

Environmental Origins of Labour-Leisure Preference

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 - The origins of variation in the prevalence of leisure preference across regions, nations, and ethnic groups
 - The interplay between fundamental economic activities and human behaviour

Related Literature

Main Hypothesis

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 - Agriculture – positive return to effort

Original Affluent Society

Testable Predictions

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 - **Lower** degree of leisure preference
 - In the absence of over extraction individual short-run rationality coincides with evolutionary optimal behaviour on a group level

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 - $y_{it} = (Y_{it}^a + Y_{it}^h) / L_{it}$ – income per capita

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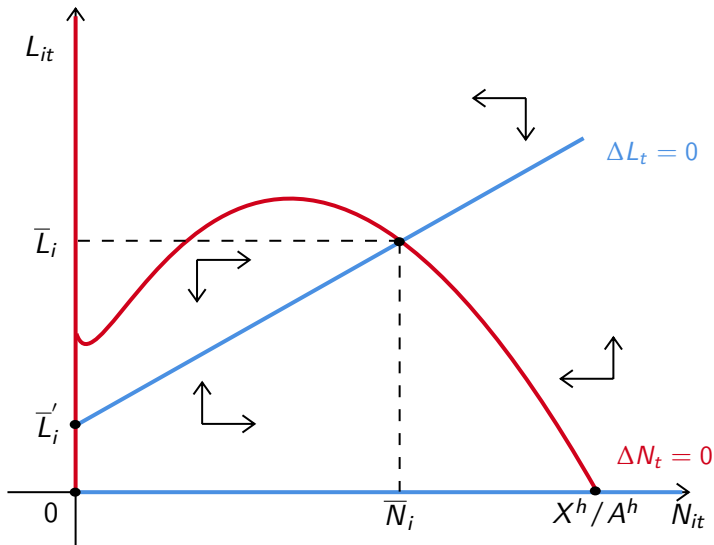
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Phase Diagram



$$\Delta N_t = 0$$

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 - For $\theta_i > \hat{\theta}$ – co-existence steady state is locally stable,
 - \bar{L}_i is the long-run population of the group (agriculture and hunting)

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$$\bar{L}(\theta_i, A^h, A^a) = \begin{cases} \left(\frac{\gamma}{\tau}\right)^{\frac{1}{\alpha}} \ell(\theta_i)^{\frac{1-\alpha}{\alpha}} \left[(A^h)^{\frac{1}{\alpha}} \bar{N}_i(A^h, \theta_i) + (A^a)^{\frac{1}{\alpha}} X^a \right] & \text{if } \theta_i > \hat{\theta} \\ \left(\frac{\gamma}{\tau}\right)^{\frac{1}{\alpha}} \ell(\theta_i)^{\frac{1-\alpha}{\alpha}} (A^a)^{\frac{1}{\alpha}} X^a & \text{if } \theta_i \leq \hat{\theta}. \end{cases}$$

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$$\bar{\theta}(A^h, A^a) = \frac{\sum_i \bar{L}(\theta_i, A^h, A^a) \theta_i}{\sum_i \bar{L}(\theta_i, A^h, A^a)}.$$

Main Predictions

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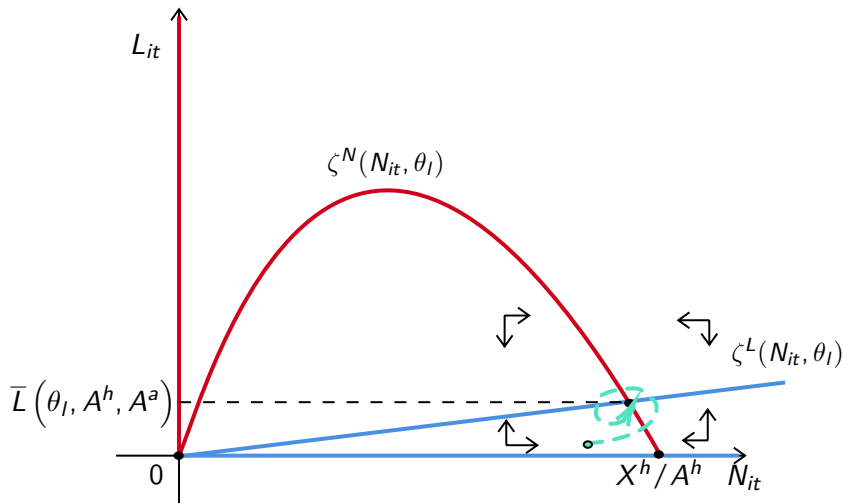
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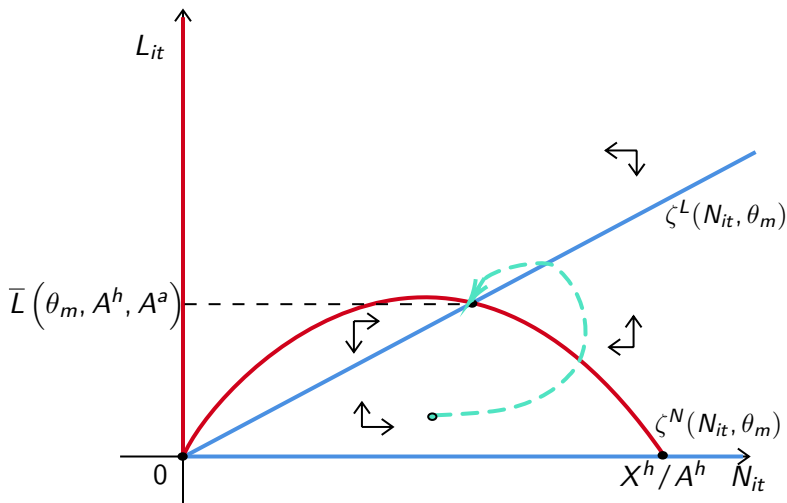
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Effect of Leisure Preference in a Pure Hunting Environment



