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SC1015 MINI PROJECT: **DRIVE YOUR BUDGET**

Forecasting Car Prices with Data Science

LAB A137 - Group 6

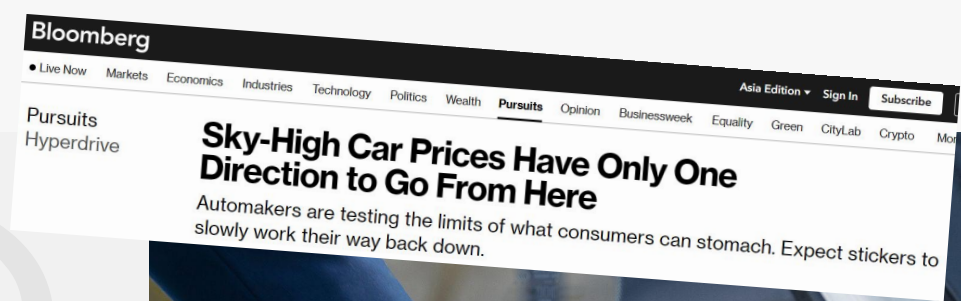
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CAR PRICES ARE **RISING** ACROSS THE WORLD

Can regular joes still afford cars?
How to maximise *value*?



Global: Are consumers feeling the pinch of rising car prices?
FEBRUARY 9TH, 2023, JANICE FERNANDES

THE STRAITS TIMES

SINGAPORE

COE premium for smaller cars surges to \$103,721; Open category hits all-time high of \$124,501

A close-up photograph of a car's front end, focusing on the headlight and grille. The car is dark-colored, and the headlight is prominent. A semi-transparent white box is overlaid on the right side of the image, containing text. A small red diamond is in the top right corner of the box.

PROBLEM DEFINITION

How do we predict prices
using different **features** of a car
to help budget-conscious
car-buyers ?



SMRITI · UPDATED 3 YEARS AGO

kaggle

car_sales.csv

Data Card

Code (5)

Discussion (0)

About Dataset

Context

This data contains data related to Car Sales

DATASET USED

INTRODUCTION



EXPLORATORY DATA ANALYSIS

RAW DATATYPES

	Brand	Price	Body	Mileage	EngineV	Engine Type	Registration	Year	Model
0	BMW	4200.0	sedan	277	2.0	Petrol	yes	1991	320
1	Mercedes-Benz	7900.0	van	427	2.9	Diesel	yes	1999	Sprinter 212
2	Mercedes-Benz	13300.0	sedan	358	5.0	Gas	yes	2003	S 500
3	Audi	23000.0	crossover	240	4.2	Petrol	yes	2007	Q7
4	Toyota	18300.0	crossover	120	2.0	Petrol	yes	2011	Rav 4

```
Brand      object
Price      float64
Body       object
Mileage     int64
EngineV     float64
Engine Type object
Registration object
Year        int64
Model       object
dtype: object
```



DATASET **FEATURES**

(Predictors)



CATEGORICAL

- ♦ **Brand**
- ♦ **Model**
- ♦ **Body** (Sedan/Van/Hatchback)
- ♦ **Registration** (Year of registration)
- ♦ **Engine Type** (Petrol/Gas/Diesel)



NUMERICAL

- ♦ **Mileage**
- ♦ **Year** (Year of manufacturing)
- ♦ **EngineV** (Engine version of Car))

(Response)

