

# Surendra Kumar

Data Scientist | Google Cloud Certified - Professional Data Engineer | Problem Solver

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## SUMMARY

A Google Cloud Certified - Professional Data Engineer and experienced in Data Science for ~4 years, an excellent understanding of NLP techniques, web scraping, building end-to-end predictive models and deploying them on cloud platforms like GCP, AWS etc

## WORK EXPERIENCE

Data Scientist

Jan 2018 - Current

[Tatvic Analytics](#)

Working as a Data Scientist, my domain includes predictive analytics focused towards remarketing, social media analysis and other applications of machine learning to increase the user engagement with the client's product and to develop machine learning powered enterprise solutions.

System Engineer

Oct 2015 - Dec 2017

[Tata Consultancy Services Limited](#)

Working as System Engineer in BFS domain, my role involved developing and maintaining solutions to gather, analyse client's data and generating insights and reports to help them better understand their customer.

## Khas Apke Liye

**Description:** A [content-based recommendation engine](#) to serve better & personalized news articles on the website of *Jagran* Hindi daily having 31M+ readers per month

**Responsibilities:**

- Extracting data from newly published articles using CMS API
- Training a content model on the corpus of Hindi articles & building user preferences
- Deploying the model on GCP for serving the recommendations as JSON

**Achievements:**

- Achieved >8.9% CTR with the highest being >15.0% on mobile devices
- Improved AvgSessionDuration by >5 minutes

## PredictN For Remarketing

**Description:** A [Prediction SaaS platform](#) which predicts qualified audience list for remarketing who carry the higher probability of conversion on your site within the next 'N' days

**Responsibilities:**

- Extracting data from Google Analytics
- Training a predictive model to generate the optimal list of audience
- Deploying the model on Google Compute Engine for serving

**Achievements:**

- Improved CPL of insurance company AegonLife by >55% using this solution
- Improved CVR of Eureka Forbes by 30%. Details [here](#)
- Similar improvements were measured for one of the largest vehicle & health insurance company in India which used the solution to target only a specific segment of the audience to remarket instead of traditional remarketing approaches

## Proficiency

Workflow



Visual Studio Code, Git, Docker. Remote Development on Linux

Machine Learning Libraries / Tools



TensorFlow, Keras, NumPy, Pandas, Scikit-Learn, Catboost, Matplotlib, Seaborn, Google Analytics, PySpark, NLTK, Gensim, Stanford CoreNLP, RapidMiner

Google Cloud Platform



Compute Engine, App Engine, Kubernetes Engine, Cloud Functions, Datastore, Cloud Storage, Networking, Stackdriver, Dataflow, BigQuery, ML Engine

Python 3



Modular and efficient code writing ability with really good debugging skills

Web Development



HTML, JavaScript, CSS, Flask, FastAPI

Database and Warehouse



BigQuery, DataStore, MySQL, MongoDB

## Core Competencies

- Predictive Modeling
- Deep Learning
- Statistics
- Time Series Analysis
- Topic Modeling
- Web Scraping
- API development
- Google Cloud Platform
- Google Analytics
- Data Studio Reporting

## Social Listening

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**Description:** This [project involved social media analysis](#) for a fashion brand and an online shopping giant to give insights into how their brand was perceived by their users

**Responsibilities:**

- Extracting data using Twitter API and Play Store reviews scraping
- Building performance metrics such as brand engagement with the users on social media, performing sentiment analysis and topic modeling on tweets/reviews to gather insight into what the responses were about
- Preparing reports & dashboards for insights in Google Data Studio

## Other Side Projects

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**TV Ad Analysis:** [Time-Series analysis using RNNs](#) to assess the impact of ad spots on target demographics & provide recommendations for ad spots yielding max impact

**Feature Attribution Analysis for Conversion:** [Feature attribution analysis](#) using Markov chain for our client's flights booking data involving analysis of the website features; then attributing success (Conversions & Revenue) to different features. Provided useful insights to the client like poor performing features, how to optimize UI etc

## EDUCATION

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Bachelor of Technology in Computer Science & Engineering 2011 - 2015

[Harcourt Butler Technical University, Kanpur](#)

An aggregate of 67.5%. Got exposed to various ethical hacking related activities and worked as lead in the technical team of the department as well.

Senior Secondary School Examination 2009 - 2010

[Jawahar Navodaya Vidyalaya, Kanpur](#)

An aggregate percentage of 80.2 in CBSE Board

Secondary School Examination 2007 - 2008

[Jawahar Navodaya Vidyalaya, Kanpur](#)

An aggregate percentage of 89.2 in CBSE Board

## HACKATHON PARTICIPATION

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- 12th rank in MakeMyTrip Data Science Challenge
- 25th rank in Caavo Vision Challenge
- 47th rank in Data Science Challenge on HackerEarth which involved classification of X-ray images
- 180th rank with AUC score 0.8478 on McKinsey Analytics Online Hackathon - Healthcare Analytics

## CERTIFICATIONS & COURSES

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- Google Cloud Certified [Professional Data Engineer](#)
- [Networking in Google Cloud Platform](#) training at Google, Gurgaon on May 7, 2019 to May 8, 2019
- Machine Learning with Tensorflow on Google Cloud Platform by Google on [Coursera](#)
- Deep Learning A-Z: Hands-on Artificial Neural Networks on [Udemy Inc](#)
- Machine Learning A-Z: Hands-On Python & R In Data Science on [Udemy Inc](#)
- Building Spark applications on [Safari Online](#)
- Cyber Crime & Security - A 12-day certification course organized in association with the Indian Cyber Army during 20 May - 2 June 2013

## LANGUAGES KNOWN

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- Proficient in written and verbal communication in English, Hindi
- Good understanding with the scripts of Kannada, Tamil and Malayalam