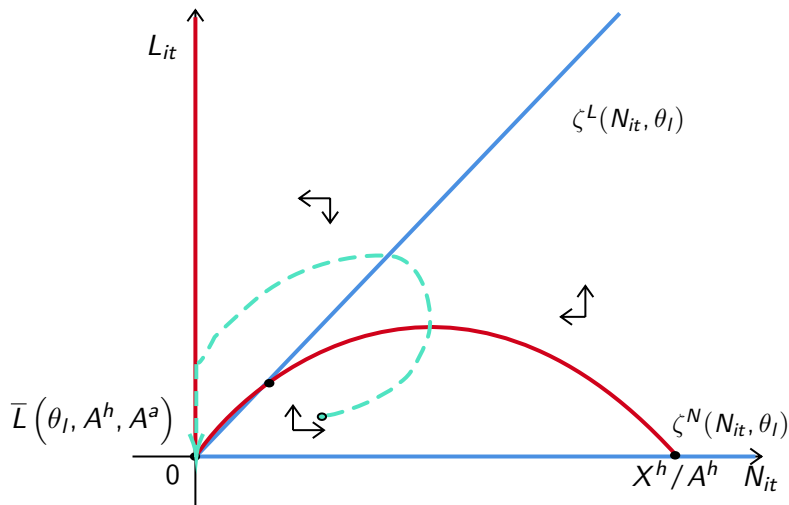
Co-evolution of human and animal population under high leisure preference.

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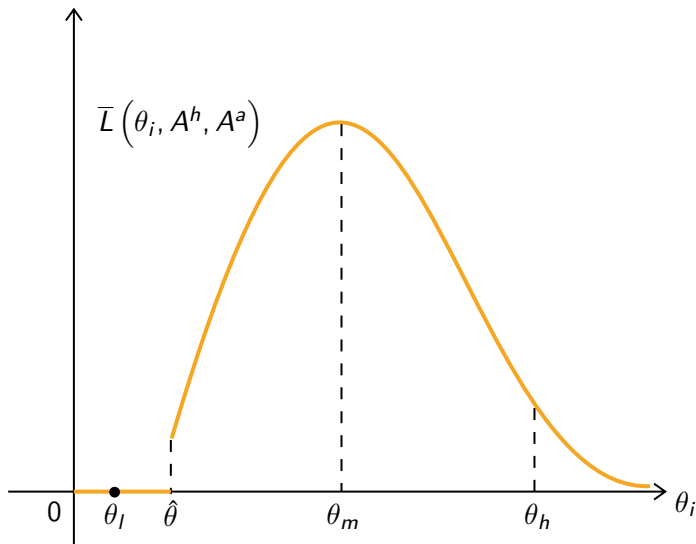
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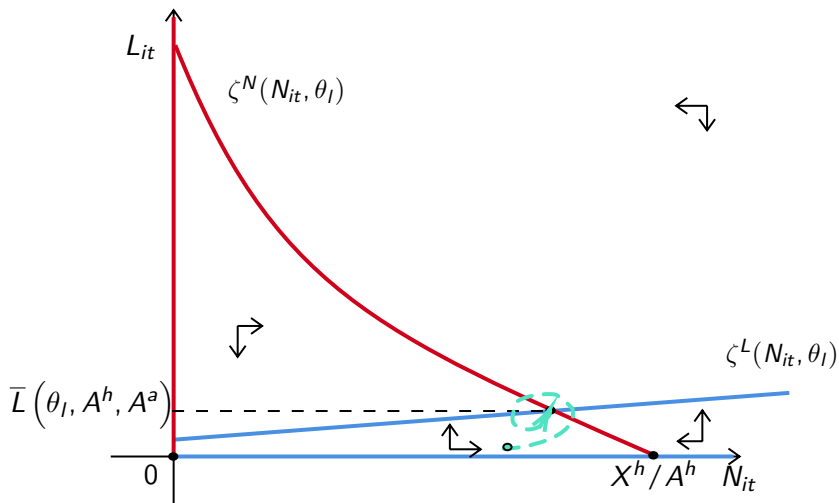


Co-evolution of human and animal population under low leisure preference.