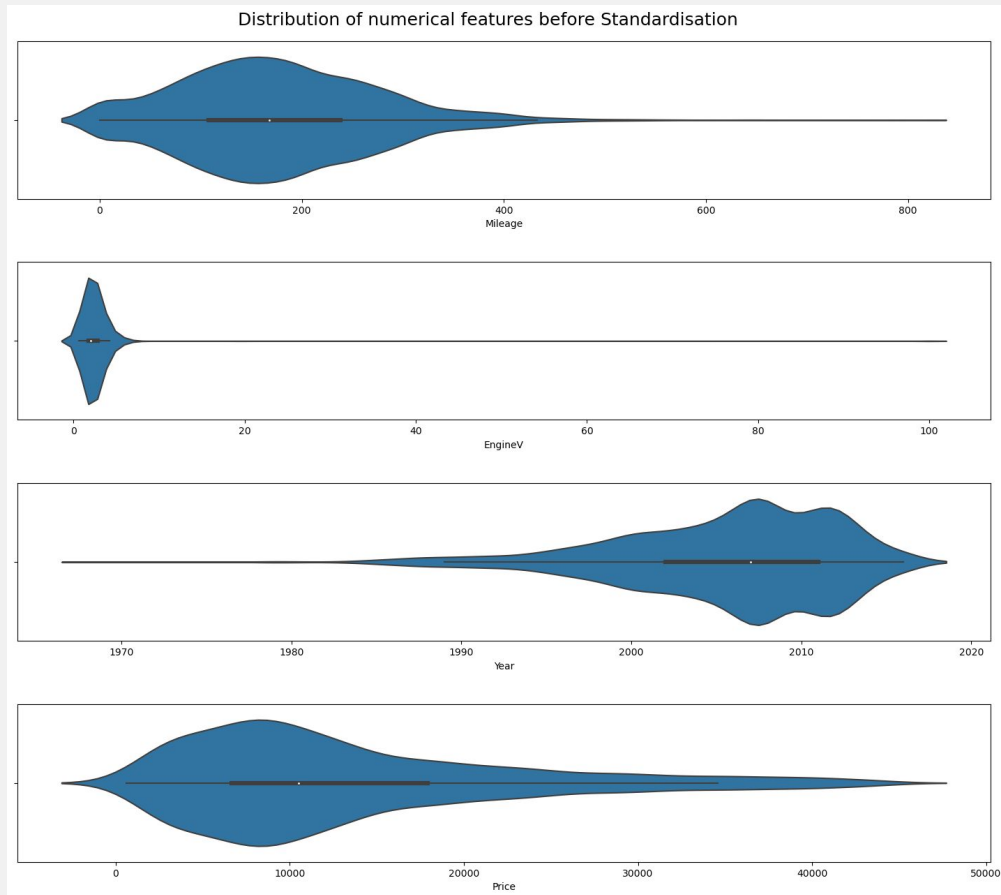


Price

(Numerical)

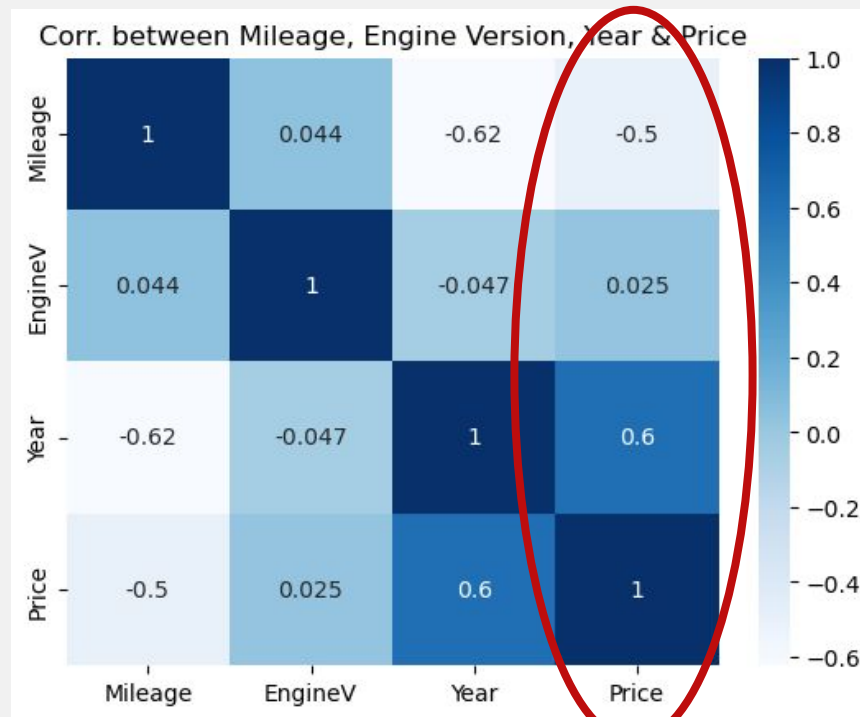
Distribution of Numerical FTs

- ♦ Note skewness of each variable
- ♦ Distributed over a large range of values for each variable
- ♦ Issue of **scale**



