

# **Length Bias Estimation of Small Business Lifetime**

**Honor Thesis Presentation**

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- **What is the goal of this study?**
- **Why are we interested in small businesses like restaurants?**
- **What is length bias?**
- **What is right censoring?**
- **What problems will length bias / right censoring cause for researchers?**
- **Regarding length bias, how can we better estimate our data?**



# Why We Use Restaurants Lifetimes?

- Job Creation
- Tourism
- Find Potential Problems
- Help with Tourism & City Planning





# Carytown, RVA



# The Dataset (In Operation & Already Closed 12/2022)

|                                  |                                     |                                      |                                      |                               |
|----------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|-------------------------------|
| <b>Pho Luca's RVA</b>            | <b>Baker's Crust<br/>Carytown</b>   | <b>Carytown Burger and<br/>Fries</b> | <b>The Daily Kitchen<br/>and Bar</b> | <b>Citizen<br/>Burger Bar</b> |
| <b>Mom's Siam<br/>Restaurant</b> | <b>New York Deli</b>                | <b>Ginger Thai Taste</b>             | <b>Galaxy Diner</b>                  | <b>Les Crepe</b>              |
| <b>Home Sweet Home</b>           | <b>Mellow Mushroom<br/>Carytown</b> | <b>The Mantu</b>                     | <b>Carytown Sushi</b>                | <b>Don't Look<br/>Back</b>    |
| <b>Stella's</b>                  | <b>CanCan</b>                       | <b>Tulsi</b>                         | <b>East Coast<br/>Provision</b>      |                               |

|                         |                       |                  |                     |                    |
|-------------------------|-----------------------|------------------|---------------------|--------------------|
| <b>Weezie's Kitchen</b> | <b>Portrait House</b> | <b>Mezzanine</b> | <b>Broken Tulip</b> | <b>Xtra's Café</b> |
|-------------------------|-----------------------|------------------|---------------------|--------------------|

Why don't we just collect restaurants  
lifetimes and calculate their mean?

# Length Bias!

Length bias occurs when the probability of detecting a case of a failure depends on the duration of the event. In other words, a longer duration of a specific event is more likely to be detected than a shorter duration. This can lead to a bias in the estimated survival or failure rates.

# Battleship Game

|    | A | B | C | D | E | F | G | H | I | J |
|----|---|---|---|---|---|---|---|---|---|---|
| 1  |   |   |   |   |   |   |   |   |   |   |
| 2  |   |   |   |   |   |   |   |   |   |   |
| 3  |   |   |   |   |   |   |   |   |   |   |
| 4  |   |   |   |   |   |   |   |   |   |   |
| 5  |   |   |   |   |   |   |   |   |   |   |
| 6  |   |   |   |   |   |   |   |   |   |   |
| 7  |   |   |   |   |   |   |   |   |   |   |
| 8  |   |   |   |   |   |   |   |   |   |   |
| 9  |   |   |   |   |   |   |   |   |   |   |
| 10 |   |   |   |   |   |   |   |   |   |   |

- Each player must secretly place their ships on a grid of ten columns by ten rows. These represent the location of the ships on a battlefield.
- Once it is determined who will go first, that person will pick a square at random, calling it by its reference of column reference, row number (C3 for example). This represents their firing a missile directly at that square.

