You can label <u>contacts</u> with statuses to reflect their relationship with your organization or to indicate how you perceive them from a marketing point of view.

To set a status for a contact:

- 1. Open the **Contact management** application on the **Contacts** tab.
- 2. Manage (

  ) a contact.
- 3. On the **Profile** tab, click **Edit**.
- 4. Select a **Status** in the **Contact details** category.
  - Contacts can only have one status at a time.
- 5. Click Save.

The status appears in lists of contacts and you can use it when filtering.

## Managing contact statuses

You can create, rename or delete the statuses in the **Contact management** application.

To create a new contact status:

- 1. Open the **Contact management** application.
- 2. Switch to the **Configuration -> Contact status** tab.
- 3. Click New contact status.
- 4. Enter the display name.
- 5. Click Save.

To manage existing statuses, use the following basic actions:

- Edit (♠) opens an editing interface where you can change the name of the status.
- **Delete** ( ) removes the contact status.

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