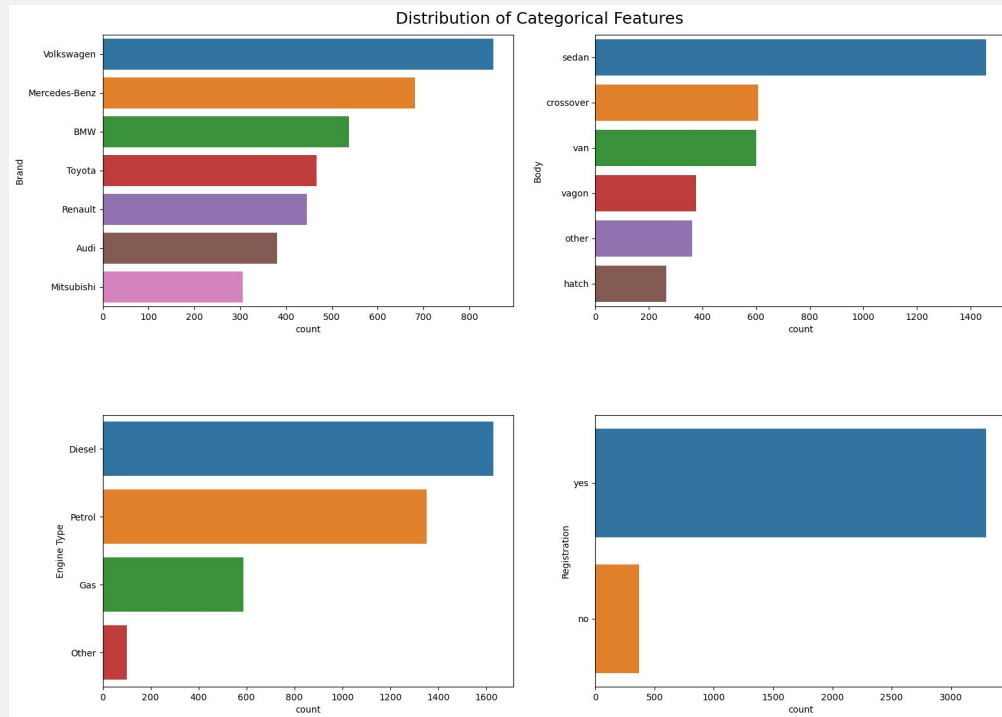
Relationship between other Numeric features & Prices

- ♦ Only **moderately strong** relationships b/w numerical predictors and response Price
- ♦ Later the year of production ,
▲ Price
- ♦ ▼ Mileage, ▲ Price
- ♦ Very **weak** r/s b/w EngineV & Year



Distribution of Categorical Features

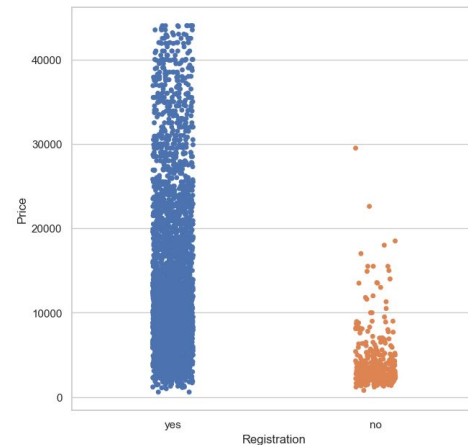
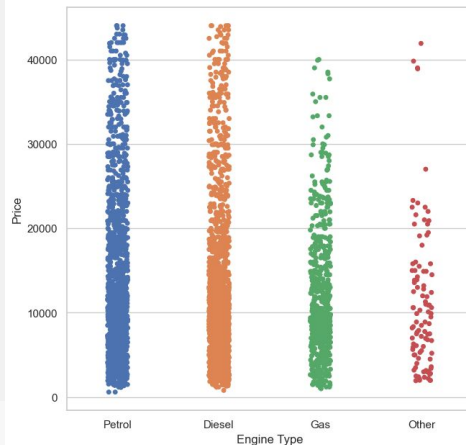
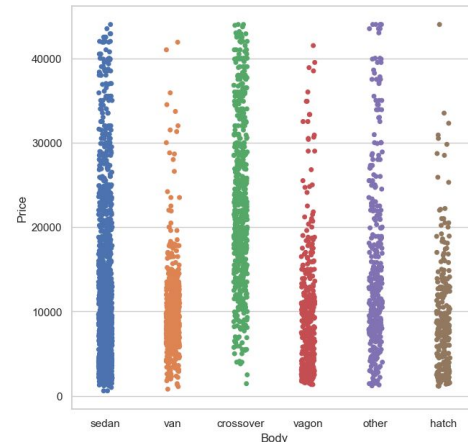
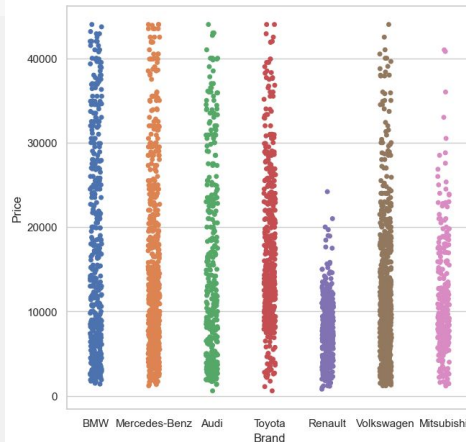
- ♦ **Sedans** most popular
- ♦ Most cars sold **registered**
- ♦ **Diesel** is preferred
- ♦ Buyer tendency towards Volkswagen and Mercedes-Benz



