SELENA L. CHANG

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA   **Philadelphia, PA**
Master of Business Administration Candidate; Majors in Business Analytics and Finance   **2016-2018**
- Awarded Joseph Wharton Fellowship for exceptional professional and personal achievement
- Active in Technology Club, Innovation & Design Club, Data & Analytics Club, Wharton Asian American Association of MBAs (External Affairs Team), PE/VC Club (Education Team), Common Cents (Founding Officer & VP of Partnerships)

SMITH COLLEGE   **Northampton, MA**
Bachelor of Arts in Economics & Government   **2004-2008**
- GPA 3.6/4.0; Dean's List; DIS European Politics program in Copenhagen, Denmark
- Student Government Association (Diversity Council), Women & Financial Independence Peer Outreach Program Leader

EXPERIENCE

ASTRA CAPITAL MANAGEMENT   **Washington, DC**
Vice President (promoted from Associate in December 2014)   **2014-2016**
- First employee at Technology and Communications focused private equity firm founded in July 2014; Received return offer
- Responsible for firm marketing, industry research, sourcing, deal evaluation and portfolio management
- Created Astra's core marketing materials and private placement memo for 50+ meetings with limited partner investors
- Cybersecurity Lead: Responsible for the firm's cybersecurity efforts including key sector trends and investment scouting
  - Spearheaded diligence efforts on a B2B deep web monitoring opportunity; ultimately passed due to IP concerns
  - Organized Cybersecurity Summit with speakers including the CIA Chief Codebreaker to discuss key sector trends
- Enterprise Broadband - LOGIX Communications: $180M acquisition of B2B broadband provider in TX and OK
  - Crafted and marketed Astra's investment thesis and financial model to over 15 interested debt and equity parties, ultimately led to a $100M debt facility and 2 co-investors investing $80M of equity
  - Personally sourced $50M co-investment for the firm's inaugural investment

ARLINGTON CAPITAL PARTNERS   **Chevy Chase, MD**
Investment Associate   **2012-2014**
- 1 of 3 associates on 12-person investment team (6 partners) managing $2.2B in assets; Received offer to stay a 3rd year
- Responsible for investment process including deal sourcing and evaluation, financial modeling, due diligence, transaction execution and portfolio company management & managed four portfolio companies with $50M to $150M in revenue
- Collaborated with management teams to assess M&A, strategic partnerships, capital structure optimization, and exit strategy
- Evaluated 100+ opportunities, submitted 10+ letters of intent, and closed 4 transactions with value of ~$230M
- Hired, trained and mentored an investment associate who recently received a 3rd year offer for outstanding work
- Cybersecurity/Big Data - Novetta: Services provider to the US Intelligence Community (exited to The Carlyle Group)
  - Led M&A diligence efforts and weekly call with CEO/CFO/SVP of Product to assess 50+ add-on opportunities
  - Collaborated with technical leads on buy vs. build decision, new product marketing plan and pricing strategies
- Enterprise Software - Compusearch: Software provider for government contract procurement (exited to ABRY Partners)
  - Managed decision to extend existing contract lifecycle management product currently used by over 100 agencies
  - Monitored indirect channel partnership with Deltek for new product extension

DEUTSCHE BANK   **New York, NY**
Investment Banking Analyst – Financial Sponsors Group   **2010-2012**
Rotational Program   **2008-2010**
- Deployed $5B+ of debt financing and IPO proceeds across technology services and communications verticals
- Built detailed financial models with business growth drivers, capital structure scenarios and deal complexities
- FinTech - TransUnion: $3.2B leveraged buyout of B2B and B2C credit services provider by Advent and Goldman Sachs
- Broadband/Cable - Wave Communications: $925M leveraged buyout of triple-play provider by Oak Hill and GI Partners

ADDITIONAL INFORMATION

- **Interests:** Running (ran first half marathon Sept 2016), Boxing Club member, Wine Club member, all things Hawaii
- **Tech Skills:** Familiarity with HTML/CSS/JavaScript (GA 2-day Bootcamp), SQL (GA Bootcamp), R (Wharton workshop)
- **Languages**: Mandarin Chinese (Fluent)