Sales by Order Year and Region colored by Ship Mode
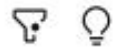
Ship Mode
- First Class
- Same Day
- Second Class
- Standard Class

Order Year - Region	First Class	Same Day	Second Class	Standard Class
2,017 | West	20,957.95		36,867.13	85,842.26
2,018 | West	18,963.86		26,195	88,231.19
2,019 | West	35,562.52		36,881.81	102,334.63
2,020 | West	54,277.55	20,110.6	45,395.49	130,344.72

Sales for Order Year, Region and Category

Sales		2,017	2,018	2,019	2,020	Summary
Central	Furniture	32,909.66	35,592.05	50,773.18	44,522.27	**163,797.16**
	Office Supplies	37,001.69	25,461.39	45,792.79	58,770.54	**167,026.42**
	Technology	33,926.81	41,820.78	50,863.41	43,805.31	**170,416.31**
	Summary	**103,838.16**	**102,874.22**	**147,429.38**	**147,098.13**	**501,239.89**
East	Furniture	47,232.74	53,817.43	46,387.17	60,853.86	**208,291.2**
	Office Supplies	35,968.99	42,655.25	61,801.21	65,090.61	**205,516.05**
	Technology	45,478.73	59,859.38	72,497.44	87,138.43	**264,973.98**
	Summary	**128,680.46**	**156,332.06**	**180,685.82**	**213,082.9**	**678,781.24**
South	Furniture	26,968	24,103.81	27,921.44	38,305.43	**117,298.68**
	Office Supplies	25,958.88	31,253.29	28,666.63	39,772.51	**125,651.31**
	Technology	50,918.96	16,002.87	37,022.15	44,827.92	**148,771.91**
	Summary	**103,845.84**	**71,359.98**	**93,610.22**	**122,905.86**	**391,721.9**
West	Furniture	50,082.45	57,004.94	73,819.64	71,705.71	**252,612.74**
	Office Supplies	52,846.85	37,863.53	47,679.36	82,463.51	**220,853.25**
	Technology	44,953.73	45,097.77	65,981.18	95,959.15	**251,991.83**
	Summary	**147,883.03**	**139,966.25**	**187,480.18**	**250,128.37**	**725,457.82**
Summary		**484,247.5**	**470,532.51**	**609,205.6**	**733,215.26**	**2,297,200.86**

Sales and Profit by Order Month

Measures
● Sales ● Profit

Values (Y-axis): 400,000 / 300,000 / 200,000 / 100,000 / 0

Order Month (X-axis): 1 to 12

Sales:
- 1: 94,924.84
- 2: 59,751.25
- 3: 205,005.49
- 4: 137,762.13
- 5: 155,028.81
- 6: 152,718.68
- 7: 147,238.1
- 8: 159,044.06
- 9: 307,649.95
- 10: 200,322.98
- 11: 352,461.07
- 12: 325,293.5

