



**REDTEAM**  
SECURITY TRAINING

# Client Interview Questions

Social Engineering

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NOTE: This is not complete list. Instead, this list should help jumpstart scoping conversations.

## Client Interview Questions

The purpose of this document is to tease out information from the client in order to develop a solid understanding of your client's needs and to support an accurate Scope, Rules of Engagement and Social Engineering Operational Plan.

1. (If not too obvious) At a high level, what does your organization do?
2. What does your organization consider its most valued electronic data?
3. What does your organization consider its most valued hardcopy or physical data?
4. What data elements make up some of your electronic data? (SSN, DOB, Financial)
5. What data elements make up some of your physical data? (Medical records, Financial)
6. Does your organization have regulatory compliance requirements? (HIPAA, PCI, FISMA)
7. What data do you consider the most crucial, but not necessarily confidential, to the successful operation of your organization? (*Business-crucial data does not always have to be confidential*)
  - a. What would happen to the business if this data were breached, corrupted or unavailable?
8. How does your workforce operate? (Telecommute, in-office, remote sales, call center)
9. How does your workforce primarily exchange crucial and sensitive data? (Email, phone, in-person)
10. Is your organization required to meet customer or business partner requirements?  
(Routine security testing, complying with frameworks)
11. Which Attack Vector(s) do you believe you are at most risk for? (ie: Phishing, Physical Pretexting, Telephone, Baiting, Tailgating, SMS/Fax etc.)
12. Do you have any known vulnerabilities you want us to know about?