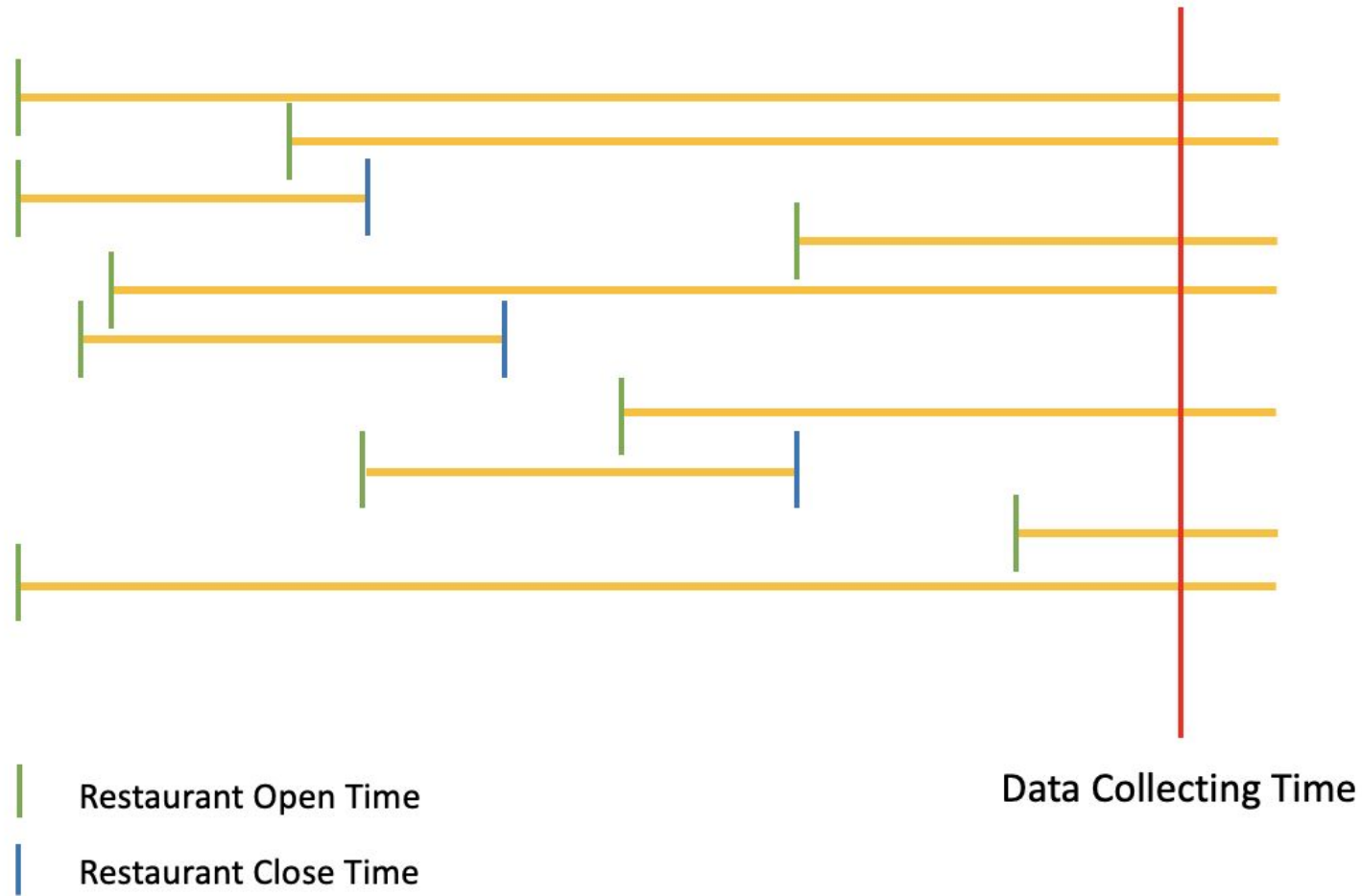


# Battleship Game

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|----|---|---|---|---|---|---|---|---|---|---|
| 1  |   |   |   |   |   |   |   |   |   |   |
| 2  |   |   |   |   |   |   |   |   |   |   |
| 3  |   |   |   |   |   |   |   |   |   |   |
| 4  |   |   |   |   |   |   |   |   |   |   |
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| 7  |   |   |   |   |   |   |   |   |   |   |
| 8  |   |   |   |   |   |   |   |   |   |   |
| 9  |   |   |   |   |   |   |   |   |   |   |
| 10 |   |   |   |   |   |   |   |   |   |   |

- It is always more likely to hit larger ships first (greater length, higher probability).
- If there are equal number of large ships and smaller ships, it is more likely to see larger ships first.
- If the rival doesn't know there are equal numbers of ships, it is reasonable for them to say: "You have more larger ships than smaller ones!"

