

Sample Super Store Data Analytics Using IBM Cognos Analytics

Name: G. Naga Sai Praneeth

Regd.No: 19MIM10044

VIT BHOPAL.

Category: Data Analytics

Skills Required:

IBM Cloud

Project Description:

Introduction:

The superstore is a large supermarket, often selling furniture, clothing, electronics, and food. Supermarkets usually charge anywhere from 15 to 45 percent less than their smaller counterparts.

As a business manager, try to identify areas in which you could work to make more money. Perform Test Data Analysis.

Project Flow

- Users create multiple analytical graphs/charts/Visualizations.
- Using the Analytical Visualizations, build required Dashboard(s).
- Saving and visualizing the final dashboard in the IBM Cognos Analytics.

To accomplish this, we have to complete all the activities and tasks listed below:

1. IBM Cloud Account

2. Login to Cognos Analytics
3. Working with the Dataset
4. Understanding the Dataset
5. Loading the Dataset

Data Visualization Charts

Build the following visualizations

1. Build a Bar chart Showing the Regional Sales by Year
2. Build a Text Table showing the Regional Sales by Year and Category
3. Build a Line Chart showing the Sales and Profit Forecasts
4. Build the Sales vs Profit Scatter Plot
5. Build a Heat Map showing the Regional, Segment and Sub-Category wise Profits
6. Build a Histogram displaying the Shape of Distribution of Quantity among different Segments
7. Build a Tree Map by Sub-Category of Sales
8. Build a Word Cloud showing the Sales and Profits
9. Build a Geographical Map showing the Sales by States
10. Build a Regional Bump Chart showing the Sub-Category wise Profits

Working with the Dataset:

The Dataset used here is [Sample-Superstore.xls](#) .It consists of three sheets { Orders, People, Returns }

Loading The Dataset:

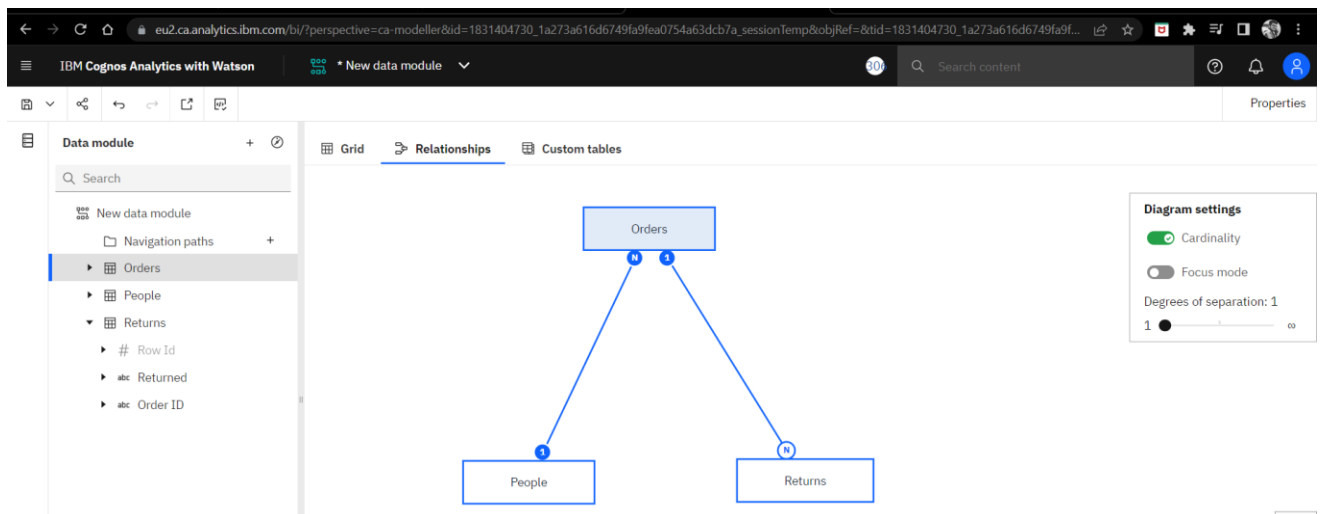
Before you can create and view your data, you must first connect the data to IBM Cognos. Cognos supports connectivity to a variety of data, which is stored in a variety of locations.

Data may be stored on your computer in a spreadsheet or text file, or in a large, related, or cube (multidimensional) database on your business server.

For us, we will be using a spreadsheet or text file to do our analysis. We need to load all three tables - {Orders, People, Returns}

Prepare The Datasets:

Once we load the data, we need to join the tables



Calculations:

a. Prepare Calculations of Year, Month, Day fields for **Order Dates** and **Ship Dates** and the related **Navigation paths**.

b. Create a Navigation Path of Location as:

Location-- Region, Country / Region, State, City, Postal Code

c. Create Navigation path of Product as:

Product-- Category, Sub-Category, Manufacturer, Product Name

d. Create Few more Calculations:

