# MaintenanceRequestHelper - Class :-

```
public with sharing class MaintenanceRequestHelper {
  public static void updateworkOrders(List<Case> updWorkOrders, Map<Id,Case>
nonUpdCaseMap) {
    Set<Id> validIds = new Set<Id>();
    For (Case c : updWorkOrders){
      if (nonUpdCaseMap.get(c.Id).Status != 'Closed' && c.Status == 'Closed'){
        if (c.Type == 'Repair' || c.Type == 'Routine Maintenance'){
          validIds.add(c.ld);
       }
     }
    }
    if (!validIds.isEmpty()){
      List<Case> newCases = new List<Case>();
      Map<Id,Case> closedCasesM = new Map<Id,Case>([SELECT Id, Vehicle__c,
Equipment_c, Equipment_r.Maintenance_Cycle_c,(SELECT Id,Equipment_c,Quantity_c
FROM Equipment_Maintenance_Items__r)
                              FROM Case WHERE Id IN :validIds]);
      Map<Id,Decimal> maintenanceCycles = new Map<ID,Decimal>();
      AggregateResult[] results = [SELECT Maintenance_Request__c,
MIN(Equipment_r.Maintenance_Cycle_c)cycle FROM Equipment_Maintenance_Item_c
WHERE Maintenance_Request__c IN :ValidIds GROUP BY Maintenance_Request__c];
    for (AggregateResult ar : results){
      maintenanceCycles.put((Id) ar.get('Maintenance_Request__c'), (Decimal) ar.get('cycle'));
   }
      for(Case cc : closedCasesM.values()){
        Case nc = new Case (
```

```
ParentId = cc.Id,
        Status = 'New',
          Subject = 'Routine Maintenance',
          Type = 'Routine Maintenance',
          Vehicle_c = cc.Vehicle_c,
          Equipment_c = cc. Equipment_c,
          Origin = 'Web',
          Date_Reported__c = Date.Today()
        );
        If (maintenanceCycles.containskey(cc.ld)){
          nc.Date_Due__c = Date.today().addDays((Integer) maintenanceCycles.get(cc.Id));
        }
        newCases.add(nc);
      }
     insert newCases;
     List<Equipment_Maintenance_Item__c> clonedWPs = new
List<Equipment_Maintenance_Item__c>();
     for (Case nc : newCases){
        for (Equipment_Maintenance_Item__c wp :
closedCasesM.get(nc.ParentId).Equipment_Maintenance_Items__r){
          Equipment_Maintenance_Item__c wpClone = wp.clone();
          wpClone.Maintenance_Request__c = nc.ld;
          ClonedWPs.add(wpClone);
        }
      insert ClonedWPs;
    }
 }
}
```

