

## **Metrics & Analysis**

**Note:** The below suggested metrics and analyses are a starting point for initial insights. Feel free to explore additional relevant metrics and analyses to uncover deeper trends.

## **Key metrics to focus:**

- 1. Total content items
- 2. Total users
- 3. Paid users
- 4. Paid users %
- 5. Active users
- 6. Inactive users
- 7. Inactive Rate (%)
- 8. Active Rate (%)
- 9. Upgraded users
- 10. Upgrade Rate (%)
- 11. Downgraded users
- 12. Downgrade Rate (%)
- 13. Total watch time (hrs)
- 14. Average watch time (hrs)
- 15. Monthly users Growth Rate (%) 16. Upgrade / Downgrade Rate (%)