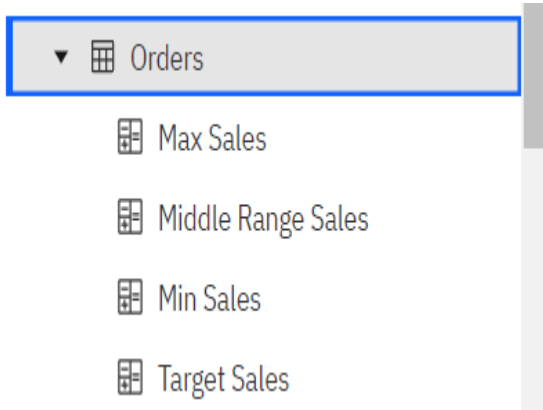
Target Sales = 110 % Sales,

Min Sales = 90 % Sales,

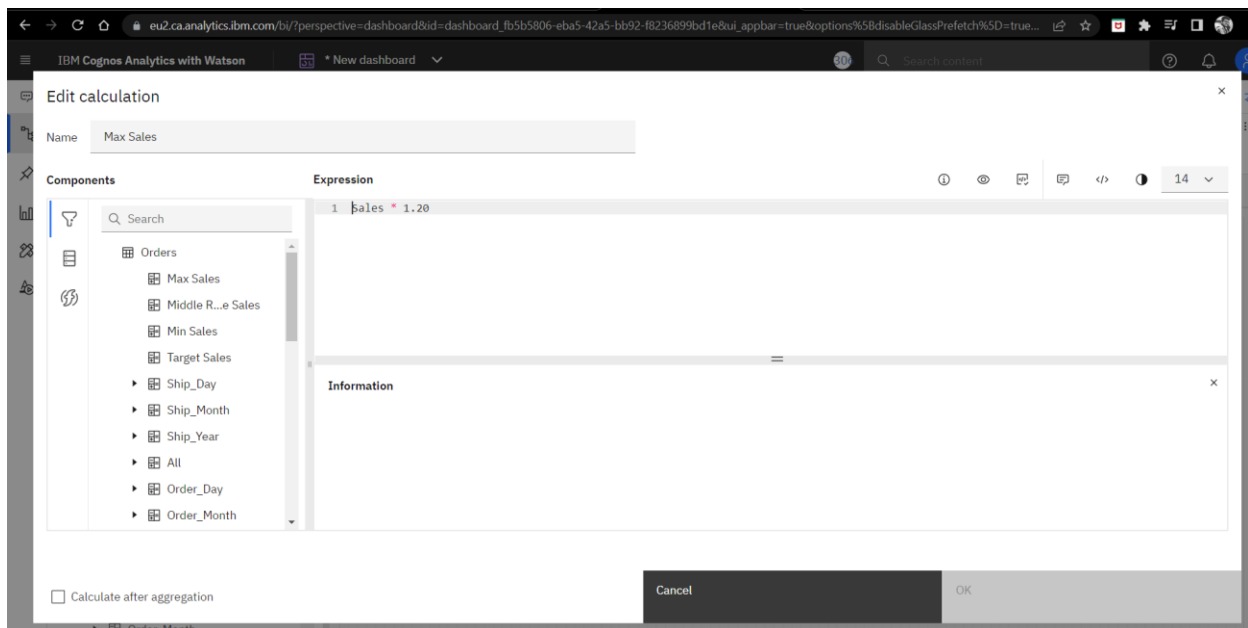
Max Sales = 120% Sales,

Middle Range Sales = 95% Sales.

Calculations for Sales:



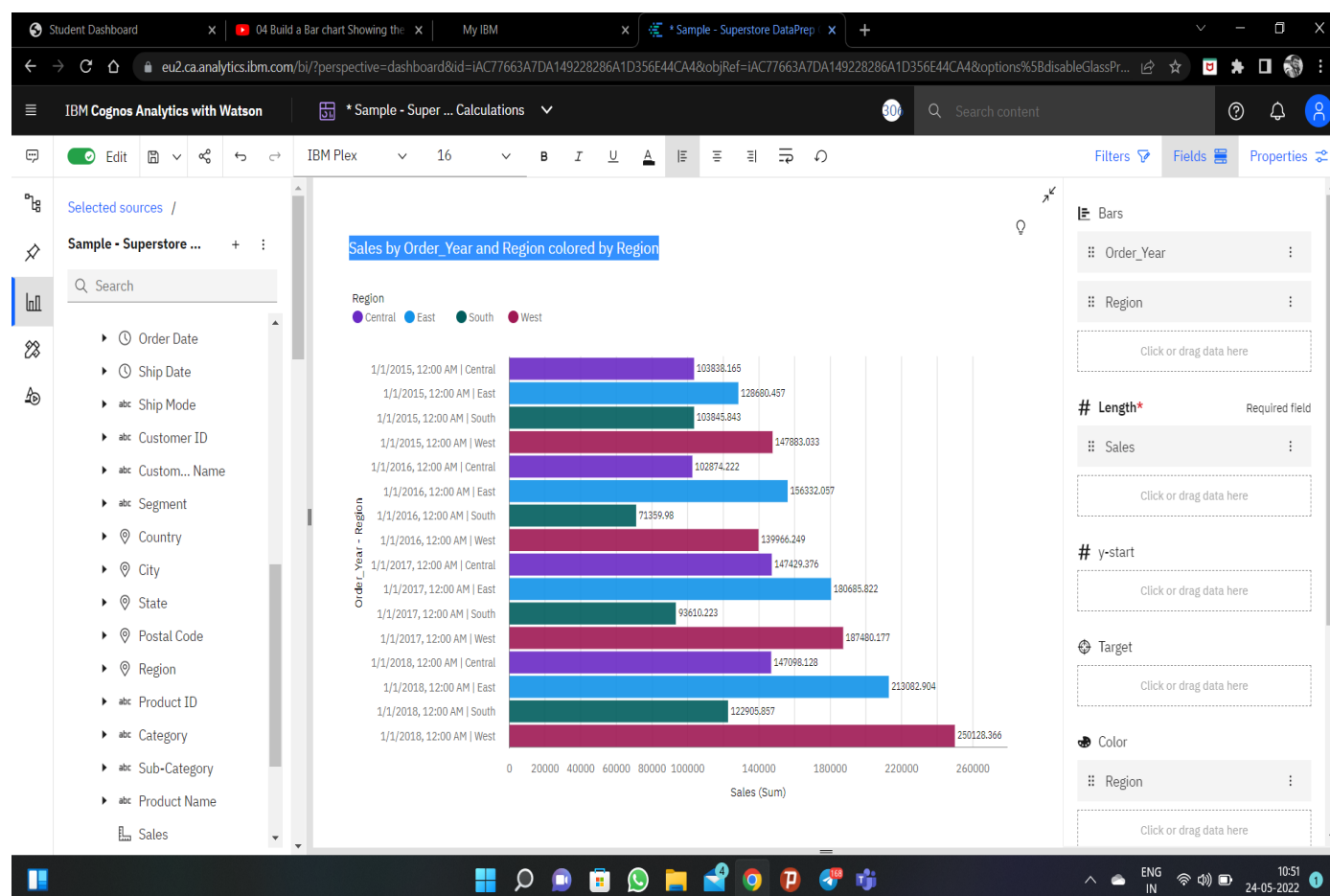
Calculations for Max Sales



Data Visualization Charts

Using the given dataset, we plan to create various graphs and charts to highlight the insights and visualizations.