### MaintenanceRequestHelperTest - Class :-

```
@istest
public with sharing class MaintenanceRequestHelperTest {
  private static final string STATUS_NEW = 'New';
  private static final string WORKING = 'Working';
  private static final string CLOSED = 'Closed';
  private static final string REPAIR = 'Repair';
  private static final string REQUEST_ORIGIN = 'Web';
  private static final string REQUEST_TYPE = 'Routine Maintenance';
  private static final string REQUEST_SUBJECT = 'Testing subject';
  PRIVATE STATIC Vehicle_c createVehicle(){
    Vehicle_c Vehicle = new Vehicle_C(name = 'SuperTruck');
    return Vehicle;
  }
  PRIVATE STATIC Product2 createEq(){
    product2 equipment = new product2(name = 'SuperEquipment',
                     lifespan_months_C = 10,
                      maintenance_cycle__C = 10,
                      replacement_part__c = true);
    return equipment;
  }
  PRIVATE STATIC Case createMaintenanceRequest(id vehicleId, id equipmentId){
    case cs = new case(Type=REPAIR,
              Status=STATUS_NEW,
              Origin=REQUEST_ORIGIN,
              Subject=REQUEST_SUBJECT,
              Equipment_c=equipmentId,
              Vehicle_c=vehicleId);
    return cs;
  }
  PRIVATE STATIC Equipment_Maintenance_Item__c createWorkPart(id equipmentId,id
requestId){
    Equipment_Maintenance_Item__c wp = new
Equipment_Maintenance_Item__c(Equipment__c = equipmentId,
```

```
Maintenance_Request__c = requestId);
    return wp;
  }
  @istest
  private static void testMaintenanceRequestPositive(){
    Vehicle__c vehicle = createVehicle();
    insert vehicle:
    id vehicleId = vehicle.Id;
    Product2 equipment = createEq();
    insert equipment;
    id equipmentId = equipment.Id;
    case somethingToUpdate = createMaintenanceRequest(vehicleId,equipmentId);
    insert somethingToUpdate;
    Equipment_Maintenance_Item__c workP =
createWorkPart(equipmentId,somethingToUpdate.id);
    insert workP;
    test.startTest();
    somethingToUpdate.status = CLOSED;
    update somethingToUpdate;
    test.stopTest();
    Case newReq = [Select id, subject, type, Equipment_c, Date_Reported_c, Vehicle_c,
Date_Due__c
           from case
           where status =:STATUS_NEW];
    Equipment_Maintenance_Item__c workPart = [select id
                          from Equipment_Maintenance_Item__c
                          where Maintenance_Request__c =:newReq.Id];
    system.assert(workPart != null);
    system.assert(newReg.Subject != null);
    system.assertEquals(newReg.Type, REQUEST_TYPE);
    SYSTEM.assertEquals(newReq.Equipment_c, equipmentId);
    SYSTEM.assertEquals(newReq.Vehicle_c, vehicleId);
```

```
SYSTEM.assertEquals(newReq.Date_Reported__c, system.today());
  }
  @istest
  private static void testMaintenanceRequestNegative(){
    Vehicle__C vehicle = createVehicle();
    insert vehicle:
    id vehicleId = vehicle.Id;
    product2 equipment = createEq();
    insert equipment;
    id equipmentId = equipment.Id;
    case emptyReq = createMaintenanceRequest(vehicleId,equipmentId);
    insert emptyReg;
    Equipment_Maintenance_Item_c workP = createWorkPart(equipmentId, emptyReq.Id);
    insert workP;
    test.startTest();
    emptyReq.Status = WORKING;
    update emptyReq;
    test.stopTest();
    list<case> allRequest = [select id
                 from casel;
    Equipment_Maintenance_Item__c workPart = [select id
                           from Equipment_Maintenance_Item__c
                           where Maintenance_Request__c = :emptyReq.Id];
    system.assert(workPart != null);
    system.assert(allRequest.size() == 1);
  }
  @istest
  private static void testMaintenanceRequestBulk(){
    list<Vehicle_C> vehicleList = new list<Vehicle_C>();
    list<Product2> equipmentList = new list<Product2>();
    list<Equipment_Maintenance_Item__c> workPartList = new
list<Equipment_Maintenance_Item__c>();
```

```
list<case> requestList = new list<case>();
    list<id> oldRequestIds = new list<id>();
    for(integer i = 0; i < 300; i++){
      vehicleList.add(createVehicle());
      equipmentList.add(createEq());
    }
    insert vehicleList;
    insert equipmentList;
    for(integer i = 0; i < 300; i++){
      requestList.add(createMaintenanceRequest(vehicleList.get(i).id, equipmentList.get(i).id));
    }
    insert requestList;
    for(integer i = 0; i < 300; i++){
       workPartList.add(createWorkPart(equipmentList.get(i).id, requestList.get(i).id));
    }
    insert workPartList;
    test.startTest();
    for(case req : requestList){
       req.Status = CLOSED;
      oldRequestIds.add(req.ld);
    update requestList;
    test.stopTest();
    list<case> allRequests = [select id
                  from case
                  where status =: STATUS_NEW];
    list<Equipment_Maintenance_Item__c> workParts = [select id
                               from Equipment_Maintenance_Item__c
                               where Maintenance_Request__c in: oldRequestIds];
    system.assert(allRequests.size() == 300);
  }
}
```