Long-Run Population in a Pure Hunting Environment

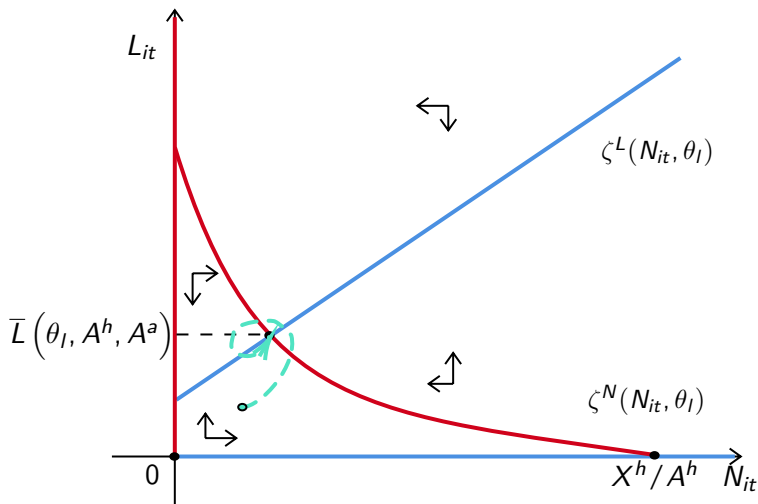


Effect of Leisure Preference in a Mixed Environment



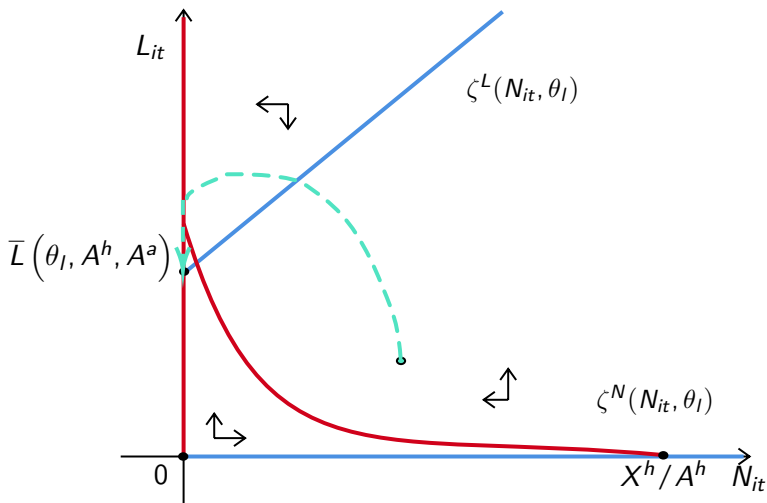
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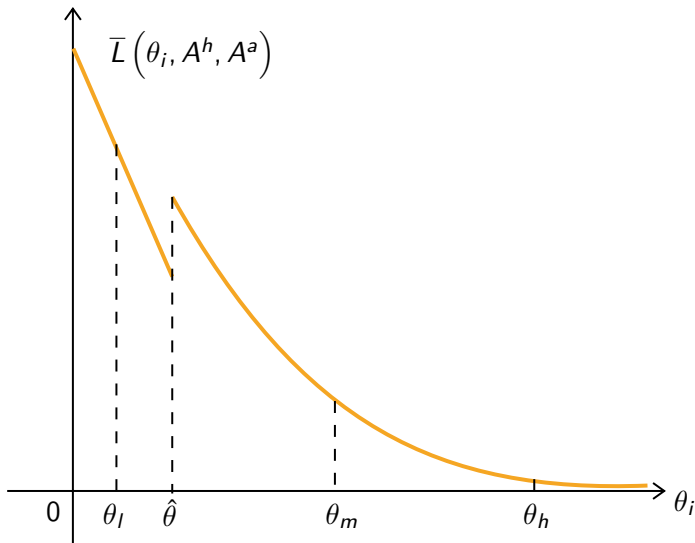
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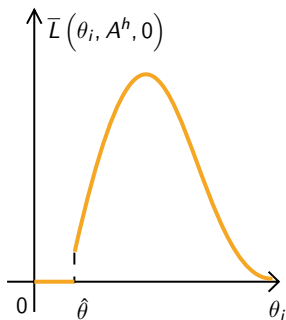


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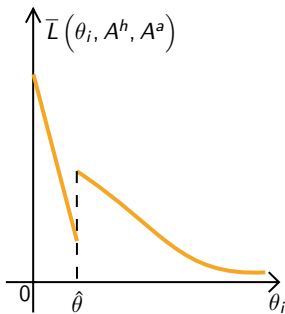
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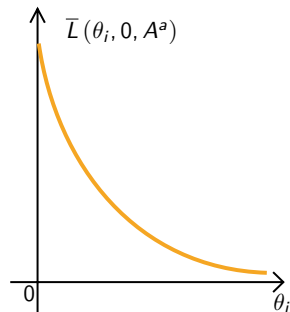
Population Distribution in Different Environments



Pure Hunting



Mixed



Pure Agriculture

$$\bar{\theta}(A^h, 0) > \bar{\theta}(A^h, A^a) > \bar{\theta}(0, A^a)$$

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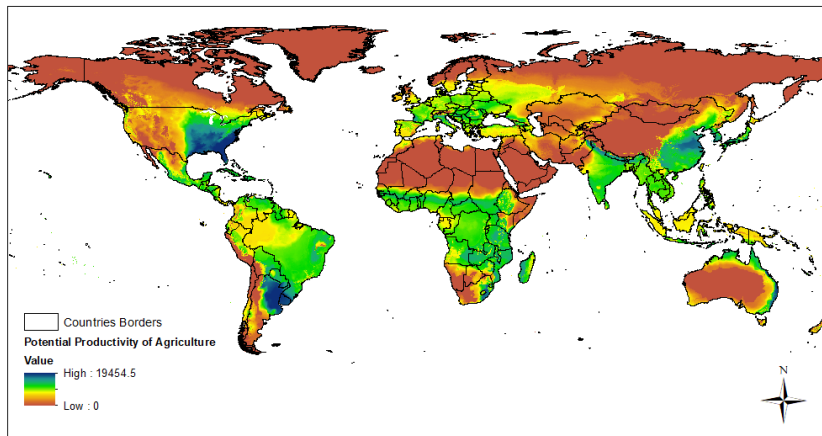
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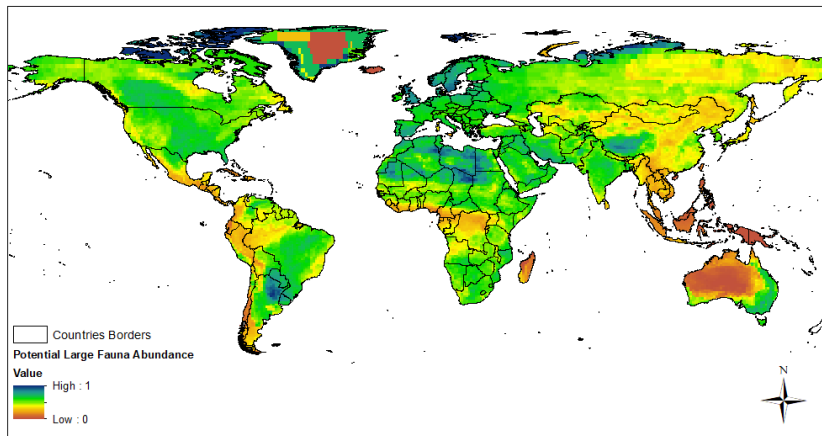
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Global Distribution of Potential Agricultural Productivity