1) Build A Bar Chart Showing the Regional Sales by Year



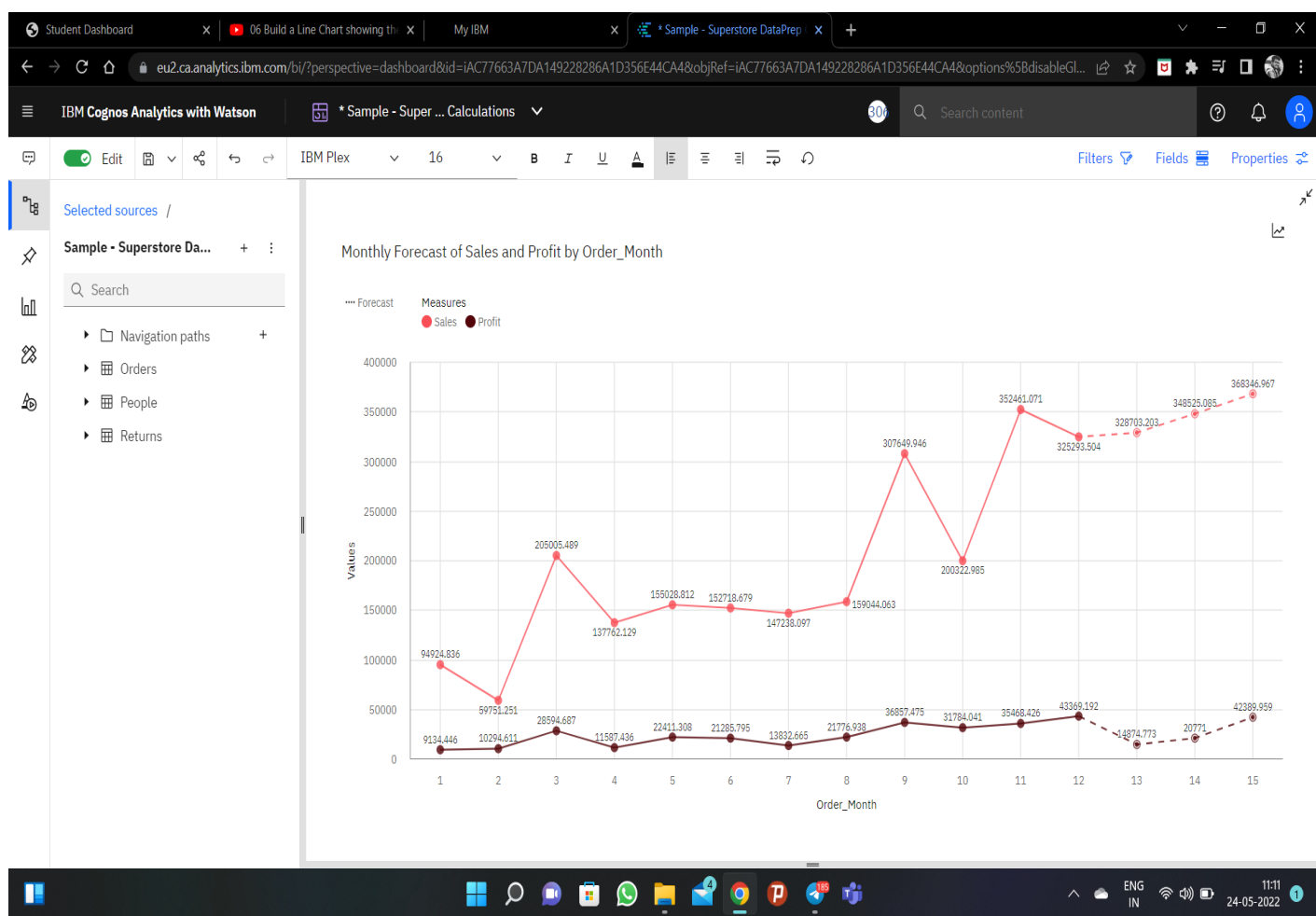
2) Build A Text Table Showing the Regional Sales by Year and Category

The screenshot displays the IBM Cognos Analytics interface. The main workspace shows a text table titled "Sales for Region, Order_Year and Category". The table has columns for Sales, Region (Central, East, South, West), and Summary. The data is organized by Order_Year (1/1/2015, 12:00:00, 1/1/2016, 12:00:00, 1/1/2017, 12:00:00, 1/1/2018, 12:00:00) and Category (Furniture, Office Supplies, Technology, Summary). The cell for the West region in the first row is highlighted with a blue border.

