The Kentico on-line marketing features enable you to attract new visitors to your websites, promote your business and <u>products</u>, and keep in touch with existing <u>contacts</u> and <u>customers</u>.

If you have the **Kentico CMS** edition, the on-line marketing solution provides you with tools to:

- Get a centralized overview of contacts who subscribe to newsletters on your websites
- Segment contacts into <u>contact groups</u> manually
- Create, manage and send out marketing emails organized into email feeds

If you have the Kentico EMS edition, the on-line marketing solution also provides you with tools to:

- Get a centralized overview of visitors and <u>contacts</u> who view your websites
- Track <u>activities</u> your contacts perform and evaluate their behavior
- Segment contacts into <u>contact groups</u> automatically
- Set up, track and evaluate <u>campaigns</u> promoting targets on your websites
- Automate and optimize campaigns promoted by marketing email series
- A/B test <u>marketing emails</u> and content of your <u>pages</u>
- Create pages displaying different content based on the circumstances in which they are viewed
- Measure and analyze key metrics of your sites such as page views and traffic sources
- Perform other on-line marketing actions

When you are an administrator or a developer, you can proceed to:

Configure and customize your on-line marketing features

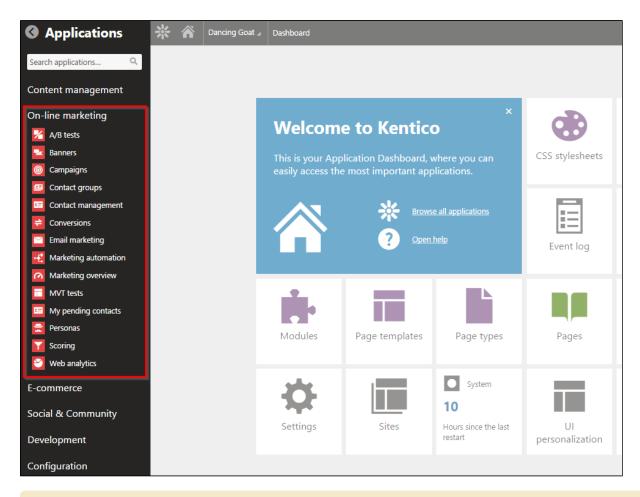
When you are a marketer or a content editor, you can proceed to:

Manage your on-line marketing features

Getting familiar with On-line marketing applications

Open the application list on the left. In the On-line marketing section, you can find the Kentico on-line marketing features.

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Based on your user's permissions, you may not see all of the applications.

If you have the **Kentico CMS** edition, you may only see *Contact groups*, *Contact management*, and *Email marketing* applications in the *On-line marketing* section.



If you use some of the applications frequently, you can <u>add them to your applications dashboard</u> and you do not need to open the application list every time.

Getting familiar with On-line marketing settings

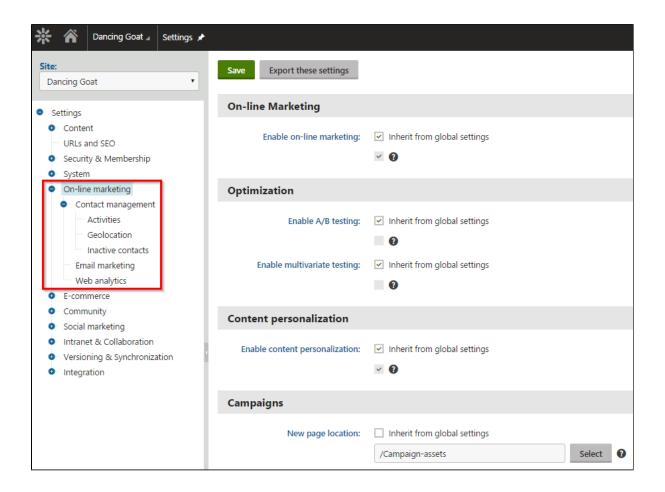
The On-line marketing settings are used mostly by Kentico administrators, who take care of the actual running of the system. With the <u>On-line marketing settings</u>, you can configure Kentico to determine the behavior and functionality of your on-line marketing features.

In the **Settings** application, the *On-line marketing* setting tree also contains three main groups of settings:

- Contact management settings
- Email marketing settings
- Web analytics settings

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