payout and data roaming, partly offset by lower outbound SMS and NDD. On a sequential basis, interconnect costs exhibited a 2% growth compared to ₱408 million incurred in the preceding quarter, primarily driven by higher Application to Person (A2P) domestic SMS payout, partly offset by lower outbound IDD.

Marketing & Subsidy

Marketing and subsidy costs decreased year-on-year, declining by 18% from ₱4.1 billion to ₱3.3 billion this period. The decrease was caused by lower expenditures on commissions, supplemented by lower spending on airtime & placements, production costs and merchandising materials. Sequentially, marketing and subsidy rose by 31% from the second quarter, due to higher subsidy, airtime & online placements.

Staff Costs

Staff costs rose by 4% year-on-year reaching ₱14.1 billion this period. Similarly, staff costs increased by 8% compared to the previous quarter.

Utilities, Supplies and Other Administrative Expenses

Globe's utilities, supplies, and other administrative expenses grew by 5%, increasing from ₱8.2 billion reported as of end-September 2023 to ₱8.6 billion this period. This surge was primarily on higher electricity, partly offset by lower subscriber line installation materials. However, compared to the previous quarter, total utilities, supplies and other administrative expenses declined by 12% mainly caused by lower electricity consumption during the third quarter and drop in supplies expenses.

Lease

Lease expenses, constituting 4% of operating expenses and subsidy, increased by 7% year-on-year, primarily attributed to higher lease costs associated with joint poles, data centers, and cell sites. Compared to the previous quarter, lease charges declined by 19%, due mainly to lower data center and joint pole leases, which was partly offset by higher lease charges for international cable facilities.

Repairs & Maintenance

Repairs & maintenance costs saw a modest drop of 1% year-on-year. However compared to the second quarter, repairs & maintenance increased by 3% driven by higher expenses related to tower maintenance, and other corrective maintenance activities.

Provisions

This account includes provisions associated with trade, non-trade, traffic receivables, and inventory obsolescence. The Globe's provisions decreased by 20% year-on-year and 28% quarter-on-quarter, primarily attributable to the decline in trade provisions.

Services and Others

Globe's services and other expenses, which account for 28% of its total operating expenses and subsidy, experienced a year-on-year decrease of 5%. This reduction was primarily driven by lower insurance and bank charges, partially offset by increased services costs from managed services and platform fees. In comparison to the second quarter, there was a 9% growth attributed to higher taxes and licenses, partially counterbalanced by reduced cloud costs.

Depreciation and Amortization

In the first nine months of the year, depreciation expenses saw an 8% increase compared to the same period last year, reaching ₱37.3 billion due to the continued capex investments. On a quarterly basis, depreciation costs slightly grew by 1%.

OTHER INCOME STATEMENT ITEMS

(Php Mn)	Quarter on Quarter			Year-on-Year		
	Q3 2024	Q2 2024	QoQ Change (%)	30-Sep 2024	30-Sep 2023	YoY Change (%)
Financing Costs						
Interest Expense	(3,710)	(3,383)	10%	(10,292)	(8,458)	22%
Swap costs and other financing costs	(84)	(55)	55%	(219)	(402)	-46%
Foreign Exchange Gain (Loss)	3,450	(2,887)	-220%	(460)	(792)	-42%
	(344)	(6,325)	-95%	(10,971)	(9,653)	14%
Other Income						
Gain (Loss) on derivative instruments	(3,482)	3,156	-210%	712	809	-12%
Interest Income	256	167	53%	626	467	34%
Others	1,202	3,595	-67%	7,468	7,690	-3%
<i>Equity share from Affiliates (net)</i>	<i>1,316</i>	<i>1,320</i>	<i>-</i>	<i>3,945</i>	<i>1,796</i>	<i>120%</i>
<i>Frequency/Intangible Amortization</i>	<i>(94)</i>	<i>(94)</i>	<i>-</i>	<i>(282)</i>	<i>(282)</i>	<i>-</i>
<i>Others – net</i>	<i>(19)</i>	<i>2,369</i>	<i>-101%</i>	<i>3,805</i>	<i>6,176</i>	<i>-38%</i>
Total Income (Other Expenses)	(2,368)	593	-499%	(2,165)	(687)	215%

At the end of September 2024, Globe's total non-operating expenses reached ₱2.2 billion, reflecting a substantial 215% increase compared to the ₱687 million recorded in the same period the previous year. This increase was primarily attributed to lower tower sale gains and increased net interest expenses. However, the company's expansion of equity share in affiliates partially offset this decline.

Additionally, there was a notable sequential increase in total non-operating expenses, with a 499% jump compared to the previous quarter's income due to higher net interest expenses and lower tower sale gains.

(See related discussion on derivative instruments and swap costs in the Foreign Exchange and Interest Rate Exposure section)

LIQUIDITY AND CAPITAL RESOURCES

	For the Year Ended		
	30-Sep 2024	31 Dec 2023	YoY Change (%)
Balance Sheet Data (Php Mn)			
Total Assets	628,918	611,628	3%
Total Debt	240,937	249,956	-4%
Total Stockholders' Equity	169,079	159,927	6%
Financial Ratios (x)			
Total Debt to EBITDA (gross)	2.54	2.75	
Total Debt to EBITDA (net)	2.30	2.57	
Debt Service Coverage	1.65	2.18	
Interest Coverage (Gross)	4.67	4.95	
Total Debt to Total Capitalization (Book)	0.59	0.61	
Total Debt to Total Capitalization (Market)	0.43	0.50	

Globe's financial health is robust, with ample liquidity and gearing that comfortably meets bank covenants.

As of September 30, 2024, the Globe's consolidated assets stood at ₱628.9 billion, a significant increase from the ₱611.6 billion reported on December 31, 2023. Furthermore, the consolidated cash and cash equivalents, and short-term investments reached ₱22.3 billion by the end of September 2024, compared to ₱16.6 billion reported at the end of December 2023. The Globe's cash equivalents consist of short-term, highly liquid time deposit placements.

Globe's current ratio stood at 0.62:1 as of September 30, 2024, and 0.61:1 as of December 31, 2023. While Globe's average current ratio was below the SEC's minimum of 1:1, Globe believes it has sufficient liquidity sources to meet its debt maturities, currently and prospectively.

The financial tests under Globe's loan agreements include compliance with the following ratios:

- Total debt* to EBITDA not exceeding 3.5:1;
- Total Debt service coverage¹ exceeding 1.3 times; and
- Secured debt ratio² not exceeding 0.2 times.

*Composed of loans payable and net derivative liabilities

¹ Debt service coverage ratio is defined as the ratio of EBITDA to required debt service, where debt service includes subordinated debt but excludes shareholder loans.

² Secured debt ratio is defined as the ratio of the total amount for the period of all present consolidated obligations for payment, which are secured by Permitted Security Interest as defined in the loan agreement to the total amount of consolidated debt.

As of 30 September 2024, Globe is well within the ratios prescribed under its loan agreements.

On November 2, 2021, Globe Telecom issued US\$600 million senior perpetual capital securities with an initial distribution rate of 4.20% payable semi-annually and callable on or after August 2, 2026. The distribution rate is subject to a step up on the fifth anniversary and shall be recalculated every five years thereafter. The capital securities were classified as equity since there is no fixed redemption date and the redemption is at the option of Globe Telecom. Globe Telecom also has the right to defer

payment of any or all of the distribution. On November 3, 2021, the capital securities were listed in Singapore Exchange Securities Trading Limited.

Distribution to holders of capital securities in the nine-month period ended September 30, 2024 and 2023 amounted to ₱681.55 million and ₱658.45 million, respectively.

Consolidated Net Cash Flows

(Php Mn)	For the Quarter Ended		
	30-Sep 2024	30-Sep 2023	YoY Change (%)
Net Cash from Operating Activities	65,564	57,408	14%
Net Cash from Investing Activities	(14,516)	(39,324)	-63%
Net Cash from Financing Activities	(45,299)	(20,361)	122%

Net cash flows provided by operating activities for the first nine months of the year was ₱65.6 billion, higher by 14% from the same period last year.

Meanwhile, net cash used in investing activities amounting to ₱14.5 billion, was 63% lower from a year ago. Similarly, consolidated cash capital expenditures as of end-September 2024 amounted to ₱41.0 billion, or down by 24% compared to the year earlier.

(Php Mn)	For the Quarter Ended		
	30-Sep 2024	30-Sep 2023	YoY Change (%)
Cash Capital Expenditures¹	41,014	54,035	-24%
Total Additions to Property and equipment and Intangible assets ²	44,035	83,791	-47%
Cash Capital Expenditures¹/ Service Revenues (%)	33%	45%	

¹ Cash capital expenditures—property & equipment and intangibles as of report date

² Include property and equipment, intangibles and capitalized borrowing costs acquired as of report date regardless of whether payment has been made or not.

Consolidated net cash used in financing activities significantly increased by 122% year-on-year to ₱45.3 billion, primarily attributed to a decrease in borrowings proceeds, higher interest payments, as well as increase in capital securities distribution and lease liability payments. Consolidated total debt slightly improved by 4% from ₱250.0 billion at the end of December 2023 to ₱240.9 billion this period.

100% of US\$ consolidated loans have been effectively converted to PHP via US\$853 million in currency hedges. After swaps, effectively none of the total debt is denominated in US\$.

Below is the schedule of debt maturities for Globe for the years stated below based on total outstanding debt as of September 30, 2024:

Year Due	Principal* (US\$ Mn)
2024	219.04
2025	340.78
2026	396.95
2027 through 2039	3,365.86
Total	4,322.63

* Principal amount before debt issuance costs

The Globe has available uncommitted short-term credit facilities of USD 114 million and ₱84,347 million as of September 30, 2024 and USD 114 million and ₱71,380 million as of December 31, 2023.

The Globe also has USD 50 million and ₱3,000 million committed short-term credit facilities as of September 30, 2024 and ₱3,000 million as of December 31, 2023. There are ₱9,000 million and ₱2,000 million long term committed credit facilities as of September 30, 2024 and December 31, 2023, respectively.

There are ₱0.3 billion and ₱19 billion outstanding short-term loans as of September 30, 2024 and December 31, 2023, respectively.

Stockholders' equity as of the first nine months of 2024 stood at ₱169,079 million from ₱159,927 million last year. Globe's capital stock consists of the following:

Voting Preferred Stock

Voting Preferred stock at a par value of ₱5 per share of which 158.5 million shares are outstanding out of a total authorized of 160 million shares.

The dividends for voting preferred stock are declared upon the sole discretion of Globe Telecom's BOD.

To date, none of the voting preferred shares have been converted to common shares.

Non-Voting Preferred Stock

Non-Voting Preferred stock at a par value of ₱50 per share of which 20 million shares are issued out of a total authorized of 40 million shares.

On August 22, 2021, Globe telecom redeemed the 20 million non-voting preferred shares for ₱10 billion.

Treasury Shares

The Globe's treasury shares pertain to the 20 million non-voting preferred shares that were redeemed on August 22, 2021 for ₱10 billion.

Common Stock

Common stock at par value of ₱50 per share of which 144.4 million are issued and outstanding out of a total authorized of 168.9 million shares.

Cash Dividends

The dividend policy of Globe as approved by the Board of Directors is to declare cash dividends to its common stockholders on a regular basis as may be determined by the Board. The dividend payout

rate is reviewed annually and subsequently each quarter of the year, to take into consideration Globe Telecom's operating results, cash flows, debt covenants, capital expenditure levels and liquidity.

Pursuant to the Corporation's amended By-Laws as ratified by stockholders in the annual stockholders' meeting on April 20, 2021, the dividends shall be paid by electronic transfer to stockholders with enrolled accounts. For stockholders with no enrolled accounts, the dividend checks shall be available for pick-up at the Stock Transfer Service, Inc. at 34/F Rufino Pacific Tower, 6784 Ayala Avenue, Makati City at the declared payment dates.

On February 6, 2024, The Globe Board of Directors approved the change in the dividend policy to 60% to 90% (from 60% to 75%) of prior year's core net income. The amended policy will provide Globe with increased flexibility for future dividend declarations that are in line with the expected improvements in earnings and cash flow generation given the Company's reduced capex spending. Also, a wider payout range allows the Company to maximize value to its shareholders moving forward and will improve Globe's dividend payout competitiveness compared to its regional peers.

The Board of Directors of Globe approved in separate approvals the declaration of three quarterly distributions of cash dividends of ₱25 per share, paid each last March 7, June 13 and September 5, 2024. Each cash dividend payment total to about ₱3.6 billion, bringing total distribution by end of September 2024 to ₱10.8 billion

Return on Average Equity (ROE)

Consolidated Return on Average Equity (ROE) registered at 15.6% as of end-September 2024, compared to 19.0% in the same period of 2023 using trailing 12 months net income and based on average equity balances for the year ended. Using trailing 12 months core net income, which excludes the effects of non-recurring expenses on net income, return on average equity as of end-September 2024 and 2023 were 13.2% and 12.4% respectively.

Earnings Per Share (EPS)

Accordingly, consolidated basic earnings per common share were ₱135.25 and ₱126.74, while consolidated diluted earnings per common share were ₱134.59 and ₱126.35 as of end-September 2024 and 2023, respectively.

FINANCIAL RISK MANAGEMENT

FOREIGN EXCHANGE EXPOSURE

Foreign exchange risks are managed such that USD inflows from operations (transaction exposures) are balanced or offset by the net USD liability position of the company (translation exposures). Globe's objective is to maintain a position which results in, as close as possible, a neutral effect to the P&L relative to movements in the foreign exchange market.

Transaction exposures

Globe has US\$ inflows and outflows arising from its operations. Consolidated foreign currency-linked revenues¹ was at 5% and 6% of total gross service revenues for the periods ended September 30, 2024 and 2023. In contrast, Globe's foreign-currency linked expenses was at 16% of total operating expenses for the same period.

The US\$ flows are as follows:

	September 30, 2024
US\$ and US\$ Linked Revenues	₱6.7 billion
US\$ Operating Expenses	₱9.2 billion
US\$ Net Interest Expense	₱1.7 billion

Due to these net US\$ outflows, a depreciation of the Peso has a negative impact on Globe's Peso EBITDA. Globe occasionally enters into short-term foreign currency contracts to hedge against peso depreciation.

Includes the following revenues:

- (1) *billed in foreign currency and settled in foreign currency, and*
- (2) billed in Pesos at rates linked to a foreign currency tariff and settled in Pesos*

Translation Exposures

Globe's foreign exchange translation exposures result primarily from movements of the Philippine Peso (Php) against the U.S. Dollars (USD) with respect to USD-denominated financial assets, USD-denominated financial liabilities and certain USD-denominated revenues. Majority of revenues are generated in Php, while bulk of capital expenditures are in USD. In addition, 20% of debt as of September 30, 2024 are denominated in USD before taking into account any swap and hedges. After swaps, effectively none of the total debt is denominated in US\$.