Profit:
- 1: 9,134.45
- 2: 10,294.61
- 3: 28,594.69
- 4: 11,587.44
- 5: 22,411.31
- 6: 21,285.8
- 7: 13,832.66
- 8: 21,776.94
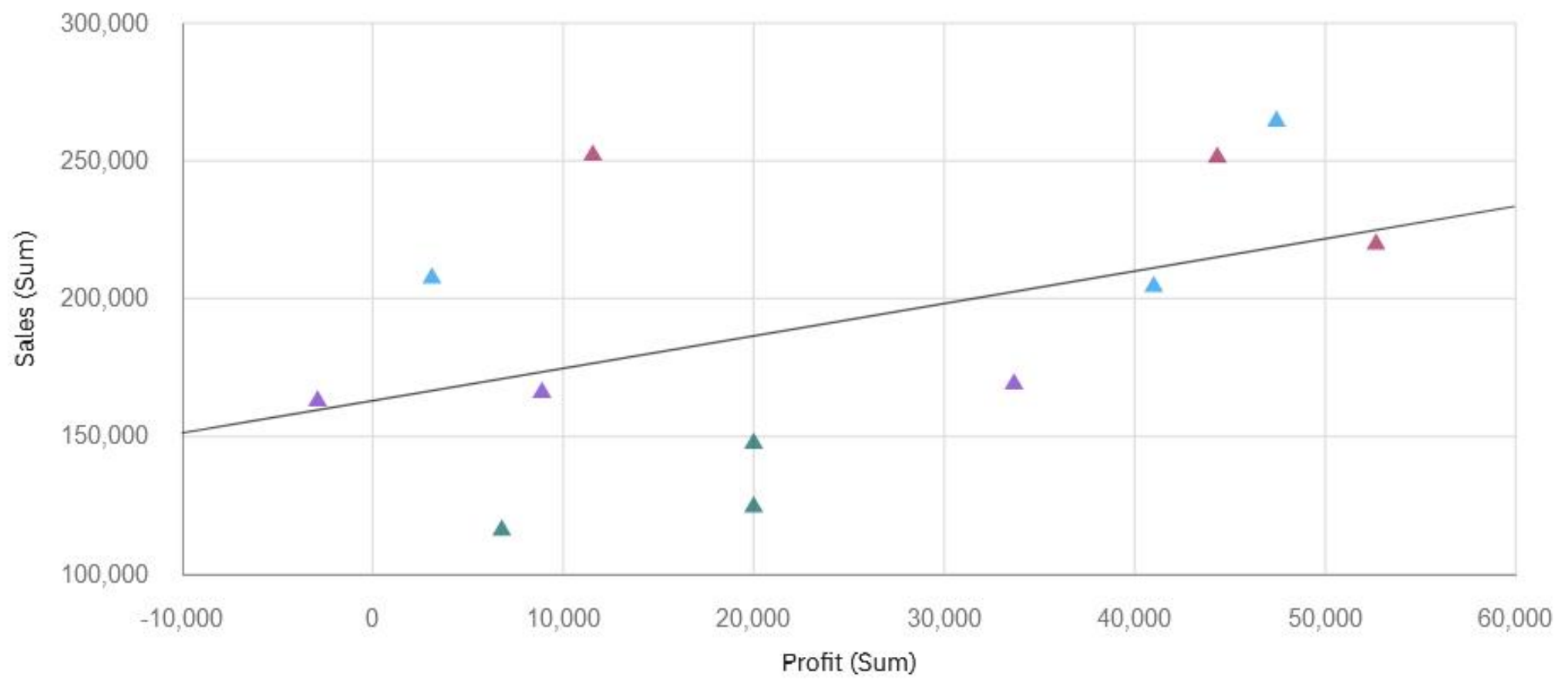- 9: 36,857.48
- 10: 31,784.04
- 11: 35,468.43
- 12: 43,369.19

Profit by Sales with points for Category

Region

▲ Central ▲ East ▲ South ▲ West

Sales by Region, Category, Order Year and Profit

Profit (Sum)

-1,281.28   22,121.21

Sales (Sum)

16,002.87   95,959.15

Order Year

	2,017	2,018	2,019	2,020

Region - Category

- Central | Furniture
- Central | Office Supplies
- Central | Technology
- East | Furniture
- East | Office Supplies
- East | Technology
- South | Furniture
- South | Office Supplies
- South | Technology
- West | Furniture
- West | Office Supplies
- West | Technology

Segment hierarchy colored by Quantity and sized by Quantity

Quantity (Sum)

6,744   19,521

Quantity (Sum)

6,744   19,521

Consumer

Corporate

Home Office

Sales by Sub-Category

Sub-Category

- Fasteners
- Labels
- Envelopes
- Art
- Supplies
- Paper
- Furnishings
- Appliances
- Bookcases
- Copiers
- Accessories
- Machines
- Binders
- Tables
- Storage
- Chairs
- Phones

330,007.05
114,880
149,528.03
328,449.1
223,843.61
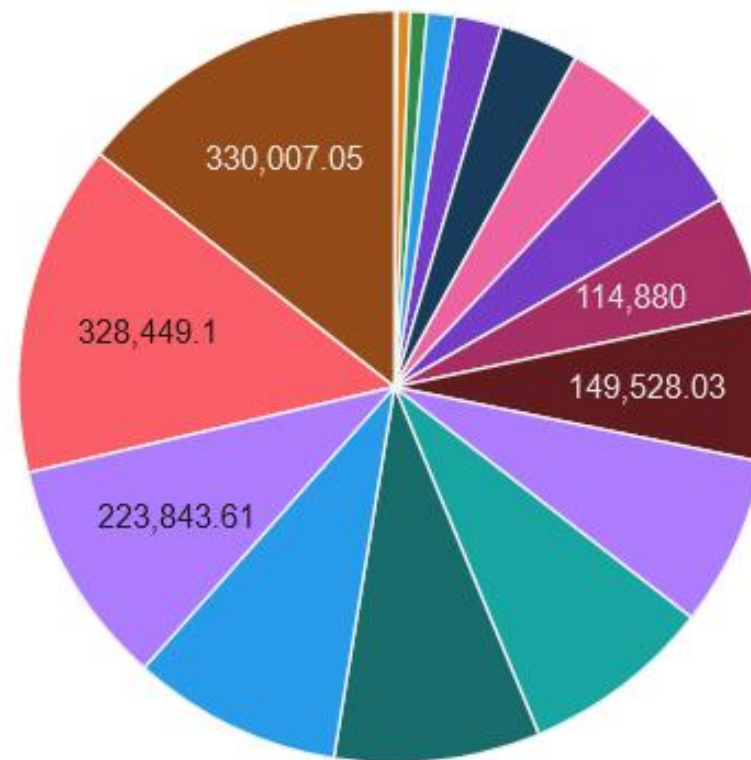
Sub-Category hierarchy colored by Profit and sized by Sales