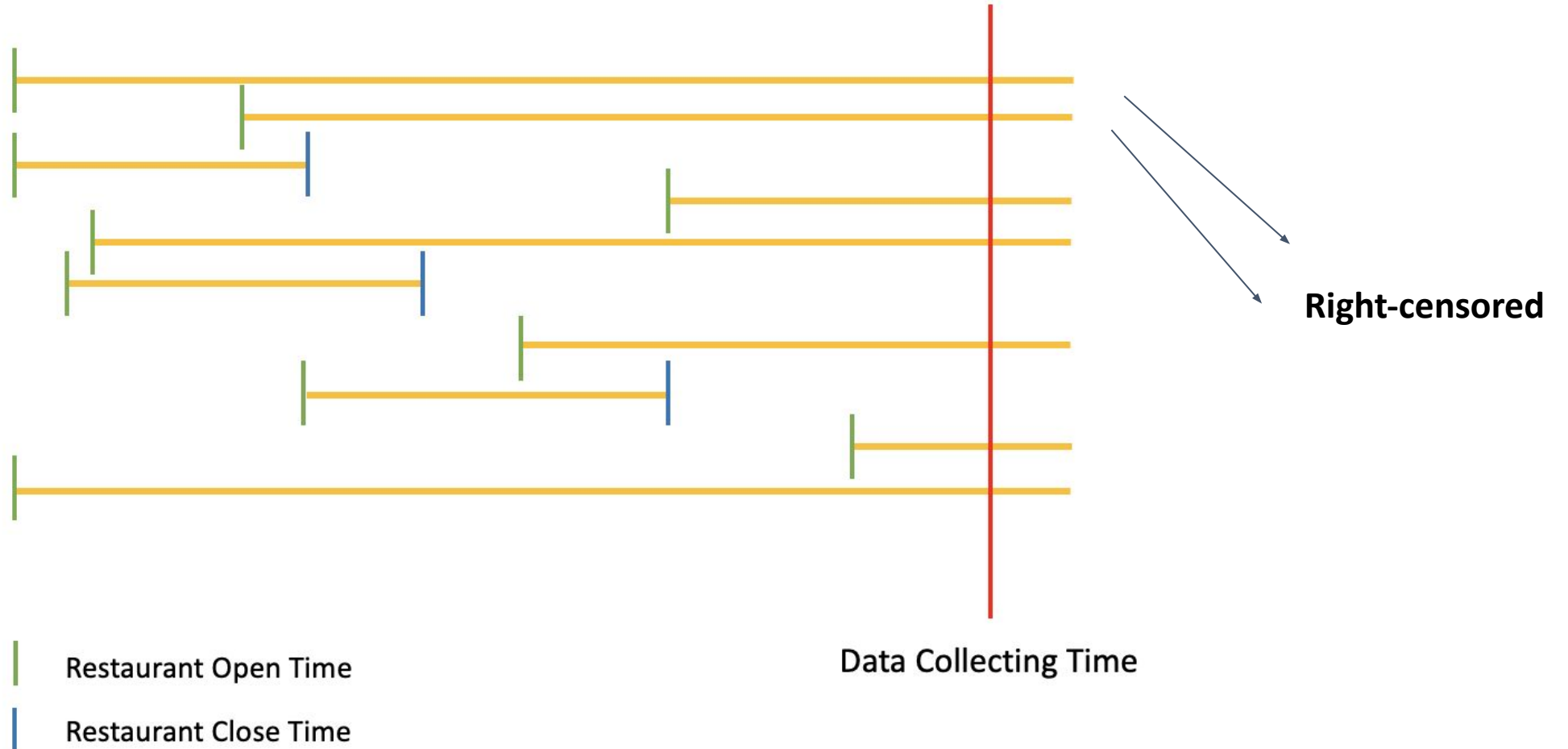
# In Terms of Restaurants...



