# SÉBASTIEN LAFFITTE

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# ECOLE NORMALE SUPERIEURE PARIS-SACLAY (UNIVERSITÉ PARIS-SACLAY)

PhD Supervisor: Farid TOUBAL FARID.TOUBAL@DAUPHINE.PSL.EU

Personal Information: 28/09/1994, male, French.

#### **Pre-PhD Studies:**

ENS Paris-Saclay, normalien

Master 2, ENS Paris-Saclay, ENSAE, École Polytechnique, Masters in Economics, summa cum laude, 2016

#### **Graduate Studies:**

ENS Paris-Saclay (Université Paris-Saclay), 09/2017 to 09/2022

Ph.D. Candidate in Economics

Thesis Title: "Essays on tax avoidance and tax havens"

Completion Date: 29th August 2022

Committee: Juan Carlos Suarez-Serrato (Referee), Gabriel Zucman (Referee), Pierre Boyer,

Niels Johannesen, Nadine Riedel, Jose de Sousa, Farid Toubal (supervisor).

#### References:

Professor Farid TOUBAL Professor Gianmarco OTTAVIANO University of Paris-Dauphine – PSL, Place du Maréchal de Lattre de Tassigny, 75016 Professor Gianmarco OTTAVIANO Bocconi University, Via Roetgen, 1 20136 Milano

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Bruxelles Professor Gabriel ZUCMAN
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#### **Teaching and Research Fields:**

Primary fields: Public Finance, International Economics.

Secondary fields: Public Economics, Economic history.

# **Research Experience:**

2022	EU	Tax	Observatory	v Research Fellow
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2021-2022 UC Berkeley, Economic department, research visit, invited by Professor

Gabriel Zucman, funded by a Fulbright Grant.

2020-2021 Sciences Po, Economic Department, Teaching and research officer.

Sept.-Dec. ECARES, Université Libre de Bruxelles, visiting graduate student invited

2019 by Professor Mathieu Parenti.

Jan.-Jun. 2019 Research assistant for the French Council of Economic Analysis on the Note

"International Corporate Taxation: What Reforms? What Impact?"

(Clemens Fuest, Mathieu Parenti, Farid Toubal).

2016-2017 London School of Economics (Centre for Economic Performance), Visiting

student and research assistant for Professor Gianmarco Ottaviano.

2015-2016 CEPII, economist, intern.

### **Job Market Paper**

#### The Market for Tax Havens

This paper investigates the determinants of the development of tax havens. It builds on two main ideas. First, to become a tax haven, a country has to build a legal architecture \textit{i.e.} institutions that allow it to host offshore revenues. Second, tax havens can be studied through the lens of market forces. They are the key suppliers in the market for offshore services where demand comes from tax evaders in non-havens countries. These ideas are formalized in a theoretical framework that explains the decision of a government to become a tax haven. I collect new country-level time-varying data that track the construction of the legal architecture of tax havens. Using this data, I establish that increases in the demand for offshore services increases the probability that a country becomes a tax haven. This effect is identified through geographically differentiated demand shocks. Then, I use the large exogenous shock of decolonization to study the impact of increasing competition between tax havens. More competition pushes countries that are already tax havens to pass new reforms in order to expand their activities. This adaptation is facilitated by the diffusion of legal innovations between tax havens. Finally, I show a positive effect of becoming a tax haven on GDP per capita, suggesting that becoming a tax haven might be revenue-maximizing for tax havens. From an international regulator perspective, my results suggest that international tax reforms that aim at reducing tax haven's rents should pay attention to their impact on competition. An objective of these reforms could be to also affect legal innovation incentives through the reforms' design.

#### **Publications:**

"Multinationals' Sales and Profit Shifting in Tax Havens" (joint with Farid Toubal), *American Economic Journal: Economic Policy*, forthcoming.

