

You can now test the sample automation process that you created. You can run the process by creating a contact that meets the trigger's conditions.

## Creating a contact to trigger the process



Create a contact that meets the trigger's condition to initiate the process:

1. Open the **Contact management** application.
2. Click **New contact**.
3. Modify the values as follows:
  - **First name:** Eric
  - **Last name:** Roberts
  - **Email address:** your email address
  - **City:** New York
  - **Country:** USA
  - **State:** New York
4. Click **Save**.

## Managing the process using the Marketer role

You can fully administer the process through the user account that you used to create the process:

1. Open the **My pending contacts** application.
  - You can see that the process has been automatically started.

Actions	First name	Last name	Email address	Process name	Step name	Initiated when	Initiated by
 	Eric	Roberts		Coffee Merchandise Lead Nurturing	New York cafe wait	10/31/2014 2:56:00 PM	(automatically)

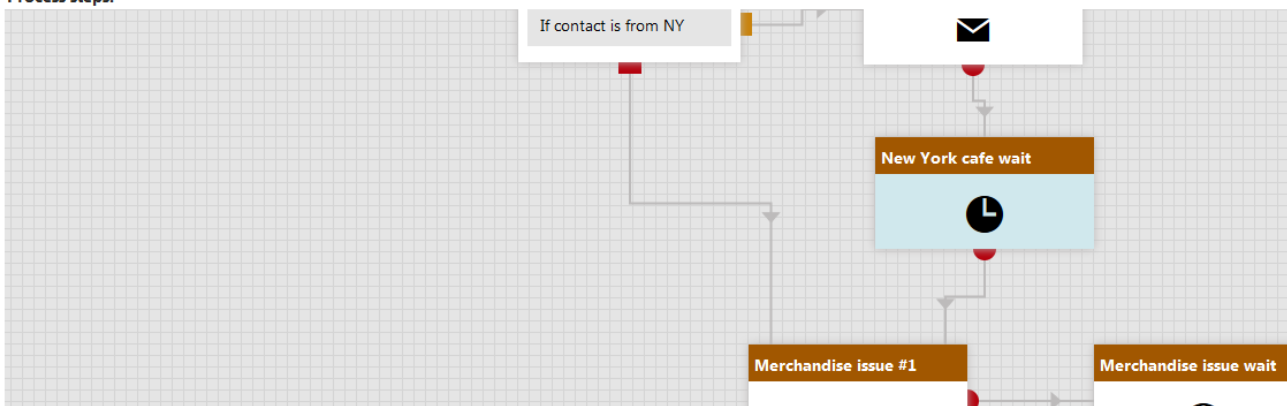
2. **Edit** () the contact.

You can see the current state of the process for the given contact. The **Move to next step**, **Move to specific step** and **Remove process** buttons are available to you.

Move to next step
...
Move to specific step
Remove from process

Contact is currently in **Coffee Merchandise Lead Nurturing** process and is in **New York cafe wait** step.

**Process steps:**

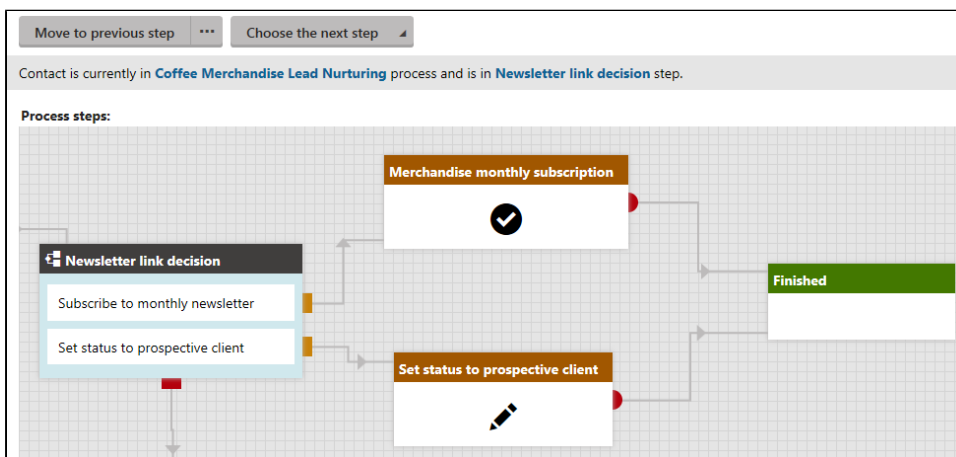



**Tip:** If you haven't set the wait steps for a short time interval, use the **Move to specific step** button to move to the newsletter steps manually.

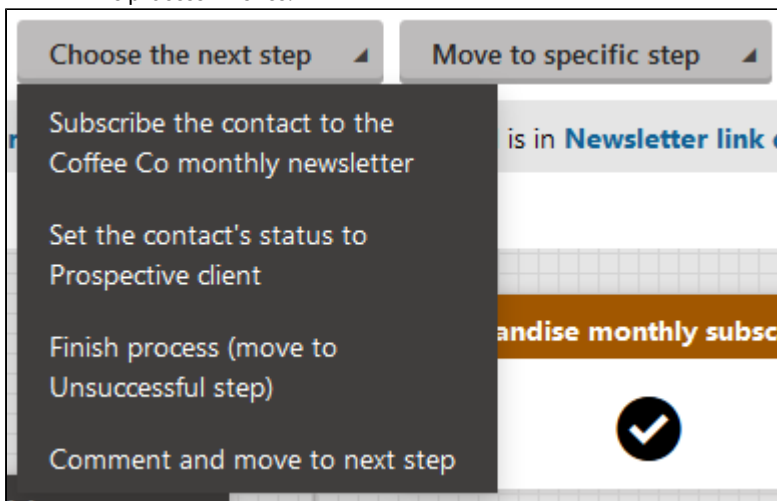
## Administering the process using the Process administrator role

Once the instance of the process is in the **Newsletter link decision** step, you can manage the instance through the **Process administrator** role.

1. Log in to Kentico as Matt.
  - Go to <http://<yourdomain>/Admin> and enter *Matt* as the user name.
2. Open the **My pending contacts** application.
3. Open the **Pending contacts** tab.
4. **Edit** (✎) the contact.
  - You can see the process is in the **Newsletter link decision** step. Note that the contact only stays in the steps if he meets both the conditions.



5. Click **Choose the next step** -> **Set the contact's status to prospective client** button.
  - The process finishes.



6. Switch to the **Contacts** tab.
7. **Edit** (✎) the contact that you created for the process.
  - You can see that the contact's status changed to **Prospective client**.

You have created a complete automation process and tested some of the functionality that you can use in your own marketing automation processes.