SLOAN HOLZMAN
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skills

Frameworks/Libraries: Node.js, Ruby on Rails, React.js, Express.js, Redux.js, jQuery
Languages: Javascript, Ruby, HTML, CSS
Databases: PostgreSQL, MongoDB/NoSQL
Testing: Mocha/Chai, Supertest, RSpec
Methodologies: OOP, Test-Driven Development, Agile Development, MVC Pattern, Git, Omni-Auth

experience

GENERAL ASSEMBLY   **WASHINGTON, DC**
2017   **Web Development Immersive (WDI) Student**
Created several projects during the course, both individually and in groups. Projects included:
- Simon: Javascript site where players are required to repeat a series of lights before timer expires
- Goal Tracker: Rails site that lets users add weekly goals, enter daily performance, and track progress over time
- Home Finder (group project): Express/React.js site that allows users to post and browse homes for sale or rent
- Virtual Wallet: Express/React.js site that allows users to save virtual copies of their gift cards and coupons

BOSTON CONSULTING GROUP (BCG)
2017-present   **Project Leader**   **BETHESDA, MARYLAND**
- Analyzed millions of medical records for large healthcare network; synthesized to answer management questions
- Managed three-person team that created interactive dashboards to show medical spend, workload, and other KPIs
- Received an "Outstanding" performance rating in bi-annual reviews (the highest possible rating for consultants)

2015-2017   **Consultant**   **BETHESDA, MARYLAND**
- Developed retail strategy for CEO/Board of a Fortune 500 office supplies retailer; created corporate budget by projecting forward multiple scenarios for store level sales and costs at 1,000+ locations
- Performed pricing diagnostic for B2B services company, identifying $50-70M in run-rate margin improvement
- Directed COGS reduction efforts ($7M+ savings) at two major national retailers ($160M+, $70M+ categories)
- Managed several PMO workstreams for the outsourcing of IT operations for one the world's largest hedge funds

NURU ENERGY
2011-2013   **Country Manager, Kenya**   **NAIROBI, KENYA**
- Led the company's first expansion outside of Rwanda, including setting up the office and hiring local staff
- Directed five staff across three field offices to recruit, train, and support network of 250+ retailers
- Developed and implemented marketing strategy, including a radio campaign, that attracted 40K+ customers
- Coordinated procurement and logistics from Chinese factory to rural customers; managed budget and finances
- Continued role as Director, Programs and Special Projects for Africa

2009-2011   **Director, Programs and Special Projects**   **KIGALI, RWANDA**
- Developed the initial business plans and financial models, and established all operating and reporting systems
- Formulated corporate strategy as we expanded from 10 retailers in one district to 1000+ retailers in 5 countries
- Managed team of three outsourced developers to design and build our custom ERP software platform
- Managed all investor materials and relations, including negotiating multi-million dollar carbon emissions reduction purchase agreement (ERPA) with Bank of America and a $1.1M investment from AGRA
- Directed data collection from 250K+ customers and conducted analysis to understand their preferences

education

2017   **GENERAL ASSEMBLY**   **WASHINGTON, DC**
Web Development Immersive. Full-stack program focused on common best practices in object-oriented programming, MVC frameworks, data modeling, and test-driven development

2013-2015   **HARVARD BUSINESS SCHOOL**   **BOSTON, MA**
MBA. Awarded Horace W. Goldsmith Fellowship for leadership in social enterprise. Runner-up in school wide startup contest. Took 'CS50: Intro to Computer Science'. Interned at Equal Exchange, a Fair-trade coffee company

2004-2008   **COLUMBIA UNIVERSITY**   **NEW YORK, NY**
BA in Economics and Political Science (departmental honors, Dean's List). Awarded Edwin Robbins Public Service Fellowship. Studied abroad at the Universitat de Barcelona. Interned in Bolivia for Trickle Up, a microfinance NGO

personal

Professionally proficient Spanish (CEFR: C1.3). Traveler to 40+ countries. Avid runner, terrible basketball player