

Santiago Viliesid, MSc

santiviram@gmail.com

+61 452 570 582

Melbourne, VIC

Visa: Work and Holiday (subclass 462)

EDUCATION

- 2021 – 2023 UP (Panamerican University) Guadalajara, Mexico**
MSc (Finance), 9.4 out of 10 GPA
- 2014 – 2019 UAQ (Autonomous University of Queretaro), Mexico**
BSc (Business & International Trade), 8.69 out of 10 GPA
- 2019 – 2019 Ironhack, Mexico**
Data Analytics Bootcamp, Bitso + Ironhack 50% Scholarship
- 2018 – 2018 INSEEC Business School, France**
International Exchange Program, CitiBanamex “Youth of Excellence” Program
- 2017 – 2017 University of Northern Colorado, USA**
International Exchange Program, CNBES Scholarship Award

BUSINESS & PROFESSIONAL EXPERIENCE

- 2019 - 2022 SVR Arbitrage Capital, Guadalajara, Mexico**
USD–MXN Currency Exchange
Managing Partner
- Detected a considerable arbitrage margin in buying hard cash USD from regulated exchange houses, depositing it in the bank and then benefiting from a preferential exchange rate to MXN through an in-house wire transfer.
 - Currently manage a total of 280,000 USD portfolio and constantly looking to expand business by finding new assets which can achieve an arbitrage profit.
 - In charge of negotiating exchange rates with the bank and USD suppliers, building strong business relationships and achieving good profits for investors.
- 2021 - 2022 TRESG Desarrollos, Guadalajara, Mexico**
Real Estate Developers
Financial Director
- Developed and implemented strategic financial plans for the company, resulting in a 15% increase in annual profits.
 - Oversaw budgeting, forecasting, and performance monitoring for a 200 Million MXN annual budget.
 - Led the financial operations of the company, managing a team of 7, and ensuring timely financial reporting, accounting, and compliance.
- 2020 - 2021 IPAB, Mexico City, Mexico**
Deposit Insurance Institution
Research & International Affairs Analyst
- Conducted research and analysis on international economic and political issues, with a focus on 12 key Latin American countries.
 - Prepared and presented over 25 comprehensive reports for internal teams and delivered presentations to external stakeholders.
 - Participated in over 50 meetings and negotiations with foreign government officials and collaborated with diverse stakeholders.

ADDITIONAL INFORMATION

- February 2024 CFA Level I Candidate
- Manage friends & family value-investment portfolio achieving 17.4% annualized return
- Finished 8th place of the 18-21 category in the Queretaro Marathon 2014
- Advanced knowledge of Bloomberg, Excel, MySQL, Python

Languages: Spanish (native), English (TOEFL iBT 100/120), French (DALF C1 69/100)

Citizenship: Mexican, Spanish