Sales (Sum)
3,024.28   330,007.05

Profit (Sum)
-17,725.48   55,617.82

Phones

Chairs

Fa...

Storage

Tables

Binders

Machines

Accessories

Copiers

Bookcases

Furnishings

Supplies

Appliances

Paper

Art

La...

Envelopes
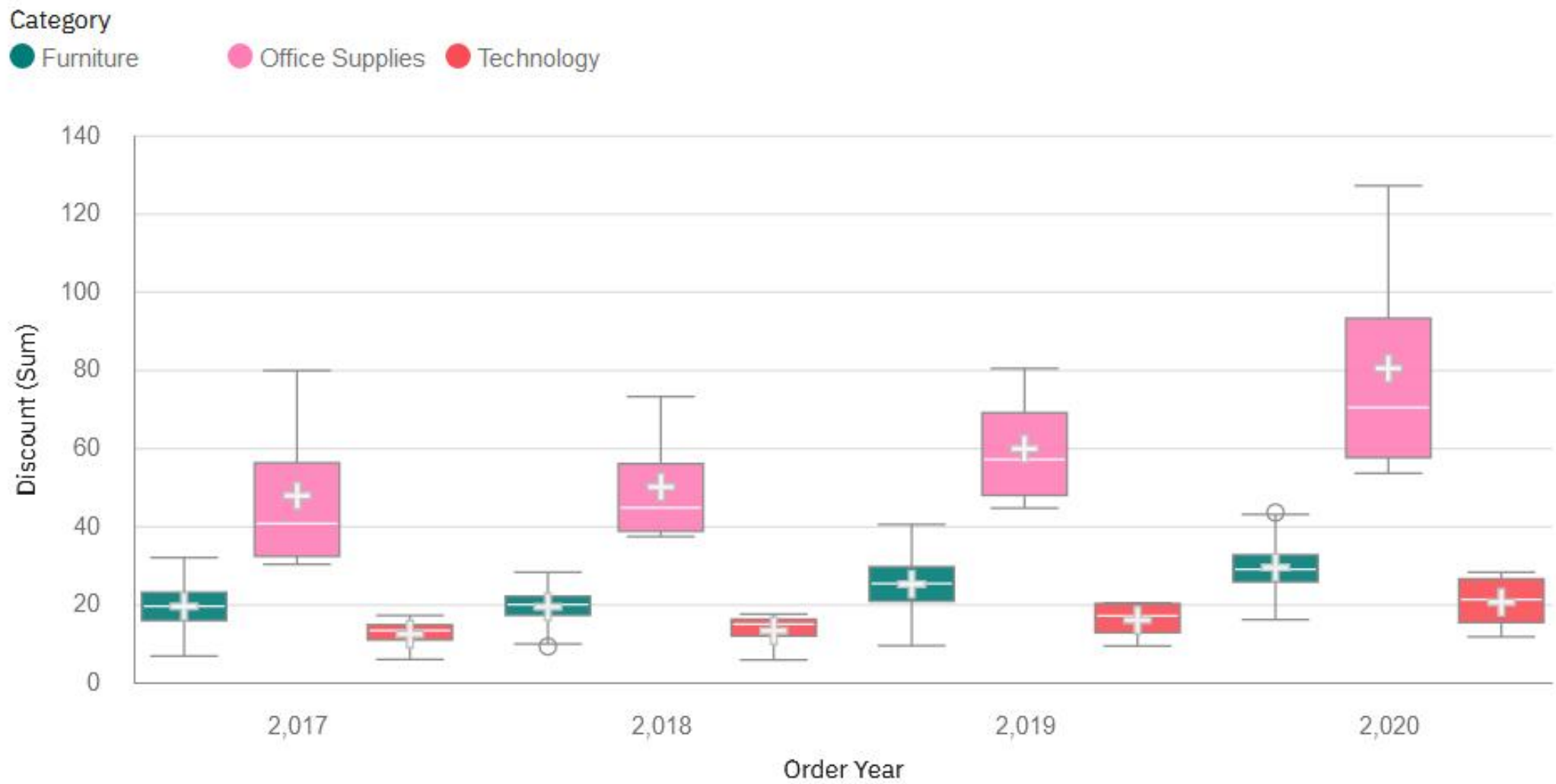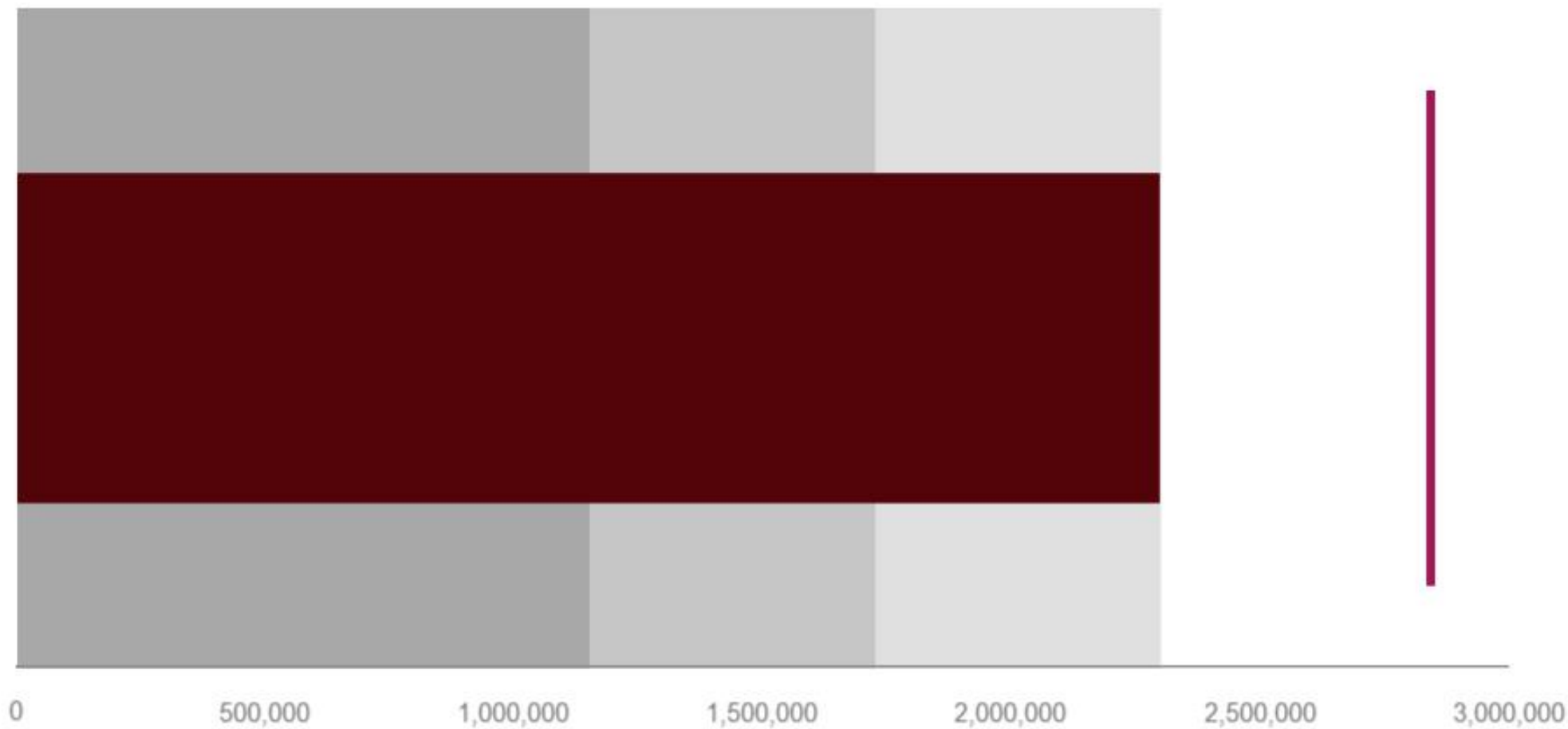
Fa...

