# The 12 Common Archetypes

By Carl Golden



The term "archetype" has its origins in ancient Greek. The root words are *archein*, which means "original or old"; and *typos*, which means "pattern, model or type". The combined meaning is an "original pattern" of which all other similar persons, objects, or concepts are derived, copied, modeled, or emulated.

The psychologist, Carl Gustav Jung, used the concept of archetype in his theory of the human psyche. He believed that universal, mythic characters—archetypes—reside within the collective unconscious of people the world over. Archetypes represent fundamental human motifs of our experience as we evolved; consequentially, they evoke deep emotions.

Although there are many different archetypes, Jung defined twelve primary

types that symbolize basic human motivations. Each type has its own set of values, meanings and personality traits. Also, the twelve types are divided into three sets of four, namely Ego, Soul and Self. The types in each set share a common driving source, for example types within the Ego set are driven to fulfill ego-defined agendas.

Most, if not all, people have several archetypes at play in their personality construct; however, one archetype tends to dominate the personality in general. It can be helpful to know which archetypes are at play in oneself and others, especially loved ones, friends and co-workers, in order to gain personal insight into behaviors and motivations.

# **The Ego Types**



#### 1. The Innocent

Motto: Free to be you and me Core desire: to get to paradise

Goal: to be happy

Greatest fear: to be punished for doing

something bad or wrong Strategy: to do things right

Weakness: boring for all their naive

innocence

Talent: faith and optimism
The Innocent is also known as: Utopian,
traditionalist, naive, mystic, saint, romantic,
dreamer.

### 2. The Orphan/Regular Guy or Gal

Motto: All men and women are created equal Core Desire: connecting with others

Goal: to belong



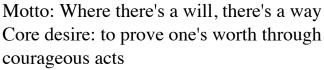
Greatest fear: to be left out or to stand out from the crowd

Strategy: develop ordinary solid virtues, be down to earth, the common touch Weakness: losing one's own self in an effort

to blend in or for the sake of superficial relationships

Talent: realism, empathy, lack of pretense The Regular Person is also known as: The good old boy, everyman, the person next door, the realist, the working stiff, the solid citizen, the good neighbor, the silent majority.





Goal: expert mastery in a way that improves the world

Greatest fear: weakness, vulnerability, being a "chicken"

Strategy: to be as strong and competent as possible

Weakness: arrogance, always needing another battle to fight

Talent: competence and courage
The Hero is also known as: The warrior,
crusader, rescuer, superhero, the soldier,
dragon slayer, the winner and the team player.



### 4. The Caregiver



Motto: Love your neighbour as yourself Core desire: to protect and care for others

Goal: to help others

Greatest fear: selfishness and ingratitude

Strategy: doing things for others

Weakness: martyrdom and being exploited

Talent: compassion, generosity

The Caregiver is also known as: The saint,

altruist, parent, helper, supporter.

# **The Soul Types**





Core desire: the freedom to find out who you

are through exploring the world

Goal: to experience a better, more authentic,

more fulfilling life

Biggest fear: getting trapped, conformity, and

inner emptiness

Strategy: journey, seeking out and

experiencing new things, escape from

boredom

Weakness: aimless wandering, becoming a

misfit

Talent: autonomy, ambition, being true to

one's soul

The explorer is also known as: The seeker, iconoclast, wanderer, individualist, pilgrim.





#### 6. The Rebel

Motto: Rules are made to be broken
Core desire: revenge or revolution
Goal: to overturn what isn't working
Greatest fear: to be powerless or ineffective

Greatest fear: to be powerless or ineffectual

Strategy: disrupt, destroy, or shock

Weakness: crossing over to the dark side,

crime

Talent: outrageousness, radical freedom The Outlaw is also known as: The rebel, revolutionary, wild man, the misfit, or iconoclast.

#### 7. The Lover

Motto: You're the only one

Core desire: intimacy and experience

Goal: being in a relationship with the people,

work and surroundings they love

Greatest fear: being alone, a wallflower,

unwanted, unloved

Strategy: to become more and more physically and emotionally attractive



Weakness: outward-directed desire to please others at risk of losing own identity
Talent: passion, gratitude, appreciation, and commitment
The Lover is also known as: The partner, friend, intimate, enthusiast, sensualist, spouse, team-builder.

#### 8. The Creator

Motto: If you can imagine it, it can be done Core desire: to create things of enduring value

Goal: to realize a vision

Greatest fear: mediocre vision or execution Strategy: develop artistic control and skill Task: to create culture, express own vision Weakness: perfectionism, bad solutions

Talent: creativity and imagination

The Creator is also known as: The artist, inventor, innovator, musician, writer or dreamer.

# **The Self Types**



### 9. The Jester

Motto: You only live once

Core desire: to live in the moment with full

enjoyment

Goal: to have a great time and lighten up the

world

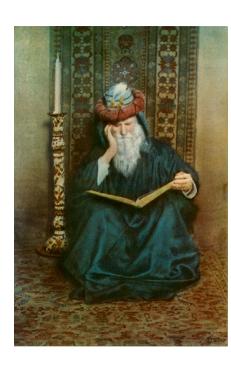
Greatest fear: being bored or boring others

Strategy: play, make jokes, be funny Weakness: frivolity, wasting time

Talent: joy

The Jester is also known as: The fool,

trickster, joker, practical joker or comedian.



Motto: The truth will set you free Core desire: to find the truth.

Goal: to use intelligence and analysis to

understand the world.

Biggest fear: being duped, misled—or

ignorance.

Strategy: seeking out information and

knowledge; self-reflection and understanding

thought processes.

Weakness: can study details forever and never

act.

Talent: wisdom, intelligence.

The Sage is also known as: The expert, scholar, detective, advisor, thinker, philosopher, academic, researcher, thinker, planner, professional, mentor, teacher, contemplative.

## 11. The Magician

Motto: I make things happen.

Core desire: understanding the fundamental

laws of the universe

Goal: to make dreams come true Greatest fear: unintended negative

consequences

Strategy: develop a vision and live by it

Weakness: becoming manipulative Talent: finding win-win solutions



The Magician is also known as: The visionary, catalyst, inventor, charismatic leader, shaman, healer, medicine man.



### 12. The Ruler

Motto: Power isn't everything, it's the only

thing.

Core desire: control

Goal: create a prosperous, successful family

or community

Strategy: exercise power

Greatest fear: chaos, being overthrown Weakness: being authoritarian, unable to

delegate

Talent: responsibility, leadership The Ruler is also known as: The boss, leader, aristocrat, king, queen, politician, role model, manager or administrator.

# **The Four Cardinal Orientations**



The Four Cardinal Orientations define four groups, with each group containing three types (as the wheel of archetypes shown above illustrates). Each group is motivated by its respective orienting focus: ego-fulfillment, freedom, socialness and order. This is a variation on the three groups of Types previously mentioned; however, whereas all the types within the Ego, Soul & Self sets all share the same driving source, the types comprising the four orienting groups have different source drives but the same motivating orientation. For example, the Caregiver is driven by the need to fulfill ego

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agendas through meeting the needs of others, which is a social orientation; whereas, the Hero, which is also driven by the need to fulfill ego agendas, does so through courageous action that proves self-worth. Understanding the groupings will aid in understanding the motivational and self-perceptual dynamics of each type.

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