

Resume Summary

MBA With Experience in Banking and Finance.

Contact Information

Pratyush kumar Tripathy 63/6, 2nd floor, 1st cross, VIP Road, Near Post Office, Gottigere, B.G Road, Bangalore, Karnataka-560083.	Email: pratyush.tripathy85@gmail.com Alternate email: Not specified Phone: Not specified Mobile: 91-9035125872 Current Location: Bengaluru / Bangalore
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Personal Information

Date of Birth	17 Jul 1985
Gender	Male
Nationality	Not specified

Professional & Educational Details

Work Experience	5 years
Skills	MsOffice, Typing, Tally9.0, net
Industry	Banking/ Financial Services, ITES/BPO
Category	Legal/ Law, Banking
Roles	Private Banker
Current Employer	Ing Vysya Bank Limited
Previous Employer	SBIcap securities Ltd.
Work Authorization	Authorized to work in India
Highest Degree Held	MBA (Finance), Madurai Kamaraj University
2nd Highest Degree Held	BL/LLB (Law), Berhampur University
Preferred Job Location	Bengaluru / Bangalore, Bhubaneswar

PRATYUSH KUMAR TRIPATHY

Flat-107, Sri Tirumala residency,
1st floor, Bohara layout Gottigere,
Bannerghatta road, Bangalore-560083

E-MAIL:**pratyush.tripathy85@gmail.com****Mobile:****9035125872**

Career objectives:

Being a quality oriented, aggressive team member, wish to work in an organization in below mentioned areas.

- Seeking a challenging career encourages learning and creativity.
- Provided new exposures to ideas and stimulate personal and professional growth and to work as team.

Work Experience:**Experience -3**

Organisation : **Hdfc Sales Pvt Ltd.**

Duration : 24 Jan 2015 to Till Date

Designation : Sr. Relationship Manager.

Functional Area: Financial Service for mortgage

Responsibility:

- Co ordination and co operation inter department function.
- Assessment of client need and appropriating solution based on the problem.
- Follow up and enhancement of home loan liability for committing and disbursement of customer.
- Ensuring smooth operation by handling people from different company sister concerns for customer convenience.
- Maintaining and cataloguing data for Operating easy of Upper management.
- Dealing with **Credit Protection, Home Suraksha Plus** and cross selling like **Open Market**.

Experience -2

Organisation : **Ing Vysya Bank Ltd.**

Duration : 16 Nov 2012 to 24 Jan 2015

Designation : Asst. Sales Manager

Functional Area: Retail Banking

Achievement : Retail Banking Lion Award (2013-2014)

Responsibility:

- Ability to build strong and lasting relationship with existing and new Clients.
- Dealing with **NCA, CC, PL, MF, & Lead Generate of LI & HL etc.**
- Understand the Need of the customer and explain the products and features.
- Complete the CIF, A/c opening application forms and obtain all relevant documents to facilitate KYC Norms.
- Ensure necessary verification about bona fides of customer Viz., verification with original documents.
- To generate leads and acquire customers for liability products and meet target within the prescribed KYC guidelines.

Experience -1

Organisation : **Genius consultancy Pvt Ltd.**

Client : **SBICAP Securities Ltd.**

Duration : 22 Nov 2010 to 02 Nov 2012

Designation : Sr. Executive (Marketing)

Functional area: E-Broking

Responsibility:

- Investment guidelines to existing and new clients.
- Ability to build strong and lasting relationship with clients.
- Sales promotion Activities for creating new client base.
- Dealing with **Demat & Trading account, IPO, MF, Bonds and Debenture.**
- Reporting on Daily basis to my senior.

Academic Qualification

Post Graduation-MBA-Madurai Kamraj University-2010

Graduation 2-LAW-Berhampur University-2008

Graduation 1- B.A Economics-Berhampur University-2005

Technical Skill:

Primary Skill: Banking and Financial services
Operating Systems: Windows 98/NT/ME/2000/XP/VISTA/7
Microsoft Tools: MS-Office
Accounting Tools: Tally 9.0

Personal Details:

Date of Birth : 17th July 1985

Sex : Male

Nationality : Indian

Marital Status : *Married*

Languages Known: English, Hindi & Odiya

Address : KalapabasiNagar, Rikapalli, Chatrapur, Ganjam, Odisha-761020

DECLARATION_____

I confirm that the information provided by me is true to the best of my knowledge and belief.

Place: Bangalore.

Date: / / 2015

Pratyush Ku.Tripathy