Region and Discount for Order Year colored by Category

Target Sales to Sales with Min Sales, Middle Sales and Max Sales

● Sales (Sum) ● Min Sales (Sum) ● Middle Sales (Sum) ● Max Sales (Sum) ● Target Sales (Sum)

| 0 | 500,000 | 1,000,000 | 1,500,000 | 2,000,000 | 2,500,000 | 3,000,000 |

Order Year by Category colored by Region and sized by Sales

Sales (Sum)

10,000   100,000

Region
- Central
- East
- South
- West

Category

Office Supplies

Furniture

Technology

2,019   2,018   2,017   2,020

Order Year

State colored by Region sized by Sales

Sales (Sum)

919.91   457,687.63

Region

● Central   ● East   ● South   ● West

State regions and Region and Sales for State points

Sales (Sum)

919.91   457,687.63

Region

● Central ● East ● South ● West
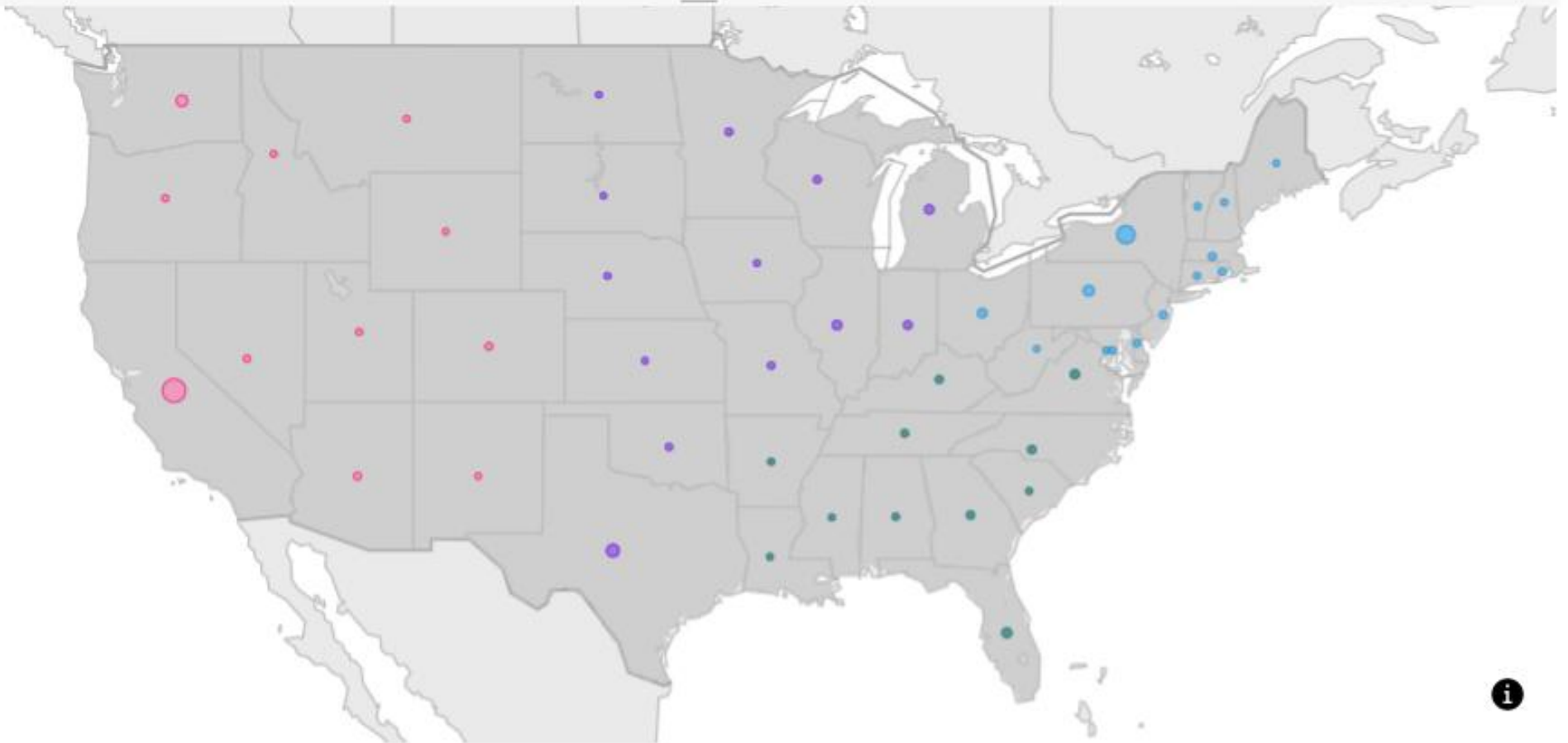
Sales for Sub-Category

Column values
- Increase
- Decrease
- Sum

Sales (Sum)

Values shown on chart: 167,380, 27,118.79, 203,412.7, 328,449.1, 149,528.03, 3,024.28, 12,486.31, 189,238.63, 330,007.0, 223,843.61, 206,965.53

Sub-Category labels: Access..., Appliances, Art, Binders, Bookcases, Chairs, Copiers, Envelopes, Fasteners, Furnishings, Labels, Machines, Paper, Phones, Storage, Supplies, Tables, Sum