### WarehouseCalloutService - Class :-

```
public with sharing class WarehouseCalloutService {
  private static final String WAREHOUSE_URL = 'https://th-superbadge-
apex.herokuapp.com/equipment';
  //@future(callout=true)
  public static void runWarehouseEquipmentSync(){
    Http http = new Http();
    HttpRequest request = new HttpRequest();
    request.setEndpoint(WAREHOUSE_URL);
    request.setMethod('GET');
    HttpResponse response = http.send(request);
    List<Product2> warehouseEq = new List<Product2>();
    if (response.getStatusCode() == 200){
      List<Object> jsonResponse =
(List<Object>)JSON.deserializeUntyped(response.getBody());
      System.debug(response.getBody());
      for (Object eq : jsonResponse){
        Map<String,Object> mapJson = (Map<String,Object>)eq;
        Product2 myEq = new Product2();
        myEq.Replacement_Part_c = (Boolean) mapJson.get('replacement');
        myEq.Name = (String) mapJson.get('name');
        myEq.Maintenance_Cycle__c = (Integer) mapJson.get('maintenanceperiod');
        myEq.Lifespan_Months__c = (Integer) mapJson.get('lifespan');
        myEq.Cost_c = (Decimal) mapJson.get('lifespan');
        myEq.Warehouse_SKU__c = (String) mapJson.get('sku');
        myEq.Current_Inventory__c = (Double) mapJson.get('quantity');
        warehouseEq.add(myEq);
      }
      if (warehouseEq.size() > 0){
```

```
upsert warehouseEq;
        System.debug('Your equipment was synced with the warehouse one');
        System.debug(warehouseEq);
      }
   }
 }
   WarehouseCalloutServiceMock - Class :-
@isTest
global class WarehouseCalloutServiceMock implements HttpCalloutMock {
  // implement http mock callout
  global static HttpResponse respond(HttpRequest request){
    System.assertEquals('https://th-superbadge-apex.herokuapp.com/equipment',
request.getEndpoint());
    System.assertEquals('GET', request.getMethod());
    // Create a fake response
    HttpResponse response = new HttpResponse();
    response.setHeader('Content-Type', 'application/json');
response.setBody('[{"_id":"55d66226726b611100aaf741","replacement":false,"quantity":5,"name":
"Generator 1000 kW","maintenanceperiod":365,"lifespan":120,"cost":5000,"sku":"100003"}]');
    response.setStatusCode(200);
    return response;
 }
```

}

```
@isTest
private class WarehouseCalloutServiceTest {
  @isTest
  static void testWareHouseCallout(){
    Test.startTest();
    // implement mock callout test here
    Test.setMock(HTTPCalloutMock.class, new WarehouseCalloutServiceMock());
    WarehouseCalloutService.runWarehouseEquipmentSync();
    WarehouseCalloutService que= new WarehouseCalloutService();
System.enqueueJob(que);
    Test.stopTest();
    System.assertEquals(1, [SELECT count() FROM Product2]);
}
    WarehouseSyncSchedule - class :-
global class WarehouseSyncSchedule implements Schedulable {
  global void execute(SchedulableContext ctx) {
    WarehouseCalloutService.runWarehouseEquipmentSync();
 }
}
```

```
@isTest
public class WarehouseSyncScheduleTest {
  @isTest static void WarehousescheduleTest(){
    String scheduleTime = '00 00 01 * * ?';
    Test.startTest();
    Test.setMock(HttpCalloutMock.class, new WarehouseCalloutServiceMock());
    String jobID=System.schedule('Warehouse Time To Schedule to Test', scheduleTime, new
WarehouseSyncSchedule());
    Test.stopTest();
    //Contains schedule information for a scheduled job. CronTrigger is similar to a cron job on
UNIX systems.
    // This object is available in API version 17.0 and later.
    CronTrigger a=[SELECT Id FROM CronTrigger where NextFireTime > today];
    System.assertEquals(jobID, a.Id,'Schedule');
MaintenanceRequest - Trigger :-
trigger MaintenanceRequest on Case (before update, after update) {
  if(Trigger.isUpdate && Trigger.isAfter){
    MaintenanceRequestHelper.updateWorkOrders(Trigger.New, Trigger.OldMap);
 }
}
```