Distribution of Categorical Features

- ◆ More data points clustered @ Price <20,000
 - dataset has cheaper cars on avg
- ◆ **Renault** and **Mitsubishi** sells more cheaper cars
- ◆ **Van, Vagon, Hatch Body** generally have more cheaper cars
- ◆ **Gas** Engine Types cars tends to be cheaper

Distribution of Categorical Features (striplot)





DATA-PREPROCESSING



DATA ENGINEERING

= Collecting, cleaning, and transforming raw data (Preparation)



FEATURE ENGINEERING

= Transforming raw data into meaningful features

DATA ENGINEERING

- Remove *NULL* values
- Remove *Outliers*
- Appropriate Data Type

FEATURE ENGINEERING

- Data Encoding for *Categorical* data
- Scaling *Numeric* data

```
Brand      0
Price     172
Body       0
Mileage    0
EngineV    150
Engine Type 0
Registration 0
Year       0
Model      0
dtype: int64
```




DATA ENCODING (CATEGORICAL)



ONE HOT ENCODING

For **Brands, Body, Engine Type and Model**

Engine Type		is_Gas	is_Petrol	is_Diesel
Gas	→	1	0	0
Petrol		0	1	0
Diesel		0	0	1

Example of One-hot encoding for Engine Type

LABEL ENCODING

For **Registration**

Registration		Registration
Yes	→	1
No		0

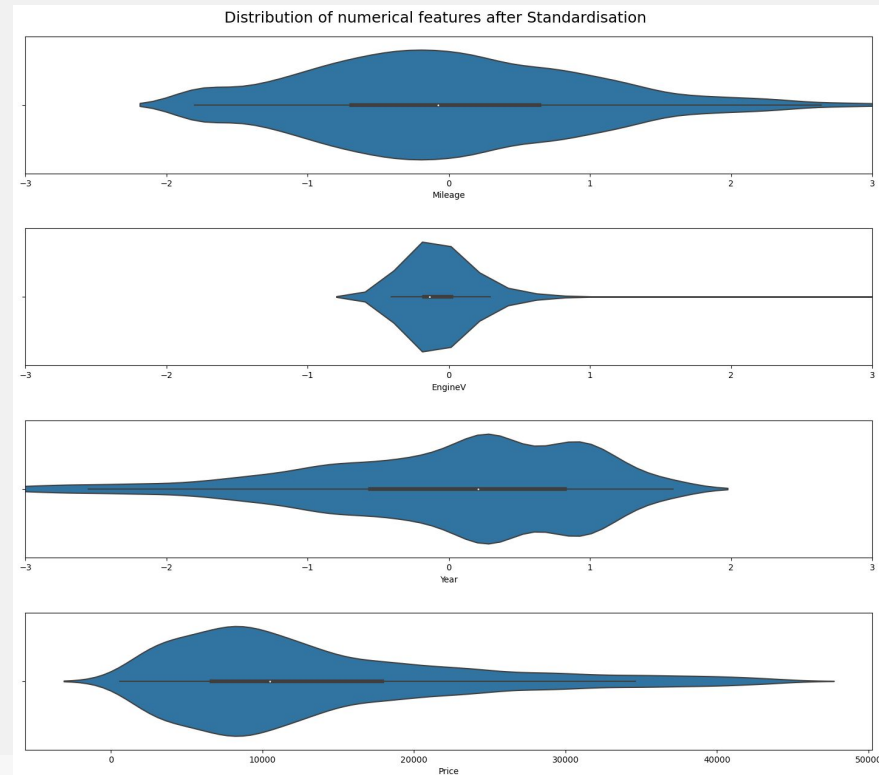
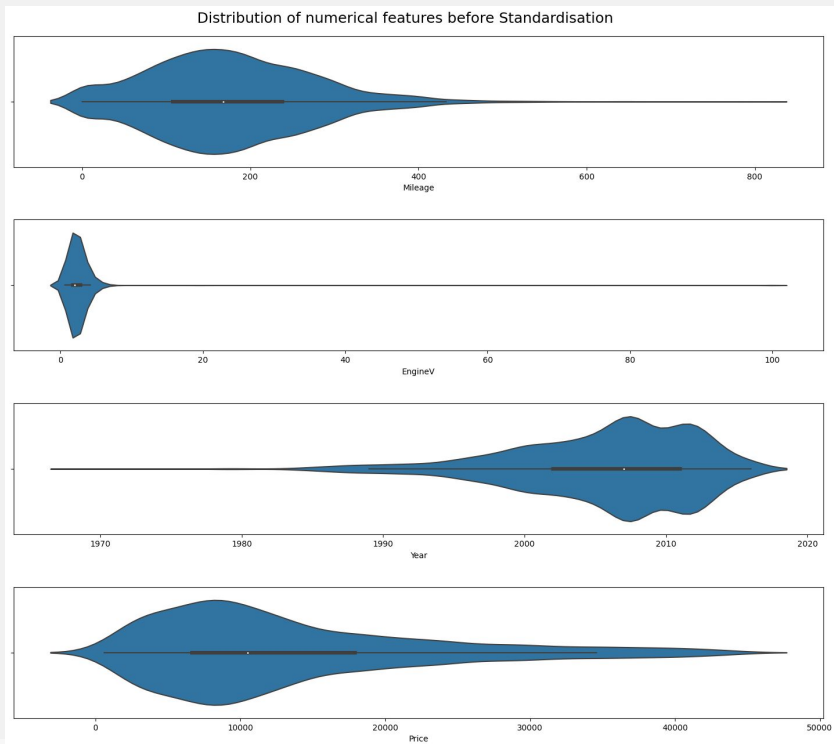
Example of Label encoding for Registration

FEATURE ENGINEERING



Scaling **Numeric** data

Using StandardScaler() from sklearn to scale numerical features





MACHINE LEARNING

Problem Type



-
- ♦ Response: Price, (**continuous** variable)

⇒ Regression problem

Models Used



-
- ♦ Linear Regression
 - ♦ Lasso
 - ♦ Elastic Net
 - ♦ Ridge Regression

Performance Measure



-
- ♦ R-squared (R^2) score
