



Harikumar J

iharikumar2020@gmail.com

+91-8056254926

<http://www.linkedin.com/in/jhari>

Education

Bachelor's in Electronics & Communication Engineering ([CEG-Anna University](#))

Skills

Trade, Banking and Financial Markets, Margins, Price Action, Fundamental Analysis, Transactions Monitoring, Compliance, AML, MSB, Project Delivery, Resource Onboarding, Capacity Planning, CMMI, SOC Audits, Training, Metrics, Pre-Sales (+Cold Calls), RFP, Mobile Practice (COE), Hiring/Conduct drives, Shifts, BPO, e-Mail Campaigns, Reward Programs, CSI(Continuous Service improvement), Underwriting/Lender Processing, Order Management, Forecast, Inventory, Customer Ops, Customer Advocacy, Shipping Solution, Price, Logistics/Channel, CFS (logistics and integration), Build Desktop application and Direct Sales, Reverse Auction Pricing, Online discounted Pricing, e-Commerce Pipeline, Shopping Cart, Consumer loyalty promotions, B2B Promotions, Child Support compliance (OCSE), Payroll Process

Leadership, Problem-Solving, Critical-thinking, Conflict-resolution, Customer-engagement, Risk-taking, Delegation, Project/Portfolio Management, Solution Architect, Application Development, Programming

Summary

Have over 20+ years of commercial experience in developing software solutions such as distributed systems, application architectures, and process and design methodologies. Having been an employee, consultant and freelancer serving various clients with different domain backgrounds my focus would be more into digital and automation solutions. Such as, move operations to cloud computing, implement DevOps CI/CD pipeline, and Blockchains to achieve highly secure and robust business systems.

- Seasoned **Delivery Manager**, proficient in project management processes, Project delivery, .NET and Mobile technologies.
- As part of core management team, helped establish metrics, policies and procedures, KPIs and steered project teams to achieve revenue goals.
- Handled **portfolio**/projects of size \$3 million USD
- Accomplished on time project delivery with high customer satisfaction through best coding practices and consistent task management.
- Delivered 200+ projects and enhancements on-time within budget.
- Ensured >90% of project met DIR.
- Skilled in budget determination, track operations cost and expenses.
- Highly skilled in PMI/CMMI practice and very good in, risk mitigation and meeting customer SLAs.
- Onboarded resources as per SLA (including necessary training/KT) and kept attrition in check.
- Amicably resolved conflicts within and cross-team environments and people management.
- Headed Mobile Practice (COE), trained team in IOS/Objective-C/Android, native mobile application did case studies in NFC, RFID sensors in response to potential sales quote/RFP and Cold Calls.
- Headed Microsoft Bing back-office BPO units and employed shifts to mitigate regional resource support (US/PACIFIC, EMEA)
- An engineer with strong technical skills, from low level microprocessor coding to design **enterprise solutions**
- OCI **Architect** (Associate) and certified **Scrum Master**
- Experienced in **Microsoft, Oracle** solutions, agile practice deployment and **DevOps** toolsets.
- Expertise in open source and cross platform tools.

Certifications/Training/Recognition

- OCI Certified Architect Associate 2020, Aug 2021
- Introduction to Banking and Financial Markets, IIMB, Feb 2021
- Oracle Cloud Infrastructure Fundamental, Aug 2020
- Machine Learning course from Stanford University, Jul 2020
- Professional Scrum Master I from Scrum.Org, June 2018
- Recognized for completing “Pinnacle”, the Opus program for excellence in Program Management
- Awarded “You made a difference” for always complying to provide metric data on time and collaborated with the data collation team on achieving the SLAs.
- Diploma in Internet Technology
- Oracle Business Intelligence - hands on training
- MS Sharepoint (MOSS/WSS 3.0) – internal corporate training
- MCP - Microsoft SQL Server 6.5, Windows Architecture I & II

Work Experience

Jul 2018 – present: Business, Investments and Stock trading

Technical and fundamental studies, equity/derivative market strategies, Market risks/sentiment analysis and execution, MS Excel, Data collection, Business Intelligence tools

- Generate revenue in equity and derivative markets with turnover amounts to 1,00,00,000 (1 Cr.) INR.
- Provide advocacy on investments and commodity purchase.
- Develop tools to analyze and capture market data.

