

# Process Automation Specialist

## Automate Accounts

### Automate Accounts

Create validation rules and account formula fields as specified in the business requirements.

Use the following field names.

For this metric or field, Use this Field Name

Number of deals, Number\_of\_deals\_\_c

Number of won deals, Number\_of\_won\_deals\_\_c

Last won deal date, Last\_won\_deal\_date\_\_c

Deal win percent, Deal\_win\_percent\_\_c

Amount of won deals, Amount\_of\_Won\_Deals\_\_c

Call for Service, Call\_for\_Service\_\_c

## [ValidationForBilling]

```
OR(
NOT(CONTAINS("AL:AK:AZ:AR:CA:CO:CT:DE:DC:FL:GA:HI:ID:IL:IN:IA:KS:KY:LA:ME:MD:MA:MI:MN:MS:MO:MT:NE:NV:NH:NJ:NM:NY:NC:ND:OH:OK:OR:PA:RI:SC:SD:TN:TX:UT:VT:VA:WA:WV:WI:WY", BillingState)),
LEN(BillingState) <> 2,
NOT(OR(BillingCountry = "US",BillingCountry = "USA",BillingCountry = "United States",
ISBLANK(BillingCountry))),
NOT(CONTAINS("AL:AK:AZ:AR:CA:CO:CT:DE:DC:FL:GA:HI:ID:IL:IN:IA:KS:KY:LA:ME:MD:MA:MI:MN:MS:MO:MT:NE:NV:NH:NJ:NM:NY:NC:ND:OH:OK:OR:PA:RI:SC:SD:TN:TX:UT:VT:VA:WA:WV:WI:WY", ShippingState)),
LEN(ShippingState) <> 2,
NOT(OR(ShippingCountry = "US",ShippingCountry = "USA",ShippingCountry = "United States",
ISBLANK(ShippingCountry )))
)
```

## **[ValidationForType]**

ISCHANGED(Name) && (OR(ISPICKVAL(Type, 'Customer - Direct'), ISPICKVAL(Type, 'Customer - Channel')))

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