 - ♦ Mean Squared Error (MSE) score
 - ♦ Root Mean Squared Error (RMSE)



1. Linear Regression Model

- A regression model used to predict continuous numerical values (car price) based on one or more independent feature.
- Finds linear relationship between the independent variables and the dependent variable (car price)
- Estimates the values of the coefficients that multiply each independent variable, such that the sum of the product of these coefficients and independent variables, along with an intercept term, results in the predicted value of the dependent variable (car price).

R^2	MSE	RMSE
0.8417	14073181	3751

Training

R^2	MSE	RMSE
-4.2488e+20	4.3812	209314725481944

Testing



2. Lasso Model

- A regression model that can be used for predicting car prices based on different factors.
- Finds a linear relationship between the independent variables and the dependent variable (i.e. car price)
- Minimizes the sum of the squared errors between the predicted and actual values As well as adding a penalty term to the loss function (multiple of the sum of the absolute values of the coefficients). This penalty term encourages the model to keep only the important features and reduce the effect of irrelevant features.

R²	MSE	RMSE
0.8384	14366139	3790

Training

R²	MSE	RMSE
0.7909	21559213	4643

Testing



3. Gradient Boosting Regressor Model

- A regression model that uses an ensemble method that combines multiple decision trees to form a strong predictive model.
- The algorithm works by iteratively adding decision trees to the model, each one correcting the errors of the previous tree, hence improving the predictions of the previous trees.