Global Distribution of Potential Large Fauna Abundance



Data: Predisposition Towards Leisure & Labour

- Proxy that reflects preference for leisure

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 - Establish that selection on unobservables is not a concern

Empirical Strategy

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 - Demonstrating the importance of evolutionary processes in the pre-1500 and the post-1500 period

Empirical Model

- The linear effect of potential productivity of hunting and agriculture on predisposition towards leisure

$$\begin{aligned} leisure_{ict} = & \beta_0 + \beta_1^{hn} hunt_prod_{ip} + \beta_1^{ag} agrc_prod_{ip} \\ & + \sum_j \gamma_{1j} X_{ipj} + \sum_j \gamma_{2j} Z_{ij} + \sum_c \gamma_c \delta_{ic} + \sum_t \gamma_t \delta'_{it} + \epsilon_i \end{aligned} \quad (1)$$

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- Testable hypothesis: $\beta_1^{hn} > 0$ and $\beta_1^{ag} < 0$
- The effect would be reverse for predisposition towards labour

Empirical Model

- The linear effect of ancestral dependence on hunting relative to agriculture on predisposition towards leisure

$$\begin{aligned} \text{leisure}_{ict} = & \alpha_0 + \alpha_1 \text{share_hunt}_{ip} \\ & + \sum_j \psi_{1j} X_{ipj} + \sum_j \psi_{2j} Z_{ij} + \sum_c \psi_c \delta_{ic} + \sum_t \psi_t \delta'_{it} + \eta_i \end{aligned} \quad (2)$$

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- Testable hypothesis: $\alpha_1 > 0$ (Reverse for predisposition towards labour)

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- The potential reversed causality concern is addressed via IV strategy
 - Ancestral dependence on hunting instrumented by potential productivity of hunting

Determinants of the Large-Game Hunting: SCCS

| | Large-Game Hunting | | | | | |
|------------------------------------|--------------------|-------------------|------------------|-------------------|-------------------|-------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) |
| Share of Large Mammals (Potential) | 0.60*** (0.13) | 0.65*** (0.14) | 0.45** (0.19) | 0.59*** (0.22) | 0.62*** (0.22) | 0.69*** (0.24) |
| Crop Yield | No | Yes | Yes | Yes | Yes | Yes |
| Region FE | No | No | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | No | Yes | Yes | Yes |
| Climatic Controls | No | No | No | No | Yes | Yes |
| Year of Observation | No | No | No | No | No | Yes |
| Pseudo- R^2 | 0.10 | 0.14 | 0.22 | 0.27 | 0.33 | 0.35 |
| Observations | 139 | 139 | 139 | 139 | 139 | 139 |

Relative Dependence on Hunting: Ethnographic Atlas

| | Relative Dependence on Hunting | | | | | |
|------------------------------------|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) |
| Share of Large Mammals (Potential) | 0.01** (0.00) | 0.02*** (0.00) | 0.02*** (0.01) | 0.02*** (0.01) | 0.02*** (0.01) | 0.02*** (0.01) |
| Crop Yield | | -0.05*** (0.01) | -0.02*** (0.00) | -0.02*** (0.00) | -0.02*** (0.00) | -0.02*** (0.00) |
| Region FE | No | No | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | No | Yes | Yes | Yes |
| Climatic Controls | No | No | No | No | Yes | Yes |
| Year of Observation | No | No | No | No | No | Yes |
| Adjusted- R^2 | 0.00 | 0.13 | 0.42 | 0.57 | 0.58 | 0.58 |
| Observations | 1042 | 1042 | 1042 | 1042 | 1042 | 1042 |

Preference for Leisure: 2nd-Generation Migrants (ESS)

| | Importance of Having a Good Time | | | | | | | |
|------------------------------------|----------------------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Share of Large Mammals (Potential) | 0.12*** (0.04) | 0.06*** (0.02) | 0.05*** (0.02) | 0.07*** (0.02) | 0.07*** (0.02) | 0.05*** (0.02) | 0.05*** (0.02) | 0.05*** (0.02) |
| Crop Yield | | | -0.02** (0.01) | -0.05** (0.02) | -0.05** (0.02) | -0.07*** (0.02) | -0.07*** (0.02) | |
| Crop Yield (pre-1500) | | | | | | | | -0.08*** (0.02) |
| Crop Yield Change (post-1500) | | | | | | | | -0.04** (0.02) |
| Country FE | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | No | Yes | Yes | Yes | Yes | Yes |
| Round FE | No | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | No | Yes | Yes |
| Adjusted- R^2 | 0.01 | 0.10 | 0.10 | 0.10 | 0.10 | 0.14 | 0.14 | 0.14 |
| Observations | 16631 | 16631 | 16631 | 16631 | 16631 | 16631 | 16631 | 16631 |