Aug 2014 – Jun 2018: Western Union TEC - Chennai (formerly known as Opus Software Technologies): Project Delivery Manager, IT

.NET, C#, WPF, WCF, Entity Framework, IBM-DB2, DevExpress, IIS, VS 2013, 2015, 2017 TFS-GIT, Rundeck, Jira, MS Project, Wrike, Windows 7, 8, 10, Windows 2012 R2

- Delivery Manager IT, Transaction Monitoring Portfolio (project planning, risk assessment, mitigation, task allocations, monitoring)
- Expertise in payment compliance domain, including, AML and regulatory reporting norms.
- Delivered 100+ large projects and enhancements under Transaction Monitoring portfolio (90% are mandated by Regulatory Authorities)
- Successfully executed Agile Scrum model for a large compliance project with, at least, 60% of requirements weren't finalized
- Ensured > 95% milestones are met
- Ensured > 90% of projects met DIR and within budget as per SLA
- Managing 25+ members across Pune and Chennai locations
- Ensured >95% team utilization and billing
- Resource Planning (Portfolio Capacity planning, resource allocations)
- Metric gathering and review
- Actively participated in internal and external audits, encouraged project team on knowing the importance of audits, trained them and ensured SOC, CMMI Svc audits and measures as per MSA are achieved and maintained.
- Implemented development process improvements and corrective measures
- Conducted training programs for newcomers
- Encouraged on Agile and DevOps (TFS-GIT, test automation) and provided sessions on agile principles and benefits to team members.
- Maintained attrition well below within my portfolio teams
- Exploring blockchain and cloud technologies towards Org vision to lead in digital remittance and transformation space.

Mar 2011 – Apr 2014: SmarTek Consultancy Services India Private Limited: Manager-Technology

iOS, Android, Windows Phone 7, BB 10, RhoMobile, PhoneGap, .NET, C#, SQL Server, Objective-C, JQuery, JSON/ RESTful Service, Windows 7, Windows 2008 Server, Microsoft BI stack, TFS, Mercurial

- Managed MS Bing back-office tools, Expedia account (e-mail marketing programs) and headed mobile practice.
- Comparative study on cross platform mobile frameworks and setup cross functional teams to provide cost effective mobile solutions to customers
- Supported in pre-sales, RFP, cold calls, mobile project estimations, POCs and mobile solutions deck
- Did process gap analysis, coordinated with onsite counterpart and implemented appropriate solutions to speed up turn-around time and quality of deliverables
- Conducted daily stand-up meetings, weekly project meetings, retrospective meetings, devised project, mitigation and contingency plans to ensure deadlines are met
- Conducted technical sessions in basic design patterns, Android, iOS and BI training programs
- Managed about 30 resources across multiple projects, helped them achieve their daily tasks, guided them by suggesting appropriate career paths, tried and solved most of team/individual concerns
- Kept the attrition low by regularly having one-on-one sessions with the team members, understanding the core issues, motivated individuals by facilitating them their needs to the best possible way
- Actively involved in recruitment; conducted walk-in interview in .NET, Android, iOS and HTML/CSS
- Helped organization in campus recruitment initiatives, training programs, companywide policies and established shift work

Past Experience

June 2009 – Mar 2011: Business development Consultant

Consultant for Prudenforce, Chennai based Start-up Company. Help them with Software services, sales/management, RFP, RFQ, Procurement and contracts.

Jun 2008 – June 2009: LPS (spun off from Fidelity National Information Services), Jacksonville, FL: Systems Architect III

Windows Server 2003, Windows XP SP2, VS 2008, ASP.NET 3.5, AJAX 2.0, C#, IIS 6.0, ODP.NET, WCF, Oracle 10g, NUnit, MSBUILD 3.5, WIX 3.0, Rational Clearcase, Clearquest, Cruisecontrol.NET

May 2004 – Jun 2008: NEW AGE ELECTRONICS Inc., Carson, CA: Application Architect

Logistics and Sales, VS.NET, ASP.NET, C#, SQL SERVER 2000, T-SQL, MS Linked Server, PL/SQL, IIS, MS Application Blocks, Oracle 9i, Oracle E-Business Suite 11i

Jan 2003 – Apr 2004: CGMaersk, Chennai, India: Software Engineer

Container Freight System (CFS), Visual Studio, ASP.NET 1.0, VB.NET, C#, T-SQL, ADO, Remoting, IIS

Oct 2001 – Dec 2002: Freelancing

Freelancing in Sales, Pre-Sales and product support for Chennai based start-up IT company specializing in software products (VB 5.0/6.0 apps) for local distributors.

Jul 2000 – May 2001: Plural Inc., Stamford, CT/ Planetsoft Inc., Stoneham, MA: Consultant

Web application, Priceline.com, Windows NT, Visual Studio, ASP, VB 5.0/6.0, T-SQL, Oracle PL/ SQL, ActiveX, COM, MTS, RDO, Commerce Server, IIS 4.0

**Jun 1999 – June 2000: Resource Wizard LLC, Iselin, NJ/ CYRK Inc., Gloucester, MA:
Consultant**

Promotional Marketing, ASP, Site Server 3.0 - Commerce Edition, SQL Server, IIS 3.0/ 4.0

**Oct 1996 – Oct 1998: DSRC / Beachwood Computing LLC, Chennai, India/ Santa Clara,
CA: Programmer Analyst, Consultant**

Visual Studio, Visual Interdev, SQL Server 6.0/ 6.5, VB 3.0/ 4.0 T-SQL, ActiveX Technologies, COM, RDO