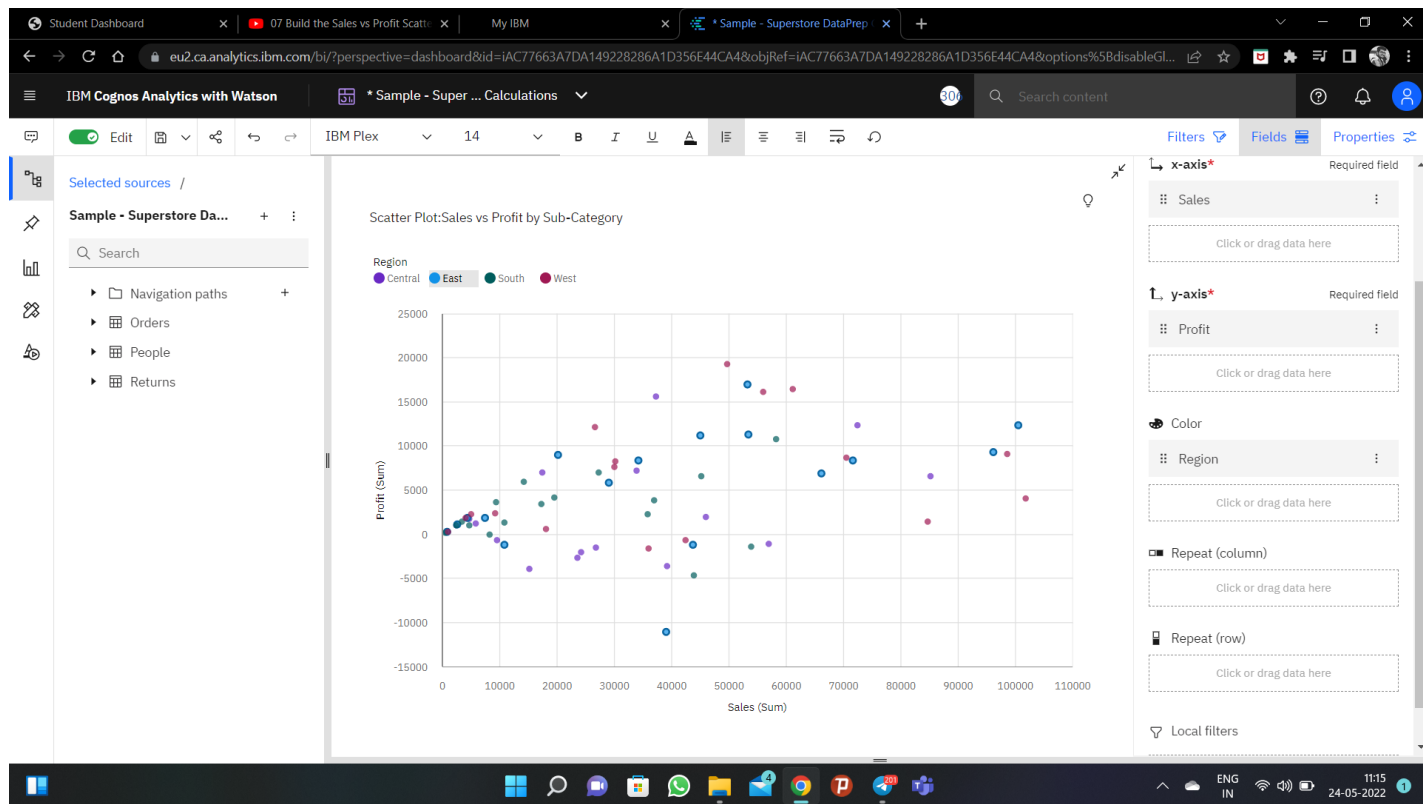
Sales		Central	East	South	West	Summary
1/1/2015, 12:00:00	Furniture	32909.664	47232.739	26968.003	50082.448	157192.853
	Office Supplies	37001.691	35968.989	25958.878	52846.854	151776.412
	Technology	33926.81	45478.729	50918.963	44953.731	175278.233
	Summary	103838.165	128680.457	103845.843	147883.033	484247.498
1/1/2016, 12:00:00	Furniture	35592.047	53817.432	24103.814	57004.944	170518.237
	Office Supplies	25461.391	42655.245	31253.295	37863.532	137233.463
	Technology	41820.784	59859.38	16002.871	45097.774	162780.809
	Summary	102874.222	156332.057	71359.98	139966.25	470532.509
1/1/2017, 12:00:00	Furniture	50773.182	46387.172	27921.441	73819.64	198901.436
	Office Supplies	45792.789	61801.208	28666.628	47679.357	183939.982
	Technology	50863.405	72497.442	37022.154	65981.179	226364.18
	Summary	147429.376	180685.822	93610.223	187480.177	609205.598
1/1/2018, 12:00:00	Furniture	44522.271	60853.861	38305.425	71705.711	215387.269
	Office Supplies	58770.544	65090.613	39772.512	82463.506	246097.175
	Technology	43805.313	87138.43	44827.92	95959.148	271730.811
	Summary	147098.128	213082.904	122905.857	250128.365	733215.255

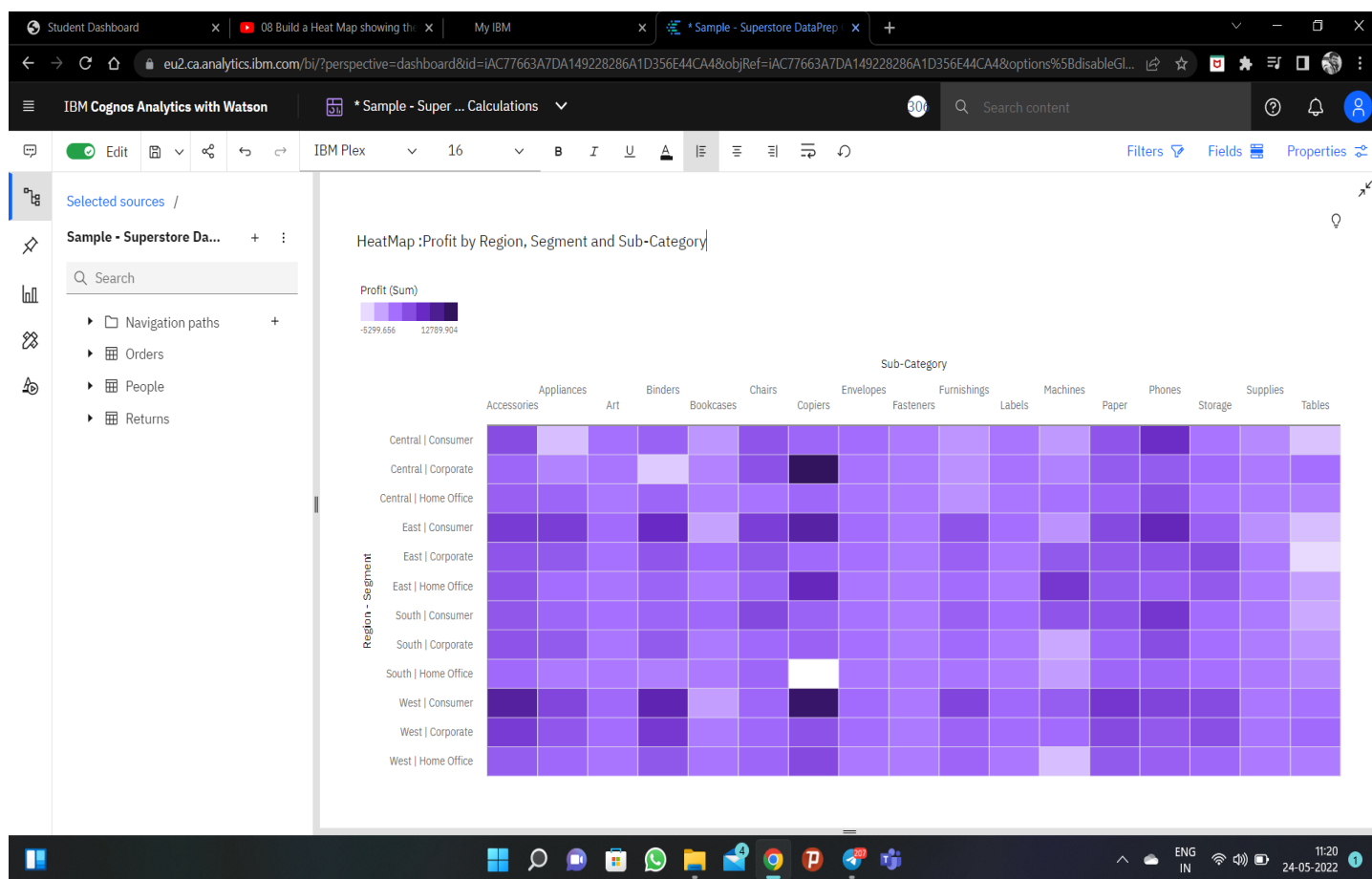
The interface includes a left sidebar with "Selected sources" and "Sample - Superstore Da..." and a right sidebar with "Visualization properties" (Visualization, General) and "Available data" (Sales). The bottom of the screen shows the Windows taskbar with various application icons and the system clock (11:04, 24-05-2022).