Ordered Probit

Selection on Unobservables

Alternative Cultural Dimensions

Pre-Industrial Development

Preference for Leisure: 2nd-Generation Migrants (ESS)

| | Importance of Having a Good Time | | | | | | |
|------------------------------------|----------------------------------|-------------------|-------------------|-------------------|------------------|------------------|---------------------------------|
| | OLS | | | | | | IV |
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Dependence on Hunting (Anc.) | 0.06** (0.02) | 0.07*** (0.02) | 0.06*** (0.02) | 0.06*** (0.02) | 0.04** (0.02) | 0.04** (0.02) | 0.19** (0.07) |
| Country FE | No | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | Yes | Yes | Yes | Yes | Yes |
| Round FE | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | Yes | Yes |
| Adjusted- R^2 | 0.02 | 0.10 | 0.10 | 0.10 | 0.14 | 0.14 | 0.14 |
| Observations | 16578 | 16578 | 16578 | 16578 | 16578 | 16578 | 16578 |
| FIRST STAGE | | | | | | | Dependence on Hunting (Anc.) |
| Share of Large Mammals (Potential) | | | | | | | 0.28*** (0.07) |
| Firs-Stage F-statistics | | | | | | | 14.94 |

Selection on Unobservables

Alternative Cultural Dimensions

Pre-Industrial Development

Preference for Labour: 2nd-Generation Migrants (GSS)

| | Importance of Working Hard | | | | | | | |
|--|----------------------------|--------------------|--------------------|-------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Share of Large Mammals (Anc., Potential) | -0.09*** (0.02) | -0.08*** (0.02) | -0.06*** (0.01) | -0.07** (0.03) | -0.14*** (0.05) | -0.17*** (0.05) | -0.23*** (0.07) | -0.17*** (0.06) |
| Crop Yield (Anc.) | | | 0.12*** (0.04) | 0.15*** (0.05) | 0.16** (0.07) | 0.18*** (0.06) | 0.24*** (0.07) | |
| Crop Yield (Anc., pre-1500) | | | | | | | | 0.27*** (0.08) |
| Crop Yield Change (Anc., post-1500) | | | | | | | | 0.07** (0.03) |
| Region FE | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | No | Yes | Yes | Yes | Yes | Yes |
| Year FE | No | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | No | Yes | Yes |
| Adjusted- R^2 | 0.02 | 0.02 | 0.03 | 0.02 | 0.04 | 0.05 | 0.05 | 0.05 |
| Observations | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 |

Ordered Probit

Selection on Unobservables

Alternative Cultural Dimensions

Pre-Industrial Development

Preference for Labour: 2nd-Generation Migrants (GSS)

| | Importance of Working Hard | | | | | | |
|--|----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---------------------------------|
| | OLS | | | | | | IV |
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Dependence on Hunting (Anc.) | -0.09** (0.04) | -0.11*** (0.04) | -0.17*** (0.05) | -0.19*** (0.06) | -0.21*** (0.06) | -0.20*** (0.05) | -0.34*** (0.12) |
| Region FE | No | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | Yes | Yes | Yes | Yes | Yes |
| Year FE | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | Yes | Yes |
| Adjusted- R^2 | 0.02 | 0.03 | 0.02 | 0.04 | 0.05 | 0.05 | 0.05 |
| Observations | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 |
| FIRST STAGE | | | | | | | Dependence on Hunting (Anc.) |
| Share of Large Mammals (Anc., Potential) | | | | | | | 0.64*** (0.17) |
| Firs-Stage F-statistics | | | | | | | 13.83 |

Selection on Unobservables

Alternative Cultural Dimensions

Pre-Industrial Development

Preference for Labour: Individuals in WVS

| | Importance of Working Hard | | | | | | |
|--|----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Share of Large Mammals (Anc., Potential) | -0.03*** (0.00) | -0.04*** (0.00) | -0.03*** (0.00) | -0.04*** (0.00) | -0.04*** (0.00) | -0.04*** (0.00) | -0.04*** (0.00) |
| Crop Yield (Anc.) | | 0.06*** (0.00) | 0.09*** (0.01) | 0.07*** (0.01) | 0.07*** (0.01) | 0.07*** (0.01) | |
| Crop Yield (Anc., pre-1500) | | | | | | | 0.06*** (0.01) |
| Crop Yield Change (Anc., post-1500) | | | | | | | 0.02*** (0.01) |
| Region FE | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | Yes | Yes | Yes | Yes | Yes |
| Year FE | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | Yes | Yes |
| Adjusted- R^2 | 0.05 | 0.05 | 0.07 | 0.07 | 0.11 | 0.11 | 0.11 |
| Observations | 224509 | 224509 | 224509 | 224509 | 224509 | 224509 | 224509 |

Ordered Probit

Selection on Unobservables

Pre-Industrial Development

Preference for Labour: Individuals in WVS

| | Importance of Working Hard | | | | | |
|--|----------------------------|--------------------|-------------------|--------------------|--------------------|---------------------------------|
| | OLS | | | | | IV |
| | (1) | (2) | (3) | (4) | (5) | (6) |
| Dependence on Hunting (Anc.) | -0.02*** (0.00) | -0.02*** (0.00) | -0.01** (0.00) | -0.01*** (0.00) | -0.01*** (0.00) | -0.16*** (0.01) |
| Region FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | Yes | Yes | Yes | Yes | Yes |
| Year FE | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | Yes | Yes |
| Adjusted- R^2 | 0.05 | 0.06 | 0.07 | 0.11 | 0.11 | 0.09 |
| Observations | 224509 | 224509 | 224509 | 224509 | 224509 | 224509 |
| FIRST STAGE | | | | | | Dependence on Hunting (Anc.) |
| Share of Large Mammals (Anc., Potential) | | | | | | 0.11*** (0.01) |
| Firs-Stage F-statistics | | | | | | 22.30 |