**Apex All Modules Codes :-**

```
Apex Triggers :-
trigger AccountAddressTrigger on Account (before insert,before update) {
List<Account> acclst=new List<Account>();
 for(account a:trigger.new){
  if(a.Match_Billing_Address__c==true && a.BillingPostalCode!=null){
  a.ShippingPostalCode=a.BillingPostalCode;
  }
}
Bulk Apex Triggers:-
trigger ClosedOpportunityTrigger on Opportunity (after insert, after update) {
  List<Task> taskList = new List<Task>();
  for(Opportunity opp : Trigger.new) {
  //Only create Follow Up Task only once when Opp StageName is to 'Closed Won' on Create
  if(Trigger.isInsert) {
   if(Opp.StageName == 'Closed Won') {
    taskList.add(new Task(Subject = 'Follow Up Test Task', WhatId = opp.Id));
  }
  }
  //Only create Follow Up Task only once when Opp StageName changed to 'Closed Won' on
Update
  if(Trigger.isUpdate) {
   if(Opp.StageName == 'Closed Won'
   && Opp.StageName != Trigger.oldMap.get(opp.Id).StageName) {
```

```
taskList.add(new Task(Subject = 'Follow Up Test Task', WhatId = opp.Id));
   }
  }
  }
  if(taskList.size()>0) {
    insert taskList;
  }
}
Apex Testing:
VerifyDate class -----
public class VerifyDate {
 //method to handle potential checks against two dates
 public static Date CheckDates(Date date1, Date date2) {
  //if date2 is within the next 30 days of date1, use date2. Otherwise use the end of the month
  if(DateWithin30Days(date1,date2)) {
   return date2:
  } else {
   return SetEndOfMonthDate(date1);
  }
 }
 //method to check if date2 is within the next 30 days of date1
 private static Boolean DateWithin30Days(Date date1, Date date2) {
  //check for date2 being in the past
     if( date2 < date1) { return false; }</pre>
     //check that date2 is within (>=) 30 days of date1
     Date date30Days = date1.addDays(30); //create a date 30 days away from date1
  if( date2 >= date30Days ) { return false; }
  else { return true; }
}
 //method to return the end of the month of a given date
 private static Date SetEndOfMonthDate(Date date1) {
```

```
Integer totalDays = Date.daysInMonth(date1.year(), date1.month());
  Date lastDay = Date.newInstance(date1.year(), date1.month(), totalDays);
  return lastDay;
}
}
TestVerifyDate ----
@isTest
public class TestVerifyDate
  static testMethod void testMethod1()
    Date d = VerifyDate.CheckDates(System.today(),System.today()+1);
    Date d1 = VerifyDate.CheckDates(System.today(),System.today()+60);
 }
}
Test Apex Triggers:
RestrictContactByName -----
trigger RestrictContactByName on Contact (before insert, before update) {
 //check contacts prior to insert or update for invalid data
 For (Contact c : Trigger.New) {
  if(c.LastName == 'INVALIDNAME') { //invalidname is invalid
   c.AddError('The Last Name "+c.LastName+" is not allowed for DML');
  }
 }
}
TestRestrictContactByName -----
```

```
@isTest
private class TestRestrictContactByName {
  static testMethod void metodoTest()
    List<Contact> listContact= new List<Contact>();
    Contact c1 = new Contact(FirstName='Francesco', LastName='Riggio',
email='Test@test.com');
    Contact c2 = new Contact(FirstName='Francesco1', LastName =
'INVALIDNAME',email='Test@test.com');
    listContact.add(c1);
    listContact.add(c2);
    Test.startTest();
      try
      {
        insert listContact;
      catch(Exception ee)
      }
    Test.stopTest();
 }
}
Create Test Data for Apex Tests:-
RandomContactFactory class ------
//@isTest
public class RandomContactFactory {
  public static List<Contact> generateRandomContacts(Integer numContactsToGenerate, String
FName) {
    List<Contact> contactList = new List<Contact>();
```

```
for(Integer i=0;i<numContactsToGenerate;i++) {</pre>
      Contact c = new Contact(FirstName=FName + ' ' + i, LastName = 'Contact '+i);
      contactList.add(c);
      System.debug(c);
    }
    //insert contactList;
    System.debug(contactList.size());
    return contactList;
  }
}
Use Future Methods:-
public class AccountProcessor {
  @future
  public static void countContacts(List<Id> accountIds){
    List<Account> accounts = [Select Id, Name from Account Where Id IN: accountIds];
    List<Account> updatedAccounts = new List<Account>();
    for(Account account : accounts){
      account.Number_of_Contacts__c = [Select count() from Contact Where AccountId =:
account.ld];
      System.debug('No Of Contacts = ' + account.Number_of_Contacts__c);
      updatedAccounts.add(account);
    }
    update updatedAccounts;
  }
}
test class :-
@isTest
public class AccountProcessorTest {
  @isTest