# Right-Censoring

- The data we have are collected at a specific time  $t$  and at this point, the event we are looking for (the closure of restaurant) has not yet occurred.

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# Right-Censoring

- The data we have are collected at a specific time  $t$  and at this point, the event we are looking for (the closure of restaurant) has not yet occurred.
- If we ignore the censoring problem, it will lead to an **underestimation** of the lifespan data, and may result in potential useful data being misused or thrown away.
- In this study, most restaurant data are right-censored.



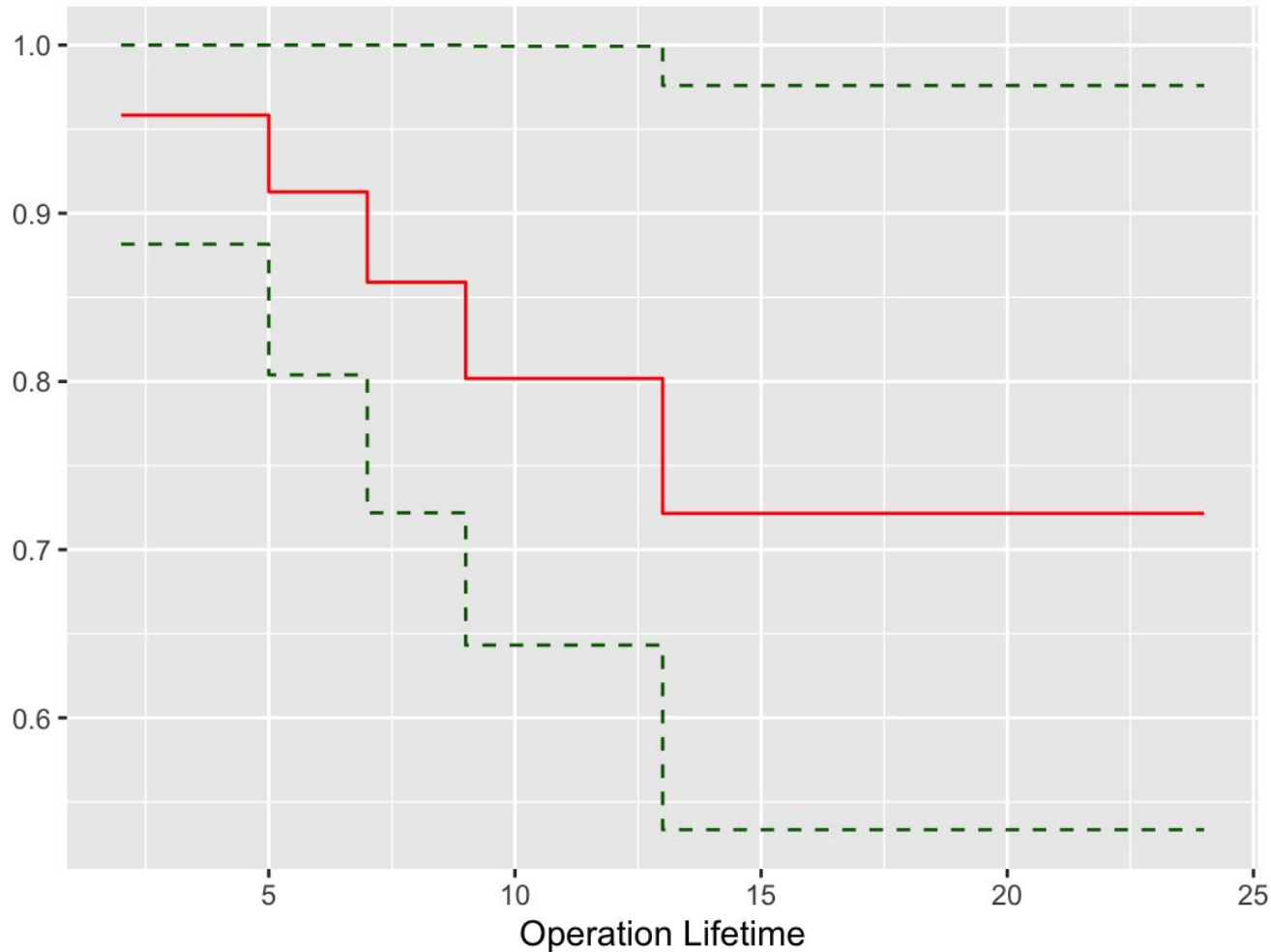
# Kaplan-Meier Estimator

- Kaplan-Meier **nonparametric** estimator is used for **censored** lifetime data analysis.
- Using the Kaplan-Meier method, we can take care of the right-censoring and get a more accurate estimate of the average lifetime (rather than just use the mean of our data which is an underestimation).

$$F_{KM}(t) = 1 - \prod_{x_j \leq t} \left(1 - \frac{d_j}{m_j}\right)$$

where  $d_j$  = number of failures at  $x_j$ ,  $m_j$  = number of observations that had survived up to  $x_j$ .

# Kaplan-Meier Estimator



- Specify whether each restaurant has failed or not (censored or not)
- We can calculate the area under the survival curve to estimate the average lifetime.
- 17.56 vs 11.21 (underestimation)

Now It's Time to Deal with the Length Bias!

# Exponential Fit

- We want to know the distribution of restaurants lifetime data so that we can know its behavior (“real” distribution without length bias)
- Most other distributions have increasing failure rates (not the case for restaurants lifetimes)
- “Memoryless” property: Probability of an event occurring is independent of how long it has been since the previous event occurred. Thus, our goodness-of-fit test for the exponential distribution are not negatively affected by right-censoring.

# Why We Can't Observe Exponential

$$g(x) = \frac{xf(x)}{\mu} \quad (\text{Asgharian and Wolfson, 2005})$$

$$f(x) = \lambda e^{-\lambda x} \longrightarrow g(x) = \frac{x\lambda e^{-\lambda x}}{1/\mu} = x\lambda^2 e^{-2\lambda} \longrightarrow \Gamma(2, 1/\lambda)$$

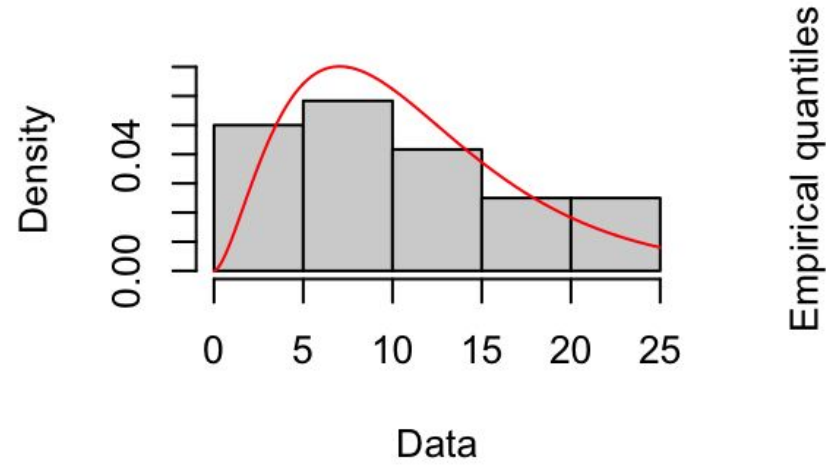
- For  $f(x)$ ,  $E(x) = 1/\lambda$
- For  $g(x)$ ,  $E(x) = \alpha\beta = 2(1/\lambda)$
- **Overestimate  $f(x)$  by 100%** if not considering length bias