Information on Globe's foreign currency-denominated monetary assets and liabilities as of September 30, 2024 are as follows:

	September 30, 2024
US\$ Assets	US\$ 146 million
US\$ Liabilities	US\$ 1,459 million
Net US\$ Liability Position	US\$ 1,313 million

As of end-September 2024, Globe posted a total of ₱460 million net foreign exchange losses.

The Globe's foreign exchange risk management policy is to maintain a hedged financial position, after taking into account expected USD flows from operations and financing transactions. Globe

Telecom enters into short-term foreign currency forwards and long-term foreign currency swap contracts in order to achieve this target.

As of end-September 2024, Globe has US\$173 million in cross currency swap contracts which are hedges of the interest and foreign exchange risks of some of the US\$ loans maturing in March 2025, March 2027 and August 2027. The MTM of the outstanding swap contracts stood at a gain of ₱1,011 million as of end-September 2024.

As of end-September 2024, Globe has US\$680 million in principal only swap contracts which are hedges of the foreign exchange risks of some of the US\$ loans maturing in May 2027, July 2030, July 2033 and July 2035. The MTM of the swap contracts stood at a gain of ₱2,764 million as of end-September 2024.

Globe has US\$393 million short-term FX swap contracts which remain outstanding as of end-September 2024. The mark-to-market of the outstanding FX swap contracts stood at a loss of ₱436 million as of end-September 2024.

INTEREST RATE EXPOSURE

Interest rate exposures are managed using a mix of fixed and floating rate debt that are meant to achieve a balance between cost and volatility.

As of end-September 2024, Globe has US\$173 million in cross currency swaps. The US\$ swaps fixed some of the Company's outstanding floating rate debts with quarterly payment intervals up to March 2025, March 2027 and August 2027.

As of end-September 2024, 62% (excluding short-term debt) of peso debt is fixed, while 88% of USD debt is fixed after swaps.

CREDIT EXPOSURES FROM FINANCIAL INSTRUMENTS

Outstanding credit exposures from financial instruments are monitored daily and allowable exposures are reviewed quarterly.

For investments, Globe does not have investments in foreign securities (bonds, collateralized debt obligations (CDO), collateralized mortgage obligations (CMO), or any instruments linked to the mortgage market in the US). Globe's excess cash is invested in short term bank deposits.

Globe also does not have any investments or hedging transactions with investment banks. Derivative transactions as of the end of the period are with large foreign and local banks. Furthermore, Globe does not have instruments in its portfolio which became inactive in the market nor does the company have any structured notes which require use of judgment for valuation purposes.

VALUATION OF DERIVATIVE TRANSACTIONS

The company uses valuation techniques that are commonly used by market participants and that have been demonstrated to provide reliable estimates of prices obtained in actual market transactions. The company uses readily observable market yield curves to discount future receipts and payments on the transactions. The net present value of receipts and payments are translated into Peso using the foreign exchange rate at time of valuation to arrive at the mark to market value. For derivative instruments with optionality, the company relies on valuation reports of its counterparty banks, which are the company's best estimates of the close-out value of the transactions.

Gains (losses) on derivative instruments represent the net mark-to-market (MTM) gains (losses) on derivative instruments. As of September 30, 2024, the MTM value of the derivatives of Globe amounted to ₱3,338 million while net gain on derivative instruments arising from changes in MTM reflected in the consolidated income statements as of end-September 2024 amounted to ₱712 million.

To measure riskiness, the Company provides a sensitivity analysis of its profit and loss (P&L) from financial instruments resulting from movements in foreign exchange and interest rates. The interest rate sensitivity estimates the changes to the following P&L items, given an indicated movement in interest rates: (1) interest income, (2) interest expense, (3) mark-to-market of derivative instruments. The foreign exchange sensitivity estimates the P&L impact of a change in the USD/PHP rate as it specifically pertains to the revaluation of the net unhedged liability position of the company, and foreign exchange derivatives.

LEGAL, REGULATORY AND CORPORATE DEVELOPMENTS

Globe is contingently liable for various claims arising in the ordinary conduct of business and certain tax assessments which are either pending decisions by the courts or are being contested, the outcome of which are not presently determinable. In the opinion of management and legal counsel, the possibility of outflow of economic resources to settle the contingent liability is remote. (see Note 21 of the attached consolidated financial statement)

Interconnection Charge for Short Messaging Service

On October 10, 2011, the NTC issued Memorandum Circular (MC) No. 02-10-2011 titled Interconnection Charge for Short Messaging Service requiring all public telecommunication entities to reduce their interconnection charge to each other from ₱0.35 to ₱0.15 per text, which Globe Telecom complied as early as November 2011. On December 11, 2011, the NTC One Stop Public Assistance Center (OSPAC) filed a complaint against Globe Telecom, Smart and Digitel alleging violation of the said MC No. 02-10-2011 and asking for the reduction of SMS off-net retail price from ₱1.00 to ₱0.80 per text. Globe Telecom filed its response maintaining the position that the reduction of the SMS interconnection charges does not automatically translate to a reduction in the SMS retail charge per text.

On November 20, 2012, the NTC rendered a decision directing Globe Telecom to:

- Reduce its regular SMS retail rate from ₱1.00 to not more than ₱0.80;
- Refund/reimburse its subscribers the excess charge of ₱0.20; and
- Pay a fine of ₱200.00 per day from December 1, 2011 until date of compliance.

On May 7, 2014, NTC denied the Motion for Reconsideration (MR) filed by Globe Telecom last December 5, 2012 in relation to the November 20, 2012 decision. Globe Telecom's assessment is that Globe Telecom is in compliance with the NTC Memorandum Circular No. 02-10-2011. On June 9, 2014, Globe Telecom filed a petition for review of the NTC decision and resolution with the Court of Appeals (CA).

The CA granted the petition in a resolution dated September 3, 2014 by issuing a 60-day temporary restraining order on the implementation of Memorandum Circular 02-10-2011 by the NTC. On October 15, 2014, Globe Telecom posted a surety bond to compensate for possible damages as directed by the CA.

On June 27, 2016, the CA rendered a decision reversing the NTC's abovementioned decision and resolution requiring telecommunications companies to cut their SMS rates and return the excess amount paid by subscribers. The CA said that the NTC order was baseless as there is no showing that the reduction in the SMS rate is mandated under MC No. 02-10-2011; there is no showing, either that the present P1.00 per text rate is unreasonable and unjust, as this was not mandated under the memorandum. Moreover, under the NTC's own MC No. 02-05-2008, SMS is a value-added service (VAS) whose rates are deregulated. The respective motions for reconsideration filed by NTC and that of intervenor Bayan Muna Party List (Bayan Muna) Representatives Neri Javier Colmenares and Carlos Isagani Zarate were both denied.

The NTC thus elevated the CA's ruling to the Supreme Court (SC) via a Petition for Review on Certiorari dated September 15, 2017.

For its part, Bayan Muna filed its own Petition for Review on Certiorari of the CA's Decision. On January 4, 2018, Globe received a copy of the SC's Resolution dated November 6, 2017, requiring it to comment on said petition of Bayan Muna. Subsequently, on February 21, 2018, Globe received a copy of the SC's Resolution dated December 13, 2017 consolidating the Petitions for Review filed by Bayan Muna and NTC, and requiring Globe to file its comment on the petition for review filed by NTC. Thus, on April 2, 2018, Globe filed its Consolidated Comment on both Bayan Muna and the NTC's petitions for review. On September 18, 2018, Globe received a copy of Bayan Muna's

Consolidated Reply to Globe's Consolidated Comment and Digitel and Smart's Comment.

Globe Telecom believes that it did not violate NTC MC No. 02-10-2011 when it did not reduce its SMS retail rate from Php 1.00 to Php 0.80 per text, and hence, would not be obligated to refund its subscribers. However, if it is ultimately decided by the Supreme Court (on the appeal taken thereto by the NTC from the adverse resolution of the CA) that Globe Telecom is not compliant with said circular, Globe may be contingently liable to refund to its subscribers the ₱0.20 difference (between ₱1.00 and ₱0.80 per text) reckoned from November 20, 2012 until said decision by the SC becomes final and executory. Management does not have an estimate of the potential claims currently.

Guidelines on Unit of Billing of Mobile Voice Service

On July 23, 2009, the NTC issued NTC MC No. 05-07-2009 (Guidelines on Unit of Billing of Mobile Voice Service). The MC provides that the maximum unit of billing for the Cellular Mobile Telephone System (CMTS) whether postpaid or prepaid shall be six (6) seconds per pulse. The rate for the first two (2) pulses, or equivalent if lower period per pulse is used, may be higher than the succeeding pulses to recover the cost of the call set-up. Subscribers may still opt to be billed on a one (1) minute per pulse basis or to subscribe to unlimited service offerings or any service offerings if they actively and knowingly enroll in the scheme.

On December 28, 2010, the Court of Appeals (CA) rendered its decision declaring null and void and reversing the decisions of the NTC in the rates applications cases for having been issued in violation of Globe Telecom and the other carriers' constitutional and statutory right to due process. However, while the decision is in Globe Telecom's favor, there is a provision in the decision that NTC did not violate the right of petitioners to due process when it declared via circular that the per pulse billing scheme shall be the default.

On January 21, 2011, Globe Telecom and two other telecom carriers, filed their respective Motions for Partial Reconsideration (MPR) on the pronouncement that "the Per Pulse Billing Scheme shall be the default". The petitioners and the NTC filed their respective Motion for Reconsideration, which were all denied by the CA on January 19, 2012..

On March 12, 2012, Globe and Innove elevated to the SC the questioned portions of the Decision and Resolution of the CA dated December 28, 2010 and its Resolution dated January 19, 2012. The other service providers, as well as the NTC, filed their own petitions for review. The adverse parties have filed their comments on each other's petitions, as well as their replies to each other's comments. Parties were required to file their respective Memoranda and Globe filed its Memorandum on May 25, 2018.

On September 18, 2024, Globe and Innove received the SC Decision promulgated on February 13, 2023 sustaining the said CA's Decision dated December 28, 2010 and Resolution dated January 19, 2012. The dispositive portion of which reads:

ACCORDINGLY, the December 28, 2010 Decision and January 19, 2012 Resolution of the Court of Appeals in CA-G.R. SP Nos. 111947, 111970, 112006, and 112198 are UPHELD.

The December 5, 2009 Orders and December 9, 2009 Show Cause Orders and Cease and Desist Orders issued by the National Telecommunications Commission in NTC Case Nos. 2009-138, 2009-139, 99-121, 2009-140, 2009-268, 2009-269, 2009-270, and 2009-271 are REVERSED and SET ASIDE.

The writ of preliminary injunction issued by the Court of Appeals in CA-G.R. SP Nos. 111947 and 111970 enjoining the National Telecommunications Commission and its representatives from enforcing all the assailed Orders in the two cases, are hereby made permanent. The National Telecommunications Commission and all persons acting on its behalf are also permanently enjoined from implementing the assailed Orders in CA G.R. SP Nos. 112006 and 112198. SO ORDERED.

NTC filed its Motion for Reconsideration (MR) of the SC's Decision promulgated on February 13, 2023, a copy of which was received by Globe and Innove on October 1, 2024. Globe and Innove await the SC's Resolution requiring the filing of comment on said MR.

Acquisition by Globe Telecom and PLDT of the Entire Issued and Outstanding Shares of VTI

In a letter dated June 7, 2016 issued by Philippine Competition Commission (PCC) to Globe Telecom, PLDT, SMC and VTI regarding the Joint Notice filed by the aforementioned parties on May 30, 2016, disclosing the acquisition by Globe Telecom and PLDT of the entire issued and outstanding shares of VTI, the PCC claims that the Notice was deficient in form and substance and concludes that the acquisition cannot be claimed to be deemed approved.

On June 10, 2016, Globe Telecom formally responded to the letter reiterating that the Notice, which sets forth the salient terms and conditions of the transaction, was filed pursuant to and in accordance with MC No. 16-002 issued by the PCC. MC No. 16-002 provides that before the implementing rules and regulations for RA No. 10667 (the Philippine Competition Act of 2015) come into full force and effect, upon filing with the PCC of a notice in which the salient terms and conditions of an acquisition are set forth, the transaction is deemed approved by the PCC and as such, it may no longer be challenged. Further, Globe Telecom clarified in its letter that the supposed deficiency in form and substance of the Notice is not a ground to prevent the transaction from being deemed approved. The only exception to the rule that a transaction is deemed approved is when a notice contains false material information. In this regard, Globe Telecom stated that the Notice does not contain any false information.

On June 17, 2016, Globe Telecom received a copy of the second letter issued by PCC stating that notwithstanding the position of Globe Telecom, it was ruled that the transaction was still subject for review

On July 12, 2016, Globe Telecom asked the CA to stop the government's anti-trust body from reviewing the acquisition of SMC's telecommunications business. Globe Telecom maintains the position that the deal was approved after Globe Telecom notified the PCC of the transaction and that the anti-trust body violated its own rules by insisting on a review. On the same day, Globe Telecom filed a Petition for Mandamus, Certiorari and Prohibition against the PCC, docketed as CA-G.R. SP No. 146538. On July 25, 2016, the CA, through its 6th Division issued a resolution denying Globe Telecom's application for TRO and injunction against PCC's review of the transaction. In the same resolution, however, the CA required the PCC to comment on Globe Telecom's petition for certiorari and mandamus within 10 days from receipt thereof. The PCC filed said comment on August 8, 2016. In said comment, the PCC prayed that the ₱70.00 billion deal between PLDT-Globe Telecom and San Miguel be declared void for PLDT and Globe Telecom's alleged failure to comply with the requirements of the Philippine Competition Act of 2015. The PCC also prayed that the CA direct Globe Telecom to: cease and desist from further implementing its co-acquisition of the San Miguel telecommunications assets; undo all acts consummated pursuant to said acquisition; and pay the appropriate administrative penalties that may be imposed by the PCC under the Philippine Competition Act for the illegal consummation of the subject acquisition.

Meanwhile, PLDT filed a similar petition with the CA, docketed as CA G.R. SP No. 146528, which was raffled off to its 12th Division. On August 26, 2016, PLDT secured a TRO from said court. Thereafter, Globe Telecom's petition was consolidated with that of PLDT, before the 12th Division. The consolidation effectively extended the benefit of PLDT's TRO to Globe Telecom. The parties were required to submit their respective Memoranda, after which, the case shall be deemed submitted for resolution.

On February 17, 2017, the CA issued a Resolution denying PCC's Motion for Reconsideration dated September 14, 2016 for lack of merit. In the same Resolution, the Court granted PLDT's Urgent Motion for the Issuance of a Gag Order and ordered the PCC to remove the offending publication

from its website and also to obey the sub judice rule and refrain from making any further public pronouncements regarding the transaction while the case remains pending. The Court also reminded the other parties, PLDT and Globe, to likewise observe the sub judice rule. For this purpose, the Court issued its gag order admonishing all the parties “to refrain, cease and desist from issuing public comments and statements that would violate the sub judice rule and subject them to indirect contempt of court. The parties were also required to comment within ten days from receipt of the Resolution, on the Motion for Leave to Intervene, and Admit the Petition-in Intervention dated February 7, 2017 filed by Citizenwatch, a non-stock and non-profit association.

