

Dear WeRide Japan Hiring Team,

When I read about WeRide's mission to redefine mobility through autonomous driving, I knew I had to reach out. The opportunity to join as a Business Development Manager in Japan-working at the forefront of AI, autonomy, and data ecosystems-is exactly the kind of challenge I'm looking for.

Much of my work sits at the intersection of innovation, data strategy, and commercialization. I've helped companies in Southeast Asia build and scale digital ventures, and more recently, led a no-code MVP development agency (Pareto) that delivered lean, high-impact solutions. I've closed deals, launched products, and helped emerging ventures move from pitch to production. My strength lies in uncovering real partner needs, structuring win-win collaborations, and delivering on them with speed and care.

From leading multi-country training programs to executing complex data and automation strategies, I've always gravitated toward roles where translation between technical capability and business value is key. That's why the role at WeRide resonates. I'm especially excited by your expansion in APAC, and the potential to shape Japan's data partnerships and commercialization roadmap from the ground up.

I'm based in Asia and comfortable navigating multicultural teams and multilingual contexts. While I'm not yet fluent in Japanese, I've worked cross-functionally in diverse markets including Thailand, Malaysia, Singapore, and Vietnam-and I thrive in high-trust, globally-minded teams.

If you're looking for someone who understands both the vision of autonomous mobility and the practical steps to realize it commercially, I'd love to talk. Thank you for considering my application.

Best regards,

Sky Chew

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<https://skychew.com>