  public static void testNoOfContacts(){
    Account a = new Account();
    a.Name
```

```
= 'Test Account';
    Insert a;
    Contact c = new Contact();
    c.FirstName = 'Bob';
    c.LastName = 'Willie';
    c.AccountId = a.Id
    Contact c2 = new Contact();
    c2.FirstName = 'Tom';
    c2.LastName = 'Cruise';
    c2.AccountId = a.Id
    List<Id> acctIds = new List<Id>();
    acctlds.add(a.ld);
    Test.startTest();
    AccountProcessor.countContacts(acctlds);
    Test.stopTest();
  }
}
Use Batch Apex :-
public class LeadProcessor implements Database.Batchable<sObject> {
  public Database.QueryLocator start(Database.BatchableContext bc) {
    // collect the batches of records or objects to be passed to execute
     return Database.getQueryLocator([Select LeadSource From Lead ]);
  public void execute(Database.BatchableContext bc, List<Lead> leads){
     // process each batch of records
      for (Lead Lead : leads) {
        lead.LeadSource = 'Dreamforce';
      }
```

```
update leads;
  }
  public void finish(Database.BatchableContext bc){
  }
}
test class --
@isTest
public class LeadProcessorTest {
    @testSetup
  static void setup() {
    List<Lead> leads = new List<Lead>();
    for(Integer counter=0 ;counter < 200;counter++){
      Lead lead = new Lead();
      lead.FirstName ='FirstName';
      lead.LastName ='LastName'+counter;
      lead.Company
='demo'+counter;
      leads.add(lead);
    }
    insert leads;
  }
  @isTest static void test() {
    Test.startTest();
    LeadProcessor leadProcessor = new LeadProcessor();
    Id batchId = Database.executeBatch(leadProcessor);
    Test.stopTest();
  }
}
```

```
public class AddPrimaryContact implements Queueable
  private Contact c;
  private String state;
  public AddPrimaryContact(Contact c, String state)
    this.c = c;
    this.state = state;
  public void execute(QueueableContext context)
     List<Account> ListAccount = [SELECT ID, Name ,(Select id,FirstName,LastName from
contacts ) FROM ACCOUNT WHERE BillingState = :state LIMIT 200];
     List<Contact> lstContact = new List<Contact>();
     for (Account acc:ListAccount)
     {
         Contact cont = c.clone(false,false,false,false);
         cont.AccountId = acc.id
         lstContact.add( cont );
    }
     if(lstContact.size() >0 )
       insert lstContact;
  }
}
test class --
@isTest
public class AddPrimaryContactTest
  @isTest static void TestList()
  {
     List<Account> Teste = new List <Account>();
```

```
for(Integer i=0;i<50;i++)
     {
       Teste.add(new Account(BillingState = 'CA', name = 'Test'+i));
     for(Integer j=0;j<50;j++)
       Teste.add(new Account(BillingState = 'NY', name = 'Test'+j));
     insert Teste;
     Contact co = new Contact();
     co.FirstName='demo';
     co.LastName ='demo';
     insert co;
     String state = 'CA';
     AddPrimaryContact apc = new AddPrimaryContact(co, state);
     Test.startTest();
      System.enqueueJob(apc);
     Test.stopTest();
   }
}
Schedule Jobs Using the Apex Scheduler :-
public class DailyLeadProcessor implements Schedulable {
  Public void execute(SchedulableContext SC){
   List<Lead> LeadObj=[SELECT Id from Lead where LeadSource=null limit 200];
    for(Lead I:LeadObj){
      I.LeadSource='Dreamforce';
      update I;
    }
 }
}
test class --
@isTest
```

```
private class DailyLeadProcessorTest {
       static testMethod void testDailyLeadProcessor() {
              String CRON_EXP = '0 0 1 * * ?';
              List<Lead> |List = new List<Lead>();
         for (Integer i = 0; i < 200; i++) {
                      IList.add(new Lead(LastName='Dreamforce'+i, Company='Test1 Inc.',
Status='Open - Not Contacted'));
              }
              insert IList:
              Test.startTest();
              String jobId = System.schedule('DailyLeadProcessor', CRON_EXP, new
DailyLeadProcessor());
       }
}
Apex REST Callouts:-
AnimalLocator ----
public class AnimalLocator{
  public static String getAnimalNameById(Integer x){
    Http http = new Http();
    HttpRequest req = new HttpRequest();
    req.setEndpoint('https://th-apex-http-callout.herokuapp.com/animals/'
+ x);
    req.setMethod('GET');
    Map<String, Object> animal= new Map<String, Object>();
    HttpResponse res = http.send(req);
      if (res.getStatusCode() == 200) {
    Map<String, Object> results = (Map<String,
Object>)JSON.deserializeUntyped(res.getBody());
   animal = (Map<String, Object>) results.get('animal');
    }
return (String)animal.get('name');
  }
}
```

```
AnimalLocatorMock -----
```