R²	MSE	RMSE
0.9086	8131409	2852

Training

R²	MSE	RMSE
0.8757	12821857	3581

Testing



4. Ridge Regression Model

- A regression model that identifies the most important factors for predicting the car prices and to estimate the effect of each factor on the car prices.
- Minimizes the sum of the squared errors between the predicted and actual values As well as adding a penalty term to the loss function (multiple of the sum of the absolute values of the coefficients). This penalty term encourages the model to keep only the important features and reduce the effect of irrelevant features.

R²	MSE	RMSE
0.8336	14792064	3846

Training

R²	MSE	RMSE
0.7912	21527686	4640

Testing



Tuning Hyperparameters with **GridSearchCV**

Hyperparameters for different models:

Linear Regression

```
{'copy_X': True, 'fit_intercept': True, 'n_jobs': None, 'positive': False}
```

Lasso

```
{'alpha': 1.0,  
'copy_X': True,  
'fit_intercept': True,  
'max_iter': 1000,  
'positive': False,  
'precompute': False,  
'random_state': 128,  
'selection': 'cyclic',  
'tol': 0.0001,  
'warm_start': False}
```

Ridge Regression

```
{'alpha': 1.0,  
'copy_X': True,  
'fit_intercept': True,  
'max_iter': None,  
'positive': False,  
'random_state': None,  
'solver': 'auto',  
'tol': 0.0001}
```

GBR

```
{'alpha': 0.9,  
'ccp_alpha': 0.0,  
'criterion': 'friedman_mse',  
'init': None,  
'learning_rate': 0.1,  
'loss': 'squared_error',  
'max_depth': 3,  
'max_features': None,  
'max_leaf_nodes': None,  
'min_impurity_decrease': 0.0,  
'min_samples_leaf': 1,  
'min_samples_split': 2,  
'min_weight_fraction_leaf': 0.0,  
'n_estimators': 100,  
'n_iter_no_change': None,  
'random_state': None,  
'subsample': 1.0,  
'tol': 0.0001,  
'validation_fraction': 0.1,  
'verbose': 0,  
'warm_start': False}
```



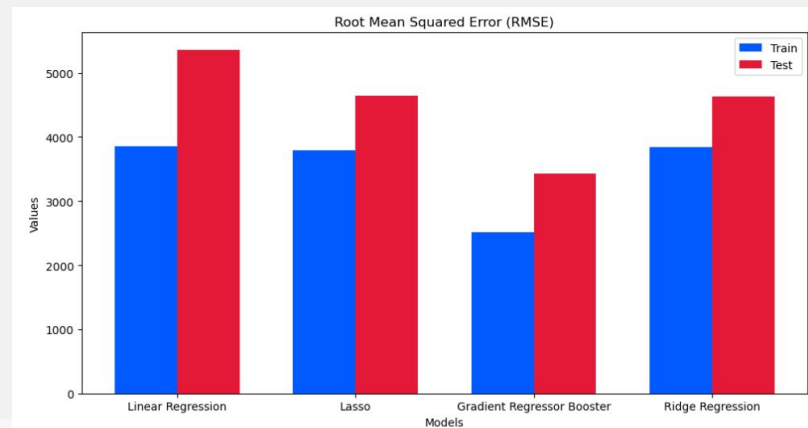
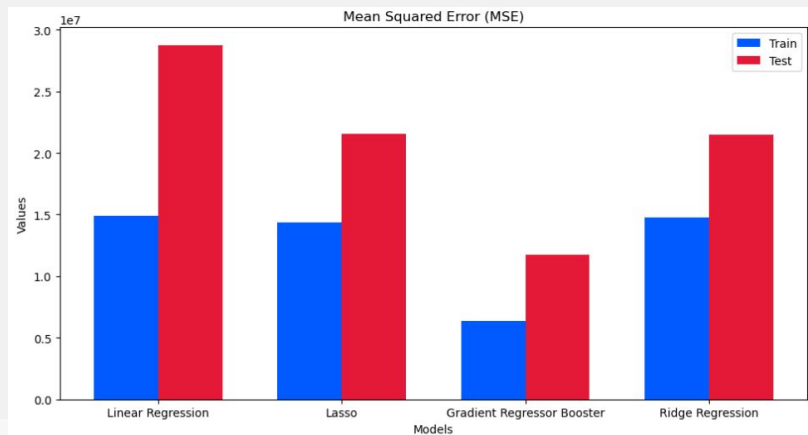
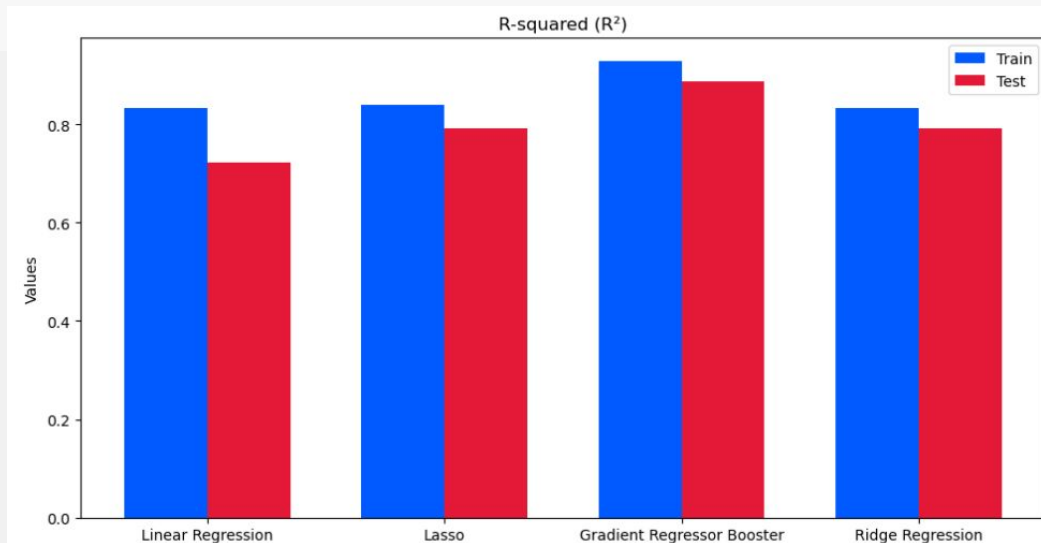
Re-training with Tuned Hyperparameters