Concluding Remarks

- The evolution of predisposition towards leisure in the course of human history reflects the adaptation of humans to the differential long-run productivity of effort during the Malthusian epoch

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- Individuals that have originated in regions that were characterized by:

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- Individuals that have originated in regions that were characterized by:
 - Greater potential productivity of **hunting** have **higher** predisposition towards leisure

Concluding Remarks

- The evolution of predisposition towards leisure in the course of human history reflects the adaptation of humans to the differential long-run productivity of effort during the Malthusian epoch
- Individuals that have originated in regions that were characterized by:
 - Greater potential productivity of **hunting** have **higher** predisposition towards leisure
 - Higher potential productivity of **agriculture** have a **lower** degree of leisure preference in the contemporary period

Concluding Remarks

- The evolution of predisposition towards leisure in the course of human history reflects the adaptation of humans to the differential long-run productivity of effort during the Malthusian epoch
- Individuals that have originated in regions that were characterized by:
 - Greater potential productivity of **hunting** have **higher** predisposition towards leisure
 - Higher potential productivity of **agriculture** have a **lower** degree of leisure preference in the contemporary period
 - Greater ancestral dependence on hunting relative to agriculture have **higher** level of leisure preference

Related Literature

- Evolution of preferences in the course of human history,

Galor and Moav (QJE 2002), Doepke and Zilibotti (QJE 2008), Galor and Michalopoulos (JET 2012), Galor and Ozak (AER 2016), Galor and Savitskiy (2018)

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- Geographical origins of cultural traits, Durante (2010), Alesina, Giuliano and Nunn (QJE

2013), Galor and Ozak (AER 2016)

- Biogeographical roots of comparative development, Diamond (1997), Ashraf and

Galor (AER 2013), Spolaore and Wacziarg (JEL 2013)

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Original Affluent Society

- Older theories characterize hunters' life style as an 'endless quest for food'

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Original Affluent Society

- Older theories characterize hunters' life style as an 'endless quest for food'
- This view point was challenged by an 'Original Affluent Society' hypothesis Sahlins (1972)
- The Theory portrays early society as an egalitarian utopia with 15 – 20 hour work week
- The Theory is popular, but faces significant criticisms Kaplan (2000)

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Ordered Probit Estimation (ESS)

| | Importance of Having a Good Time | | | | | | | |
|------------------------------------|----------------------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Share of Large Mammals (Potential) | 0.10*** (0.03) | 0.05*** (0.01) | 0.05*** (0.01) | 0.06*** (0.02) | 0.06*** (0.02) | 0.04*** (0.01) | 0.04*** (0.01) | 0.04*** (0.01) |
| Crop Yield | | | -0.02* (0.01) | -0.04* (0.02) | -0.04* (0.02) | -0.05*** (0.02) | -0.05*** (0.02) | |
| Crop Yield (pre-1500) | | | | | | | | -0.07*** (0.02) |
| Crop Yield Change (post-1500) | | | | | | | | -0.03** (0.01) |
| Region FE | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | No | Yes | Yes | Yes | Yes | Yes |
| Year FE | No | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | No | Yes | Yes |
| Pseudo- R^2 | 0.00 | 0.03 | 0.03 | 0.03 | 0.03 | 0.05 | 0.05 | 0.05 |
| Observations | 16631 | 16631 | 16631 | 16631 | 16631 | 16631 | 16631 | 16631 |

Ordered Probit Estimation (GSS)

| | Importance of Working Hard | | | | | | | |
|--|----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Share of Large Mammals (Anc., Potential) | -0.10*** (0.02) | -0.10*** (0.02) | -0.08*** (0.02) | -0.08*** (0.03) | -0.15*** (0.05) | -0.19*** (0.05) | -0.26*** (0.07) | -0.20*** (0.06) |
| Crop Yield (Anc.) | | | 0.13*** (0.04) | 0.16*** (0.05) | 0.17** (0.07) | 0.20*** (0.06) | 0.27*** (0.07) | |
| Crop Yield (Anc., pre-1500) | | | | | | | | 0.30*** (0.08) |
| Crop Yield Change (Anc., post-1500) | | | | | | | | 0.08** (0.03) |
| Region FE | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | No | Yes | Yes | Yes | Yes | Yes |
| Year FE | No | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | No | Yes | Yes |
| Pseudo- R^2 | 0.01 | 0.01 | 0.01 | 0.01 | 0.02 | 0.04 | 0.04 | 0.04 |
| Observations | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 | 1474 |

