

Microsoft Fabric FAQ



James Serra
PRINCIPAL SOLUTION SPEC

Here are the FAQ's that I am hearing the most about Microsoft Fabric. Most of these answers were directly from various Fabric PMs:

I created a field-ready deck that hopefully will help you to learn about Fabric: [Microsoft Fabric - James Serra.pptx](#). A presentation I gave on part of the deck is at [Project Trident demo-20230427_160254-Meeting Recording.mp4](#). Note this deck has some NDA slides in it that can't be shown to a customer. I do have a customer-ready deck for a 60-minute presentation available here: [Microsoft Fabric - James Serra - Customer.pptx](#). I highly recommend checking out the [Fabric CAT Portal](#), and in particular the [Fabric Mega-FAQ](#).

1) Will there be a demo built for us that we can use?

Sanjay Soni's team is building demo environments and material that will be available 6/15 at <https://aka.ms/dreamdemos>. This is difficult as we do not have APIs or Templates to quickly deploy artifacts (something can be done using Git integration). In the meantime, I recommend guiding customers to use <https://learn.microsoft.com/en-us/fabric/get-started/end-to-end-tutorials>

2) What do we tell customers who ask "how do we prevent certain users from using Fabric since it's all or nothing now"?

It is NOT an all or nothing. You can enable Fabric for a Tenant or for a specific capacity. Even after that, you can select specific security groups. See [Enable Microsoft Fabric for your organization - Microsoft Fabric | Microsoft Learn](#)

3) Who within MS are the people who should be talking to customers about Fabric - PBI specialists/CSAs or Data & AI specialists/CSAs?

Depends on where you are on the selling process. There will be guidance that will come out soon. This guidance will also include the Fabric CAT Team.
Data and AI specialist is the primary responsible specialist in the field for Fabric