3) Build A Line Chart Showing the Sales and Profit Forecasts

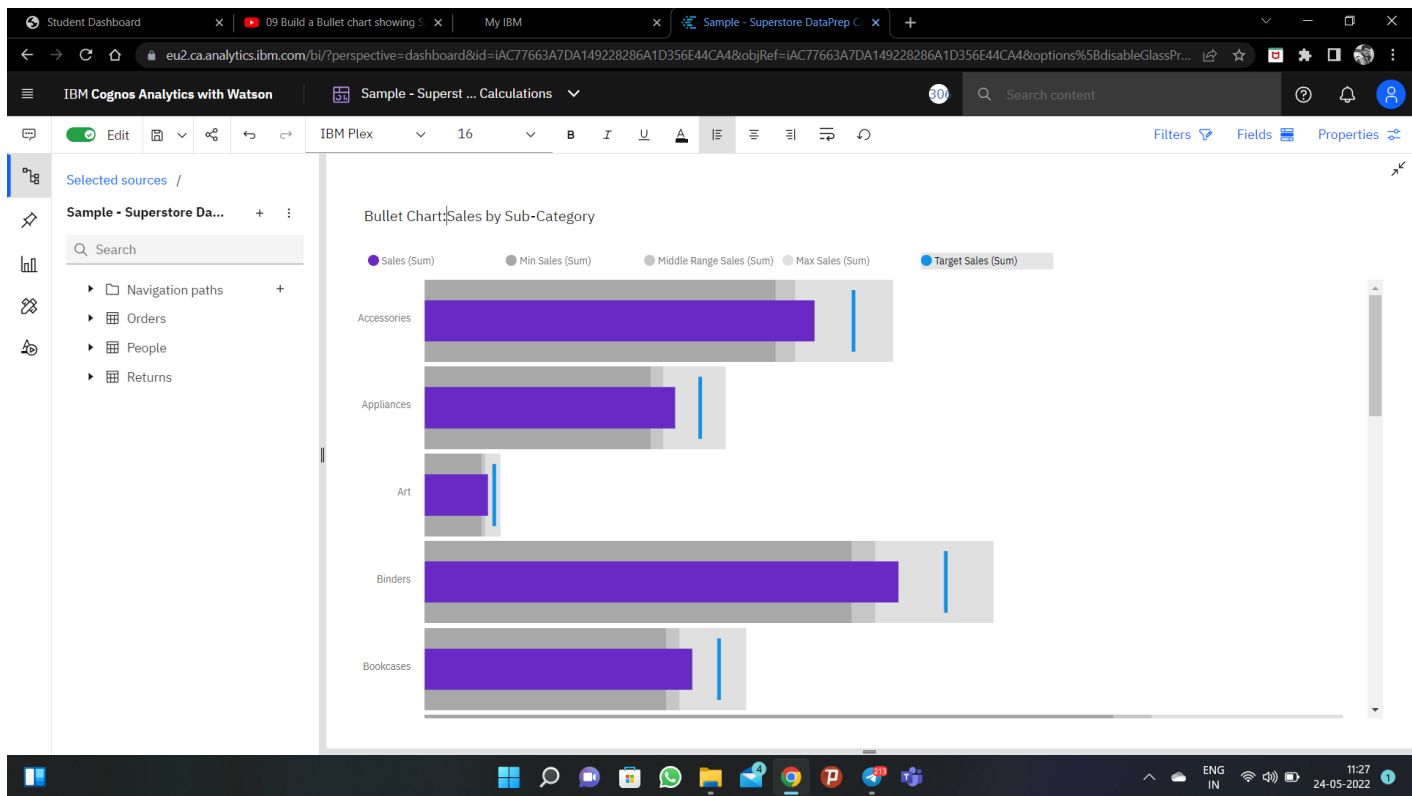


4) Build The Sales Vs Profit Scatter Plot