@isTest

```
@isTest
global class AnimalLocatorMock implements HttpCalloutMock {
  // Implement this interface method
  global HTTPResponse respond(HTTPRequest request) {
    // Create a fake response
    HttpResponse response = new HttpResponse();
    response.setHeader('Content-Type', 'application/json');
    response.setBody('{"animals": ["majestic badger", "fluffy bunny", "scary bear", "chicken",
"mighty moose"]}');
    response.setStatusCode(200);
    return response;
}
AnimalLocatorTest ----
@isTest
private class AnimalLocatorTest{
  @isTest static void AnimalLocatorMock1() {
    Test.setMock(HttpCalloutMock.class, new AnimalLocatorMock());
    string result = AnimalLocator.getAnimalNameById(3);
    String expectedResult = 'chicken';
    System.assertEquals(result,expectedResult);
 }
}
Apex Web Services:-
AccountManagerTest ----
```

```
private class AccountManagerTest {
  private static testMethod void getAccountTest1() {
    Id recordId = createTestRecord();
    // Set up a test request
    RestRequest request = new RestRequest();
    request.requestUri = 'https://na1.salesforce.com/services/apexrest/Accounts/'+
recordId +'/contacts';
    request.httpMethod = 'GET';
    RestContext.request = request;
    // Call the method to test
    Account this Account = Account Manager.get Account();
    // Verify results
    System.assert(thisAccount != null);
    System.assertEquals('Test record', thisAccount.Name);
  }
  // Helper method
    static Id createTestRecord() {
    // Create test record
    Account TestAcc = new Account(
     Name='Test record');
    insert TestAcc;
    Contact TestCon= new Contact(
    LastName='Test',
    AccountId = TestAcc.id);
    return TestAcc.Id
 }
}
AccountManager ---
@RestResource(urlMapping='/Accounts/*/contacts')
global class AccountManager {
  @HttpGet
  global static Account getAccount() {
    RestRequest req = RestContext.request;
    String accld = req.requestURI.substringBetween('Accounts/', '/contacts');
```

```
Account acc = [SELECT Id, Name, (SELECT Id, Name FROM Contacts)
            FROM Account WHERE Id = :accld];
    return acc;
 }
}
Apex SOAP Callouts:-
ParkLocator class ----
public class ParkLocator {
  public static string[] country(string theCountry) {
    ParkService.ParksImplPort parkSvc = new ParkService.ParksImplPort(); // remove space
    return parkSvc.byCountry(theCountry);
 }
}
ParkLocatorTest class ----
@isTest
private class ParkLocatorTest {
  @isTest static void testCallout() {
    Test.setMock(WebServiceMock.class, new ParkServiceMock ());
    String country = 'United States';
    List<String> result = ParkLocator.country(country);
    List<String> parks = new List<String>{'Yellowstone', 'Mackinac National Park', 'Yosemite'};
    System.assertEquals(parks, result);
 }
}
ParkServiceMock class ----
@isTest
```

```
global class ParkServiceMock implements WebServiceMock {
 global void doInvoke(
      Object stub,
      Object request,
      Map<String, Object> response,
      String endpoint,
      String soapAction,
     String requestName,
     String responseNS,
     String responseName,
     String responseType) {
    // start - specify the response you want to send
    ParkService.byCountryResponse response_x = new ParkService.byCountryResponse();
    response_x.return_x = new List<String>{'Yellowstone', 'Mackinac National Park', 'Yosemite'};
    // end
    response.put('response_x', response_x);
}
```