On April 18, 2017, PCC filed a petition before the SC docketed as G.R. No. 230798, to lift the CA's order that has prevented the review of the sale of San Miguel Corp.'s telecommunications unit to PLDT Inc. and Globe Telecom. On April 25, 2017, Globe filed before the SC a Motion for Intervention with Motion to Dismiss the petition filed by the PCC.

As of June 30, 2017, the SC did not issue any TRO on the PCC's petition to lift the injunction issued by the CA. Hence, the PCC remains barred from reviewing the SMC deal.

On July 26, 2017, Globe received the SC en banc Resolution granting Globe's Extremely Urgent Motion to Intervene. In the same Resolution, the Supreme Court treated as Comment, Globe's Motion to Dismiss with Opposition Ad Cautelam to PCC's Application for the Issuance of a Writ of Preliminary Injunction and/or TRO.

On August 31, 2017, Globe received another Resolution of the SC en banc, requiring the PCC to file a Consolidated Reply to the Comments respectively filed by Globe and PLDT, within ten (10) days from notice. On November 16, 2017, after several extensions of time were granted to the PCC, the Corporation through its external counsel, received a copy of the Consolidated Reply dated November 7, 2017 filed by the PCC.

In the meantime, in a Decision dated October 18, 2017, the CA, in CA-G.R. SP No. 146528 and CA-G.R. SP No. 146538, granted Globe and PLDTs Petition to permanently enjoin and prohibiting PCC from reviewing the acquisition and compelling the PCC to recognize the same as deemed approved. PCC elevated the case to the SC via Petition for Review on Certiorari.

On June 1, 2018, the Corporation received a copy of the Court of Appeals' Notice of Resolution dated May 25, 2018 and attached Resolution dated May 24, 2018 denying Citizenwatch's Motion for Partial Reconsideration on the ground of lack of legal standing and mootness. No further action has been taken since the Resolution dated May 24, 2018 of the Court of Appeals.

Co-use of frequencies by PLDT/Smart and Globe Telecom as a result of the acquisition of controlling shares in in VTI

On January 21, 2019, Globe filed its Comment to a petition filed by lawyers Joseph Lemuel Baligod and Ferdinand Tecson before the Supreme Court, against the NTC, PCC, Liberty Broadcasting Network, Inc., (LBNI), Bell Telecommunications Inc. (BellTel), Globe, PLDT and Smart, docketed as G.R. No. 242352. The petition sought to, among others, enjoin PLDT/Smart and Globe from co-using the frequencies assigned to LBNI and BellTel in view of alleged irregularities in NTC's assignment of these frequencies to these entities. In its Comment, Globe argued that the frequencies were assigned in accordance with existing procedures prescribed by law and that to prevent the use of the frequencies will only result to its being idle and unutilized. Moreover, in view of the substantial investments made by Globe, for the use of these frequencies, enjoining its use will cause grave and irreparable injury not only to Globe but to subscribers who will be deprived of the benefits of fast and reliable telecommunications services. The other Respondents have likewise filed their respective Comments to the petition.

RECENT CORPORATE DEVELOPMENTS:

Tower Sale and Leaseback Deal:

- On July 23, 2024, Globe completed 100% of its Tower Sale and Leaseback Deal with Frontier Towers with the closing of the last batch of towers comprising 1,037 sites for a cash consideration of ₱13.17 billion.
- Subsequently, on October 28, 2024, Globe transferred an additional 25 towers to Unity, with a cash consideration of ₱300 million.

Overall, Globe has officially turned over 6,653 out of the 7,506 towers included in the Sale and Leaseback portfolio, generating approximately ₱85.5 billion in proceeds.

Typhoon Kristine:

- **Network Restoration:**
 - Initial outages due to power failures affected 21 provinces in Southern Luzon and Visayas, impacting less than 13% of sites in Southern Luzon and 7% in the Visayas.
 - Restoration began promptly in affected areas, with Globe prioritizing call, text, and data service restoration despite ongoing power issues.
 - By October 25, service was fully restored in seven provinces, with efforts near completion in additional locations like Occidental Mindoro, Romblon, and Albay.
- **Connectivity Relief for Affected Customers:**
 - Globe provided free connectivity options to affected customers, including:
 - Free unlimited calls and texts, plus 100MB of data for all apps and an additional 100MB for social media, valid for a day.
 - Eligible Globe At Home Prepaid WiFi users received free 5GB of data valid for three days and a three-day promo extension for GFiber Prepaid users.
 - Extended payment due dates for Postpaid and GFiber Postpaid customers.
- **Deployment of Emergency Stations:**
 - Globe set up "Libreng Tawag" (free calls), "Libreng Charging," and "Libreng WiFi" stations to support residents in heavily impacted areas.
 - In Cebu City, a station was set up and operational for multiple days to aid local residents' communication needs.
- **Community and Donation Efforts:**
 - Globe encouraged customers to contribute to relief efforts by donating their Globe Rewards points through the GlobeOne app, facilitating easier community assistance.

Product Update:

- Starting October 15, 2024, GFiber has revised its pricing structure, offering plans that range from ₱1499 per month for speeds up to 300 Mbps to ₱7,499 per month for speeds as high as 1.5 Gbps.

Network Related Update:

- Globe has successfully upgraded 450 cities and towns across the Philippines to fiber-optic technology, strengthening its commitment to providing top-tier connectivity to its wireline customers while promoting sustainability through energy-efficient, future-ready solutions. The migration, which entails replacing copper cables with fiber, covers towns and cities in at least 60 provinces across the country.
<https://www.globe.com.ph/about-us/newsroom/corporate/globe-fiber-migration-450-cities>
- Globe further strengthens its commitment to enhancing connectivity in Mindanao, building a new tower in Malaybalay City, and upgrading 16 sites across Bukidnon. The site upgrades were strategically implemented, with three each in Libona, Manolo Fortich, and Quezon; two each in Malaybalay City and Valencia City; and one each in Lantapan, San Fernando, and Maramag.
<https://www.globe.com.ph/about-us/newsroom/corporate/new-tower-malaybalay-city>

- Globe has enhanced its digital infrastructure in Pangasinan, building four cell sites and upgrading 13 existing ones to support connectivity needs in the province, known for agricultural bounty and a burgeoning tourism industry. The new sites, built in Bayambang, Binalonan, Mangatarem, and San Manuel, aim to deliver robust mobile and internet connectivity throughout these strategic locations.

<https://www.globe.com.ph/about-us/newsroom/corporate/digital-infrastructure-pangasinan>

- Globe continues to elevate its commitment to improving connectivity across the Philippines by firing up two new cell sites in Bogo City, Cebu. These installations are located in Brgy. Binabag and Brgy. Marangog, promising significant benefits for residents, businesses, and tourists alike, enhancing digital experiences and supporting local economic activities.

<https://www.globe.com.ph/about-us/newsroom/consumer/globe-expands-bogo-city-network>

- Globe has installed a total of 20 new sites across four provinces in Central Luzon, aiming to boost the region's digital infrastructure and support its predominantly agricultural economy and growing tourism sector. In Bulacan, Globe built six new towers: two in Marilao and one each in Angat, Doña Remedios Trinidad, Hagonoy, and the city of San Jose Del Monte. A total of 22 other sites were also expanded across the province. Six new towers were also recently built in Nueva Ecija, with one new site each in Aliaga, Gapan City, General Tinio, San Isidro, Santa Rosa, and Talavera. Globe also expanded 11 existing sites to ensure that both urban centers and rural communities gain access to faster, more reliable digital services. In Pampanga, Globe built five additional cell towers to provide better network coverage in Apalit, Floridablanca, Mexico, San Luis, and Sasmuan. In addition, 15 existing sites were upgraded to expand network capacity and coverage. Tarlac, meanwhile, got three new sites in Bamban, Concepcion and Tarlac City, with other sites also upgraded, further enhancing the province's overall network coverage.

<https://www.globe.com.ph/about-us/newsroom/corporate/20-new-sites-central-luzon>

- Globe has set up four new cell towers in Liloan, Cebu, boosting connectivity and digital access for local communities. Two of the towers are in Brgy. Tayud, a remote industrial area with limited connectivity. The other facilities are located in Brgy. San Vicente and Brgy. Yati.

- Brgy. Tayud, with 22,000 residents, stands to benefit immensely from this upgrade as it is far from the city center. The towers cover areas such as Tayud Barangay Hall, Corbox Corporation, Apollo's View, Amara, Gallardo's Venue, and Makaloka Beach Resort.
- Brgy. San Vicente has nearly 13,000 residents, while Brgy. Yati has 37,000 residents. The new towers in these barangays provide improved connectivity and can play a vital role in disaster preparedness and response due to the areas' vulnerability to flooding.

Residents of the three barangays now have easier access to the municipality's LiveLoveLiloan App, which offers various services like an online marketplace, emergency services, and an electronic transport system.

<https://www.globe.com.ph/about-us/newsroom/corporate/4-new-cell-towers-liloan-cebu>

- Globe has taken a significant stride in bridging the digital divide by installing new cell towers in three remote barangays of Cebu: Brgy. Ilihan, Brgy. Poblacion, and Brgy. Simala. These communities previously faced connectivity challenges due to their geography and limited infrastructure. With the new cell towers, Brgy. Ilihan, with its 3,818 residents, will have improved access to information and services, while Brgy. Poblacion, home to 12,573 residents and agricultural industries, will benefit from a stronger internet connection, boosting business growth. Brgy. Simala, renowned for its tourism and agriculture, will also experience enhanced internet services.

Globe's efforts represent a significant step towards reducing the urban-rural digital gap, ensuring that even the most remote communities can participate in the digital economy.

<https://www.globe.com.ph/about-us/newsroom/corporate/new-cell-towers-cebu-remote-area>

OTHER RELEVANT INFORMATION

1. Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation:

For details on contingencies please refer to regulatory and corporate developments above.

Globe is contingently liable for various claims arising in the ordinary conduct of business and certain tax assessments which are either pending decision by the courts or are being contested, the outcome of which are not presently determinable. In the opinion of management and legal counsel, the possibility of outflow of economic resources to settle the contingent liability is remote.

2. Description of material commitments and general purpose of such commitments. Material off-balance sheet transactions, arrangements, obligations and other relationships with unconsolidated entities or other persons created during the period:

For details on material commitments and arrangements, see Note 20 and Note 21 for contingent obligations in the attached Notes to the Financial Statements.

3. Any significant elements of income or loss that did not arise from the registrant's continuing operations:

Not applicable.

4. Seasonal aspects that have a material effect on the financial statements

No seasonal aspects that have a material effect on the financial statements.

MAJOR STOCKHOLDERS

The following are the major stockholders of Globe Telecom as of September 30, 2024

Stockholders	Common Shares	% of Common	Voting Preferred Shares	% of Voting Preferred Shares	Total Outstanding Shares ¹	% of Total Outstanding Shares
Ayala Corp.	44,266,630	30.66%	-	-	44,266,630	14.61%
SingTel	67,379,310	46.67%	-	-	67,379,310	22.25%
Asiacom	-	-	158,515,017	100.00%	158,515,017	52.33%
Directors*, Officers, ESOP	1,500,685	1.04%	4	0.00%	1,500,689	0.50%
Public	31,233,709	21.63%	-	-	31,233,709	10.31%
Total	144,380,334	100.00%	158,515,021	100.00%	302,895,355	100.00%

* Messrs. Cu and Noel, Jocson and Periquet, Jr. directly hold one (1) preferred share each.

¹Total shares includes common shares and voting preferred shares; Foreign Ownership Level (%) on all voting shares (total of common and voting preferred shares) is 25.82%, both well within the 40% ownership limit.

BOARD OF DIRECTORS (BOD)

The members of the Board of Directors of Globe Telecom Inc.

Name	Position
Jaime Augusto Zobel de Ayala	Chairman (NED)
Tan Mee Ling Aileen	Co-Vice Chair (NED)
Cezar P. Consing	Co-Vice Chair (NED)
Ernest L. Cu	Executive Director, President and Chief Executive Officer
Jaime Alfonso Antonio Zobel de Ayala	Director (NED)
Delfin L. Lazaro	Director (NED)
Ng Kuo Pin	Director (NED)
Cirilo P. Noel	Lead Independent Director (NED, ID)
Natividad N. Alejo	Independent Director (NED, ID)
Ramon L. Jocsom	Independent Director (NED, ID)
Antonio Jose U. Periquet, Jr.	Independent Director (NED, ID)

Key Officers* – Globe

Name	Position
Ernest L. Cu ¹	President and Chief Executive Officer (CEO)
Rosemarie Maniego-Eala ²	Chief Finance Officer (CFO), Treasurer, and Chief Risk Officer (CRO) <i>(until October 15, 2024)</i>
Juan Carlo C. Puno ³	Chief Financial Officer (CFO), Treasurer, and Chief Risk Officer (CRO) <i>(effective October 16, 2024)</i>
Renato Manuel M. Jiao	Chief Human Resource Officer (CHRO)
Rebecca V. Eclipse	Chief Transformation and Operations Officer (CTOO) and Chief Customer Experience Officer (CCEO)
Vicente Froilan M. Castelo	General Counsel (GC)
Maria Franchette M. Acosta	Corporate Secretary
Marisalve Ciocson-Co	Chief Compliance Officer, Senior Vice President – Legal and Compliance, and Assistant Corporate Secretary
Carmeli Pauline M. Briones	Chief Audit Executive (CAE)
Darius Jose R. Delgado ⁴	Chief Commercial Officer (CCO)
Maria Yolanda C. Crisanto	Chief Sustainability and Corporate Communications Officer (CSCCO)
Raul M. Macatangay	Chief Information Officer (CIO)

¹ Member, Board of Directors

² Ms. Rosemarie Maniego-Eala's retirement date is effective October 15, 2024, after which she will be succeeded by Mr. Juan Carlo C. Puno as Chief Financial Officer (CFO), Treasurer, and Chief Risk Officer (CRO), as stated in a disclosure dated September 16, 2024 ([Corporate Disclosure on Change in Key Officer](#))

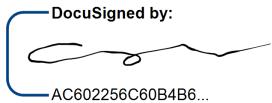
³ Mr. Juan Carlo C. Puno's appointment as CFO, Treasurer, and CRO, is effective October 16, 2024, as stated in a disclosure dated September 16, 2024 ([Corporate Disclosure on Change in Key Officer](#))

⁴ Mr. Darius Jose R. Delgado was appointed as Globe's Chief Commercial Officer (CCO) effective September 1, 2024, to succeed the incumbent Ms. Maria Louisa Guevarra-Cabreira, who will assume the role of Leadership Adviser to the Chief Human Resource Officer (CHRO), as stated in a disclosure dated August 28, 2024 ([Corporate Disclosure on Change in Key Officer](#))

SIGNATURES

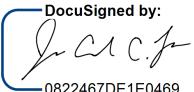
Pursuant to the requirement of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant GLOBE TELECOM, INC.