"Global banking: Endogenous competition and risk taking" (with Ester Faia, Maximilian Mayer, and Gianmarco Ottaviano), *European Economic Review*, Vol.133, 2021

"Foreign Expansion, Competition and Bank Risk" (with Ester Faia and Gianmarco Ottaviano), *Journal of International Economics*, Vol.118, p.179-199, 2019

## **Book Chapters:**

"Automation, Globalization and Vanishing Jobs: A Labor Market Sorting View" (with Ester Faia, Maximilian Mayer and Gianmarco Ottaviano), in "Robots and AI: A New Economic Era", Routledge, Editors Gene Grossman and Lili Yan Ing, 2022

Also CEPR Discussion Paper (14787) and CEP Discussion Paper (1695)

"The Emergence and Expansion of Tax Havens, 1850-2000: Insights From a New Dataset"

Forthcoming in "Tax Evasion and Tax Havens since the Nineteenth Century in 2022", Palgrave Macmillan, Editors Sébastien Guex and Hadrien Buclin.

## **Work in Progress:**

Profit Shifting Frictions and the Geography of Multinational Activity (with Alessandro Ferrari, Mathieu Parenti and Farid Toubal).

# Policy Notes and non-refereed publications:

"Automation, globalisation, and vanishing jobs: A labour market sorting view" (with Ester Faia, Maximilian Mayer and Gianmarco Ottaviano), VoxEu, 2020 (17th June)

"International Corporate Taxation after Covid-19: Minimum Taxation as the New Normal" (with Julien Martin, Mathieu Parenti, Baptiste Souillard and Farid Toubal), Cepii Policy Brief n°2020-30, 2020. Also available as a VoxEu column.

"Financial Fair Play: Globalisation and regulation in the European football industry" (with Ariela Caglio, Donato Masciandaro and Gianmarco Ottaviano), VoxEu, 2019 (19th December)

"L'argent caché: paradis fiscaux, optimisation et évasion fiscale", Regards croisés sur l'économie, 24(1), 149-162, 2019

"Profit Shifting in France: Evidence from Firm-Level Administrative Databases" (with Mathieu Parenti, Baptiste Souillard and Farid Toubal), CAE Focus n°36, 2019

"Unitary Taxation in Light of the North American Experience" (with Samuel Delpeuch), CAE Focus n°37, 2019.

"Quel reporting pays par pays pour les futures réformes?" (with Samuel Delpeuch, Hélène Paris, Mathieu Parenti, Baptiste Souillard and Farid Toubal), CAE Focus n°38, 2019

"L'évitement fiscal des multinationales : le rôle clé des plateformes de vente installées dans les paradis fiscaux" (with Farid Toubal), Lettre du CEPII, n°397, 2019

"Foreign expansion, competition, and bank risk" (with Ester Faia and Gianmarco Ottaviano), VoxEu, 2018 (20th September).

# **Professional Activity:**

Referee Economica, European Economic Review, Journal of Economic Behavior and Organization, PLoS One. reports 2018: ENS Paris-Saclay, CREST PhD seminar, CESifo Global Economy Conferences/

Seminars/ annual conference, CEPII seminar, ETSG, 111th NTA's Annual Conference Discussions

on Taxation.

2019: Paris working group on Taxation, Journées LAGV, RIEF meetings, ZEW Summer Workshop for Young Economists, ZEW MaTax, Oxford

Centre for Business Taxation Doctoral Conference.

2020: Université Libre de Bruxelles, CEPS internal virtual seminar

(discussion).

2021: ENS Paris-Saclay seminar, Tax Evasion or Avoidance and Tax Havens Conference (Lausanne), National Tax Association Congress.2022: AEA meetings (poster), UC Berkeley Public Finance seminar, UC Berkeley Economic History Lunch, Mannheim Taxation Conference.

Seminars **2020:** CEPS internal virtual seminar.

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# Honors, Scholarships, and Fellowships:

2021-2022	Fulbright scholarship (research visit to UC Berkeley, \$20k).
2020-2022	BOOSTER (ENS Paris-Saclay), co-investigator (€30k)
2017-2019	French Ministry for Research, Full Fellowship.
2013-2017	École Normale Supérieure Paris-Saclay, Full Fellowship (normalien).

# **Teaching Experience:**

2020-2021	Introduction to economics (CORE), Sciences Po, course of Prof. Algan
2020	International Economics, ENS Paris-Saclay, course of Prof. Toubal
2019	Intern recruitment and supervision, ENS Paris-Saclay with Prof. Toubal