Vehicle Management System Using Salesforce

Introduction:

Vehicle Management is an application where a customer's Details are stored in order to choose cars, bikes, and commercial vehicles for travel within the city. The data which is stored here, further used to remind them if any offers are provided during the seasons and any updates regarding vehicles are sent to them in the form of messages and emails.

Are you new to Salesforce? Not sure exactly what it is, or how to use it? Don't know where you should start on your learning journey? If you've answered yes to any of these questions, then you're in the right place. This module is for you.

Welcome to Salesforce! Salesforce is a game-changing technology, with a host of productivity-boosting features, that will help you sell smarter and faster. As you work toward your badge for this module, we'll take you through these features and answer the question, "What is Salesforce, anyway?"

What Is Salesforce?

Salesforce is your customer success platform, designed to help you sell, service, market, analyze, and connect with your customers.

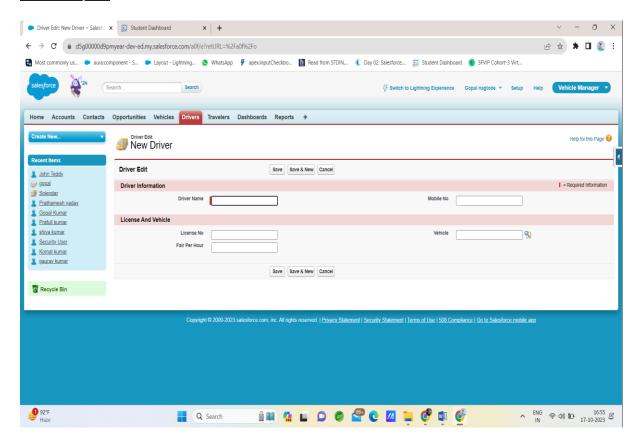
Salesforce has everything you need to run your business from anywhere. Using standard products and features, you can manage relationships with prospects and customers, collaborate and engage with employees and partners, and store your data securely in the cloud.

So what does that really mean? Well, before Salesforce, your contacts, emails, follow-up tasks, and prospective deals might have been organized something like this:

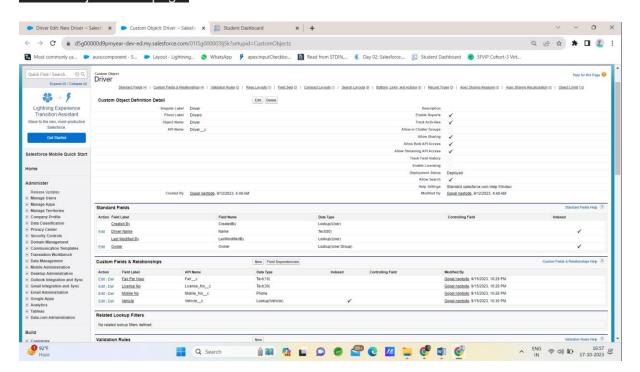
Object:

For this Vehicle Management, we need to create three custom objects i.e. Vehicles, Driver, and Travellers.

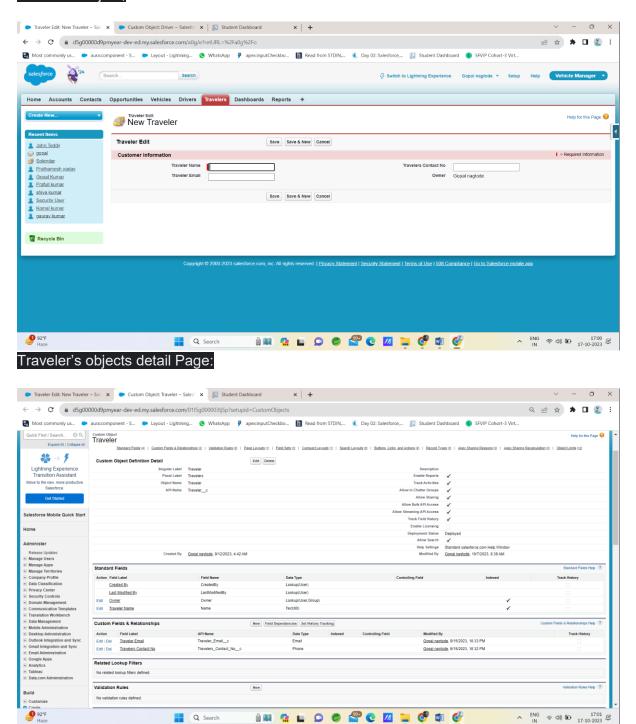
Driver Object:

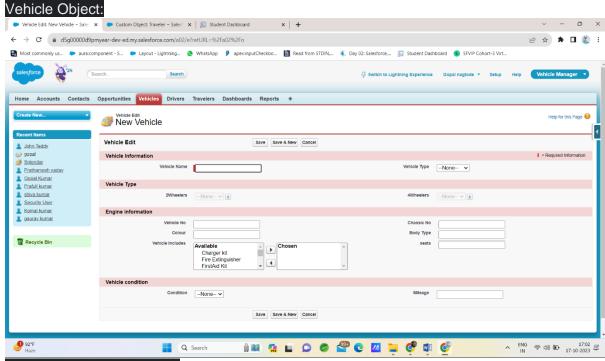


Drivers object detail page:

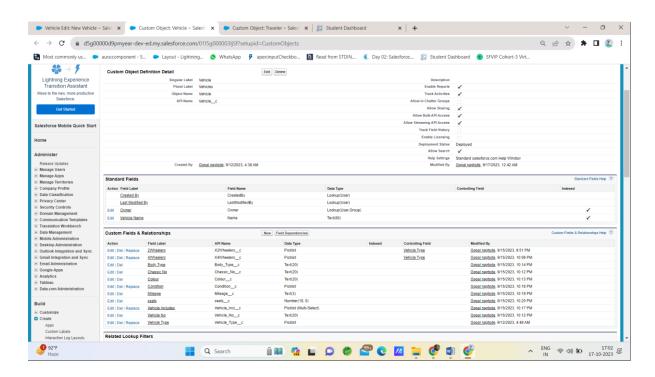


Travelers object;

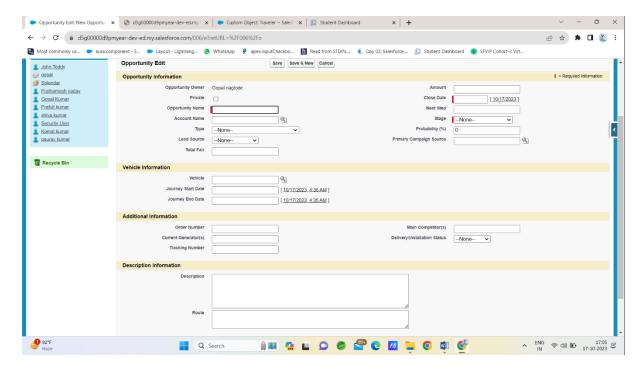




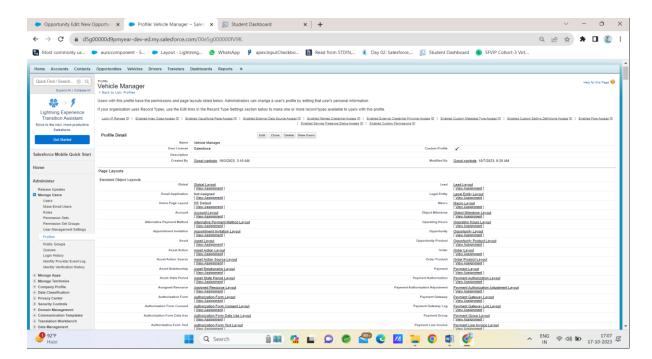
Vehicle object details page



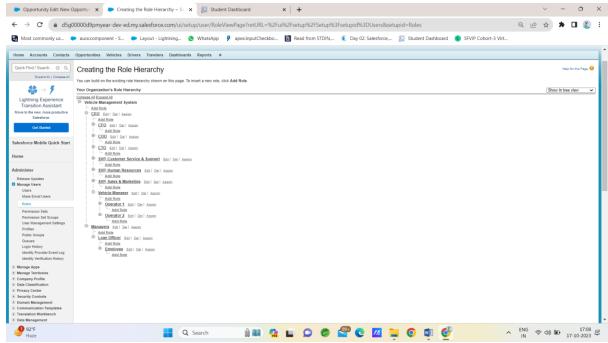
Opportunity Object:



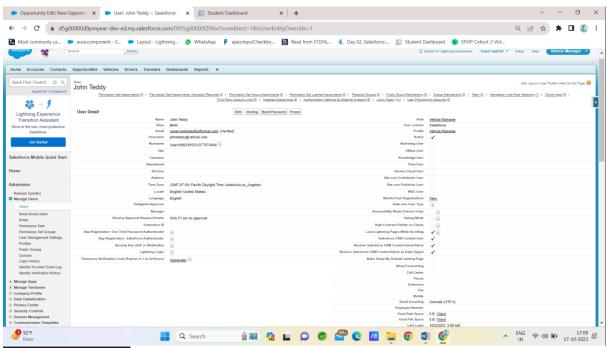
Profile:



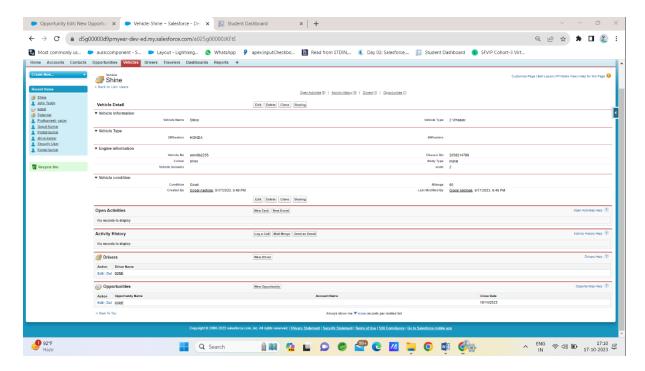
Rules:



Users:



Vehicle Object data



Reports:

