## **South African Farmers Development Association**

170 Flanders Drive | Mount Edgecombe P.O. Box 1769: Mount Edgecombe Country Club | 4301 031-508 7283 | www.sa-fda.org.za | info@sa-fda.org.za



SD-038-2020/abg

21 October 2020

## OCTOBER 2020 RV PRICE for 2020/21 SEASON

AVERAGE RV PRICE PER TON

R 4 912,55

RV % CANE   Rand/Ton     9,5   466,69     10,0   491,26     10,5   515,82     11,0   540,38     11,5   564,94     12,0   589,51     12,5   614,07     13,0   638,63     13,5   663,19     14,0   687,76	BASE PRICE OF CANE	
9,5   466,69     10,0   491,26     10,5   515,82     11,0   540,38     11,5   564,94     12,0   589,51     12,5   614,07     13,0   638,63     13,5   663,19     14,0   687,76		AVG. PRICE
10,0   491,26     10,5   515,82     11,0   540,38     11,5   564,94     12,0   589,51     12,5   614,07     13,0   638,63     13,5   663,19     14,0   687,76	RV % CANE	Rand/Ton
10,5   515,82     11,0   540,38     11,5   564,94     12,0   589,51     12,5   614,07     13,0   638,63     13,5   663,19     14,0   687,76	9,5	466,69
11,0   540,38     11,5   564,94     12,0   589,51     12,5   614,07     13,0   638,63     13,5   663,19     14,0   687,76	10,0	491,26
11,5   564,94     12,0   589,51     12,5   614,07     13,0   638,63     13,5   663,19     14,0   687,76	10,5	515,82
12,0 589,51   12,5 614,07   13,0 638,63   13,5 663,19   14,0 687,76	11,0	540,38
12,5 614,07   13,0 638,63   13,5 663,19   14,0 687,76	11,5	564,94
13,0 638,63   13,5 663,19   14,0 687,76	12,0	589,51
13,5 663,19   14,0 687,76	12,5	614,07
14,0 687,76	13,0	638,63
	13,5	663,19
14,5	14,0	687,76
	14,5	712,32
15,0 736,88	15,0	736,88

Industry Average RV % Cane	12,03%
"d" factor	0,430984
SASRI Extension Levy	R 0,84
SASRI Levy - LSG Research	R 0,80

The RV price payable at the end of OCTOBER 2020 in respect of 2020/2021 season cane deliveries up to the end of SEPTEMBER 2020 was declared at R4 912.55 per ton of RV. This represents an increase of R115.09 compared with the previous price (in respect of current season cane deliveries up to the end of August 2020.). The increase was driven by the 3% notional sugar price increase that was implemented with effect from 2 September 2020. Other positives factors were the higher weighted average No.11 world market price (US14.64c/lb. vs. US14.29c/lb) and the decline in sugar production which resulted in reduced export availability and therefore higher average proceeds.

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These positives dominated the decline in sugar:RV ratio (93.31% vs. 93.64%) and firmer weighted average R/\$ exchange rate (R16.95 vs. R16.98). The ongoing positive trend in industry sales versus the estimates is an encouraging development and could lead to a further upward adjustment to the LMDE in the forthcoming November review.

The change in monthly RV input variables and corresponding changes in revenue are detailed in Table 2 below:

Table 2: Change in RV price input variable and revenue

RV Price - Change in input variables		Latest	Difference	Previous
Cane Production		18 958 520	-185 150	19 143 670
Sugar: RV Ratio		93,31%	-0,34%	93,64%
Gross Sugar Production		2 128 240	-33 823	2 162 063
LMDE		1 366 381	0	1 366 381
RV Tons		2 280 925	-27 868	2 308 793
#11 World Price (wt avg)	70	14,64	0,35	14,29
R/US\$ Ex Rate (wt avg)		16,95	-0,03	16,98
RV Price		4 912,55	115,09	4 797,47
Change in Revenue		Latest	Difference	Previous
Rebates		242 267 115	-4 576 577	246 843 692
Local Market Proceeds		13 331 208 418	256 413 769	13 074 794 649
Export Proceeds		4 096 293 275	-72 709 468	4 169 002 743
Molasses Proceeds		799 979 631	11 919 431	788 060 200
Industrial Costs		637 815 379	-4 980 264	642 795 643
Total Grower Revenue (64.3127% of NDP)		11 312 389 090	129 013 846	11 183 375 244
Grower Levy - Net		-107 222 199	-108 806	-107 113 393
Net Grower Revenue for RV price		11 205 166 891	128 905 040	11 076 261 851

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Table 3 provides a range estimate for the final price for 2020/2021. The most likely estimate for 2020/2021 price is R4 969 within a range of a low of R4 771 and a high of R5 118.

Table 3: Range estimate for 2020/2021 RV Price

		Low Estimate	Most Likely Estimate	HighEstimate
Gross Sugar Production		2 150 000	2 100 000	2 050 000
RV % Cane		12,03%	12,03%	12,03%
Sugar: RV Ratio		93,00%	93,20%	93,50%
LMDE		1 300 000	1 400 000	1 470 000
Rebates (R)	24	2 267 115	242 267 115	242 267 115
No.11 (% exposure)		21,7%	4,8%	-15,1%
No.11 (wt.avg)		14,56	14,66	14,47
R/\$ (% uncovered)		22,52%	22,52%	22,52%
R/\$ (wt. Avg.)		16,6819	16,9071	17,1322
RV Price		4 771,08	4 969,67	5 118,24
Notional Price Change 1	Sep-20	3,00%	3,00%	3,00%
Notional Price Change 2	Feb-21	0,00%	0,00%	0,00%
R/\$ Exchange Rate (Uncovered)	\ \	15,30	16,30	17,30
No.11 price (unpriced)	\ \	14,30	15,20	15,70
Refined %	\ \	61,33%	61,33%	61,33%
RV Price (No Notional Price				
change)		3 971,03	4068,49	4 150,05