DocuSigned by:

AC602256C60B4B6...

MR. CHAN PAUL T. NICOLAS
Head – Financial Control

7 November 2024

DocuSigned by:

0822467DE1E0469...

MR. JUAN CARLO C. PUNO
Chief Financial Officer, Treasurer, and Chief Risk
Officer

7 November 2024

EXHIBIT I: AGING OF ACCOUNTS RECEIVABLE

The table below shows the aging analysis of the Globe Group's trade receivables as of September 30, 2024.

	Current days past due	Less than 30 days past due	31 to 60 days past due	61 to 90 days past due	Over 90 days past due	Total
		<i>(In Thousand Pesos)</i>				
Wireless subscribers receivables:						
Consumer	₱3,768,207	₱1,653,534	₱338,972	₱304,170	₱1,266,883	₱7,331,766
Key corporate accounts	57,883	88,453	89,159	80,508	772,104	1,088,107
Other corporations and SME	308,373	134,621	22,146	18,039	159,751	642,930
	4,134,463	1,876,608	450,277	402,717	2,198,738	9,062,803
Wireline subscribers receivables:						
Consumer	957,462	206,251	68,528	70,067	2,022,693	3,325,001
Key corporate accounts	325,452	782,509	801,217	494,973	4,407,866	6,812,017
Other corporations and SME	176,771	97,781	47,752	21,375	561,405	905,084
	1,459,685	1,086,541	917,497	586,415	6,991,964	11,042,102
Total subscribers receivables	5,594,148	2,963,149	1,367,774	989,132	9,190,702	20,104,905
Traffic receivables:						
Foreign	392,805	-	11,787	14,925	555,478	974,995
Local	6,089	5,173	1,161	1,079	194,684	208,186
Total traffic receivables	398,894	5,173	12,948	16,004	750,162	1,183,181
Other trade receivables	2,969,845	315,702	212,382	127,502	1,747,512	5,372,943
	₱8,962,887	₱3,284,024	₱1,593,104	₱1,132,638	₱11,688,376	₱26,661,029

GLOBE TELECOM, INC. AND SUBSIDIARIES

Interim Condensed Consolidated Financial Statements
As of September 30, 2024 and December 31, 2023
For the periods ended September 30, 2024 and 2023





Globe

GLOBE TELECOM, INC. AND SUBSIDIARIES **INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	Notes	September 30, 2024 (Unaudited)	December 31, 2023 (Audited)
(In Thousand Pesos)			
ASSETS			
Current Assets			
Cash and cash equivalents	3	₱22,256,024	₱16,645,077
Trade receivables – net	4	17,707,198	18,097,898
Contract assets – net	5.1	5,379,450	6,223,595
Inventories and supplies – net		1,723,045	3,388,420
Derivative assets – current		106,485	516,718
Prepayments and other current assets	6	24,252,485	21,638,108
		71,424,687	66,509,816
Assets classified as held-for-sale	7, 9	6,115,015	20,414,321
		77,539,702	86,924,137
Noncurrent Assets			
Property and equipment – net	7	348,663,699	334,408,653
Intangible assets and goodwill – net	8	20,921,810	23,373,106
Right of use assets – net	9.1	87,887,778	69,538,796
Investments in joint ventures	10	59,215,410	55,335,717
Deferred income tax assets – net		2,265,447	2,279,979
Derivative assets – net of current portion		4,131,189	4,200,246
Other noncurrent assets	6	28,293,419	35,567,551
		551,378,752	524,704,048
TOTAL ASSETS		₱628,918,454	₱611,628,185
LIABILITIES AND EQUITY			
Current Liabilities			
Trade payables and accrued expenses	11	₱81,171,247	₱87,664,258
Deferred revenues – current	5.2	5,633,374	7,154,714
Loans payable – current	12	26,159,527	36,792,956
Derivative liabilities		899,613	482,182
Lease liabilities – current	9.2	7,201,679	5,899,426
Provisions		3,010,425	2,960,993
Income tax payable		1,162,334	1,605,015
		125,238,199	142,559,544
Noncurrent Liabilities			
Loans payable – net of current portion	12	214,777,885	213,162,613
Deferred income tax liabilities – net		5,730,670	5,983,954
Deferred revenues – net of current portion	5.2	773,565	764,888
Lease liabilities – net of current portion	9.2	106,415,658	82,825,056
Pension liabilities		3,543,239	2,718,312
Other long-term liabilities		3,360,337	3,687,080
		334,601,354	309,141,903
Total Liabilities		459,839,553	451,701,447
Equity			
Capital stock	13	9,011,592	9,004,030
Additional paid in capital		54,568,560	54,268,520
Cost of share-based compensation		939,170	802,701
Capital securities	13.3	29,977,639	29,977,639
Other reserves	13.8	(1,668,982)	(1,333,253)
Treasury shares	13.4	(10,000,000)	(10,000,000)
Retained earnings	13.7	86,218,462	77,149,257
Equity attributable to equity holders of the Parent		169,046,441	159,868,894
Non-controlling interest		32,460	57,844
Total Equity		169,078,901	159,926,738
TOTAL LIABILITIES AND EQUITY		₱628,918,454	₱611,628,185

See accompanying Notes to Interim Consolidated Financial Statements.

CREATE.WONDERFUL.



GLOBE TELECOM, INC. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF TOTAL COMPREHENSIVE INCOME

	Notes	Three-Month Period Ended		Nine-Month Period Ended		
		September 30		September 30		
		2024	2023	2024	2023	
(In Thousand Pesos, Except Per Share Figures)						
REVENUES						
Service revenues		₱41,783,727	₱40,661,107	₱124,009,417	₱121,062,100	
Nonservice revenues		3,335,212	3,607,018	10,734,775	12,730,303	
	19	45,118,939	44,268,125	134,744,192	133,792,403	
INCOME						
Gain on sale and leaseback of telecom towers – net	7	140,596	188,858	3,627,811	6,021,475	
Equity share in net income of joint ventures	10	1,221,621	636,607	3,663,759	1,513,906	
Gain (loss) on disposal of property and equipment – net		(163,993)	88,755	241,308	291,363	
Interest income		256,258	182,324	625,734	466,876	
Other income (loss) – net	14	501,046	(16,262)	1,225,749	284,668	
		1,955,528	1,080,282	9,384,361	8,578,288	
COSTS AND EXPENSES						
General, selling and administrative expenses	15.1	18,743,558	18,859,526	55,255,588	55,465,916	
Depreciation and amortization	15.2	12,540,699	11,604,508	37,301,436	34,494,446	
Cost of inventories sold		3,856,457	3,778,170	11,509,120	13,330,576	
Finance costs	15.3	3,794,046	3,156,529	10,511,036	8,860,295	
Impairment and other losses	15.4	730,566	1,160,954	2,965,028	3,691,477	
Interconnect costs	20.1	415,507	308,478	1,186,758	1,013,067	
		40,080,833	38,868,165	118,728,966	116,855,777	
INCOME BEFORE INCOME TAX						
		6,993,634	6,480,242	25,399,587	25,514,914	
PROVISIONS FOR INCOME TAX						
Current		1,002,599	1,095,112	4,896,321	6,386,673	
Deferred		(28,429)	396,358	(53,082)	(235,757)	
		974,170	1,491,470	4,843,239	6,150,916	
NET INCOME						
		6,019,464	4,988,772	20,556,348	19,363,998	
OTHER COMPREHENSIVE INCOME (LOSS)						
Items that will be reclassified into profit or loss in subsequent periods:						
Transactions on cash flow hedges – net	13.8	85,296	(138,997)	(521,187)	(237,448)	
Currency translation adjustments	13.8	(211,918)	116,454	98,207	122,079	
		(126,622)	(22,543)	(422,980)	(115,369)	
Item that will not be reclassified into profit or loss in subsequent periods:						
Changes in fair value of financial assets at FVOCI	13.8	(41,395)	146,077	108,327	176,802	
Remeasurement gain (loss) on defined benefit plan	13.8		-	(27,325)	61,106	
		(41,395)	140,452	81,002	237,908	
TOTAL OTHER COMPREHENSIVE INCOME (LOSS)						
		(168,017)	117,909	(341,978)	122,539	
TOTAL COMPREHENSIVE INCOME						
		₱5,851,447	₱5,106,681	₱20,214,370	₱19,486,537	

(Forward)



GLOBE TELECOM, INC. AND SUBSIDIARIES
INTERIM CONSOLIDATED STATEMENTS OF TOTAL COMPREHENSIVE INCOME

	Notes	Three-Month Period Ended		Nine-Month Period Ended	
		September 30		September 30	
		2024	2023	2024	2023
<i>(In Thousand Pesos, Except Per Share Figures)</i>					
Total net income attributable to:					
Equity holders of the Parent		₱6,021,921	₱4,965,697	₱20,575,483	₱19,292,751
Non-controlling interest		(2,457)	23,075	(19,135)	71,247
		6,019,464	4,988,772	20,556,348	19,363,998
Total other comprehensive income (loss) attributable to:					
Equity holders of the Parent	13.8	(171,296)	118,367	(335,729)	119,520
Non-controlling interest	13.8	3,279	(458)	(6,249)	3,019
		(168,017)	117,909	(341,978)	122,539
Total comprehensive income attributable to:					
Equity holders of the Parent		₱5,850,625	5,084,064	₱20,239,754	19,412,271
Non-controlling interest		822	22,617	(25,384)	74,266
		₱5,851,447	₱5,106,681	₱20,214,370	₱19,486,537
Earnings Per Share					
Basic	16	₱39.29	₱32.08	₱135.25	₱126.74
Diluted	16	₱39.10	₱32.00	₱134.59	₱126.35
Cash dividends declared per common share	13.5	₱25.00	₱25.00	₱75.00	₱75.00

See accompanying Notes to Interim Consolidated Financial Statements.



GLOBE TELECOM, INC. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		For the Nine-Month Period Ended September 30, 2024 (Unaudited)									
	Notes	Capital Stock (Note 13)	Additional Paid-in Capital	Cost of Share-Based Compensation	Capital Securities (Note 13.3)	Other Reserves (Note 13.8)	Retained Earnings	Treasury Shares (Note 13.4)	Total Equity Attributable to Parent	Non-controlling Interest	Total
(In Thousand Pesos)											
As of January 1, 2024		₱9,004,030	₱54,268,520	₱802,701	₱29,977,639	(₱1,333,253)	₱77,149,257	(₱10,000,000)	₱159,868,894	₱57,844	₱159,926,738
Total comprehensive income for the year		-	-	-	-	(335,729)	20,575,483	-	20,239,754	(25,384)	20,214,370
Dividends on common stock	13.5	-	-	-	-	-	(10,824,732)	-	(10,824,732)	-	(10,824,732)
Distribution on capital securities	13.3	-	-	-	-	-	(681,546)	-	(681,546)	-	(681,546)
Share-based compensation	15.1	-	-	444,071	-	-	-	-	444,071	-	444,071
Issue of shares under share-based compensation plan		7,562	300,040	(307,602)	-	-	-	-	-	-	-
As of September 30, 2024		₱9,011,592	₱54,568,560	₱939,170	₱29,977,639	(₱1,668,982)	₱86,218,462	(₱10,000,000)	₱169,046,441	₱32,460	₱169,078,901

		For the Nine-Month Period Ended September 30, 2023 (Unaudited)									
	Notes	Capital Stock (Note 13)	Additional Paid-in Capital	Cost of Share-Based Compensation	Capital Securities (Note 13.3)	Other Reserves (Note 13.8)	Retained Earnings	Treasury Shares (Note 13.4)	Total Equity Attributable to Parent	Non-controlling Interest	Total
(In Thousand Pesos)											
As of January 1, 2023		₱8,995,602	₱53,944,871	₱848,890	₱29,977,639	(₱116,306)	₱68,539,651	(₱10,000,000)	₱152,190,347	₱342,523	₱152,532,870
Total comprehensive income for the year		-	-	-	-	119,520	19,292,751	-	19,412,271	74,266	19,486,537
Dividends on common stock	13.5	-	-	-	-	-	(10,812,941)	-	(10,812,941)	-	(10,812,941)
Distribution on capital securities	13.3	-	-	-	-	-	(658,452)	-	(658,452)	-	(658,452)
Share-based compensation	15.1	-	-	233,188	-	-	-	-	233,188	-	233,188
Issue of shares under share-based compensation plan		8,428	323,649	(332,077)	-	-	-	-	-	-	-
As of September 30, 2023		₱9,004,030	₱54,268,520	₱750,001	₱29,977,639	₱3,214	₱76,361,009	(₱10,000,000)	₱160,364,413	₱416,789	₱160,781,202

See accompanying Notes to Interim Consolidated Financial Statements.



GLOBE TELECOM, INC. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

		Nine-Month Period Ended September 30	
	Notes	2024 (Unaudited)	2023 (Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES		<i>(Unaudited and In Thousand Pesos)</i>	
Income before income tax		₱25,399,587	₱25,514,914
Adjustments for:			
Depreciation and amortization	15.2	37,301,436	34,494,446
Impairment and other losses	15.4	2,965,028	3,691,477
Finance costs	15.3	10,511,036	8,860,295
Equity share in net (income) losses of joint ventures	10	(3,663,759)	(1,513,906)
Foreign exchange losses (gains) – net	14	460,143	792,454
Gain on derivative instruments –net	14	(712,079)	(808,565)
Pension expense	15.1	645,563	807,558
Share-based compensation	15.1	444,071	233,188
Interest income		(625,734)	(466,876)
Gain on sale and leaseback of telecom towers - net	7	(3,627,811)	(6,021,475)
Gain on disposal of property and equipment		(241,308)	(291,363)
Operating income before working capital changes		68,856,173	65,292,147
Changes in operating assets and liabilities:			
Decrease (Increase) in:			
Trade receivables – net		(369,414)	(3,277,561)
Inventories and supplies		1,586,288	1,153,041
Contract assets		350,454	1,837,088
Prepayments and other current assets		(2,626,482)	(3,005,160)
Other noncurrent assets		996,463	(361,768)
Increase (Decrease) in:			
Trade payables and accrued expenses		1,337,387	(1,763,587)
Other long-term liabilities		(13,134)	20,585
Deferred revenues		(1,512,663)	(589,569)
Cash generated from operations		68,605,072	59,305,216
Income tax paid relating to operating activities		(3,041,523)	(1,897,058)
Net cash flows from operating activities		65,563,549	57,408,158
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions to:			
Property and equipment	7	(40,850,414)	(53,979,177)
Investment in joint ventures	10	(253,649)	(749,390)
Intangible assets	8	(164,018)	(55,410)
Proceeds from sale and leaseback of telecom towers - net	7	27,313,807	20,667,675
Cash flows on loans and other receivables from related parties		500,500	(431,000)
Interest received		566,957	436,195
Proceeds from sale of property and equipment		1,098,163	455,546
Cash used in investing activities		(11,788,654)	(33,655,561)
Income tax paid relating to investing activities		(2,727,494)	(5,668,330)
Net cash flows used in investing activities		(14,516,148)	(39,323,891)

(Forward)



GLOBE TELECOM, INC. AND SUBSIDIARIES
INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

	Notes	Nine-Month Period Ended September 30		
		2024	2023	
<i>(Unaudited and In Thousand Pesos)</i>				
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowings:				
Long-term		₱15,000,000	₱-	
Short-term		16,305,000	53,220,000	
Repayments of borrowings:				
Long-term		(6,393,870)	(12,609,261)	
Short-term		(34,563,000)	(29,405,167)	
Payments of dividends to common stockholders	13.5	(10,824,732)	(10,812,941)	
Distributions paid to holders of capital securities	13.3	(681,546)	(658,452)	
Payments of lease liabilities	9.2	(13,331,500)	(10,463,588)	
Interest paid		(10,809,592)	(9,631,626)	
Net cash used in financing activities		(45,299,240)	(20,361,035)	
NET INCREASE IN CASH AND CASH EQUIVALENTS		5,748,161	(2,276,768)	
NET FOREIGN EXCHANGE DIFFERENCE ON				
CASH AND CASH EQUIVALENTS		(137,214)	219,818	
CASH AND CASH EQUIVALENTS				
AT THE BEGINNING OF YEAR		16,645,077	18,033,785	
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD		₱22,256,024	₱15,976,835	

See accompanying Notes to Interim Consolidated Financial Statements.



