

## **K SADANANDA**

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### **OBJECTIVE: -**

Aim to be an associate with a progressive organization that gives me scope to update my knowledge and skills in accordance with the latest trends and be part of a team that dynamically works towards growth of organization and gains satisfaction thereof.

### **WORKEXPERIENCE:**

- I have worked with one of the Reputed **DSA's** from 5<sup>th</sup> **AUG** 2012 to 15<sup>th</sup> **Feb 2014**. I'm handling **Mortgage Loan & Home Loan**.  
**Products:**LAP,LRD,NRP land loan
- I have worked in **Bajaj Allianz Staffing Solutions Ltd.** As **Asst. Manager** in **Mortgage Loan** Department from 19<sup>th</sup> **Feb 2014** to 21<sup>st</sup> **Jan 2015**.  
**Products:**LAP,LRD,NRP land loan,RTR  
Take care of Legal.File logins and Disbursement.
- Currently I'm working in **HDFC SALES LTD Mortgage** Loan and **HOME** loans Department from 27<sup>th</sup> **April** 2015 to till date.  
**Products:**LAP,LRD,NRP land loan,RTR,Value+home loan  
Take care of Legal.File logins and Disbursement.

### **Key Responsibilities:**

- Logging and progressing all new leads / potential sales enquiries.
- Thorough understanding of promotional and advertising activity.
- Ability to work to tight deadlines and multi-task.
- Good understanding of methods to assess marketing ROI.
- Ability to work in a fast paced and evolving sales environment.
- Generating sales leads.
- Managing customer relationships.
- Logging and progressing all new leads / potential sales enquiries.
- Making sales calls and handling enquiries from potential customers.
- Driving Business for Loan AgainstProperty through Alternate Referrelsandthird Parties.
- Responsible for driving business through bank's internal Referrels.
- Handling Customer grievances and providing immediate customer services.

- Driving Business for Loan against Property through Alternate Referrelsandthird Parties.
- Responsible for driving business through bank's internal Referrals.
- Handling Customer grievances and providing immediate customer services.

**ACADEMIC QUALIFICATION:-**

Qualification	Institution	University/Board	Year of Passing
MBA	Harinath Reddy Collage	SV University	2012
B.Com-com	Seicome Collage	SV University	2010
Inter Mediate	SV Junior Collage	Board of Intermediate Education. AP	2006
SSC	Victory High School	Board of secondary Educational	2004

**Computer Literacy:**

- Proficient in Microsoft Word, Microsoft excel, PowerPoint and Internet explorer
- Well versed in various types of Operating System like Windows Vista and Windows NT/XP/2000

**INTERESTS:-**

- Innovate in Work
- Passion to gain knowledge
- Survey in depth

**PERSONAL DETAILS:-**

Father Name : Mr K. Eswaraiah Naidu  
 Mother Name : Mrs.Endhirama  
 Nationality : Indian  
 Gender : Male  
 Marital Status : Single  
 Date of Birth : 11/01/1989  
 Language Known : Telugu, English,Kannada  
 Permanent Address : 1/84, C.Kammapalli (V), K.R.Kandrika (post),Rly .Kodur (M), Kadapa (Dist) Pin-516101.  
 Current Address : NO 104,2<sup>nd</sup>floor,venkateshwara layout,14<sup>th</sup>cross,BTM 1<sup>st</sup> stage, Madiwala,opp:MR juice center,Bangalore-560076

Date:-

Place: - Bangalore

(K. SADANANDA)