

Resume Summary

resume

Contact Information

Bhaskar Reddy c \\#159 1st cross vijaya bank colony kr puram bangalore	Email: cbr2515@gmail.com Alternate email: Not specified Phone: Not specified Mobile: 91-9060002100 Current Location: Bengaluru / Bangalore
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Personal Information

Date of Birth	25 Jul 1985
Gender	Male
Nationality	India

Professional & Educational Details

Work Experience	2 years
Skills	Direct Sales Agencies,Channel Bank Assurance
Industry	Banking/ Financial Services
Category	Marketing & Communications,Sales
Highest Degree Held	Not specified

Bhasakara Reddy C

Email:cbr2515@gmail.com

Mobile: +919060002100

To secure a position in growth oriented organisations that will help me to enhance my experience and enable me to utilize my interpersonal skills, positive attitude, and passion to learn new things in the best way possible, to achieve my organizational objectives.

Professional Experience:

Worked as a sales associate in Ivangel sales & services pvt ltd from Aug, 14 to June, 15.

Description:

- * Primary responsibility of acquiring New to bank clients for personal **loans** as well as liability products and Handled DSA (Direct selling associates).
- * Identifying and developing new streams for revenue growth and maintaining relationship with customers to achieve repeat / referral business.
- * Managing activities pertaining to negotiating / finalization of deals (techno commercial) for smooth execution of sales & order processing.
- * Communication with clients for business generation and servicing.
- * Maintain updated knowledge of company products and processes and is able to offer a high quality sales experience .
- * Coordinating with credit team, operations teams, and verification team to maintain the best TAT (Turnaround Time) & provide the best service to the customers.

Worked as a sales executive in Finstream marketing services from Aug 2013 to July 2014.

Description:

- * Generate leads from the various data base & through satisfied serviced customer
- * Appraising proposals of personal **loans** as per bank policy at the initial stage
- * Helping customers to resolve the queries & providing the best suitable solutions as per the bank policy & to maintain the TAT

* Generate sales revenue at designated location or assigned geographical coverage area meets /exceeds sales established sales goals.

Achievements:

- * Best handled DSA Tie-ups with bank and generate a highest business in the market continuously 3 months of 2 to 3 crs.
- * Sourced maximum parallel loan twice for existing customers continuously Bangalore.
- * Topped personal loan sourcing in the month of February 2015.
- * NSE certified market professional (NCMP) - LEVEL 1 Awarded.

Certifications:

* NISM (NATIONAL INSTITUTE OF SECURITY MANAGEMENT) certified in mutual fund distribution module in the year of 2015.

* NSE (NCFM) (NATIONAL STOCK EXCHANGE LIMITED) certified in Depository operations module in the year of 2014.

* NSE (NCFM) certified in commodities module in the year of 2013.

* NSE (NCFM) certified in Derivatives (Dealer module) in the year of 2013.

* NSE (NCFM) certified in capital market (Dealer module) in the year of 2013.

Educational qualification:

DEGREE

SCHOOL/COLLEGE

DURATION

UNIVERSITY

PERCENTAGE

BSC (MATHS)

GATE COLLEGE

2009-2013

A.N.U (A.P)

62%

Direct of Medical education (A.P)

CIMS

2004-2007

PARA MEDICAL BOARD

51%

S.S.C

ZP HIGH SCHOOL

2000-2001

Board of secondary education A.P

61%

Computer knowledge:

Package : MS-Office

Operating systems : Windows
8/xp/professional/vista

Strengths:

- * Good listener.
- * Hard working.
- * Interpersonal skills.
- * Coordination behavior.
- * Passion for continuous learning and personal growth.

Personal Details:

Name : Bhasakara
Reddy .c

Father name : Venkata Reddy.c

Languages known : Telugu, Tamil,
Kannada, English.

Hobbies : listening to
music, playing cricket.

Gender : Male

Marital status : Single
Nationality : Indian
Address : H-NO-35,8th
Main,Thulasi theatre road,
Marathalli
Bangalore
-37

Declaration:

I hereby declare that all the information mentioned above is true to the best of my knowledge and belief.

Place:

Date:

(Bhaskara Reddy.C)