GLOBE TELECOM, INC. AND SUBSIDIARIES NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

1 Corporate Information and Basis of Financial Statement Preparation

Corporate Information

The interim condensed consolidated financial statements of Globe Telecom, Inc. and Subsidiaries ("Globe") as of September 30, 2024 and December 31, 2023, and for the nine-month period ended September 30, 2024 and 2023 were authorized for issue in accordance with a resolution of the Board of Directors (BOD) on November 7, 2024.

1.1 Globe Telecom, Inc.

Globe Telecom, Inc. (hereafter referred to as "Globe Telecom" or The "Parent Company") is a stock corporation organized under the laws of the Philippines on January 16, 1935, and enfranchised under Republic Act (RA) No. 7229 and its related laws to render any and all types of domestic and international telecommunications services. Globe Telecom is one of the leading providers of digital wireless communications services in the Philippines under the Globe Postpaid and Prepaid, and Touch Mobile (TM) using a fully digital network. It also offers domestic and international long distance communication services or carrier services. Globe Telecom's head office is located at The Globe Tower, 32nd Street corner 7th Avenue, Bonifacio Global City, Taguig, Metropolitan Manila, Philippines. Globe Telecom is listed in the Philippine Stock Exchange (PSE) and has been included in the PSE composite index since September 17, 2001. Major stockholders of Globe Telecom include Ayala Corporation (AC), Singapore Telecom International Pte Ltd. (Singtel) and Asiacom Philippines, Inc. None of these companies exercise control over Globe Telecom.

1.2 Innove Communications, Inc. (Innove)

Globe Telecom owns 100% of Innove, a stock corporation organized under the laws of the Philippines and enfranchised under RA No. 11151 and its related laws to render any and all types of domestic and international telecommunications services. Innove holds a license to provide digital wireless communication services in the Philippines. Innove also has a license to establish, install, operate and maintain a nationwide local exchange carrier (LEC) service, particularly integrated local telephone service with public payphone facilities and public calling stations, and to render and provide international and domestic carrier and leased line services.

On November 2, 2015, Innove and Techzone Philippines incorporated TechGlobal Data Center, Inc. (TechGlobal), a joint venture company formed for the purpose of operating and managing all kinds of data centers, and providing information technology-enabled, knowledge-based and computer-enabled support services. Innove and Techzone hold ownership interest of 49% and 51%, respectively. TechGlobal started commercial operations in August 2017.

1.3 GTI Business Holdings, Inc. (GTI) and Subsidiaries

Globe Telecom owns 100% of GTI. GTI was incorporated and registered under the laws of the Philippines, on November 25, 2008, as a holding company.

1.4 GTI Corporation (GTIC)

In July 2009, GTI incorporated a wholly owned subsidiary, GTIC, a company organized under the General Corporation Law of the United States of America, State of Delaware as a wireless and data communication services provider.



1.5 Globe Telecom HK Limited (GTHK)

In December 2011, GTI incorporated a wholly owned subsidiary, GTHK, a limited company organized under the Companies Ordinance of Hong Kong as a marketing and distribution company.

On March 17, 2015, GTHK applied for a services-based operator license (SBO) with the Office of the Communications Authority in Hong Kong (OFCA) which was subsequently approved on May 7, 2015.

As of June 1, 2020, the SBO was cancelled and surrendered to the OFCA and GTHK has been winding down its operations. GTHK was previously engaged in the marketing and selling of telecommunication products and services in the international market, except the United States of America and the Philippines, under a distributor arrangement.

On March 27, 2024, the sole director resolved and signed a written resolution with the purpose of placing GTHK into liquidation. As of the reporting date, the completion of the regulatory requirements on the liquidation of GTHK is still in process.

1.6 Globetel European Limited (GTEU) and Subsidiaries

On May 10, 2013, GTI incorporated a wholly owned subsidiary, GTEU as holding company for the operating companies of Globe located in the United Kingdom, Spain and Italy.

1.7 Globetel Singapore Pte. Ltd. (GTSG)

On November 12, 2014, GTI incorporated GTSG, a wholly owned subsidiary, for the purpose of offering full range of international data services in Singapore under a facilities-based operations license with Infocomm Media and Development Authority (IMDA) in Singapore which was granted on January 7, 2015.

1.8 Kickstart Ventures, Inc. (Kickstart) and Subsidiaries

On March 28, 2012, Globe Telecom incorporated Kickstart, a stock corporation organized under the laws of the Philippines and formed primarily for the purpose of investing in individual, corporate, or start-up businesses, and to do research, technology development and commercializing of new business ventures.

In February 2014, Kickstart acquired 40% equity interest in Flipside Publishing Services, Inc. (FPSI). Since Kickstart was able to demonstrate control over FPSI despite having less than 50% ownership interest, FPSI was assessed to be a subsidiary of Kickstart and is included in the consolidation of Globe. FPSI is engaged in acquiring publishing rights to produce, publish, market, and sell printed and electronic books (e-books) and other electronic documents and content for international and domestic sales. FPSI ceased operations in July 2016. FPSI remains a dormant company as of reporting date.

In February 2020, Kickstart registered three Cayman Islands exempted companies with limited liabilities, namely (1) Kickstart Capital Co. Ltd. (KCCL), a wholly owned subsidiary of Kickstart; (2) AG Active Associated I, Limited, a wholly owned subsidiary of KCCL; and, (3) Kickstart Ventures Co. Ltd., a 65% owned subsidiary of KCCL. These entities were formed as a platform for the management of third party venture capital investment funds.

On December 15, 2023, KCCL incorporated its wholly-owned subsidiary, Kickstart Holdings Company, Ltd., (KHCL) for future offshore venture capital investments.

1.9 Asticom Holding Co. Inc. (Asticom, formerly known as Asticom Technology, Inc.) and Subsidiaries

On June 3, 2014, Globe Telecom signed an agreement with Azalea Technology Investments Inc. (ASTI) and SCS Computer Systems, Pte. Ltd. acquiring 100% ownership stake in Asticom. Asticom is primarily engaged in providing business process and shared service support, as well as IT system integration and consultancy services.



On August 20, 2020, Asticom incorporated its wholly owned subsidiary, Asticom Business Services, Inc. (ABSI). ABSI was incorporated to leverage Asticom's business growth, particularly its full-BPO services offering.

On January 26, 2021, Asticom incorporated its wholly owned subsidiary, Fiber Infrastructure and Network Services Inc. (FINSI). FINSI was incorporated to provide end-to-end services and industry-specific solutions to telecommunications and telecommunications-related companies. On March 2021, FINSI started its commercial operation.

On April 12, 2021, Asticom incorporated its wholly owned subsidiary, BRAD Warehouse and Logistics Services Inc. (BRAD). BRAD was incorporated to engage in the business of transporting, shipping, receiving, storing and managing products and services using technology platforms for third-party providers.

On November 29, 2021, ABSI acquired 100% of HCX Technology Partners, Inc., a full-fledged systems integration company offering human capital, customer relationship management and digital solutions to its clients.

On July 27, 2022, Asticom incorporated its wholly owned subsidiary, Acquiro Solutions and Tech Inc. (ACQR) to provide manpower services for support and shared services of administrative functions, information technology including consultancy services for offshore development services and other related services.

On June 14, 2024, SEC approved the amendment of Asticom's article of incorporation which effectively changes its corporate name to Asticom Holding Co. Inc., as well as its primary purpose as an investing and holding company.

1.10 Globe Capital Venture Holdings Inc. (GCVHI) and Subsidiaries

On June 29, 2015, Globe Telecom incorporated its wholly owned subsidiary, GCVHI as an investing and holding company primarily engaged in purchasing, subscribing, owning, holding, assigning real and personal property, shares of stock and other securities. In August 2019, GCVHI was rebranded to "917 Ventures" and will house Globe Telecom's non-telco incubated products.

On October 13, 2015, GCVHI incorporated its wholly owned subsidiary Adspark Holdings, Inc. (AHI), a holding company established for the acquisition of additional investment in Globe Telecom's non-core business. AHI holds 100% of Adspark Inc. (AI), an advertising company. AI holds 100% of Socialytics Inc. (Socialytics), a social media marketing firm. On September 1, 2021, AHI acquired 100% of Techgroowers, Inc., a company engaged in data and software-related services through the utilization of telecommunications facilities. On March 22, 2022, the SEC approved the amendment of Techgroowers' articles of incorporation which effectively changes its corporate name to M360, Inc., as well as its primary purpose which is to engage in the business of application-to-person (A2P) messaging.

On February 4, 2020, GCVHI incorporated 917Ventures, Inc. as a holding company for GCVHI's business incubators.

On December 1, 2022, AHI acquired 49% and 51% of outstanding shares of Inquiero from 917Ventures, Inc. and Jerusalem Ventures Holdings Inc. (JVHI), respectively. The acquisition increased Globe's ownership interest from 49% to 100% and was accounted for as an acquisition of a subsidiary. Inquiero was incorporated to provide data management and other data-related services, through the utilization of telecommunication facilities.

On February 14, 2023, the SEC approved the amendment of AHI's articles of incorporation which effectively change its corporate name to Brave Connective Holdings, Inc. (BCHI).

On June 5, 2023, 917Ventures, Inc. incorporated its wholly owned subsidiary Slyce Digital, Inc. to engage in the business of developing, marketing, advertising, managing, and operating technology platforms.



1.11 Bayan Telecommunications Inc. (BTI) and Subsidiaries

Globe Telecom owns 99% of BTI, a stock corporation organized under the laws of the Philippines and enfranchised under RA No. 11503 and its related laws to render domestic and international telecommunications services. BTI is a facilities-based provider of data services and fixed-line telecommunications.

BTI's subsidiaries are: Radio Communications of the Philippines, Inc. (RCPI), Telecoms Infrastructure Corp. of the Philippines (Telicphil), Sky Internet, Incorporated (Sky Internet), GlobeTel Japan (formerly BTI Global Communications Japan, Inc.), and NDTN Land, Inc. (NLI), (herein collectively referred to as "BTI Group").

1.12 TaoDharma Inc. (Tao)

Globe Telecom owns 67% of Tao, an entity incorporated and registered under the laws of the Philippines. Tao operates and maintains retail stores in strategic locations within the Philippines that sells telecommunications or internet-related services, and devices, gadgets and accessories.

1.13 GTowers Inc (GTowers)

On August 17, 2018, GTowers was incorporated as a wholly owned subsidiary of Globe Telecom. GTowers is still under pre-operating stage as of reporting date.

1.14 Yondu, Inc. and Subsidiaries

Yondu, a wholly owned subsidiary of Globe Telecom, is engaged in the development and creation of wireless products and services accessible through mobile devices or other forms of communication devices. It also provides internet and mobile value-added services, information technology and technical services including software development and related services. Yondu is registered with the Department of Transportation and Communication (DOTC) as a content provider.

Yondu holds 100% of Rocket Search, Inc. (formerly Yondu Software Labs, Inc.), a company primarily engaged in providing information technology (IT) products and services and engaged in IT placement services.

On December 15, 2022, Yondu acquired the ownership of Third Pillar Business Applications, Inc. (TPBAI) and Subsidiaries and CaelumPacific and Subsidiaries from GTI, a wholly-owned subsidiary of Globe Telecom.

Third Pillar Business Applications, Inc. (TPBAI) and Subsidiaries

On August 17, 2020, GTI entered into a Share Purchase Agreement for the acquisition of 67% of TPBAI. TPBAI, a corporation organized under the laws of the Philippines, is engaged in systems integration, license reselling, and data management services.

Third Pillar Global Delivery Center Inc. (TPGDC) is a wholly owned subsidiary of TBAI that is engaged in software implementation and maintenance services and the outsourcing arm of TPBAI.

On January 1, 2022, TPBAI incorporated Third Pillar Asia Pacific Pte. Ltd. (TPAPPL), a wholly owned subsidiary organized under the laws of Singapore, as part of TPBAI's expansion to Asia Pacific.

On December 15, 2022, the ownership of TPBAI and Subsidiaries was transferred from GTI to Yondu, Inc., a wholly-owned subsidiary of Globe Telecom.

On July 8, 2024, the Board of Directors approved Yondu's additional capital infusion amounting to ₱20.00 million, which further increased Yondu's ownership to 85%.



CaelumPacific Corp.(CaelumPacific) and Subsidiaries

On July 30, 2020, GTI incorporated CaelumPacific, a wholly owned subsidiary organized under the laws of the Philippines for the purpose of providing technical consulting and IT related services.

On July 31, 2020, Caelum US Holdings Inc. (Caelum US), a wholly owned subsidiary of CaelumPacific, was incorporated under the laws of the state of Delaware as holding company.

On August 3, 2020, Caelum Northwest Corp. (Caelum Northwest), a wholly owned subsidiary of Caelum US, was incorporated under the laws of the state of Washington for the purpose of customized cloud software development and providing cloud consulting services.

On November 3, 2020, the definitive agreements between Caelum Group and Cascadeo have been signed and executed following the completion of all relevant conditions relating to the sale of assets of Cascadeo in the Philippines and the US. Cascadeo is a group of companies in the Philippines and US which offers cloud-native consulting and managed services capabilities for enterprises and small and medium business customers. The asset purchase agreement entered into by Caelum Group and Cascadeo entities also mandated a holding company established by the sellers to invest in 16.67% of CaelumPacific's capital, effectively reducing GTIBH's ownership to 83.33%.