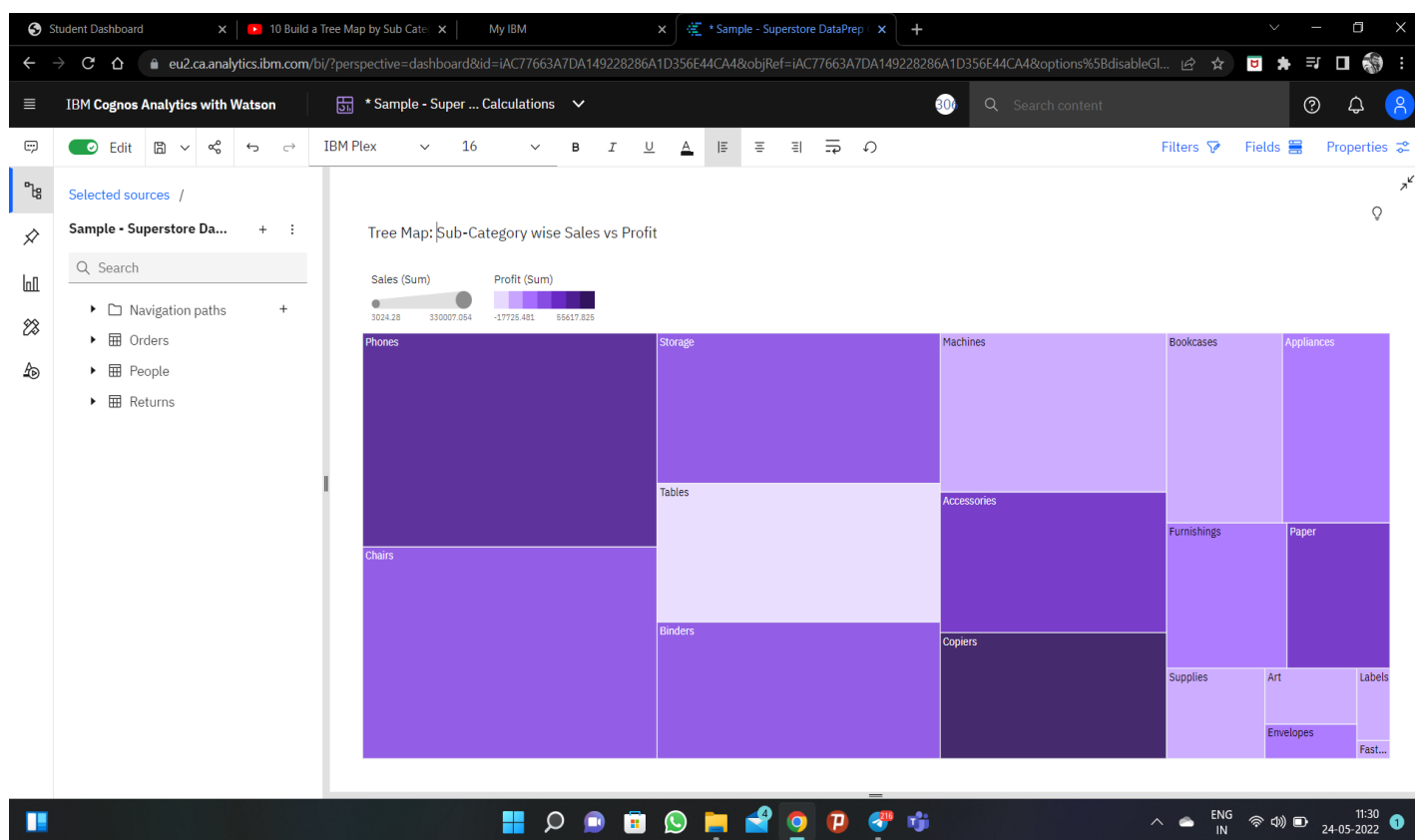




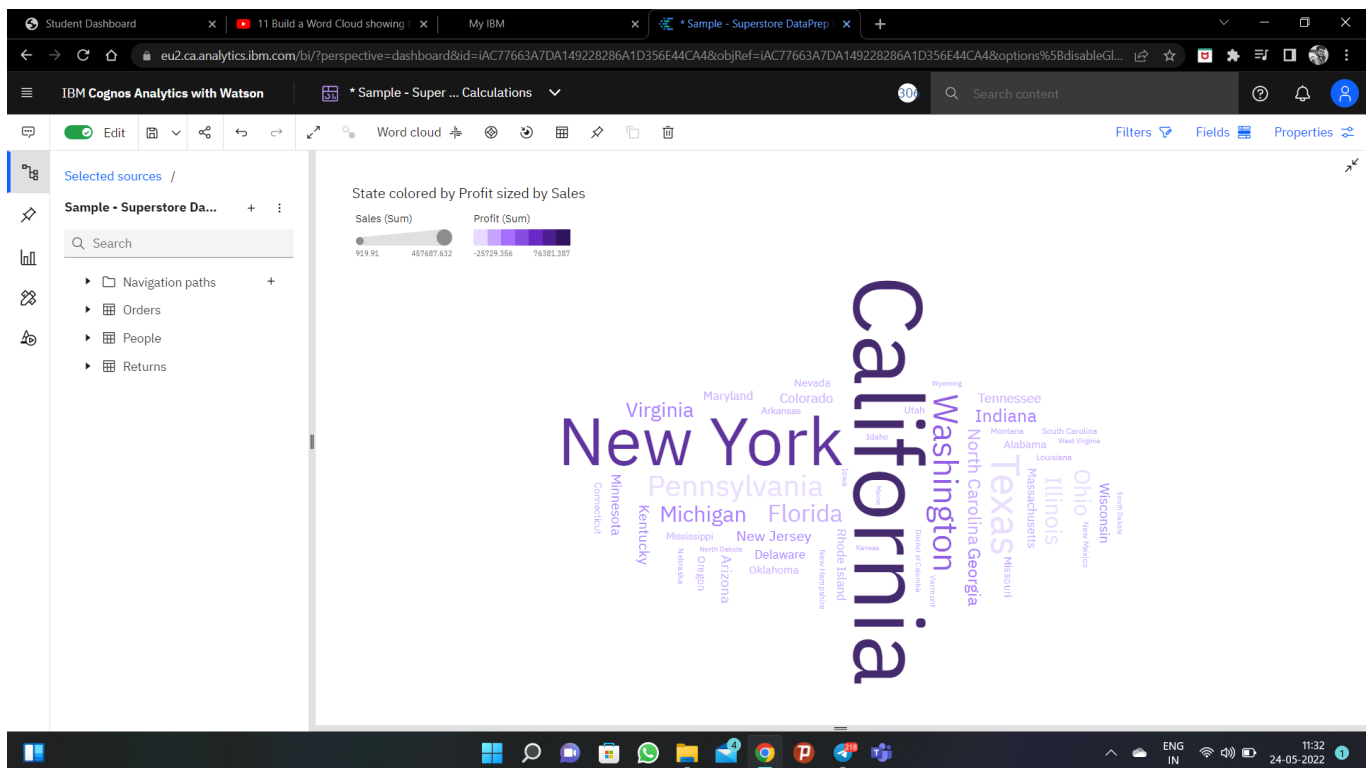
6) Build A Bullet Chart Showing Sales Analytical Values Across Different Sub-Categories