### Automate Leads ----

**Error Condition Formula** 

OR(AND(LEN(State) > 2,

NOT(CONTAINS("AL:AK:AZ:AR:CA:CO:CT:DE:DC:FL:GA:HI:ID:IL:IN:IA:KS:KY:LA:ME:MD:MA:MI:M N:MS:MO:MT:NE:NV:NH:NJ:NM:NY:NC:ND:OH:OK:OR:PA:RI:SC:SD:TN:TX:UT:VT:VA:WA:WV:WI: WY", State )) ), NOT(OR(Country = "US",Country = "USA",Country = "United States", ISBLANK(Country))))

### Automat Accounts -----

Formula:

IF(DATE(YEAR( Last\_won\_deal\_date\_\_c )+2,MONTH(Last\_won\_deal\_date\_\_c ),DAY(
Last\_won\_deal\_date\_\_c ))<=TODAY(),"Yes","No")</pre>

#### Validation Rule 1:

OR(AND(LEN(BillingState) > 2,

NOT(CONTAINS("AL:AK:AZ:AR:CA:CO:CT:DE:DC:FL:GA:HI:ID:IL:IN:IA:KS:KY:LA:ME:MD:MA:MI:M N:MS:MO:MT:NE:NV:NH:NJ:NM:NY:NC:ND:OH:OK:OR:PA:RI:SC:SD:TN:TX:UT:VT:VA:WA:WV:WI: WY", BillingState ))

),AND(LEN(ShippingState) > 2,

NOT(CONTAINS("AL:AK:AZ:AR:CA:CO:CT:DE:DC:FL:GA:HI:ID:IL:IN:IA:KS:KY:LA:ME:MD:MA:MI:M N:MS:MO:MT:NE:NV:NH:NJ:NM:NY:NC:ND:OH:OK:OR:PA:RI:SC:SD:TN:TX:UT:VT:VA:WA:WV:WI: WY", ShippingState))

),NOT(OR(BillingCountry = "US",BillingCountry = "USA",BillingCountry = "United States", ISBLANK(BillingCountry))),

NOT(OR(ShippingCountry = "US",ShippingCountry = "USA",ShippingCountry = "United States", ISBLANK(ShippingCountry))))

#### Validation Rule 2:

```
ISCHANGED( Name ) && ( OR( ISPICKVAL( Type ,'Customer - Direct') ,ISPICKVAL( Type ,'Customer - Channel') ))
```

## Error Message:

You cannot change Account Name for "customer direct" or "customer channel"

# **Create Robot Setup Object -----**

```
CASE( WEEKDAY( Date_c),
1,"Sunday",
2,"Monday",
3,"Tuesday",
4,"Wednesday",
5,"Thursday",
6,"Saturday",
Text( WEEKDAY( Date_c)))
```

## Create Sales Prcess and Validate Opportunities ------

Validation Formula:

IF(( Amount > 100000 && Approved\_c <> True && ISPICKVAL( StageName, 'Closed Won') ), True, False)

## **Automate Opportunity -----**

FORMULA:

CASE(MOD([Opportunity].CloseDate + 180- DATE(1900,1,7),7),0,[Opportunity].CloseDate + 181,6,[Opportunity].CloseDate + 182,[Opportunity].CloseDate + 180)