On May 30, 2021, the Board of Directors approved GTIBH's additional capital infusion amounting to \$500,000, effectively increasing GTIBH's ownership to 85%.

On February 11, 2022, the Board of Directors approved GTIBH's additional capital infusion amounting to \$2.00 million, which further increased GTIBH's ownership to 88%.

On December 15, 2022, the ownership of CaelumPacific and Subsidiaries was transferred from GTI to Yondu, Inc., a wholly-owned subsidiary of Globe Telecom.

On March 7, 2024, the sole director of Caelum Northwest approved the dissolution of the Company. Subsequently, on July 29, 2024, the Department of Revenue State of Washington issued a revenue clearance certificate, allowing Caelum Northwest to proceed with its dissolution. As of November 7, 2024, regulatory requirements for the dissolution of Caelum Northwest is still subject to completion.

1.15 Electronic Commerce Payments, Inc. (ECPay)

On October 25, 2019, Globe Telecom acquired 77% ownership of ECPay. ECPay is primarily engaged in the business of providing IT and e-commerce solutions, including, but not limited to, prepaid phone and internet products, bills payments and others.

On September 29, 2023, Globe Telecom entered into a Share Purchase agreement with Globe Fintech Innovations, Inc. (Mynt) for the sale of Globe Telecom's 77% investment in ECPay. The closing of the transaction and actual transfer of ownership is still subject to the Philippine Competition Commission (PCC) approval. However, Globe Telecom ceased to consolidate ECPay's financial statements as of September 29, 2023 as certain terms and conditions in the Share Purchase Agreement constrains Globe Telecom's exposures and rights to variable returns.

Basis of Preparation and Presentation

The interim condensed consolidated financial statements have been prepared in accordance with the Philippine Accounting Standard (PAS) 34- Interim Financial Reporting. Accordingly, the interim condensed consolidated financial statements do not include all of the information required in the annual audited financial statements, and should be read in conjunction with Globe's annual financial statements as at and for the year ended December 31, 2023.

The preparation of the financial statements in compliance with the Philippine Financial Reporting Standards (PFRS) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes.



The accompanying interim condensed consolidated financial statements have been prepared under the historical cost convention method, except for:

- certain financial instruments carried at fair value
- certain financial instruments and lease liabilities carried at amortized cost;
- inventories carried at net realizable value;
- investments in joint ventures in which equity method of accounting is applied;
- retirement benefit obligation measured at the present value of the defined benefit obligation net of the fair value of the plan assets

The interim consolidated financial statements of Globe are presented in Philippine Peso (₱), which is Globe Telecom's functional currency, and rounded to the nearest thousands, except when otherwise indicated.

The estimates and assumptions used in the accompanying interim condensed consolidated financial statements are consistent with those followed in the preparation of Globe's consolidated financial statements as at and for the year ended December 31, 2023, and are based upon management's evaluation of relevant facts and circumstances as at the date of the interim condensed consolidated financial statements. Actual results could differ from such estimates.

2 Adoption of New and Revised Accounting Standards

The accounting policies adopted in the preparation and presentation of the interim condensed consolidated financial statements are consistent with prior years, except for the effects of the adoption of new and revised accounting standards set out below.

2.1 Adoption of New and Revised Standards Effective January 1, 2024

In the current year, Globe has applied a number of amendments to PFRS and interpretation issued by the International Accounting Standards Board (IASB) that are effective for annual period that begins on January 1, 2024. The adoption has not had any material impact on the disclosures or on the amounts reported in the consolidated financial statements.

2.1.1 Amendments to PFRS 16 Leases – Lease Liability in a Sale and Leaseback

The amendment to PFRS 16 add subsequent measurement requirements for sale and leaseback transactions that satisfy the requirements in PFRS 15 to be accounted for as a sale. The amendments require the seller-lessee to determine 'lease payments' or 'revised lease payments' such that the seller-lessee does not recognize a gain or loss that relates to the right of use retained by the seller-lessee, after the commencement date.

The amendments do not affect the gain or loss recognized by the seller-lessee relating to the particular or full termination of a lease. Without these new requirements, a seller-lessee may have recognized a gain on the right of use it retains solely because of a remeasurement of the lease liability (for example, following a lease modification or change in the lease term) applying the general requirements in PFRS 16. This could have been particularly the case in a leaseback that includes variable lease payments that do not depend on an index or rate.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024. Earlier application is permitted but required to disclose that fact.



3 Cash and Cash Equivalents

Cash equivalents are short term highly liquid investments with insignificant risk of changes in value. The cash and cash equivalents account consists of the following:

	September 30 2024 (Unaudited)	December 31 2023 (Audited)
(In Thousand Pesos)		
Cash equivalents	₱12,929,555	₱8,021,463
Cash on hand and in banks	9,326,469	8,623,614
	₱22,256,024	₱16,645,077

Globe's cash equivalents consist of short-term, highly liquid time deposit placements.

4 Trade Receivables – net

The account consists of the following:

	September 30 2024 Note (Unaudited)	December 31 2023 (Audited)
(In Thousand Pesos)		
Trade receivables		
Subscribers receivables	₱20,104,905	₱21,703,830
Traffic settlements – net	20.1	1,124,376
Dealers	338,360	814,033
Others	5,034,583	3,984,796
	26,661,029	27,627,035
Less allowance for impairment losses:		
Trade receivables		
Subscribers	7,777,590	8,348,275
Traffic settlements and others	1,176,241	1,180,862
	8,953,831	9,529,137
	₱17,707,198	₱18,097,898

Impairment loss on trade receivables amounted to ₱637.61 million and ₱818.12 million for the three-month period and ₱2,291.04 million and ₱2,521.38 million for the nine-month period ended September 30, 2024 and 2023, respectively (see Note 15.4).



Globe analyzes its subscribers' receivables and contract assets based on internal credit rating. The following table shows the analysis of Globe's subscribers' receivables and contract assets.

September 30, 2024

	High Quality	Medium Quality	Low Quality	Terminated Accounts	Total
<i>(Unaudited and In Thousand Pesos)</i>					
Wireless subscribers receivables:					
Consumer	₱4,814,034	₱854,899	₱548,044	₱1,114,789	₱7,331,766
Key corporate accounts	178,011	255,181	29,754	625,161	1,088,107
Other corporations and SME	424,571	70,139	5,744	142,476	642,930
	5,416,616	1,180,219	583,542	1,882,426	9,062,803
Wireline subscribers receivables:					
Consumer	594,348	570,547	407,008	1,753,098	3,325,001
Key corporate accounts	1,526,827	2,038,855	467,630	2,778,705	6,812,017
Other corporations and SME	174,093	162,440	52,157	516,394	905,084
	2,295,268	2,771,842	926,795	5,048,197	11,042,102
Total subscribers' receivables	7,711,884	3,952,061	1,510,337	6,930,623	20,104,905
Wireless contract assets					
Consumer	3,704,596	528,097	182,484	39,846	4,455,023
Key corporate accounts	245,213	245,259	9,553	5,173	505,198
Other corporations and SME	358,603	52,926	4,150	3,550	419,229
	4,308,412	826,282	196,187	48,569	5,379,450
Total subscribers' receivables and contracts assets	₱12,020,296	₱4,778,343	₱1,706,524	₱6,979,192	₱25,484,355

December 31, 2023

	High Quality	Medium Quality	Low Quality	Terminated Accounts	Total
<i>(Audited and In Thousand Pesos)</i>					
Wireless subscribers receivables:					
Consumer	₱4,350,167	₱734,266	₱755,808	₱611,691	₱6,451,932
Key corporate accounts	135,829	294,538	37,807	569,360	1,037,534
Other corporations and SMEs	358,651	68,600	6,137	227,294	660,682
	4,844,647	1,097,404	799,752	1,408,345	8,150,148
Wireline subscribers receivables:					
Consumer	401,454	709,349	426,672	4,060,363	5,597,838
Key corporate accounts	1,275,043	3,060,670	705,254	2,194,161	7,235,128
Other corporations and SMEs	141,267	104,304	29,749	445,396	720,716
	1,817,764	3,874,323	1,161,675	6,699,920	13,553,682
Total subscribers' receivables	6,662,411	4,971,727	1,961,427	8,108,265	21,703,830
Wireless contract assets					
Consumer	4,396,132	626,676	216,548	47,285	5,286,641
Key corporate accounts	282,818	282,871	11,018	5,966	582,673
Other corporations and SMEs	357,464	52,758	4,137	3,538	417,897
	5,036,414	962,305	231,703	56,789	6,287,211
Total subscribers' receivables and contracts assets	₱11,698,825	₱5,934,032	₱2,193,130	₱8,165,054	₱27,991,041



Globe's credit risk rating comprises the following categories:

- High quality accounts are accounts considered to be of good quality, have consistently exhibited good paying habits, and are unlikely to miss payments. High quality accounts primarily include strong corporate and consumer accounts with whom Globe has excellent payment experience.
- Medium quality accounts are accounts that exhibited good paying habits but may require minimal monitoring with the objective of moving accounts to high quality rating. Medium quality accounts primarily include subscribers whose creditworthiness can be moderately affected by adverse changes in economic and financial conditions, but will not necessarily, reduce the ability of the subscriber to fulfill its obligations. It includes customers with whom Globe has limited experience and therefore, creditworthiness needs to be further established over time.
- Low quality accounts are accounts which exhibit characteristics that are identified to have increased likelihood to miss payments. Low quality accounts are subject to closer monitoring and scrutiny with the objective of managing risk and moving accounts to improved rating category. It primarily includes mass consumer, corporate and SME customers whose creditworthiness are easily affected by adverse changes in economic and financial conditions.
- Terminated accounts are accounts in cancelled status. Although there is a possibility that terminated accounts may still be collected by exhausting collection efforts, the probability of recovery has significantly deteriorated.

5 Contracts with Customers

5.1 Contract Assets – net

Movements in the contract assets - net for the periods ended are as follows:

	Note	Three – Month Period Ended		Nine – Month Period Ended		
		September 30	2024	September 30	2024	
(Unaudited and in Thousand Pesos)						
Contract assets						
Balance at beginning of the period		₱5,664,545	₱6,470,159	₱6,223,595	₱6,891,455	
Additions during the period		1,381,392	1,523,646	4,242,641	4,948,917	
Billed to subscribers during the period		(1,486,276)	(1,624,626)	(4,593,095)	(4,966,798)	
Impairment loss	15.4	(180,211)	(176,418)	(493,691)	(680,813)	
Net contract assets, September 30		₱5,379,450	₱6,192,761	₱5,379,450	₱6,192,761	

Contract assets as of December 31, 2023 amounted to ₱6,223,595

Globe provides wireless communication services to subscribers which are bundled with sale of handsets and other devices. Globe allocates the revenue based on the stand-alone selling price of each performance obligation. Contract assets are recognized for the unbilled portion of revenue allocated to the sale of handset and other devices which will be reduced as the monthly service fees are billed to the subscribers.



5.2 Deferred Revenues

This account consists of:

	September 30 2024 (Unaudited)	December 31 2023 (Audited)
	(In Thousand Pesos)	
Advance monthly service fees	₱4,216,062	₱4,195,802
Deferred revenue from wireless subscribers under prepaid arrangements	2,113,402	2,853,549
Deferred revenue rewards	34,304	143,012
Others	43,171	727,239
	6,406,939	7,919,602
Less current portion	5,633,374	7,154,714
Non current portion	₱773,565	₱764,888

Deferred revenues from wireless subscribers under prepaid arrangements are recognized as revenues upon actual usage of airtime value, consumption of prepaid subscription fees or upon expiration of the unused load value prepaid credit.

Advance monthly service fees represent advance billings to postpaid subscribers arising from contracts.

Deferred revenue rewards represent unredeemed customer award credit under customer loyalty program.

Deferred revenues from wireless subscribers under prepaid arrangements, deferred revenue rewards and advance monthly service fees are recognized as revenues within 12 months.



6 Prepayments and Other Assets

6.1 Prepayments and other assets - net

This account consists of:

		September 30 2024	December 31 2023
	Note	(Unaudited)	(Audited)
<i>(In Thousand Pesos)</i>			
Advance payments to suppliers and contractors	20.2	₱12,768,228	₱19,863,873
Input VAT – net		6,693,041	6,590,446
Prepayments		5,790,818	5,155,106
Investment property		5,621,438	5,624,264
Non-trade receivables – net	6.2	5,609,341	5,383,670
Investment in debt and equity securities		4,012,295	3,812,726
Loans receivable from related parties		3,864,935	3,864,935
Security deposits		1,590,130	1,570,430
Deferred contract costs	6.3	1,056,524	1,676,459
Creditable withholding tax		1,391,385	961,370
Others		4,147,769	2,702,380
		52,545,904	57,205,659
Less current portion		24,252,485	21,638,108
Net of current portion		₱28,293,419	₱35,567,551

Investment properties consist of land and building which are held to earn rentals and for capital appreciation. Depreciation and amortization of investment properties amounted to ₱0.94 million and ₱2.83 million for the three-month and nine-month period ended September 30, 2024, ₱1.03 million and ₱3.30 million for the three-month and nine-month period ended September 30 2023, respectively (see Note 15.2).

The "Prepayments" account includes prepaid insurance, rent, maintenance, and licenses fee among others.

Fair value gain (loss) from investment in equity securities recognized in consolidated OCI amounted to ₱167.01 million and ₱150.64 million for the nine-month period ended September 30, 2024 and 2023, respectively (see Note 13.8).