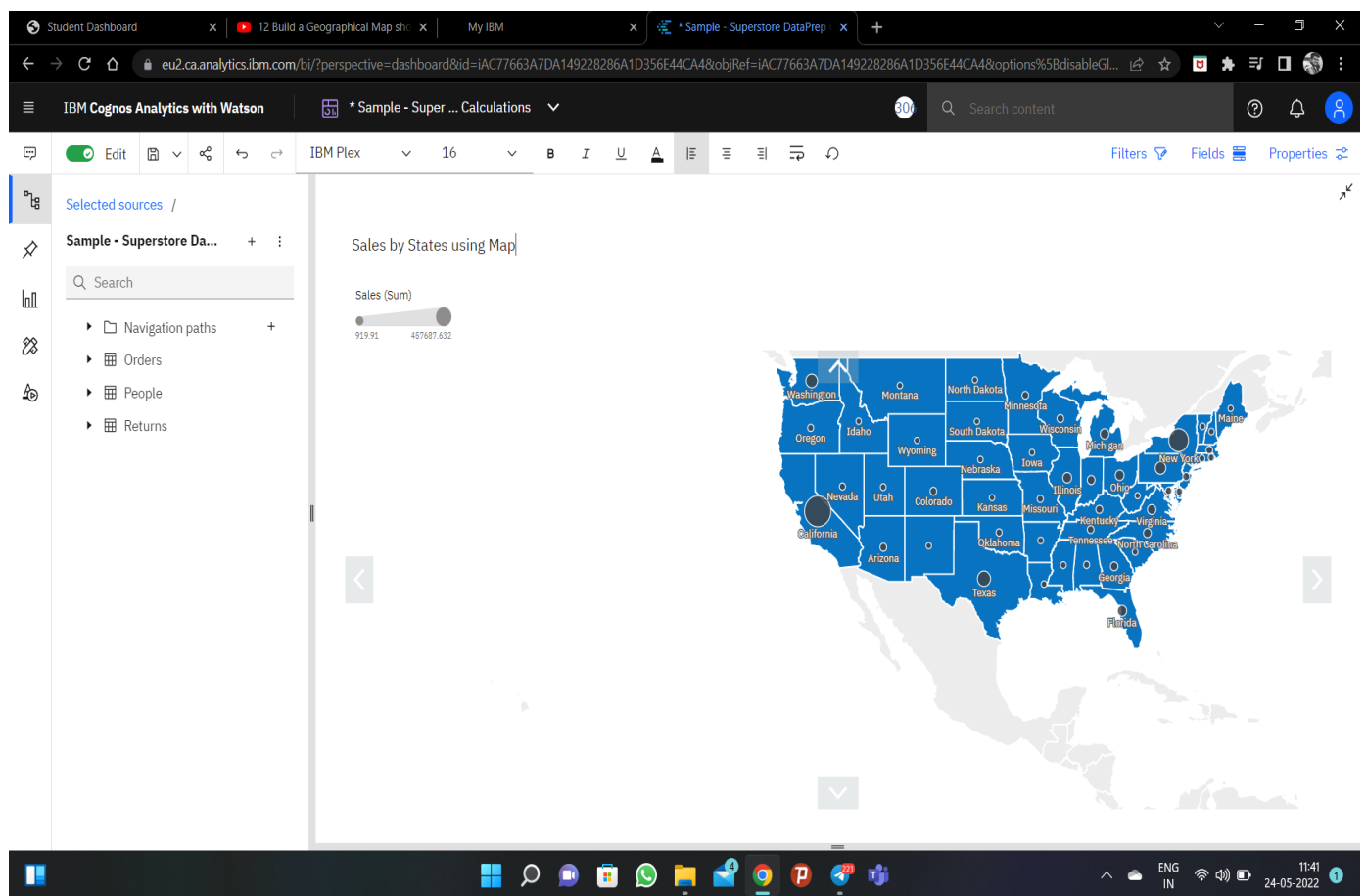
7) Build A Tree Map by Sub-Category of Sales