Ordered Probit Estimation (WVS)

| | Importance of Working Hard | | | | | | |
|--|----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Share of Large Mammals (Anc., Potential) | -0.06*** (0.01) | -0.07*** (0.01) | -0.06*** (0.01) | -0.08*** (0.01) | -0.08*** (0.01) | -0.08*** (0.01) | -0.06*** (0.01) |
| Crop Yield (Anc.) | | 0.10*** (0.01) | 0.17*** (0.01) | 0.13*** (0.01) | 0.13*** (0.01) | 0.13*** (0.01) | |
| Crop Yield (Anc., pre-1500) | | | | | | | 0.13*** (0.01) |
| Crop Yield Change (Anc., post-1500) | | | | | | | 0.03** (0.01) |
| Region FE | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | No | Yes | Yes | Yes | Yes | Yes |
| Year FE | No | No | No | Yes | Yes | Yes | Yes |
| Individual Controls | No | No | No | No | Yes | Yes | Yes |
| YST | No | No | No | No | No | Yes | Yes |
| Pseudo- R^2 | 0.03 | 0.03 | 0.04 | 0.05 | 0.07 | 0.07 | 0.07 |
| Observations | 224509 | 224509 | 224509 | 224509 | 224509 | 224509 | 224509 |

Selection by Unobservables

| | Labour-Leisure Preference | | | | | |
|------------------------------------|---------------------------|-------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) ESS | (2) ESS | (3) GSS | (4) GSS | (5) WVS | (6) WVS |
| Share of Large Mammals (Potential) | 0.06*** (0.02) | 0.05*** (0.02) | -0.08*** (0.02) | -0.23*** (0.07) | -0.03*** (0.00) | -0.04*** (0.00) |
| Country/Region FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | No | Yes | No | Yes | No | Yes |
| Round/Wave FE | No | Yes | No | Yes | No | Yes |
| Individual Controls | No | Yes | No | Yes | No | Yes |
| YST | No | Yes | No | Yes | No | Yes |
| AET | | 3.41 | | -1.44 | | -3.15 |
| δ | | 3.50 | | -1.07 | | -5.21 |
| β^* | | 0.03 | | -0.29 | | -0.05 |
| R^2 | 0.10 | 0.15 | 0.03 | 0.10 | 0.05 | 0.11 |
| Adjusted- R^2 | 0.10 | 0.14 | 0.02 | 0.05 | 0.05 | 0.11 |
| Observations | 16628 | 16628 | 1474 | 1474 | 224509 | 224509 |

[Back ESS](#)
[Back GSS](#)
[Back WVS](#)

Selection by Unobservables

| | Labour-Leisure Preference | | | | | |
|------------------------------|---------------------------|------------------|-------------------|--------------------|--------------------|--------------------|
| | (1) ESS | (2) ESS | (3) GSS | (4) GSS | (5) WVS | (6) WVS |
| Dependence on Hunting (Anc.) | 0.06** (0.02) | 0.04** (0.02) | -0.09** (0.04) | -0.20*** (0.05) | -0.02*** (0.00) | -0.01*** (0.00) |
| Country/Region FE | No | Yes | No | Yes | No | Yes |
| Geographical Controls | No | Yes | No | Yes | No | Yes |
| Round/Wave FE | No | Yes | No | Yes | No | Yes |
| Individual Controls | No | Yes | No | Yes | No | Yes |
| YST | No | Yes | No | Yes | No | Yes |
| AET | | 1.81 | | -1.78 | | 8.89 |
| δ | | 4.73 | | -1.37 | | 16.83 |
| β^* | | 0.03 | | -0.25 | | -0.01 |
| R^2 | 0.02 | 0.15 | 0.03 | 0.10 | 0.04 | 0.11 |
| Adjusted- R^2 | 0.02 | 0.14 | 0.02 | 0.05 | 0.04 | 0.11 |
| Observations | 16578 | 16578 | 1474 | 1474 | 224509 | 224509 |

[Back ESS](#)
[Back GSS](#)
[Back WVS](#)

Robustness to Cultural Dimensions (ESS)

| | Alternative Cultural Dimensions | | | | |
|------------------------------------|---------------------------------|-----------------|-----------------|------------------|----------------|
| | Obidience | Individualism | Gender | Strong Gov. | Creativity |
| | (1) | (2) | (3) | (4) | (5) |
| Share of Large Mammals (Potential) | 0.01 (0.02) | 0.02 (0.01) | 0.02 (0.04) | 0.00 (0.01) | 0.00 (0.01) |
| Crop Yield (pre-1500) | -0.00 (0.03) | -0.02 (0.02) | -0.04 (0.04) | -0.01 (0.02) | 0.01 (0.02) |
| Adjusted- R^2 | 0.10 | 0.06 | 0.15 | 0.10 | 0.07 |
| Observations | 16596 | 16664 | 4472 | 16872 | 16670 |
| Dependence on Hunting (Anc.) | -0.00 (0.02) | 0.02 (0.02) | 0.00 (0.03) | -0.02* (0.01) | 0.01 (0.01) |
| Adjusted- R^2 | 0.10 | 0.06 | 0.15 | 0.10 | 0.07 |
| Observations | 16601 | 16669 | 4472 | 16877 | 16675 |
| Country FE | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | Yes | Yes | Yes | Yes | Yes |
| Round FE | Yes | Yes | Yes | Yes | Yes |
| Individual Controls | Yes | Yes | Yes | Yes | Yes |
| YST | Yes | Yes | Yes | Yes | Yes |