6.2 Non-trade receivables – net

Non-trade receivables – net consists of:

	September 30 2024	December 31 2023
	(Unaudited)	(Audited)
<i>(In Thousand Pesos)</i>		
Due from related parties	₱3,231,574	₱3,431,452
Advances to employees	198,732	187,450
Others	2,252,550	1,838,283
	5,682,856	5,457,185
Allowance for impairment loss	(73,515)	(73,515)
	₱5,609,341	₱5,383,670

6.3 Deferred Contract Costs

Deferred contract costs pertain to incremental costs incurred in the effort to obtain and fulfill the contract with subscribers. Details are as follows:

	September 30 2024	December 31 2023
	(Unaudited)	(Audited)
<i>(In Thousand Pesos)</i>		
Cost to obtain contracts with customers:		
Commissions	₱488,947	₱810,328
Cost to fulfill contracts with customers		
Installation costs	567,577	866,131
	₱1,056,524	₱1,676,459

Deferred contract costs are capitalized and subsequently amortized on a straight-line basis over the term of the subscription contract. Movements in the deferred contract costs for the period are as follows:

	Three – Month Period Ended September 30		Nine – Month Period Ended September 30	
	2024	2023	2024	2023
<i>(Unaudited and in Thousand Pesos)</i>				
Balance at beginning of the period	₱1,355,317	₱2,210,681	₱1,676,459	₱3,066,871
Amounts capitalized during the period	202,681	478,004	1,039,785	1,349,073
Amounts recognized as expense	(501,474)	(760,208)	(1,659,720)	(2,487,467)
Balance at end of period	₱1,056,524	₱1,928,477	₱1,056,524	₱1,928,477



7 Property and Equipment – net

The rollforward analysis of this account follows:

September 30, 2024

	Telecommunication Equipment	Buildings, Land and Leasehold Improvement	Cable System	Office Equipment	Transportation Equipment	Assets Under Construction	Total
<i>(Unaudited and In Thousand Pesos)</i>							
Cost							
At January 1, 2024	₱44,716,637	₱66,178,280	₱25,078,243	₱17,161,554	₱4,854,430	₱104,824,628	₱662,813,772
Additions	1,662,146	232,976	588,814	77,343	355,092	40,954,181	43,870,552
Retirements/disposals	(2,991,265)	(587,612)	(915,873)	(173,988)	(354,151)	(47,307)	(5,070,196)
Reclassifications and transfers (Notes 8 and 9)	46,017,970	2,304,526	(506,940)	254,774	6,322	(49,104,105)	(1,027,453)
Others	11,146	-	74,305	50	-	1,482	86,983
At September 30, 2024	489,416,634	68,128,170	24,318,549	17,319,733	4,861,693	96,628,879	700,673,658
Accumulated Depreciation and Amortization							
At January 1, 2024	259,939,230	26,318,666	17,764,034	15,622,564	3,352,690	-	322,997,184
Depreciation and amortization (Note 15.2)	21,958,876	2,126,825	698,870	753,810	426,814	-	25,965,195
Retirement/disposals	(1,759,808)	(410,689)	(332,680)	(150,295)	(298,767)	-	(2,952,239)
Reclassifications and transfers (Notes 8 and 9)	695,119	481,486	(65,356)	6,677	-	-	1,117,926
Others	7,955	-	45,083	119	-	-	53,157
At September 30, 2024	280,841,372	28,516,288	18,109,951	16,232,875	3,480,737	-	347,181,223
Accumulated Impairment Losses							
At January 1, 2024	5,298,174	106,409	-	3,352	-	-	5,407,935
Write-off	(579,199)	-	-	-	-	-	(579,199)
At September 30, 2024	4,718,975	106,409	-	3,352	-	-	4,828,736
Carrying amount at September 30, 2024	₱203,856,287	₱39,505,473	₱6,208,598	₱1,083,506	₱1,380,956	₱96,628,879	₱348,663,699
Carrying amount at December 31, 2023	₱179,479,233	₱39,753,205	₱7,314,209	₱1,535,638	₱1,501,740	₱104,824,628	₱334,408,653



September 30, 2023

	Telecommunication Equipment	Buildings, Land and Leasehold Improvement	Cable System	Office Equipment	Transportation Equipment	Assets Under Construction	Total
<i>(Unaudited and In Thousand Pesos)</i>							
Cost							
At January 1, 2023	₱391,346,252	₱62,015,190	₱25,865,366	₱17,801,857	₱4,174,885	₱80,146,925	₱581,350,475
Additions	1,358,700	127,561	24,376	211,540	564,127	81,449,770	83,736,074
Retirements/disposals	(1,091,257)	(55,135)	(1,627,929)	(60,662)	(2,502)	(60,655)	(2,898,140)
Reclassifications and transfers (Note 8)	38,956,755	10,603,478	992,381	471,371	2,026	(60,020,358)	(8,994,347)
Others	6,461	-	65,427	(2)	-	605	72,491
At September 30, 2023	430,576,911	72,691,094	25,319,621	18,424,104	4,738,536	101,516,287	653,266,553
Accumulated Depreciation and Amortization							
At January 1, 2023	232,919,216	23,664,629	18,356,579	15,880,379	2,807,800	-	293,628,603
Depreciation and amortization (Note 15.2)	20,744,522	2,322,421	658,615	837,454	411,385	-	24,974,397
Retirements/disposals	(775,604)	(30,072)	(1,468,030)	(43,078)	(1,949)	-	(2,318,733)
Reclassifications and transfers (Note 8)	(73,978)	(81,727)	-	3,085	-	-	(152,620)
Others	3,407	-	29,317	(6)	-	-	32,718
At September 30, 2023	252,817,563	25,875,251	17,576,481	16,677,834	3,217,236	-	316,164,365
Accumulated Impairment Losses							
At January 1, 2023	5,713,051	106,409	-	3,352	-	-	5,822,812
Write-off	(276,063)	-	-	-	-	-	(276,063)
At September 30, 2023	5,436,988	106,409	-	3,352	-	-	5,546,749
Carrying amount at September 30, 2023	₱172,322,360	₱46,709,434	₱7,743,140	₱1,742,918	₱1,521,300	₱101,516,287	₱331,555,439



Assets under construction include intangible components of a network system and indefeasible right of use (IRU) which are reclassified to intangible assets and right of use assets, respectively, subject to amortization only when assets become available for use (see [Notes 8 and 9](#)). As of September 30, 2024 and 2023, assets under construction reclassified to intangible assets and rights of use assets totaled to ₱3,640.25 million and ₱5,585.36 million, respectively.

Investments in cable systems include the cost of Globe's ownership share in the capacity of certain cable systems under a joint undertaking or a consortium or private cable set-up. It also includes the cost of cable landing station and transmission facilities where Globe is the landing party.

Globe uses its borrowed funds to finance construction of network assets and bring it to its intended location and working conditions. Borrowing costs incurred relating to these qualifying assets were included in the cost of property and equipment using 5.45% and 5.19% capitalization rates for the nine-month period ended September 30, 2024 and 2023, respectively. Globe's total capitalized borrowing costs amounted to ₱4,961.93 million and ₱4,941.90 million for the nine-month period ended September 30, 2024 and 2023, respectively (see [Note 12](#)).

The reconciliation of total additions to property and equipment and actual cash flows from acquisition of property and equipment are shown below:

	For the Nine-Month Period Ended September 30	
	2024	2023
<i>(Unaudited and In Thousand Pesos)</i>		
Additions to property and equipment	₱43,870,552	₱83,376,074
Effect of movements in liabilities and prepayments	1,941,795	(24,454,996)
Capitalized interest	(4,961,933)	(4,941,901)
Cash flows from acquisition of property and equipment	₱40,850,414	₱53,979,177

Sale and Leaseback of Telecom Towers

In 2022, Globe signed three sale and leaseback agreements with three tower companies consisting of 7,059 telecom towers and related passive telecom infrastructure.

On May 7, 2023, Globe signed another sale and leaseback agreement with a fourth tower company consisting of 447 telecom towers and related passive telecom infrastructure. Accordingly, related assets were reclassified as assets-held-for-sale which amounted to ₱3,256.36 million for the nine months ended September 30, 2023.

The closing of the agreements will be on a staggered basis depending on the satisfaction of closing conditions, according to the number of towers transferred.



Information on Globe's sale of telecom towers were as follows:

	Three – Month Period Ended September 30		Nine – Month Period Ended September 30	
	2024	2023	2024	2023
<i>(Unaudited and in Thousand Pesos)</i>				
Telecom towers sold	1,037	412	2,161	1,713
Cash consideration net of direct costs	₱13,074,397	₱3,320,218	₱27,313,807	₱20,667,675
Gain on sale on leaseback of telecom towers - net	140,596	188,858	3,627,811	6,021,475

The leaseback arrangements for those telecom towers sold took effect at the date of sale.

The gain recognized from the sale and leaseback transaction represents only the amount relating to the rights in the underlying assets that were transferred to the buyer-lessor after considering the lease liabilities recognized from the leaseback (see [Note 9](#)).

As of September 30, 2024, Globe completed the sale of 6,628 telecom towers representing 88% of the total towers portfolio subject to sale.

As of September 30, 2024 and December 31, 2023, property and equipment with net book value of ₱4,799.39 million and ₱15,791.25 million, respectively, were continued to be classified as assets-held-for-sale as Globe remains committed to its plan to sell the telecom towers.

8 Intangible Assets and Goodwill - net

The rollforward analysis of this account follows:

September 30, 2024

	Application Software and Licenses	Goodwill	Other Intangible Assets	Total Intangible Assets and Goodwill
Cost				
<i>(Unaudited and In Thousand Pesos)</i>				
At January 1	₱71,184,561	₱1,734,205	₱5,993,692	₱78,912,458
Additions	164,018	-	-	164,018
Retirements/Disposals	(260,692)	-	-	(260,692)
Transferred from property and equipment (Note 7)	2,417,653	-	-	2,417,653
Others	(1,329)	-	-	(1,329)
At September 30, 2024	73,504,211	1,734,205	5,993,692	81,232,108
Accumulated Amortization				
At January 1	53,607,495	-	1,931,857	55,539,352
Amortization (Note 15.2)	4,741,593	-	242,728	4,984,321
Retirements/Disposals	(213,997)	-	-	(213,997)
Others	622	-	-	622
At September 30, 2024	58,135,713	-	2,174,585	60,310,298
Carrying Amount at September 30, 2024	₱15,368,498	₱1,734,205	₱3,819,107	₱20,921,810
Carrying Amount at December 31, 2023	₱17,577,066	₱1,734,205	₱4,061,835	₱23,373,106



September 30, 2023

	Application Software and Licenses	Goodwill	Other Intangible Assets	Total Intangible Assets and Goodwill
Cost				
At January 1	₱64,408,624	₱3,107,367	₱6,446,731	₱73,962,722
Additions	55,410	-	-	55,410
Retirements/disposals	(52,806)	-	-	(52,806)
Transferred from property and equipment (Note 7)	5,585,364	-	-	5,585,364
Others	1,845	-	-	1,845
At September 30, 2023	69,998,437	3,107,367	6,446,731	79,552,535
Accumulated Amortization				
At January 1	47,040,817	-	1,839,333	48,880,150
Amortization (Note 15.2)	4,782,890	-	162,792	4,945,682
Retirements/disposals	(33,935)	-	-	(33,935)
Others	332	-	-	332
At September 30, 2023	51,790,104	-	2,002,125	53,792,229
Carrying Amount at September 30, 2023	₱18,208,333	₱3,107,367	₱4,444,606	₱25,760,306

Application software and licenses and other intangible assets

Other intangible assets consist of customer contracts, franchise, spectrum and merchant networks. As of September 30, 2024 and December 31, 2023, there was no indication that the application software licenses and other intangible assets are impaired.

Goodwill

The following are Globe's goodwill which were recognized from acquisition of subsidiaries:

	Note	September 30 2024 (Unaudited)	December 31 2023 (Audited)	September 30 2023 (Unaudited)
<i>(In Thousand Pesos)</i>				
BTI		₱1,140,248	₱1,140,248	₱1,140,248
Yondu		540,523	540,523	540,523
Third Pillar Group		53,434	53,434	53,434
Caelum		-	-	154,614
ECPay	10.2	-	-	1,218,548
		₱1,734,205	₱1,734,205	₱3,107,367

Globe conducts its annual impairment test of goodwill in the third fiscal quarter of each year. Globe considers the relationship between its market capitalization and its book value, among other factors, when reviewing for indicators of impairment.

	2024	2023
Mobile communications CGU	BTI and EC Pay	BTI and EC Pay
Standalone CGU	Yondu and Third Pillar	Caelum, Third Pillar and Yondu



The recoverable amount of the CGUs are determined based on value in use calculations using cash flow projections from business plans covering a five-year period. Based on the Goodwill impairment testing performed in the third fiscal quarter of 2024, the recoverable amounts of the CGUs where the goodwill were allocated were substantially in excess of their carrying amounts.

Sensitivity Analysis

Globe has determined that the recoverable amount calculations are most sensitive to changes in assumptions on cash flow projections, discount rate, and verifiable industry growth rates. The pre-tax discount rates applied to cash flow projections were 9.87% for mobile communications CGU and 14.00% for Yondu standalone CGU. The cash flows beyond the five-year period were extrapolated using the average terminal growth rate for telecommunication industry of 2.00%.

Globe has conducted an analysis of the sensitivity of the impairment test to changes in the key assumptions used to determine the recoverable amount of the CGU. Management believes that any reasonably possible change in the key assumptions on which the recoverable amount of the CGU is based would not result in impairment loss due to the substantial headroom.

Goodwill from Caelum

In the fourth quarter of 2023, management determined that the recoverable amount of goodwill related to Caelum is less than its carrying value. Accordingly, Globe recognized impairment loss amounting to ₱154.61 million.



9 Lease commitments

9.1 Right of use assets– net

The rollforward analysis of this account follows:

September 30, 2024

	Network Sites	Leased lines, IRUs and Data Centers	Transportation Equipment	Corporate Office	Stores	Total
Cost <i>(Unaudited and In Thousand Pesos)</i>						
At January 1	₱72,684,666	₱5,673,171	₱2,532,412	₱1,907,379	₱366,051	₱83,163,679
Additions	20,608,098	99,302	392,975	57,545	115,993	21,273,913
Transferred from property and equipment (Note 7)	-	1,287,956	-	-	-	1,287,956
Modifications and terminations	2,840,603	6,607	(74,033)	(10,094)	(603)	2,762,480
At September 30, 2024	96,133,367	7,067,036	2,851,354	1,954,830	481,441	108,488,028
Accumulated Amortization						
At January 1	8,093,421	2,038,333	2,028,044	1,124,273	340,812	13,624,883
Depreciation (Note 15.2)	4,758,096	981,819	306,703	232,010	70,466	6,349,094
Transferred from property and equipment (Note 7)	-	65,357	-	-	-	65,357
Modifications and terminations	622,986	-	(52,391)	(391)	(9,288)	560,916
At September 30, 2024	13,474,503	3,085,509	2,282,356	1,355,892	401,990	20,600,250
Carrying Amount At September 30, 2024						
Carrying Amount at December 31, 2023	₱64,591,245	₱3,634,838	₱504,368	₱783,106	₱25,239	₱69,538,796



September 30, 2023

	Network Sites	Leased lines and Data Centers	Transportatio n Equipment	Corporate Office	Stores	Total
Cost <i>(Unaudited and In Thousand Pesos)</i>						
At January 1	₱37,123,701	₱3,645,643	₱2,195,465	₱1,081,102	₱352,800	₱44,398,711
Additions	30,764,563	1,521,750	324,616	15,192	26,023	32,652,144
Modifications and terminations	(1,567,274)	(381)	(991)	-	(10,647)	(1,579,293)
Transferred to AHFS	(317,382)	-	-	-	-	(317,382)
At September 30, 2023	66,003,608	5,167,012	2,519,090	1,096,294	368,176	75,154,180
Accumulated Amortization						
At January 1	4,000,489	549,113	1,553,197	880,842	306,954	7,290,595
Depreciation (Note 15.2)	3,416,483	595,572	365,330	165,859	27,819	4,571,063
Modifications and terminations	(368,929)	-	(1,114)	-	-	(370,043)
At September 30, 2023	7,048,043	1,144,685	1,917,413	1,046,701	334,773	11,491,615
Carrying Amount at September 30, 2023	₱58,955,565	₱4,022,327	₱601,677	₱49,593	₱33,403	₱63,662,565

Network sites leases included ground lease occupied by self constructed tower assets, Tower leases from sale and leaseback arrangements with Tower Companies and Tower Leases from Build to Suite arrangement with Tower Companies.

