

## **Samantha M Morrison**

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[LinkedIn](#) | [GitHub](#) | Portfolio

Passionate Full Stack Web Developer and problem solver. Excellent written and verbal communication skills, strong team skills, detail oriented, goal focused and charismatic.

### **TECHNICAL SKILLS**

Frontend: HTML5, CSS, jQuery, Javascript, Bootstrap, Semantics UI, AJAX  
Backend:

### **WORK EXPERIENCE**

Platinum Hair Bar, Weddington, North Carolina  
Redken Specialist (September 2017-Current)

Color, cut, treat and style hair with state-of-the-art techniques. Continued education to become a Redken Specialist. Specialize in color, primarily balayage, ombre and baby lights. Continue to develop a personal hair care routine for at-home maintenance for each guest.

Jack Rabbit Salon, Monroe, North Carolina  
Aveda Stylist (June 2015 – September 2017)

A proven Cosmetologist who helped rebuild a salon, continued to take product knowledge and cutting classes, assisted in ordering and restocking salon inventory and boutique items. Assisted clients with choosing the best style that fits both their lifestyle and personality. Specialized in balayage technique and color corrections.

MetLife, Charlotte, North Carolina  
Sales Representative (November 2014 – March 2015)

Navigated through multiple screen systems while assisting clients over the phone select the correct insurance coverage for home, auto and umbrella policies. Continually stay in contact with clients through email or phone, building pipelines for new clients.

Cellairis, Pineville, NC  
Manager (May 2014 – February 2015)

Assisted in corporate take over of franchise location, continually meet required metrics for emailing receipts, assist customers in finding correct protection for their device, repaired devices (Apple, LG, Motorola, Samsung), coordinated scheduling, maintaining inventory and ordering of products for location, hiring and training new team members, and making weekly deposits.

Red Ventures, Fort Mill, SC  
Sales Agent (January 2013 – July 2013)

Sold Clear Internet as an inbound sales agent, assisted potential customers find the best internet solution that fit their needs, top 50% of sales agents in business.

Proactiv, Charlotte, NC  
Manager (November 2011-March 2013)

Assisted customers with finding a skin care system that is right for their needs, matched Sheer Cover foundations, and blushes, continually meet and exceed sales goals, using communication skills to explain products and benefits to customers, rotating stock, maintaining inventory, coordinated scheduling, hiring and training new team members, continued training with team members, and handled day to day business.

iStore, Charlotte, NC  
Manager (June 2010 - April 2011)

Met and exceeded sales goals, maintained excellent customer relations, explained products to customers, closed sales, assisted in opening second location, coordinated scheduling, hired and trained new employees, maintained and replenished inventory.

Cellairis, Pineville, NC

Sales Representative (May 2008- May 2010)

Met and exceeded sales goals, maintained excellent customer service and relations, maintained inventory, explained products and services to customers, closed sales and up-sold products.

Windstream, LLC, Matthews, NC

Customer Service Representative (November 2006 - December 2007)

Met sales goals, explained bills and charges to existing customers, sold High Speed DSL, DISH, landline services and bundle packages.

## PROJECTS

Drinkin' Bad | [Repo](#) | [Deployed](#)

- An app for avid Breaking Bad fans to find their BB drinking partner based on their drink selection.
- Created a fun way for Breaking Bad fans to learn more about their favorite characters.
- Tools/Languages: HTML5, CSS, jQuery, Javascript, Semantics UI, AJAX

## EDUCATION

North Carolina Department of Insurance – Property and Casualty License – December 2014

North Carolina Board of Cosmetology Arts – Cosmetology License – October 2012