Robustness to Cultural Dimensions (GSS)

| | Importance of Working Hard | | | | | |
|--|----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Obidience | Individualism | Gender | Strong Gov. | Altruism | Creativity |
| | (1) | (2) | (3) | (4) | (5) | (6) |
| Share of Large Mammals (Anc., Potential) | -0.06 (0.11) | -0.07 (0.08) | -0.03 (0.02) | -0.01 (0.14) | 0.11 (0.07) | -0.06 (0.16) |
| Crop Yield (Anc., pre-1500) | 0.08 (0.08) | 0.04 (0.10) | 0.02 (0.03) | -0.18 (0.16) | 0.14* (0.08) | 0.03 (0.12) |
| Adjusted- R^2 | 0.13 | 0.11 | 0.11 | 0.07 | 0.03 | 0.10 |
| Observations | 1474 | 1474 | 1526 | 2059 | 1783 | 789 |
| Dependence on Hunting (Anc.) | 0.10 (0.17) | -0.03 (0.08) | -0.02 (0.07) | 0.04 (0.02) | 0.06 (0.06) | -0.08 (0.08) |
| Adjusted- R^2 | 0.07 | 0.10 | 0.11 | 0.11 | 0.03 | 0.13 |
| Observations | 2059 | 789 | 1474 | 1526 | 1783 | 1474 |
| Region FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | Yes | Yes | Yes | Yes | Yes | Yes |
| Year FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Individual Controls | Yes | Yes | Yes | Yes | Yes | Yes |
| YST | Yes | Yes | Yes | Yes | Yes | Yes |

Robustness to Pre-Industrial Development

| | Labour-Leisure Preference | | | | | |
|--|---------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) ESS | (2) ESS | (3) GSS | (4) GSS | (5) WVS | (6) WVS |
| Share of Large Mammals (Anc., Potential) | 0.05*** (0.02) | 0.06*** (0.01) | -0.22*** (0.07) | -0.23*** (0.07) | -0.05*** (0.00) | -0.04*** (0.00) |
| Crop Yield (Anc.) | -0.06*** (0.02) | -0.05*** (0.02) | 0.22** (0.09) | 0.27** (0.10) | 0.09*** (0.01) | 0.06*** (0.01) |
| Population density in 1500 CE | -0.01 (0.01) | | 0.02 (0.06) | | -0.07*** (0.00) | |
| Urbanization rate in 1800 CE | | -0.15*** (0.05) | | -0.09 (0.12) | | -0.08*** (0.02) |
| Country/Region FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | Yes | Yes | Yes | Yes | Yes | Yes |
| Round/Wave FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Individual Controls | Yes | Yes | Yes | Yes | Yes | Yes |
| YST | Yes | Yes | Yes | Yes | Yes | Yes |
| Adjusted- R^2 | 0.14 | 0.14 | 0.05 | 0.05 | 0.12 | 0.12 |
| Observations | 16628 | 16487 | 1474 | 1474 | 224509 | 216458 |

[Back ESS](#)
[Back GSS](#)
[Back WVS](#)

Robustness to Pre-Industrial Development

| | Labour-Leisure Preference | | | | | |
|-------------------------------|---------------------------|-------------------|--------------------|--------------------|--------------------|--------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) |
| | ESS | ESS | GSS | GSS | WVS | WVS |
| Dependence on Hunting (Anc.) | 0.04** (0.02) | 0.04** (0.02) | -0.20*** (0.07) | -0.21*** (0.06) | -0.02*** (0.00) | -0.02*** (0.00) |
| Population density in 1500 CE | -0.00 (0.02) | | 0.00 (0.05) | | -0.05*** (0.00) | |
| Urbanization rate in 1800 CE | | -0.12** (0.05) | | -0.05 (0.13) | | -0.12*** (0.02) |
| Country/Region FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Geographical Controls | Yes | Yes | Yes | Yes | Yes | Yes |
| Round/Wave FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Individual Controls | Yes | Yes | Yes | Yes | Yes | Yes |
| YST | Yes | Yes | Yes | Yes | Yes | Yes |
| Adjusted- R^2 | 0.14 | 0.14 | 0.05 | 0.05 | 0.11 | 0.12 |
| Observations | 16578 | 16492 | 1474 | 1474 | 224509 | 216458 |

[Back ESS](#)
[Back GSS](#)
[Back WVS](#)

$\Delta N_{it} = 0$ Locus

- ‘ $\Delta N_{it} = 0$ ’ Locus is the set of all pairs, $(N_{it}, L_{it}) \geq 0$, such that the animal population is constant

$$\Delta N_{it} = 0 \Leftrightarrow \begin{cases} L_{it} = \left[1 - \left(\frac{A^h N_{it}}{X^h} \right)^\beta \right]^{\frac{1}{\alpha}} \frac{N_{it} + (A^a / A^h)^{\frac{1}{\alpha}} X^a}{\ell(\theta_i)} \equiv \zeta^N(N_{it}, \theta_i) \\ N_{it} = 0 \quad \forall L_{it}. \end{cases}$$

- Moreover

$$\Delta N_{it} < 0 \iff L_{it} > \zeta^N(N_{it}, \theta_i)$$

$$\Delta N_{it} > 0 \iff L_{it} < \zeta^N(N_{it}, \theta_i)$$

$\Delta L_{it} = 0$ Locus

- ' $\Delta L_{it} = 0$ ' Locus is the set of all pairs, $(N_{it}, L_{it}) \geq 0$, such that the human population is constant

$$\Delta L_{it} = 0 \Leftrightarrow \begin{cases} L_{it} = \left\{ \frac{\gamma}{\tau} \ell(\theta_i)^{1-\alpha} \right\}^{\frac{1}{\alpha}} \left[(A^h)^{1/\alpha} N_{it} + (A^a)^{1/\alpha} X^a \right] \\ \quad \equiv \zeta^L(N_{it}, \theta_i) \\ L_{it} = 0 \quad \forall N_{it}. \end{cases}$$

- Moreover

$$\Delta L_{it} < 0 \iff L_{it} > \zeta^L(N_{it}, \theta_i)$$

$$\Delta L_{it} > 0 \iff L_{it} < \zeta^L(N_{it}, \theta_i)$$