

On this tab, you can configure the [Salesforce integration](#) module which replicates Kentico contacts to Salesforce leads based on their [scores](#).

General	
Organization access	Allows you to authorize access of Kentico to your Salesforce organization on behalf of a specific user.
Replication of contacts into Salesforce leads	
Enabled	Enables or disables <a href="#">replication of Kentico contacts into Salesforce leads</a> .
Keep Salesforce leads updated	<p>If enabled, the replication process includes contacts that have already been replicated before. This ensures that the system updates the corresponding Salesforce leads based on the current contact data.</p> <p>If disabled, contacts are only replicated once.</p>
Mapping of contacts to Salesforce leads	<p>Allows you to map contact fields to the fields of Salesforce leads. The replication process transfers contact data to leads according to the mappings.</p> <p><b>Organization access</b> must be granted in order for this option to be configurable.</p>
Batch size	<p>Applications can only make a limited number of API calls to Salesforce within a 24 hour window. To minimize the number of calls, the replication process handles contacts in batches. Each batch only requires one API call.</p> <p>This setting specifies the maximum number of contacts that the system replicates in a single batch.</p>
Score	<p>Allows you to select the <a href="#">score</a> that determines which contacts are replicated. The system only replicates contacts that reach a certain value in the given score (specified via the <b>Minimum number of points for replication</b> setting).</p> <p>If you do not choose a score (<i>None</i>), the system replicates all contacts.</p>
Minimum number of points for replication	Specifies the amount of points that contacts must reach in the score selected through the <b>Score</b> setting. Once a contact reaches this value, the system marks it for replication as a Salesforce lead.
Lead description	<p>Defines a custom description for replicated contacts. To map the description to a specific field of Salesforce leads, select the <b>Generated lead description</b> source in the field mappings.</p> <p>You can insert the values of contact fields into the description using <a href="#">macro expressions</a>.</p> <p>The default description adds the <b>Last name</b> of the contact that is being replicated:</p> <div data-bbox="357 1559 1455 1639" data-label="Text"> <pre>{% Contact.ContactLastName %}</pre> </div> <p>For example, to use the <b>Business phone</b> value instead of the last name, enter the following expression:</p> <div data-bbox="357 1715 1455 1796" data-label="Text"> <pre>{% Contact.ContactBusinessPhone %}</pre> </div>

Default company name	<p>All Salesforce leads require a company name value.</p> <p>This setting allows you to specify a default company name, which the replication process uses for contacts who are not associated with any company.</p> <p>The system attempts to retrieve the company name value from sources in Kentico in the following order:</p> <ol style="list-style-type: none"><li>1. The value of the contact's <b>Company name</b> field</li><li>2. The name of the account in which the contact is listed as a <i>primary contact</i></li><li>3. The <b>account</b> that lists the contact as a <i>secondary contact</i></li><li>4. The first account that contains the contact as a regular contact</li><li>5. The value of the <b>Default company name</b> setting (if none of the above steps are successful)</li></ol>
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