Sale and Leaseback of Telecom Towers

As disclosed in [Note 7 – Property and Equipment](#), Globe and the portfolio companies signed a sale and leaseback agreements consisting of 7,506 telecom towers and related passive telecom infrastructure and has agreed to leaseback the telecom towers sold in the transaction for an initial period of 15 years with option to extend as agreed by the parties.

The leaseback arrangements for those telecom towers sold took effect at the date of sale. Information on Globe's leaseback arrangements follows:

	Three – Month Period Ended September 30		Nine – Month Period Ended September 30	
	2024	2023	2024	2023
<i>(Unaudited and in Thousand Pesos)</i>				
No. of Telecom Towers	1,037	412	2,161	1,713
Recognition of lease liabilities	₱13,418,714	₱3,607,356	₱23,221,282	₱15,329,103
Recognition of ROU assets	6,722,971	2,366,763	12,641,433	8,750,550

The recognition of additional ROU assets represents only the rights retained by Globe over the telecom towers leased back from the tower companies.

As of September 30, 2024 and December 31, 2023, ROU assets with remaining net book value of ₱1,315.63 million and ₱4,623.07 million, respectively, were continued to be classified as assets-held-for-sale as Globe remains committed to its plan to sell the telecom towers.



9.2 Lease liability

The following table provides the components of lease liabilities:

	September 30 2024 (Unaudited)	December 31 2023 (Audited)
(In Thousand Pesos)		
Network sites - net	₱110,002,268	₱84,180,567
Leased lines and Data Centers	2,537,304	3,323,048
Transportation Equipment	494,777	479,221
Corporate Office	495,106	714,477
Stores	87,882	27,169
	113,617,337	88,724,482
Less current portion	7,201,679	5,899,426
Net of current portion	₱106,415,658	₱82,825,056

The roll forward analysis of this account follows:

September 30, 2024

	Network Sites - Net	Lines and Data Centers	Transportation Equipment	Corporate Office	Stores	Total
(Unaudited and In Thousand Pesos)						
At January 1, 2024	₱84,180,567	₱3,323,048	₱479,221	₱714,477	₱27,169	₱88,724,482
Additions	31,187,947	99,302	392,975	57,545	115,993	31,853,762
Interests (Note 15.3)	4,657,178	125,546	17,644	31,182	2,130	4,833,680
Settlements	(11,576,562)	(1,017,199)	(374,066)	(297,150)	(66,523)	(13,331,500)
Modifications and terminations	1,553,138	6,607	(20,997)	(10,948)	9,113	1,536,913
Carrying Amount at September 30, 2024	₱110,002,268	₱2,537,304	₱494,777	₱495,106	₱87,882	₱113,617,337

September 30, 2023

	Network Sites	Lines and Data Centers	Transportation Equipment	Corporate Office	Stores	Total
(Unaudited and In Thousand Pesos)						
At January 1, 2023	₱50,200,277	₱3,209,151	₱595,458	₱173,041	₱53,670	₱54,231,597
Additions	37,343,116	1,521,750	324,616	15,192	26,023	39,230,697
Interests (Note 15.3)	3,263,654	126,145	19,861	2,742	2,110	3,414,512
Settlements	(8,852,936)	(1,054,643)	(382,594)	(117,647)	(55,768)	(10,463,588)
Modifications and terminations	(2,947,664)	(382)	(39)	-	(10,462)	(2,958,547)
Carrying Amount at September 30, 2023	₱79,006,447	₱3,802,021	₱557,302	₱73,328	₱15,573	₱83,454,671

As of September 30, 2024, Network site lease liabilities represents net obligations to lessors after offsetting lease receivables amounting to ₱992.62 million under sublease arrangements in 2024. Interest income from sublease receivables amounted to ₱7.73 million for the three-month and nine-month periods ended September 30, 2024 (see Note 15.3).



As of September 30, 2024 and December 31, 2023, the portion of the lease liabilities related to ROU assets that are reclassified to assets classified as held-for-sale amounted to ₱1.80 billion and ₱4.60 billion, respectively. Such liabilities will remain to be Globe's liability until the closing conditions on the transfer of assets are met, on which date, these liabilities will be pre-terminated.

9.3 Short-term Leases and Leases of Low Value Assets

Short-term leases and leases of low-value assets charged as operating expenses amounted to ₱673.59 million and ₱2,336.33 million for the three-month and nine-month period ended September 30, 2024, ₱728.48 million and ₱2,178.86 million for the three-month and nine-month period ended September 30, 2023, respectively (see [Note 15.1](#)).

10 Investments in Joint Ventures

This account consists of the following:

	September 30	December 31
	2024	2023
	(Unaudited)	(Audited)
<i>(In Thousand Pesos)</i>		
Vega	₱34,129,423	₱34,177,005
Mynt	14,996,431	11,534,484
GSG	8,977,637	8,612,590
TechGlobal	302,945	291,443
Gogoro	234,135	234,135
Bridge Mobile Pte. Ltd (BMPL)	54,075	53,103
Telecommunications Connectivity, Inc. (TCI)	42,514	42,579
Others	478,250	390,378
	₱59,215,410	₱55,335,717



Equity share in net (loss) gain from investment in joint ventures are as follows:

	Three – Month Period Ended		Nine – Month Period Ended	
	September 30		September 30	
	2024	2023	2024	2023
<i>(Unaudited and In Thousand Pesos)</i>				
Mynt	₱1,321,932	₱648,496	₱3,461,947	₱1,620,368
GSG	113,383	109,025	365,047	243,160
Vega	(136,515)	30,470	(6,679)	51,000
TechGlobal	(467)	(2,392)	11,502	31,084
TCI	800	602	(65)	1,439
BMPL	378	(2,004)	(2,217)	(1,756)
Others	(77,890)	(147,590)	(165,776)	(431,389)
	₱1,221,621	₱636,607	₱3,663,759	₱1,513,906

Investment in joint ventures share in other comprehensive income (loss) are as follows (see Note 13.8):

	Three – Month Period Ended		Nine – Month Period Ended	
	September 30		September 30	
	2024	2023	2024	2023
<i>(Unaudited and In Thousand Pesos)</i>				
Vega	₱-	₱-	(₱40,903)	₱68,949
BMPL	(₱2,533)	511	3,189	902
	(₱2,533)	₱511	(₱37,714)	₱69,851

10.1 Investment in Vega

On May 30, 2016, Globe Telecom's BOD, through its Executive Committee, approved the signing of a Sale and Purchase Agreement (SPA) and other related definitive agreements for acquisition of 50% equity interest in the telecommunications business of San Miguel Corporation (SMC), Schutzengel Telecom, Inc. and Grace Patricia W. Vilchez-Custodio (the "Sellers"; SMC being the major seller) through their respective subsidiaries namely, Vega Telecom, Inc. (VTI), Bow Arken Holding Company, Inc. (BAHC) and Brightshare Holdings Corporation (BHC), respectively (the Acquirees). The remaining 50% equity stake in VTI, BAHC and BHC was acquired by Philippine Long Distance Telephone Company (PLDT) under similar definitive agreements.

VTI owns an equity stake in Liberty Telecom Holdings, Inc. (LIB). It also owns, directly and indirectly, equity stakes in various franchised companies, including Bell Telecommunication Philippines, Inc. (Bell Tel), Eastern Telecom Philippines, Inc. (Eastern Telecom), Cobaltpoint Telecommunication, Inc (formerly Express Telecom, Inc.), and Tori Spectrum Telecom, Inc., among others.

The acquisition provided Globe Telecom an access to certain frequencies assigned to Bell Tel in the 700 Mhz, 900 Mhz, 1800 Mhz, 2300 Mhz and 2500 Mhz bands through a co-use arrangement approved by the NTC on May 27, 2016.

The memorandum of agreement between Globe and PLDT provides for both parties to pool resources and share in the profits and losses of the companies on a 50%-50% basis with a view to being financially self-sufficient and able to operate or borrow funds without recourse to the parties.



10.2 Investment in Mynt

Mynt is engaged in purchasing, subscribing, owning, holding and assigning real and personal property, shares of stock and other securities. Mynt holds 100% ownership interest on Fuse Lending Inc. and G-XChange, Inc. (GXI). Fuse operates as a lending company. GXI is registered with Bangko Sentral ng Pilipinas (BSP) as a remittance agent and electric money issuer. GXI handles the mobile payment and remittance service using Globe's network as transport channel under GCash brand. Globe owns 36% ownership interest in Mynt.

On August 1, 2024, Mynt secured fresh strategic investments from AC, through its wholly-owned subsidiary, AC Ventures Holdings, Inc. (ACV), and Mitsubishi UFJ Financial Group (MUFG), through its consolidated subsidiary, MUFG Bank Ltd. The deal pushed Mynt's valuation to \$5 billion from the \$2 billion valuation in the 2021 funding round. The deal is subject to the execution of definitive transaction documents and satisfaction of customary closing conditions.

Share Purchase Agreements

On September 8, 2023, Mynt entered into a definitive agreement with AB Capital & Investment Corporation, an entity controlled by a member of the Board of Directors of Globe, to acquire up to a 50.0% equity stake in AB Capital Securities, Inc ("ABCSI"). As of September 30, 2024, Mynt has closed two investment tranches and currently owns 16% of ABCSI.

On September 29, 2023, Globe Telecom entered into a Share Purchase Agreement with Mynt for the sale of Globe's 77% investment in ECPay.

The closing of the transaction and actual transfer of ownership is still subject to the Philippine Competition Commission (PCC) approval however, certain terms and conditions in the Share Purchase Agreement considerably constrains Globe's exposures and rights to variable returns from ECPay's operations. Accordingly, Globe ceased to consolidate ECPay's financial statements as of September 29, 2023.

10.3 Investment in Globe STT GDC, Inc. (GSG, formerly known as KarmanEdge)

KarmanEdge is engaged in installing, building, owning, operating, maintaining and managing data centers and other related infrastructure, information technology equipment and facilities. On May 19, 2022, the SEC approved the amendment of KarmanEdge's articles of incorporation which effectively changes its corporate name to Globe STT GDC, Inc. Globe owns 50% ownership in GSG.

10.4 Investment in TechGlobal

On November 2, 2015, Innove and Techzone Philippines incorporated TechGlobal, a Joint Venture Company, formed to install, own, operate, maintain and manage all kinds of data centers and to provide information technology-enabled services and computer-enabled support services. Innove and Techzone hold ownership interest of 49% and 51%, respectively. TechGlobal started commercial operations in August 2017.

10.5 Investment in BMPL

Globe Telecom and other leading Asia Pacific mobile operators (JV partners) signed an Agreement in 2004 (JV Agreement) to form a regional mobile alliance, which will operate through a Singapore-incorporated company, BMPL. The JV company is a commercial vehicle for the JV partners to build and establish a regional mobile infrastructure and common service platform and deliver different regional mobile services to their subscribers. Globe owns 10% ownership in BMPL.



10.6 Investment in TCI

On January 17, 2020, Globe Telecom, Dito Telecommunity and Smart Communications incorporated a joint venture company, Telecommunications Connectivity, Inc. (TCI) in line with the new mobile number portability initiative of the government under RA 11202 also known as the "Mobile Number Portability Act" ("the MNP Act"). As committed to the National Telecommunications Commission, TCI commenced commercial operations on September 30, 2021 through the implementation of MNP services. Globe owns 33% ownership interest in TCI. TCI is expected to bring in the technical infrastructure to fulfill its primary function as a clearing house for the three mobile operators to ensure the smooth implementation of number porting services.

10.7 Investment in Gogoro

On June 5, 2023, 917Ventures, Inc., Gogoro Network Pte. Ltd and Ayala Corporation formed Gogoro Philippines Inc. (Gogoro), a Joint Venture company established to engage in, operate, conduct, and maintain the business of importing, selling, distributing, operating, managing, and maintaining two-wheeled and three-wheeled electric vehicles, for retail, and battery-swapping stations, and to provide after-sales services. Globe owns 49% of Gogoro.

10.8 Others

Globe has investments in non-telco business offering healthcare and digital solutions, among others. Globe invested a total of ₱253.65 million and ₱749.39 million of additional capital in the nine-month period ended September 30, 2024 and 2023, respectively.

11 Trade Payables and Accrued Expenses

This account consists of:

	Notes	September 30 2024	December 31 2023
		(Unaudited)	(Audited)
<i>(In Thousand Pesos)</i>			
Accrued project costs	20.2	₱31,642,836	₱40,311,982
Accrued expenses		23,279,826	23,423,651
Taxes payable		12,546,071	11,144,092
Trade payables		7,858,102	7,658,017
Traffic settlements – net	20.1	831,781	575,373
Other creditors		5,012,631	4,551,143
		₱81,171,247	₱87,664,258

Traffic settlements payable are presented net of traffic settlements receivable from the same carrier (see [Note 20.1](#)).



Accrued expenses consists of the following:

	September 30 2024 (Unaudited)	December 31 2023 (Audited)
<i>(In Thousand Pesos)</i>		
Repairs and maintenance	₱3,740,940	₱3,811,311
Staff costs	3,707,983	4,199,796
Professional and other contracted services	3,351,852	3,865,420
Utilities, supplies and other administrative expenses	2,677,372	2,294,850
Lease	2,260,236	1,533,617
Taxes and licenses	1,732,264	2,065,153
Selling, advertising and promotions	1,393,389	1,629,063
Interest on loans	1,203,651	1,518,500
Others	3,212,139	2,505,941
	₱23,279,826	₱23,423,651

12 Loans Payable

The table below shows Globe's short term credit facilities (in millions).

	September 30 2024 (Unaudited)	December 31 2023 (Audited)
Long-term committed	₱9,000	₱2,000
Short term		
Committed		
PHP	₱3,000	₱3,000
USD	\$50.00	-
Uncommitted		
PHP	₱84,347	₱71,380
USD	\$114.26	\$114.26

Globe's loans payable consists of the following:

	September 30 2024 (Unaudited)	December 31 2023 (Audited)
<i>(In Thousand Pesos)</i>		
Term Loans:		
Peso	₱193,528,137	₱198,821,740
Dollar	14,135,920	18,251,956
	207,664,057	217,073,696
Retail bonds dollar	33,273,355	32,881,873
	240,937,412	249,955,569
Less current portion	26,159,527	36,792,956
Net of current portion	₱214,777,885	₱213,162,613