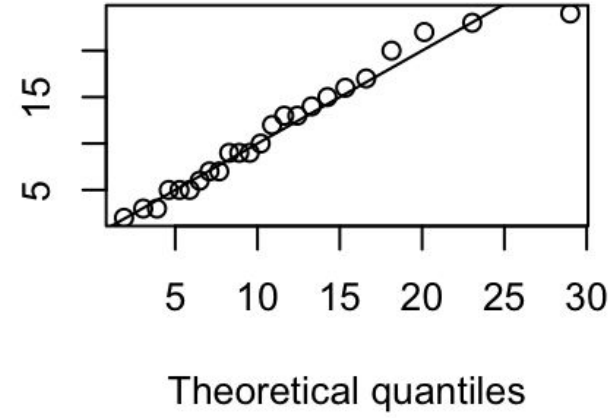
# Exponential Fit

- For Gamma distribution we know  $E(x) = \alpha\beta = 2\beta$ , and from KM we get an estimate of 17.56, thus we know  $\beta = 17.56/2 = 8.78$ .
- So, we want to fit restaurants data with  $\Gamma(2, 8.78)$
- Cramer-von Mises Goodness-of-Fit Test (CvM Test) -> p-value=0.97

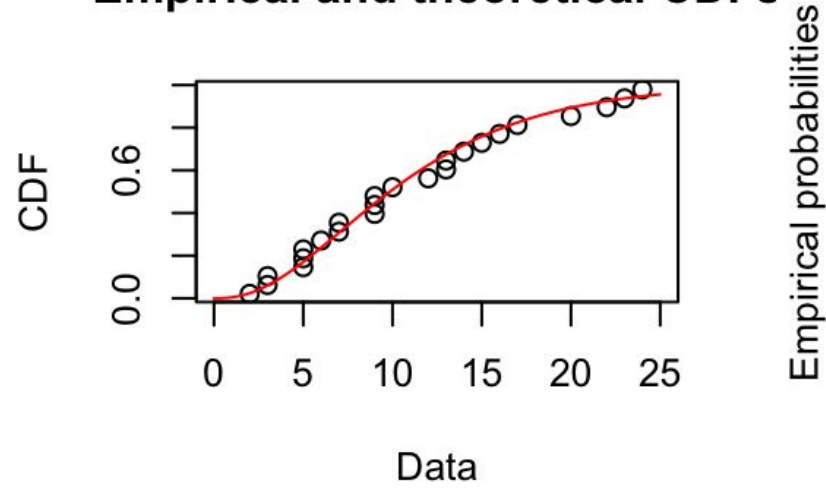
**Empirical and theoretical dens.**



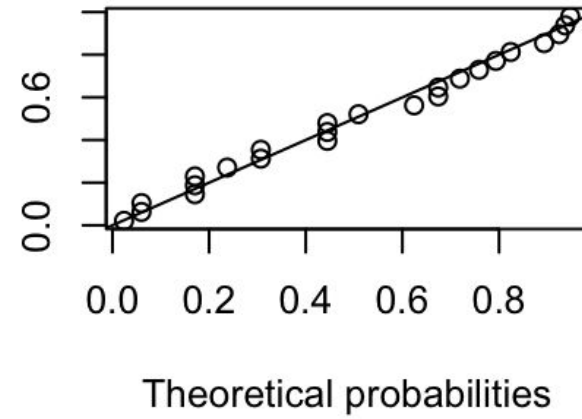
**Q-Q plot**



**Empirical and theoretical CDFs**



**P-P plot**



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- So, we want to fit restaurants data with  $\Gamma(2, 8.78)$
- Cramer-von Mises Goodness-of-Fit Test (CvM Test) -> p-value=0.97
- Once we know our data fit exponential distribution, we know even if we observe a gamma distribution, the data are actually distributed exponentially (“real” distribution without length bias)

The End