Model	R-squared (R^2)	Mean Squared Error (MSE)	Root Mean Squared Error (RMSE)
Linear regression	0.8328	14865860	3855
Lasso	0.8384	14366139	3790
Gradient Regressor Booster	0.9456	4833325	2198
Ridge Regression	0.8336	14792063	3846

Train

Test

Model	R-squared (R^2)	Mean Squared Error (MSE)	Root Mean Squared Error (RMSE)
Linear regression	0.7211	28751536	5362
Lasso	0.7909	21559213	4643
Gradient Regressor Booster	0.8984	10472153	3236
Ridge Regression	0.7912	21527686	4639



CONCLUSION

Summary of Findings

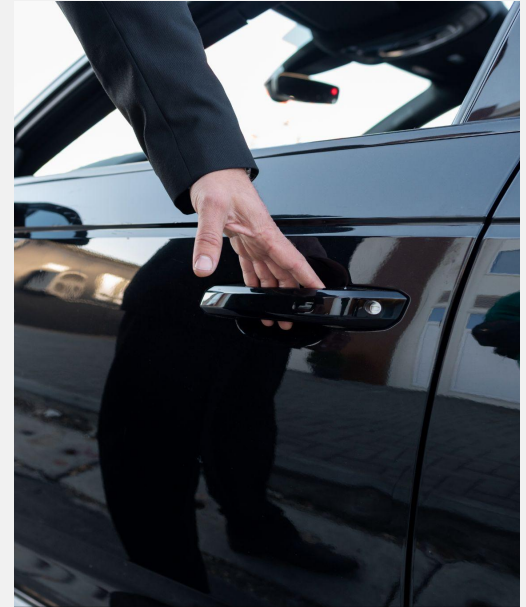
- Successfully predicted car price based on its features at a high accuracy
- Gradient Boosting Regressor is the best available model

Limitations

- Overfitting
- Models fit to the noise present in training data
- Hence unable to generalise as well to new and unseen test data.

Improvements

- Ensemble methods (bootstrap aggregating, stacking)
 - Trains multiple sub-models, combines sub-results, giving more accurate final answer
-



A person wearing a dark suit and a silver watch is driving a car, with their hands on the steering wheel. The background shows the interior of the car, including the dashboard and a digital display. A white rectangular overlay is positioned in the center of the image, containing the text 'THANK YOU'. The word 'THANK' is in black, and 'YOU' is in red. A large, light gray quotation mark is on the left side of the overlay, and a small red diamond is in the top right corner.

THANK
YOU

“