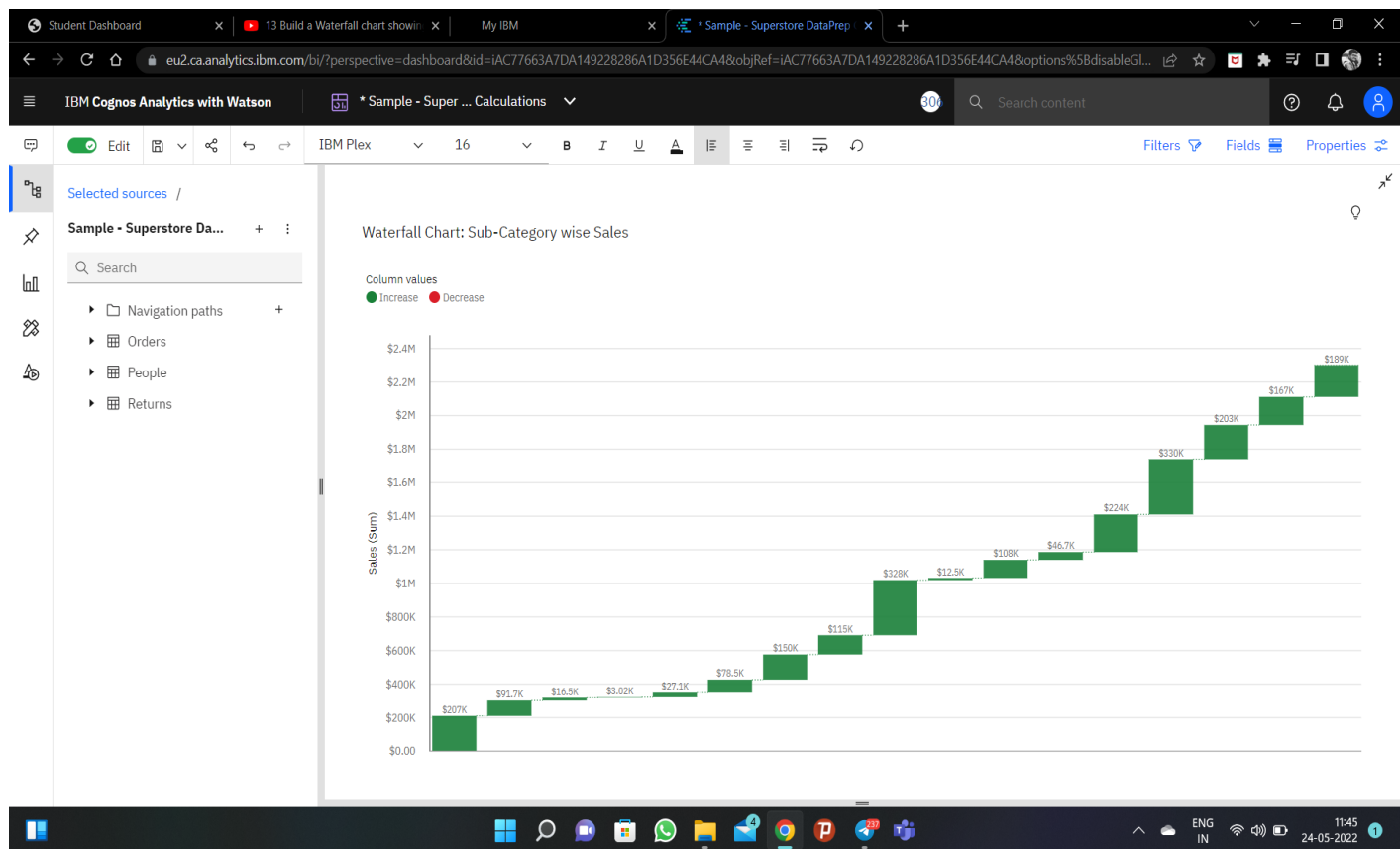
8) Build A Word Cloud Showing the Sales and Profits



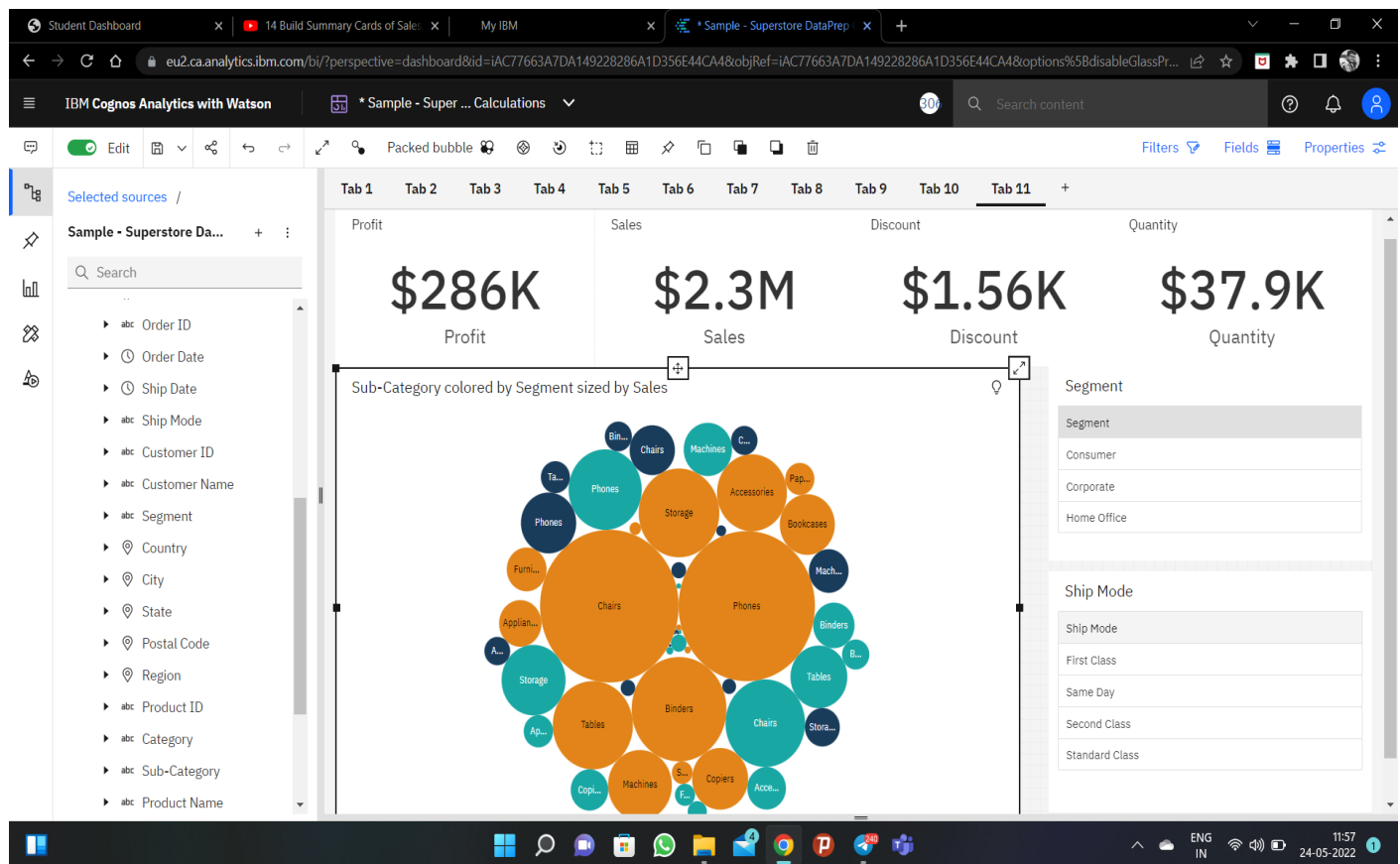
9) Build A Geographical Map Showing the Sales by States



10) Build A Waterfall Chart Showing the Sub-Category Wise Sales



11) Build Summary Cards of Sales, Profit, Quantity and Discounts



12) Build A Hierarchical Bubble Chart to Show Case Category-Wise Regional Sale

